# COVER SHEET

# for **AUDITED FINANCIAL STATEMENTS**

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NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated

<sup>2:</sup> All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

SEC Number	16342
PSE Disclosure Security Code	

# **SM INVESTMENTS CORPORATION**

(Company's Full Name)

# 10<sup>th</sup> Floor, One E-Com Center, Harbor Drive, Mall of Asia Complex, CBP-IA, Pasay City 1300

(Company's Address)
857- 0100
(Telephone Number)
December 31
(Year Ending)
(month & day)
CEC Form 47.0
SEC Form 17-Q
2nd Quarter Report
Form Type
Amendment Designation (If applicable)
Amendment Designation (if applicable)
June 30, 2016
Period Ended Date

(Secondary License Type and File Number)

# **SECURITIES AND EXCHANGE COMMISSION**

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period e	nded <b>June 30, 2016</b>	
2.	Commission Identification	n Number <u>016342</u> 3. BIR Tax lo	dentification No. <u>169-020-000</u>
4.	Exact name of registrant	as specified in its charter <b>SM IN</b>	/ESTMENTS CORPORATION
5.	PHILIPPINES Province, Country or other	er jurisdiction of incorporation or	organization
6.	Industry Classification Co	de: (SEC Use Only)	
7.	10 <sup>th</sup> Floor, One E-Com (City 1300) Address of principal office	Center, Harbor Drive, Mall of Ase Postal Code	sia Complex, CBP-IA, Pasay
8.	857-0100 Registrant's telephone nu	ımber, including area code	
9.	Former name, former add	dress, and former fiscal year, if cl	nanged since last report.
10.	Securities registered purs RSA	suant to Sections 8 and 12 of the	Code, or Sections 4 and 8 of the
	Title of Each Class	Number of Shares of Common Stock Outstanding	Amount of Debt Outstanding
	COMMON STOCK P10 PAR VALUE	803,055,405	N.A.
11.	Are any or all of these se Yes [X] No []	curities listed on the Philippine S	tock Exchange.
	(SRC)and SRC Rule 11(a	ed to be filed by Section 11 of th a)-1 thereunder and Sections 26 uring the preceding 12 months (o	and 141 of The Corporation
	Yes [ <b>X</b> ] No []		
(b)	has been subject to such	filing requirements for the past 9	0 days.
	Yes [ <b>X</b> ] No []		

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# PART I FINANCIAL INFORMATION

**Item 1. Consolidated Financial Statements** 

# SM Investments Corporation and Subsidiaries

Consolidated Financial Statements June 30, 2016 and December 31, 2015 and for the Six Months Ended June 30, 2016 and 2015

# CONSOLIDATED BALANCE SHEETS

(Amounts in Thousands)

	June 30, 2016	December 31, 2015
A GCETEG	(Unaudited)	(Audited)
ASSETS		
Current Assets  Cook and assk assistator (Notes 5, 20 and 24)	D20 516 220	D52 010 071
Cash and cash equivalents (Notes 5, 20 and 24) Time deposits (Notes 6 and 24)	₽29,516,339 11,399,755	₽53,910,071 9,611,405
Investments held for trading and sale (Notes 7 and 24)	1,245,224	1,100,915
Receivables (Notes 8 and 25)	32,990,168	32,133,508
Merchandise inventories - at cost (Note 21)	17,952,012	16,262,228
Other current assets (Note 9)	52,282,760	51,312,145
Total Current Assets	145,386,258	164,330,272
Noncurrent Assets		
Available-for-sale investments (Note 10)	23,264,246	21,175,695
Investments in associate companies and joint ventures (Note 11)	176,068,761	169,869,391
Time deposits (Note 6)	51,068,610	53,127,769
Property and equipment (Note 12)	19,259,048	19,399,788
Investment properties (Note 13)	258,754,728	249,583,502
Land and development (Note 14)	24,410,046	27,386,708
Intangibles (Note 15)	24,643,605	24,707,221
Deferred tax assets (Note 22)	2,543,619	2,569,800
Other noncurrent assets (Notes 15 and 25)	44,770,540	38,927,352
Total Noncurrent Assets	624,783,203	606,747,226
	<b>₽770,169,461</b>	₽771,077,498
Current Liabilities Bank loans (Notes 16 and 24) Accounts payable and other current liabilities (Note 17) Income tax payable Current portion of long-term debt (Notes 18 and 20)	P6,694,783 66,304,799 1,864,369 6,677,987	₽9,923,215 77,546,739 2,023,824 25,994,800
Dividends payable	378,634	346,281
Total Current Liabilities	81,920,572	115,834,859
Noncurrent Liabilities Long-term debt - net of current portion (Notes 18, 20 and 25) Deferred tax liabilities (Note 22) Tenants' deposits and others (Notes 13, 23 and 25) Total Noncurrent Liabilities	266,081,197 7,167,258 22,252,192 295,500,647	245,167,269 7,434,777 20,941,307 273,543,353
Total Liabilities	377,421,219	389,378,212
<b>Equity Attributable to Owners of the Parent</b>		
Capital stock (Note 19)	8,030,554	8,030,554
Additional paid-in capital (Note 19)	76,399,625	76,399,625
Equity adjustments from common control transactions (Note 19)	(1,902,024)	(1,902,024)
Cost of Parent common shares held by subsidiaries	(25,386)	(25,386)
Cumulative translation adjustment	461,991	1,057,751
Re-measurement gain on defined benefit asset/obligation Net unrealized gain on available-for-sale investments	117,738 14,733,490	117,738 12,724,360
Retained earnings (Note 19):	14,733,490	12,724,300
Appropriated	36,000,000	36,000,000
Unappropriated	158,454,650	152,004,710
Total Equity Attributable to Owners of the Parent	292,270,638	284,407,328
Non-controlling Interests	100,477,604	
Total Equity	392,748,242	97,291,958 381,699,286
10tai Equity	374,140,242	301,077,200
	₽770,169,461	₽771,077,498

# CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands Except Per Share Data)

	Six months	Ended June 30
	2016	2015
	(Unaudited)	(Unaudited)
REVENUE		
Sales:		
Merchandise	£105,080,984	₽96,728,307
Real estate	13,119,810	12,454,732
Rent (Notes 13, 20 and 23)	19,507,003	17,604,292
Equity in net earnings of associate companies and joint ventures (Note 11)	7,446,392	6,721,876
Cinema ticket sales, amusement and others	3,270,287	3,179,958
Dividend, management fees and others	2,663,517	2,556,188
	151,087,993	139,245,353
COST AND EXPENSES	, ,	
Cost of sales:		
Merchandise (Note 21)	80,522,550	74,179,439
Real estate	7,001,812	6,775,432
Selling, general and administrative expenses	32,770,555	29,987,827
	120,294,917	110,942,698
OTHER INCOME (CHARGES)		
Interest expense	(5,495,528)	(5,613,240)
Interest income	1,633,631	1,552,415
Gain (loss) on fair value changes on derivatives - net	33,085	(137,787)
Foreign exchange gain and others	77,823	183,270
Total gui and sure s	(3,750,989)	(4,015,342)
INCOME BEFORE INCOME TAX	27,042,087	24,287,313
PROVISION FOR INCOME TAX (Note 22)	,, ,,,,	, , , , , , , , , , , , , , , , , , , ,
Current	4,988,678	4,374,405
Deferred	99,299	97,471
Deterior	5,087,977	4,471,876
NET INCOME	₽21,954,110	₽19,815,437
	121901,110	117,010,107
Attributable to		
Owners of the Parent (Note 26)	P14,986,407	13,494,480
Non-controlling interests	6,967,703	6,320,957
	₽21,954,110	₽19,815,437
Basic/Diluted Earnings Per Common Share		
Attributable to Owners of the Parent (Note 26)	₽18.66	₽16.92

# CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands Except Per Share Data)

	Three Months E	nded June 30
	2016	2015
	(Unaudited)	(Unaudited)
REVENUE		
Sales:		
Merchandise	P56,324,441	₽51,796,463
Real estate and others	7,519,668	6,983,916
Rent	9,938,627	9,059,354
Equity in net earnings of associate companies and joint ventures	4,321,821	3,120,968
Cinema ticket sales, amusement and others	1,782,627	1,772,342
Dividend, management fees and others	1,368,611	1,291,579
	81,255,795	74,024,622
COST AND EXPENSES	, ,	
Cost of sales:		
Merchandise	43,350,360	39,982,451
Real estate	4,052,468	3,840,251
Selling, general and administrative expenses	17,406,968	15,485,524
	64,809,796	59,308,226
OTHER INCOME (CHARGES)		
Interest expense	(2,796,250)	(2,901,090)
Interest income	828,598	797,149
Gain (loss) on fair value changes on derivatives - net	33,085	(13,311)
Foreign exchange gain (loss) and others	(19,204)	76,041
	(1,953,771)	(2,041,211)
INCOME BEFORE INCOME TAX	14,492,228	12,675,185
PROVISION FOR INCOME TAX		
Current	2,765,491	2,248,445
Deferred	(46,047)	238,945
Beiened	2,719,444	2,487,390
NET INCOME	P11,772,784	₽10,187,795
		,,
Attributable to	DE 000 107	Dc 751 240
Owners of the Parent	P7,999,186	₽6,751,348
Non-controlling interests	3,773,598	3,436,447
D t DU t IF t D G	P11,772,784	₽10,187,795
Basic/Diluted Earnings Per Common Share Attributable to Owners of the Parent	<b>P</b> 9.96	₽8.47

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands)

	Six months	Ended June 30
	2016	2015
	(Unaudited)	(Unaudited)
NET INCOME	P21,954,110	₽19,815,437
OTHER COMPREHENSIVE INCOME (LOSS)		
Items that will be reclassified to profit or loss in subsequent periods		
Net unrealized gain on available-for-sale investments	1,661,724	1,417,859
Share in unrealized gain (loss) on available-for-sale investments of associates - net	510,339	(1,516,770)
Cumulative translation adjustment	(952,249)	236,238
Income tax relating to items to be reclassified to profit or loss in subsequent periods	340,636	(71,216)
	1,560,450	66,111
TOTAL COMPREHENSIVE INCOME	P23,514,560	₽19,881,548
Attributable to		
Owners of the Parent	£16,399,777	₽16,889,581
Non-controlling interests	7,114,783	2,991,967
Ton Controlling Interests	P23,514,560	₽19,881,548

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands)

	Three Months	Ended June 30
	2016	2015
	(Unaudited)	(Unaudited)
NET INCOME	₽11,772,784	₽10,187,795
OTHER COMPREHENSIVE INCOME (LOSS)		
Items that will be reclassified to profit or loss in subsequent periods		
Net unrealized gain (loss) on available-for-sale investments	1,693,965	(241,384)
Share in unrealized gain (loss) on available-for-sale investments of associates - net	322,813	(1,306,934)
Cumulative translation adjustment	(307,634)	302,090
Income tax relating to items to be reclassified to profit or loss in subsequent periods	414,205	(4,593)
	2,123,349	(1,250,821)
TOTAL COMPREHENSIVE INCOME	P13,896,133	₽8,936,974
Attributable to		
Owners of the Parent	<b>₽9,726,361</b>	₽5,448,370
Non-controlling interests	4,169,772	3,488,604
	P13,896,133	₽8,936,974

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in Thousands Except Per Share Data)

	Equity Attributable to Owners of the Parent											
			Equity		I	Net Unrealized	Re-measurement					
			Adjustments	Cost of Parent		Gain on	Gain (Loss) on					
			from Common	Common	Cumulative	Available-	Defined	** *	Unappropriated			
		Additional	Control	Shares Held	Translation	for-Sale	Benefit Asset/	Retained	Retained		Non-controlling	Total
	Capital Stock	Paid-in Capital	Transactions 1	oy Subsidiaries	Adjustment	Investments	Obligation	Earnings	Earnings	Total	Interests	Equity
Balance at December 31, 2015	₽8,030,554	₽76,399,625	(P1,902,024)	(P25,386)	₽1,057,751	P12,724,360	₽117,738	₽36,000,000	P152,004,710	P284,407,328	₽97,291,958	P381,699,286
Net income	_	-	-	-	-	_	-	_	14,986,407	14,986,407	6,967,703	21,954,110
Other comprehensive income	_	_	-	_	(595,760)	2,009,130	_	_	_	1,413,370	147,080	1,560,450
Total comprehensive income	-	_	_	_	(595,760)	2,009,130	_	_	14,986,407	16,399,777	7,114,783	23,514,560
Cash dividends - ₱10.63 per share	_	-	-	-	_	-	-	_	(8,536,467)	(8,536,467)	_	(8,536,467)
Cash dividends received by non-controlling interests	_	_			-	_	-	_	-		(3,400,433)	(3,400,433)
Decrease in previous year's non-controlling interests	_	_	-	_	_	_	_	_	_	_	(528,704)	(528,704)
Balance at June 30, 2016	P8,030,554	P76,399,625	(P1,902,024)	(P25,386)	₽461,991	P14,733,490	P117,738	₽36,000,000	P158,454,650	P292,270,638	P100,477,604	P392,748,242
Balance at December 31, 2014	₽7.963.406	₽71,952,082	(£1,902,933)	(¥25,386)	₽866,360	₽10,207,259	(¥126,530)	₽27.000.000	₽141.069.856	₽257,004,114	₽92,944,295	₽349,948,409
Net income	-		(F1,702,755)	(F25,500)	-	-10,207,237	(F120,550)	-	13,494,480	13,494,480	6,320,957	19,815,437
Other comprehensive income	_	_	_	_	114,725	3,280,376	_	_	-	3,395,101	(3,328,990)	66,111
Total comprehensive income	_	_	_	_	114,725	3,280,376	_	_	13,494,480	16,889,581	2,991,967	19,881,548
Conversion of convertible bonds	67,148	4,833,081	_	_	_	_	_	_	_	4,900,229	_	4,900,229
Cash dividends - ₱10.61 per share	_	-	_	_	-	_	-	_	(8,520,406)	(8,520,406)	_	(8,520,406)
Decrease in previous year's non-controlling interests	_	_	-	_	_	_	_	_	_	_	(347,086)	(347,086)
Cash dividends received by non-controlling interests	_	_	_	_	_	_	_	_	_	_	(3,057,051)	(3,057,051)
Balance at June 30, 2015	₽8,030,554	₽76,785,163	(P1,902,933)	(¥25,386)	₽981,085	₽13,487,635	(P126,530)	₽27,000,000	₽146,043,930	₽270,273,518	₽92,532,125	₽362,805,643

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in Thousands)

