

FILTERS

 region
 All
 P&L

 division
 All
 By Fiscal Years

 customer
 All
 All values in USD

 Note: 21 x: 20 is not part of pivot.
 Note: 21 x: 20 is not part of pivot.

Customer Australia	Fiscal Years		Note: 21 vs 20 is not part of pivot table		
	2019	2020	2021	21 v	s 20
Net Sales	3.9M	10.7M			196
COGS Gross Margin	2.2M 1.7M	5.8M 4.9M	14.1M 6.9M		243' 141'
GM %		45.88%		ř.	72
Austria Net Sales		0.1M	2.8M		2401
COGS		0.1M	2.0M	_	2272
Gross Margin GM %		0.0M 26.15%	0.9M 30.11%		2765 115
Bangladesh		20.13%			115
Net Sales COGS	0.5M 0.3M	2.3M 1.4M	7.0M 4.5M	1	308
Gross Margin	0.1M	0.9M	2.4M	-	268
GM % Canada	28.73%	39.61%	34.54%	100	87
Net Sales	4.8M	12.2M	35.1M	-	288
COGS	2.8M 2.0M	7.1M 5.1M	21.7M 13.4M		306
Gross Margin GM %		41.91%			263 91
China	1.4M				
Net Sales COGS	1.4M 0.8M	5.4M 3.3M	22.9M 13.5M	-	400
Gross Margin	0.6M	2.1M	9.4M	-	448
GM % rance	44.94%	38.68%	41.07%	•	106
Net Sales	4.0M	7.5M			347
COGS Gross Margin	2.3M 1.8M	4.3M 3.2M	14.7M 11.2M	Ξ.	348
GM %	44.09%				100
Bermany Net Sales	2.6M	4.7M	12.0M	-	256
COGS	1.6M	3.0M	8.9M	-	294
Gross Margin GM %	0.9M	1.7M 35.63%	3.1M 26.18%		188
ndia					
Net Sales COGS	30.8M 17.8M	49.8M 33.7M	161.3M 109.7M		324
Gross Margin	13.1M	16.0M	51.6M		322
GM %	42.35%	32.21%	32.00%	1	99
ndonesia Net Sales	2.5M	6.2M	18.4M	-	297
COGS	1.5M	3.5M	11.3M	-	320
Gross Margin GM %	1.1M 42.03%	2.7M 42.91%	7.1M 38.41%	ē.	266
taly					
Net Sales COGS	2.9M 1.6M	4.5M 3.1M	11.7M 8.2M		265
Gross Margin	1.3M	1.4M	3.5M	-	258
GM % lapan	45.63%	30.68%	30.13%	•	98
Net Sales		1.9M	7.9M	-	421
COGS Gross Margin		1.2M 0.7M	4.2M 3.7M	2	357
GM %		36.96%		Ē.	530 126
Netherlands					
Net Sales COGS	0.2M 0.1M	3.4M 1.8M	8.0M 4.6M		238
Gross Margin	0.1M	1.6M	3.4M		209
GM % lewzealand	36.36%	47.79%	42.03%	1	88
Net Sales		2.0M	11.4M	-	574
COGS Gross Margin		1.5M 0.5M	5.9M 5.5M		404 1051
GM %		26.36%			183
Norway Net Sales		2.5M	13.7M		552
COGS		1.5M	9.6M	_	625
Gross Margin		0.9M	4.0M		431 78
GM % Pakistan		37.74%	29.48%		
Net Sales	0.6M				,
			5.7M		121
COGS Gross Margin	0.4M	4.7M 2.7M 2.0M	3.6M	1	121
Gross Margin GM %	0.4M 0.2M	2.7M	3.6M 2.0M		121 134 102
Gross Margin GM % Philiphines	0.4M 0.2M 39.65%	2.7M 2.0M 42.75%	3.6M 2.0M 36.18%		121 134 102 85
Gross Margin GM % Philiphines Net Sales COGS	0.4M 0.2M 39.65% 5.7M 3.4M	2.7M 2.0M 42.75% 13.4M 7.3M	3.6M 2.0M 36.18% 31.9M 19.4M		121 134 102 85 238 265
Gross Margin GM % Philiphines Net Sales COGS Gross Margin	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M		121 134 102 85 238 265 206
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM %	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M	2.7M 2.0M 42.75% 13.4M 7.3M	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M		121 134 102 85 238 265 206
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Poland Net Sales	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90%	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13%	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 39.09% 5.2M		12: 13: 10: 8: 23: 26: 20: 8:
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM SPORT	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M 1.1M	3.6M 2.0M 36.18% 11.9M 12.5M 39.09% 5.2M 3.0M 2.2M		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19:
