# **COVER SHEET**

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	(Business Address: No. Street City/Town/Province)  Ms. Ma. Ruby Ll. Cano  857-0100																															
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SEC Number	16342
PSE Disclosure Security Code	

SM INVESTMENTS CORPORATION	
(Company's Full Name)	
10 <sup>th</sup> Floor, One E-Com Center, Harbor Drive,	
Mall of Asia Complex, CBP-IA, Pasay City 1300	)
(Company's Address)	
857- 0100	
(Telephone Number)	
December 31	
(Year Ending)	
(month & day)	
SEC Form 17-Q	
3rd Quarter Report	
Form Type	
Amendment Designation (If applicable)	
September 30, 2013	
Period Ended Date	
(Secondary License Type and File Number)	

#### SECURITIES AND EXCHANGE COMMISSION

#### SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

- 1. For the quarterly period ended **September 30, 2013**
- 2. Commission Identification Number <u>016342</u> 3. BIR Tax Identification No. <u>169-020-000</u>
- 4. Exact name of registrant as specified in its charter SM INVESTMENTS CORPORATION
- 5. PHILIPPINES

Province, Country or other jurisdiction of incorporation or organization

6. Industry Classification Code (SEC Use Only)

7. <u>10<sup>th</sup> Floor, One E-Com Center, Harbor Drive, Mall of Asia Complex, CBP-IA, Pasay City 1300</u>

Address of principal office Postal Code

8. **857-0100** 

Registrant's telephone number, including area code

- 9. Former name, former address, and former fiscal year, if changed since last report.
- 10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA

Title of Each Class Number of Shares

of Common Stock

Outstanding Amount of Debt Outstanding

COMMON STOCK

P10 PAR VALUE 796,231,242 N.A.

- 11. Are any or all of these securities listed on the Philippine Stock Exchange. Yes [X] No []
- 12. Indicate by check mark whether the registrant:
- (a) has filed all reports required to be filed by Section 11 of the Securities Regulation Code (SRC)and SRC Rule 11(a)-1 thereunder and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding 12 months (or for such shorter period that the registrant was required to file such reports);

Yes [X] No []

(b) has been subject to such filing requirements for the past 90 days.

Yes [X] No []

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### PART I FINANCIAL INFORMATION

**Item 1. Consolidated Financial Statements** 

# **SM INVESTMENTS CORPORATION AND SUBSIDIARIES**

Consolidated Financial Statements September 30, 2013, December 31, 2012, and December 31, 2011 and for the Nine Months Ended September 30, 2013 and 2012

# CONSOLIDATED BALANCE SHEETS

(Amounts in Thousands)

