

#Getting Enviornment Set

In []:

```

1 !apt-get install openjdk-8-jdk-headless -qq > /dev/null
2 !wget -q https://www-us.apache.org/dist//spark/spark-2.4.5/spark-2.4.5-bin-hadoop2.7.tg
3 !tar -xf spark-2.4.5-bin-hadoop2.7.tgz
4 !pip install -q findspark
5 import os
6 os.environ["JAVA_HOME"] = "/usr/lib/jvm/java-8-openjdk-amd64"
7 os.environ["SPARK_HOME"] = "/content/spark-2.4.5-bin-hadoop2.7"
8 import findspark
9 findspark.init()
10 findspark.find()
11 import pyspark
12 findspark.find()

```

Out[1]:

'/content/spark-2.4.5-bin-hadoop2.7'

Major imports

In []:

```

1 from pyspark import SparkContext, SparkConf
2 from pyspark.sql import SparkSession
3 from datetime import datetime
4 from pyspark.sql.functions import col, udf
5 from pyspark.sql.types import DateType, IntegerType, StringType, FloatType
6 import pandas as pd
7 import numpy as np
8 import seaborn as sns
9 import matplotlib.pyplot as plt
10 %matplotlib inline
11 import datetime
12 from datetime import date
13 import calendar
14 import math

```

/usr/local/lib/python3.6/dist-packages/statsmodels/tools/_testing.py:19: FutureWarning: pandas.util.testing is deprecated. Use the functions in the public API at pandas.testing instead.
import pandas.util.testing as tm

Starting Spark Session

In []:

```

1 conf = pyspark.SparkConf().setAppName('CaseStudy1').setMaster('local')
2 sc = pyspark.SparkContext(conf=conf)
3 spark = SparkSession(sc)

```

Loading Data

In []:

```

1 train_df = spark.read.format("csv").option("header", "true").load('/content/drive/My Dr
2 test_df = spark.read.format("csv").option("header", "true").load('/content/drive/My Dr
3 transactions_df = spark.read.format("csv").option("header", "true").load('/content/dri
4 stores_df = spark.read.format("csv").option("header", "true").load('/content/drive/My I
5 oil_df = spark.read.format("csv").option("header", "true").load('/content/drive/My Driv
6 items_df = spark.read.format("csv").option("header", "true").load('/content/drive/My Dr
7 holidays_events_df = spark.read.format("csv").option("header", "true").load('/content/c

```

Creating Views for writing SQL queries....

In []:

```

1 train_df = train_df.withColumn('id', col('id').cast(IntegerType())).withColumn('date',
2 stores_df = stores_df.withColumn('store_nbr', col('store_nbr').cast(IntegerType())).wi
3 items_df = items_df.withColumn('item_nbr', col('item_nbr').cast(IntegerType())).withCo
4 transactions_df = transactions_df.withColumn('date', col('date').cast(DateType())).wit
5 holidays_events_df= holidays_events_df.withColumn('date', col('date').cast(DateType()))
6 test_df = test_df.withColumn('date', col('date').cast(DateType())).withColumn('store_n

```

In []:

```

1 train_df.createOrReplaceTempView('data')
2 train_df.cache
3
4 stores_df.createOrReplaceTempView('store_data')
5 stores_df.cache
6
7 items_df.createOrReplaceTempView('items_data')
8 items_df.cache
9
10 transactions_df.createOrReplaceTempView('transactions_data')
11 transactions_df.cache
12
13 holidays_events_df.createOrReplaceTempView('holidays_data')
14 holidays_events_df.cache
15
16 test_df.createOrReplaceTempView('test_view')
17 test_df.cache

```

Out[6]:

```
<bound method DataFrame.cache of DataFrame[id: string, date: date, store_nb
r: int, item_nbr: int, onpromotion: string]>
```

#Data Collection

Before building features and stacking data from other views, 2 things we are considering:

1. From the EDA we did saw that oil prices didn't have any impact on the sales, so oil prices will be skipped from our final data that we will build for modelling purpose
2. The onpromotion field was for the starting days, we can say that at that point they might not be tracking promotions, we have 2 option either, we can give a value of 2(which will give us info that promotions were not tracked), since we have a lot of data, and we are considering data at day level, considering data with data points only for 2017.

3. Eliminating negative values, making them zero and changing onpromotion field to 0 and 1, where 0 is not on promotion and 1 is on promotion
4. Normalizing unit sales with $\log(x + 1)$, as for real-valued input, $\log(x + 1)$ is accurate, also for x so small that $1 + x \approx 1$ in floating-point accuracy.

In []:

```
1 train_df = spark.sql('''SELECT date, store_nbr, item_nbr, CASE WHEN unit_sales < 0 THEN
2                             CASE WHEN onpromotion = \'True\' THEN 1 ELSE 0 END as onpromotion''')
```

In []:

```
1 train_df.cache
```

Out[8]:

```
<bound method DataFrame.cache of DataFrame[date: date, store_nbr: int, item_
nbr: int, unit_sales: double, onpromotion: int]>
```

In []:

```
1 train_df.show()
```

```
+-----+-----+-----+-----+-----+
|      date|store_nbr|item_nbr|      unit_sales|onpromotion|
+-----+-----+-----+-----+-----+
|2017-01-01|      25|   99197|0.6931471805599453|      0|
|2017-01-01|      25|  103665|2.0794415416798357|      0|
|2017-01-01|      25|  105574|0.6931471805599453|      0|
|2017-01-01|      25|  105857|1.6094379124341003|      0|
|2017-01-01|      25|  106716|1.0986122886681098|      0|
|2017-01-01|      25|  108698|1.0986122886681098|      0|
|2017-01-01|      25|  108786|0.6931471805599453|      0|
|2017-01-01|      25|  108797|0.6931471805599453|      0|
|2017-01-01|      25|  108862|0.6931471805599453|      0|
|2017-01-01|      25|  108952|1.0986122886681098|      0|
|2017-01-01|      25|  114790|1.0986122886681098|      0|
|2017-01-01|      25|  114800|1.9459101490553132|      0|
|2017-01-01|      25|  115267|1.0986122886681098|      0|
|2017-01-01|      25|  115693|0.6931471805599453|      1|
|2017-01-01|      25|  115720|1.9459101490553132|      0|
|2017-01-01|      25|  115850|0.6931471805599453|      0|
|2017-01-01|      25|  115891|2.5649493574615367|      0|
|2017-01-01|      25|  115892|1.3862943611198906|      0|
|2017-01-01|      25|  115893|1.3862943611198906|      0|
|2017-01-01|      25|  115894|2.0794415416798357|      0|
+-----+-----+-----+-----+-----+
```

only showing top 20 rows

In []:

```
1 #final_df.coalesce(1).write.option("header", "true").option("sep", "," ).mode("overwrite",
```

In []:

```
1 print('Total number of rows in train: {}'.format(train_df.count()))
```

Total number of rows in train: 23808261

In []:

```
1 #final_df.createOrReplaceTempView('final_data')
2 #final_df.cache
```

Out[76]:

```
<bound method DataFrame.cache of DataFrame[date: date, store_nbr: int, item_
nbr: int, unit_sales: double, onpromotion: int]>
```

Since we are considering data daily, and we want to convert our time series problem to a supervised learning problem, we will be using the Windowing method to do so, what we do here is we unstack time from rows to column with each column representing a timestep

One important update that we need to consider here is that, we don't have information about stock outs, so for store-item level, we will be seeing null values when windowing data, we are going to fill all null with 0 for me, we may smooth it later, but this can give us some information on the stock out/not on shelf, but again this is an assumption and we are going forward with this for now.

Data collection using train file at item-store level

Using Sales Data

In []:

```
1 train_sales_df = train_df.groupby('store_nbr', 'item_nbr').pivot('date').sum('unit_sales')
```

In []:

```
1 spark.conf.set("spark.sql.execution.arrow.enabled", "true")
2 spark.conf.set("spark.sql.crossJoin.enabled", "true")
```

In []:

```
1 print(train_sales_df.toPandas().shape)
```

(167515, 229)

This 167515 is the total number of item-store combinations we have in our sales data, we may train our models with the same number of data points if we continue with this approach of stacking information from all our files....

In []:

