

SUNQUEST MARKETING GROUP

COMPENSATION PLAN

POSITION	COMMISSION %	CUMULATIVE % COMMISSION	PAYOUT AVG. SALE \$17,500.00	CUM AVG. SALE	POINTS NEEDED
AFFILIATE	5%	5%	\$ 875.00	\$ 875.00	0
SOLAR ADVISOR	50%	55%	\$ 8,750.00	\$ 9,625.00	1
SOLAR MANAGER	10%	65%	\$ 1,750.00	\$ 11,375.00	40
SOLAR REGINOLA MANAGER	10%	75%	\$ 1,750.00	\$ 13,125.00	100
SOLAR DIRECTOR	10%	85%	\$ 1,750.00	\$ 14,875.00	200
PROFIT SHARING POOL	15%	100%	\$ 2,625.00	\$ 2,625.00 EACH SALE	

- ❖ THE ABOVE CALCULATIONS ARE BASED ON A BASIC 8,000 KWh SYSTEM AT A COST OF \$50,000.
- ❖ AN ESTIMATED 50% OR \$25,000 IS EXPECTED TO BE PAID OUT TO SUNQUEST MARKETING GROUP.

PAY OUT BREAKDOWN FROM THE \$25,000

PAYOUT TO SALESFORCE _____ 10% (\$25,000) _____ \$17,500

ADMINISTRATION _____ 6% (\$25,000) _____ \$1,500

NET PROFIT (WEYMAN & MAX) _____ 24% (\$25,000) _____ \$6,000

- EVERY 200 SALES WE WILL MAKE \$1,200,000: WEYMAN - \$600,000 / MAX - \$600,000.00.

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AFFILIATE	SOLAR ADVISOR	SOLAR MANAGER	SOLAR REGINOLA MANAGER	SOLAR DIRECTOR
5% JOIN SMG	50% <ul style="list-style-type: none"> 1 SALE/INSTALL RECRUIT 3 AFFILIATE 10 POINTS 	65% OR (5% - 10%) <ul style="list-style-type: none"> 3 – PS/I 20 – TS/I 5 – PR (2 - SA) 40 POINTS 40% VOL COMT/LEG 	75% OR – (5% - 10% - 10%) <ul style="list-style-type: none"> 6 PS/I 50 TS/I 7 PR 2 SMs 100 POINTS 	85% CR - (5% - 10% 10% - 10%) <ul style="list-style-type: none"> 10 – PS/I 100 TS/I 10 PR 3 RM's 200 POINTS