(Minotines in Thousands)	September 30,	December 31,	December 31,
	2013	2012	2011
	(Unaudited)	(Restated)	(Restated)
ASSETS			
Current Assets			
Cash and cash equivalents (Notes 5, 16, 20, 24 and 25)	P55,308,204	₽60,738,153	₽56,113,520
Time deposits and short-term investments (Notes 6, 18, 20, 24 and 25)	19,604,427	29,090,335	879,410
Investments held for trading and sale (Notes 7, 10, 20, 24 and 25)	1,127,543	2,857,841	1,940,809
Receivables (Notes 8, 15, 20, 24 and 25)	21,779,784	16,849,502	12,247,557
Merchandise inventories - at cost (Note 21)	13,434,641	13,402,762	13,436,456
Other current assets (Notes 9, 14, 15, 20, 24 and 25)	22,238,023	23,957,724	17,521,335
Total Current Assets	133,492,622	146,896,317	102,139,087
Noncurrent Assets Available for sale investments (Notes 10, 20, 24 and 25)	19 005 040	16 012 646	12 452 190
Available-for-sale investments (Notes 10, 20, 24 and 25) Investments in shares of stock of associates (Note 11)	18,095,949	16,912,646	12,453,180
Time deposits (Notes 6, 18, 20, 24 and 25)	131,240,989	127,182,585 29,432,850	87,158,832 37,416,563
Property and equipment (Note 12)	35,659,260	17,205,909	15,117,636
Investment properties (Notes 13 and 18)	18,962,812 164,948,499	150,015,201	131,324,324
Land and development (Note 14)	41,681,130	32,469,517	25,668,087
Intangibles (Note 15)	18,523,718	15,354,200	15,354,200
Deferred tax assets - net (Note 22)	957,090	642,105	694,644
Other noncurrent assets (Notes 15, 20, 24 and 25)	33,569,561	28,476,645	25,448,389
Total Noncurrent Assets	463,639,008	417,691,658	350,635,855
	P597,131,630	₽564,587,975	₽452,774,942
	1071,101,000	1-301,307,373	1 132,77 1,7 12
LIABILITIES AND EQUITY			
Current Liabilities  Park Joans (Notes 16, 20, 24 and 25)	D20 704 012	P21 702 075	D25 747 010
Bank loans (Notes 16, 20, 24 and 25) Accounts payable and other current liabilities (Notes 17, 20, 24 and 25)	₽28,794,012	₽31,793,975 58,074,019	₽25,747,919 45,222,267
Income tax payable	53,382,755 928,969	1,474,045	1,331,046
Current portion of long-term debt (Notes 13, 18, 20, 24 and 25)	30,700,135	14,659,558	8,926,128
Dividends payable (Notes 24 and 25)	226,476	97,283	25,696
Total Current Liabilities	114,032,347	106,098,880	81,253,056
Noncurrent Liabilities	114,002,047	100,070,000	01,233,030
Long-term debt - net of current portion (Notes 13, 18, 20, 24 and 25)	167,395,719	174,532,871	128,850,186
Derivative liabilities (Notes 24 and 25)	205,208	244,330	237,980
Deferred tax liabilities - net (Note 22)	4,965,752	4,686,258	4,674,380
Tenants' deposits and others (Notes 13, 23, 24 and 25)	16,291,157	15,748,136	13,789,790
Total Noncurrent Liabilities	188,857,836	195,211,595	147,552,336
Total Liabilities	302,890,183	301,310,475	228,805,392
Equity Attributable to Owners of the Parent	202,000,102	201,210,170	220,000,002
Capital stock (Note 19)	7,960,124	6,229,746	6,121,640
Additional paid-in capital (Note 19)	57,475,216	42,858,920	35,536,615
Equity adjustments from business combination under common	37,473,210	42,030,720	33,330,013
control (Note 19)	4,872,635	(687,067)	(687,067)
Cost of Parent common shares held by subsidiaries (Note 19)	(25,386)	(125,906)	(263,195)
Cumulative translation adjustment of a subsidiary	791,940	266,915	428,058
Actuarial losses	(347,332)	(264,111)	(144,563)
Net unrealized gain on available-for-sale investments (Notes 10 and 11)	9,864,887	11,718,559	7,008,067
Retained earnings (Note 19):	, ,		
Appropriated	27,000,000	35,000,000	5,000,000
Unappropriated	111,919,511	94,847,407	106,149,362
	219,511,595	189,844,463	159,148,917
Total Equity Attributable to Owners of the Parent	219,311,393		
Total Equity Attributable to Owners of the Parent Non-controlling Interests	74,729,852	73,433,037	64,820,633
			64,820,633 223,969,550

# CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands, Except Per Share Data)

	Nine months ended	September 30
	2013	2012
	(Unaudited)	(Unaudited)
REVENUE		
Sales:		
Merchandise	P124,897,198	₽110,540,553
Real estate and others	16,975,051	17,664,395
Rent (Notes 13, 20 and 23)	23,657,897	17,797,718
Equity in net earnings of associates (Note 11)	10,983,350	6,502,232
Cinema ticket sales, amusement and others	3,859,691	3,329,851
Dividend income, management fees, and others (Note 7, 10, 20 and 25)	2,712,219	2,839,669
	183,085,406	158,674,418
COST AND EXPENSES		
Cost of sales:		
Merchandise (Note 21)	95,187,742	82,081,188
Real estate and others	9,815,402	11,079,897
Selling, general and administrative expenses	41,502,551	34,403,702
	146,505,695	127,564,787
OTHER INCOME (CHARGES)		_
Interest expense	(8,096,306)	(7,689,535)
Interest income	2,841,878	3,383,859
Others – net	(300,064)	604,310
	(5,554,492)	(3,701,366)
INCOME BEFORE INCOME TAX	31,025,219	27,408,265
PROVISION FOR (BENEFIT FROM) INCOME TAX		
Current	4,688,758	4,465,035
Deferred	37,410	(36,734)
	4,726,168	4,428,301
NET INCOME	₽26,299,051	₽22,979,964
Attributable to		_
Owners of the Parent	P18,464,462	₽16,161,455
Non-controlling interests	7,834,589	6,818,509
	P26,299,051	P22,979,964
Earnings Per Common Share		
Basic	P23.4	₽20.9
		120.0