1	train_sales_df.cache
---	----------------------

Out[15]:

```
<bound method DataFrame.cache of DataFrame[store_nbr: int, item_nbr: int, 20
17-01-01: double, 2017-01-02: double, 2017-01-03: double, 2017-01-04: doubl
e, 2017-01-05: double, 2017-01-06: double, 2017-01-07: double, 2017-01-08: d
ouble, 2017-01-09: double, 2017-01-10: double, 2017-01-11: double, 2017-01-1
2: double, 2017-01-13: double, 2017-01-14: double, 2017-01-15: double, 2017-
01-16: double, 2017-01-17: double, 2017-01-18: double, 2017-01-19: double, 2
017-01-20: double, 2017-01-21: double, 2017-01-22: double, 2017-01-23: doubl
e, 2017-01-24: double, 2017-01-25: double, 2017-01-26: double, 2017-01-27: d
ouble, 2017-01-28: double, 2017-01-29: double, 2017-01-30: double, 2017-01-3
1: double, 2017-02-01: double, 2017-02-02: double, 2017-02-03: double, 2017-
02-04: double, 2017-02-05: double, 2017-02-06: double, 2017-02-07: double, 2
017-02-08: double, 2017-02-09: double, 2017-02-10: double, 2017-02-11: doubl
e, 2017-02-12: double, 2017-02-13: double, 2017-02-14: double, 2017-02-15: d
ouble, 2017-02-16: double, 2017-02-17: double, 2017-02-18: double, 2017-02-1
9: double, 2017-02-20: double, 2017-02-21: double, 2017-02-22: double, 2017-
02-23: double, 2017-02-24: double, 2017-02-25: double, 2017-02-26: double, 2
017-02-27: double, 2017-02-28: double, 2017-03-01: double, 2017-03-02: doubl
e, 2017-03-03: double, 2017-03-04: double, 2017-03-05: double, 2017-03-06: d
ouble, 2017-03-07: double, 2017-03-08: double, 2017-03-09: double, 2017-03-1
0: double, 2017-03-11: double, 2017-03-12: double, 2017-03-13: double, 2017-
03-14: double, 2017-03-15: double, 2017-03-16: double, 2017-03-17: double, 2
017-03-18: double, 2017-03-19: double, 2017-03-20: double, 2017-03-21: doubl
e, 2017-03-22: double, 2017-03-23: double, 2017-03-24: double, 2017-03-25: d
ouble, 2017-03-26: double, 2017-03-27: double, 2017-03-28: double, 2017-03-2
9: double, 2017-03-30: double, 2017-03-31: double, 2017-04-01: double, 2017-
04-02: double, 2017-04-03: double, 2017-04-04: double, 2017-04-05: double, 2
017-04-06: double, 2017-04-07: double, 2017-04-08: double, 2017-04-09: doubl
e, 2017-04-10: double, 2017-04-11: double, 2017-04-12: double, 2017-04-13: d
ouble, 2017-04-14: double, 2017-04-15: double, 2017-04-16: double, 2017-04-1
7: double, 2017-04-18: double, 2017-04-19: double, 2017-04-20: double, 2017-
04-21: double, 2017-04-22: double, 2017-04-23: double, 2017-04-24: double, 2
017-04-25: double, 2017-04-26: double, 2017-04-27: double, 2017-04-28: doubl
e, 2017-04-29: double, 2017-04-30: double, 2017-05-01: double, 2017-05-02: d
ouble, 2017-05-03: double, 2017-05-04: double, 2017-05-05: double, 2017-05-0
6: double, 2017-05-07: double, 2017-05-08: double, 2017-05-09: double, 2017-
05-10: double, 2017-05-11: double, 2017-05-12: double, 2017-05-13: double, 2
017-05-14: double, 2017-05-15: double, 2017-05-16: double, 2017-05-17: doubl
e, 2017-05-18: double, 2017-05-19: double, 2017-05-20: double, 2017-05-21: d
ouble, 2017-05-22: double, 2017-05-23: double, 2017-05-24: double, 2017-05-2
5: double, 2017-05-26: double, 2017-05-27: double, 2017-05-28: double, 2017-
05-29: double, 2017-05-30: double, 2017-05-31: double, 2017-06-01: double, 2
017-06-02: double, 2017-06-03: double, 2017-06-04: double, 2017-06-05: doubl
e, 2017-06-06: double, 2017-06-07: double, 2017-06-08: double, 2017-06-09: d
ouble, 2017-06-10: double, 2017-06-11: double, 2017-06-12: double, 2017-06-1
3: double, 2017-06-14: double, 2017-06-15: double, 2017-06-16: double, 2017-
06-17: double, 2017-06-18: double, 2017-06-19: double, 2017-06-20: double, 2
017-06-21: double, 2017-06-22: double, 2017-06-23: double, 2017-06-24: doubl
e, 2017-06-25: double, 2017-06-26: double, 2017-06-27: double, 2017-06-28: d
ouble, 2017-06-29: double, 2017-06-30: double, 2017-07-01: double, 2017-07-0
2: double, 2017-07-03: double, 2017-07-04: double, 2017-07-05: double, 2017-
07-06: double, 2017-07-07: double, 2017-07-08: double, 2017-07-09: double, 2
017-07-10: double, 2017-07-11: double, 2017-07-12: double, 2017-07-13: doubl
e, 2017-07-14: double, 2017-07-15: double, 2017-07-16: double, 2017-07-17: d
ouble, 2017-07-18: double, 2017-07-19: double, 2017-07-20: double, 2017-07-2
1: double, 2017-07-22: double, 2017-07-23: double, 2017-07-24: double, 2017-
```

```
07-25: double, 2017-07-26: double, 2017-07-27: double, 2017-07-28: double, 2017-07-29: double, 2017-07-30: double, 2017-07-31: double, 2017-08-01: double, 2017-08-02: double, 2017-08-03: double, 2017-08-04: double, 2017-08-05: double, 2017-08-06: double, 2017-08-07: double, 2017-08-08: double, 2017-08-09: double, 2017-08-10: double, 2017-08-11: double, 2017-08-12: double, 2017-08-13: double, 2017-08-14: double, 2017-08-15: double]>
```

Using promo data

Now test files does have promotion details, so adding that information to create the promo df.

In []:

```
1 train_promo_df = train_df.groupby('store_nbr', 'item_nbr').pivot('date').sum('onpromotion')
```

In []:

```
1 print(train_promo_df.toPandas().shape)
```

(167515, 229)

In []:

1	train_promo_df.cache
---	----------------------

Out[19]:

```
<bound method DataFrame.cache of DataFrame[store_nbr: int, item_nbr: int, 20
17-01-01: bigint, 2017-01-02: bigint, 2017-01-03: bigint, 2017-01-04: begin
t, 2017-01-05: bigint, 2017-01-06: bigint, 2017-01-07: bigint, 2017-01-08: b
igint, 2017-01-09: bigint, 2017-01-10: bigint, 2017-01-11: bigint, 2017-01-1
2: bigint, 2017-01-13: bigint, 2017-01-14: bigint, 2017-01-15: bigint, 2017-
01-16: bigint, 2017-01-17: bigint, 2017-01-18: bigint, 2017-01-19: bigint, 2
017-01-20: bigint, 2017-01-21: bigint, 2017-01-22: bigint, 2017-01-23: begin
t, 2017-01-24: bigint, 2017-01-25: bigint, 2017-01-26: bigint, 2017-01-27: b
igint, 2017-01-28: bigint, 2017-01-29: bigint, 2017-01-30: bigint, 2017-01-3
1: bigint, 2017-02-01: bigint, 2017-02-02: bigint, 2017-02-03: bigint, 2017-
02-04: bigint, 2017-02-05: bigint, 2017-02-06: bigint, 2017-02-07: bigint, 2
017-02-08: bigint, 2017-02-09: bigint, 2017-02-10: bigint, 2017-02-11: begin
t, 2017-02-12: bigint, 2017-02-13: bigint, 2017-02-14: bigint, 2017-02-15: b
igint, 2017-02-16: bigint, 2017-02-17: bigint, 2017-02-18: bigint, 2017-02-1
9: bigint, 2017-02-20: bigint, 2017-02-21: bigint, 2017-02-22: bigint, 2017-
02-23: bigint, 2017-02-24: bigint, 2017-02-25: bigint, 2017-02-26: bigint, 2
017-02-27: bigint, 2017-02-28: bigint, 2017-03-01: bigint, 2017-03-02: begin
t, 2017-03-03: bigint, 2017-03-04: bigint, 2017-03-05: bigint, 2017-03-06: b
igint, 2017-03-07: bigint, 2017-03-08: bigint, 2017-03-09: bigint, 2017-03-1
0: bigint, 2017-03-11: bigint, 2017-03-12: bigint, 2017-03-13: bigint, 2017-
03-14: bigint, 2017-03-15: bigint, 2017-03-16: bigint, 2017-03-17: bigint, 2
017-03-18: bigint, 2017-03-19: bigint, 2017-03-20: bigint, 2017-03-21: begin
t, 2017-03-22: bigint, 2017-03-23: bigint, 2017-03-24: bigint, 2017-03-25: b
igint, 2017-03-26: bigint, 2017-03-27: bigint, 2017-03-28: bigint, 2017-03-2
9: bigint, 2017-03-30: bigint, 2017-03-31: bigint, 2017-04-01: bigint, 2017-
04-02: bigint, 2017-04-03: bigint, 2017-04-04: bigint, 2017-04-05: bigint, 2
017-04-06: bigint, 2017-04-07: bigint, 2017-04-08: bigint, 2017-04-09: begin
t, 2017-04-10: bigint, 2017-04-11: bigint, 2017-04-12: bigint, 2017-04-13: b
igint, 2017-04-14: bigint, 2017-04-15: bigint, 2017-04-16: bigint, 2017-04-1
7: bigint, 2017-04-18: bigint, 2017-04-19: bigint, 2017-04-20: bigint, 2017-
04-21: bigint, 2017-04-22: bigint, 2017-04-23: bigint, 2017-04-24: bigint, 2
017-04-25: bigint, 2017-04-26: bigint, 2017-04-27: bigint, 2017-04-28: begin
t, 2017-04-29: bigint, 2017-04-30: bigint, 2017-05-01: bigint, 2017-05-02: b
igint, 2017-05-03: bigint, 2017-05-04: bigint, 2017-05-05: bigint, 2017-05-0
6: bigint, 2017-05-07: bigint, 2017-05-08: bigint, 2017-05-09: bigint, 2017-
05-10: bigint, 2017-05-11: bigint, 2017-05-12: bigint, 2017-05-13: bigint, 2
017-05-14: bigint, 2017-05-15: bigint, 2017-05-16: bigint, 2017-05-17: begin
t, 2017-05-18: bigint, 2017-05-19: bigint, 2017-05-20: bigint, 2017-05-21: b
igint, 2017-05-22: bigint, 2017-05-23: bigint, 2017-05-24: bigint, 2017-05-2
5: bigint, 2017-05-26: bigint, 2017-05-27: bigint, 2017-05-28: bigint, 2017-
05-29: bigint, 2017-05-30: bigint, 2017-05-31: bigint, 2017-06-01: bigint, 2
017-06-02: bigint, 2017-06-03: bigint, 2017-06-04: bigint, 2017-06-05: begin
t, 2017-06-06: bigint, 2017-06-07: bigint, 2017-06-08: bigint, 2017-06-09: b
igint, 2017-06-10: bigint, 2017-06-11: bigint, 2017-06-12: bigint, 2017-06-1
3: bigint, 2017-06-14: bigint, 2017-06-15: bigint, 2017-06-16: bigint, 2017-
06-17: bigint, 2017-06-18: bigint, 2017-06-19: bigint, 2017-06-20: bigint, 2
017-06-21: bigint, 2017-06-22: bigint, 2017-06-23: bigint, 2017-06-24: begin
t, 2017-06-25: bigint, 2017-06-26: bigint, 2017-06-27: bigint, 2017-06-28: b
igint, 2017-06-29: bigint, 2017-06-30: bigint, 2017-07-01: bigint, 2017-07-0
2: bigint, 2017-07-03: bigint, 2017-07-04: bigint, 2017-07-05: bigint, 2017-
07-06: bigint, 2017-07-07: bigint, 2017-07-08: bigint, 2017-07-09: bigint, 2
017-07-10: bigint, 2017-07-11: bigint, 2017-07-12: bigint, 2017-07-13: begin
t, 2017-07-14: bigint, 2017-07-15: bigint, 2017-07-16: bigint, 2017-07-17: b
igint, 2017-07-18: bigint, 2017-07-19: bigint, 2017-07-20: bigint, 2017-07-2
1: bigint, 2017-07-22: bigint, 2017-07-23: bigint, 2017-07-24: bigint, 2017-
```

```
07-25: bigint, 2017-07-26: bigint, 2017-07-27: bigint, 2017-07-28: bigint, 2017-07-29: bigint, 2017-07-30: bigint, 2017-07-31: bigint, 2017-08-01: bigint, 2017-08-02: bigint, 2017-08-03: bigint, 2017-08-04: bigint, 2017-08-05: bigint, 2017-08-06: bigint, 2017-08-07: bigint, 2017-08-08: bigint, 2017-08-09: bigint, 2017-08-10: bigint, 2017-08-11: bigint, 2017-08-12: bigint, 2017-08-13: bigint, 2017-08-14: bigint, 2017-08-15: bigint]>
```

In []:

```
1 test_df = spark.sql('SELECT date, store_nbr, item_nbr, CASE WHEN onpromotion = \'True\'
```

In []:

```
1 test_promo_df = test_df.groupby('store_nbr', 'item_nbr').pivot('date').sum('onpromotion')
```

In []:

```
1 print(test_promo_df.toPandas().shape)
```

(210654, 18)

test_promo has more number of rows than that of train, but we will stack only the rows that are in train...

