Y Combinator Pitch Template - BnBudget

1. What are you building?

We're building BnBudget, a comprehensive expense management and profitability tracking platform for Airbnb hosts. It automates booking data ingestion, expense logging, and real-time profit analytics - all in one dashboard.

2. What's the problem?

Airbnb hosts struggle to keep track of cleaning, maintenance, utilities, and supply expenses. Existing tools like spreadsheets are error-prone and time-consuming. Current SaaS platforms like Hostaway or Lodgify are expensive, complex, and not tailored to financial transparency.

3. What's your solution?

BnBudget integrates with Airbnb APIs and uses Flask, PostgreSQL, Metabase, Kafka, and Airflow to provide:

- Automated income ingestion

- Granular expense tracking

- Monthly profitability dashboards

- Scheduled DAGs for pipeline orchestration

- Kafka-driven real-time monitoring

4. Who are your customers?

Airbnb hosts who manage one or more properties, particularly those with growing operational needs but without access to enterprise-scale management platforms.

5. What's unique about your solution?

Unlike Lodgify or Hostaway, BnBudget focuses exclusively on transparent, customizable, and open-source financial tracking, tailored for small-to-medium Airbnb property managers who need data clarity without vendor lock-in.

6. How will you make money?

Freemium model:

- Free tier for 1-2 properties

- Subscription model for multi-property support, analytics export, and premium integrations

7. Team

Pooja Singh, Meghana Koti, Vanishree Ramaprasanna, Khush Naidu

8. Why now?

As Airbnb continues to expand and the gig economy evolves, independent hosts seek operational clarity. BnBudget leverages open-source and modular tools to empower small business owners with enterprise-grade analytics.