See accompanying Notes to Consolidated Financial Statements.

### CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands, Except Per Share Data)

	Three months ended S	September 30
	2013	2012
	(Unaudited)	(Unaudited)
REVENUE		
Sales:		
Merchandise	P41,306,836	₽36,720,721
Real estate and others	4,076,677	4,930,741
Rent (Notes 13, 20 and 23)	10,392,093	6,514,239
Equity in net earnings of associates (Note 11)	3,027,417	2,991,511
Cinema ticket sales, amusement and others	1,164,763	1,162,081
Dividends, management fees, and others (Notes 7, 10, 20 and 25)	1,007,299	1,216,635
	60,975,085	53,535,928
COST AND EXPENSES		
Cost of sales:		
Merchandise (Note 21)	31,920,308	27,191,233
Real estate and others	2,261,073	2,991,227
Selling, general and administrative expenses	15,748,006	12,373,725
	49,929,387	42,556,185
OTHER INCOME (CHARCES)		
OTHER INCOME (CHARGES) Interest expense (Notes 14, 16, 18, 20, 24 and 25)	(2 666 477)	(3,015,005)
Interest income (Notes 5, 6, 7, 10 and 20)	(2,666,477) 893,512	1,111,884
Others - net (Notes 11, 12, 13, 18, 24 and 25)	92,798	79,978
Others - net (Notes 11, 12, 13, 16, 24 and 23)	(1,680,167)	(1,823,143)
INCOME BEFORE INCOME TAX	9,365,531	9,156,600
PROVISION FOR/(BENEFIT FROM) INCOME TAX (Note 22)		
Current	1,295,176	1,509,506
Deferred	(145,463)	9,384
	1,149,713	1,518,890
NET INCOME	P8,215,818	₽7,637,710
Attributable to		
Equity holders of the Parent (Note 26)	P5,832,450	₽5,244,633
Non-controlling interests	2,383,368	2,393,077
Tvoir condoning interests	P8,215,818	₽7,637,710
		,,,
Earnings Per Common Share (Note 26)	To 4	DC 0
Basic	P7.4	₽6.8

See accompanying Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands)

	Nine months ended	September 30
<del>-</del>	2013	2012
	Unaudited	Unaudited
NET INCOME	P26,299,051	<b>P</b> 22,979,964
OTHER COMPREHENSIVE INCOME		
Share in unrealized gain/(loss) on available-for-sale investments of associates -		
net (Notes 10 and 11)	(2,731,342)	1,077,347
Net unrealized gain on available-for-sale investments (Note 10)	1,730,243	2,559,659
Income tax relating to components of other comprehensive income	72,901	229,248
Actuarial losses	(76,780)	(54,285)
Cumulative translation adjustment of a subsidiary	654,665	(175,190)
	(350,313)	3,636,779
TOTAL COMPREHENSIVE INCOME	P25,948,738	P26,616,743
Attributable to		
Owners of the Parent	P17,052,594	₽18,864,950
Non-controlling interests	8,896,144	7,751,793
	P25,948,738	₽26,616,743

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands)