In []:

```
1 test_promo_df.cache
```

Out[24]:

```
<bound method DataFrame.cache of DataFrame[store_nbr: int, item_nbr: int, 2017-08-16: bigint, 2017-08-17: bigint, 2017-08-18: bigint, 2017-08-19: bigint, 2017-08-20: bigint, 2017-08-21: bigint, 2017-08-22: bigint, 2017-08-23: bigint, 2017-08-24: bigint, 2017-08-25: bigint, 2017-08-26: bigint, 2017-08-27: bigint, 2017-08-28: bigint, 2017-08-29: bigint, 2017-08-30: bigint, 2017-08-31: bigint]>
```

In []:

```
1 #creating the list of items part of test_promo
2 train_promo_store_item_lst = [(i[0], i[1]) for i in train_promo_df.select('store_nbr',
```

In []:

```
1 len(train_promo_store_item_lst)
```

Out[26]:

167515

In []:

```
1 train_promo_store_item_lst_str = [",".join([str(x) for x in item]) for item in train_promo_store_item_lst]
```

In []:

```
1 import pyspark.sql.functions as f
```


In []:

```

1 #filtering rows from the test_promo
2 test_promo_df = test_promo_df.withColumn("combined_id", f.concat(f.col("store_nbr"), f
3     .where(f.col("combined_id").isin(train_promo_store_item_lst_str))

```

In []:

```
1 test_promo_df = test_promo_df.drop('combined_id')
```

In []:

```

1 train_promo_df = train_promo_df.toPandas()
2 test_promo_df = test_promo_df.toPandas()

```

In []:

```
1 final_promo_df = train_promo_df.merge(test_promo_df, on = ['store_nbr', 'item_nbr'], how=
```

In []:

```
1 final_promo_df = train_promo_df.join(test_promo_df, on=['store_nbr', 'item_nbr'], how=
```

In []:

```
1 train_sales_df = train_sales_df.toPandas()
```

In []:

```

1 print('Shape of sales df is {}'.format(train_sales_df.shape))
2 print('Shape of promo df is {}'.format(final_promo_df.shape))

```

Shape of sales df is (167515, 229)

Shape of promo df is (167515, 245)

So we have created df such that each row correspond to sales and promotion details for item-store level. We will gather this detail at store level and item level separately in next few cells...

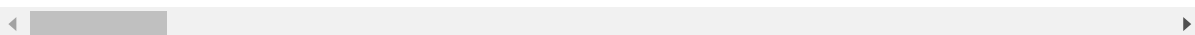
In []:

```
1 train_sales_df.head()
```

Out[3]:

	store_nbr	item_nbr	2017-01-01	2017-01-02	2017-01-03	2017-01-04	2017-01-05	2017-01-06	2017-01-07	2017-01-08
0	1	96995	0.0	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
1	1	99197	0.0	0.000000	1.386294	0.693147	0.693147	0.693147	1.098612	0.000000
2	1	103520	0.0	0.693147	1.098612	0.000000	1.098612	1.386294	0.693147	0.000000
3	1	103665	0.0	0.000000	0.000000	1.386294	1.098612	1.098612	0.693147	1.000000
4	1	105574	0.0	0.000000	1.791759	2.564949	2.302585	1.945910	1.609438	1.000000

5 rows × 229 columns



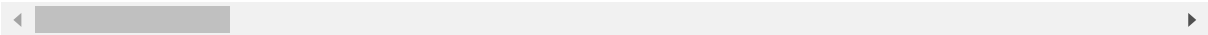
In []:

```
1 final_promo_df.head()
```

Out[4]:

	store_nbr	item_nbr	2017-01-01	2017-01-02	2017-01-03	2017-01-04	2017-01-05	2017-01-06	2017-01-07	2017-01-08	2017-01-09	2017-01-10	2017-01-11
0	1	96995	0	0	0	0	0	0	0	0	0	0	0
1	1	99197	0	0	0	0	0	0	0	0	0	0	0
2	1	103520	0	0	0	0	0	0	0	0	0	0	0
3	1	103665	0	0	0	0	0	0	0	0	0	0	0
4	1	105574	0	0	1	0	0	1	0	0	0	0	0

5 rows × 245 columns



Data Collection using item file

In []:

```
1 items_df = items_df.toPandas()
```

In []:

```
1 items_df.head()
```

Out[87]:

	item_nbr	family	class	perishable
0	96995	GROCERY I	1093	0
1	99197	GROCERY I	1067	0
2	103501	CLEANING	3008	0
3	103520	GROCERY I	1028	0
4	103665	BREAD/BAKERY	2712	1

Adding item info to our sales df to form data points at item level....

In []:

```
1 items_sales_df = train_sales_df.drop('store_nbr', axis =1).groupby('item_nbr').sum().reset_index()
```

In []:

```
1 items_promo_df = final_promo_df.drop('store_nbr', axis =1).groupby('item_nbr').sum().reset_index()
```

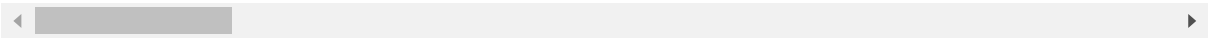
In []:

```
1 items_promo_df.head()
```

Out[11]:

	item_nbr	2017-01-01	2017-01-02	2017-01-03	2017-01-04	2017-01-05	2017-01-06	2017-01-07	2017-01-08	2017-01-09	2017-01-10	2017-01-11	2017-01-12
0	96995	0	0	0	0	0	0	0	0	0	0	0	0
1	99197	0	0	0	0	0	0	0	0	0	0	0	0
2	103501	0	0	0	0	0	0	0	0	0	0	0	0
3	103520	0	0	0	0	0	0	0	0	0	0	0	0
4	103665	0	0	0	0	0	0	0	13	0	0	0	0

5 rows × 244 columns



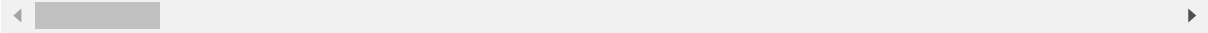
In []:

```
1 items_sales_df.head()
```

Out[12]:

	item_nbr	2017-01-01	2017-01-02	2017-01-03	2017-01-04	2017-01-05	2017-01-06	2017-01-07	2017-01-08
0	96995	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
1	99197	0.693147	17.422746	16.604036	20.569303	16.203025	16.278613	14.775909	17.311111
2	103501	0.000000	55.868320	54.627085	42.810313	39.555298	35.717635	47.208504	47.541667
3	103520	0.000000	38.875486	35.822995	34.979211	42.252967	51.397412	49.505990	33.846154
4	103665	2.079442	56.225402	40.233610	46.138063	38.100507	49.690810	54.725492	54.285714

5 rows × 228 columns



In []:

```
1 items_sales_df.shape, items_promo_df.shape
```

Out[14]:

((4018, 228), (4018, 244))

Data collection using store file

In []:

```
1 stores_df = stores_df.toPandas()
```

In []:

```
1 stores_df.columns
```

Out[96]:

```
Index(['store_nbr', 'state', 'type', 'cluster'], dtype='object')
```

One thing we saw from EDA was that city & state add same sort of information in terms of total sales and we can use only one of these for our model

In []:

```
1 stores_df = stores_df.drop('city', axis = 1)
```

In []:

```
1 stores_df.head()
```

Out[97]:

	store_nbr	state	type	cluster
0	1	Pichincha	D	13
1	2	Pichincha	D	13
2	3	Pichincha	D	8
3	4	Pichincha	D	9
4	5	Santo Domingo de los Tsachilas	D	4

In []:

```
1 store_sales_df = train_sales_df.drop('item_nbr', axis = 1).groupby('store_nbr').sum().reset_index()
```

In []:

```
1 store_promo_df = final_promo_df.drop('item_nbr', axis = 1).groupby('store_nbr').sum().reset_index()
```

In []:

```
1 store_sales_df.shape, store_promo_df.shape
```

Out[17]:

```
((54, 228), (54, 244))
```

In []:

```
1 store_sales_df.head()
```

Out[18]:

	store_nbr	2017-01-01	2017-01-02	2017-01-03	2017-01-04	2017-01-05	2017-01-06	2017-01-07
0	1	0.0	1909.598470	3734.738494	3721.581691	3381.289871	3405.684219	3267.284
1	2	0.0	4917.580925	4215.896120	4179.835998	3633.582513	4091.651346	4416.105
2	3	0.0	7122.511109	6226.395166	6144.813040	5641.845924	6099.497740	6790.194
3	4	0.0	4729.934125	4120.414355	3914.114557	3479.424707	3761.194571	4200.497
4	5	0.0	3488.186848	3315.595652	3313.125877	2781.415432	3173.998698	3355.087

5 rows × 228 columns

In []:

```
1 store_promo_df.head()
```

Out[19]:

	store_nbr	2017-01-01	2017-01-02	2017-01-03	2017-01-04	2017-01-05	2017-01-06	2017-01-07	2017-01-08	2017-01-09	2017-01-10	2017-01-11	2017-01-12
0	1	0	128	197	479	152	358	156	134	166	168	381	159
1	2	0	237	199	508	168	348	192	194	163	176	394	171
2	3	0	246	230	555	184	404	224	193	198	211	421	203
3	4	0	221	216	486	157	357	201	199	166	170	370	174
4	5	0	239	248	482	181	324	210	210	182	215	383	166

5 rows × 244 columns

In []:

```
1 items_sales_df.to_csv('/content/drive/My Drive/Grocery/items_sales.csv', index = False)
2 items_promo_df.to_csv('/content/drive/My Drive/Grocery/items_promo.csv', index = False)
3 store_sales_df.to_csv('/content/drive/My Drive/Grocery/store_sales.csv', index = False)
4 store_promo_df.to_csv('/content/drive/My Drive/Grocery/store_promo.csv', index = False)
```

So with this we have created 6 dataframes which have sales and onpromo information at item-store level, item level, store level...

Important thing that we saw that we had 200k data points(roughly) on test file, and 167k on train, so do have some data points on test for which we don't have any information on train, also, during baseline model creation the same information was seen, so this is where class information comes handy. We have 4018 items belonging to 337 classes, let us gather same information that we fetched at store-class

level, also, if we don't have a data point where we don't have any information on store-class, we will use class information for such data points, and for remaining, zero prediction as nothing much can be done if we don't have any information with us.