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Response of the Sales COGS Gross Margin GM %	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M	3.6M 2.0M 36.18% 11.9M 12.5M 39.09% 5.2M 3.0M 2.2M		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19:
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Reserved Gross Margin GM %	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M 1.1M	3.6M 2.0M 36.18% 11.9M 12.5M 39.09% 5.2M 3.0M 2.2M		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19:
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Portugal Net Sales COTUgal Net Sales COGS COGS	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M 37.43%	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M 1.1M 40.20% 3.6M 2.3M	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 3.90.9% 5.2M 42.56% 11.8M 6.8M		12 13 10 8 23 26 20 8 18 17 19 10
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin Met Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GG % Gross Margin GG % Gross Margin GG Gross Margin	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M 0.7M 0.5M	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M 40.20% 3.6M 2.3M 1.3M	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 39.0% 5.2M 42.56% 11.8M 6.8M 5.0M		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19: 10: 33: 29: 38:
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Proland Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % COGS Gross Margin GM % Substantial Sales COGS Gross Margin GM % Substantia	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M 0.7M 0.5M 0.3M 39.29%	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M 40.20% 3.6M 2.3M 1.3M 36.13%	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 39.0% 5.2M 42.56% 11.8M 6.8M 5.0M		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19: 10: 33: 29: 38: 11:
Gross Margin GM % Philliphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % GOGS Gross Margin GM % Hot Sales COGS Gross Margin GM % Hot Sales COGS Gross Margin GM % Hot Sales Net Sales Net Sales Net Sales Net Sales Net Sales	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M 37.43% 0.5M 0.5M 0.3M 39.92%	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M 40.20% 3.6M 2.3M 1.3M 36.13%	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 3.0M 2.2M 42.56% 11.8M 6.8M 42.13%		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19: 10: 33: 29: 38: 11:
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Ortugal Net Sales COGS Gross Margin GM % Ortugal Net Sales COGS Gross Margin GM % GM	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M 0.5M 0.5M 0.5M 0.5M 0.5M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 1.1M 40.20% 3.6M 2.3M 1.3M 36.13% 17.3M 12.1M 5.2M	3.6M 2.0M 36.18% 31.9% 19.4M 12.5M 3.0M 2.2M 42.56% 11.8M 6.8M 42.13% 42.13%		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19: 10: 33: 29: 38: 11: 28: 25: 34:
