# **Vucar Take-Home Assignment**

Topic: Design and Prototype a "Car Value Insights" Feature for Vietnamese Users

Deadline: 3 days since you've accessed this assignment

#### **Format**

- A short product proposal (PDF, 2-3 pages) AND
- A lightweight code prototype (e.g., Python script or API)

#### Goal

Showcase your product sense by designing a feature for <u>dinhgiaxe.ai.vn</u> that helps Vietnamese used car buyers or sellers make smarter decisions, paired with a simple technical prototype to demonstrate feasibility.

#### **Details**

Vucar's platform, dinhgiaxe.ai.vn, aims to simplify the car buying and selling experience in Vietnam, where users face unique challenges: a mix of motorcycles and cars, brand loyalty (e.g., Toyota, Honda), and sensitivity to price depreciation due to import taxes and usage patterns. Your task is to design a "Car Value Insights" feature that provides actionable insights to users (e.g., buyers or sellers) and build a basic prototype to bring one part of it to life. Think about what Vietnamese users need and how technology can solve their pain points.

## What to Include

## 1. User Problem & Market Insight

- Task: Identify 1-2 specific pain points for Vietnamese car buyers or sellers (e.g., "Buyers don't know if a car's price is fair," "Sellers struggle to price competitively").
- o **Deliverable**: In your proposal, explain:
  - The problem(s) you're solving.
  - Why this matters in Vietnam (e.g., cultural habits, market trends like high demand for fuel-efficient cars).

#### 2. Feature Design

- **Task**: Propose a "Car Value Insights" feature with 2-3 key components tailored to Vietnamese users. Examples might include:
  - A price fairness indicator (e.g., "This car is priced 10% below market average").
  - A depreciation trend graph based on make/model/year.
  - A local market alert (e.g., "Toyota Vios prices are rising in Hanoi").

- Deliverable: For each component:
  - Describe what it is and how it works.
  - Explain why it's valuable to Vietnamese users.
  - Highlight one way it's different from generic tools like Waze or Kelley Blue Book.

### 3. Prototype

- Task: Build a lightweight prototype for *one* component of your feature.
  For example:
  - A Python script that calculates a "fair price" based on synthetic data (e.g., make, model, year, mileage).
  - A simple API endpoint (e.g., using FastAPI) that takes car details and returns an insight (e.g., price estimate or depreciation rate).
- Deliverable: Submit working code with:
  - A small synthetic dataset (10-20 cars) reflecting Vietnamese market traits.
  - Basic functionality (e.g., a trained ML model or rule-based logic).
  - Instructions to run it locally and an example input/output.

## 4. Validation & Tradeoffs

- **Task**: In your proposal, address:
  - How would you test this feature with real users? (e.g., "Show it to 10 car sellers and get feedback on price accuracy").
  - One potential challenge (e.g., "Limited data on rural sales") and a quick solution (e.g., "Start with urban data and expand later").
- **Deliverable**: Keep it concise but show you've thought about execution.

#### 5. Proposal Polish

- **Task**: Make your proposal visually clear and user-focused.
- **Optional**: Include a quick sketch or mockup of one component (e.g., how the price indicator might look on a webpage).

#### **Guidelines**

- **Time**: Designed to take ~3 days:
  - Day 1: Research the market, define the problem, and design the feature.
  - Day 2: Build the prototype and refine your ideas.
  - Day 3: Write the proposal and test your code.
- **Scope**: Keep it simple—no need for a full app or complex UI. Focus on product thinking and a functional prototype.
- **Tools**: Use Python (e.g., pandas, scikit-learn) for the prototype. FastAPI/Flask optional for API. No advanced tech required.
- **Submission**: Email talent@vucar.net with:
  - o Proposal (PDF, 2-3 pages).
  - Code (zip file or GitHub link) + run instructions.
- **Product Taste**: Show you can prioritize user needs and make tradeoffs—avoid overcomplicating the solution.

## Why This Assignment?

This tests your ability to:

- Understand Vietnamese user needs and translate them into a product feature (product sense).
- Design something intuitive and valuable (product taste).
- Prototype a technical solution that supports your vision (engineering skills).
- Communicate clearly and balance user and technical priorities (core Vucar traits).

## **Example Idea**

- **Problem**: Buyers overpay because they don't know local price trends.
- **Feature**: A "Price Check" tool showing if a car's price is fair, plus a 6-month value trend.
- **Prototype**: A script that predicts a fair price using mileage and year, based on synthetic data.

We're excited to see how you blend product thinking with technical execution. Have fun creating something Vietnamese users would love!

#### Link to the CSV file:

https://drive.google.com/file/d/14-oWkLU--L3\_9ZdlWDgEj4pnUg8ovE9s/view?usp=sharing