Data collection at store-class level

In []:

```
1 store_class_sales_df = train_sales_df
2 store_class_sales_df['class'] = items_promo_df['class'].values
3 store_class_sales_df = store_class_sales_df.drop('item_nbr', axis = 1)
```

In []:

```
1 store_class_sales_df = store_class_sales_df.groupby(['class', 'store_nbr']).sum().reset_index()
```

In []:

```
1 store_class_promo_df = final_promo_df
2 store_class_promo_df['class'] = items_promo_df['class'].values
3 store_class_promo_df = store_class_promo_df.drop('item_nbr', axis = 1)
```

In []:

```
1 store_class_promo_df = store_class_promo_df.groupby(['class', 'store_nbr']).sum().reset_index()
```

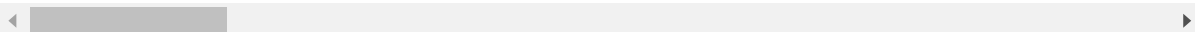
In []:

```
1 store_class_promo_df.head()
```

Out[126]:

	class	store_nbr	2017-01-01	2017-01-02	2017-01-03	2017-01-04	2017-01-05	2017-01-06	2017-01-07	2017-01-08	2017-01-09	2017-01-10	2017-01-11
0	1002	1	0	0	0	0	0	0	0	0	0	0	0
1	1002	2	0	0	0	0	0	0	0	0	0	0	0
2	1002	3	0	0	0	0	0	0	0	0	0	0	0
3	1002	4	0	0	0	0	0	0	0	0	0	0	0
4	1002	5	0	0	0	0	0	0	0	0	0	1	0

5 rows × 245 columns



In []:

```
1 store_class_sales_df.head()
```

Out[127]:

	class	store_nbr	2017-01-01	2017-01-02	2017-01-03	2017-01-04	2017-01-05	2017-01-06	2017-01-07
0	1002	1	0.0	6.291569	11.901285	9.939627	12.817576	10.961278	13.708549
1	1002	2	0.0	27.836761	21.942946	23.265525	20.405583	23.207544	32.629193
2	1002	3	0.0	42.484074	29.286804	35.991684	29.124900	31.628492	36.412191
3	1002	4	0.0	28.353452	21.278199	22.805993	20.207757	19.822911	24.720218
4	1002	5	0.0	19.157935	15.744315	14.909440	12.177673	12.765460	12.306750

5 rows × 229 columns

In []:

```
1 store_class_sales_df.shape
```

Out[22]:

(15826, 229)

In []:

```
1 store_class_sales_df.to_csv('/content/drive/My Drive/Grocery/store_class_sales.csv', index=False)
2 store_class_promo_df.to_csv('/content/drive/My Drive/Grocery/store_class_promo.csv', index=False)
```

Data collection using transaction data

Using the transaction file, only information that I can thought of was the number of items per transaction, which can give us some information, not sure now, how will be using this information, but preparing data using this....

This df is at store level

In []:

```
1 items_per_transaction = spark.sql('''SELECT transaction_view.store_nbr, transaction_view.date,
2         FROM
3         (SELECT store_nbr, date , SUM(transactions) AS total_transaction FROM transaction_view
4         GROUP BY store_nbr, date ORDER BY store_nbr, date) AS transaction_view
5         INNER JOIN
6         (SELECT store_nbr, date , SUM(unit_sales) AS total_sales FROM data WHERE date >= '2017-01-01'
7         AND unit_sales > 0 GROUP BY store_nbr, date ORDER BY store_nbr, date
8         ) AS sales_view
9         ON transaction_view.store_nbr = sales_view.store_nbr AND transaction_view.date = sales_view.date
10        ''')
```

In []:

```
1 items_per_transaction.show()
```

```
+-----+-----+-----+
|store_nbr|    date|items_per_transaction|
+-----+-----+-----+
|         1|2017-01-02|    10.89927518148293|
|         1|2017-01-03|     7.673864851875148|
|         1|2017-01-04|     8.586256167065754|
|         1|2017-01-05|     7.077579414771945|
|         1|2017-01-06|     7.201415950817795|
|         1|2017-01-07|     9.036027625511906|
|         1|2017-01-08|    11.01076522496225|
|         1|2017-01-09|     7.960172965873999|
|         1|2017-01-10|     6.963213621073039|
|         1|2017-01-11|     7.575320663429174|
|         1|2017-01-12|     6.419577613287557|
|         1|2017-01-13|     7.3566062226118385|
|         1|2017-01-14|     9.440297620845552|
|         1|2017-01-15|    11.14722532877487|
|         1|2017-01-16|     6.384192097940164|
|         1|2017-01-17|     7.384185392101425|
|         1|2017-01-18|     7.631446812136615|
|         1|2017-01-19|     6.473136167208941|
|         1|2017-01-20|     6.964179811972696|
|         1|2017-01-21|     9.353179002717567|
+-----+-----+-----+
only showing top 20 rows
```

In []:

```
1 items_per_transaction.cache
```

Out[24]:

```
<bound method DataFrame.cache of DataFrame[store_nbr: int, date: date, items_per_transaction: double]>
```

In []:

```
1 items_per_transaction = items_per_transaction.groupby('store_nbr').pivot('date').sum('items_per_transaction')
```

In []:

```
1 items_per_transaction = items_per_transaction.toPandas()
```

In []:

```
1 items_per_transaction = items_per_transaction.sort_values('store_nbr').reset_index(drop=True)
```


In []:

```
1 items_per_transaction.head()
```

Out[37]:

	store_nbr	2017-01-01	2017-01-02	2017-01-03	2017-01-04	2017-01-05	2017-01-06	2017-01-07	2017-01-08
0	1	0.0	10.899275	7.673865	8.586256	7.077579	7.201416	9.036028	11.01076
1	2	0.0	11.458034	9.492144	9.438200	8.255399	8.825503	8.898593	11.48377
2	3	0.0	15.984335	14.377846	14.265220	11.626882	12.636792	13.991900	15.28914
3	4	0.0	13.903885	11.589372	11.222042	9.222110	10.097864	10.429400	13.52783
4	5	0.0	10.072835	8.579036	9.088492	7.200205	8.416129	8.800967	11.34000

5 rows × 228 columns

In []:

```
1 items_per_transaction.shape
```

Out[32]:

(54, 228)

In []:

```
1 items_per_transaction.to_csv('/content/drive/My Drive/Grocery/items_per_transaction.csv')
```

Data Collection using holiday file

Holiday file does have some information, but one thing that striked was the mean sale per store on a holiday day, so what it means is we can find the mean sale per store on a holiday and find the factor that we can multiply with the final result once we have predictions ready, this is one way in which we can actually use information from this file..... Simplest way is to create vectors from categorical data with information of normal day and holiday day, or create a binary feature if holiday 1 if not 0, then the model will train with this information, but for now collecting data based on the logic of mean sales per store.....

In []:

```
1 holidays_events_df.show()
```

```
+-----+-----+-----+-----+-----+-----+
|   date|  type|  locale| locale_name| description|transferred|
+-----+-----+-----+-----+-----+-----+
|2012-03-02|Holiday|  Local|      Manta| Fundacion de Manta|      False|
|2012-04-01|Holiday|Regional|   Cotopaxi|Provincializacion...|      False|
|2012-04-12|Holiday|  Local|      Cuenca| Fundacion de Cuenca|      False|
|2012-04-14|Holiday|  Local|   Libertad|Cantonizacion de ...|      False|
|2012-04-21|Holiday|  Local|   Riobamba|Cantonizacion de ...|      False|
|2012-05-12|Holiday|  Local|      Puyo|Cantonizacion del...|      False|
|2012-06-23|Holiday|  Local|   Guaranda|Cantonizacion de ...|      False|
|2012-06-25|Holiday|Regional|   Imbabura|Provincializacion...|      False|
|2012-06-25|Holiday|  Local|  Latacunga|Cantonizacion de ...|      False|
|2012-06-25|Holiday|  Local|   Machala|Fundacion de Machala|      False|
|2012-07-03|Holiday|  Local|Santo Domingo|Fundacion de Sant...|      False|
|2012-07-03|Holiday|  Local|   El Carmen|Cantonizacion de ...|      False|
|2012-07-23|Holiday|  Local|   Cayambe|Cantonizacion de ...|      False|
|2012-08-05|Holiday|  Local| Esmeraldas|Fundacion de Esme...|      False|
|2012-08-10|Holiday|National|   Ecuador|Primer Grito de I...|      False|
|2012-08-15|Holiday|  Local|   Riobamba|Fundacion de Riob...|      False|
|2012-08-24|Holiday|  Local|   Ambato| Fundacion de Ambato|      False|
|2012-09-28|Holiday|  Local|   Ibarra| Fundacion de Ibarra|      False|
|2012-10-07|Holiday|  Local|   Quevedo|Cantonizacion de ...|      False|
|2012-10-09|Holiday|National|   Ecuador|Independencia de ...|       True|
+-----+-----+-----+-----+-----+-----+
```

only showing top 20 rows

In []:

```
1 sales_per_store_holiday_type = spark.sql('''SELECT date, type, sum(total_sales)/ count
2      (SELECT date, store_nbr, type, sum(unit_sales) as total_sales FROM
3      (SELECT a.date, a.store_nbr, a.unit_sales, b.type FROM(
4      (SELECT date, store_nbr, CASE WHEN unit_sales < 0 THEN 0 ELSE LOG(unit_sales)
5      (SELECT date, type FROM holidays_data WHERE date >= \'2017-01-01\' AND date <= \'2017-12-31\'
6      GROUP BY date, store_nbr, type ORDER BY date)
7      GROUP BY date, type ORDER BY date
8      ''')
```

In []:

```
1 sales_per_store_holiday_type = sales_per_store_holiday_type.groupby('type').pivot('date')
```

In []:

```
1 sales_per_store_holiday_type.head()
```

Out[14]:

	type	2017-01-01	2017-01-02	2017-02-27	2017-02-28	2017-03-02	2017-04-01	2017-04-02
0	Event	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000
1	Holiday	2507.591043	0.000000	3104.925873	3559.93742	3422.307517	4469.905208	3091.104375
2	Transfer	0.000000	4299.217933	0.000000	0.000000	0.000000	0.000000	0.000000
3	Additional	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000	0.000000

In []:

```
1 sales_per_store_holiday_type.to_csv('/content/drive/My Drive/Grocery/sales_per_store_holiday_type.csv')
```

In []:

```
1 train_sales_df = pd.read_csv('/content/drive/My Drive/Grocery/train_sales.csv')
2 final_promo_df = pd.read_csv('/content/drive/My Drive/Grocery/final_promo.csv')
3 items_sales_df = pd.read_csv('/content/drive/My Drive/Grocery/items_sales.csv')
4 items_promo_df = pd.read_csv('/content/drive/My Drive/Grocery/items_promo.csv')
5 store_sales_df = pd.read_csv('/content/drive/My Drive/Grocery/store_sales.csv')
6 store_promo_df = pd.read_csv('/content/drive/My Drive/Grocery/store_promo.csv')
7 store_class_sales_df = pd.read_csv('/content/drive/My Drive/Grocery/store_class_sales.csv')
8 store_class_promo_df = pd.read_csv('/content/drive/My Drive/Grocery/store_class_promo.csv')
9 items_per_transaction = pd.read_csv('/content/drive/My Drive/Grocery/items_per_transaction.csv')
10 test_df = pd.read_csv('/content/drive/My Drive/Grocery/test.csv')
11 items_df = pd.read_csv('/content/drive/My Drive/Grocery/items.csv')
```

In []:

```
1 test_df['date'] = pd.to_datetime(test_df['date'])
```

#Baseline Model

Let us start with building simplest of model as our baseline model. So, we are doing here is building a model that takes item-store-date information and forecasts result based on 16 week moving average, if we don't have item-store information in test, it uses sales from class-store and if we don't have even class-store information on our data collection df, it gives results based on the classes that item belong to.

