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1	10th Floor, One E-Com Center, Harbor Drive, Mall of Asia Complex, CBP-1A, Pasay City 1300																												

NOTE 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

SEC Number	16342
PSE Disclosure Security Code	

#### **SM INVESTMENTS CORPORATION**

(Company's Full Name)

## 10<sup>th</sup> Floor, One E-Com Center, Harbor Drive, Mall of Asia Complex, CBP-IA, Pasay City 1300

(Company's Address)

857- 0100

(Telephone Number)

**December 31** 

(Year Ending) (month & day)

SEC Form 17-Q 2<sup>nd</sup> Quarter Report

Form Type

Amendment Designation (If applicable)

June 30, 2018

Period Ended Date

(Secondary License Type and File Number)

#### **SECURITIES AND EXCHANGE COMMISSION**

#### SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarterly period e	nded <u>June 30, 20</u>	<u>18</u>							
2.	Commission Identification	Number <u>016342</u>	3. BIF	R Tax Identification No. 169-020-000						
4.	Exact name of registrant as specified in its charter <b>SM INVESTMENTS CORPORATION</b>									
5.	PHILIPPINES Province, Country or other jurisdiction of incorporation or organization									
6.	Industry Classification Co	ode: (SE	EC Use	e Only)						
7.	10 <sup>th</sup> Floor, One E-Com Center, Harbor Drive, Mall of Asia Complex, CBP-IA, Pasay City 1300 Address of principal office Postal Code									
8.	857-0100 Registrant's telephone number, including area code									
9.	Former name, former address, and former fiscal year, if changed since last report.									
10.	0. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA									
	Title of Each Class	Number of Shares of Common Stock Outstanding	_	Amount of Debt Outstanding						
	COMMON STOCK P10 PAR VALUE	1,204,582,867		N.A.						
11.	1. Are any or all of these securities listed on the Philippine Stock Exchange.  Yes [X] No []									
	2. Indicate by check mark whether the registrant: a) has filed all reports required to be filed by Section 11 of the Securities Regulation Code (SRC)and SRC Rule 11(a)-1 thereunder and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports);									

Yes [X] No []

No []

(b) has been subject to such filing requirements for the past 90 days.

Yes [X]

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  - Interim Consolidated Statements of Cash Flows for the Six-Month Periods Ended June 30, 2018 and 2017 (Unaudited)
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- Item 2. Management Discussion and Analysis of Financial Condition as at June 30, 2018 and December 31, 2017 and Result of Operations for the Six-Month Periods Ended June 30, 2018 and 2017
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#### PART II - SIGNATURE

#### PART I FINANCIAL INFORMATION

**Item 1. Interim Condensed Consolidated Financial Statements** 

## SM INVESTMENTS CORPORATION AND SUBSIDIARIES

Interim Consolidated Financial Statements
As at June 30, 2018
and for the Six-Month Periods Ended June 30, 2018 and 2017
(with Comparative Audited Consolidated Balance Sheet as at December 31, 2017)

## INTERIM CONSOLIDATED BALANCE SHEETS

(Amounts in Thousands)

	June 30, 2018 (Unaudited)	December 31, 2017 (Audited)
ASSETS		
Current Assets		
Cash and cash equivalents (Note 5)	P62,558,109	₽74,318,190
Time deposits (Notes 6 and 24)	806,262	13,237,886
Investments held for trading and sale (Notes 7 and 10)	664,172	1,347,926
Receivables (Notes 8 and 24)	29,950,011	32,352,574
Merchandise inventories - at cost (Note 21)	31,277,953	27,778,741
Other current assets (Note 9)	65,135,060	63,478,186
Total Current Assets	190,391,567	212,513,503
Noncurrent Assets		
Available-for-sale investments (Note 10)	25,858,667	25,590,162
Investments in associate companies and joint ventures (Note 11)	246,746,537	242,114,427
Time deposits (Notes 6 and 24)	28,201,087	26,688,721
Property and equipment (Note 12)	21,388,428	21,339,407
Investment properties (Note 13)	301,181,654	289,018,265
Land and development (Note 14)	41,406,182	40,180,145
Intangibles (Note 15)	25,530,964	25,591,232
Deferred tax assets (Note 22)	2,452,815	2,489,814
Other noncurrent assets (Notes 15 and 24)	102,746,125	74,555,033
Total Noncurrent Assets	795,512,459	747,567,206
	P985,904,026	₽960,080,709
LIABILITIES AND EQUITY Current Liabilities		
Bank loans (Notes 16 and 20)	P27,887,934	₽24,172,965
Accounts payable and other current liabilities (Note 17)	104,128,885	106,561,455
Income tax payable	2,983,845	1,883,871
Current portion of long-term debt (Notes 18 and 20)	11,093,494	40,297,133
Dividends payable	1,777,587	2,939,590
Total Current Liabilities	147,871,745	175,855,014
Noncurrent Liabilities		
Long-term debt - net of current portion (Notes 18, 20 and 24)	333,827,981	292,555,868
Deferred tax liabilities (Note 22)	8,334,979	8,029,579
Tenants' deposits and others (Note 24)	32,131,886	29,828,024
Total Noncurrent Liabilities	374,294,846	330,413,471
Total Liabilities	522,166,591	506,268,485

(Forward)

	June 30, 2018 (Unaudited)	December 31, 2017 (Audited)
<b>Equity Attributable to Owners of the Parent</b>		
Capital stock (Note 19)	P12,045,829	₽12,045,829
Additional paid-in capital	76,678,506	76,439,288
Equity adjustments from common control transactions (Note 19)	(5,424,455)	(5,424,455)
Cost of Parent common shares held by subsidiaries	(25,386)	(25,386)
Cumulative translation adjustment	1,888,838	1,402,623
Net unrealized gain on available-for-sale investments	11,416,438	15,324,123
Re-measurement loss on defined benefit asset/obligation	(701,255)	(701,255)
Retained earnings (Note 19):		
Appropriated	37,000,000	37,000,000
Unappropriated	200,288,853	192,071,968
Total Equity Attributable to Owners of the Parent	333,167,368	328,132,735
Non-controlling Interests	130,570,067	125,679,489
Total Equity	463,737,435	453,812,224
	P985,904,026	₽960,080,709

## INTERIM CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands Except Per Share Data)

	Six-Month Period	s Ended June 30
	2018	2017
	(Unaudited)	(Unaudited)
REVENUE		
Sales:		
Merchandise	P144,990,838	₽131,610,595
Real estate	16,826,653	13,710,962
Rent (Note 20)	23,287,008	20,351,318
Equity in net earnings of associate companies and joint ventures	8,353,539	7,851,859
Cinema ticket sales, amusement and others	3,610,768	3,275,319
Dividend, management fees and others	7,848,256	6,379,793
	204,917,062	183,179,846
COST AND EXPENSES		
Cost of sales:		
Merchandise (Note 21)	107,079,688	97,897,885
Real estate (Note 14)	8,484,120	7,020,122
Selling, general and administrative expenses	47,949,943	41,822,875
	163,513,751	146,740,882
OTHER INCOME (CHARGES)		
Interest expense	(7,308,947)	(6,597,676)
Interest income	1,807,995	1,972,656
Gain on fair value changes on derivatives - net	208,325	16,827
Foreign exchange gain and others	446,865	760,773
1 of eight exchange gain and others	(4,845,762)	(3,847,420)
INCOME BEFORE INCOME TAX	36,557,549	32,591,544
PROVISION FOR INCOME TAX	, ,	, , ,
Current	7,309,729	6,274,644
Deferred	180,671	194,837
200000	7,490,400	6,469,481
NET INCOME	P29,067,149	₽26,122,063
Attributable to		
Owners of the Parent	₽18,094,451	₽16,592,130
Non-controlling interests	10,972,698	9,529,933
Tron-controlling interests	P29,067,149	₽26,122,063
P. I. P. I. P. G. G.	,,	-, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Basic/Diluted Earnings Per Common Share	P15.02	D12 77
Attributable to Owners of the Parent (Note 25)	£15.02	₽13.77

## INTERIM CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands Except Per Share Data)

	Three-Month Periods Ended Jun				
	2018	2017			
	(Unaudited)	(Unaudited)			
REVENUE					
Sales:					
Merchandise	<b>P77</b> ,595,633	₽70,286,650			
Real estate	9,392,976	7,738,231			
Rent	11,878,647	10,307,398			
Equity in net earnings of associate companies and joint ventures	4,504,932	4,359,643			
Cinema ticket sales, amusement and others	2,017,180	1,582,701			
Dividend, management fees and others	4,486,193	3,551,748			
	109,875,561	97,826,371			
COST AND EXPENSES	** /* * /* *	, ,			
Cost of sales:					
Merchandise	57,462,404	52,427,729			
Real estate	4,700,606	3,878,021			
Selling, general and administrative expenses	25,734,098	21,949,463			
Sering, general and administrative expenses	87,897,108	78,255,213			
OTHER INCOME (OHARCES)		, ,			
OTHER INCOME (CHARGES)	(2.505.259)	(2.170.951)			
Interest expense	(3,505,378)	(3,170,851)			
Interest income	909,457	940,551			
Gain on fair value changes on derivatives - net	375,026	301			
Foreign exchange gain (loss) and others	(85,581)	202,885			
	(2,306,476)	(2,027,114)			
INCOME BEFORE INCOME TAX	19,671,977	17,544,044			
PROVISION FOR INCOME TAX					
Current	3,864,344	3,285,391			
Deferred	187,276	126,036			
	4,051,620	3,411,427			
NET INCOME	P15,620,357	₽14,132,617			
NET INCOME	£15,020,357	£14,132,017			
Attributable to					
Owners of the Parent	<b>P</b> 9,625,637	₽8,897,824			
Non-controlling interests	5,994,720	5,234,793			
	P15,620,357	₽14,132,617			
Basic/Diluted Earnings Per Common Share					
Attributable to Owners of the Parent	₽7.99	₽7.39			
THE THEORY OF THE PARTY OF THE	£107	£1.37			

## INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Amounts in Thousands)

	Six-Month Period	ds Ended June 30
	2018	2017
	(Unaudited)	(Unaudited)
NET INCOME	P 29,067,149	₽26,122,063
OTHER COMPREHENSIVE INCOME (LOSS)		
Items that will be reclassified to profit or loss in subsequent periods		
Net unrealized gain (loss) on available-for-sale investments	(2,240,910)	1,280,207
Share in unrealized gain (loss) on available-for-sale investments of associates - net	(1,977,591)	274,503
Cumulative translation adjustment	679,598	(518,389)
Income tax relating to items to be reclassified to profit or loss in subsequent periods	(161,728)	(48,425)
	(3,700,631)	987,896
TOTAL COMPREHENSIVE INCOME	P25,366,518	₽27,109,959
Au 2- 4-11-4		
Attributable to	D14 (#3 001	D10 010 500
Owners of the Parent	P14,672,981	₽18,010,509
Non-controlling interests	10,693,537	9,099,450
	P25,366,518	₽27,109,959

## INTERIM CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Amounts in Thousands)

eriods Ended June 30
<b>18</b> 2017
ed) (Unaudited)
<b>57 P</b> 14,132,617
<b>25</b> ) 77,976
(291,538)
<b>89</b> ) (98,855)
00) (35,541)
<b>58</b> ) (347,958)
<b>99</b> ₽13,784,659
<b>90</b> ₽8,681,889
<b>09</b> 5,102,770
<b>99 P</b> 13,784,659
7

## INTERIM CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in Thousands Except Per Share Data)

				Equit	y Attributable to (	Owners of the Pare	nt					
							Re-					
			Equity	G		Net Unrealized						
			Adjustments from Common	Cost of Parent Common	Cumulative	Gain (Loss) on Available-	Gain (Loss) on Defined	Appropriated	Unannuanuiated			
		Additional	Control	Shares Held	Translation	for-Sale		Retained	Unappropriated Retained		Non-controlling	Total
	Capital Stock	Paid-in Capital	Transactions	by Subsidiaries	Adjustment	Investments	Obligation	Earnings	Earnings	Total	Interests	Equity
As at January 1, 2018	P12,045,829	P76,439,288	(P5,424,455)	(P25,386)	P1,402,623	P15,324,123		P37,000,000	P192,071,968	P328,132,735	P125,679,489	
Net income	_	_		_		_	_	_	18,094,451	18,094,451	10,972,698	29,067,149
Other comprehensive income	_	_	_	_	486,215	(3,907,685)	_	_		(3,421,470)	(279,161)	(3,700,631)
Total comprehensive income	_	_	_	_	486,215	(3,907,685)	_	_	18,094,451	14,672,981	10,693,537	25,366,518
Sale of treasury shares held by a subsidiary	_	239,218	_	_			_	_		239,218	, , , <u> </u>	239,218
Cash dividends - ₽8.20 per share	_	· –	_	_	_	-	_	_	(9,877,566)	(9,877,566)	-	(9,877,566)
Cash dividends received by non-controlling interests	_	_	_	-	-	-	-	-	_	_	(5,793,514)	(5,793,514)
Decrease in previous year's non-controlling interests	_	_	_	-	_	_	_	_	_	_	(9,445)	(9,445)
As at June 30, 2018 (Unaudited)	P12,045,829	P76,678,506	(P5,424,455)	(P25,386)	P1,888,838	P11,416,438	(P701,255)	P37,000,000	P200,288,853	P333,167,368	P130,570,067	P463,737,435
As at January 1, 2017	₽12,045,829	₽76,347,229	(P5,424,455)	(P25,386)	₽1,216,718	₽10,780,430	₽34,895	₽36,000,000	₽169,508,122	₽300,483,382	₽114,263,880	₽414,747,262
Net income	_	_	_		_	_	_	_	16,592,130	16,592,130	9,529,933	26,122,063
Other comprehensive income	_	_	_	_	(272,484)	1,690,863	_	_	_	1,418,379	(430,483)	987,896
Total comprehensive income	_	_	_	_	(272,484)	1,690,863	_	_	16,592,130	18,010,509	9,099,450	27,109,959
Sale of non-controlling interests by a subsidiary	_	10,648	_	_	_	_	_	_	_	10,648	_	10,648
Cash dividends - P7.77 per share	_	_	_	_	_	-	_	_	(9,359,609)	(9,359,609)	-	(9,359,609)
Cash dividends received by non-controlling interests	_	_	_	_	_	-	_	_	-	_	(4,363,063)	(4,363,063)
Decrease in non-controlling interests	-	-	_	-	_	_	_	_	_	-	(62,040)	(62,040)
As at June 30, 2017 (Unaudited)	₽12,045,829	₽76,357,877	(P5,424,455)	(P25,386)	₽944,234	₽12,471,293	₽34,895	₽36,000,000	P176,740,643	₽309,144,930	₽118,938,227	P428,083,157

## INTERIM CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in Thousands)

	Six-Month Periods Ended June			
	2018	2017		
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax	P36,557,549	₽32,591,544		
Adjustments for:				
Equity in net earnings of associate companies and joint ventures	(8,353,539)	(7,851,859)		
Interest expense	7,308,947	6,597,676		
Depreciation and amortization (Notes 12, 13 and 15)	7,211,287	6,863,444		
Interest income	(1,807,995)	(1,972,656)		
Dividend, management fees and others	(133,384)	(110,860)		
Unrealized foreign exchange loss (gain) and others	67,595	(187,667)		
Gain on fair value changes on derivatives - net	(208,325)	(16,827)		
Income before working capital changes	40,642,135	35,912,795		
Decrease (increase) in:	10,0 12,100	55,712,775		
Receivables	2,389,855	1,031,452		
Merchandise inventories	(3,499,213)	(565,554)		
Other current assets	4,266,340	4,716,937		
Land and development	(13,576,184)	(17,325,981)		
Increase (decrease) in:	(13,570,104)	(17,323,701)		
Accounts payable and other current liabilities	(803,754)	(7,974,452)		
Tenants' deposits and others	2,048,856	5,438,743		
Net cash generated from operations	31,468,035	21,233,940		
Income tax paid	(6,220,136)	(6,535,635)		
Net cash provided by operating activities	25,247,899	14,698,305		
	23,241,033	14,076,303		
CASH FLOWS FROM INVESTING ACTIVITIES				
Proceeds from sale of:				
Available-for-sale and held for trading investments	853	5,000		
Property and equipment	20,067	99,751		
Investment properties	_	291,835		
Proceeds from maturity of available-for-sale investments	_	318,332		
Additions to:				
Investment properties (Note 13)	(13,287,292)	(11,712,930)		
Property and equipment (Note 12)	(2,604,791)	(2,125,383)		
Investments in associate companies and joint ventures	(509,282)	(41,984,637)		
Available-for-sale investments	(2,458,159)	_		
Decrease (increase) in:				
Time deposits	12,559,969	855,456		
Other noncurrent assets	(21,304,579)	2,640,746		
Dividends received	2,568,427	2,375,966		
Interest received	1,916,498	2,048,432		
Net cash used in investing activities	(23,098,289)	(47,187,432)		

(Forward)

	Six-Month Periods Ended June 30			
	2018	2017		
CASH FLOWS FROM FINANCING ACTIVITIES				
Availments of:				
Long-term debt	<b>P</b> 41,576,685	₽34,506,771		
Bank loans	19,927,752	32,112,718		
Payments of:	, ,			
Long-term debt	(34,697,681)	(4,341,914)		
Bank loans	(16,212,783)	(23,315,913)		
Interest	(8,366,097)	(6,396,022)		
Dividend	(16,833,083)	(13,833,696)		
Net cash provided by (used in) financing activities	(14,605,207)	18,731,944		
NET DECREASE IN CASH				
AND CASH EQUIVALENTS	(12,455,597)	(13,757,183)		
EFFECT OF EXCHANGE RATE CHANGES				
ON CASH AND CASH EQUIVALENTS	695,516	418,219		
CASH AND CASH EQUIVALENTS				
AT BEGINNING OF PERIOD (Note 5)	74,318,190	74,947,731		
CASH AND CASH EQUIVALENTS				
AT END OF PERIOD (Note 5)	P62,558,109	₽61,608,767		

#### NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

SM Investments Corporation (SMIC or Parent Company) was incorporated in the Philippines on January 15, 1960. On June 3, 2009, the Philippine Securities and Exchange Commission (SEC) approved the amendment of the Parent Company's articles of incorporation for the extension of its corporate life for another 50 years from January 15, 2010. Its registered office address is 10th Floor, One E-Com Center, Harbor Drive, Mall of Asia Complex, CBP-1A, Pasay City 1300.

The Parent Company and its subsidiaries (collectively referred to as the Group), and its associates and joint ventures, are involved primarily in the property, retail and financial services.

The Parent Company's shares of stock are publicly traded in the Philippine Stock Exchange (PSE).

The accompanying interim consolidated financial statements were authorized for issue by the Board of Directors (BOD), as approved and recommended for approval by the Audit Committee on August 8, 2018.

