

## ECOMMERCE LEGISLATION, REGULATION, AND POLICY ISSUES

- United States: Uniform Computer Information Transactions Act (UCITA); Information Technology Transactions VS Uniform Commercial Code (Sale of Goods)
- Electronic Signatures In Global and National Commerce Act (E-SIGN Act)
- Data Protection and Privacy:
  - a. U.S. law does not require an e-business to publish a privacy policy
- <u>CAN-SPAM Act of 2003</u> (Controlling the Assault of Non-Solicited Pornography and Marketing)
- ECOMMERCE TAXES & REGULATIONS: SAME AS "TRADITIONAL" EXPORTING
- GDPR ,General Data Protection Regulation, EU
- Customs Duties and Value Added Tax ("international sales tax")
- Value Added Tax (VAT): Rely on the stages of supply chain

# E-COMMERCE AND INTELLECTUAL PROPERTY RIGHTS

- Creative object, Systems,Softwares, Brand, Website etccan be protected underIntellectual Property (IP)
  - Registering trademarks
  - Register domanin
  - Consider other countries regulations
  - IP insurance policy to cover legal cost
  - Elaborate disclaimers, warranties, confidentiality



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#### **E-COMMERCE TAXATION ISSUES**



No local taxes on online product means a disadvantage for "**traditional**" sellers



A loss for governements:

States lost \$13 billion in sales taxes in 2017 alone (The Government Accountability Office)



Should online **businesses** be considered another market within the market? Less likely, as they will get "all" the clients



Streamlined Sales Tax Project (SSTP), by 40 state, for regulating taxation issue

#### E-COMMERCE COURT RULINGS AND CASE ANALYSIS



The South Dakota v. Wayfair case



State was for taxing **eRetailler** making > \$100,000 and > 200 transactions



National Retail Federation + Dakota State v. e-commerce retailers



**Supreme** Court's 5-4 decision agreed with South Dakota's position

### **OTHER ISSUES**

SHOULD ECOMMERCE
RULES BE MADE BY
STATES OR BY
CONGRESS?

### CONCLUSION







ECOMMERCE REGULATIONS ARE SENSIBLE TOPICS, THEY ONLY GET MORE COMPLEX WITH THE EXPANSION OF GLOBALISATION.

THE RAPIDE DEVELOPMENT OF TECHNOLOGY **UNVEIL UNKNOWN** SITUATIONS THAT REQUIRE IMMEDIATE **SOLUTIONS**.

HOW FAR WILL GLOBALISATION CHANGE THE WAY WE INTERACT?

#### **RESOURCES**

- https://www.wipo.int/sme/en/documents/business\_website\_fulltext.html
- https://www.minneapolisfed.org/article/2003/the-taxing-issue-of-ecommerce
- minneapolisfed.org/article/2003/the-taxing-issue-of-ecommerce
- https://www.brookings.edu/blog/techtank/2018/08/07/internet-sales-tax-gives-e-commerce-companies-a-stake-in-local-government/
- https://www.fool.com/taxes/2018/06/21/the-supreme-court-just-changed-e-commerce-forever.aspx
- https://www.copyright.gov/reports/studies/dmca/reply/Reply016.pdf
- https://www.justia.com/business-operations/managing-your-business/e-commerce/
- https://www.export.gov/article?id=eCommerce-Taxes-Regulations
- https://www.nap.edu/read/10282/chapter/20#114