	Six months I	Ended June 30
	2016	2015
	(Unaudited)	(Unaudited)
G   G   T   G   G   G   G   G   G   G		
CASH FLOWS FROM OPERATING ACTIVITIES	DOE 040 005	P2 / 207 212
Income before income tax	₽27,042,087	₽24,287,313
Adjustments for:	(7.446.202)	(6.701.076)
Equity in net earnings of associate companies and joint ventures (Note 11)	(7,446,392)	(6,721,876)
Interest expense	5,495,528	5,613,240
Depreciation and amortization (Notes 12 and 13)	5,980,832	5,557,204
Interest income	(1,633,631)	(1,552,415)
Dividend, management fees and others	(122,172)	(111,930)
Unrealized foreign exchange loss and others	95,044	84,383
Gain (loss) on fair value changes on derivatives - net	(33,085)	137,787
Income before working capital changes	29,378,211	27,293,706
Decrease (increase) in:		
Land and development	(6,709,950)	(5,230,162)
Other current assets	5,035,487	6,093,196
Merchandise inventories	(1,689,784)	(1,000,566)
Receivables	1,264,835	(2,241,412)
Increase (decrease) in:		
Accounts payable and other current liabilities	(11,027,546)	(7,420,716)
Tenants' deposits and others	1,491,198	1,574,297
Net cash generated from operations	17,742,451	19,068,343
Income tax paid	(5,145,086)	(4,188,994)
Net cash provided by operating activities	12,597,365	14,879,349
CACH ELONG EDOM INVESTIMA A CITATUTATE		
CASH FLOWS FROM INVESTING ACTIVITIES Proceeds from sale of:		
Available-for-sale and held for trading investments	1,872,451	50,173
Property and equipment	242,937	40,130
Investment properties	242,557	11,159
Additions to:		11,137
Investment properties (Note 13)	(13,441,574)	(20,478,526)
Investment properties (Note 13)  Investments in associate companies and joint ventures (Note 11)	(188,050)	(15,508,476)
Property and equipment (Note 12)	(2,141,235)	(2,087,273)
Available-for-sale and held for trading investments	(2,156,539)	(534,891)
Decrease (increase) in:	(2,130,339)	(334,091)
Time deposits	270,808	(2,419,446)
Other noncurrent assets	(4,803,742)	821,458
	` ' ' '	
Dividends received	2,024,418	2,315,382
Interest received	1,638,861	1,536,252
Net cash used in investing activities	(16,681,665)	(36,254,058)

(Forward)

	Six months ende	d June 30
	2016	2015
	(Unaudited)	(Unaudited)
CASH FLOWS FROM FINANCING ACTIVITIES		
Availments of:		
Long-term debt	P31,795,532	₽5,324,809
Bank loans	1,825,000	10,720,000
Payments of:	, ,	, ,
Long-term debt	(30,097,993)	(3,463,955)
Bank loans	(5,053,433)	(6,265,000)
Interest	(6,637,985)	(5,746,443)
Dividends	(11,904,547)	(11,669,774)
Net cash provided by (used in) financing activities	(20,073,426)	(11,100,363)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(24,157,726)	(32,475,072)
EFFECT OF EXCHANGE RATE CHANGES		
ON CASH AND CASH EQUIVALENTS	(236,006)	(14,996)
CASH AND CASH EQUIVALENTS		
AT BEGINNING OF YEAR	53,910,071	69,133,381
CASH AND CASH EQUIVALENTS		
AT END OF PERIOD	₽29,516,339	₽36,643,313

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. Corporate Information

SM Investments Corporation (SMIC or Parent Company) was incorporated in the Philippines on January 15, 1960. On June 3, 2009, the Philippine Securities and Exchange Commission (SEC) approved the amendment of SMIC's articles of incorporation for the extension of the Parent Company's corporate life for another 50 years from January 15, 2010. Its registered office address is 10th Floor, One E-Com Center, Harbor Drive, Mall of Asia Complex, CBP-1A, Pasay City 1300.

The Parent Company and its subsidiaries (collectively referred to as the Group), and its associates and joint ventures are involved primarily in the property, retail and financial services and other businesses.

The Parent Company's shares of stock are publicly traded in the Philippine Stock Exchange (PSE).

### 2. Basis of Preparation and Statement of Compliance

#### **Basis of Preparation**

The consolidated financial statements of the Group have been prepared on a historical cost basis, except for derivative financial instruments, investments held for trading and available-for-sale (AFS) investments which have been measured at fair value. The consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency under Philippine Financial Reporting Standards (PFRS). All values are rounded to the nearest thousands except when otherwise indicated.

### Statement of Compliance

The consolidated financial statements have been prepared in compliance with PFRS.

#### Basis of Consolidation

The Group is considered to have control over an investee, if and only if, the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and,
- The ability to use its power over the investee to affect its returns.

When the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and,
- The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included or excluded in the consolidated financial statements from the date the Group gains control until the date the Group ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the parent of the Group and to the non-controlling interests, even if this results in the non-controlling interests having a deficit balance. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies in line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Derecognizes the carrying amount of any non-controlling interests;
- Derecognizes the cumulative translation adjustments recorded in equity;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained;
- Recognizes any surplus or deficit in profit or loss; and,
- Reclassifies the Parent Company's share of components previously recognized in OCI to profit or loss or retained earnings, as appropriate.

The consolidated financial statements include the accounts of the Parent Company and the subsidiaries listed below:

			Percentage of Ownership				
			June 30,	Dec	ember 31,		
			2016		2015		
Company	Principal Activities	Direct	Indirect	Direct	Indirect		
Property							
SM Prime Holdings, Inc. (SM Prime) and							
Subsidiaries	Real estate development	50	_	50	_		
SM Development Corporation (SMDC)							
and Subsidiaries	Real estate development	_	100	_	100		
Magenta Legacy, Inc.	Real estate development	_	100	_	100		
Associated Development Corporation	Real estate development	_	100	_	100		
Highlands Prime, Inc. (HPI)	Real estate development	_	100	_	100		
Summerhills Home Development Corp.	Real estate development	_	100	_	100		
CHAS Realty and Development Corporation							
(CHAS) and Subsidiaries	Real estate development	_	100	_	100		
Costa del Hamilo, Inc. (Costa) and							
Subsidiaries	Real estate development	_	100	_	100		
Prime Metro Estate, Inc. (PMI) and Subsidiary	Real estate development	_	100	_	100		
Rappel Holdings, Inc. and Subsidiaries	Real estate development	_	100	_	100		
SM Arena Complex Corporation (SM Arena)	Conventions	_	100	_	100		
SM Hotels and Conventions Corp. and							
Subsidiaries	Hotel and conventions	_	100	_	100		
Tagaytay Resort Development Corporation	Real estate development	_	100	_	100		
MOA Esplanade Port, Inc.	Port terminal operations	_	100	_	100		
Mountain Bliss Resort and Development							
Corporation and Subsidiary	Real estate development	100	_	100	-		
Intercontinental Development Corporation (ICDC)	Real estate development	97	3	97	3		
Prime Central, Inc. and Subsidiaries	Real estate development	100	_	100	-		

		Percentage of Ownership			
			June 30,	Dec	ember 31,
			2016		2015
Company	Principal Activities	Direct	Indirect	Direct	Indirect
Bellevue Properties, Inc.	Real estate development	62	-	62	-
Net Group	Real estate development	90	_	90	_
Nagtahan Property Holdings, Inc.					
(formerly AD Farming)	Real estate development	100	_	100	_
Retail					
SM Retail, Inc. (SM Retail) and Subsidiaries	Retail	100	_	100	_
Others					
Primebridge Holdings, Inc. (Primebridge)	Investment	80	20	80	20
Asia Pacific Computer Technology Center, Inc.	Education	52	_	52	_
Multi-Realty Development Corporation (MRDC)	Investment	91	_	91	_
Henfels Investments Corp.	Investment	99	_	99	_
Belleshares Holdings, Inc. and Subsidiaries					
(formerly SM Commercial Properties, Inc.)	Investment	59	40	59	40
Sto. Roberto Marketing Corp.	Investment	100	_	100	-

The principal place of business and country of incorporation of the subsidiaries listed above is in the Philippines.

# 3. Summary of Significant Accounting Policies, Changes and Improvements

The significant accounting policies adopted in the preparation of the consolidated financial statements are summarized below.

### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less and are subject to an insignificant risk of change in value.

### **Time Deposits**

Time deposits are cash placements with original maturities of more than three months but less than one year. Time deposits with maturities of more than twelve months after the reporting period are presented under noncurrent assets.

## **Determination of Fair Value**

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- in the principal market for the asset or liability, or
- in the absence of a principal market, in the most advantageous market for the asset or liability.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that the market participants act in their best economic interest.

Assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities;
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable; and,
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The Group determines the policies and procedures for both recurring and non-recurring fair value measurements. For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy.

The Group recognizes transfers into and transfers out of fair value hierarchy levels by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) as at the date of the event or change in circumstances that caused the transfer.

### **Financial Instruments**

## Date of Recognition

The Group recognizes a financial asset or a financial liability in the consolidated balance sheet when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets, recognition and de-recognition, as applicable, that require delivery of assets within the time frame established by regulation or convention in the market place are recognized on the settlement date. Derivatives are recognized on a trade date basis.

## Initial Recognition of Financial Instruments

Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those classified as fair value through profit or loss (FVPL), includes transaction cost.

Subsequent to initial recognition, the Group classifies its financial instruments in the following categories: financial assets and financial liabilities at FVPL, loans and receivables, held-to-maturity (HTM) investments, AFS investments and other financial liabilities. The classification depends on the purpose for which the instruments are acquired and whether they are quoted in an active market. Management determines the classification at initial recognition and, where allowed and appropriate, re-evaluates this classification at every reporting date.

#### "Day 1" Difference

Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in the consolidated statement of income unless it qualifies for recognition as some other type of asset or liability. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statement of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference amount.

#### Financial Assets and Liabilities at FVPL

Financial assets and liabilities at FVPL include financial assets and liabilities held for trading and financial assets and liabilities designated upon initial recognition as at FVPL.

Financial assets and liabilities are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Gains or losses on investments held for trading are recognized in the consolidated statement of income under "Gain (loss) on sale of available-for-sale investments and fair value changes on investments held for trading - net" account. Interest income earned on investment held for trading are recognized in "Interest income" account in the consolidated statement of income.

Financial assets and liabilities may be designated by management at initial recognition as FVPL when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would
  otherwise arise from measuring the assets and liabilities or recognizing gains or losses on a
  different basis; or,
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or,
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

The Group's investments held for trading and derivative assets are classified as financial assets at FVPL, while the Group's derivative liabilities arising from issuance of convertible bonds and derivative financial instruments with negative fair values are also included as financial liabilities at FVPL.

### Loans and Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS investments or financial assets at FVPL.

After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in the consolidated statement of income when the loans and receivables are derecognized and impaired, as well as through the amortization process. Loans and receivables are included under current assets if realizability or collectibility is within twelve months after the reporting period. Otherwise, these are classified as noncurrent assets.

The Group's cash and cash equivalents, time deposits, receivables (including noncurrent portion of receivables from real estate buyers), advances and other receivables (included under "Other current assets" account), long-term notes (included under "Other noncurrent assets" account) are classified under this category.

#### AFS Investments

AFS investments are non-derivative financial assets that are designated under this category or are not classified in any of the other categories. These are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. Subsequent to

initial recognition, AFS investments are carried at fair value in the consolidated balance sheet. Changes in the fair value of such assets are reported as net unrealized gain or loss on AFS investments in the consolidated statement of comprehensive income under "Net unrealized gain (loss) on available-for-sale investments" account until the investment is derecognized or the investment is determined to be impaired. On de-recognition or impairment, the cumulative gain or loss previously reported in consolidated statement of comprehensive income is transferred to the consolidated statement of income. Interest earned on holding AFS investments are recognized in the consolidated statement of income using the effective interest method. Assets under this category are classified as current if expected to be disposed of within 12 months after the reporting period. Otherwise, they are classified as noncurrent.

The Group's investments in shares of stock, bonds and corporate notes, redeemable preferred shares and club shares are classified under this category. The current portion is included under "Investments held for trading and sale" account in the consolidated balance sheet.

### Other Financial Liabilities

This category pertains to financial liabilities that are not held for trading or not designated as at FVPL upon the inception of the liability. These include liabilities arising from operations or borrowings.

Other financial liabilities are recognized initially at fair value and are subsequently carried at amortized cost, taking into account the impact of applying the effective interest method of amortization (or accretion) for any related premium, discount and any directly attributable transaction costs. Gains and losses on other financial liabilities are recognized in the consolidated statement of income when the liabilities are derecognized, as well as through the amortization process.

The Group's bank loans, accounts payable and other current liabilities, dividends payable, long-term debt and tenants' deposits and others are classified under this category.

Classification of Financial Instruments between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity; or,
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or,
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount, after deducting from the instrument, as a whole, the amount separately determined as the fair value of the liability component on the date of issue.

#### Debt Issue Cost

Debt issue cost is presented as a reduction in long-term debt and amortized over the term of the related borrowings using the effective interest method.

#### Derivative Financial Instruments

The Group uses derivative financial instruments such as long-term cross-currency swaps, foreign currency call options, interest rate swaps, options and non-deliverable forwards to hedge the risks associated with foreign currency and interest rate fluctuations. Derivative financial instruments, including bifurcated embedded derivatives, are initially recognized at fair value on the date on which the derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

#### Cash Flow Hedges

Cash flow hedges are hedges of the exposure to variability in cash flows that is attributable to a particular risk associated with a recognized asset, liability or a highly probable forecast transaction and could affect the consolidated statement of income. Changes in the fair value of a hedging instrument that qualifies as a highly effective cash flow hedge are recognized as "Cumulative translation adjustment" account in the consolidated statement of comprehensive income, whereas any hedge ineffectiveness is immediately recognized in the consolidated statement of income under "Loss on fair value changes on derivatives - net" account.

Amounts taken to equity are transferred to the consolidated statement of income when the hedged transaction affects profit or loss, such as when the hedged financial income or financial expense is recognized. However, if an entity expects that all or a portion of a loss recognized in OCI will not be recovered in one or more future periods, it shall reclassify from equity to profit or loss as a reclassification adjustment the amount that is not expected to be recovered.

Hedge accounting is discontinued prospectively when the hedge ceases to be highly effective. When hedge accounting is discontinued, the cumulative gains or losses on the hedging instrument that has been reported as "Cumulative translation adjustment" is retained in the OCI until the hedged transaction impacts the consolidated statement of income. When the forecasted transaction is no longer expected to occur, any net cumulative gains or losses previously reported in the consolidated statement of comprehensive income is recognized immediately in the consolidated statement of income.

### Other Derivative Instruments Not Accounted for as Hedges

Certain freestanding derivative instruments that provide economic hedges under the Group's policies either do not qualify for hedge accounting or are not designated as accounting hedges. Changes in the fair values of derivative instruments not designated as hedges are recognized immediately under "Loss on fair value changes on derivatives - net" account in the consolidated statement of income. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

#### Embedded Derivative

An embedded derivative is a component of a hybrid (combined) instrument that also includes a non-derivative host contract with the effect that some of the cash flows of the combined instrument vary, in a way similar to a stand-alone derivative. The Group assesses whether embedded derivatives are required to be separated from host contracts when the Group first becomes a party to the contract. An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized as at FVPL.

Subsequent reassessment is prohibited unless there is a change in the terms of the contract that significantly modifies the cash flows that otherwise would be required under the contract, in which case, a reassessment is required. The Group determines whether a modification to cash flows is significant by considering the extent to which the expected future cash flows associated with the embedded derivative, the host contract or both, have changed and whether the change is significant relative to the previously expected cash flows on the contract.

Options arising from the Group's long-term note (recorded under "Noncurrent Assets") and convertible bonds payable are the Group's bifurcated embedded derivatives.

De-recognition of Financial Assets and Liabilities

Financial Assets. A financial asset is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an
  obligation to pay them in full without material delay to a third party under a "pass-through"
  arrangement; or,
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

*Financial Liabilities*. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such modification is treated as a de-recognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

## Impairment of Financial Assets

The Group assesses at each reporting period whether a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired, if and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or a group of financial assets that can be reliably estimated. Objective evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial Assets Carried at Amortized Cost. The Group first assesses whether objective evidence of impairment exists for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in the collective impairment assessment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition).