In []:

```

1 def generate_baseline_forecast(df, forecast_date):
2     '''
3     This function takes the df and the forecast_date, calculates the step size
4     and based on that generates average with a 16 datapoints window
5     '''
6     array = df.values.reshape(-1,1)[-15:]
7     step = (datetime.datetime.date(forecast_date) - datetime.date(2017, 8, 15)).days
8     for i in range(step):
9         avg = np.mean(array)
10        array = np.append(array, avg)
11        array = array[1:]
12
13    return avg

```

In []:

```

1 def moving_average(store, item, forecast_date):
2     '''
3     This function checks for the level which will be used for moving window average
4     '''
5     df = item_store_sales_df[(item_store_sales_df['store_nbr'] == store) & (item_store_sales_df['item_nbr'] == item)]
6
7     if df.shape[0] == 0:
8         return 0
9     else:
10        return np.exp1(generate_baseline_forecast(df, forecast_date))

```

In []:

```

1 %%time
2 test_df['unit_sales'] = test_df.apply(lambda x: moving_average(x.store_nbr, x.item_nbr, forecast_date), axis=1)

```

CPU times: user 1h 13min 42s, sys: 2.24 s, total: 1h 13min 45s

Wall time: 1h 13min 45s

In []:

```
1 test_df.head()
```

Out[8]:

	id	date	store_nbr	item_nbr	onpromotion	unit_sales
0	125497040	2017-08-16	1	96995	False	0.366349
1	125497041	2017-08-16	1	99197	False	0.212509
2	125497042	2017-08-16	1	103501	False	0.000000
3	125497043	2017-08-16	1	103520	False	0.873407
4	125497044	2017-08-16	1	103665	False	1.915161

In []:

```
1 test_df[test_df.isnull().any(axis = 1)]['item_nbr'].unique()
```

Out[9]:

array([], dtype=int64)

In []:

```
1 #Creating a submission file for kaggle submission to get a score based on the baseline
2 test_df[['id', 'unit_sales']].to_csv('baseline_16_submission.csv', index = False)
```

After making submission from the results generated on test using the baseline model, score was .59249 on private, this score we will consider as a base score for other models, we need to create models that will improve the score than this.....

#Data Preparation

imports

In [5]:

```
1 import pandas as pd
2 import numpy as np
3 import datetime
4 from datetime import date
5 from datetime import timedelta
6 import calendar
7 import math
8 import time
9 from tqdm import tqdm
10 import seaborn as sns
11 import matplotlib.pyplot as plt
12 %matplotlib inline
13 from sklearn.linear_model import LinearRegression
14 from sklearn.model_selection import RandomizedSearchCV
15 from xgboost import XGBRegressor
16 import xgboost as xgb
17 from joblib import dump, load
18 from sklearn import preprocessing
19 import category_encoders as ce
```

Loading files

In [6]:

```
1 item_store_sales_df = pd.read_csv('/content/drive/My Drive/Grocery/train_sales.csv')
2 item_store_promo_df = pd.read_csv('/content/drive/My Drive/Grocery/final_promo.csv')
3 #items_sales_df = pd.read_csv('/home/jupyter/final_files/items_sales.csv')
4 #items_promo_df = pd.read_csv('/home/jupyter/final_files/items_promo.csv')
5 #store_sales_df = pd.read_csv('/home/jupyter/final_files/store_sales.csv')
6 #store_promo_df = pd.read_csv('/home/jupyter/final_files/store_promo.csv')
7 #store_class_sales_df = pd.read_csv('/home/jupyter/final_files/store_class_sales.csv')
8 #store_class_promo_df = pd.read_csv('/home/jupyter/final_files/store_class_promo.csv')
9 #items_per_transaction_df = pd.read_csv('/home/jupyter/final_files/items_per_transaction.csv')
10 test_df = pd.read_csv('/content/drive/My Drive/Grocery/test.csv')
11 items_df = pd.read_csv('/content/drive/My Drive/Grocery/items.csv')
12 stores_df = pd.read_csv('/content/drive/My Drive/Grocery/stores.csv')
```

The data collected at item, store, store-class level was not used as it was adding noise to all the models, and using them score got impacted, even transaction data was not used for final modelling.

Approach to solve the problem:

1. First point that we need to understand is how our test file looks like, so if we take dates in columns we will see that for an item-store combination, we need to make prediction for date from 16th Aug till 31st Aug, so we can say that we need to make prediction from $t+1$ till $t+16$ time stamp using the date we have.....
2. Let us collect X_i such that the next 16 dates can be thought of as our Y_i , so we can use historical data to generate X_i & next 16 intervals as Y_i (unit_sales), train our model using this and make predictions on test.
3. How to use this, let say X_i is a matrix of $[m \times n]$ & Y_i is a matrix of $[m \times 16]$, for each Y_i or the step that Y_i represents, train using X_i , i.e, at each iteration we will use $X_i[m \times n]$ and $Y_i[m \times 1]$ and make prediction using the same, so, for 1st set of Y_i , we will use X_i and get step1 forecast, for 2nd set of Y_i , we will again use the same X_i and get step2 forecast, and so on till 16th step. Our resultant prediction will also be a vector of $[m \times 16]$, where m is the number of data points(item-store level), and 16 are the date ranging from 16th Aug till 31st Aug.

Generating df for categorical features

In [7]:

```
1 stores_df.head()
```

Out[7]:

	store_nbr	city	state	type	cluster
0	1	Quito	Pichincha	D	13
1	2	Quito	Pichincha	D	13
2	3	Quito	Pichincha	D	8
3	4	Quito	Pichincha	D	9
4	5	Santo Domingo	Santo Domingo de los Tsachilas	D	4

In [9]:

```
1 class_family_df = pd.DataFrame(item_store_sales_df['item_nbr']).merge(items_df[['item_nbr', 'class']])
2 class_family_df['class'] = class_family_df['class'].astype('str')
3 class_family_df['item_nbr'] = class_family_df['item_nbr'].astype('str')
4 class_family_df.head()
```

Out[9]:

	item_nbr	class	family	perishable
0	96995	1093	GROCERY I	0
1	99197	1067	GROCERY I	0
2	103520	1028	GROCERY I	0
3	103665	2712	BREAD/BAKERY	1
4	105574	1045	GROCERY I	0

In [10]:

```

1 store_detail_df = pd.DataFrame(item_store_sales_df['store_nbr']).merge(stores_df[['sto
2 store_detail_df['store_nbr'] = store_detail_df['store_nbr'].astype('str')
3 store_detail_df['cluster'] = store_detail_df['cluster'].astype('str')
4 store_detail_df.head()

```

Out[10]:

	store_nbr	state	city	type	cluster
0	1	Pichincha	Quito	D	13
1	1	Pichincha	Quito	D	13
2	1	Pichincha	Quito	D	13
3	1	Pichincha	Quito	D	13
4	1	Pichincha	Quito	D	13

Y_train:

Y_cv:

Y_test:

Helper Functions

In [11]:

```

1 def cat_encoding(cat_data, category):
2     '''
3     This function takes a df and the category and generate
4     binary encoded vectors for the same
5     '''
6     encoder = ce.BinaryEncoder()
7     return encoder.fit_transform(cat_data[category]).values

```

In [12]:

```

1 #Generating binary encoded vector for categories part of item table
2 class_array = cat_encoding(class_family_df, 'class')
3 family_array = cat_encoding(class_family_df, 'family')
4 item_array = cat_encoding(class_family_df, 'item_nbr')

```

In [13]:

```
1 print(class_array.shape, family_array.shape, item_array.shape)
```

(167515, 10) (167515, 7) (167515, 13)

In [14]:

```
1 store_detail_df.head()
```

Out[14]:

	store_nbr	state	city	type	cluster
0	1	Pichincha	Quito	D	13
1	1	Pichincha	Quito	D	13
2	1	Pichincha	Quito	D	13
3	1	Pichincha	Quito	D	13
4	1	Pichincha	Quito	D	13

In [15]:

```
1 # Generating binary encoded vectors for category part of store table
2 store_array = cat_encoding(store_detail_df, 'store_nbr')
3 store_state_array = cat_encoding(store_detail_df, 'state')
4 store_city_array = cat_encoding(store_detail_df, 'city')
5 store_type_array = cat_encoding(store_detail_df, 'type')
6 store_cluster_array = cat_encoding(store_detail_df, 'cluster')
```

In [16]:

```
1 print(store_array.shape, store_state_array.shape, store_city_array.shape, store_type_array.shape, store_cluster_array.shape)
(167515, 7) (167515, 5) (167515, 6) (167515, 4) (167515, 6)
```

In [17]:

```
1 store_array
```

Out[17]:

```
array([[0, 0, 0, ..., 0, 0, 1],
       [0, 0, 0, ..., 0, 0, 1],
       [0, 0, 0, ..., 0, 0, 1],
       ...,
       [0, 1, 1, ..., 1, 1, 0],
       [0, 1, 1, ..., 1, 1, 0],
       [0, 1, 1, ..., 1, 1, 0]])
```

In [18]:

```
1 def get_data(data, dt_end, days, period, freq='D'):
2     '''
3     This function gives us the selected columns based on a range of dates passed.
4     '''
5     return data[[str(col)[0:10] for col in pd.date_range(dt_end - datetime.timedelta(days=days), dt_end, freq=freq)]]
```


In [19]:

```
1 def average(data):
2     '''
3     Here we are calculating simple average
4     '''
5     return np.mean(data, axis = 1)
```

In [20]:

```
1 def weighted_moving_average(data):
2     '''
3     This function computes weighted moving average,
4     higher weights are given to recent observations.
5     '''
6     data = data.values
7     weight_len = data.shape[1]
8     denom = (weight_len *(weight_len + 1))/2
9     weights = [i+1/denom for i in range(weight_len)]
10    data = average(data * weights)
11    return data
```

In [21]:

```
1 #This was excluded from the final features, as this was of no use to the models.
2 def expo_smoothing(data_row, alpha = 0.7):
3     '''
4     This function gives us the exponential smoothing compoent of our time series.
5     '''
6     values = [data_row[0]]
7     for i in range(len(data_row)):
8         values.append(alpha * data_row[i] + (1 - alpha) * values[i - 1])
9     return values
```