#### 2. Basis of Preparation and Statement of Compliance

#### **Basis of Preparation**

The interim condensed consolidated financial statements of the Group have been prepared on a historical cost basis, except for derivative financial instruments, investments held for trading and available-for sale (AFS) investments which have been measured at fair value.

The interim condensed consolidated financial statements as at June 30, 2018 and for the six-month periods ended June 30, 2018 and 2017 have been prepared in accordance with Philippine Accounting Standard (PAS) 34, Interim Financial Reporting. The interim condensed consolidated financial statements are presented in Philippine Peso, which is the Parent Company's functional and presentation currency under Philippine Financial Reporting Standards (PFRS). All values are rounded to the nearest thousand Peso, except when otherwise indicated.

The interim condensed consolidated financial statements do not include all the information and disclosures required in the annual consolidated financial statements, and should therefore be read in conjunction with the Group's audited consolidated financial statements as at December 31, 2017.

#### **Basis of Consolidation**

The interim condensed consolidated financial statements comprise the financial statements of the Parent Company and all of its subsidiaries. As at June 30, 2018, there were no significant changes in the Parent Company's ownership interests in its subsidiaries.

#### Significant Accounting Judgments, Estimates and Assumptions

The preparation of the interim condensed consolidated financial statements requires management to make judgments, estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Changes in these estimates and assumptions could result in outcomes that may require material adjustments to the carrying amounts of the affected assets or liabilities in the future.

Except as otherwise stated, there were no significant changes in accounting judgments, estimates, and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes.

#### 3. Summary of Significant Accounting Policies, Changes and Improvements

The following new PFRS became effective beginning January 1, 2018:

- a. Applicable to the Group
  - PFRS 9, Financial Instruments
  - PFRS 15, Revenue from Contracts with Customers
  - Amendments to PAS 40, Investment Property, Transfers of Investment Property
  - Philippine Interpretation International Financial Reporting Interpretations Committee (IFRIC) 22, Foreign Currency Transactions and Advance Consideration

The Group continues to assess the impact of these standards.

- b. Not applicable to the Group
  - Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Share-based Payment Transactions
  - Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with PFRS 4
  - Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)

#### 4. Segment Information

The Group has identified three reportable operating segments as follows: property, retail, and financial services and others.

The property segment is involved in mall, residential and commercial development and hotels and convention centers operations. The mall segment develops, conducts, operates and maintains the business of modern commercial shopping centers and all businesses related thereto such as the conduct, operation and maintenance of shopping center spaces for rent, amusement centers and cinemas within the compound of the shopping centers. Residential and commercial segments are involved in the development and transformation of major residential, commercial, entertainment and tourism districts through sustained capital investments in buildings and infrastructure. The hotels and convention centers segment engages in and carries on the business of hotels and convention centers and operates and maintains any and all services and facilities incident thereto.

The retail segment is engaged in the retail/wholesale trading of merchandise such as dry goods, wearing apparels, food and other merchandise.

The financial services and others segment primarily includes the operations of the Parent Company which engages in asset management and capital investments as well as its associate companies which are involved in financial services and other business activities.

The BOD monitors the operating results of each of its business units for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with the operating profit or loss in the consolidated financial statements.

#### Operating Segment Financial Data

	Six-Month Period Ended June 30, 2018 (Unaudited)					
			Financial	-	-	
			Services	Eliminations/		
	Property	Retail	and Others	Adjustments	Consolidated	
			(In Thousands)			
Revenue:						
External customers	₽47,247,784	₽150,213,781	<b>₽7,455,497</b>	₽–	<b>P204,917,062</b>	
Inter-segment	6,340,263	58,407	1,863,668	(8,262,338)	-	
	P53,588,047	P150,272,188	P9,319,165	( <b>P8</b> ,262,338)	P204,917,062	
Segment results:						
Income before income tax	₽22,458,945	₽9,167,142	₽5,190,505	(P259,043)	P36,557,549	
Provision for income tax	(4,723,295)	(2,718,438)	(68,440)	19,773	(7,490,400)	
Net income	P17,735,650	P6,448,704	P5,122,065	(P239,270)	P29,067,149	
Net income attributable to:						
Owners of the Parent	₽17,401,760	P5,704,831	P5,122,065	(P10,134,205)	P18,094,451	
Non-controlling interests	333,890	743,873	_	9,894,935	10,972,698	

	Six-Month Period Ended June 30, 2017 (Unaudited)					
			Financial Services	Eliminations/		
	Property	Retail	and Others	Adjustments	Consolidated	
			(In Thousands)			
Revenue:						
External customers	£40,122,831	₽136,115,644	₽6,941,371	₽–	₽183,179,846	
Inter-segment	5,565,069	1,363	976,449	(6,542,881)	_	
	£45,687,900	₽136,117,007	₽7,917,820	(P6,542,881)	₽183,179,846	
Segment results:						
Income before income tax	₽19,775,685	₽8,107,327	₽4,013,102	₽695,430	₽32,591,544	
Provision for income tax	(4,054,161)	(2,356,230)	(44,842)	(14,248)	(6,469,481)	
Net income	₽15,721,524	₽5,751,097	₽3,968,260	₽681,182	₽26,122,063	
Net income attributable to:						
Owners of the Parent	P15,402,405	₽5,196,791	P3,968,260	( <del>P</del> 7,975,326)	₽16,592,130	
Non-controlling interests	319,119	554,306	_	8,656,508	9,529,933	

#### 5. Cash and Cash Equivalents

This account consists of:

	<b>June 30</b> ,	December 31,
	2018	2017
	(Unaudited)	(Audited)
	(In	n Thousands)
Cash on hand and in banks (Note 20)	<b>P</b> 9,415,434	₽9,643,938
Temporary investments (Note 20)	53,142,675	64,674,252
	P62,558,109	₽74,318,190

Cash in banks earn interest at the respective bank deposit rates. Temporary investments are made for varying periods of up to three months depending on the immediate cash requirements of the Group. These investments earn interest at prevailing rates.

#### 6. Time Deposits

This account consists of:

	June 30,	December 31,
	2018	2017
	(Unaudited)	(Audited)
	(In	Thousands)
Current	<b>P</b> 806,262	₽13,237,886
Noncurrent	28,201,087	26,688,721
	<b>P29,007,349</b>	₽39,926,607

The time deposits as at June 30, 2018 and December 31, 2017 bear annual interest ranging from 0.5% to 4.9%.

### 7. Investments Held for Trading and Sale

This account consists of:

	June 30,	December 31,
	2018	2017
	(Unaudited)	(Audited)
	(In	Thousands)
AFS investments (Note 10):		
Bonds and corporate notes	₽_	₽706,626
Shares of stock -		
Listed	664,172	641,300
	P664,172	₽1,347,926

#### 8. Receivables

This account consists of:

	June 30, 2018	December 31, 2017
	(Unaudited)	(Audited)
	(In	n Thousands)
Trade:		
Real estate buyers	P46,140,750	<b>£</b> 40,400,047
Third-party tenants	6,633,613	6,804,584
Related-party tenants (Note 20)	429,224	619,948
Others	8,120	136,580
Due from related parties (Note 20)	339,903	655,580
Management and service fees (Note 20)	433,364	373,619
Dividends (Note 20)	168,393	270,784
Total	54,153,367	49,261,142
Less allowance for impairment loss	1,145,911	1,054,498
	53,007,456	48,206,644
Less noncurrent portion of receivables from		
real estate buyers (Note 15)	23,057,445	15,854,070
Current portion	P29,950,011	₽32,352,574

Allowance for impairment loss pertains to receivables from tenants which were identified to be impaired based on specific assessment.

Receivables other than those identified as impaired, are assessed by the Group's management as good and collectible.

#### 9. Other Current Assets

This account consists of:

	June 30,	December 31,
	2018	2017
	(Unaudited)	(Audited)
	(In	Thousands)
Land and development (Note 14)	<b>P</b> 26,791,995	₽22,518,139
Prepaid taxes and other prepayments	10,989,560	9,658,898
Advances and deposits	7,532,479	7,231,756
Condominium and residential units for sale (Note 14)	8,675,409	8,829,343
Non-trade receivables	4,365,339	4,230,014
Receivable from banks	1,762,503	3,314,087
Input tax	1,890,726	2,743,731
Derivative assets (Note 24)	_	1,794,745
Accrued interest receivable (Note 20)	324,187	432,690
Escrow fund (Note 20)	112,912	50,881
Others	2,689,950	2,673,902
	<b>P</b> 65,135,060	₽63,478,186

#### 10. Available-for-sale Investments

This account consists of:

	June 30, 2018	December 31, 2017
	(Unaudited)	(Audited)
	(In	Thousands)
Shares of stock:		
Listed	<b>P</b> 21,479,729	₽23,611,916
Unlisted	2,311,992	61,405
Bonds and corporate notes	2,708,998	3,243,297
Club shares	22,120	21,470
	26,522,839	26,938,088
Less current portion (Note 7)	664,172	1,347,926
Noncurrent portion	P25,858,667	₽25,590,162

Investments in bonds and corporate notes bear fixed interest rates ranging from 5.0% to 6.8%. These investments have maturities ranging from April 2018 to October 2023.

## 11. Investments in Associate Companies and Joint Ventures

The \$\mathbb{P}4.6\$ billion increase in this account pertains mainly to equity in earnings, net of dividends from associate companies and joint ventures.

