

assignment `1

Category	Sub-Categ..	Region					
		Central		East		South	
		sales%	profit %	sales%	profit %	sales%	profit %
Furniture	Bookcases	4.82%	69.59%	6.46%	-38.33%	2.78%	19.78%
	Chairs	17.00%	-229.63%	14.18%	307.20%	11.53%	97.65%
	Furnishings	3.04%	136.06%	4.28%	193.08%	4.42%	50.84%
	Tables	7.81%	123.98%	5.77%	-361.94%	11.21%	-68.28%
	Total	32.68%	100.00%	30.69%	100.00%	29.94%	100.00%
Office Supplies	Appliances	4.70%	-29.71%	5.04%	20.46%	4.98%	20.63%
	Art	1.15%	13.46%	1.10%	4.63%	1.19%	5.30%
	Binders	11.36%	-11.75%	7.88%	27.47%	9.45%	19.52%
	Envelopes	0.93%	20.02%	0.64%	4.42%	0.85%	7.33%
	Fasteners	0.16%	2.66%	0.12%	0.64%	0.13%	0.87%
	Labels	0.49%	12.08%	0.38%	2.75%	0.60%	5.21%
	Paper	3.49%	78.51%	2.97%	21.98%	3.61%	29.76%
	Storage	9.16%	22.18%	10.55%	20.45%	9.13%	11.38%
	Supplies	1.89%	-7.45%	1.59%	-2.82%	2.12%	0.01%
	Total	33.32%	100.00%	30.28%	100.00%	32.08%	100.00%
Technology	Accessories	6.77%	21.52%	6.63%	23.59%	6.96%	35.04%
	Copiers	7.43%	46.32%	7.84%	35.87%	2.37%	18.30%
	Machines	5.35%	-4.41%	9.74%	14.60%	13.76%	-7.20%
	Phones	14.44%	36.57%	14.82%	25.95%	14.88%	53.86%
	Total	34.00%	100.00%	39.04%	100.00%	37.98%	100.00%
Grand Total		100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

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Category	Sub-Categ..	Region			
		West		Grand Total	
		sales%	profit %	sales%	profit %
Furniture	Bookcases	4.96%	-14.31%	5.00%	-18.82%
	Chairs	14.03%	35.01%	14.30%	144.11%
	Furnishings	4.15%	66.42%	3.99%	70.78%
	Tables	11.68%	12.89%	9.01%	-96.07%
	Total	34.82%	100.00%	32.30%	100.00%
Office Supplies	Appliances	4.17%	15.70%	4.68%	14.81%
	Art	1.27%	4.51%	1.18%	5.33%
	Binders	7.71%	30.60%	8.85%	24.67%
	Envelopes	0.57%	3.63%	0.72%	5.69%
	Fasteners	0.13%	0.52%	0.13%	0.78%
	Labels	0.70%	4.38%	0.54%	4.53%
	Paper	3.68%	23.04%	3.42%	27.80%
	Storage	9.72%	16.43%	9.74%	17.37%
	Supplies	2.50%	1.19%	2.03%	-0.97%
	Total	30.44%	100.00%	31.30%	100.00%
Technology	Accessories	8.42%	37.21%	7.29%	28.83%
	Copiers	6.86%	43.62%	6.51%	38.24%
	Machines	5.85%	-1.40%	8.24%	2.33%
	Phones	13.60%	20.56%	14.37%	30.60%
	Total	34.74%	100.00%	36.40%	100.00%
Grand Total		100.00%	100.00%	100.00%	100.00%