	Three months ended	September 30
-	2013	2012
	Unaudited	Unaudited
NET INCOME	P8,215,818	₽7,637,710
OTHER COMPREHENSIVE INCOME		
Share in unrealized gain/(loss) on available-for-sale investments of associates -		
net (Notes 10 and 11)	(599,999)	744,105
Net unrealized gain on available-for-sale investments (Note 10)	546,893	(1,143,275)
Income tax relating to components of other comprehensive income	38,256	106,459
Actuarial losses	(33,796)	5,506
Cumulative translation adjustment of a subsidiary	(388,474)	5,240
	(437,120)	(281,965)
TOTAL COMPREHENSIVE INCOME	P7,778,698	₽7,355,745
Attributable to		
Owners of the Parent	P5,439,287	₽5,407,472
Non-controlling interests	2,339,411	1,948,273
	P7,778,698	₽7,355,745

See accompanying Notes to Consolidated Financial Statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in Thousands, Except Per Share Data)

					Equity Att	ributable to Ov	vners of the Parent				Non-controlling Interests	Total Equity
	Capital Stock (Note 19)	Additional Paid-in Capital (Note 19)	Equity Adjustments from Business Combination Under Common Control (Note 19)	Cost of Parent Common Shares Held by Subsidiari es (Note 19)	Cumulative Translation Adjustment of a Subsidiary	Actuarial losses	Net Unrealized Gain on Available- for-Sale Investments (Notes 10 and 11)	Appropriated Retained Earnings (Note 19)	Unappropriated Retained Earnings (Note 19)	Total		
Balance at December 31, 2012, as previously reported	P6,229,746	P42,858,920	(P2,332,796)	(P125,906)	P266,915	₽-	P11,718,559	P35,000,000	P94,458,694	P188,074,132	P73,570,846	P261,644,978
Prior period adjustments (Notes 3 and 27)	· · · -	· · · -	1,645,729	_	· –	(264,111)	· · · -	· · · -	388,713	1,770,331	(137,809)	1,632,522
Balance at December 31, 2012, restated	6,229,746	42,858,920	(687,067)	(125,906)	266,915	(264,111)	11,718,559	35,000,000	94,847,407	189,844,463	73,433,037	263,277,500
Net income for the period	_	_	_	_	_	_	_	_	18,464,462	18,464,462	7,834,589	26,299,051
Other comprehensive income	_	_	_	_	525,025	(83,221)	(1,853,672)	_		(1,411,868)	1,061,555	(350,313)
Total comprehensive income for the period	-	_	_	_	525,025	(83,221)	(1,853,672)	-	18,464,462	17,052,594	8,896,144	25,948,738
Cash dividends - P11.80 a share (Note 19)	-	-	-	_	_	_	_	_	(7,423,075)	(7,423,075)	_	(7,423,075)
Stock dividends – 25% (Notes 19 and 29)	1,576,300	_	_	_	_	_	_	_	(1,576,300)	_	_	_
Property Group consolidation	_	-	5,559,702	-	_	-	-	_	(392,983)	5,166,719	_	5,166,719
Reversal of appropriation (Note 19)	_	-	-	-	_	-	-	(8,000,000)	8,000,000	-	_	_
Disposal of common shares held by subsidiaries	_	_	_	100,520	_	_	_	_		100,520		100,520
Issuance of Parent common shares	154,078	14,616,296	_	_	_	_	_	_	_	14,770,374	_	14,770,374
Decrease in previous year's non-controlling interests	_	_	_	_	-	_	_	_	_	_	(5,469,483)	(5,469,483)
Cash dividends received by non-controlling interests	_	_	-	_	-	_	-	_	-	-	(2,129,846)	(2,129,846)
Balance at September 30, 2013	₽7,960,124	P57,475,216	P4,872,635	(P25,386)	P791,940	(347,332)	P9,864,887	P27,000,000	P111,919,511	₽219,511,595	P74,729,852	P294,241,447
Balance at December 31, 2011, as previously reported	₽6,121,640	₽35,536,615	(P2,332,796)	(\P263,195)	₽428,058	₽-	₽7,008,067	₽5,000,000	₽106,167,942	₽157.666.331	P64,620,530	₽222.286.861
Prior period adjustments (Notes 3 and 27)	F0,121,040	£33,330,013	1,645,729	(¥205,195)	£428,038	(144,563)	£/,000,00/	£3,000,000	(18,580)	1,482,586	200,103	1.682.689
Balance at December 31, 2011, restated	6,121,640	35,536,615	(687,067)	(263,195)	428,058	(144,563)	7.008.067	5,000,000	106,149,362	159,148,917	64,820,633	223,969,550
Net income for the period	0,121,040	33,330,013	(087,007)	(203,193)	428,038	(144,303)	7,008,007	3,000,000	16,161,455	16,161,455	6.818.509	22,979,964
Other comprehensive income, restated	=	_	_	_	(137,240)	(71,973)	2.912.708	_	10,101,433	2,703,495	933.284	3,636,779
Total comprehensive income for the period					(137,240)	(71,973)	2,912,708		16,161,455	18.864.950	7,751,793	26.616.743
Cash dividends - \$\mathbb{P}10.40 a share (Note 19)	_	_	_	_	(137,240)	(/1,9/3)	2,912,708	_	(6,383,630)	(6,383,630)	7,731,793	(6,383,630)
Property Group consolidation	_	_	_	_	_	_	_	_	370,875	370,875	_	370,875
Issuance of Parent common shares	108,106	6.997.136	_	_	_	_	_	_	570,075	7,105,242	_	7,105,242
Disposal of common shares held by subsidiaries	100,100	0,557,130	_	88.687	_	_	_	_	_	88,687	_	88.687
Decrease in previous year's non-controlling interests	_	_	_	-	_	_	_	_	_	-	(698,974)	(698,974)
Cash dividends received by non-controlling interest	_	_	_	_	_	_	_	_	_	_	(2,042,914)	(2,042,914)
Balance at September 30, 2012, restated	₽6,229,746	₽42,533,751	(P687,067)	(P174,508)	₽290,818	(P216,536)	₽9,920,775	₽5,000,000	₽116,298,062	₽179,195,041	P69,830,538	£249,025,579
		, ,	. , ,	. , -,								