## 12. Property and Equipment

The movements in this account follow:

				Furniture,					
		Store Equipment	Data	Fixtures	Machinery				
	Buildings and	and	Processing	and Office	and	Leasehold	Transportation	Construction	
-	Improvements	Improvements	Equipment	Equipment	Equipment	Improvements	Equipment	in Progress	Total
					(In Thousands)				
Cost									
As at December 31, 2016	₽11,977,397	₽3,045,780	₽6,309,182	₽8,363,062	₽6,942,380	₽15,534,101	₽1,095,571	₽1,208,798	₽54,476,271
Additions	437,660	193,512	532,493	681,080	691,625	1,583,663	25,411	922,547	5,067,991
Reclassifications	84,503	233,269	197,498	260,202	156,851	171,663	(286,072)	(778,239)	39,675
Disposals/retirements	(63,674)	(222,267)	(33,716)	(54,523)	(15,221)	(190,290)	(7,672)	(126,260)	(713,623)
As at December 31, 2017	12,435,886	3,250,294	7,005,457	9,249,821	7,775,635	17,099,137	827,238	1,226,846	58,870,314
Additions	219,920	65,192	194,659	419,164	454,065	605,025	27,076	619,690	2,604,791
Reclassifications	302,177	86,473	49,449	(200,491)	(17,667)	31,501	(4,995)	(868,504)	(622,057)
Disposals/retirements	(2,768)	(43,366)	(5,620)	(2,047)	(5,580)	(4,492)	(225)	(7,758)	(71,856)
As at June 30, 2018	₽12,955,215	P3,358,593	₽7,243,945	₽9,466,447	<b>P</b> 8,206,453	₽17,731,171	<b>P849,094</b>	₽970,274	P60,781,192
-									
Accumulated Depreciation and Amortization									
As at December 31, 2016	₽4,259,241	P2,043,696	₽4,946,410	₽5,311,825	₽4,617,524	₽11,656,144	₽691,214	₽–	₽33,526,054
Depreciation and amortization	850,733	359,189	598,657	867,742	724,850	1,245,592	58,162	_	4,704,925
Reclassifications	(6,370)	10,391	35,354	(15,741)	6,573	(90,344)	(105,408)	_	(165,545)
Disposals/retirements	(58,366)	(208,111)	(27,888)	(45,984)	(13,283)	(173,223)	(7,672)	_	(534,527)
As at December 31, 2017	5,045,238	2,205,165	5,552,533	6,117,842	5,335,664	12,638,169	636,296	_	37,530,907
Depreciation and amortization	360,098	170,258	300,499	337,462	370,171	735,354	28,036	_	2,301,878
Reclassifications	96,710	(39,841)	(6,866)	(184,425)	(99,382)	(135,229)	(12,645)	_	(381,678)
Disposals/retirements	(2,768)	(41,844)	(4,553)	(1,779)	(5,189)	(1,985)	(225)	_	(58,343)
As at June 30, 2018	P5,499,278	P2,293,738	P5,841,613	P6,269,100	P5,601,264	P13,236,309	P651,462	₽–	P39,392,764
Net Book Value									
As at June 30, 2018 (Unaudited)	₽7,455,937	<b>P1,064,855</b>	P1,402,332	₽3,197,347	<b>P2,605,189</b>	P4,494,862	₽197,632	₽970,274	P21,388,428
As at December 31, 2017 (Audited)	7,390,648	1,045,129	1,452,924	3,131,979	2,439,971	4,460,968	190,942	1,226,846	21,339,407

#### 13. **Investment Properties**

The movements in this account follow:

	Land and Improvements	Buildings and Improvements	Building Equipment, Furniture and Others	Construction in Progress	Total
			(In Thousands)		
Cost					
As at December 31, 2016	₽69,401,322	₽204,132,187	₽33,075,502	₽24,461,049	₽331,070,060
Effect of common control business	, . ,-	, , , , , , , , , , , , , , , , , , , ,	,,-	, - ,	,,
combination	_	1.047	929	_	1,976
Additions	3,766,662	4,279,223	1,776,554	15,984,057	25,806,496
Reclassifications	(4,912,312)	11,291,893	1,166,605	(7,702,271)	(156,085)
Translation adjustment	75,699	2,459,685	193,841	215,945	2,945,170
Disposals	(11,538)	(162,144)	(46,326)	_	(220,008)
As at December 31, 2017	68,319,833	222,001,891	36,167,105	32,958,780	359,447,609
Additions	2,074,309	1,715,415	852,558	8,645,010	13,287,292
Reclassifications	748,508	4,210,324	656,160	(3,372,655)	2,242,337
Translation adjustment	65,429	1,968,910	149,962	58,538	2,242,839
Disposals	(7,118)	(10,280)	(31,412)	_	(48,810)
As at June 30, 2018	P71,200,961	P229,886,260	P37,794,373	P38,289,673	P377,171,267
Accumulated Depreciation, Amortization and Impairment Loss					
As at December 31, 2016	₽1,754,581	₽40,096,356	₽19,072,615	₽–	₽60,923,552
Effect of common control business					
combination	-	527	769	-	1,296
Depreciation and amortization	207,478	6,320,224	2,667,722	-	9,195,424
Reclassifications	_	1,697	_	_	1,697
Translation adjustment	37,530	325,992	95,175	-	458,697
Disposals	(11,538)	(94,504)	(45,280)		(151,322)
As at December 31, 2017	1,988,051	46,650,292	21,791,001	_	70,429,344
Depreciation and amortization	112,190	3,332,191	1,404,760	_	4,849,141
Reclassifications	288,599	(142,908)	231,435	_	377,126
Translation adjustment	29,425	269,345	75,756	_	374,526
Disposals	(7,083)	(5,124)	(28,317)	_	(40,524)
As at June 30, 2018	P2,411,182	P50,103,796	P23,474,635	₽–	P75,989,613
Net Book Value					
As at June 30, 2018 (Unaudited)	P68,789,779	P179,782,464	P14,319,738	P38,289,673	P301,181,654
As at December 31, 2017 (Audited)	66,331,782	175,351,599	14,376,104	32,958,780	289,018,265

Construction in progress as at June 30, 2018 pertains to construction costs incurred for a) new shopping malls as well as the redevelopment of SM Mall of Asia and b) commercial buildings including the business process outsourcing towers as well as E-com buildings.

Interest capitalized to investment properties amounted to P1,819.0 million, and P2,299.0 million as at June 30, 2018 and December 31, 2017, respectively. Capitalization rates used range from 2.4% to 5.1% in 2018 and 2.4% to 4.8% in 2017.

The fair value of investment properties is categorized under Level 3 since valuation is based on unobservable inputs.

#### 14. Land and Development

#### **Land and Development**

Land and development include the cost of land as well as construction cost of ongoing residential projects.

The movements in this account follow:

	June 30,	December 31,
	2018	2017
	(Unaudited)	(Audited)
	(In	n Thousands)
Balance at beginning of period	P62,698,284	₽51,054,083
Development cost incurred	9,881,093	16,779,397
Cost of real estate sold	(6,592,597)	(10,554,727)
Transfer to condominium and residential units for sale	(1,731,845)	(8,162,384)
Land acquisition	3,695,091	13,111,730
Borrowing cost capitalized	514	38,240
Transfer from property and equipment and others	247,637	431,945
Balance at end of period	68,198,177	62,698,284
Less current portion (Note 9)	26,791,995	22,518,139
Noncurrent portion	P41,406,182	₽40,180,145

The average rates used to determine the amount of borrowing cost eligible for capitalization range from 2.4% to 2.7% in 2018 and 3.5% to 4.6% in 2017.

#### Condominium and Residential Units for Sale

Condominium units for sale pertain to completed condominium and residential projects.

The movements in this account follow:

	June 30,	December 31,
	2018	2017
	(Unaudited)	(Audited)
	(In '	Thousands)
Balance at beginning of period	<b>P8,829,343</b>	₽5,241,346
Transfer from land and development	1,731,845	8,162,384
Recognized as cost of real estate sold	(1,891,523)	(4,705,586)
Repossessed inventories	4,100	92,721
Adjustment to cost	1,644	38,478
Balance at end of period (Note 9)	<b>P</b> 8,675,409	₽8,829,343

## 15. Intangibles and Other Noncurrent Assets

#### **Intangible Assets**

This account consists of:

	June 30,	December 31,
	2018	2017
	(Unaudited)	(Audited)
	(In	Thousands)
Goodwill	<b>₽17,398,491</b>	₽17,398,491
Less accumulated impairment loss	91,620	91,620
Net book value	17,306,871	17,306,871
Trademarks and brand names	8,224,093	8,284,361
·	P25,530,964	₽25,591,232

## Other Noncurrent Assets This account consists of:

	June 30,	December 31,
	2018	2017
	(Unaudited)	(Audited)
	(In	Thousands)
Deposits and advance rentals	P54,924,562	₽33,760,110
Receivables from real estate buyers (Note 8)	23,057,445	15,854,070
Land use rights	11,071,452	10,630,926
Long-term notes (Notes 20 and 24)	6,836,433	6,399,410
Derivative assets (Note 24)	1,444,643	3,546,694
Deferred input VAT	2,015,612	1,798,706
Defined benefit asset	375,903	376,448
Escrow fund (Note 20)	132,460	132,460
Others	2,887,615	2,056,209
	P102,746,125	₽74,555,033

#### 16. Bank Loans

This account consists of:

	June 30, 2018	December 31, 2017	
	(Unaudited)	(Audited)	
	(In Thousands)		
Parent Company:			
U.S. dollar-denominated	<b>P2,667,000</b>	₽–	
Peso-denominated	8,300,000	10,200,000	
Subsidiaries:			
Peso-denominated	16,920,934	13,972,965	
	₽27,887,934	₽24,172,965	

These loans bear interest ranging from 2.5% to 3.8% in 2018 and 2017.