In [22]:

```

1  #These functions were excluded from the model, here we are calculating
2  #triple exponential smoothing, also known as Holt's Winter technique.
3  #Ref: https://www.itl.nist.gov/div898/handbook/pmc/section4/pmc435.htm
4  def trend_component(data_row, season_len):
5      sum = 0
6      for i in range(season_len):
7          sum += (data_row[i + season_len] - data_row[i])/season_len
8      return sum/season_len
9
10 def seasonal_components(data_row, season_len):
11     n_seasons = int(len(data_row)/season_len) #Total number of seasons in our series
12     #next we find the average value of each season, let say if we have 70 data points with
13     #have total 10 season, so, for each of these seasons we find the average value
14     average = [sum(data_row[i*season_len:(i*season_len) + season_len])/season_len for i in range(n_seasons)]
15     #print(average)
16     #The computed average will be subtracted from the appropriate season and we will take
17
18     dict_season = {i: sum([data_row[season_len * j + i] - average[j] for j in range(n_seasons)]) for i in range(season_len)}
19     #print(dict_season)
20     return dict_season
21
22 def triple_expo_smoothing(data_row, season_len = 7, alpha = 0.7, beta = 0.4, gamma = 0.3):
23     result = []
24     trend = trend_component(data_row, season_len) #Initial Trend
25     seasonal_component = seasonal_components(data_row, season_len) #Initial Seasonal component
26     #print(seasonal_component)
27     for i in range(len(data_row)):
28         if i == 0:
29             smooth = data_row[0]
30             result.append(data_row[0])
31             continue
32         value = data_row[i]
33         pre_smooth, smooth = smooth, alpha*(value - seasonal_component[i % season_len]) + trend
34         trend = beta * (smooth - pre_smooth) + (1 - beta) * trend #Trend Smoothing
35         seasonal_component[i % season_len] = gamma * (value - smooth) + (1 - gamma) * seasonal_component[i % season_len]
36         result.append(smooth + trend + seasonal_component[i % season_len])
37     return result

```

In [23]:

```

1 def feature_engg_sales(data, end_date, prefix):
2     '''
3     This function generates feature dictionary for train, cv, test
4     Features generated are:
5     moving average, weighted moving average, standard deviation observed,
6     moving average of DOW, weighted moving average of DOW, having total sales day,
7     last sales day in n days, first sales day in n days
8     '''
9     days_list = [3, 7, 16, 30, 60, 120] # These are the List of days used for extracting
10    #feature_dict = {}
11    feature_dict = {'{}_average_{}_days'.format(prefix, days): average(get_data(data, end_date, day), days) for days in days_list}
12    feature_dict.update({'{}_WMA_{}_days'.format(prefix, days): weighted_moving_average(get_data(data, end_date, day), days) for days in days_list}
13    #feature_dict.update({'{}_average_diff_{}_days'.format(prefix, days) : get_data(data, end_date, day) for days in days_list}
14    #feature_dict.update({'{}_max_{}_days'.format(prefix, days) : get_data(data, end_date, day) for days in days_list}
15    feature_dict.update({'{}_std_{}_days'.format(prefix, days) : get_data(data, end_date, day) for days in days_list}
16    feature_dict.update({'{}_6avgdow_{}_days'.format(prefix, day) : get_data(data, end_date, day) for day in days_list}
17    feature_dict.update({'{}_20avgdow_{}_days'.format(prefix, day) : get_data(data, end_date, day) for day in days_list}
18    feature_dict.update({'{}_6WMA_dow_{}_days'.format(prefix, day) : weighted_moving_average(get_data(data, end_date, day), day) for day in days_list}
19    feature_dict.update({'{}_20WMA_dow_{}_days'.format(prefix, day) : weighted_moving_average(get_data(data, end_date, day), day) for day in days_list}
20    feature_dict.update({'{}_has_sale_day_{}'.format(prefix, days) : (get_data(data, end_date, day) != 0).sum() for days in days_list}
21    feature_dict.update({'{}_last_has_sale_day_{}'.format(prefix, days) : days - ((get_data(data, end_date, day) != 0).sum()) for days in days_list}
22    feature_dict.update({'{}_first_has_sale_day_{}'.format(prefix, days) : ((get_data(data, end_date, day) != 0).sum()) for days in days_list}
23
24
25    #feature_dict.update({'{}_lastday'.format(prefix) : get_data(data, end_date, 1, 1).value}
26    #feature_dict.update({'{}_day_{}'.format(prefix, day) : get_data(data, end_date, day) for day in days_list}
27
28    #exponential smoothing: smoothing 16 days data point with a smoothing factor of 0.7
29    #df = get_data(data, end_date, 16, 16)
30    #expo_array = np.array([expo_smoothing(df.iloc[i])[1:] for i in range(df.shape[0])])
31    #feature_dict.update({'expo_smooth_{}'.format(col_num): expo_array[:, col_num] for col_num in range(expo_array.shape[1])}
32
33    #Triple Exponential Smoothing(Holt's Winter)
34    #df = get_data(data, end_date, 35, 35)
35    #holt_winter_array = np.array([triple_expo_smoothing(df.iloc[i]) for i in range(df.shape[0])])
36    #feature_dict.update({'holt_winter_{}'.format(col_num): holt_winter_array[:, col_num] for col_num in range(holt_winter_array.shape[1])}
37
38    return feature_dict

```

In [24]:

```

1 def feature_engg_promo(data, class_array, store_array, end_date, prefix):
2     '''
3     This function uses promo information and categorical array to create features
4     features created are---
5     promo: total_promo, future promo information, promo days in 15 days, last promo in
6     categorical: class, item, store, family, city, state, cluster, type
7     '''
8     days_list = [16, 30, 60, 120]
9     feature_dict = {'{}_totalpromo_{}_days'.format(prefix, days) : get_data(data, end_date, days)}
10    feature_dict.update({'{}_totalpromoafter_{}_days'.format(prefix, days) : get_data(data, end_date, days)}
11    # if prefix in ['item', 'store_class']:
12    #     feature_dict.update({'{}_maxnopromo_{}_days'.format(prefix, days) : get_data(data, end_date, days)}
13    #     feature_dict.update({'{}_maxnopromoafter_{}_days'.format(prefix, days) : get_data(data, end_date, days)}
14    feature_dict.update({'{}_promo_{}_day'.format(prefix, abs(day - 1)): get_data(data, end_date, day)}
15    feature_dict.update({'promo_day_in_15_days' : (get_data(data, end_date + timedelta(days=15), days)}
16    feature_dict.update({'last_promo_day_in_15_days' : 15 - ((get_data(data, end_date + timedelta(days=15), days)}
17    feature_dict.update({'firt_promo_day_in_15_days' : ((get_data(data, end_date + timedelta(days=15), days)}
18    feature_dict.update({'class_{}'.format(i+1) : class_array[:, i] for i in range(class_array.shape[0])})
19    feature_dict.update({'item_{}'.format(i+1) : item_array[:, i] for i in range(item_array.shape[0])})
20    feature_dict.update({'store_{}'.format(i+1) : store_array[:, i] for i in range(store_array.shape[0])})
21    feature_dict.update({'family_{}'.format(i+1) : family_array[:, i] for i in range(family_array.shape[0])})
22    feature_dict.update({'city_{}'.format(i+1) : store_city_array[:, i] for i in range(store_city_array.shape[0])})
23    feature_dict.update({'state_{}'.format(i+1) : store_state_array[:, i] for i in range(store_state_array.shape[0])})
24    feature_dict.update({'cluster_{}'.format(i+1) : store_cluster_array[:, i] for i in range(store_cluster_array.shape[0])})
25    feature_dict.update({'type_{}'.format(i+1) : store_type_array[:, i] for i in range(store_type_array.shape[0])})
26    feature_dict.update({'perishable' : class_family_df['perishable'].values})
27    #feature_dict.update({'class_{}'.format(i + 1) : class_vector.toarray()[:, i] for i in range(class_vector.toarray().shape[0])})
28    #feature_dict.update({'{}_promo_{}_day'.format(prefix, day - 1): get_data(data, end_date, day)}
29
30    return feature_dict

```

Preparing Train Data

In [25]:

```

1 #To create training points we will take multiple intervals and will concat all the info
2 x_lst, y_lst = [], []
3 num_of_intervals = 8
4 dates = [date(2017, 5, 31) + timedelta(days=7 * interval) for interval in range(num_of_intervals)]
5 for train_date in tqdm(dates):
6     train_dict = feature_engg_sales(item_store_sales_df, train_date, 'item_store')
7     x_lst.append(pd.DataFrame(train_dict, index = [i for i in range(len(list(train_dict.values())))]))
8     y_lst.append(item_store_sales_df[[str(col)[0:10] for col in pd.date_range(train_date, train_date + timedelta(days=7))])
9
10 train_item_store_x = pd.concat(x_lst, axis=0)
11 train_y = np.concatenate(y_lst, axis=0)
12 del x_lst, y_lst
13 print(train_item_store_x.shape, train_y.shape)

```

100%|██████████| 8/8 [00:18<00:00, 2.34s/it]

(1340120, 64) (1340120, 16)

In [26]:

```
1 train_item_store_x.head()
```

Out[26]:

	item_store_average_3_days	item_store_average_7_days	item_store_average_16_days	item_sto
0	0.231049	0.297063	0.129965	
1	0.597253	0.610952	0.585266	
2	0.000000	0.824046	0.728402	
3	0.366204	0.709973	0.939201	
4	1.059351	1.403121	1.648731	

In [27]:

```
1 x_lst = []
2 num_of_intervals = 8
3 dates = [date(2017, 5, 31) + timedelta(days=7 * interval) for interval in range(num_of_
4 for train_date in tqdm(dates):
5     train_dict = feature_engg_promo(item_store_promo_df, class_array, store_array, train
6     x_lst.append(pd.DataFrame(train_dict, index = [i for i in range(len(list(train_dict.
7
8 train_item_store_x1 = pd.concat(x_lst, axis=0)
9 del x_lst
10 print(train_item_store_x1.shape)
```

100%|██████████| 8/8 [00:02<00:00, 2.74it/s]

(1340120, 85)

In [28]:

```
1 train_item_store_x1.head()
```

Out[28]:

	item_store_totalpromo_16_days	item_store_totalpromo_30_days	item_store_totalpromo_60_day
0	0	0	
1	0	0	
2	0	0	
3	0	0	
4	0	0	2

5 rows × 85 columns

In [29]:


```
1 train_x = train_item_store_x.reset_index(drop = True).merge(train_item_store_x1.reset_
```

```
1 [train_x[col].update((train_x[col] - train_x[col].min()) / (train_x[col].max() - train_x[col].min()))
```