The carrying amount of the impaired asset shall be reduced through the use of an allowance account. The amount of the loss shall be recognized in the consolidated statement of income. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. Loans and receivables together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral, if any, has been realized or has been transferred to the Group. If in a subsequent period, the amount of the impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or decreased by adjusting the allowance account. If a future write off is later recovered, the recovery is recognized in the consolidated statement of income to the extent of the carrying amount that would have been determined had no impairment loss been recognized.

Financial Assets Carried at Cost. If there is objective evidence that an impairment loss has been incurred in an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

AFS Investments. The Group assesses at each reporting period whether there is objective evidence that an investment or a group of investments is impaired. In the case of equity investments classified as AFS investments, an objective evidence of impairment would include a significant or prolonged decline in the fair value of the investments below its cost. Significant decline in fair value is evaluated against the original cost of the investment, while prolonged decline is assessed against the periods in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the consolidated statement of income, is removed from the consolidated statement of comprehensive income and recognized in the consolidated statement of income. Impairment losses on equity investments are not reversed through the consolidated statement of income; increases in fair value after impairment are recognized directly in the consolidated statement of comprehensive income.

In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount of the asset and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part of "Interest income" account in the consolidated statement of income. If in subsequent years, the fair value of a debt instrument should increase and the increase can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statement of income, the impairment loss is reversed through the consolidated statement of income.

# Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated balance sheet if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

### Merchandise Inventories

Merchandise inventories are valued at the lower of cost and net realizable value. Cost, which includes all costs directly attributable to acquisition, such as purchase price and transport costs, is primarily determined using the weighted average method. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale.

### Land and Development and Condominium and Residential Units for Sale

Land and development and condominium and residential units for sale are stated at the lower of cost and net realizable value. Cost includes those costs incurred for development and improvement of the properties. Net realizable value is the selling price in the ordinary course of business less costs to complete and the estimated cost to make the sale.

Land and development includes properties held for future development and properties being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation. Cost incurred for the development and improvement of the properties includes the following:

- Land cost;
- Amounts paid to contractors for construction and development; and,
- Borrowing costs, planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs.

#### Investments in Associate Companies and Joint Ventures

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence or joint control is similar to those necessary to determine control over subsidiaries.

The Group's investments in associate companies and joint ventures are accounted for under the equity method of accounting. Under the equity method, investment in associate companies and joint ventures is carried in the consolidated balance sheet at cost plus post-acquisition changes in the Group's share in net assets of the associate or joint venture.

On acquisition of the investment, any difference between the cost of the investment and the investor's share in the net fair value of the associate's or joint venture's identifiable assets, liabilities and contingent liabilities is accounted for as follows:

- a. goodwill relating to an associate or joint venture is included in the carrying amount of the investment. However, amortization of that goodwill is not permitted and is therefore not included in the determination of the Group's share in the associate's or joint venture's profits or losses; and,
- b. any excess of the Group's share in the net fair value of the associate's and joint venture's identifiable assets, liabilities and contingent liabilities over the cost of the investment is included as income in the determination of the investor's share of the associate's or joint venture's profit or loss in the period in which the investment is acquired.

The consolidated statement of income reflects the share in the results of operations of the associate or joint venture. Where there has been a change recognized directly in the equity of the associate or joint venture, the Group recognizes its share in any changes and discloses this in the consolidated statement of comprehensive income. Profits and losses resulting from transactions between the Group and the associate or joint venture are eliminated to the extent of the Group's interest in the associate or joint venture.

Appropriate adjustments to the investor's share of the associate's or joint venture's profit or loss after acquisition are made to account for the depreciation of the depreciable assets based on their fair values at the acquisition date and for impairment losses recognized by the associate or joint venture, such as for goodwill or property, plant and equipment.

After application of the equity method, the Group determines whether it is necessary to recognize any impairment loss with respect to the Group's net investment in the associate companies and joint ventures. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate companies and joint ventures is impaired. If there is such evidence, the Group calculates the amount of impairment as the difference between the recoverable amount of the associate companies and joint ventures and its carrying value, then, recognizes the loss in the statement of income.

Upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate companies and joint ventures upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

#### Property and Equipment

Property and equipment, except land, is stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. Land is stated at cost less any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs necessary in bringing the asset to its working condition and location for its intended use. Cost also includes any related asset retirement obligation and related interest incurred during the construction.

Major repairs are capitalized as part of property and equipment only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the items can be measured reliably. All other repairs and maintenance are charged against current operations as incurred.

Depreciation and amortization are calculated on a straight-line basis over the following estimated useful lives of the assets:

Buildings and improvements	5–25 years
Store equipment and improvements	5–10 years
Data processing equipment	5–8 years
Furniture, fixtures and office equipment	3–10 years
Machinery and equipment	5–10 years
Tarabaldinananana	£ 10

Leasehold improvements 5–10 years or term of the lease, whichever is shorter

Transportation equipment 5–10 years

The residual values, useful lives and method of depreciation and amortization of the assets are reviewed and adjusted, if appropriate, at the end of each reporting period. The carrying values of the assets are reviewed for impairment when events or changes in circumstances indicate that the carrying values may not be recoverable.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation and amortization is credited or charged to current operations.

When property and equipment are retired or otherwise disposed of, the cost and related accumulated depreciation and amortization and accumulated provision for impairment losses are removed from the accounts and any resulting gain or loss is charged to profit or loss.

### **Investment Properties**

Investment properties include property that are held to earn rentals and for capital appreciation and property under construction or re-development. Investment properties, except land, are measured at cost, less accumulated depreciation and amortization and accumulated impairment in value. Land is stated at cost less any impairment in value.

Expenditures incurred after the investment property has been put in operation such as repairs and maintenance costs are charged to current operations.

Depreciation and amortization are calculated on a straight-line basis over the following estimated useful lives of the assets:

Land improvements

Buildings and improvements

Building equipment, furniture and others

3–5 years
10–40 years
3–15 years

Building and leasehold improvements 5 years or term of the lease, whichever is shorter

The residual values, useful lives and method of depreciation and amortization of the assets are reviewed and adjusted, if appropriate, at the end of each reporting period.

Investment property is derecognized when disposed or permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are charged to profit or loss.

Transfers are made to (from) investment property when there is a change in use evidenced by ending (commencement) of owner-occupation, or, commencement of an operating lease to another party (commencement of development with a view to sell).

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying value at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

### **Construction in Progress**

Construction in progress represents structures under construction and is stated at cost. This includes cost of construction and other direct costs. Cost also includes interest on borrowed funds incurred during the construction period. Construction in progress is not depreciated until such time that the relevant assets are completed and are ready for use.

### Tenants' Deposits

Tenants' deposits are measured at amortized cost. Tenants' deposits refer to security deposits received from various tenants upon inception of the respective lease contracts on the Group's investment properties. At the termination of the lease contracts, the deposits received by the Group are returned to tenants, reduced by unpaid rental fees, penalties and/or deductions from repairs of damaged leased properties, if any. The related lease contracts usually have a term of more than twelve months.

#### Property Acquisitions, Business Combinations and Acquisitions of Non-controlling Interests

*Property Acquisitions and Business Combinations.* When property is acquired through corporate acquisitions or otherwise, management considers the substance of the assets and activities of the acquired entity in determining whether the acquisition represents an acquisition of a business.

When such an acquisition is not judged to be an acquisition of a business, it is not treated as a business combination. Rather, the cost to acquire the entity is allocated between the identifiable assets and liabilities of the entity based on their relative fair values at the acquisition date. Accordingly, no goodwill or additional deferred tax arises. Otherwise, the acquisition is accounted for as a business combination.

Business combinations are accounted for using the acquisition method except for business combinations under common control in which an accounting similar to pooling of interest method is used. Business combinations under common control are those in which all of the combining entities or businesses are controlled by the same party or parties both before and after the business combination, and that control is not transitory. Under the acquisition method, the cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Transaction costs incurred

are expensed and included in "Selling, general and administrative expenses" account in the consolidated statement of income.

For accounting similar to pooling of interest method, the assets, liabilities and equity of the acquired companies for the reporting period in which the common control business combinations occur, and for any comparative periods presented, are included in the consolidated financial statements of the Group at their carrying amounts as if the combinations had occurred from the date when the acquired companies first became under the control of the Group. The excess of the cost of business combinations over the net carrying amounts of the assets and liabilities of the acquired companies is recognized under "Equity adjustments from common control transactions" account in the equity section of the consolidated balance sheet.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is re-measured at its acquisition date fair value and any resulting gain or loss is recognized in profit or loss. It is then considered in the determination of goodwill.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability, will be recognized in accordance with Philippine Accounting Standard (PAS) 39, *Financial Instruments: Recognition and Measurement* either in profit or loss or as a change to OCI. If the contingent consideration is classified as equity, it should not be re-measured and subsequent settlement is accounted for within equity.

Acquisitions of Non-controlling Interests. Changes in the Parent Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions (i.e., transactions with owners in their capacity as owners). In such circumstances, the carrying amounts of the controlling and non-controlling interests shall be adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid shall be recognized directly in equity.

#### Goodwill

Initial Measurement of Goodwill or Gain on a Bargain Purchase. Goodwill is initially measured by the Group at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in profit or loss as gain on a bargain purchase.

Subsequent Measurement of Goodwill. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses.

*Impairment Testing of Goodwill.* For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units (CGU), or groups of CGUs, that are expected to benefit from the synergies

of the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units or groups of units. Each unit or group of units to which the goodwill is allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and,
- is not larger than an operating segment as defined in PFRS 8, *Operating Segments*, before aggregation.

*Frequency of Impairment Testing*. Irrespective of whether there is any indication of impairment, the Group tests goodwill acquired in a business combination for impairment at least annually.

Allocation of Impairment Loss. An impairment loss is recognized for a CGU if the recoverable amount of the unit or group of units is less than the carrying amount of the unit or group of units. The impairment loss is allocated to reduce the carrying amount of the assets of the unit or group of units first to reduce the carrying amount of goodwill allocated to the CGU or group of units and then to the other assets of the unit or group of units pro rata on the basis of the carrying amount of each asset in the unit or group of units.

Measurement Period. If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports in its consolidated financial statements provisional amounts for the items for which the accounting is incomplete. The measurement period ends as soon as the Group receives the information it was seeking about facts and circumstances that existed as of the acquisition date or learns that more information is not obtainable. The measurement period shall not exceed one year from the acquisition date.

#### Intangible Assets

The cost of trademarks and brand names acquired in a business combination is the fair value as at the date of acquisition. The Group assessed the useful life of the trademarks and brand names to be indefinite because based on an analysis of all of the relevant factors, there is no foreseeable limit to the period over which the asset is expected to generate cash inflows for the Group.

Trademarks and brand names with indefinite useful lives are not amortized but are tested for impairment annually either individually or at the cash generating unit level. The useful life of an intangible asset is reviewed annually to determine whether the indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

The cost of trademarks acquired as an asset is its acquisition cost and amortized over useful life.

Gains or losses arising from de-recognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset at the date of disposal and are recognized in profit or loss when the asset is derecognized.

### Other Noncurrent Assets

Other noncurrent assets include land use rights which are amortized over its useful life of 40–60 years.

### Impairment of Nonfinancial Assets

The carrying values (property and equipment, investment properties and investments in associate companies and joint ventures, intangibles with definite useful life and other noncurrent assets) are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists, and if the carrying value exceeds the estimated recoverable amount, the assets or CGUs are written-down to their recoverable amounts. The recoverable amount of the asset is the greater of fair value less costs to sell or value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable, willing parties, less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the CGU to which the asset belongs. Impairment losses are recognized in the consolidated statement of income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment loss may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income. After such a reversal, the depreciation or amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

#### Capital Stock

Capital stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as deduction from proceeds, net of tax. Proceeds and/or fair value of considerations received in excess of par value, if any, are recognized as additional paid-in capital.

# Revenue and Cost Recognition

Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Group and the amount of the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding discounts, rebates and sales taxes or duties. The Group assesses its revenue arrangements against specific criteria to determine if it is acting as a principal or as an agent. The Group has concluded that it is acting as principal in majority of its revenue arrangements.

Sale of Merchandise Inventories. Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, which is normally upon delivery. Sales returns and sales discounts are deducted from sales to arrive at sales shown in the consolidated statement of income.

Sale of goods under consignment arrangements with suppliers is recognized as revenue upon billing, delivery and transfer of goods to customers.

Sale of Real Estate. The Group assesses whether it is probable that the economic benefits will flow to the Group when the sales prices are collectible. Collectibility of the sales price is demonstrated by the buyer's commitment to pay, which is supported by the buyer's initial and continuous investments that motivates the buyer to honor its obligation. Collectibility is also assessed by considering factors such as collections, credit standing of the buyer and location of the property.

Revenue from sales of completed real estate projects is accounted for using the full accrual method. In accordance with Philippine Interpretations Committee Q&A No. 2006-01, the percentage-of-completion (POC) method is used to recognize income from sales of projects where the Group has material obligations under the sales contract to complete the project after the property is sold, the equitable interest has been transferred to the buyer, construction is beyond preliminary stage (i.e., engineering, design work, construction contracts execution, site clearance and preparation, excavation and the building foundation are finished), and the costs incurred or to be incurred can be measured reliably. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of a physical proportion of the contract work.

Any excess of collections over the recognized receivables are included in the "Tenants' deposits and others" account in the consolidated balance sheet. If any of the criteria under the full accrual or POC method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers are presented under the "Tenants' deposits and others" account in the consolidated balance sheet.

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of condominium and residential units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works.

The cost of inventory recognized in the consolidated statement of income upon sale is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the POC used for revenue recognition purposes.

Revenue from construction contracts are recognized using the POC method, measured principally on the basis of the estimated physical completion of the contract work.

Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. Changes in the estimated cost to complete the condominium project which affects cost of real estate sold and gross profit are recognized in the year in which changes are determined.

*Rent*. Revenue is recognized on a straight-line basis over the lease term or based on the terms of the lease as applicable.

Sale of Cinema and Amusement Tickets. Revenue is recognized upon receipt of cash from the customer which coincides with the rendering of services.

Gain on Sale of Investments in Associate Companies and Joint Ventures and Available-for-Sale Investments. Revenue is recognized upon delivery of the securities to and confirmation of the sale by the broker.

*Dividend.* Revenue is recognized when the Group's right as a shareholder to receive the payment is established.

*Management and Service Fees.* Revenue and expense is recognized when earned and incurred, respectively, in accordance with the terms of the agreements.

*Interest.* Revenue is recognized as the interest accrues, taking into account the effective yield on the asset.

Selling, General, Administrative and Other Expenses. Costs and expenses are recognized as incurred.

#### Pension Benefits

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets, adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost:
- Net interest on the net defined benefit liability or asset; and,
- Re-measurements of net defined benefit liability or asset.

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized on the earlier of the date of the plan amendment or curtailment, and the date the Group recognizes restructuring-related costs.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Re-measurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Re-measurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present

value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

#### Foreign Currency-denominated Transactions

Transactions in foreign currencies are initially recorded in the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated at the functional currency rate of exchange as at reporting date. Nonmonetary items denominated in foreign currency are translated using the exchange rates as at the date of initial recognition. All differences are recognized in profit or loss.

## Foreign Currency Translation

The assets and liabilities of foreign operations are translated into Philippine peso at the rate of exchange as at reporting date and their respective statements of income are translated at the weighted average rates for the year. The exchange differences arising on the translation are included in the consolidated statement of comprehensive income and are presented within the "Cumulative translation adjustment" account in the consolidated statement of changes in equity. On disposal of a foreign entity, the deferred cumulative amount of exchange differences recognized in equity relating to that particular foreign operation is recognized in profit or loss.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

*Group as Lessee.* Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are reflected in the consolidated statement of income.