## 17. Accounts Payable and Other Current Liabilities

This account consists of:

	June 30,	December 31,
	2018	2017
	(Unaudited)	(Audited)
	(In	Thousands)
Trade	P54,288,080	₽60,399,742
Accrued expenses	12,043,904	11,060,797
Nontrade	7,279,756	7,183,147
Tenants and customers' deposits	10,981,607	10,208,533
Payable arising from acquisition of land	5,934,774	4,252,991
Payable to government agencies	2,923,428	4,438,597
Accrued interest (Note 20)	2,904,730	2,422,265
Subscription payable	2,396,790	2,396,790
Due to related parties (Note 20)	556,586	828,679
Gift checks redeemable and others	4,819,230	3,369,914
	P104,128,885	₽106,561,455

## 18. Long-term Debt

This account consists of:

This account con	131313 01.					
					June 30,	December 31,
					2018	2017
	Availment	Maturity	Interest rate/Term	Security	(Unaudited)	(Audited)
					(In	(Thousands
Parent Company						
U.S. dollar-	October 13, 2010 -	October 13, 2017 -	Fixed 4.0%-5.5%;	Unsecured	P63,042,546	₽66,531,725
denominated	April 16, 2018	June 10, 2024	Floating six-month and			
			three-month LIBOR +			
			margin; semi-annual			
			and quarterly			
Peso-denominated	July 16, 2012 -	January 14, 2019 -	Fixed 4.4%-6.9%;	Unsecured	73,169,520	73,171,870
	September 5, 2017	September 5, 2024	PDST-R2 + margin;			
			semi-annual and			
			quarterly			
Subsidiaries						
U.S. dollar-	February 14, 2013 -	January 29, 2018 -	LIBOR + spread; semi-	Unsecured	36,700,585	54,387,944
denominated	October 16, 2017	June 30, 2022	annual			
China Yuan	July 28, 2015 -	December 31, 2019 -	CBC rate less 10.0%;	Secured	3,607,186	3,445,302
Renminbi-	October 16, 2017	October 16, 2022	quarterly		-,,	
denominated						
Peso-denominated	I 12, 2012	D 10 2010	F' 12 00/ 6 70/	TT	150 245 007	126 074 407
Peso-denominated	January 12, 2012 -	December 18, 2018 -	Fixed 3.8%-6.7%;	Unsecured	170,245,806	136,974,407
	June 27, 2018	July 26, 2026	PDST-R2 + margin			
					346,765,643	334,511,248
Less debt issue cost					1,844,168	1,658,247
					344,921,475	332,853,001
Less current portion					11,093,494	40,297,133
	•			•	P333,827,981	₽292,555,868

LIBOR – London Interbank Offered Rate PDST-R2 – Philippine Dealing System Treasury Reference Rate – PM CBC – Central Bank of China

#### Repayment Schedule

The repayment schedule of long-term debt as at June 30, 2018 follows:

	Gross Debt	Debt Issue Cost	Net
	(In Thousands)		
Within 1 year	₽11,101,593	₽8,099	₽11,093,494
Over 1 year to 5 years	258,197,930	1,551,032	256,646,898
Over 5 years	77,466,120	285,037	77,181,083
	₽346,765,643	₽1,844,168	₽344,921,475

#### Covenants

The long-term debt of the Group is covered with certain covenants including adherence to financial ratios. The Parent Company's loan covenants include adherence to certain financial ratios namely: (1) debt-to-equity ratio not to exceed 80:20, and, (2) current ratio at a minimum of 0.30, and, certain restrictions with respect to material change in ownership or control. As at June 30, 2018 and December 31, 2017, the Group is in compliance with the terms of its debt covenants.

#### 19. Equity

#### Capital Stock

#### a. Common stock

	Number of Shares		
	June 30,	December 31,	
	<b>2018</b> 20		
	(Unaudited)	(Audited)	
Authorized - P10 par value per share	2,790,000,000	2,790,000,000	
Issued and subscribed	1,204,582,867	1,204,582,867	

As at June 30, 2018 and December 31, 2017, the Parent Company is compliant with the minimum public float as required by the PSE.

The total number of shareholders of the Parent Company is 1,256 and 1,252 as at June 30, 2018 and December 31, 2017, respectively.

#### b. Redeemable preferred shares

	Number of shares		
	<b>June 30,</b> December 31,		
	<b>2018</b> 2017		
	(Unaudited)	(Audited)	
Authorized - P10 par value per share	10,000,000	10,000,000	

There are no issued and subscribed preferred shares as at June 30, 2018 and December 31, 2017.

#### Equity Adjustments from Common Control Transactions

Equity adjustments from common control transactions include the following:

- Acquisition of various SM China Companies by SM Prime in 2007.
- Acquisition of various service companies by SM Retail in 2009.
- Corporate restructuring to consolidate the Group's real estate subsidiaries and real estate assets in SM Prime in 2013.
- Merger of SM Retail with other retail affiliates in 2016.
- SM Prime common control business acquisition in 2016.

These acquisitions were considered as a combination of businesses under common control for which pooling of interests method was applied in the preparation of the consolidated financial statements.

#### **Retained Earnings**

#### a. Appropriated

Retained earnings appropriated as at June 30, 2018 is intended for the payment of certain long-term debts and new investments as follows:

	Timeline	Amount
		(In Thousands)
Debt servicing		
US\$180.0 million	2018	₽9,000,000
US\$360.0 million	2019	18,000,000
New investments	2018–2020	10,000,000
		P37,000,000

#### b. Unappropriated

The Parent Company's cash dividend declarations in 2018 and 2017 follow:

Declaration Date	Record Date	Payment Date	Per Share	Total
				(In Thousands)
April 25, 2018	May 10, 2018	May 24, 2018	P8.20	<b>P</b> 9,877,566
April 26, 2017	May 11, 2017	May 25, 2017	7.77	9,359,609

Unappropriated retained earnings include the accumulated equity in net earnings of subsidiaries, associates and joint ventures amounting to \$\mathbb{P}\$189,878.8 million and \$\mathbb{P}\$176,587.5 million as at June 30, 2018 and December 31, 2017, respectively, that is not available for distribution until such time that the Parent Company receives the dividends from the respective subsidiaries, associates and joint ventures.

#### 20. Related Party Disclosures

Parties are considered to be related if one party has the ability, directly and indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.

The significant transactions with related parties follow:

#### a. Rent

The Group has existing lease agreements for office and commercial spaces with related companies (retail and banking group and other related parties under common stockholders).

#### b. Management and Service Fees

The Parent Company and SM Retail receive management and service fees from retail entities under common stockholders for management, consultancy, manpower and other services.

#### c. Dividend Income

The Group earns dividend income from certain related parties under common stockholders.

#### d. Cash Placements and Loans

The Group has certain bank accounts and cash placements as well as bank loans and debts with BDO and China Bank. Such accounts earn interest at prevailing market rates.

#### e. Notes Receivable

The Group has certain notes receivable from Carmen Copper Corporation (see Notes 15 and 24).

#### f. Others

The Group, in the normal course of business, has outstanding receivables from and payables to related companies which are unsecured and normally settled in cash.

The related party transactions and outstanding balances follow:

	Trai	Transaction Amount		Outstanding Amount		Outstanding Amount		
	June 30,	June 30,	June 30,	December 31,				
	2018 (Unaudited)	2017 (Unaudited)	2018 (Unaudited)	2017 (Audited)	Terms	Conditions		
Parking Corner	(chadanea)	(**************************************	(In Thousands)	(* *********)				
Banking Group								
Cash placement and investment in marketable securities			P74,575,390	₽98,656,653	Interest-bearing 0.5% to 4.9%	Unsecured; no impairment		
Interest receivable			242,355	329,829	_	-		
Interest income	₽1,043,825	₽1,239,627			_	_		
Interest-bearing debt			34,015,156	24,493,678	Interest-bearing 2.8% to 5.3%	Unsecured		
Interest payable			63,995	59,429	_	_		
Interest expense	569,645	314,939			_	_		
Rent receivable			124,251	112,099	Noninterest- bearing	Unsecured; no impairment		
Rent income	452,750	421,371			_	_		
Dividend receivable			2,587	-	Noninterest- bearing	Unsecured; no impairment		
Deposits and advance rentals			18,669,000	17,475,500	Interest-bearing 4.5%	No impairment		
Management and service fee receivable			18,658	23,933	Noninterest- bearing	Unsecured; no impairment		
Management and service fee income	1,548	4,081			-	-		
Escrow fund			245,372	183,341	Interest-bearing 1.4% to 1.6%	Unsecured; no impairment		
Retail and Other Entities								
Rent receivable			304,973	507,849	Noninterest- bearing	Unsecured; no impairment		
Rent income	954,334	775,817			_	_		
Management and service fee receivable			159,720	275,148	Noninterest- bearing	Unsecured; no impairment		
Management and service fee income	276,866	200,676			-	-		
Dividend receivable			99,180	99,180	Noninterest- bearing	Unsecured; no impairment		
Due from related parties			339,903	655,580	Noninterest- bearing	Unsecured; no impairment		
Due to related parties			556,586	828,679	Noninterest- bearing	Unsecured		
Interest receivable			8,546	8,888	_	_		
Interest income	170,758	97,944			_	_		
Notes receivable			6,836,433	6,399,410	Interest-bearing 5.0% to 10.0%	Unsecured; no impairment		

## Terms and Conditions of Transactions with Related Parties

The Group did not make any provision for impairment loss relating to amounts owed by related parties.