[illegible]

```
1 train_x.head()
```

	item_store_average_3_days	item_store_average_7_days	item_store_average_16_days	item_store_average_30_days
0	0.029921	0.043809	0.019646	0.029921
1	0.077346	0.090100	0.088472	0.077346
2	0.000000	0.121526	0.110109	0.000000
3	0.047424	0.104703	0.141975	0.047424
4	0.137189	0.206924	0.249231	0.137189

◀  ▶

```
1 print('Shape of train_x and corresponding train_y is {} & {}'.format(train_x.shape, train_y.shape))
```

Preparing CV Data

In [34]:

```

1 #Generating sales features
2 cv_date = date(2017, 7, 26)
3 cv_dict = feature_engg_sales(item_store_sales_df, cv_date, 'item_store')
4 cv_item_store_x = pd.DataFrame(cv_dict, index = [i for i in range(len(list(cv_dict.values())))]
5 cv_item_store_x.shape

```

Out[34]:

(167515, 64)

In [35]:

```
1 cv_item_store_x.head()
```

Out[35]:

	item_store_average_3_days	item_store_average_7_days	item_store_average_16_days	item_store_average_30_days
0	0.000000	0.354987	0.155307	0.000000
1	0.000000	0.610952	0.664548	0.000000
2	1.059351	0.850092	0.804148	0.000000
3	1.229626	0.881969	0.902465	0.000000
4	1.866141	1.892588	1.820677	0.000000

In [36]:

```

1 #Generating promo and categorical features
2 cv_dict = feature_engg_promo(item_store_promo_df, class_array, store_array, cv_date, 'item_store')
3 cv_item_store_x1 = pd.DataFrame(cv_dict, index = [i for i in range(len(list(cv_dict.values())))]
4 cv_item_store_x1.shape

```

Out[36]:

(167515, 85)

In [37]:

```
1 cv_item_store_x1.head()
```

Out[37]:

	item_store_totalpromo_16_days	item_store_totalpromo_30_days	item_store_totalpromo_60_days
0	0	0	0
1	0	0	0
2	0	0	0
3	0	0	0
4	0	0	0

5 rows × 85 columns

Preparing test data

In [43]:

```
1 #gathering sales featres
2 test_date = date(2017, 8, 16)
3 test_dict = feature_engg_sales(item_store_sales_df, test_date, 'item_store')
4 test_item_store_x = pd.DataFrame(test_dict, index = [i for i in range(len(list(test_dict)))])
5 test_item_store_x.shape
```

Out[43]:

(167515, 64)

In [44]:

```
1 test_item_store_x.head()
```

Out[44]:

	item_store_average_3_days	item_store_average_7_days	item_store_average_16_days	item_store_average_30_days
0	0.000000	0.099021	0.361296	0.631845
1	0.000000	0.156945	0.180648	0.631845
2	0.231049	0.495105	0.631845	1.071718
3	0.462098	0.980990	1.071718	1.663453
4	0.998577	1.560437	1.663453	2.255102

In [45]:

```
1 test_dict = feature_engg_promo(item_store_promo_df, class_array, store_array, test_date)
2 test_item_store_x1 = pd.DataFrame(test_dict, index = [i for i in range(len(list(test_dict)))])
3 test_item_store_x1.shape
```

Out[45]:

(167515, 85)

In [46]:

```
1 test_item_store_x1.shape
```

Out[46]:

(167515, 85)

In [47]:

```
1 test_x = test_item_store_x.reset_index(drop = True).merge(test_item_store_x1.reset_index(drop = True), on = ['item_id', 'store_id', 'date'], how = 'left')
```

```
1 test_x[col].update((test_x[col] - test_x[col].min()) / (test_x[col].max() - test_x[col].min()))
```

[illegible]

```
1 test_x.shape
```

(167515, 149)

```
1 print('Shape of train_x and corresponding train_y is {}'.format(test_x.shape))
```

Shape of train_x and corresponding train_y is (167515, 149)

```
1 print(train_x.shape, train_y.shape)
2 print(cv_x.shape, cv_y.shape)
3 print(test_x.shape)
```

(1340120, 149) (1340120, 16)
(167515, 149) (167515, 16)
(167515, 149)

#Modelling

Linear Regression

We have 16 steps to predict and we have collected our y such that it is a vector of $M \times 16$, so we will train x for each of these y and based on the result for every y we will generate the forecast

In []:

```

1 test_pred = []
2 for i in range(train_y.shape[1]):
3     print('step{}'.format(i+1))
4     lr = LinearRegression()
5     lr.fit(train_x, train_y[:, i])
6     test_pred.append(lr.predict(test_x))

```

step1
step2
step3
step4
step5
step6
step7
step8
step9
step10
step11
step12
step13
step14
step15
step16

In []:

```

1 #Creating prediction df
2 y_test = np.array(test_pred).transpose()
3 pred_df = pd.DataFrame(y_test, columns=pd.date_range("2017-08-16", periods=16))

```

In []:

```
1 pred_df.head()
```

Out[40]:

	2017-08-16	2017-08-17	2017-08-18	2017-08-19	2017-08-20	2017-08-21	2017-08-22	2017-08-23	2017-08-24	
0	0.210249	0.223341	0.289090	0.270891	0.210922	0.250148	0.215341	0.262398	0.232133	C
1	0.317271	0.300324	0.379285	0.318358	0.118592	0.314419	0.322006	0.400568	0.322340	C
2	0.714128	0.769529	0.864926	0.703121	0.287471	0.621062	0.693032	0.759970	0.796433	C
3	1.016627	0.975421	1.213480	1.213211	0.711763	0.852536	0.844865	0.994915	0.971457	1
4	1.903333	1.759549	1.925219	1.665465	1.139938	1.764955	1.755045	1.879388	1.731188	1

In []:

```

1 item_store_sales_df['store_nbr'] = pd.to_numeric(item_store_sales_df['store_nbr'])
2 items_df['class'] = pd.to_numeric(items_df['class'])

```

In []:

```

1 #Melting down the predicted values based on dates
2 pred_df = item_store_sales_df[['item_nbr', 'store_nbr']].merge(pred_df, left_index=True, right_index=True)
3 pred_df = pred_df.melt(id_vars=['item_nbr', 'store_nbr'], var_name='date', value_name='unit_sales')
4 pred_df = pred_df.merge(items_df[['item_nbr', 'class']], how = 'left', on = 'item_nbr')
5 pred_df['unit_sales'] = pred_df['unit_sales'].apply(lambda x : np.expm1(x))

```

In []:

```
1 pred_df.head()
```

Out[43]:

	item_nbr	store_nbr	date	unit_sales	class
0	96995	1	2017-08-16	0.233986	1093
1	99197	1	2017-08-16	0.373375	1067
2	103520	1	2017-08-16	1.042405	1028
3	103665	1	2017-08-16	1.763855	2712
4	105574	1	2017-08-16	5.708217	1045

In []:

```

1 #Reading test_file
2 test_df = pd.read_csv('test.csv')
3 test_df['date'] = pd.to_datetime(test_df['date'])

```

In []:

```

1 #Merging with the predicted values
2 test_df = test_df.merge(pred_df[['item_nbr', 'store_nbr', 'date', 'unit_sales']], on = ['item_nbr', 'store_nbr', 'date'], how = 'left')
3 test_df['unit_sales'] = test_df['unit_sales'].clip(lower = 0)
4 #Filling null values with 0
5 test_df = test_df.fillna(0)
6 #Making submission file
7 test_df[['id', 'unit_sales']].to_csv('lr_submission.csv', index = False)

```

In []:

```
1 test_df[['id', 'unit_sales']].head()
```

Out[46]:

	id	unit_sales
0	125497040	0.233986
1	125497041	0.373375
2	125497042	0.000000
3	125497043	1.042405
4	125497044	1.763855

In []:

```
1 del test_df, pred_df
```

Since we know that perishable items have more weights in our scoring method as compared to non perishable, hence we are creating a weight vector with perishable items having a weight of 1.25 and others having a weight of 1, this will be used by XGBoost to give more efforts with items with higher weights.

In [52]:

```
1 train_weights = pd.concat([pd.DataFrame(item_store_sales_df['item_nbr']).merge(items_df[['item_nbr', 'perishable']], on='item_nbr', how='left'),
2 cv_weights = pd.DataFrame(item_store_sales_df['item_nbr']).merge(items_df[['item_nbr', 'perishable']], on='item_nbr', how='left')])
```

In []:

```
1 train_weights.shape, cv_weights.shape
```

Out[49]:

```
((1340120,), (167515,))
```

In [53]:

```
1 train_weights.head()
```

Out[53]:

```
0    1.00
1    1.00
2    1.00
3    1.25
4    1.00
Name: perishable, dtype: float64
```

In [54]:

```
1 cv_weights.head()
```

Out[54]:

```
0    1.00
1    1.00
2    1.00
3    1.25
4    1.00
Name: perishable, dtype: float64
```

XGBoost without tuned parameters

In []:

```
1 test_pred = []
2 for i in range(train_y.shape[1]):
3     print('step{}'.format(i+1))
4     start_time = time.time()
5     xg = XGBRegressor()
6     xg.fit(train_x, train_y[:, i], sample_weight = train_weights.values)
7     test_pred.append(xg.predict(test_x))
8     print('done in {}'.format(time.time() - start_time))
```

```
step1
done in 331.6978657245636
step2
done in 343.8066828250885
step3
done in 342.00068831443787
step4
done in 340.25216579437256
step5
done in 340.5731554031372
step6
done in 339.94398260116577
step7
done in 340.4451413154602
step8
done in 341.4083557128906
step9
done in 340.8268074989319
step10
done in 341.2782769203186
step11
done in 340.4570393562317
step12
done in 340.13201689720154
step13
done in 340.543958902359
step14
done in 339.9647686481476
step15
done in 339.2215938568115
step16
done in 341.0175998210907
```

In [55]:

```

1 #Generating prediction df
2 y_test = np.array(test_pred).transpose()
3 pred_df = pd.DataFrame(y_test, columns=pd.date_range("2017-08-16", periods=16))
4 pred_df.head(10)

```

```

-----
NameError                                Traceback (most recent call last)
<ipython-input-55-488b21904765> in <module>()
----> 1 y_test = np.array(test_pred).transpose()
      2 pred_df = pd.DataFrame(y_test, columns=pd.date_range("2017-08-16", p
periods=16))
      3 pred_df.head(10)

```

NameError: name 'test_pred' is not defined

In []:

```

1 item_store_sales_df['store_nbr'] = pd.to_numeric(item_store_sales_df['store_nbr'])
2 items_df['class'] = pd.to_numeric(items_df['class'])

