

12 MONTHS POINT SYSTEM

MONTH	RECRUITS	PRODUCTION	FOCUS	RECOGNITION
January	3 Directs	9,000 pts/ Associate	Personal	Associate Plaque
February	5 Team	15,000 Points	Base shop	Royal Blue MD Polo Shirt
March	10 Team	30,000 Points/MD	Base shop	White Shirt w/ Red Logo
April	20 Team	60,000 Points/MD	Base shop	White Shirt w/ Blue Logo
May	30 Team	90,000 Points	Base shop	White Shirt w/ Green Logo
June	40 Team	120,000 Points	Base shop	White Shirt w/ Silver Logo
July	50 Team	150,000 Points	Base shop	White Shirt w/ Gold Logo
August	60 Team	180,000 Points	Super Base	Black Shirt w/ Red Logo
September	70 Team	210,000 Points	Super Base	Black Shirt w/ Blue Logo
October	80 Team	240,000 Points	Super Base	Black Shirt w/ Green Logo
November	90 Team	270,000 Points	Super Base	Black Shirt w/ Silver Logo
December	100 Team	300,000 Points	Super Base	Black Shirt w/ Gold Logo
TOTAL	558 TEAM	1,674,000 Points		