

## 2016 VIETNAM

# TOTAL REMUNERATION & BENEFITS SURVEYS – PARTICIPANT PRICES

Unit: VND

TOTAL REMUNERATION SURVEY (TRS)			
<b>CROSS INDUSTRY TRS</b> (Delivered via WIN Online)  <i>*Cross Industry Jobs (eg. HR, Finance, IT, Marketing, Sales, etc.)</i>	<b>LIMITED VERSION</b> <ul style="list-style-type: none"> <li>Provide detailed compensation &amp; benefits analysis from the All Industries Database</li> <li>No peer cut</li> <li>Entitled to 1 supplement that client belongs to</li> </ul>	<b>Non-Executive</b> (Levels from Staff to Head of Sub-Function)	<b>63,000,000</b>
	<b>PREMIUM VERSION</b> <ul style="list-style-type: none"> <li>Unlimited customized compensation &amp; benefits analysis from the All Industries Database</li> <li>Unlimited peer cuts (minimum 10 companies required)</li> <li>Entitled to 1 supplement that client belongs to</li> </ul>	<b>Non-Executive</b> (Levels from Staff to Head of Sub-Function)	<b>90,000,000</b>
		<b>Executive &amp; Non-Executive</b> (Levels from Staff to Head of Organization)	<b>113,100,000</b>
<b>INDUSTRY SUPPLEMENT</b> (Delivered via WIN online)  <i>*Industry specific jobs</i>	<b>SUPPLEMENT</b>	<b>Pick 1 Free Supplement</b> that your company belongs to	<b>50% OFF</b> Additional Supplement (Prices before discount)
	2016 Chemical Supplement		<b>4,500,000</b>
	2016 Education Supplement		<b>4,500,000</b>
	2016 Oil & Mining Supplement		<b>4,500,000</b>
	2016 Retail Supplement		<b>9,000,000</b>
	2016 Hotel Supplement		<b>11,250,000</b>
	2016 Real Estate Supplement		<b>11,250,000</b>
	2016 Advertising & Media Supplement		<b>11,250,000</b>
	2016 Life Sciences Supplement		<b>11,250,000</b>
	2016 Insurance Supplement		<b>13,500,000</b>
	2016 Banking & Finance Supplement (Including Fund Management Supplement)		<b>22,500,000</b>

BENEFITS SURVEY		TRS Participant	TRS Non - Participant
<b>BENEFITS REPORT</b> (Delivered via MBM Online)  <i>*BPR – Benefits Prevalence Report</i> <i>*DBR – Detailed Benefits Report</i> <i>*BPRS – Benefits Practice Report Summary</i>	<b>STANDARD</b> <ul style="list-style-type: none"> <li>Spotlight on Benefits Report: Provide an overview of key benefits practice</li> <li>Access to aggregated reports (BPR* and BPRS*) from the All Industries Database</li> </ul>	<b>29,000,000</b>	<b>36,200,000</b>
	<b>STANDARD PLUS</b> <ul style="list-style-type: none"> <li>Standard subscription</li> <li>1 customized peer cut (either DBR* or BPR* and BPRS*)</li> </ul>	<b>38,250,000</b>	<b>47,900,000</b>
	<b>PREMIUM</b> <ul style="list-style-type: none"> <li>Standard subscription</li> <li>Unlimited customized peer cuts (DBR*, BPR*, and BPRS*)</li> </ul>	<b>59,600,000</b>	<b>74,500,000</b>

**Note:**

- All fees are in Vietnam Dong (VND) and **exclusive of 10% Value Added Tax (VAT)**, which will be reflected in the invoice.
- Non-participants pay three times the above mentioned fees which apply for survey participants.
- The prices are valid until 31<sup>st</sup> August, 2016.

## SPECIAL OFFERS


**10% OFF**

TOTAL PRICE IF YOU SIGN UP  
FOR 2 YEARS 2016 – 2017

**LIMITED PREMIUM**
**3.5% 5%**  
OFF OFF

EARLY BIRD DISCOUNT FOR TRS  
IF YOU SUBSCRIBE & PAY  
BEFORE 31 MARCH 2016

**20% 30%**  
OFF OFF

SPECIAL DISCOUNT FOR  
ANY BENEFITS REPORT  
IF YOU SUBSCRIBE TRS 2016

## CLIENT ENTITLEMENTS

1. Use of Mercer Electronic International Position Evaluation System™ (eIPE™) to evaluate the size of all positions
2. One complimentary seat at the Pre Survey Seminar in April, 2016
3. One complimentary seat at the Mercer WIN® and MBM training workshop if you subscribe TRS and/ or Benefits Report(s)
4. Two complimentary seats at the Post Survey Seminar (equivalent to VND 18,000,000) in October, 2016
5. Free three - hour consulting on job matching, WIN/ MBM usage, and report(s) usage

## TERMS AND CONDITIONS

Upon enrolment to Vietnam – Mercer 2016 Survey(s) you agree:

1. To contribute compensation and benefits information for all employees (excluding expatriates) by the data closing date of June 15, 2016. If your company fails to submit all required data by the deadline, a non-participant's fee of three times the participant's fee will be applied and an invoice will be raised accordingly
2. To provide accurate and complete data following Mercer methodology
3. Not to print, photocopy or divulge any part of Mercer survey and Mercer report information to any third party to ensure the confidentiality of Mercer reports
4. To make payment for the subscription fee to Talentnet Corporation within 30 days upon receipt of our invoice. Subscription fee is non-refundable. Failure to make payment on time may result in delaying of your report(s) delivery

[CLICK HERE](#) to read full details

## SIGN-UP FORM

Company:

Address:

Authorized by:

Title:

Phone:

Fax:

Email:

Date:

DCK Access Contact Name:

DCK Access Contact Email:

Result & My data Access Contact Name:

Result & My data Access Contact Email:

I would like to **subscribe and pay before 31 March, 2016** to enjoy early bird discount offer.

I would like to **sign up and pay for two years 2016-2017 in single invoice** to enjoy an **additional 10% off** the total price.

***On behalf of my company, I have read, understood, and agreed to the Terms & Conditions.***

Signature

Company Stamp

## CONTACT



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