

SAP Cloud Reference Systems

Scenario Outline

Make-to-Stock

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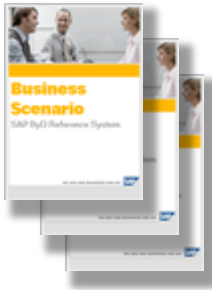
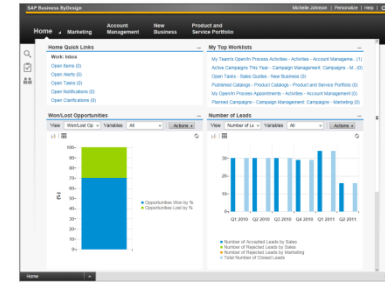


Scenario Overview

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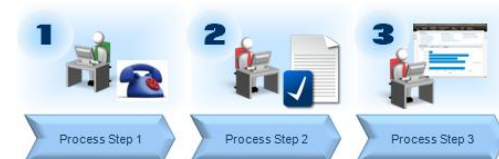
Business Scenarios in a Reference System

In a Reference System, you can experience how a business scenario meets specific requirements of a typical midsize company.



For hands-on experience, you can take advantage of the business scenario document, which guides you through the process with detailed step-by-step instructions.

The following slides outline and illustrate the individual process steps of a business scenario as it has been realized in the model company Almika.



Introduction

Make-to-Stock



Scenario Introduction

- Make-to-Stock is a production method in which products are made and put into inventory before an order is received from a customer. You define the demand management procedures to determine the appropriate make-to-stock strategies that suit your company's business requirements best. Using the forecast demand, you can plan for a periodic demand. Sales orders are then covered by this produced or procured stock and consume the forecast demand according to the predefined demand management procedures. Multi-level supply planning ensures that the goods receipts for all required products are planned on time which, in turn, means that you can trigger the creation of purchase orders and production orders on time. Make-to-Stock allows employees to make products as required and to replenish stock in inventory. Make-to-Stock covers all aspects of manufacturing from supply planning, through production planning, to monitoring, completion and inventory reporting.
- If there is not enough stock for raw material, you can follow the Increase Inventory process to replenish the raw materials.

Typical Usage

Make-to-Stock

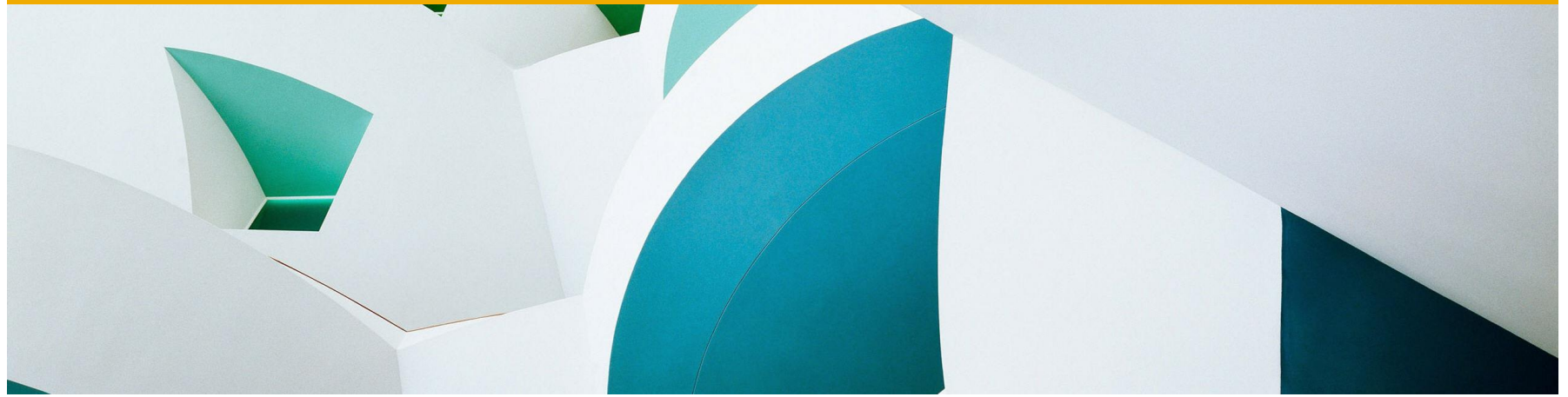


■ **Make-to-Stock**

In this section, we cover business process tasks that are relevant to creating forecasts, running MRPs, releasing production proposals and production orders, and generating stock overviews. This is followed by creating site logistics requests for replenishment components, as well as confirming replenishment tasks and production tasks, and finally viewing the respective journal entries.