Capitalized lease assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as expense in the consolidated statement of income on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

*Group as Lessor*. Leases where the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease income from operating leases is recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

## **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where the Group expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the receipt of the reimbursement is virtually certain.

#### **Borrowing Cost**

Borrowing cost is capitalized as part of the cost of the asset if they are directly attributable to the acquisition or construction of a qualifying asset. Capitalization of borrowing cost commences when the activities to prepare the asset are in progress and expenditures and borrowing cost is being incurred. Borrowing cost is capitalized until the assets are substantially ready for their intended use. Borrowing cost is capitalized when it is probable that they will result in future economic benefits to the Group. All other borrowing costs are expensed as incurred. For borrowing associated with a specific asset, the actual rate on that borrowing is used. Otherwise, a weighted average cost of borrowings is used.

#### Taxes

Current Tax. Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as at the end of the reporting period.

Deferred Tax. Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of excess Minimum Corporate Income Tax (MCIT) and Net Operating Loss Carryover (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences and the carryforward benefits of excess MCIT and NOLCO can be utilized, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and,
- with respect to deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred tax assets are reassessed at the end of each reporting period and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted as at reporting date.

Income tax relating to items recognized directly in the consolidated statement of comprehensive income is recognized in the consolidated statement of comprehensive income and not in the consolidated statement of income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

*Value-added Tax (VAT).* Revenue, expenses and assets are recognized net of the amount of VAT, except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and,
- for receivables and payables that are stated with the amount of tax included.

The net amount of VAT recoverable from, or payable to, the taxation authority is included as part of "Other current assets" or "Accounts payable and other current liabilities" accounts in the consolidated balance sheet.

#### **Business Segments**

The Group is organized and managed separately according to the nature of business. The three major operating businesses of the Group are property, retail and financial services and others. These operating businesses are the basis upon which the Group reports its segment information in the consolidated financial statements.

#### Basic/Diluted Earnings Per Common Share (EPS)

Basic EPS is computed by dividing the net income for the period attributable to owners of the Parent by the weighted-average number of issued and outstanding common shares during the period, with retroactive adjustment for any stock dividends declared.

For the purpose of computing diluted EPS, the net income for the period attributable to owners of the Parent and the weighted-average number of issued and outstanding common shares are adjusted for the effects of all dilutive potential ordinary shares.

#### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of economic benefits is probable.

#### Events after the Reporting Period

Post year-end events that provide additional information about the Group's financial position at the end of the reporting period (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted are consistent with those of the previous year except for the adoption of the following amendments to standards and improvements, starting January 1, 2015. The adoption did not have any significant impact on the Group's consolidated financial statements.

- Amendments to PAS 19, Defined Benefit Plans: Employee Contributions
- Annual Improvements to PFRSs 2010–2012 Cycle
  - PFRS 2, Share-based Payment Definition of Vesting Condition
  - PFRS 3, Business Combinations Accounting for Contingent Consideration in a Business Combination
  - PFRS 8, Operating Segments Aggregation of Operating Segments and Reconciliation of the Total of the Reportable Segments' Assets to the Entity's Assets
  - PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets Revaluation Method – Proportionate Restatement of Accumulated Depreciation and Amortization
  - PAS 24, Related Party Disclosures Key Management Personnel
- Annual Improvements to PFRSs 2011–2013 Cycle
  - PFRS 3, Business Combinations Scope Exceptions for Joint Arrangements
  - PFRS 13, Fair Value Measurement Portfolio Exception
  - PAS 40, *Investment Property*

### Future Changes in Accounting Policies

The following are the new standards, amendments and improvements to PFRS that were issued but are not yet effective as at December 31, 2015. The Group intends to adopt the applicable standards, interpretations, amendments and improvements when these become effective.

#### Deferred

- Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate Effective January 1, 2016
- PFRS 10, Consolidated Financial Statements, and PAS 28, Investments in Associates and Joint Ventures Investment Entities: Applying the Consolidation Exception (Amendments)
- PAS 27, Separate Financial Statements Equity Method in Separate Financial Statements (Amendments)
- PFRS 11, Joint Arrangements Accounting for Acquisitions of Interests (Amendments)
- PAS 1, *Presentation of Financial Statements* Disclosure Initiative (Amendments)
- PFRS 14, Regulatory Deferral Accounts
- PAS 16, Property, Plant and Equipment, and PAS 41, Agriculture Bearer Plants (Amendments)
- PAS 16, Property, Plant and Equipment, and PAS 38, Intangible Assets Clarification of Acceptable Methods of Depreciation and Amortization (Amendments)

### Annual Improvements to PFRSs (2012–2014 cycle)

The Annual Improvements to PFRSs (2012–2014 cycle) are effective for annual periods beginning on or after January 1, 2016 and are not expected to have a material impact on the Group. They include:

- PFRS 5, Non-current Assets Held for Sale and Discontinued Operations Changes in Methods of Disposal
- PFRS 7, Financial Instruments: Disclosures Servicing Contracts
- PFRS 7 Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements
- PAS 19, Employee Benefits Regional Market Issue Regarding Discount Rate

• PAS 34, Interim Financial Reporting – Disclosure of Information 'elsewhere in the interim financial report'

Effective January 1, 2018

■ PFRS 9, Financial Instruments

Standards issued by the IASB but not yet adopted locally by SEC and FRSC

- IFRS 15, Revenue from Contracts with Customers
- IFRS 16, Leases

# 4. Segment Information

The Group has identified three reportable operating segments as follows: property, retail, and financial services and others.

The property segment is involved in mall, residential and commercial development and hotels and convention centers operations. The mall segment develops, conducts, operates and maintains the business of modern commercial shopping centers and all businesses related thereto such as the conduct, operation and maintenance of shopping center spaces for rent, amusement centers, or cinema theaters within the compound of the shopping centers. Residential and commercial segments are involved in the development and transformation of major residential, commercial, entertainment and tourism districts through sustained capital investments in buildings and infrastructure. The hotels and convention centers segment engages in and carries on the business of hotels and convention centers and operates and maintains any and all services and facilities incident thereto.

The retail segment is engaged in the retail/wholesale trading of merchandise, such as dry goods, wearing apparels, food and other merchandise.

The financial services and others segment primarily includes the Parent Company which engages in asset management and capital investments, and associates which are involved in financial services.

The Board of Directors (BOD) monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with the operating profit or loss in the consolidated financial statements.

## Operating Segment Financial Data

			June 30, 201	6	
			Financial		
			Services		
	Property	Retail	and Others	Eliminations	Consolidated
			(In Thousands)		
Revenue:					
External customers	P37,340,878	P106,718,618	₽7,028,497	₽–	P151,087,993
Inter-segment	4,455,804	33,634	7,171,157	(11,660,595)	_
	P41,796,682	P106,752,252	P14,199,654	(P11,660,595)	P151,087,993
Segment results:					
Income before income tax	P17,221,254	P5,300,749	P3,438,051	P1,082,033	P27,042,087
Provision for income tax	(3,391,970)	(1,590,589)	(47,121)	(58,297)	(5,087,977)
Net income	P13,829,284	3,710,160	P3,390,930	P1,023,736	P21,954,110
Net income attributable to:					
Owners of the Parent	P13,531,104	P3,523,683	P3,390,930	(P5,459,310)	P14,986,407
Non-controlling interests	298,180	186,477	=3,370,730	6,483,046	6,967,703
			June 30, 201 Financial	5	
	ъ.	D	Services	T11:	0 111 1
	Property	Retail	and Others	Eliminations	Consolidated
Revenue:			(In Thousands)		
External customers	₽34,480,530	₽98,169,111	₽6,595,712	₽_	₽139,245,353
Inter-segment	10,804,333	17,198	11,203,259	(22,024,790)	-
	P45,284,863	₽98,186,309	₽17,798,971	(P22,024,790)	₽139,245,353
Segment results:					
Income before income tax	₽23.028.433	£4,612,885	₽ 7.482.811	(P10,836,816)	₽24,287,313
Provision for income tax	(3,084,701)	(1,350,401)	(36,774)	(¥10,030,010)	(4,471,876)
Net income	P19,943,732	₽3,262,484	₽7,446,037	(£10,836,816)	₽19,815,437
Net income attributable to:					
Owners of the Parent	₽19,641,992	₽3,104,595	₽7,446,037	(£16,698,144)	₽13,494,480
Non-controlling interests	301,740	£3,104,595 157,889	F/,440,03/	5,861,328	6,320,957
Non-controlling interests	301,740	137,009		3,001,320	0,320,937

# 5. Cash and Cash Equivalents

This account consists of:

	June 30,	December 31,
	2016	2015
	(Ir	Thousands)
Cash on hand and in banks (Note 20)	<b>P</b> 3,913,165	₽9,790,556
Temporary investments (Note 20)	25,603,174	44,119,515
	₽29,516,339	₽53,910,071

Cash in banks earn interest at the respective bank deposit rates. Temporary investments are made for varying periods of up to three months depending on the immediate cash requirements of the Group. These investments earn interest at prevailing temporary investment rates.

## 6. Time Deposits

This account consists of:

	June 30,	December 31,
	2016	2015
	(In	Thousands)
Current portion	₽11,399,755	₽9,611,405
Noncurrent portion	51,068,610	53,127,769
	P62,468,365	₽62,739,174

The time deposits as at June 30, 2016 and December 31, 2015 bear annual interest ranging from 0.5% to 4.9%.

## 7. Investments Held for Trading and Sale

This account consists of:

	June 30, 2016	December 31, 2015
	(In	Thousands)
Investments held for trading -		
Bonds	<b>£</b> 279,359	₽279,359
AFS investments (Note 10):		
Bonds and corporate notes	282,010	179,282
Shares of stock -		
Listed	683,855	642,274
	965,865	821,556
	₽1,245,224	₽1,100,915

The Group recognized a loss of P0.5 million from fair value adjustments of investments held for trading for the six months ended June 30, 2015. The amounts are included under "Dividend, management fees and others" account in the consolidated statements of income.

## 8. Receivables

This account consists of receivables from tenants and real estate buyers (net of noncurrent portion), due from related parties, management and service fees, and dividends.

The terms and conditions of these receivables follow:

- Trade receivables from tenants and management and service fee receivables are noninterest-bearing and are normally collectible on 30- to 90-day terms.
- Receivables from real estate buyers pertain mainly to sale of condominiums and residential units at various terms of payment.

- Dividends receivables are noninterest-bearing and are normally collectible within the next financial year.
- The terms and conditions relating to due from related parties are discussed in Note 20.

Allowance for impairment loss amounting to \$\mathbb{P}1,019.5\$ million and \$\mathbb{P}361.9\$ million as at June 30, 2016 and December 31, 2015, respectively, pertains to receivables from tenants which were identified to be impaired based on specific assessment.

Receivables other than those identified as impaired, are assessed by the Group's management as good and collectible.

#### 9. Other Current Assets

This account consists of:

	June 30,	December 31,
	2016	2015
	(In	n Thousands)
Land and development (Note 14)	<b>₽24,322,178</b>	₽19,814,615
Prepaid taxes and other prepayments	7,082,751	7,611,911
Condominium and residential units for sale (Note 14)	6,640,821	8,294,523
Advances and deposits	6,216,768	5,825,915
Input tax	2,413,607	2,951,332
Non-trade receivables	2,245,009	2,259,735
Notes receivable (Note 20)	981,435	981,435
Receivable from banks	679,071	1,911,701
Accrued interest receivable (Note 20)	539,845	545,075
Escrow fund (Notes 15 and 20)	484,151	437,639
Others	677,124	678,264
	P52,282,760	₽51,312,145

- Prepaid taxes and other prepayments consist of creditable tax certificates received by the Group and prepayments for insurance, real property taxes, rent, and other expenses which are normally utilized within the next financial period.
- Advances and deposits pertain to downpayments made to suppliers or contractors to cover preliminary expenses of the contractors in construction projects. The amounts are noninterestbearing and are recouped upon every progress billing payment depending on the percentage of project accomplishment.
- Non-trade receivables include interest-bearing advances to third parties which are normally collectible within the next financial year.
- Notes receivable pertains to the loan extended by the Parent Company to Atlas Consolidated Mining and Development Corporation (Atlas) on September 17, 2015 amounting to P981.4 million. The loan bears interest at 5.0%, payable quarterly, and is renewable for 90-day periods for a maximum of five years at the option of the Parent Company. Receivable from banks and credit cards are noninterest-bearing and are normally collectible on 30- to 90-day terms.

- Accrued interest receivable relates mostly to time deposits and are normally collected within the next financial year.
- Escrow fund pertains to amounts deposited in the account of an escrow agent as required by the Housing and Land Use Regulatory Board (HLURB) in connection with SMDC's temporary license to sell properties for specific projects prior to HLURB's issuance of a license to sell and certificate of registration. Under this temporary license to sell, all payments, inclusive of down payments, reservation and monthly amortization, among others, made by buyers within the selling period shall be deposited in the escrow account.

#### 10. Available-for-sale Investments

This account consists of investments in shares of stock, corporate bonds and notes, net of allowance for impairment losses amounting to nil and \$\mathbb{P}31.3\$ million as at June 30, 2016 and December 31, 2015, respectively.

Investments in bonds and corporate notes bear fixed annual interest rates ranging from 3.9% to 7.5% as at June 30, 2016 and December 31, 2015, respectively. These investments will mature on various dates beginning March 2017 to October 2023.

Investments in shares of stock pertain to stocks of private as well as publicly-listed companies.

## 11. Investments in Associate Companies and Joint Ventures

The movements in this account follow:

	June 30,	December 31,
	2016	2015
	(In	Thousands)
Cost:		
Balance at beginning of year	<b>P112,416,544</b>	₽95,151,355
Additions	188,050	15,546,154
Reclassification	_	1,719,035
Balance at end of period	112,604,594	112,416,544
Accumulated equity in net earnings:		
Balance at beginning of year	57,458,474	50,334,664
Equity in net earnings	7,446,392	14,070,301
Dividends received	(1,919,661)	(5,173,241)
Balance at end of period	62,985,205	59,231,724
Share in net unrealized gain (loss) on AFS investments		
of associate companies	510,339	(1,773,250)
	63,495,544	57,458,474
Translation adjustment	(31,377)	(5,627)
	P176,068,761	₽169,869,391

There were no impairment losses for investments in associate companies and joint ventures in 2016 and 2015.

The associate companies and joint ventures of the Group follow:

	Percentage of Ownership				_
		June 30, 2016	De	cember 31, 2015	
Company	Gross	Effective	Gross	Effective	Principal Activities
Associates					
BDO Unibank, Inc. and Subsidiaries (BDO)	46	44	46	44	Financial services
China Banking Corporation and Subsidiaries					
(China Bank)	23	20	23	20	Financial services
Belle Corporation and Subsidiaries (Belle)	32	28	32	28	Real estate development and tourism
Atlas and Subsidiaries	29	29	29	29	Mining
Sodexo Benefits and Rewards Services					
Philippines, Inc. (formerly Sodexo					
Motivation Solutions Philippines, Inc.)	40	40	40	40	Retail
Fast Retailing Philippines, Inc.	25	25	25	25	Retail
CityMall Commercial Centers, Inc. (CityMall)	34	34	34	34	Real estate development and tourism
Premium Leisure Corp. (PLC)	4	4	3	3	Gaming
OCLP Holdings, Inc. (OHI)	40	20	40	20	Real estate development
Fei Hua Real Estate Company (FHREC)	50	25	50	25	Real estate development
Joint Venture					
Waltermart Mall	51	25	51	25	Shopping mall development

## China Bank

In May 2016, China Bank declared stock dividends equivalent to 8% of its outstanding capital stock which increased the number of common shares held by the Group by 33.5 million. The said shares were issued on June 3, 2016.

