



UBUNEX

5 BUSINESS PROGRESSIONS

TRAINEE	LICENSED AGENT	CERTIFIED FIELD TRAINER	NEXT-WAVE	FRONT LINE
<p>1.) LEARN THE SCRIPTS:</p> <p>7 Day Standard</p> <ul style="list-style-type: none">→ Ethor→ Bpm Invite→ 3way Text→ Do 3-3-30	<p>1.) LEARN HOW TO RECRUIT</p> <ul style="list-style-type: none">→ 5 Min 1-On-1→ Enter Ama→ (Hiring Interview)→ Commit New Recruit To→ Licensing & Onboarding Class	<p>1.) START TO LEARN TO RETAIN TEAM. MAKE FIRST \$ 5,000</p> <ul style="list-style-type: none">→ Take an active team role→ Tap Root & show them→ Master 6 steps to success	<p>1.) LEARN TO TRAIN & DEVELOP LICENSED AGENTS</p> <ul style="list-style-type: none">→ Personal Development→ Start developing CFTs→ EXTREME alignment w/SMD	<p>1.) MASTER BUILDER</p> <ul style="list-style-type: none">→ Recruiting 25+ on team→ At least 5 CFTs on your team→ Do 25-25-30 every month
<p>2.) TEACH NON-LICENSED PRODUCTS</p> <ul style="list-style-type: none">→ LSPN	<p>2.) TEACH BASIC PRODUCTS</p> <ul style="list-style-type: none">→ Million Dollar Baby→ Child \$ Iul→ TermIb Brochures, Illustrations→ Pinnacle Ceo Club	<p>2.) TEACH THEM IUL & ROLLOVER PRODUCTS & ILLUSTRATIONS.</p> <p>3.) BECOME A CFT</p> <ul style="list-style-type: none">→ 5-5-30 X 3mths in a row	<p>2.) TEST REST OF PRODUCTS.</p> <ul style="list-style-type: none">→ Master Rollovers DO10-10-30	<p>2.) BUILD IN DIFFERENT STATES</p> <p>3.) ADVANCED PRODUCTS</p>