



Khatia Oghiashvili

Contact

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About Me

A dedicated leader with 10 years of extensive retail experience, specializing in achieving Sales and Profit goals and ensuring the Best Customer Experience as a Department Manager. Highly skilled in strategic planning, negotiation, team building, and administrative compliance. Committed to driving organizational success.

Skills

- Team-work
- Hard work
- Multi-task
- Problem-solving
- Critical Thinking
- Leadership

Education

- Bachelor of Business School
Ilia State University 2015 - 2019
- HR Course
Academy of Digital Industry 2024-2024

Experience

- Department Manager at H&M 2022-Present
Dynamic Retail Manager with a proven ability to drive H&M department success through strategic operational management and team leadership. Expertise in analyzing KPIs to maximize sales and profitability, executing visual merchandising standards, and fostering a customer-centric environment while leading, developing, and motivating high-performing teams.
- Cash Office Responsible 2020-2022
Detail-oriented administrative professional responsible for managing all cash office functions, including daily reconciliations, payroll administration, and loss prevention efforts. Ensured 100% compliance with all H&M cash handling and safety policies, minimizing errors and securing financial assets.
- Sales Advisor 2017-2019
Results-oriented Sales Advisor focused on driving sales through exceptional customer service, maintaining high visual standards, and supporting efficient store operations.