In August 2015, China Bank declared stock dividends equivalent to 8% of its outstanding capital stock which increased the number of common shares held by the Group by 31.0 million. The said shares were issued on September 9, 2015.

#### **BDO**

SMIC's equity interest in BDO was reduced by 1% as a result of BDO's issuance of 64.5 million shares relative to its acquisition of One Network Bank on July 20, 2015.

#### Atlas

At various dates in 2015, Primebridge acquired 7.4 million shares of Atlas for a total consideration of \$\mathbb{P}64.2\$ million.

#### <u>OHI</u>

On May 7, 2015, SMPH acquired 39.96% collective ownership interest in OHI, through acquisition of 100% interest in six (6) holding entities, for a total consideration of ₱15,433.0 million, which approximates the proportionate share of SMPH in the fair value of the identifiable net assets of OHI. OHI owns strategic residential, commercial and landbank areas in key cities in Metro Manila.

#### **PLC**

At various dates in 2016, the Parent Company acquired a total of 243.6 million shares of PLC equivalent to 0.77% of the outstanding common shares, at an average price of \$\mathbb{P}0.56\$ per share for a total cost of \$\mathbb{P}137.1\$ million.

The fair value of investments in associate companies which are listed in the PSE follows:

	June 30, 2016	December 31, 2015
	(I	n Thousands)
BDO	P200,886,793	₽188,408,619
China Bank	17,163,361	15,557,433
Belle	11,290,194	9,720,256
Atlas	2,694,409	2,492,329
PLC	1,503,927	666,777

# 12. Property and Equipment

The movements in this account follow:

				Furniture,					
		Store Equipment	Data	Fixtures	Machinery				
	Buildings and	and	Processing	and Office	and	Leasehold	Transportation	Construction	
	Improvements	Improvements	Equipment	Equipment	Equipment	Improvements	Equipment	in Progress	Total
					(In Thousands)				
Cost									
Balance as at December 31, 2014	₽11,053,405	₽2,703,364	₽5,075,569	₽5,825,770	₽4,411,577	₽11,946,625	₽755,867	₽1,266,503	£43,038,680
Additions	800,872	152,336	650,808	610,826	742,385	752,260	101,792	731,878	4,543,157
Reclassifications	(289,467)	(867,136)	(21,409)	(414,655)	1,016,637	37,516	8,723	(887,056)	(1,416,847)
Disposals/retirements	(41,571)	(41,964)	(581,556)	(46,750)	(51,510)	(11,200)	(6,365)	(6,506)	(787,422)
Balance as at December 31, 2015	11,523,239	1,946,600	5,123,412	5,975,191	6,119,089	12,725,201	860,017	1,104,819	45,377,568
Additions	190,552	93,450	363,747	276,292	274,434	415,476	85,082	442,202	2,141,235
Reclassifications	17,854	(15,030)	19,913	(32,469)	136,404	(131,540)	3,220	(160,265)	(161,913)
Disposals/retirements	(1,512)	(32)	(42,557)	(2,473)	(24,138)	(2,379)	(1,804)	(177,170)	(252,065)
Balance as at June 30, 2016	₽11,730,133	P2,024,988	₽5,464,515	₽6,216,541	₽6,505,789	₽13,006,758	₽946,515	₽1,209,586	₽47,104,825
Accumulated Depreciation and Amortization									
Balance as at December 31, 2014	₽2,893,140	₽1,668,968	₽3,711,879	₽3,317,564	₽2,831,563	₽8,262,181	₽450,371	₽-	₽23,135,666
Depreciation and amortization	847,044	214,937	588,416	569,906	645,372	1,236,659	68,713	-	4,171,047
Reclassifications	(256,195)	(496,178)	(83,987)	(350,202)	456,284	(167,450)	15,590	-	(882,138)
Disposals/retirements	(19,623)	(41,725)	(314,281)	(21,546)	(35,086)	(9,925)	(4,609)	_	(446,795)
Balance as at December 31, 2015	3,464,366	1,346,002	3,902,027	3,515,722	3,898,133	9,321,465	530,065	-	25,977,780
Depreciation and amortization	428,312	98,347	289,925	293,395	321,536	585,664	35,968	-	2,053,147
Reclassifications	(2,271)	(8,975)	1,894	(9,265)	19,068	(166,878)	2,419	-	(164,008)
Disposals/retirements	_	(174)	(6,864)	(551)	(9,993)	(1,756)	(1,804)	-	(21,142)
Balance as at June 30, 2016	P3,890,407	P1,435,200	P4,186,982	P3,799,301	P4,228,744	₽9,738,495	P566,648	₽-	₽27,845,777
N (D. LV)									
Net Book Value	<b>P7,839,726</b>	₽589.788	₽1,277,533	D2 417 240	P2,277,045	D2 260 262	₽379,867	P1.209.586	P19,259,048
<b>As at June 30, 2016</b> As at December 31, 2015	8,058,873	600,598	1,221,385	<b>P2,417,240</b> 2,459,469	2,220,956	<b>P3,268,263</b> 3,403,736	329,952	1,104,819	19,259,048
As at December 51, 2015	6,038,873	000,398	1,441,383	4,439,409	2,220,936	3,403,730	329,932	1,104,819	19,399,788

## 13. Investment Properties

The movements in this account follow:

		Buildings	Building		
	Land and	and	Equipment, Furniture	Construction	
	Improvements	Improvements	and Others	in Progress	Total
	Improvements	Improvements	(In Thousands)	in Frogress	10111
			(In Inousanas)		
Cost					
Balance as at December 31, 2014	£46,567,657	₽146,933,481	₽25,125,352	₽38,807,826	₽257,434,316
Additions	18,590,095	16,989,356	1,814,237	9,480,701	46,874,389
Reclassifications	335,349	14,738,719	2,229,377	(16,059,390)	1,244,055
Translation adjustment	64,091	99,036	12,795	72,742	248,664
Disposals	(311,144)	(2,833,882)	(87,659)	(6,071)	(3,238,756)
Balance as at December 31, 2015	65,246,048	175,926,710	29,094,102	32,295,808	302,562,668
Additions	2,655,712	5,335,755	1,556,536	3,893,571	13,441,574
Reclassifications	(129,946)	6,966,725	406,937	(6,439,790)	803,926
Translation adjustment	(27,161)	(520,470)	(58,768)	(311,696)	(918,095)
Disposals	(170,991)		(21,373)	(364,637)	(557,001)
Balance as at June 30, 2016	P67,573,662	P187,708,720	P30,977,434	P29,073,256	P315,333,072
Accumulated Depreciation, Amortization and Impairment Loss					
Balance as at December 31, 2014	₽1,492,584	₽29,872,293	₽14,057,448	₽123,564	£45,545,889
Depreciation and amortization	229,824	4,681,811	2,279,957	-	7,191,592
Reclassifications	(18,722)	398,055	446,328	=	825,661
Translation adjustment	4,041	16,752	18,563	-	39,356
Reversal of impairment loss	_	_	_	(123,564)	(123,564)
Disposals	(41,085)	(360,637)	(98,046)	=	(499,768)
Balance as at December 31, 2015	1,666,642	34,608,274	16,704,250	-	52,979,166
Depreciation and amortization	122,933	2,604,637	1,136,479	-	3,864,049
Reclassifications	59,977	(44,436)	(66,219)	-	(50,678)
Translation adjustment	(18,143)	(73,420)	(26,774)	-	(118,337)
Reversal of impairment loss	_	_	_	=	_
Disposals	(77,921)	-	(17,935)	=	(95,856)
Balance as at June 30, 2016	P1,753,488	P37,095,055	P17,729,801	₽-	P56,578,344
Net Book Value					
As at June 30, 2016	P65,820,174	P150,613,665	P13,247,633	₽29,073,256	₽258,754,728
As at December 31, 2015	63,579,406	141,318,436	12,389,852	32,295,808	249,583,502

Construction in progress pertains to costs incurred for the construction of new malls and renovation and expansion of existing malls.

## 14. Land and Development and Condominium and Residential Units for Sale

This account consists of:

	June 30,	December 31,
	2016	2015
	(In	Thousands)
Condominium and residential units for sale (Note 9)	<b>£6,640,821</b>	₽8,294,523
Land and development	48,732,224	47,201,323
	₽55,373,045	₽55,495,846

Condominium units for sale pertain to the completed projects of SMDC, HPI, Costa and ICDC.

Land and development include the cost of land as well as construction cost of ongoing residential projects.

## **Land and Development**

The movements in this account follow:

	June 30,	December 31,
	2016	2015
	(In	Thousands)
Balance at beginning of year	<b>P47,201,323</b>	₽46,201,390
Development cost incurred	6,157,274	11,827,278
Cost of real estate sold	(3,871,337)	(6,600,008)
Transfer to condominium and residential units		
for sale	(1,506,193)	(6,149,228)
Land acquisition	552,676	1,534,242
Borrowing cost capitalized	167,414	407,549
Transfer to property and equipment and others	31,067	(19,900)
Balance at end of period	48,732,224	47,201,323
Less current portion	24,322,178	19,814,615
Noncurrent portion	P24,410,046	₽27,386,708

Included in Land and development is Land held for future development with details as follows:

	June 30,	December 31,
	2016	2015
	(In T	housands)
Balance at beginning of year	<b>P1,866,660</b>	₽1,601,748
Acquisition and transferred-in costs and others	(47,896)	264,912
Balance at end of period	₽1,818,764	₽1,866,660

The average rates used to determine the amount of borrowing costs eligible for capitalization range from 3.8% to 5.1% in 2016 and 4.2% to 5.2% in 2015.

## 15. Intangibles and Other Noncurrent Assets

Intangibles and other noncurrent assets include Goodwill and Trademarks and brandnames with carrying values of \$\mathbb{P}16.2\$ billion and \$\mathbb{P}8.5\$ billion as at June 30, 2016 and December 31, 2015, respectively.

Goodwill is allocated to SM Prime, Supervalue, Inc. (SVI), Super Shopping Market, Inc. (SSMI), PMI, the Net Group, WSI and others as separate CGUs.

## Other Noncurrent Assets

This account consists of:

	June 30, 2016	December 31, 2015
		Thousands)
Deposits and advance rentals	₽10,738,451	₽10,867,776
Receivables from real estate buyers	10,019,826	7,962,615
Land use rights	9,644,221	9,563,565
Long-term notes (Note 25)	5,215,203	927,000
Derivative assets (Note 25)	3,515,934	3,964,807
Deferred input VAT	2,916,086	3,287,375
Defined benefit asset	653,536	553,543
Escrow fund (Note 20)	132,460	132,460
Others	1,934,823	1,668,211
	₽44,770,540	₽38,927,352

- Deposits and advance rentals substantially pertain to the lease agreements entered into by SM Prime for certain parcels of land where some of its malls are constructed. The lease agreements provide that security deposits will be applied to future rentals.
   Consequently, said deposits and advance rentals are not re-measured at amortized cost.
- Long-term notes pertain to loans extended by the Parent Company to Atlas at various dates in 2016 and 2015. The loans bear interest ranging from 4.0% to 5.0% per annum, payable quarterly and semi-annually within five years, subject to repricing at prevailing market rate and with prepayment option in full or in part, prior to maturity.
- Escrow fund pertains mainly to funds deposited by the Parent Company in the account of an escrow agent as required by the SEC in connection with the corporate restructuring in 2013. The escrow fund also include deposits made by SMDC for payments of liability arising from acquisition of land (see Note 9).

#### 16. Bank Loans

This account consists of unsecured Philippine peso-denominated loans obtained from local banks amounting to P6,694.8 million and P9,923.2 million as at June 30, 2016 and December 31, 2015, respectively, with maturities of less than one year. The peso-denominated loans bear annual interest rates ranging from 2.40% to 3.00% and 2.00% to 4.15% in June 30, 2016 and December 31, 2015, respectively.

## 17. Accounts Payable and Other Current Liabilities

This account consists of:

	June 30, 2016	December 31, 2015
	(In	Thousands)
Trade	<b>P</b> 35,904,744	₽43,599,678
Accrued expenses	13,010,616	12,149,516
Nontrade	3,952,547	3,674,874
Tenants and customers' deposits	3,586,538	4,423,313
Payable arising from acquisition of land	3,296,921	3,188,749
Payable to government agencies	1,808,000	3,544,674
Accrued interest (Note 20)	1,741,463	1,870,031
Due to related parties (Note 20)	712,412	2,444,429
Gift checks redeemable and others	2,291,558	2,651,475
	P66,304,799	₽77,546,739

The terms and conditions of the above liabilities follow:

- Trade payables primarily consist of liabilities to suppliers and contractors. These are noninterest-bearing and are normally settled on 30-to 60-day terms.
- Accrued expenses pertain to accrual for selling, general and administrative expenses which are normally settled within the next financial year.
- Nontrade payables, accrued interest and others are expected to be settled within the next financial year.
- Payable arising from acquisition of land is expected to be settled within the next financial year.
- Payable to government agencies mainly consists of output tax which is normally settled within the next financial year.
- The terms and conditions relating to due to related parties is discussed in Note 20.
- Gift checks are redeemable at face value.