#### 21. Cost of Merchandise Sales

This account consists of:

	June 30,	June 30,
	2018	2017
	(Unaudited)	(Unaudited)
	(In Thousands)	
Merchandise inventories at beginning of period	₽27,778,741	₽25,825,290
Purchases	110,578,900	98,463,439
Total goods available for sale	138,357,641	124,288,729
Less merchandise inventories at end of period	31,277,953	26,390,844
	P107,079,688	₽97,897,885

#### 22. Income Tax

The details of the Group's deferred tax assets and liabilities follow:

Deferred tax assets of \$\mathbb{P}2,452.8\$ million and \$\mathbb{P}2,489.8\$ million as at June 30, 2018 and December 31, 2017, respectively, consist of the tax effects of unrealized gain on inter-company sale of investment properties, unamortized past service cost and defined benefit liability, provision for doubtful accounts and others, accrued leases, MCIT, deferred rent expense and NOLCO.

Deferred tax liabilities of \$\mathbb{P}8,335.0\$ million and \$\mathbb{P}8,029.6\$ million as at June 30, 2018 and December 31, 2017, respectively, consist of the tax effects of appraisal increment on investment property, trademarks and brand names, capitalized interest, unrealized gross profit on sale of real estate, accrued/deferred rent income and unamortized past service cost and defined benefit asset. The disproportionate relationship between income before income tax and the provision for income tax is due to various factors such as interest income already subjected to final tax, non-deductible interest expense, equity in net earnings of associates, and dividend income exempt from tax.

#### 23. Financial Risk Management Objectives and Policies

The main risks arising from the Group's financial instruments follow:

- Interest rate risk. Fixed rate financial instruments are subject to fair value interest rate risk while floating rate financial instruments are subject to cash flow interest rate risk. Repricing of floating rate financial instruments is mostly done at intervals of three months or six months.
- Foreign currency risk. The Group's exposure to foreign currency risk arises as the Parent Company and SM Prime have significant investments and debt issuances which are denominated in U.S. Dollars and China Yuan Renminbi.
- *Liquidity risk*. Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet commitments from financial instruments.
- *Credit risk.* Refers to the risk that a borrower will default on any type of debt by failing to make required payments.

• Equity price risk. The Group's exposure to equity price risk pertains to its investments in quoted equity shares which are classified as AFS investments in the consolidated balance sheets. Equity price risk arises from changes in the levels of equity indices and the value of individual stocks traded in the stock exchange.

The BOD reviews and approves policies for managing each of these risks.

#### Interest Rate Risk

The Group's exposure to market risk for changes in interest rates relates primarily to the Group's long-term debt obligations (see Note 18).

The Group maintains a conservative financing strategy and has preference for longer tenor credit with fixed interest rate that matches the nature of its investments. To manage this mix in a cost-efficient manner, the Group enters into interest rate swaps and cross-currency swaps in which the Group agrees to exchange, at specified intervals, the difference between fixed and variable interest amounts calculated by reference to an agreed notional amount. The interest rate swaps economically hedge the underlying debt obligations. The cross-currency swaps were designated by the Group under cash flow hedge accounting.

As at June 30, 2018 and December 31, 2017, after taking into account the effect of the swaps, approximately 82.9% and 83.0%, respectively of the Group's borrowings, net of debt issue cost, is kept at fixed interest rates.

#### Foreign Currency Risk

The Group aims to reduce foreign currency risks by employing on-balance sheet hedges and derivatives such as foreign currency swap contracts, foreign cross-currency swaps, foreign currency call options, non-deliverable forwards and foreign currency range options.

The Group's foreign currency-denominated financial assets and liabilities and their peso equivalents follow:

As at June 30, 2018, the Group's foreign currency-denominated assets and liabilities amounted to \$\mathbb{P}60,622.9\$ million (\$1,136.5\$ million) and \$\mathbb{P}57,543.4\$ million (\$1,078.8\$ million), respectively.

As at December 31, 2017, the Group's foreign currency-denominated assets and liabilities amounted to \$\mathbb{P}63,092.5\$ million (\$1,263.6\$ million) and \$\mathbb{P}72,478.7\$ million (\$1,451.6\$ million), respectively.

As at June 30, 2018 and December 31, 2017, approximately 28.3% and 34.6%, respectively, of the Group's borrowings, net of debt issue cost, are denominated in foreign-currency.

The following exchange rates were used in translating foreign currency-denominated assets and liabilities into Pesos.

	June 30,	December 31,
	2018	2017
Philippine Peso to U.S. Dollar	P53.34	₽49.93

#### **Liquidity Risk**

The Group manages its liquidity to ensure adequate financing of capital expenditures and debt service. Financing consists of internally generated funds, proceeds from debt and equity issues, and/or proceeds from sales of assets.

The Group regularly evaluates its projected and actual cash flow information and assesses conditions in the financial markets for opportunities to pursue fund-raising initiatives including bank loans, export credit agency-guaranteed facilities, bonds and equity market issues.

#### Credit Risk

The Group trades only with recognized and creditworthy related and third parties. The Group policy requires customers who wish to trade on credit terms to undergo credit verification. In addition, receivable balances are monitored on a regular basis to keep exposure to bad debts at the minimum. Given the Group's diverse base of customers, it is not exposed to large concentrations of credit risk.

As at June 30, 2018 and December 31, 2017, the financial assets, except for certain receivables and AFS investments, are generally viewed by management as good and collectible considering the credit history of the counterparties. Past due or impaired financial assets are very minimal in relation to the Group's total financial assets.

#### **Equity Price Risk**

Management closely monitors the equity securities in its investment portfolio. Material equity investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by management.

#### Capital Management

The Group manages its capital structure and makes appropriate adjustments based on changes in economic conditions. Accordingly, the Group may adjust dividend payments to shareholders, secure new and/or pay off existing debts, return capital to shareholders or issue new shares.

The Group monitors its capital gearing by maintaining its net debt at no higher than 50% of the sum of net debt and equity.

The Group's gearing ratios follow:

	June 30,	December 31,
	2018	2017
	(Unaudited)	(Audited)
Gross	53%	52%
Net	46%	43%

#### 24. Financial Instruments

The Group's financial assets and liabilities by category and by class, except for those with carrying amounts that are reasonable approximations of fair values, follow:

		Ju	ne 30, 2018 (Una		
			<b>Quoted Prices</b>	Significant	Significant
			in Active	Observable	Unobservable
	Carrying		Markets	Inputs	Inputs
	Value	Fair Value	(Level 1)	(Level 2)	(Level 3)
			(In Thousands)		
Assets Measured at Fair Value					
Financial assets at FVPL -					
Derivative assets	P1,444,643	P1,444,643	₽–	P1,444,643	₽–
Assets for which Fair Values are Disclosed					
Loans and receivables:					
Time deposits - noncurrent portion	28,201,087	28,309,306	_	_	28,309,306
Receivables - net (including noncurrent portion					
of receivables from real estate buyers)	53,007,456	52,510,404	_	_	52,510,404
Other noncurrent assets:					
Deposits and advance rentals	18,669,000	19,812,862	_	_	19,812,862
Long-term notes	6,836,433	8,343,344	_	_	8,343,344
	106,713,976	108,975,916	_	_	108,975,916
	P108,158,619	P110,420,559	P-	P1,444,643	P108,975,916
	F100,120,017	P110,120,000		11,111,012	1100,572,510
Liabilities Measured at Fair Value					
Financial liabilities at FVPL -			_		_
Derivative liabilities	P740,340	P740,340	₽-	P740,340	₽-
Liabilities for which Fair Values are Disclosed					
Other Financial Liabilities:					
Long-term debt (noncurrent portion and net of					
unamortized debt issue cost)	333,827,981	322,029,954	_	-	322,029,954
Tenants' deposits and others*	27,692,556	25,704,802	_	_	25,704,802
	361,520,537	347,734,756	_	-	347,734,756
	P362,260,877	P348,475,096	₽-	P740,340	P347,734,756
*Excluding nonfinancial liabilities amounting to P	3,012.1 million.				
		Dec	cember 31, 2017 (	Audited)	
			Ouoted Prices	Significant	Significant
			in Active	Observable	Unobservable
	Carrying		Markets	Inputs	Inputs
	Value	Fair Value	(Level 1)	(Level 2)	(Level 3
	, uiuc	Tun vuiuc	, ,	(Ecter 2)	(Ecrer 3
A4- M			(In Thousands)		
Assets Measured at Fair Value					
Financial assets at FVPL -	D5 241 420	D5 241 420	D	D5 241 420	ъ
Derivative assets	₽5,341,439	₽5,341,439	₽_	₽5,341,439	₽–
Assets for which Fair Values are Disclosed					
Loans and receivables:					
Time deposits - noncurrent portion	26,688,721	27,069,511	_	_	27,069,511
Receivables - net (including noncurrent portion					
of receivables from real estate buyers)	48,206,644	46,831,054	-		46,831,054
Other noncurrent assets:					
Deposits and advance rentals	17,475,500		-	-	19,323,721
Long-term notes	6,399,410	8,309,619	_	_	8,309,619
	98,770,275	101,533,905	_	_	101,533,905
	₽104,111,714	P106,875,344	₽–	P5,341,439	₽101,533,905
Y 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		-		-	•
Liabilities Measured at Fair Value					
Financial liabilities at FVPL -	D=== 460	D=== 100	-	Daga 100	_
75 1 2 11 1 11 2		1177 ANO	₽–	₽777,408	₽–
Derivative liabilities	₽777,408	₽777,408			
Liabilities for which Fair Values are Disclosed	£///,408	£///,400		·	
Liabilities for which Fair Values are Disclosed Other Financial Liabilities:	P///,408	£///,400			
Liabilities for which Fair Values are Disclosed Other Financial Liabilities: Long-term debt (noncurrent portion and net of	,				
Liabilities for which Fair Values are Disclosed Other Financial Liabilities: Long-term debt (noncurrent portion and net of unamortized debt issue cost)	292,555,868	297,063,011	-	_	297,063,011
Liabilities for which Fair Values are Disclosed Other Financial Liabilities: Long-term debt (noncurrent portion and net of	292,555,868 25,939,021	297,063,011 23,705,361	- -		23,705,361
Liabilities for which Fair Values are Disclosed Other Financial Liabilities: Long-term debt (noncurrent portion and net of unamortized debt issue cost)	292,555,868	297,063,011	- - -	- - -	297,063,011 23,705,361 320,768,372

<sup>\*</sup>Excluding nonfinancial liabilities amounting to P2,495.1 million.