Gross Margin GM % hiliphines Net Sales COGS Gross Margin GM % Oland Net Sales COGS Gross Margin GM % Ortugal Net Sales COGS Gross Margin GM % Output South Korea Net Sales COGS Gross Margin GM % Outh Korea Net Sales COGS Gross Margin GM %	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M 0.5M 0.5M 0.5M 0.5M 0.5M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M 40.20% 3.6M 2.3M 1.3M 36.13% 17.3M 12.1M	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 39.09% 5.2M 42.56% 11.8M 6.8M 42.13% 42.13%		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19: 10: 33: 29: 38: 11: 28: 25: 34:
Gross Margin GM % hiliphines Net Sales COGS Gross Margin GM % Oland Net Sales COGS Gross Margin GM % Ortrugal Net Sales COGS Gross Margin GM % Ortrugal South Korea Net Sales COGS Gross Margin GM % Net Sales COGS Gross Margin GM % Net Sales Net Sales COGS Gross Margin GM % Net Sales COGS Gross Margin M % Net Sales COGS Gross Margin M % Net Sales	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M 0.5M 0.5M 0.5M 0.5M 0.5M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6	2.7M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M 40.20% 3.6M 2.3M 1.3M 36.13% 17.3M 12.1M 5.2M 29.82%	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 39.09% 5.2M 42.56% 11.8M 5.0M 42.13% 49.0M 42.13% 49.0M 31.4M 17.4M		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19: 10: 33: 29: 38: 11: 28: 25: 34: 12: 71:
Gross Margin GM % Potales COGS Gross Margin COGS COGS COGS	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M 0.5M 0.5M 0.5M 0.5M 0.5M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M 40.20% 3.6M 2.3M 1.3M 36.13% 17.3M 12.1M 5.2M 29.82%	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 3.0M 2.2M 42.56% 11.8M 5.0M 42.13% 42.56% 13.4M 42.13% 42.56%		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19: 10: 33: 29: 38: 11: 28: 25: 34: 12: 71: 76:
Gross Margin GM % hiliphines Net Sales COGS Gross Margin GM % Oland Net Sales COGS Gross Margin GM % Ortugal Net Sales COGS Gross Margin GM % Ortugal Net Sales COGS Gross Margin GM % Outh Korea Net Sales COGS Gross Margin GM % Outh Korea Net Sales COGS Gross Margin GM % Spain Net Sales COGS Gross Margin GM % Spain Net Sales COGS Gross Margin GM % Spain Net Sales COGS Gross Margin GM % GM % Spain Net Sales COGS Gross Margin	0.4M 0.2M 39.65% 5.7M 3.4M 2.3M 39.90% 0.4M 0.3M 0.2M 0.5M 0.5M 0.5M 0.5M 0.5M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6M 0.6	2.7M 2.0M 42.75% 13.4M 6.0M 45.13% 2.8M 1.7M 40.20% 3.6M 2.3M 1.3M 36.13% 12.1M 5.2M 29.82% 1.8M 1.1M	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 39.09% 42.56% 11.8M 6.8M 42.13% 49.0M 17.4M 35.92%		12: 13: 10: 8: 23: 26: 20: 8: 17: 19: 10: 33: 29: 38: 11: 28: 25: 34: 12: 71: 76: 62: 62:
Gross Margin GM % Pittliphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Pottugal Net Sales COGS Gross Margin GM % Pottugal Net Sales COGS Gross Margin GM % South Korea Net Sales COGS Gross Margin GM % South Korea Net Sales COGS Gross Margin GM % Spain Net Sales COGS Gross Margin GM % South Korea Net Sales COGS Gross Margin GM % Spain Net Sales COGS Gross Margin GM % Sweden	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.4M 0.3M 0.2M 0.7M 0.5M 0.5M 0.5M 0.5M 0.5M	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 1.7M 1.1M 40.20% 3.6M 2.3M 1.3M 5.2M 29.82% 1.8M 0.7M 37.67%	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 39.09% 42.56% 11.8M 6.8M 42.13% 49.0M 17.4M 35.92% 49.0M 35.92% 49.0M 35.92% 49.0M 35.92% 36.84 3		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19: 10: 33: 29: 34: 12: 71: 76: 62: 8:
Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % Portugal Service Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Poland Service Sales COGS Gross Margin GM % Was pain Net Sales COGS Gross Margin GM % Was pain Net Sales COGS Gross Margin GM % Was pain Net Sales COGS Gross Margin GM % Was pain Net Sales COGS Gross Margin GM % Was pain Net Sales	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.4M 0.3M 0.2M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M	2.7M 2.0M 42.75% 13.4M 7.3M 6.0M 45.13% 2.8M 1.7M 40.20% 3.6M 2.3M 12.1M 29.82% 1.3M 29.82% 1.3M 29.82%	3.6M 2.0M 36.18% 31.9% 19.4M 12.5M 3.0M 2.2M 42.56% 11.8M 5.0M 42.13% 42.56% 13.4M 3.4M 42.13% 42.13% 43.4M 35.92%		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19: 10: 33: 29: 34: 12: 71: 76: 62: 8: 78:
Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % Portugal Service Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Sweeden Net Sales COGS Gross Margin GM % GM	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.4M 0.3M 0.2M 37.43% 0.7M 0.5M 0.3M 4.75M 0.3M 0.2M 0.4M 0.4M 0.4M 0.4M 0.4M 0.4M 0.4M 0.4	2.7M 2.0M 42.75% 13.4M 42.75% 2.8M 45.13% 2.8M 45.13% 3.6M 40.20% 3.6M 3.6.13% 17.3M 36.13% 12.1M 37.67% 0.7M 37.67% 0.2M 0.1M 0.1M 0.1M 0.1M 0.1M 0.1M 0.1M 0.1	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 3.0M 2.2M 42.56% 11.8M 5.0M 42.13% 49.0M 31.4M 17.6M 35.92% 12.6M 33.13% 12.6M 34.14M 35.92% 12.6M 34.14M 35.92% 12.6M 34.14M 35.92% 12.6M 34.14M 35.92% 12.6M 36.14M 36.1		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 10: 33: 29: 34: 12: 71: 76: 62: 8: 78: 83: 71:
Gross Margin GM % hilliphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % Poland Net Sales CO	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.4M 0.3M 0.2M 37.43% 0.7M 0.5M 0.3M 4.75M 0.3M 0.2M 0.4M 0.4M 0.4M 0.4M 0.4M 0.4M 0.4M 0.4	2.7M 2.0M 42.75% 7.3M 45.13% 2.8M 1.7M 45.13% 1.1M 2.3M 1.2M 2.3M 1.2M 2.3M 1.2M 2.3M 1.3M 2.3M 1.3M 2.3M 1.3M 3.6.13% 1.2.1M 5.2M 0.7M 0.7M 0.7M 0.7M 0.7M 0.7M 0.7M 0.7	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 3.0M 2.2M 42.56% 11.8M 5.0M 42.13% 49.0M 31.4M 17.6M 35.92% 12.6M 33.13% 12.6M 34.14M 35.92% 12.6M 34.14M 35.92% 12.6M 34.14M 35.92% 12.6M 34.14M 35.92% 12.6M 36.14M 36.1		12 13 10 8 23 26 20 8 17 19 10 33 29 38 11 28 25 34 12 71 76 62 8 78 83 71
Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % Portugal Net	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.4M 0.3M 0.2M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5	2.7M 2.0M 42.75% 13.4M 42.75% 6.0M 45.13% 2.8M 40.20% 3.6M 1.1M 40.20% 1.3M 5.2M 2.3M 1.3M 3.6.13% 7.3M 5.2M 0.7M 0.7M 0.7M 0.7M 0.7M 0.1M 0.1M 0.1M 0.1M 0.1M 0.1M 0.1M 0.1	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 39.09% 42.56% 11.8M 5.0M 42.13% 49.0M 31.4M 17.4M 35.92% 12.8M 35.92% 49.0M 31.4M 35.92% 12.8M 35.92% 13.8M 49.0M 31.4M 31.4M 31.4M 31.4M 31.4M 31.4M 31.4M 31.4M 31.4M 31.4M 31.4M 31.4M 31.4M 31.4M 31.4M 42.4M 31.4M 42.4M 31.4M 42.4M 31.4M 42.4M 42.4M 42.4M 43.4M 43.4M 43.4M 44.4M 4		12 13 10 8 23 26 20 8 17 19 10 33 29 38 11 71 76 62 8 78 83 71 9