# 18. Long-term Debt

This account consists of:

	Availment	Maturity	Interest rate/Term	Security	June 30, 2016	December 31, 2015
		·		•	(In 7	Thousands)
Parent Company						
U.S. dollar-denominated:						
Fixed rate bonds						
US\$350.0 million senior bonds	June 10, 2014	June 10, 2024	Fixed 4.88%; semi-annual	Unsecured	P16,471,000	₽16,471,000
US\$500.0 million senior bonds	October 17, 2012	October 17, 2019	Fixed 4.25%; semi-annual	Unsecured	23,530,000	23,530,000
US\$400.0 million exchanged bonds	October 13, 2010	October 13, 2017	Fixed 5.50%; semi-annual	Unsecured	17,689,620	18,277,891
US\$300.0 million five-year term loans	June 19, 2013 - July 2, 2013	May 15, 2018	Floating six-month LIBOR + margin; semi-annual	Unsecured	14,118,000	14,118,000
Peso-denominated:						
Seven-year and ten-year retail bonds						
Series C Bonds	July 16, 2012	July 16, 2019	Fixed 6.00%; semi-annual	Unsecured	4,648,460	4,648,460
Series D Bonds	July 16, 2012	July 16, 2022	Fixed 6.94%; semi-annual	Unsecured	7,683,810	7,683,810
Series E Bonds	May 19, 2014	May 19, 2021	Fixed 5.30%; semi-annual	Unsecured	11,669,620	11,669,620
Series F Bonds	May 19, 2014	May 19, 2024	Fixed 5.61%; semi-annual	Unsecured	3,330,380	3,330,380
Five-year and seven-year retail bond						
Series B Bonds	June 25, 2009	June 25, 2016	Fixed 9.10%; semi-annual	Unsecured	-	1,000,000
Other peso bank loans	April 23, 2013 - June 30, 2014	January 14, 2019 - June 23, 2024	Fixed 4.39%-5.4% and PDST-R2 + margin; semi-annual and quarterly	Unsecured	18,997,950	19,000,300
Subsidiaries						
U.S. dollar-denominated:						
Five-year term loans	May 6, 2011 - March 21, 2016	March 21, 2016 - January 29, 2021	LIBOR + spread; semi-annual	Unsecured	50,286,334	50,354,200
Five-year bilateral loans	December 7, 2012 - August 5, 2013	August 30, 2017	LIBOR + spread; semi-annual	Unsecured	2,353,000	2,353,000
Other U.S. dollar loans	November 20, 2013	September 17, 2018	LIBOR + spread; semi-annual	Unsecured	1,176,500	1,176,500

(Forward)

	Availment	Maturity	Interest rate/Term	Security	June 30, 2016	December 31, 2015
					(In 7	Thousands)
China Yuan Renminbi-denominated: Five-year loan	July 28, 2015 - June 7, 2016	December 31, 2019 - June 1, 2020	CBC rate less 10%; quarterly	Secured	₽518,145	₽32,249
Peso-denominated:						
Five-year, seven-year and ten-year retail bonds	September 1, 2014 - November 25, 2015	March 1, 2020 - November 25, 2025	Fixed 4.51%-5.74%; quarterly	Unsecured	38,324,206	38,324,206
Fixed rate term loans	June 3, 2013 - June 29, 2016	October 4, 2016 - June 27, 2023	Fixed 3.84%-5.94%; semi-annual and quarterly	Unsecured	19,707,500	21,443,500
	July 12, 2014 - July 31, 2014	July 12, 2021 - July 31, 2021	Fixed 5.25%-5.27%; quarterly	Secured	2,893,044	2,893,044
Five-year and ten-year notes	June 19, 2012	June 20, 2017 - June 19, 2022	Fixed 5.91%-6.74%; PDST-R2 + margin; quarterly	Unsecured	6,528,000	7,226,500
Five-year, seven-year and ten-year notes	January 12, 2012	January 13, 2017 - January 12, 2022	Fixed 5.86%-6.10%; PDST-R2 + margin; quarterly	Unsecured	3,993,600	4,229,200
Seven-year and ten-year corporate notes	June 13, 2011 - December 21, 2015	December 20, 2020 - December 21, 2022	Fixed 6.65%; PDST-R2 + margin; quarterly	Unsecured	5,760,000	6,520,000
Four-year and five-year floating rate notes	October 31, 2013 - May 11, 2016	October 31, 2017 - May 11, 2023	PDST-R2 + margin; quarterly	Unsecured	14,200,000	3,200,000
Five-year floating rate notes	March 18, 2011 - June 17, 2011	March 19, 2016 - June 18, 2016	PDST-R2 + margin; quarterly	Unsecured	-	4,800,000
Fixed rate corporate notes	June 3, 2013 - June 28, 2014	June 3, 2020 - June 3, 2023	Fixed 5.25%-5.88%; semi-annual	Unsecured	8,674,900	8,683,100
Five-year bilateral loans	October 24, 2011	October 24, 2016	PDST-R2 + margin; quarterly	Unsecured	500,000	500,000
Other bank loans	August 15, 2006 - June 8, 2015	August 15, 2016 - June 8, 2020	Fixed 5.00%-9.75%; PDST-R2 + margin; semi-annual and quarterly	Unsecured	1,525,000	1,525,000
					274,579,069	272,989,960
ess debt issue cost					1,819,885	1,827,891
					272,759,184	271,162,069
ess current portion					6,677,987	25,994,800
					P266,081,197	₽245,167,269

LIBOR – London Interbank Offered Rate PDST-R2 – Philippine Dealing System Treasury Reference Rate – PM CBC – Central Bank of China

#### **Subsidiaries**

#### China Yuan Renminbi-denominated Five-Year Loan

¥74.0 million and ¥66.0 million loans as of June 30, 2016 and December 31, 2015, respectively, taken out of a ¥400.0 million loan facility obtained on July 28, 2015 to finance the construction of shopping malls. The loans are payable in quarterly installments until December 2019 and June 2020. These loans bear floating rates with quarterly re-pricing at prevailing rates dictated by the People's Bank of China. The loans carry interest rates of 4.75% to 5.00% and are secured by a portion of investment properties in China.

## Repayment Schedule

	Gross Loan	Debt Issue Cost	Net
•		(In Thousands)	_
2016	₽2,327,094	( <b>P</b> 3,003)	₽2,324,091
2017	25,080,356	(76,381)	25,003,975
2018	43,963,187	(373,315)	43,589,872
2019	56,011,799	(402,691)	55,609,108
2020	28,874,886	(127,701)	28,747,185
2021	57,715,597	(463,830)	57,251,767
2022	19,063,170	(70,601)	18,992,569
2023	15,508,860	(77,425)	15,431,435
2024	24,003,080	(208,338)	23,794,742
2025	2,031,040	(16,600)	2,014,440
	£274,579,069	(P1,819,885)	₽272,759,184

#### Covenants

The long-term debts of the Group contain certain covenants including adherence to financial ratios. The Parent Company's loan covenants include adherence with financial ratios namely, (1) debt-to-equity ratio not to exceed 80:20, and, (2) current ratio at a minimum of 0.30, and, certain restrictions with respect to material change in ownership or control. As at June 30, 2016 and December 31, 2015, the Group is in compliance with the terms of its debt covenants.

## 19. Equity

## Capital Stock

## a. Common stock

	Numb	Number of Shares	
	June 30,	December 31,	
	2016	2015	
Authorized - P10 par value per share	1,190,000,000	1,190,000,000	
		_	
Issued and subscribed:			
Balance at beginning of year	803,055,405	796,340,646	
Issuances	_	6,714,759	
Balance at end of period	803,055,405	803,055,405	

On various dates in 2015, additional 6,714,759 common shares were issued as a result of conversion of the Parent Company's convertible bonds. The excess of the conversion price over par value totaling \$\mathbb{P}4,833.1\$ million in 2015 is presented under "Additional paid-in capital" account in the consolidated balance sheets.

As at June 30, 2016 and December 31 2015, the Parent Company is compliant with the minimum public float as required by the PSE.

Information on the Parent Company's registration of securities under the Securities Regulation Code follows:

	Authorized	Number of	Issue/Offer
Date of SEC Approval	Shares	Shares Issued	Price
March 22, 2005		105,000,000	₽250
November 6, 2007		56,000,000	218
June 14, 2007	100,000,000		10
April 25, 2007		25,023,038	10
October 4, 2010 to March 13, 2012			
Conversion of convertible bonds		2,851,582	453
September 24, 2012		9,100,000	700
January 23, 2013 to July 5, 2013			
Conversion of convertible bonds		7,651,851	781
June 14, 2013	500,000,000		10
June 24, 2013		157,000,000	10
July 12, 2013		657,314	10
July 18, 2013 to November 1, 2013			
Conversion of convertible bonds		738,483	625
August 1, 2013		7,250,000	900
August 27, 2014			
Conversion of convertible bonds		68,378	625
January 15, 2015 to April 9, 2015			
Conversion of convertible bonds		6,714,759	625

The Parent Company declared stock dividends in 2013 and 2007. The total number of shareholders of the Parent Company is 1,244 as at June 30, 2016 and December 31, 2015.

## b. Redeemable preferred shares

	Number of shares	
	June 30, December	
	2016	2015
Authorized - P10 par value per share	10,000,000	10,000,000

There are no issued and subscribed preferred shares as at June 30, 2016 and December 31, 2015.

## Equity Adjustments from Common Control Transactions

Equity adjustments from common control transactions mainly pertains to the acquisition of various SM China Companies by SM Prime in 2007 and various service companies by SM Retail in 2009. These acquisitions were considered as business reorganizations of companies under common control. Thus, the acquisitions were accounted for similar to the pooling of interest method.

In 2013, the Group executed a corporate restructuring to consolidate the Group's real estate subsidiaries and real estate assets in SM Prime. At the consolidated level, all transactions with the subsidiaries were considered as equity transactions.

## **Retained Earnings**

## a. Appropriated

Following are the appropriations approved by the BOD:

	Date of BOD Approval	
		(In Thousands)
Initial appropriation	November 5, 2003	₽5,000,000
Additional appropriation	December 14, 2012	30,000,000
Reversal of appropriation	April 25, 2013	(8,000,000)
Reversal of appropriation	November 4, 2015	(18,000,000)
Additional appropriation	November 4, 2015	27,000,000

Retained earnings appropriated as at June 30, 2016 is intended for the payment of certain long-term debts and new investments as follows:

	Timeline	Amount
		(In Thousands)
Debt servicing		
US\$400.0 million	2017	₽18,800,000
US\$180.0 million	2018	8,200,000
New investments	2016–2020	9,000,000
		P36,000,000

## b. Unappropriated

The Parent Company's cash dividend declarations in 2016 and 2015 follow:

Declaration Date	Record Date	Payment Date	Per Share	Total
				(In Thousands)
April 27, 2016	May 12, 2016	May 26, 2016	₽10.63	₽8,536,467
April 29, 2015	May 14, 2015	June 9, 2015	₽10.61	₽8,520,406

On March 2, 2016, the BOD approved the Parent Company's:

- Increase in authorized capital stock from ₱12,000.0 million, consisting of 1,190.0 million common shares and 10.0 million redeemable preferred shares both with a par value of ₱10 per share, to ₱28,000.0 million, consisting 2,790.0 million common shares and 10.0 million redeemable preferred shares both with a par value of ₱10 per share.
- Declaration of 50% stock dividends in favor of stockholders on record as of August 3, 2016.

On April 27, 2016, the stockholders, which represent at least two-thirds of the outstanding capital stock of the Parent Company, approved the amendment of its articles of incorporation for the increase in its authorized capital stock as well as the declaration of 50% stock dividends.

Unappropriated retained earnings include the accumulated equity in net earnings of subsidiaries, associates and joint ventures amounting to \$\mathbb{P}\$158,598.2 million and \$\mathbb{P}\$147,055.7 million as at June 30, 2016 and December 31, 2015, respectively, that is not available for distribution until such time that the Parent Company receives the dividends from the respective subsidiaries, associates and joint ventures.

#### 20. Related Party Disclosures

Parties are considered to be related if one party has the ability, directly and indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.

The significant transactions with related parties follow:

#### a. Rent

The Group has existing lease agreements for office and commercial spaces with related companies (retail and banking group and other related parties under common stockholders).

#### b. Management and Service Fees

The Group pays management fees to Shopping Center Management Corporation and SM Lifestyle Entertainment, Inc. (related parties under common stockholders) for the management of certain office and mall premises.

SMIC and SM Retail also receive management and service fees from retail entities under common stockholders for management, consultancy, manpower and other services.

#### c. Dividend Income

The Group earns dividend income from certain related parties under common stockholders.

#### d. Cash Placements and Loans

The Group has certain bank accounts and cash placements as well as bank loans and debts with BDO and China Bank. Such accounts earn interest based on prevailing market interest rates.

## e. Others

The Group, in the normal course of business, has outstanding receivables from and payables to related companies which are unsecured and normally settled in cash.

The related party transactions and outstanding balances as at and for the periods ended June 30, 2016 and 2015 and December 31, 2015 follow:

_	Transac	ction Amount	Outstanding Amount			
_	June 30,	June 30,	June 30,	December 31,	_	
	2016	2015	2016	2015	Terms	Conditions
		(In Tho	usands)			
Banking Group						
Cash placement and investment in debt securities	₽–	₽–	P83,527,155	₽106,498,300	Interest-bearing 0.50% to 4.90%	Unsecured; no impairment
Interest receivable	_	_	381,954	396,819	Interest-bearing 0.50% to	
Interest income	1,150,567	1,229,838	301,734	370,017	4.90%	no impairment
Interest-bearing debt	1,150,507	1,227,030	7,994,938	8,361,170	Interest-bearing 1.63% to	
interest-bearing debt	_		7,224,230	0,501,170	9.75%	Onsecured
Interest payable	_	_	29,530	30,330	Interest-bearing 1.63% to	Unsecured
Interest expense	233,544	283,957	_	_	9.75%	
Rent receivable	_	_	215,852	181,225	Noninterest-bearing	Unsecured;
Rent income	374,061	323,927	_	_		no impairment
Management fee receivable	_	_	28,257	29,405	Noninterest-bearing	Unsecured;
Management fee income	624	2,005	_	_		no impairment
Service fee receivable	_	_	44,508	129,418	Noninterest-bearing	Unsecured;
Service fee income	322	124	_	_	_	no impairment
Escrow fund	_	_	614,151	567,639	Interest-bearing 1.3% to	Unsecured;
					1.4%	no impairment
Retail and Other Entities						
Rent receivable	_	_	643,929	896,132	Noninterest-bearing	Unsecured;
Rent income	2,062,775	1,981,754	-	_		no impairment
Management fee receivable	_	_	149,607	226,124	Noninterest-bearing	Unsecured;
Management fee income	198,818	165,512		_	_	no impairment
Management fee payable	´ -	_	56,869	117,402	Noninterest-bearing	Unsecured
Management fee expense	578,338	598,985		_	· ·	
Service fee receivable	´ -	_	115,857	149,232	Noninterest-bearing	Unsecured;
Service fee income	313,531	303,395	ŕ		· ·	no impairment
Dividend receivable	_	_	489,265	487,427	Noninterest-bearing	Unsecured;
Dividend income	27,463	_	_	_		no impairment
Due from related parties	_	_	959,529	1,350,612	Noninterest-bearing	Unsecured;
						no impairment
Due to related parties	_	_	712,412	2,444,429	Noninterest-bearing	Unsecured
Interest receivable	_	_	31,916	9,467	Interest-bearing 4.0% to	Unsecured;
Interest income	129,400	9,863			5.0%	no impairment
Notes receivable/	_	_	6,196,638	1,908,435	Interest-bearing 4.0% to	Unsecured;
Long-term notes					5.0%	no impairment

## Terms and Conditions of Transactions with Related Parties

The Group did not make any provision for impairment loss relating to amounts owed by related parties. There have been no guarantees provided or received for any related party receivables or payables.

#### 21. Cost of Merchandise Sales

This account consists of:

	June 30, 2016	June 30, 2015
	(In Thousand	ds)
Merchandise inventories at beginning of year	₽16,262,228	₽14,882,200
Purchases	82,212,334	75,180,005
Total goods available for sale	98,474,562	90,062,205
Less merchandise inventories at end of period	17,952,012	15,882,766
	P80,522,550	₽74,179,439

#### 22. Income Tax

Deferred tax assets of \$\mathbb{P}2,543.6\$ million and \$\mathbb{P}2,569.8\$ million as at June 30, 2016 and December 31, 2015, respectively, consist of the tax effects of unrealized gain on inter-company sale of investment properties, unamortized past service cost and defined benefit liability, provision for doubtful accounts and others, accrued leases, MCIT, deferred rent expense and NOLCO.

Deferred tax liabilities of \$\mathbb{P}\$7,167.3 million and \$\mathbb{P}\$7,434.8 million as at June 30, 2016 and December 31, 2015, respectively, consist of the tax effects of appraisal increment on investment property, trademarks and brand names, capitalized interest, unrealized gross profit on sale of real estate, accrued/deferred rent income and unamortized past service cost and defined benefit asset. The disproportionate relationship between income before income tax and the provision for income tax is due to various factors such as interest income already subjected to final tax, non-deductible interest expense, equity in net earnings of associates, and dividend income exempt from tax.

The Group's consolidated deferred tax assets as at June 30, 2016 and December 31, 2015 have been reduced to the extent that part or all of the deferred tax assets may no longer be utilized in the future.

#### 23. Lease Agreements

As Lessor. The Group's lease agreements with its tenants are generally granted for a term of one to twenty-five years. Tenants likewise pay a fixed monthly rent which is calculated by reference to a fixed sum per square meter of area leased except for a few tenants which pay either a fixed monthly rent or a percentage of gross sales, whichever is higher.