 $See\ accompanying\ Notes\ to\ Consolidated\ Financial\ Statements.$ 

# CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in Thousands)

	Nine months en	ded September 30
	2013	2012
	Unaudited	Unaudited
CACH ELONG EDOM ODED ATTNIC ACTIVITATE		
CASH FLOWS FROM OPERATING ACTIVITIES Income before income tax	₽31,025,219	₽27,408,266
Adjustments for:	£31,023,219	£27,400,200
Interest expense	8,096,306	7,652,336
Depreciation and amortization	7,104,826	5,965,870
Equity in net earnings of associates	(10,983,350)	(6,512,537)
Interest income	. , , ,	(3,383,859)
	(2,841,878)	(3,363,639)
Gain on disposal of investments and properties - net Loss on fair value changes on derivatives - net	(189,162)	_
	401,144	_
Gain on available-for-sale investments and fair value changes on	(152 505)	
investments held for trading - net	(153,705)	(270.026)
Dividend income	(248,886)	(270,936)
Unrealized foreign exchange gain	(63,489)	(657,512)
Income before working capital changes	32,147,025	30,201,628
Decrease (increase) in:	(0.211.512)	
Land and development	(9,211,613)	(11,167,632)
Merchandise inventories	(626,597)	(304,801)
Receivables	(6,256,761)	(193,390)
Other current assets	1,313,444	(1,458,954)
Increase (decrease) in:		
Accounts payable and other current liabilities	(3,622,792)	(993,650)
Tenants' deposits and others	23,250,404	1,190,330
Defined benefit liability	(83,220)	_
Net cash generated from operations	36,909,890	17,273,531
Income tax paid	(5,188,420)	(4,720,848)
Net cash provided by operating activities	31,721,470	12,552,683
~		
CASH FLOWS FROM INVESTING ACTIVITIES		
Proceeds from sale of: Investments in shares of stock of associates		69,592
Property and equipment	200.040	,
	280,840	105,094
Investment properties	374,927	202 150
Available-for-sale investments and held for trading Additions to:	(292,316)	202,150
	(10.041.500)	(16 559 070)
Investment properties	(18,041,590)	(16,558,079)
Investments in shares of stock of associates	(39,095)	(28,022,556)
Property and equipment	(4,414,343)	(4,149,752)
Decrease (increase) in:	000 105	(0.100.600)
Other noncurrent assets	829,135	(2,199,620)
Time deposits and short-term investments	3,259,498	(24,921,010)
Acquisition of subsidiary, net of cash received	(2,963,535)	55,467
Interest received	3,369,570	3,686,823
Dividends received	4,416,640	770,878
Net cash used in investing activities	(13,220,269)	(70,961,013)