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % Portugal GM % Poland	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.4M 0.3M 0.2M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5	2.7M 2.0M 42.75% 13.4M 42.75% 6.0M 45.13% 2.8M 40.20% 3.6M 1.1M 40.20% 1.3M 5.2M 2.3M 1.3M 3.6.13% 7.3M 5.2M 0.7M 0.7M 0.7M 0.7M 0.7M 0.1M 0.1M 0.1M 0.1M 0.1M 0.1M 0.1M 0.1	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 30.0M 2.2M 42.56% 11.8M 5.0M 42.13% 49.0M 31.4M 35.92% 12.6M 33.313% 12.6M 49.0M 31.4M 17.6M 33.313% 13.6M 49.0M 31.4M 40.2M 40		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 10: 33: 29: 38: 11: 71: 76: 8: 71: 76: 8: 78: 8: 83: 71: 9: 42: 35:
Gross Margin GM % Pit-Pit-Pit-Pit-Pit-Pit-Pit-Pit-Pit-Pit-	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.3M 0.3M 0.3M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5	2.7M 2.0M 42.75% 13.4M 7.3M 7.3M	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 3.0M 42.56% 11.8M 5.0M 42.3M 42.3M 43.3M 43.3M 43.3M 43.3M 43.3M 44.0M 31.4M 35.9% 11.8M 43.3M 44.0M 31.4M 45.0M 46.0M 31.4M 47.0M 31.4M 47.0M 31.4M 48.0M 48		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 10: 33: 29: 38: 11: 76: 62: 8: 71: 76: 62: 8: 78: 83: 71: 9: 42: 55: 55:
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Polland Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % South Korea Net Sales COGS Gross Margin GM % Spain Net Sales COGS Gross Margin GM % Spain Net Sales COGS Gross Margin GM % Spain Net Sales COGS Gross Margin GM % Sweden Net Sales COGS Gross Margin GM % Sweden Net Sales COGS Gross Margin GM % Sweden Net Sales COGS Gross Margin GM % GM	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.3M 0.3M 0.3M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.3M 0.5M 0.3M 0.5M 0.3M 0.3M 0.3M 0.3M 0.3M 0.3M 0.3M 0.3	2.7M 2.0M 42.75% 13.4M 7.3M 7.3M 6.0M 45.13% 15.4M 1.7M 1.7M 1.7M 1.7M 1.7M 1.7M 1.7M 1.7	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 39.09% 42.56% 11.8M 5.0M 42.13% 49.0M 31.4M 35.2% 12.6M 35.2% 49.0M 31.4M 31.4M 49.0M 49.0M 40.0M		121 134 102 85 238 265 206 87 197 106 330 299 385 117 711 726 88 88 83 87 74 91 425 556 137 425 556 137
Gross Margin GM % Polliphines Net Sales COGS Gross Margin GM % Polland Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % Portugal GM % Portugal GM % Portugal GM % Polliphines Margin GM % Polliphine	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.3M 0.3M 0.3M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.3M 0.5M 0.3M 0.5M 0.3M 0.3M 0.3M 0.3M 0.3M 0.3M 0.3M 0.3	2.7M 2.0M 42.75% 13.4M 7.3M 7.3M	3.6M 2.0M 36.18% 31.9% 19.4M 12.5M 3.0M 2.2M 42.56% 11.8M 5.0M 42.13% 42.50% 13.4M 3.14M 35.92% 12.6M 33.13% 49.0M 31.4M 17.6M 49.0M 31.4M 42.2M 33.13% 42.2M 42.2		12: 13: 10: 8: 23: 26: 20: 8: 18: 17: 19: 10: 33: 29: 34: 12: 71: 76: 8: 83: 71: 9: 25: 55: 13: 27: 27: 27: 27: 27: 27: 27: 27: 27: 27