Upon inception of the lease agreement, tenants are required to pay certain amounts of deposits.

As Lessee. The Group leases certain parcels of land where some of its malls are situated. The terms of the lease are for periods ranging from fifteen to fifty years, renewable for the same period under the same terms and conditions. Rental payments are generally computed based on a certain percentage of gross rental income or a certain fixed amount, whichever is higher.

The Group also has various non-cancellable operating lease commitments with lease periods ranging from two to thirty years, mostly containing renewal options. Some lease contracts provide for the payment of additional rental based on a certain percentage of sales of the sub-lessees.

Tenant's deposits amounted to ₱18,794.8 million and ₱14,014.7 million as at June 30, 2016 and December 31, 2015, respectively.

## 24. Financial Risk Management Objectives and Policies

The Group's principal financial instruments, other than derivatives, consist of bank loans, long-term debt, AFS investments, investments held for trading, time deposits, cash and cash equivalents, non-trade receivables, advances and deposits, receivable from banks, accrued interest receivable, and advances for project development. The main purpose of these financial instruments is to finance the Group's operations. The Group has other financial assets and liabilities such as receivables and accounts payable and other current liabilities, which arise directly from its operations.

The Group also enters into derivative transactions, principally, cross-currency swaps, interest rate swaps, foreign currency call options, non-deliverable forwards and foreign currency range options. The purpose is to manage the interest rate and foreign currency risks arising from the Group's operations and its sources of finance.

The main risks arising from the Group's financial instruments are as follows:

- Interest rate risk. Fixed rate financial instruments are subject to fair value interest rate risk while floating rate financial instruments are subject to cash flow interest rate risk. Repricing of floating rate financial instruments is mostly done at intervals of three months or six months.
- Foreign currency risk. The Group's exposure to foreign currency risk arises as the Parent Company and SM Prime have significant investments and debt issuances which are denominated in U.S. dollars and China Yuan Renminbi.
- *Liquidity risk*. Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet commitments from financial instruments.
- *Credit risk*. Refers to the risk that a borrower will default on any type of debt by failing to make required payments.
- Equity price risk. The Group's exposure to equity price risk pertains to its investments in quoted equity shares which are classified as AFS investments in the consolidated balance sheets. Equity price risk arises from the changes in the levels of equity indices and the value of individual stocks traded in the stock exchange.

The BOD reviews and approves policies for managing each of these risks. The Group's accounting policies in relation to derivatives are set out in Note 3.

## **Interest Rate Risk**

The Group's exposure to market risk for changes in interest rates relates primarily to the Group's long-term debt obligations (see Note 18).

The Group maintains a conservative financing strategy and has preference for longer tenor credit with fixed interest rate that matches the nature of its investments. To manage this mix in a cost-efficient manner, the Group enters into interest rate swaps and cross-currency swaps in which the Group agrees to exchange, at specified intervals, the difference between fixed and variable interest amounts calculated by reference to an agreed notional amount. The interest rate swaps

economically hedge the underlying debt obligations. The cross-currency swaps were designated by the Group under cash flow hedge accounting (see Note 25).

As at June 30, 2016 and December 31, 2015, after taking into account the effect of the swaps, approximately 73% and 74%, respectively of the Group's borrowings are kept at fixed interest rates.

#### Foreign Currency Risk

The Group aims to reduce foreign currency risks by employing on-balance sheet hedges and derivatives such as foreign currency swap contracts, foreign cross-currency swaps, foreign currency call options, non-deliverable forwards and foreign currency range options.

As at June 30, 2016, the Group's foreign currency-denominated assets and liabilities amounted to P74,411.2 million (\$1,581.2 million) and P102,022.7 million (\$1,966.8 million and ¥1,337.3 million), respectively.

As at December 31, 2015, the Group's foreign currency-denominated assets and liabilities amounted to P101,051.6 million (\$2,147.3 million) and P137,621.8 million (\$2,160.5 million and P137,621.8 million), respectively.

As at June 30, 2016 and December 31, 2015, approximately 43.4% and 44.5%, respectively, of the Group's borrowings were denominated in foreign-currency.

The following exchange rates were used in translating foreign currency-denominated assets and liabilities:

	June 30, 2016	December 31, 2015
China Yuan Renminbi to U.S. dollar	RMB6.6480	RMB6.4937
Philippine Peso to U.S. dollar	₽47.06	₽47.06

## Liquidity Risk

The Group seeks to manage its liquidity profile to be able to finance capital expenditures and service maturing debts. To cover its financing requirements, the Group intends to use internally generated funds and proceeds from debt and equity issues and sales of certain assets. The Group also has readily available credit facilities with banks and related parties to meet its long-term financial liabilities.

As part of its liquidity risk management program, the Group regularly evaluates its projected and actual cash flow information and continuously assesses conditions in the financial markets for opportunities to pursue fund-raising initiatives. These initiatives may include bank loans, export credit agency-guaranteed facilities, debt capital and equity market issues.

The Group's financial assets, which have maturities of less than 12 months, and used to meet its short-term liquidity needs, include the following:

	June 30, 2016	December 31, 2015
	(In	Thousands)
Cash and cash equivalents	<b>£</b> 29,516,339	₽53,910,071
Current portion of time deposits	11,399,755	9,611,405
Investments held for trading – bonds	279,359	279,359
Current portion of AFS investments -		
Bonds and corporate notes	282,010	179,282

#### Credit Risk

The Group trades only with recognized and creditworthy related and third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on a regular basis which aims to reduce the Group's exposure to bad debts at a minimum level. Given the Group's diverse base of customers, it is not exposed to large concentrations of credit risk.

With respect to credit risk arising from the other financial assets of the Group which consist of cash and cash equivalents, time deposits, investments held for trading, AFS investments and certain derivative instruments, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments, without considering the effects of collateral. Since the Group trades only with recognized related and third parties, there is no requirement for collateral.

Receivable from sale of real estate has minimal credit risk and is effectively collateralized by the respective units sold since title to the real estate properties are not transferred to the buyers until full payment is made.

As at June 30, 2016 and December 31, 2015, the financial assets, except for certain receivables and AFS investments, are generally viewed by management as good and collectible considering the credit history of the counterparties. Past due or impaired financial assets are very minimal in relation to the Group's total financial assets.

#### Credit Quality of Financial Assets

The credit quality of financial assets is managed by the Group using high quality and standard quality as internal credit ratings.

*High Quality*. This pertains to a counterparty who is not expected to default in settling its obligations, thus credit risk exposure is minimal. This normally includes large prime financial institutions, companies and government agencies.

Standard Quality. Other financial assets not belonging to high quality financial assets are included in this category.

## **Equity Price Risk**

Management monitors the equity securities in its investment portfolio based on market expectations. Material equity investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by management.

## Capital Management

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, pay off existing debts, return capital to shareholders or issue new shares.

The Group's gearing ratios follow:

	June 30,	December 31,
	2016	2015
Gross	49:51	50:50
Net	39:61	36:64

## 25. Financial Instruments

The Group's financial assets and liabilities by category and by class, except for those with carrying amounts that are reasonable approximations of fair values, follow:

			June 30, 2016		
			<b>Quoted Prices</b>	Significant	Significant
			in Active	Observable	Unobservable
	Carrying		Markets	Inputs	Inputs
	Value	Fair value	(Level 1)	(Level 2)	(Level 3)
			(In Thousands)		
Assets Measured at Fair Value					
Financial assets at FVPL -					
Derivative assets	P3,515,934	P3,515,934	₽-	P3,515,934	₽-
Assets for which Fair Values are Disclosed					
Loans and receivables:					
Time deposits - noncurrent portion	51,068,610	67,645,442	_	_	67,645,442
Receivables - net (including noncurrent portion					
of receivables from real estate buyers)	43,009,994	42,914,568	_	_	42,914,568
Long-term notes (Note 15)	5,215,203	5,727,273	_	_	5,727,273
	99,293,807	116,287,283	_	-	116,287,283
	P102,809,741	P119,803,217	₽-	P3,515,934	P116,287,283
Liabilities for which Fair Values are Disclosed					
Other Financial Liabilities:					
Long-term debt (noncurrent portion and net of					
unamortized debt issue cost)	P266,081,197	₽285,524,487	₽_	₽-	P285,524,487
Tenants' deposits and others*	20,393,575	23,641,761	_	_	23,641,761
	P286,474,772	P309,166,248	₽–	₽–	P309,166,248

<sup>\*</sup>Excluding nonfinancial liabilities amounting to £1,640.8 million as at June 30, 2016

		Γ	December 31, 2015		
	Carrying		Quoted Prices in Active Markets	Significant Observable Inputs	Significant Unobservable Inputs
	Value	Fair value	(Level 1)	(Level 2)	(Level 3)
			(In Thousands)		
Assets Measured at Fair Value			,		
Financial assets at FVPL -					
Derivative assets	₽3,964,807	₽3,964,807	₽–	₽3,964,807	₽–
Assets for which Fair Values are Disclosed Loans and receivables:					
Time deposits - noncurrent portion	53,127,769	57,332,807	-	_	57,332,807
Receivables - net (including noncurrent portion					
of receivables from real estate buyers)	40,096,123	39,967,000	_	_	39,967,000
Long-term notes (included under "Other noncurrent assets" account in the					
consolidated balance sheet)	927,000	940,801	-	_	940,801
	94,150,892	98,240,608	-	-	98,240,608
	₽98,115,699	P102,205,415	₽–	₽3,964,807	P98,240,608
Liabilities for which Fair Values are Disclosed Other Financial Liabilities:					
Long-term debt (noncurrent portion and net of					
unamortized debt issue cost)	₽245,167,269	₽265,886,763	₽–	₽–	£265,886,763
Tenants' deposits and others*	20,815,414	19,226,430	-	-	19,226,430
	265,982,683	285,113,193			285,113,193
	£265,982,683	₽285,113,193	₽-	₽–	₽285,113,193

<sup>\*</sup>Excluding nonfinancial liabilities amounting to £1,412.0 million as at December 31, 2015

There were no transfers between Level 1 and Level 2 fair value measurements and no transfers into and out of Level 3 fair value measurements as at June 30, 2016 and December 31, 2015.

## **Derivative Financial Instruments**

To address the Group's exposure to market risk for changes in interest rates arising primarily from its long-term floating rate debt obligations and to manage its foreign exchange risks, the Group enter into various derivative transactions such as cross-currency swaps, interest rate swaps, foreign currency call options, non-deliverable forwards and foreign currency range options. In addition, the Group has embedded derivatives from its long-term notes (recorded under "Noncurrent Assets" account) and convertible bonds.

#### Derivative Instruments Accounted for as Cash Flow Hedges

*Cross-currency Swaps*. In 2013, the Parent Company and SM Prime entered into cross-currency swap transactions to hedge both the foreign currency and interest rate exposures on its U.S. dollar-denominated five-year term loans (the hedged loans).

Under the floating-to-fixed cross-currency swap, the hedged U.S. dollar-denominated loans have been converted into Philippine peso:

- Swap the face amount of the loans in US\$ for their agreed Philippine peso equivalents with the counterparty banks and exchange, at maturity date, the principal amount originally swapped.
- Pay fixed interest in the Philippine peso notional amount and receive floating interest on the US\$ notional amount, on a semi-annual basis, simultaneous with interest payments on the hedged loans.

The outstanding hedged loans follow:

	Principal Balance		
	(In US\$)	(In Ph₽)	
	(In Tho	usands)	
Parent -			
Unsecured loans	US\$180,000	₽8,470,800	
SM Prime:			
Unsecured loan	200,000	9,412,000	
Unsecured loan	150,000	7,059,000	
Unsecured loan	180,000	8,449,369	
Unsecured advances	50,000	2,347,047	
Unsecured advances	50,000	2,347,047	
Unsecured advances	100,000	4,694,094	

Details of the cross-currency swaps follow:

	Notional	l Amount					
	(In US\$)	(In Ph₽)	Receive	Pay	US\$:₽ Rate	Maturity	Fair Value
			Receive	гау	Kate	Maturity	
	(In The	ousands)					(In Thousands)
Parent:							
Floating-to-Fixed	US\$50,000	₽2,059,250	6M US LIBOR + 170 bps	4.05%	₽41.19	May 15, 2018	₽322,357
Floating-to-Fixed	60,000	2,478,000	6M US LIBOR + 170 bps	4.03%	41.30	May 15, 2018	380,667
Floating-to-Fixed	70,000	2,888,200	6M US LIBOR + 170 bps	3.98%	41.26	May 15, 2018	449,696
SM Prime:							
Floating-to-Fixed	150,000	6,100,500	6M US LIBOR + 170 bps	3.70%	40.67	January 29, 2018	1,040,664
Floating-to-Fixed	50,000	2,033,500	6M US LIBOR + 170 bps	3.70%	40.67	January 29, 2018	347,276
Floating-to-Fixed	50,000	2,055,000	6M US LIBOR + 170 bps	3.90%	41.10	March 23, 2018	322,866
Floating-to-Fixed	50,000	2,055,000	6M US LIBOR + 170 bps	3.90%	41.10	March 23, 2018	328,911
Floating-to-Fixed	50,000	2,055,000	6M US LIBOR + 170 bps	3.90%	41.10	March 23, 2018	323,455

*Principal Only Swaps*. In 2016, SM Prime entered into principal only swap transactions to hedge the foreign-currency exposure on its U.S. dollar-denominated five-year term syndicated loans and advances (the hedged loans and advances).

Under the principal only swap, the hedged U.S. dollar-denominated loans and advances have been converted into China Yuan Renminbi:

- Swap the face amount of the loan and advances in US\$ for their agreed China Yuan Renminbi
  equivalents with the counterparty banks and exchange, at maturity date, the principal only
  amount originally swapped.
- Pay premium interest in the China Yuan Renminbi notional amount, on a semi-annual basis.

The outstanding hedged loans and advances follow:

	Notional Amount	US\$:¥ Rate	Maturity	Fair Value
	(In Thousands)			
Principal only	US\$100,000	¥6.528	March 23, 2018	(P46,437)
Principal only	50,000	6.569	March 23, 2018	(53,530)
Principal only	50,000	6.458	January 29, 2021	50,770
Principal only	50,000	6.369	January 29, 2021	39,605
Principal only	50,000	6.480	January 29, 2021	21,048
Principal only	30,000	6.483	January 29, 2021	10,852
Principal only	25,000	6.514	August 31, 2017	(14,072)
Principal only	15,000	6.514	August 31, 2017	(8,481)
Principal only	10,000	6.514	August 31, 2017	288

As the terms of the swaps have been negotiated to match the terms of the hedged loans and advances, the hedges were assessed to be highly effective.

## Other Derivative Instruments Not Designated as Accounting Hedges

■ Options Arising from Long-term Notes. The Parent Company entered into a loan agreement with Atlas. The loan contains multiple embedded derivatives such as conversion, call and put options. The conversion option pertains to the right of the Parent Company to convert the loan into common shares of Atlas at the conversion price of ₽8.29 per share at any time beginning July 21, 2015 until June 2, 2018. The call option pertains to the right of Atlas to early redeem the loan, in whole but not in part, on or after December 9, 2016 subject to the conditions stated in the loan agreement. On the other hand, the put option pertains to the right of the Parent Company to require Atlas to redeem all or some of the loan at their prepayment amount on the date fixed for prepayment beginning June 9, 2016. As at June 30, 2016, all outstanding embedded derivatives have nil values.