(Forward)

	Nine months ended September 30			
	2013	2012		
	Unaudited	Unaudited		
CASH FLOWS FROM FINANCING ACTIVITIES				
Availments of:				
Long-term debt	<b>₽55,582,550</b>	₽48,635,384		
Bank loans	41,409,027	54,214,410		
Payments of:	,,	- 1,== 1,1==		
Long-term debt	(60,376,028)	(7,575,616)		
Bank loans	(44,477,690)	(40,104,979)		
Interest	(8,913,137)	(6,716,943)		
Dividends	(7,293,882)	(8,063,024)		
Proceeds from issuance of new common shares	6,443,075	6,329,678		
Disposal of Parent common shares held by subsidiaries	100,520	88,687		
Decrease in non-controlling interests	(6,537,774)	(291,593)		
Net cash provided by (used in) financing activities	(24,063,339)	46,516,004		
NET DECREASE IN CASH AND CASH EQUIVALENTS	(5,562,138)	(11,892,326)		
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	132,189	59,868		
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60,738,153	56,050,322		
CASH AND CASH EQUIVALENTS AT END OF YEAR	P55,308,204	₽44,217,864		

See accompanying Notes to Consolidated Financial Statements.

# SM INVESTMENTS CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

SM Investments Corporation (SMIC or Parent Company) was incorporated in the Philippines on January 15, 1960. On June 3, 2009, the Philippine Securities and Exchange Commission (SEC) approved the amendment of SMIC's articles of incorporation for the extension of the Company's corporate life for another 50 years from January 15, 2010. Its registered office address is 10th Floor, One E-Com Center, Harbor Drive, Mall of Asia Complex, CBP-1A, Pasay City 1300.

The Parent Company and its subsidiaries (collectively referred to as the Group), and its associates are involved primarily in shopping mall development, retail, real estate development and tourism, hotels and conventions and financial services and others.

The Parent Company's shares of stock are publicly traded in the Philippine Stock Exchange (PSE).

#### 2. Basis of Preparation, Statement of Compliance and Changes in Accounting Policies

#### **Basis of Preparation**

The consolidated financial statements of the Group have been prepared on the historical cost basis, except for derivative financial instruments, investments held for trading and available-for-sale (AFS) investments, which have all been measured at fair value. The consolidated financial statements are presented in Philippine peso, which is the Group's functional and presentation currency under Philippine Financial Reporting Standards (PFRS). All values are rounded to the nearest thousand, except when otherwise indicated.

#### Statement of Compliance

The consolidated financial statements have been prepared in compliance with PFRS. PFRS includes statements named PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations from International Financial Reporting Interpretations Committee (IFRIC) issued by the Financial Reporting Standards Council (FRSC).

#### Changes in Accounting Policies

The accounting policies adopted are consistent with those of the previous financial year, except for the adoption of the following amended PFRS, which were adopted starting January 1, 2012. The adoption of the amended standards and interpretations did not have any impact on the Group's consolidated financial statements.