There were no transfers into and out of Levels 1, 2 and 3 fair value measurements as at June 30, 2018 and December 31, 2017.

#### Derivative Instruments Accounted for as Cash Flow Hedges

As at June 30, 2018, the Parent Company and SM Prime have outstanding arrangements to hedge both foreign currency and interest rate exposure on its foreign currency-denominated debt. Details follow:

#### Cross-currency swaps:

	Notional	Amount						
	(In US\$)	(In Ph₽)	Principal	Fair Value	Receive	Pay	US\$:₽ Rate	Maturity
	(.	In Thousands	)					_
Parent:								
	\$53,000	₽2,761,300	₽2,827,020	₽226,302	LIBOR + spread	5.3%	₽52.10	March 6, 2023
	100,000	5,210,000	5,334,000	305,644	LIBOR + spread	5.9%	52.10	April 17, 2023
SM Prime:								
	25,000	1,246,900	1,333,500	(86,076)	LIBOR + spread	5.4%	49.88	March 27, 2022
	25,000	1,246,900	1,333,500	(88,280)	LIBOR + spread	5.4%	49.88	March 27, 2022
	50,000	2,580,500	2,667,000	12,709	LIBOR + spread	5.0%	51.61	June 30, 2022

#### Principal only and interest rate swaps:

			Fair V	alue			
	Notional		Principal Only	Interest Rate		Fixed	
	Amount	Principal	Swap	Swap	US\$:CNY Rate	Rate	Maturity
		(In T	housands)				
SM Prime	US\$270,000	₽14,401,757	(£578,693)	₽538,052	¥6.458-6.889	6.2%	January 29, 2021
	150,000	8,518,571	_	71,070	_	3.2%	April 14, 2019

#### Forward swaps:

	Notional			Strike	e Price	
	Amount	Principal	Fair Value	Low	High	Maturity
		(in thousands)				
SM Prime	US\$100,000	₽5,654,948	₽99,392	¥6.314	¥6.485	April 15, 2019
	100,000	5,654,948	79,105	6.289	6.496	April 15, 2019
	100,000	5,654,948	125,077	6.383	6.547	April 15, 2019

As the terms of the swaps have been negotiated to match the terms of the hedged loans and advances, the hedges were assessed to be highly effective.

## 25. EPS Computation

	June 30,	June 30,
	2018	2017
	(Unaudited)	(Unaudited)
	(In Thousands Exce	ept Per Share Data)
Net income attributable to owners of the Parent (a)	P18,094,451	₽16,592,130
Weighted average number of common shares outstanding (b)	1,204,583	1,204,583
EPS (a/b)	P15.02	₽13.77

#### 26. Reclassification

The Group reclassified certain consolidated statement of income accounts in 2017 to conform to the 2018 consolidated financial statements presentation and classification. The reclassification has no impact on the 2018 and 2017 profit or loss and equity of the Group.

#### PART 1 FINANCIAL INFORMATION

#### Management's Discussion and Analysis or Plan of Operation

Results of Operation For the Six Months Ended June 30, 2018 and 2017 (amounts in billion pesos)

					%
Accounts	06 / 30	/ 2018	06 / 30	7 / 2017	Change
Revenue	P	204.9	P	183.2	11.9%
Cost and Expenses		163.5		146.8	11.4%
<b>Income from Operations</b>		41.4		36.4	13.6%
Other Charges		4.8		3.8	25.9%
Provision for Income Tax		7.5		6.5	15.8%
Net Income After Tax		29.1		26.1	11.3%
Non-controlling Interests		11.0		9.5	15.1%
Net Income Attributable to					
Owners of the Parent	P	18.1	P	16.6	9.1%

SM Investments Corporation and Subsidiaries (the Group) reported P18.1 billion Net Income Attributable to Owners of the Parent, 9.1% higher than 2017, and P204.9 billion Revenues, 11.9% higher than 2017.

*Income from Operations* increased by 13.6% to P41.4 billion from P36.4 billion in 2017. *Operating Margin* and *Net Margin* is at 20.2% and 14.2%, respectively.

Merchandise Sales, which grew by 10.2% to P145.0 billion from P131.6 billion in 2018, accounts for 70.8% of total revenues in 2018. The increase is attributable to the opening of 2 SM Stores, 3 SM Supermarkets, 9 Savemore stores, 2 SM Hypermarkets, 4 WalterMart stores, and 41 Specialty stores and strong same-store sales growth.

The *Non-Food* and *Food Group* comprised 49% and 51%, respectively, of merchandise sales in 2018 and 48% and 52% in 2017, respectively.

As of June 30, 2018, *SM Retail* had 1,708 stores nationwide, namely: 61 *SM Stores*, 55 *SM Supermarkets*, 190 *Savemore* stores, 49 *SM Hypermarkets*, 49 *WalterMart* stores and 1,304 Specialty stores.

Real Estate Sales increased by 22.7% to P16.8 billion from P13.7 billion in 2017 due to higher construction accomplishments of projects from 2015 to 2017. These include Shore 2, Shore 3, and S Residences in Pasay City, Fame Residences in Mandaluyong City, South Residences in Las Piñas City, Spring Residences in Parañaque City and continued increase in sales of various projects due to strong demand fueled by international buyers, Overseas Filipino Workers' remittances and rising disposable income of the emerging middle class.

Rent Revenues, derived mainly from the mall operations of SM Prime Holdings, Inc. (SM Prime), increased by 14.4% to P23.3 billion from P20.4 billion in 2017. The increase in Rent Revenue is primarily due to the new malls which opened in 2016 to 2018, namely,

SM City San Jose Del Monte, SM City Trece Martires, SM Cherry Congressional, SM City East Ortigas, SM CDO Downtown Premier, SM Cherry Antipolo, SM City Puerto Princesa, SM Center Tuguegarao Downtown, SM Center Pulilan, SM Center Lemery, SM Center Imus, SM City Urdaneta Central, SM City Telabastagan, and S Maison at the Conrad Manila. Excluding the new malls, same-mall rental growth is at 8%. Room rentals from hotels and conventions centers also contributed to the increase. This can be attributed to the improvement in occupancy rates and average room rates of the hotels and convention centers.

As of June 30, 2018, *SM Prime* had 70 malls in the Philippines with total GFA of 8.14 million square meters and 7 malls in China with total GFA of 1.3 million square meters.

Equity in Net Earnings of Associate Companies and Joint Ventures increased by 6.4% to P8.4 billion from P7.9 billion in 2017 due mainly to the increase in earnings of retail associates and portfolio investments.

Dividend, Management Fees and Others increased by 23.0% to P7.8 billion in 2018 from P6.4 billion in 2017 due mainly to higher management and service fees and other revenues. Other revenues comprise mainly of income from promotional activities, commission from bills payment, prepaid cards and show tickets, advertising income and sponsorship revenues, and food and beverage income of the Hotel Group.

*Selling, General and Administrative Expenses* increased by 14.7% to P47.9 billion from P41.8 billion in 2017 due mainly to additional operating expenses associated with new/renovated retail stores and malls and new real estate projects.

Other Charges (net) increased by 25.9% to P4.8 billion from P3.8 billion in 2017. Interest Expense increased by 10.8% to P7.3 billion from P6.6 billion in 2017 due mainly to new debt availments for working capital and capital expenditure requirements net of capitalized interest. Interest Income decreased by 8.3% to P1.8 billion from P2.0 billion in 2017 due mainly to lower balance of cash, time deposits and temporary investments in 2018 compared to 2017. Gain (Loss) on Fair Value Changes on Derivatives - net increased to P208.3 million from P16.8 million in 2017 resulting mainly from the mark-to-market valuation of outstanding forward swap transactions in 2018.

*Provision for Income Tax* increased by 15.8% to P7.5 billion from P6.5 billion in 2017 due mainly to increase in taxable income. The effective income tax rate is 20.5% in 2018 and 19.9% in 2017.

*Non-controlling interests* increased by 15.1% to P11.0 billion from P9.5 billion in 2017 due to the increase in net income of partly-owned subsidiaries.

# Financial Position As at June 30, 2018 and December 31, 2017 (amounts in billion pesos)

Accounts	06 / 30 / 2018	12 / 31 / 2017	% Change
Current Assets	P 190.4	P 212.5	-10.4%
Noncurrent Assets	795.5	747.6	6.4%
Total Assets	P 985.9	P 960.1	2.7%
Current Liabilities	P 147.9	P 175.9	-15.9%
Noncurrent Liabilities	374.3	330.4	13.3%
Total Liabilities	522.2	506.3	3.1%
Total Equity	463.7	453.8	2.2%
Total Liabilities and			
Equity	P 985.9	P 960.1	2.7%

Total *Assets* increased by 2.7% to P985.9 billion from P960.1 billion in 2017. On the other hand, total *Liabilities* increased by 3.1% to P522.2 billion from P506.3 billion in 2017.

