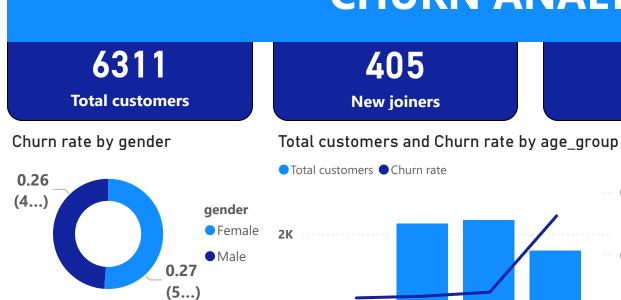
CHURN ANALYSIS - SUMMARY



0K

0.46

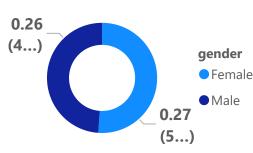
< 20

405 **New joiners**

1705

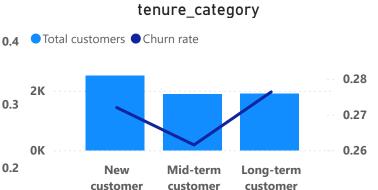
0.27 **Total churn**

Churn rate Total customers and Churn rate by





20 - 39







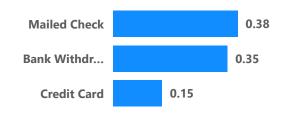
Churn rate by payment method

Churn rate by contract

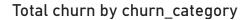
One Year

Two Year

Month-to-Month

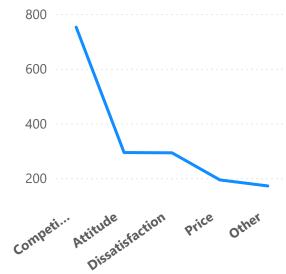


0.11

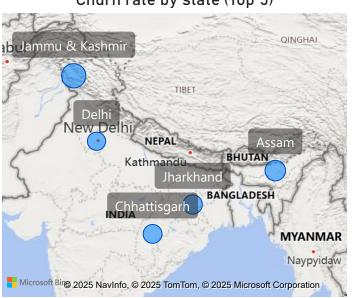


40 - 59

>= 60



Churn rate by state (Top 5)



Churn rate by service

Services	No	Yes
device_protection_plan	0.29	0.23
internet_service	0.08	0.32
multiple_lines	0.26	0.29
online_backup	0.29	0.22
online_security	0.32	0.15
paperless_billing	0.17	0.34
phone_service	0.26	0.27
premium_support	0.32	0. 16
streaming_movies	0.25	0.31
streaming_music	0.25	0.30
streaming_tv	0.25	0.31
unlimited_data	0.17	0.32