#### Amendments to Standards and Interpretations

- PFRS 7 (Amendment), *Financial Instruments: Disclosures Transfers of Financial Assets*, became effective for annual periods beginning July 1, 2011
- PAS 12 (Amendment), *Income Taxes Deferred Tax: Recovery of Underlying Assets*, became effective for annual periods beginning January 1, 2012
- Philippine Interpretation Questions and Answers (Q&A) 2011-02, PFRS 3.2 Common Control Business Combinations, effective January 1, 2012
- Philippine Interpretation Q&A 2011-03, Accounting for Intercompany Loans, effective January 1, 2012
- PAS 1, Financial Statement Presentation (Amendment) Presentation of Items of Other Comprehensive Income, will become effective July 1, 2012.
- Amendments to PFRS 1 Government Loans. This standard is not applicable to the Group.
- Philippine Interpretation IFRIC 20, Stripping Costs in the Production Phase of a Surface Mine, effective January 1, 2013.
- PAS 19, Employee Benefits (Revised), effective January 1, 2013. Amendments to PAS 19 range from fundamental changes such as removing the corridor mechanism and the concept of expected returns on plan assets to simple clarifications and rewording. The revised standard also requires new disclosures such as, among others, a sensitivity analysis for each significant actuarial assumption, information on asset-liability matching strategies, duration of the defined benefit obligation, and disaggregation of plan assets by nature and risk.

The Group reviewed its existing employee benefits and determined that the amended standard has a significant impact on its accounting for retirement benefits. The Group obtained the services of an external actuary to compute the applied amendments retrospectively from January 1, 2011. The impact to the financial statements upon adoption of the standard are detailed in Note 3.

The Group assessed that the following standards do not have significant impact on its consolidated financial statements:

- PFRS 7, Financial Instruments: Disclosures (Amendment) Offsetting Financial Assets and Financial Liabilities, effective January 1, 2013
- Transition guidance on PFRS 10, PFRS 11 and PFRS 12 (Amendment), effective January 1, 2013
- PFRS 10, Consolidated Financial Statements, effective January 1, 2013
- PFRS 11, *Joint Arrangements*, effective January 1, 2013
- PFRS 12, Disclosure of Interests in Other Entities, effective January 1, 2013
- PFRS 13, Fair Value Measurement, effective January 1, 2013
- PAS 27, Separate Financial Statements (Amendment), as revised in 2011, effective January 1, 2013
- PAS 28, Investments in Associates and Joint Venture (Amendment), as revised in 2011, effective January 1, 2013

#### Future Changes in Accounting Policies

The following are the new standards, interpretations, amendments and improvements to PFRS and Philippine Interpretations that were issued but are not yet effective as at September 30, 2013. The Group intends to adopt the applicable standards, interpretations, amendments and improvements when these become effective.

#### New Standards and Interpretations

PFRS 9, Financial Instruments, will become effective for annual periods beginning on or after January 1, 2015. PFRS 9, as issued, reflects the first phase on the replacement of PAS 39 and applies to the classification and measurement of financial assets and liabilities as defined in PAS 39, Financial Instruments: Recognition and Measurement. Work on impairment of financial instruments and hedge accounting is still ongoing, with a view to replacing PAS 39 in its entirety. PFRS 9 requires all financial assets to be measured at fair value at initial recognition. A debt financial asset may, if the fair value option (FVO) is not invoked, be subsequently measured at amortized cost if it is held within a business model that has the objective to hold the assets to collect the contractual cash flows and its contractual terms give rise, on specified dates, to cash flows that are solely payments of principal and interest on the principal outstanding. All other debt instruments are subsequently measured at fair value through profit or loss. All equity financial assets are measured at fair value either through other comprehensive income (OCI) or profit or loss. Equity financial assets held for trading must be measured at fair value through profit or loss. For FVO liabilities, the amount of change in the fair value of a liability that is attributable to changes in credit risk must be presented in OCI. The remainder of the change in fair value is presented in profit or loss, unless presentation of the fair value change in respect of the liability's credit risk in OCI would create or enlarge an accounting mismatch in profit or loss. All other PAS 39 classification and measurement requirements for financial liabilities have been carried forward into PFRS 9, including the embedded derivative separation rules and the criteria for using the FVO.

The Group has made an evaluation of the impact of the adoption of this standard. The Group decided not to early adopt PFRS 9 for its 2013 reporting ahead of its effectivity date on January 1, 2015 and therefore the consolidated financial statements as of September 30, 2013 do not reflect the impact of the said standard. Based on this evaluation, loans and receivables and other financial liabilities, both carried at amortized cost, and investments held for trading and available for sale investments, both carried at fair value, will not be significantly affected. Upon adoption, these financial instruments shall continue to be carried at amortized cost and fair value, thus, has no impact to the Group's financial position and performance.