■ **Increase Inventory**

In this section, we cover business process tasks by checking available stock, creating a purchase order and posting a goods receipt.

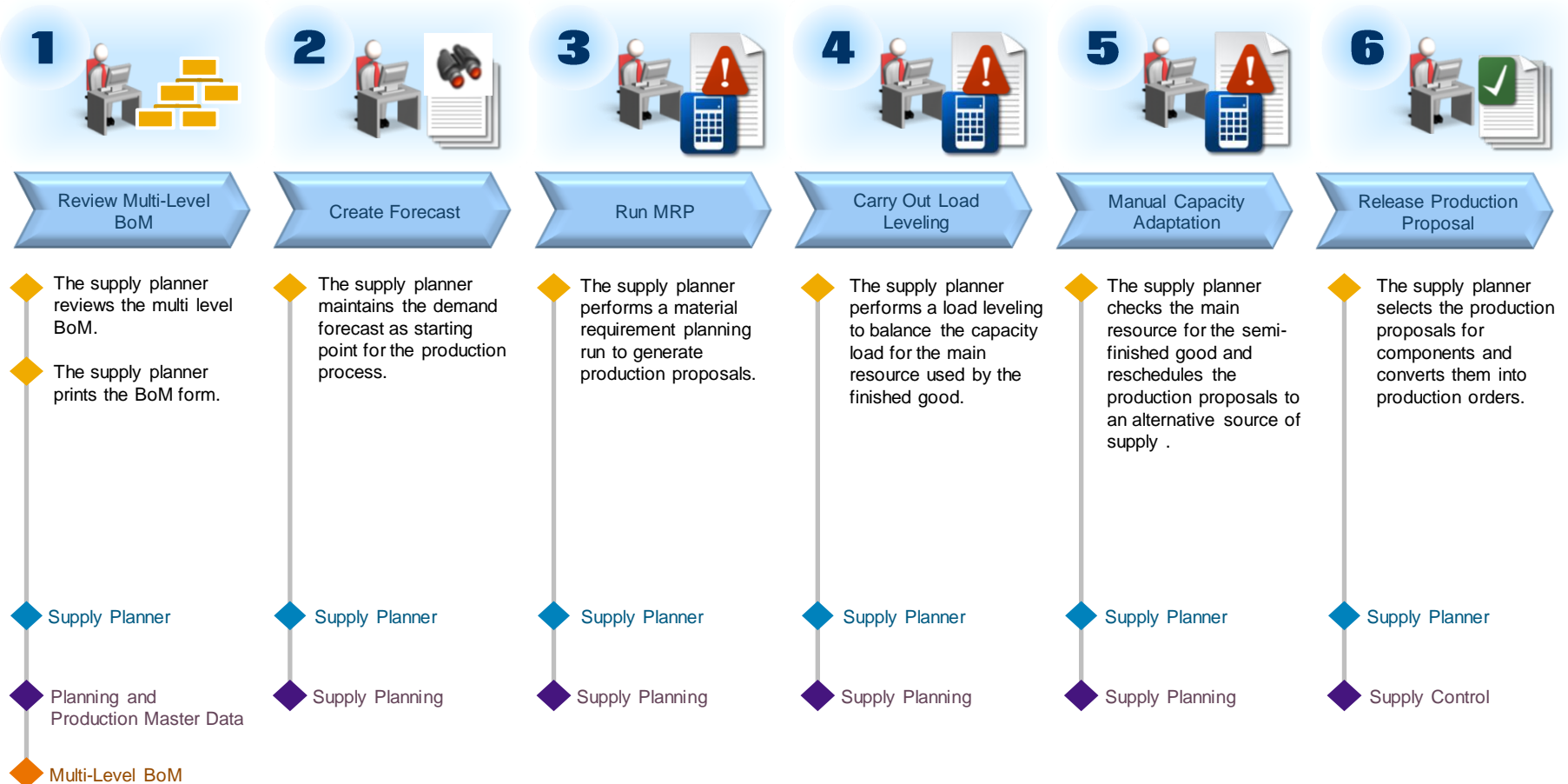


Process Illustration

- Usage Example 1: Make to Stock
- Usage Example 2: Increase Inventory

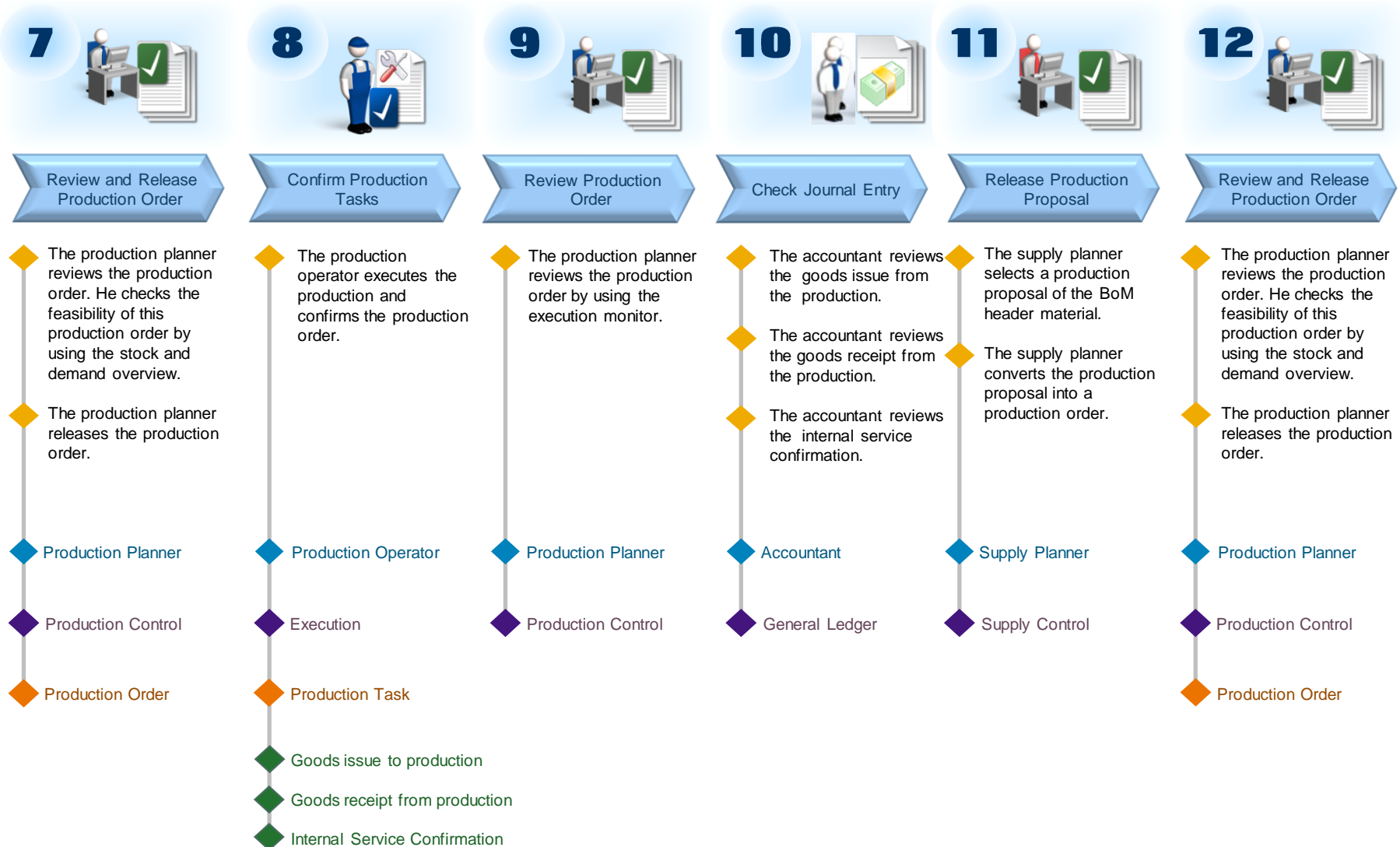
Make-to-Stock

Make-to-Stock (1 of 3)



Make-to-Stock

Make-to-Stock (2 of 3)



Make-to-Stock

Make-to-Stock (3 of 3)

◆ Process
 ◆ Role
 ◆ Work center

◆ Form
 ◆ Financial Posting



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Create Label

The production planner creates a new label with a serial number for the finished good.