```

In []:

```

1 #Melting based on dates and adding other columns
2 pred_df = item_store_sales_df[['item_nbr', 'store_nbr']].merge(pred_df, left_index=True, right_index=True)
3 pred_df = pred_df.melt(id_vars=['item_nbr', 'store_nbr'], var_name='date', value_name='unit_sales')
4 pred_df = pred_df.merge(items_df[['item_nbr', 'class']], how = 'left', on = 'item_nbr')
5 pred_df['unit_sales'] = pred_df['unit_sales'].apply(lambda x : np.expm1(x))
6 pred_df.head()

```

Out[43]:

	item_nbr	store_nbr	date	unit_sales	class
0	96995	1	2017-08-16	0.268535	1093
1	99197	1	2017-08-16	0.302717	1067
2	103520	1	2017-08-16	1.264865	1028
3	103665	1	2017-08-16	2.325738	2712
4	105574	1	2017-08-16	6.268309	1045

In []:

```

1 #Loading test file
2 test_df = pd.read_csv('test.csv')
3 test_df['date'] = pd.to_datetime(test_df['date'])

```

In []:

```

1 #Merging with predicted results and saving submission file
2 test_df = test_df.merge(pred_df[['item_nbr', 'store_nbr', 'date', 'unit_sales']], on = ['item_nbr', 'store_nbr', 'date'])
3 test_df['unit_sales'] = test_df['unit_sales'].clip(lower = 0)
4 test_df = test_df.fillna(0)
5 test_df[['id', 'unit_sales']].to_csv('xg_submission.csv', index = False)

```

In []:

```
1 test_df[['id', 'unit_sales']].head(10)
```

Out[46]:

	id	unit_sales
0	125497040	0.268535
1	125497041	0.302717
2	125497042	0.000000
3	125497043	1.264865
4	125497044	2.325738
5	125497045	6.268309
6	125497046	13.093959
7	125497047	0.000000
8	125497048	0.668626
9	125497049	0.324347

In []:

```
1 del test_df, pred_df
```

hyperparameter tuning using RandomizedSearchCv

In []:

```
1 def random_search(x, y, x_cv, y_cv):
2     '''
3     This function is called during each step and it returns best parameter and best est
4     '''
5     params = {'max_depth' : [2, 4, 6, 8, 10],
6               'learning_rate' : [0.1, 0.2, 0.3],
7               'n_estimators' : [5, 10, 50, 100]
8             }
9     clf = XGBRegressor(objective = 'reg:squarederror', eval_metric = 'rmse')
10    rv = RandomizedSearchCV(clf, param_distributions = params, n_iter = 8, scoring = 'r
11    rv.fit(x, y)
12    return rv.best_estimator_, rv.best_params_
```


In []:

```

1 #Tuning parameter and saving the best estimator and parameters
2 test_pred = []
3 for i in range(train_y.shape[1]):
4     print('step{}'.format(i+1))
5     xg, best_params = random_search(train_x, train_y[:, i], cv_x, cv_y[:, i])
6     dump(xg, 'clf_step_{}.joblib'.format(i+1))
7     dump(best_params, 'para_step_{}.joblib'.format(i+1))

```

step1

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```

[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 11.7min
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 31.0min finished

```

step2

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```

[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 45.8min
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 95.6min finished

```

step3

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```

[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 4.8min
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 85.3min finished

```

step4

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```

[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 16.8min
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 80.1min finished

```

step5

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```

[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 38.2min
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 69.5min finished

```

step6

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```

[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 70.3min
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 106.7min finished

```

step7

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```

[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 64.5min
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 104.6min finished

```

step8

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```

[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent worker
s.

```

```
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 16.6min  
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 44.7min finished
```

step9

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```
[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.  
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 21.1min  
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 37.6min finished
```

step10

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```
[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.  
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 42.8min  
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 88.6min finished
```

step11

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```
[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.  
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 5.7min  
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 38.4min finished
```

step12

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```
[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.  
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 14.1min  
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 85.5min finished
```

step13

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```
[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.  
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 17.2min  
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 37.4min finished
```

step14

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```
[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.  
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 15.6min  
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 66.6min finished
```

step15

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```
[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.  
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 32.9min  
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 75.6min finished
```

step16

Fitting 5 folds for each of 8 candidates, totalling 40 fits

```
[Parallel(n_jobs=-1)]: Using backend LokyBackend with 8 concurrent workers.  
[Parallel(n_jobs=-1)]: Done 16 tasks      | elapsed: 9.1min  
[Parallel(n_jobs=-1)]: Done 40 out of 40 | elapsed: 53.9min finished
```

Using XGBoost with tuned parameter to generate final results

In []:

```

1 def load_param(step):
2     '''
3     This function loads the best parameters used by XGBoost
4     '''
5     best_param = load('/home/jupyter/final_para/para_step_{}.joblib'.format(step))
6     print(best_param)
7     params = {}
8     params['objective'] = 'reg:squarederror'
9     params['eval_metric'] = 'rmse'
10    params['eta'] = 0.02
11    #params['n_estimators'] = best_param['n_estimators']
12    params['max_depth'] = best_param['max_depth']
13    params['learning_rate'] = best_param['learning_rate']
14
15    return params

```

In []:

```

1 import xgboost as xgb
2 test_pred = []
3 dtest = xgb.DMatrix(test_x)
4 for i in range(train_y.shape[1]):
5     param = load_param(i + 1)
6     #print(param)
7     print('step{}'.format(i+1))
8     dtrain = xgb.DMatrix(train_x, label = train_y[:, i], weight = train_weights)
9     dval = xgb.DMatrix(cv_x, label = cv_y[:, i], weight = cv_weights)
10
11    watchlist = [(dtrain, 'train'), (dval, 'val')]
12    model = xgb.train(param, dtrain, 500, watchlist, early_stopping_rounds = 20, verbose=0)
13
14    test_pred.append(model.predict(dtest))

```

```
{'n_estimators': 50, 'max_depth': 8, 'learning_rate': 0.1}
```

step1

```
[0]    train-rmse:1.09407    val-rmse:1.05591
```

Multiple eval metrics have been passed: 'val-rmse' will be used for early stopping.

Will train until val-rmse hasn't improved in 20 rounds.

```
[10]    train-rmse:0.64464    val-rmse:0.61657
```

```
[20]    train-rmse:0.55929    val-rmse:0.54722
```

```
[30]    train-rmse:0.54389    val-rmse:0.54058
```

```
[40]    train-rmse:0.53921    val-rmse:0.54024
```

```
[50]    train-rmse:0.53623    val-rmse:0.53984
```

```
[60]    train-rmse:0.53388    val-rmse:0.53917
```

```
[70]    train-rmse:0.53215    val-rmse:0.53901
```

```
[80]    train-rmse:0.53080    val-rmse:0.53890
```

```
[90]    train-rmse:0.52960    val-rmse:0.53882
```

```
[100]   train-rmse:0.52858    val-rmse:0.53873
```

```
[110]   train-rmse:0.52758    val-rmse:0.53867
```

```
[120]   train-rmse:0.52655    val-rmse:0.53866
```

```
[130]   train-rmse:0.52550    val-rmse:0.53863
```

In []:

```

1 #Creating prediction df
2 y_test = np.array(test_pred).transpose()
3 pred_df = pd.DataFrame(y_test, columns=pd.date_range("2017-08-16", periods=16))
4 pred_df.head()

```

Out[52]:

	2017-08-16	2017-08-17	2017-08-18	2017-08-19	2017-08-20	2017-08-21	2017-08-22	2017-08-23	2017-08-24	
0	0.211937	0.176730	0.259274	0.234703	0.137470	0.206698	0.206255	0.219694	0.199748	0
1	0.318681	0.320026	0.323715	0.375148	0.145478	0.303089	0.305589	0.333401	0.275312	0
2	0.790881	0.766193	0.904757	0.819249	0.243183	0.683963	0.748915	0.821975	0.812995	0
3	1.180265	1.016764	1.299401	1.288223	0.580249	0.952050	1.048379	1.133404	0.982418	1
4	2.059678	1.869376	1.993411	1.624396	0.901049	1.838199	1.895689	2.003506	1.824216	2

In []:

```

1 item_store_sales_df['store_nbr'] = pd.to_numeric(item_store_sales_df['store_nbr'])
2 items_df['class'] = pd.to_numeric(items_df['class'])

```

In []:

```

1 #melting the predicted result based on dates
2 pred_df = item_store_sales_df[['item_nbr', 'store_nbr']].merge(pred_df, left_index=True, right_index=True)
3 pred_df = pred_df.melt(id_vars=['item_nbr', 'store_nbr'], var_name='date', value_name='unit_sales')
4 pred_df = pred_df.merge(items_df[['item_nbr', 'class']], how = 'left', on = 'item_nbr')
5 pred_df['unit_sales'] = pred_df['unit_sales'].apply(lambda x : np.exp(x))
6 pred_df.head()

```

Out[54]:

	item_nbr	store_nbr	date	unit_sales	class
0	96995	1	2017-08-16	0.236070	1093
1	99197	1	2017-08-16	0.375312	1067
2	103520	1	2017-08-16	1.205339	1028
3	103665	1	2017-08-16	2.255238	2712
4	105574	1	2017-08-16	6.843444	1045

In []:

```

1 test_df = pd.read_csv('test.csv')
2 test_df['date'] = pd.to_datetime(test_df['date'])

```

In []:

```

1 #Results merged with test file and submission file created
2 test_df = test_df.merge(pred_df[['item_nbr', 'store_nbr', 'date', 'unit_sales']], on = ['item_nbr', 'store_nbr', 'date'])
3 test_df['unit_sales'] = test_df['unit_sales'].clip(lower = 0)
4 test_df = test_df.fillna(0)
5 test_df[['id', 'unit_sales']].to_csv('xg_submission2.csv', index = False)

```

In []:

```
1 test_df[['id', 'unit_sales']].head()
```

Out[57]:

	id	unit_sales
0	125497040	0.236070
1	125497041	0.375312
2	125497042	0.000000
3	125497043	1.205339
4	125497044	2.255238

#Conclusions

In [56]:

```
1 from prettytable import PrettyTable
2 x = PrettyTable()
3 x.field_names = ["Model", "Private Score", "Rank"]
4
5 x.add_row(["Baseline - 16days MA", .59249, 1197])
6 x.add_row(["Linear Regression", .53398, 728])
7 x.add_row(["XGBoost Regressor", .52293, 334])
8 x.add_row(["XGBoost with tuned parameters", .52026, 103])
9
10 print(x)
```

Model	Private Score	Rank
Baseline - 16days MA	0.59249	1197
Linear Regression	0.53398	728
XGBoost Regressor	0.52293	334
XGBoost with tuned parameters	0.52026	103

#Future Scope:

1. Information from transaction file, holiday file and oil file is still not explored in the model.
2. Sales/promo features are used at item-store level, but information at item/ store/ item-class level, may give us better results, although tried using them but the model results were not great, may be if these features used differently can give better result.
3. We can use LSTM to make prediction and see if our results improve further, but for that we need to come up with the correct architecture. For now, XGBoost is doing a good job, so sticking with it.