## 26. EPS Computation

	June 30, 2016	June 30, 2015
	(In Thousands Except	Per Share Data)
Net income attributable to owners of the Parent (a)	P14,986,407	₽13,494,480
Weighted average number of common shares		
outstanding for the period (b)	803,055	797,477
Basic EPS (a/b)	P18.66	₽16.92

#### 27. Reclassification

The Group reclassified certain consolidated balance sheet accounts as at December 31, 2015 and consolidated statement of income accounts in 2015 to conform to the 2016 consolidated financial statements presentation and classification. The reclassifications have no impact on the 2015 profit or loss and equity of the Group.

## 28. Events After the Reporting Period

On July 15, 2016, the SEC approved the increase in authorized capital stock of the Parent Company (see Note 19). On July 20, 2016, the SEC fixed the record date of August 3, 2016, and payment date of August 18, 2016, for the 50% stock dividends that was declared by the BOD on March 2, 2016 and approved by stockholders on April 27, 2016.

On July 12, 2016, the SEC approved the merger of SM Retail. Under the terms of the deal, over 1,300 retail outlets will be folded into SM Retail in exchange for shares of stock in SM Retail's expanded assets. To be merged with SM Retail's food and department stores are a wide ranging portfolio of leading local brands such as Ace Hardware, Watsons, Toy Kingdom, SM Appliances, Our Home, Baby Company, Kultura, Sports Central, Pet Express and other specialty retailers. The merger is seen to be both value and earnings accretive given the stores' competitive position, synergies with SM Supermalls and strong growth potential.

#### PART 1 FINANCIAL INFORMATION

#### Item 2. Management Discussion and Analysis or Plan of Operation

Result of Operations
For the Six Months Ended June 30, 2016 and 2015
(amounts in billion pesos)

Accounts	06 / 30 / 2016	06 / 30 / 2015	% Change
Revenue	P 151.1	P 139.2	8.5%
Cost and Expenses	120.3	110.9	8.4%
<b>Income from Operations</b>	30.8	28.3	8.8%
Other Charges	3.7	4.0	-6.6%
Provision for Income Tax	5.1	4.5	13.8%
Non-controlling Interests	7.0	6.3	10.2%
Net Income Attributable to Equity Holders of the	D 150	D 12.5	11.10/
Parent	P 15.0	P 13.5	11.1%

SM Investments Corporation and Subsidiaries (the Group) reported Revenues of P151.1 billion and Net Income Attributable to Owners of the Parent of P15.0 billion in 2016. This represents an 8.5% growth in Revenues and 11.1% growth in Net Income Attributable to Owners of the Parent.

*Income from Operations* increased by 8.8% to P30.8 billion from P28.3 billion in 2015. Operating Margin and Net Margin is at 20.4% and 9.9%, respectively.

The Non-Food and Food Group comprised 39% and 61%, respectively, of merchandise sales in 2016 and 2015.

As of June 30, 2016, *SM Retail had* 328 stores nationwide, namely: 55 *SM Stores*, 47 *SM Supermarkets*, 147 *Savemore* stores, 45 *SM Hypermarkets* and 34 *WalterMart* stores.

Real Estate Sales increased by 5.3% to P13.1 billion from P12.5 billion in 2015 due primarily to higher construction accomplishments of projects launched from 2013 to 2015 namely, Shore Residences in Pasay, Grass Residences in Quezon City and Air Residences in Makati, and increase in sales take-up of Ready-for-Occupancy (RFO) projects namely Princeton Residences, M Place Residences and Mezza II Residences in Quezon City and Jazz Residences in Makati City.

Rent Revenue, derived mainly from the mall operations of SM Prime Holdings, Inc. (SM Prime), increased by 10.8% to P19.5 billion from P17.6 billion in 2015. The increase in Rent Revenue is primarily due to the new malls which opened in 2015 and 2016, namely, SM Seaside City Cebu, SM City Cabanatuan, SM City San Mateo, SM San Jose Del Monte and SM Trece Martires as well as the expansion of shopping spaces in SM Center Sangandaan and SM City Iloilo. In addition, retail podiums of Light, Shine, Shell and Green Residences opened in 2015 and 2016. Excluding the new malls and expansions, same-store rental growth is at 7%. Rentals from commercial operations also increased due to the opening of SM Cyber West and Five E-com Center as well as the expansion of SM Aura office tower in 2015. Rentals from hotels and convention centers also contributed to the increase due to improvement in average room and occupancy rates and the opening of Park Inn Clark in December 2015.

As of June 30, 2016, SM Prime had 58 malls in the Philippines and 6 malls in China.

Equity in Net Earnings of Associate Companies and Joint Ventures increased by 10.8% to P7.4 billion from P6.7 billion in 2015 due mainly to the 12.9% net income growth of BDO.

*Operating Expenses* increased by 9.3% to P32.8 billion from P30.0 billion in 2015 due mainly to additional operating expenses associated with new or renovated retail stores and malls and new real estate projects.

Other Charges (net) decreased by 6.6% to P3.8 billion from P4.0 billion in 2015. Other Charges consist mainly of *Interest Expense* which decreased by 2.1% to P5.5 billion from P5.6 billion in 2015.

*Provision for Income Tax* increased by 13.8% to P5.1 billion from P4.5 billion in 2015 due to higher taxable income. The effective income tax rate is 18.8% in 2016 and 18.4% in 2015.

*Non-controlling Interests* increased by 10.2% to P7.0 billion in 2016 from P6.3 billion in 2015 due to the increase in net income of certain partly-owned subsidiaries.

# Financial Position As of June 30, 2016 and December 31, 2015 (amounts in billion pesos)

Accounts	06 / 30 / 2016	12 / 31 / 2015	% Change
Current Assets	P 145.4	P 164.3	-11.5%
Noncurrent Assets	624.8	606.8	3.0%
<b>Total Assets</b>	P 770.2	P 771.1	-0.1%
Current Liabilities	P 81.9	P 115.8	-29.3%
Noncurrent Liabilities	295.5	273.6	8.0%
<b>Total Liabilities</b>	377.4	389.4	-3.1%
Stockholders' Equity	392.7	381.7	2.9%
Total Liabilities and Stockholders' Equity	P 770.2	P 771.1	-0.1%

Total *Assets* decreased by 0.1% to P770.2 billion from P771.1 billion in 2015. On the other hand, total *Liabilities* decreased by 3.1% to P377.4 billion from P389.4 billion in 2015.

#### Current Assets

Current Assets decreased by 11.5% to P145.4 billion from P164.3 billion in 2015.

Cash and Cash Equivalents decreased by 45.2% to P29.5 billion from P53.9 billion in 2015 due mainly to dividend payments of SMIC and SM Prime at P8.5 billion and P6.6 billion, respectively, as well as payment of trade payables, debt servicing, capital expenditures and additional loan to an associate company.

*Time Deposits* increased by 18.6% to P11.4 billion from P9.6 billion in 2015 due mainly to reclassification of maturing deposits from noncurrent to current.

*Investments Held for Trading and Sale* increased by 13.1% to P1.2 billion from P1.1 billion in 2015 due mainly to reclassification of maturing available-for-sale (AFS) investments from noncurrent to current, partially offset by maturity of certain investment in bonds.

*Receivables* increased by 2.7% to P33.0 billion from P32.1 billion in 2015. The increase pertains mostly to Receivables from real estate buyers.

Merchandise Inventories increased by 10.4% to P18.0 billion from P16.3 billion in 2015.

Other Current Assets increased by 1.9% to P52.3 billion from P51.3 billion in 2015.

## Noncurrent Assets

Noncurrent Assets increased by 3.0% to P624.8 billion from P606.8 billion in 2015.

AFS Investments increased by 9.9% to P23.3 billion from P21.2 billion in 2015 due mainly to the increase in market value of certain AFS investments.

Investments in Associate Companies and Joint Ventures increased by 3.6% to P176.1 billion from P169.9 billion in 2015. The increase represents the equity in net earnings of associates for the first half of 2016 partially offset by dividends received from these associate companies.

*Time Deposits* decreased by 3.9% to P51.1 billion from P53.1 billion in 2015 due mainly to the reclassification of maturing time deposits to current.

Property and Equipment decreased by 0.7% to P19.3 billion from P19.4 billion in 2015.

Investment Properties increased by 3.7% to P258.8 billion from P249.6 billion in 2015 due mainly to ongoing new mall projects located in Cagayan de Oro, Puerto Princesa, and Olangapo in the Philippines and Tianjin in China; expansions and renovations of SM Mall of Asia and SM City Baguio; and ongoing projects of the commercial and hotel groups namely Three E-Com Center, Four E-Com Center, and Conrad Manila.

Land and Development decreased by 10.9% to P24.4 billion from P27.4 billion in 2015 due mainly to reclassification to current of launched projects.

Deferred Tax Assets decreased by 1.0% to P2.5 billion from P2.6 billion in 2015.

Other Noncurrent Assets increased by 15.0% to P44.8 billion from P38.9 billion in 2015. The increase mainly represents additional loans to an associate company and higher Receivable from real estate buyers.

#### Current Liabilities

Current Liabilities decreased by 29.3% to P81.9 billion from P115.8 billion in 2015.

Bank Loans decreased by 32.5% to P6.7 billion from P9.9 billion in 2015 due mainly to loan payments.

Current Portion of Long-term Debt decreased by 74.3% to P6.7 billion from P26.0 billion in 2015 due mainly to payments of matured debts.

Accounts Payable and Other Current Liabilities decreased by 14.5% to P66.3 billion from P77.5 billion in 2015 due to settlement of payables mainly for trade transactions.

*Dividends Payable* increased by 9.3% to P0.4 billion from P0.3 billion in 2015. This mainly represents dividends due to minority stockholders of certain subsidiaries.

*Income Tax Payable* decreased by 7.9% to P1.9 billion from P2.0 billion in 2015.

## Noncurrent Liabilities

*Noncurrent Liabilities* increased by 8.0% to P295.5 billion from P273.6 billion in 2015.

*Long-term Debt - Net of Current Portion* increased by 8.5% to P266.1 billion from P245.2 billion in 2015 due mainly to new availments.

*Tenants' Deposits and Others* increased by 6.3% to P22.3 billion from P20.9 billion in 2015. The increase is attributable to new malls and expansions as well as increase in customers' deposits from residential buyers.

*Deferred Tax Liabilities* decreased by 3.6% to P7.2 billion from P7.4 billion in 2015 due mainly to higher collections on real estate sales.

#### **Equity**

Total *Equity* increased by 2.9% to P392.7 billion from P381.7 billion in 2015. The increase pertains mainly to the first half 2016 net income of P15.0 billion partially offset by dividends of P8.5 billion.

The Company has no known direct or contingent financial obligation that is material to the Company operations, including any default or acceleration of an obligation. The Company has no off-balance sheet transactions, arrangements, obligations during the reporting period and as of the balance sheet date.

There are no known trends, events, material changes, seasonal aspects or uncertainties that are expected to affect the Company's continuing operations.

## **Key Performance Indicators**

The following are the key financial ratios of the Group for the period ended June 30, 2016 and 2015 and December 31, 2015:

Accounts	06 / 30 / 2016	12 / 31 / 2015
Current Ratio	1.8	1.4
Asset to Equity	2.0	2.0
Debt-equity Ratio:		
On Gross Basis	49 : 51	50:50
On Net Basis	39 : 61	36 : 64
Return on Equity	10.5%	10.3%

Accounts	06 / 30 / 2016	06 / 30 / 2015
Revenue Growth	8.5%	6.3%
Net Income to Revenues	9.9%	9.7%
Net Income Growth	11.1%	9.6%
EBITDA (in billions of pesos)	P36.8B	P33.9B
Interest Coverage	6.7x	6.0x

Current ratio increased to 1.8 from 1.4 in 2015 due mainly to the decrease in *current assets* of 11.5% coupled with a decrease in *current liabilities* of 29.3%.

Debt-equity ratio decreased to 49:51 from 50:50 in 2015 due to the 0.6% decrease in gross debts from P281.1 billion to P279.5 billion in 2016.

Revenue growth in 2016 is higher at 8.5% vs. 6.3% in 2015 due to higher Merchandise sales growth of 8.6% vs. 6.1% in 2015, higher Real estate sales growth of 5.3% vs. 2.9% in 2015, and higher growth in Equity in net earnings of 10.8% vs. 2.7% in 2015.

Interest coverage increased to 6.7x from 6.0x in 2015 due to 8.6% increase in EBITDA vs. 2.1% decrease in interest expense.

The manner by which the Company calculates the foregoing indicators is as follows:

1. Current Ratio <u>Current Assets</u>

**Current Liabilities** 

2. Asset to Equity Ratio Total Assets

Total Stockholders' Equity

3. Debt – Equity Ratio

a. Gross Basis Total Interest Bearing Debt

Total Equity Attributable to Equity Holders of the Parent

+ Total Interest Bearing Debt

b. Net Basis Total Interest Bearing Debt less cash and cash equivalents (excluding cash on

hand), time deposits, investment in bonds held for trading and available for

sale, long-term notes

Total Equity Attributable to Equity Holders of the Parent + Total Interest Bearing Debt less cash and cash equivalents (excluding cash hand), time deposits, investments in bonds held for trading and available for sale,

long-term notes

4. Revenue Growth <u>Total Revenues (Current Period)</u> - 1

Total Revenues (Prior Period)

5. Net Income to Revenue Net Income Attributable to Equity Holders of the Parent

**Total Revenues** 

6. Net Income Growth Net Income Attributable to Equity Holders of the Parent (Current Period) - 1

Net Income Attributable to Equity Holders of the Parent (Prior Period)

7. Return on Equity Net Income Attributable to Equity Holders of the Parent (Annualized)

Average Equity Attributable to Equity Holders of the Parent

8. EBITDA Income from Operations + Depreciation & Amortization

9. Interest Coverage <u>EBITDA</u>

Interest Expense

## **Expansion Plans / Prospects for the Future**

#### Malls

For the rest of 2016, SM Prime will open 2 new malls in the Philippines namely, *Cherry SM Congressional* in Quezon City and *SM City East Ortigas* in Pasig City and complete the expansion of *SM Center Molino* and *SM City San Pablo*. By yearend, SM Prime will have 60 malls in the Philippines and 6 in China with an estimated combined gross floor area of 8.6 million square meters.

#### Residential

For 2016, SMDC will launch about 6,000 to 8,000 units in the cities of Tagaytay, Quezon City, and Pasay City and economic housing in the provinces of Bulacan, Cavite and Cabanatuan.

#### Commercial

The construction of *Three E-com Center* and *Four E-com Center* is ongoing. These projects are scheduled for completion in 2017 and 2018, respectively.

For the rest of 2016, the Retail Group will be opening 2 SM Stores, 7 Savemore stores, and 6 WalterMart stores.

The above expenditures will be funded through internally generated sources and other capital raising initiatives such as bond issuances and loan availments.

# PART I FINANCIAL INFORMATION

# Item 3. Aging of Accounts Receivable – Trade

SM Investments Corporation and Subsidiaries Aging of Accounts Receivable - Trade As of June 30, 2016 (in Thousands)

Receivable from tenants		
Third-party tenants	₽	5,602,048
Related-party tenants		859,781
Receivable from real estate buyers		
- net of non-current portion		25,704,676
Total	P	32,166,505
	·	
Aging:		
Neither past due nor impaired	₽	26,315,353
31-90 days		1,400,827
91-120 days		448,610
Over 120 days		2,982,251
Impaired		1,019,464
Total	P	32,166,505

## **PART II - SIGNATURE**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Registrant: SM INVESTMENTS CORPORATION

Franklin C. Gomez

**Senior Vice President – Finance** 

**Alternate Corporate Information Officer** 

Date: \_\_\_\_08-09-16