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Potland Net Sales COGS Gross Margin GM % Potland Net Sales COGS Gross Margin GM % South Koreas COGS Gross Margin GM % South Koreas Net Sales COGS Gross Margin GM % South Koreas COGS Gross Margin GM % South Koreas COGS Gross Margin GM % South Koreas Margin GM % Southed Net Sales COGS Gross Margin GM % United Kingdom Net Sales COGS Gross Margin GM % USA Net Sales COGS Gross Margin GM % GROSS Gross Margin GM % USA Net Sales COGS Gross Margin GM % GROSS GROSS Margin GROSS GROSS GROSS GROSS MARGIN GROSS GROSS GROSS MARGIN GROSS GROSS GROSS MARGIN GROSS GROSS GROSS MARGIN GROSS GROSS GROSS GROSS MARGIN GROSS GROSS GROSS GROSS GROSS MARGIN GROSS	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.4M 0.3M 0.2M 0.5M 0.5M 0.3M 0.5M 0.3M 0.7M 0.5M 0.3M 0.7M 0.5M 0.3M 0.7M 0.3M 0.7M 0.3M 0.7M 0.3M 0.7M 0.3M 0.7M 0.3M 0.7M 0.3M 0.7M 0.3M 0.7M 0.3M 0.7M 0.7M 0.7M 0.7M 0.7M 0.7M 0.7M 0.7	2.7M 42.75% 13.4M 6.0M 42.75% 6.0M 6.0M 45.13% 6.0M 1.7M 6.0M 6.0M 6.0M 6.0M 6.0M 6.0M 6.0M 6.0	3.6M 2.0M 36.18% 31.9% 19.4M 12.5M 30.0M 2.2M 42.56% 11.8M 5.0M 42.13% 49.0M 31.4M 12.2M 35.2% 12.6M 33.13% 49.0M 31.4M 17.6M 49.0M 31.4M 42.2M 33.13% 42.2M		121 134 100 85 206 87 186 178 110 330 225 33 41 110 626 88 83 67 62 62 62 62 63 71 42 53 53 53 62 62 63 63 64 71 71 71 71 71 71 71 71 71 71 71 71 71
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Poland Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % Portugal Net Sales COGS Gross Margin GM % South Korea Net Sales COGS Gross Margin GM % South Korea Net Sales COGS Gross Margin GM % Spain Net Sales COGS Gross Margin GM % Spain Net Sales COGS Gross Margin GM % Sweden Margin Margin Marg	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.4M 0.3M 0.2M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5M 0.5	2.7M 42.75% 13.4M 42.75% 6.0M 42.75% 6.0M 45.13% 6.0M 1.7M 40.20% 3.6M 1.1M 40.20% 13.6M 1.2M 1.3M 12.1M 5.2M 1.3M 12.1M 5.2M 1.3M 37.67% 0.2M 1.3M 3.4M 3.4M 3.4M 3.4M 3.4M 3.4M 3.4M 3	3.6M 2.0M 36.18% 31.9M 19.4M 12.5M 3.0M 2.2M 42.56% 11.8M 5.0M 42.13% 49.0M 31.4M 37.2% 12.6M 42.3M 43.3M 43		121 132 102 85 238 265 206 87 106 330 229 341 120 711 763 626 88 774 91 423 352 553 132 275 286 296 317 287 287 287 287 287 287 287 287 287 28
Gross Margin GM % Philiphines Net Sales COGS Gross Margin GM % Potland Net Sales COGS Gross Margin GM % Potland Net Sales COGS Gross Margin GM % South Koreas COGS Gross Margin GM % South Koreas Net Sales COGS Gross Margin GM % South Koreas COGS Gross Margin GM % South Koreas COGS Gross Margin GM % South Koreas Margin GM % Southed Net Sales COGS Gross Margin GM % United Kingdom Net Sales COGS Gross Margin GM % USA Net Sales COGS Gross Margin GM % GROSS Gross Margin GM % USA Net Sales COGS Gross Margin GM % GROSS GROSS Margin GROSS GROSS GROSS GROSS MARGIN GROSS GROSS GROSS MARGIN GROSS GROSS GROSS MARGIN GROSS GROSS GROSS MARGIN GROSS GROSS GROSS GROSS MARGIN GROSS GROSS GROSS GROSS GROSS MARGIN GROSS	0.4M 0.2M 39.65% 5.7M 2.3M 2.3M 0.4M 0.3M 0.2M 0.5M 0.5M 0.3M 0.5M 0.3M 0.7M 0.5M 0.3M 0.7M 0.5M 0.7M 0.3M 0.7M 0.7M 0.7M 0.7M 0.7M 0.7M 0.7M 0.7	2.7M 42.75% 13.4M 6.0M 42.75% 6.0M 6.0M 45.13% 6.0M 1.7M 6.0M 6.0M 6.0M 6.0M 6.0M 6.0M 6.0M 6.0	3.6M 2.0M 36.18% 31.9% 19.4M 12.5M 30.0M 2.2M 42.56% 11.8M 5.0M 42.13% 49.0M 31.4M 12.2M 35.2% 12.6M 33.13% 49.0M 31.4M 17.6M 49.0M 31.4M 42.2M 33.13% 42.2M	ii. iii. iii. iii. iii. iii. iii. iii.	121 134 102 85 238 265 265 275 186 178 197 106 330 259 385 117 763 626 88 782 836 714 91 423 352 52 132 433 443 443 443 443 444 444 444 444 4