Production Planner

Production Control

Label



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Confirm Production Task

The production operator executes the production and assigns and confirms the production order.

Production Operator

Execution

Production Task

Goods issue to production

Goods receipt from production

Internal Service Confirmation



15

Check Journal Entry

The accountant reviews the goods issues from the production.

The accountant reviews the goods receipt from the production.

The accountant reviews internal service confirmation.

Accountant

General Ledger



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Review Product/Planning Details

The supply planner reviews the product planning and product details at the end of the production process.

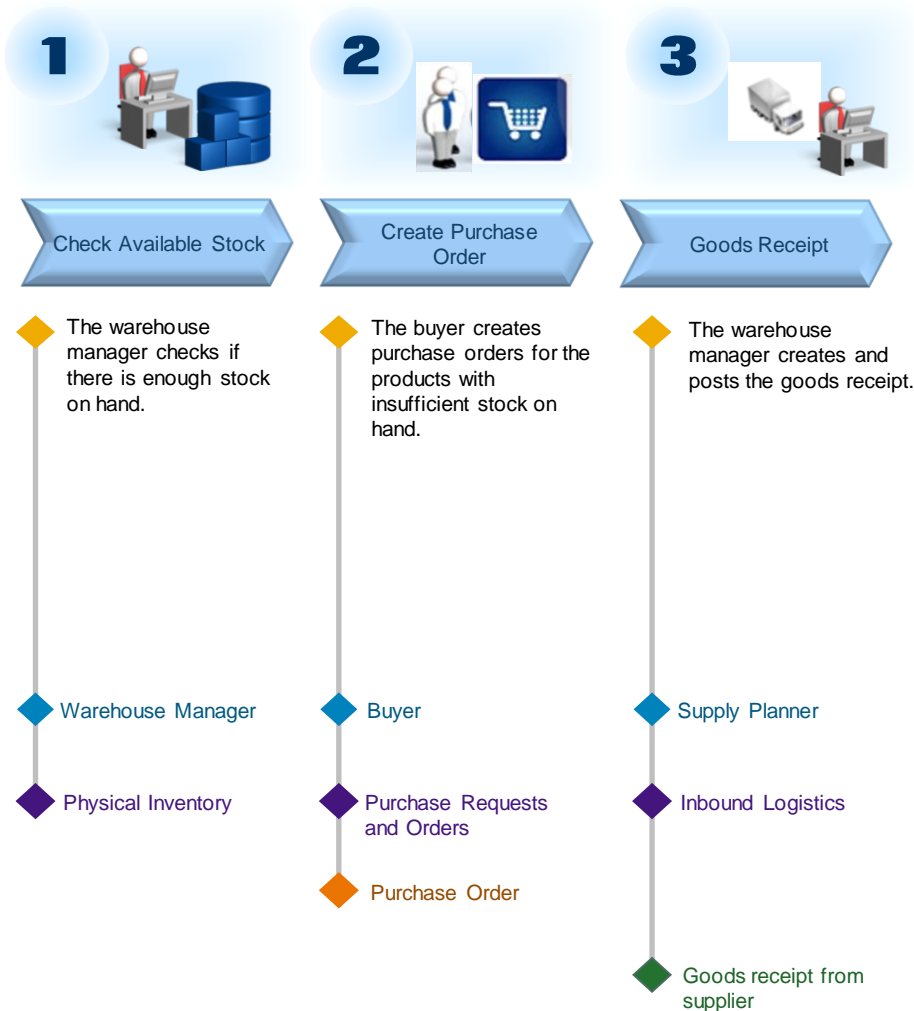
Supply Planner

Supply Planning

Make-to-Stock

Increase Inventory

◆ Process
◆ Role
◆ Work center
◆ Form
◆ Financial Posting



Related Scenarios:

- Procure-to-Pay (Stock)
- Cash and Liquidity Management (Processing Payables and Payments)



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