#### **Current Assets**

Current Assets decreased by 10.4 % to P190.4 billion from P212.5 billion in 2017.

*Cash and Cash Equivalents* decreased by 15.8% to P62.6 billion from P74.3 billion in 2017 due mainly to settlement of loans and trade payables.

*Receivables* decreased by 7.4% to P30.0 billion from P32.4 billion in 2017 due mainly to collections from real estate buyers.

*Merchandise Inventories* increased by 12.6% to P31.3 billion from P27.8 billion in 2017. Bulk of the increase came from the Food Group.

*Other Current Assets* increased by 2.6% to P65.1 billion from P63.5 billion in 2017 due mainly to higher prepaid taxes and other prepayments and increase in land and development – current.

#### Noncurrent Assets

Noncurrent Assets increased by 6.4% to P795.5 billion from P747.6 billion in 2017.

AFS Investments increased by 1.0% to P25.9 billion from P25.6 billion in 2017 due mainly to new investments, partially offset by the decline in market value of certain AFS investments.

*Investments in Associate Companies and Joint Ventures* increased by 1.9% to P246.7 billion from P242.1 billion in 2017. The increase mainly represents equity in net earnings, partly offset by dividends received from associate companies in 2018.

*Time Deposits* increased by 5.7% to P28.2 billion from P26.7 billion in 2017 due mainly to new investment in time deposits. On the other hand, the current portion of *Time Deposits* decreased by 93.9% to P0.8 billion from P13.2 billion in 2017 due mainly to maturities.

*Investment Properties* increased by 4.2% to P301.2 billion from P298.0 billion in 2017 due to ongoing new mall projects, ongoing commercial building construction of BPO Towers and the ongoing redevelopment of *SM Mall of Asia*.

*Other Noncurrent Assets* increased by 37.8% to P102.7 billion from P74.6 billion in 2017. The increase mainly represents higher receivable from real estate buyers and deposits and advance rentals.

#### Current Liabilities

Current Liabilities decreased by 15.9% to P147.9 billion from P175.9 billion in 2017.

*Bank Loans* increased by 15.4% to P27.9 billion from P24.2 billion in 2017 due mainly to new loan availments, partly offset by payments during the period.

*Current Portion of Long-term Debt* decreased by 72.5% to P11.1 billion from P40.3 billion in 2017 due mainly to payments during the period.

Accounts Payable and Other Current Liabilities decreased by 2.3% to P104.1 billion from P106.6 billion in 2017 due mainly to settlement of trade payables.

*Dividends Payable* decreased by 39.5% to P1.8 billion from P2.9 billion in 2017. This represents dividends due to minority stockholders of subsidiaries.

*Income Tax Payable* increased by 58.4% to P3.0 billion in 2018 from P1.9 billion in 2017 due mainly to higher income tax due in 2018.

#### Noncurrent Liabilities

Noncurrent Liabilities increased by 13.3% to P374.3 billion from P330.4 billion in 2017.

*Long-term Debt - Net of Current Portion* increased by 14.1% to P333.8 billion from P292.6 billion in 2017 due mainly to new debt availments, partially offset by payments during the period.

*Tenants' Deposits and Others* increased by 7.7% to P32.1 billion from P29.8 billion in 2017 due mainly to new malls and increase in customers' deposits from residential buyers.

#### **Equity**

Total *Equity* increased by 2.2% to P463.7 billion from P453.8 billion in 2017.

Equity Attributable to Owners of the Parent increased by 1.5% to P333.2 billion from P328.1 billion in 2017. This increase resulted mainly from (a) Cumulative Translation Adjustment which increased by 34.7% to P1.9 billion from P1.4 billion in 2017. This is related mainly to the translation of the financial accounts of SM China malls from China Yuan Renminbi to Philippine Peso, and

(b) 3.6% increase in Retained earnings which represents the P18.1 billion *Net Income Attributable to Owners of the Parent* during the first quarter of 2018 net of P9.9 billion dividend declaration during the period. These were partially offset by the 25.5% decrease in *Net Unrealized Gain on AFS Investments* to P11.4 billion from P15.3 billion in 2017 due mainly to the decline in market value of certain AFS investments of the Group.

*Non-controlling Interests* increased by 3.9% to P130.6 billion from P125.7 billion in 2017 due mainly to the increase in net assets of subsidiaries that are not wholly owned.

The Company has no known direct or contingent financial obligation that is material to the Company operations, including any default or acceleration of an obligation. The Company has no off-balance sheet transactions, arrangements, obligations during the reporting year and as of the balance sheet date.

There are no known trends, events, material changes, seasonal aspects or uncertainties that are expected to affect the company's continuing operations.

#### **Key Performance Indicators**

The key financial ratios of the Group follow:

Accounts	06 / 30/ 2018	12 / 31/ 2017
Current Ratio	1.3	1.2
Asset to Equity	2.1	2.1
Debt - equity Ratios:		
On Gross Basis	53:47	52:48
On Net Basis	46:54	43:57
Return on Equity	10.5%	10.4%

Accounts	06 / 30/ 2018	06 / 30/ 2017
Revenue Growth	11.9%	6.9%
Net Margin	14.2%	14.3%
Net Income Growth	9.1%	9.0%
EBITDA (In Billions of Pesos)	48.6	43.3
Interest Cover	6.7x	6.6x

*Current Ratio* increased to 1.3 from 1.2 in 2017 due mainly to the 10.4% decrease in *Current Assets* with a 15.9% decrease in *Current Liabilities*.

Gross debt-equity ratio slid to 53:47 in 2018 from 52:48 in 2017 due mainly to the 4.4% increase in gross debt compared to only 1.5% increase in *Equity Attributable to Owners of the Parent*.

Net debt-equity ratio slid to 46:54 from 43:57 in 2017 due mainly to higher increase in net debt of 15.9% to P282.5 billion from P243.7 billion in 2017.

Revenue growth increased to 11.9% from 6.9% in 2017 due mainly to higher growth of *Merchandise* and *Real Estate* sales in 2018 compared to 2017.

EBITDA increased by 12.3% to P48.6 billion from P43.3 billion in 2017 due mainly to the 13.6% increase in income from operations. The slight increase in Interest Cover to 6.7x from 6.6x in 2017 is attributable to the 10.8% increase in *Interest Expense*.

The manner by which the Company calculates the foregoing indicators is as follows:

1. Current Ratio <u>Current Assets</u> Current Liabilities

2. Asset to Equity Ratio <u>Total Assets</u>

**Total Equity** 

3. Debt – Equity Ratio

a. Gross Basis <u>Total Interest Bearing Debt</u>

Total Equity Attributable to Owners of the Parent

+ Total Interest Bearing Debt

b. Net Basis Total Interest Bearing Debt less cash and cash equivalents

(excluding cash on hand), time deposits, investment in bonds held

for trading and available for sale

Total Equity Attributable to Owners of the Parent + Total

Interest Bearing Debt less cash and cash equivalents (excluding cash on hand), time deposits, investments in bonds held for trading and

available for sale

4. Revenue Growth <u>Total Revenues (Current Period</u>) - 1

Total Revenues (Prior Period)

5. Net Margin Net Income After Tax

**Total Revenues** 

6. Net Income Growth Net Income Attributable to Owners of the Parent (Current Period) - 1

Net Income Attributable to Owners of the Parent (Prior Period)

7. Return on Equity Net Income Attributable to Owners of the Parent

Average Equity Attributable to Owners of the Parent

8. EBITDA Income from Operations + Depreciation & Amortization

9. Interest Cover <u>EBITDA</u>

Interest Expense

#### **Expansion Plans / Prospects for the Future**

#### Property Group

For the rest of 2018, SM Prime will be opening 2 new malls in the Philippines. By the end of 2018, there will be 79 malls, 72 in the Philippines and 7 in China with an estimated combined gross floor area of

9.5 million square meters.

In the residential segment, 15,000 to 18,000 residential condominium units that include high-rise and mid-rise buildings and single-detached housing will be launched. These new units will be located in Metro Manila and other key cities in the provinces.

In the commercial segment, the construction of 2 E-Com Centers in the Mall of Asia Complex will continue with completion scheduled in 2018 and 2020.

In the hotels and convention centers segment, SM Prime is set to open 2 hotels in 2019 and expand an existing hotel in 2020.

SM Prime's land banking initiatives will continue in 2018.

#### Retail Group

For the rest of 2018, the Retail Group will be opening 2 *SM Stores*, 1 *SM Supermarket*, 9 *Savemore* stores, 3 *WalterMart* stores and 52 specialty stores.

The above expenditures will be funded through internally generated sources and other capital raising initiatives such as bond issuances and loan availments.

#### PART I FINANCIAL INFORMATION

## **Item 3.** Aging of Accounts Receivable - Trade

As of June 30, 2018 (in Thousands)

Receivable from tenants		
Third-party tenants	P	6,633,613
Related-party tenants		429,224
Receivable from real estate buyers		
- net of noncurrent portion		23,083,305
Other trade receivable		8,120
Total	P	30,154,262
Aging:		
Neither past due nor impaired	<u>P</u>	26,393,164
31-90 days		531,186
91-120 days		239,622
Over 120 days		1,844,379
Impaired		1,145,911
Total	P	30,154,262

#### **PART II - SIGNATURE**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

8-14-18

Date: \_

Registrant: <u>SM INVESTMENTS CORPORATION</u>

Franklin C Gomez
Senior Vice President - Finance

**Corporate Information Officer**