The adoption of the first phase of PFRS 9 will have an effect on the classification and measurement of the Group's other financial assets, but will potentially have no impact on the classification and measurement of financial liabilities.

Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate, covers accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. The interpretation requires that revenue on construction of real estate be recognized only upon completion, except when such contract qualifies as construction contract to be accounted for under PAS 11, Construction Contracts, or involves rendering of services in which case revenue is recognized based on stage of completion. Contracts involving provision of services with the construction materials and where the risks and reward of ownership are transferred to the buyer on a continuous basis will also be accounted for based on stage of completion. The SEC and the Financial Reporting Standards Council have deferred the effectivity of this interpretation until the final Revenue standard is issued by the International Accounting Standards Board and an evaluation of the requirements of the final Revenue standard against the practices of the Philippine real estate industry is completed. The adoption of this interpretation will result to a change in the revenue and cost recognition from percentage of completion method to completed contract method. The Group has made an assessment and is continuously monitoring the impact of this new interpretation to its consolidated financial statements.

#### Amendments to Standards

• PAS 32, Financial Instruments: Presentation (Amendment) - Offsetting Financial Assets and Financial liabilities. The amendments to PAS 32 are to be applied retrospectively for annual periods beginning on or after January 1, 2014. The amendments clarify the meaning of "currently has a legally enforceable right to offset" and also clarify the application of the PAS 32 offsetting criteria to settlement systems (such as central clearing house systems) which apply gross settlement mechanisms that are not simultaneous. The amendment affects presentation only and has no impact on the Group's financial position or performance.

#### **Basis of Consolidation**

Basis of Consolidation from January 1, 2010. The consolidated financial statements comprise the financial statements of the Parent Company and all of its subsidiaries as at September 30, 2013.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

Non-controlling interests represent the portion of profit or loss, other comprehensive income and net assets not held by the Group and are presented separately in the consolidated statements of income, consolidated statements of comprehensive income and within equity section in the consolidated balance sheets, separately from equity attributable to owners of the Parent.

Losses from a subsidiary are attributed to the non-controlling interest even if that results in a deficit balance.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary;
- Derecognizes the carrying amount of any non-controlling interest;
- Derecognizes the cumulative translation differences recorded in equity;
- Recognizes the fair value of the consideration received;
- Recognizes the fair value of any investment retained;
- Recognizes any surplus or deficit in profit or loss;
- Reclassifies the Parent Company's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate.

Basis of Consolidation Prior to January 1, 2010. Certain of the above-mentioned policies were applied on a prospective basis. The following differences, however, are carried forward in certain instances from the previous basis of consolidation:

Transactions with non-controlling interest without loss of control, prior to January 1, 2010, were accounted for using the parent entity extension method, whereby, the difference between the consideration transferred (received) and the proportionate share of the net assets acquired (sold) were recognized as goodwill (negative goodwill).

Losses applicable to the non-controlling interest in a consolidated subsidiary may exceed the non-controlling interest in the subsidiary's equity. The excess, and any further losses applicable to the non-controlling interest, are allocated against the controlling interest to the extent that the non-controlling interest has a binding obligation and is able to make an additional investment to cover the losses. If the subsidiary subsequently reports profits, such profits are allocated to the controlling interest until the non-controlling interest's share in the losses previously absorbed by the controlling has been recovered. Losses prior to January 1, 2010 were not reallocated between non-controlling interest and owners of the Parent.

The income and expenses of a subsidiary are included in the consolidated financial statements until the date on which the Group ceases to control the subsidiary. The difference between the proceeds from the disposal of the subsidiary and its carrying amount as at the date of disposal, including the cumulative amount of any exchange differences that relate to the subsidiary recognized in equity, is recognized in the consolidated statements of income as gain or loss on the disposal of the subsidiary.

The consolidated financial statements include the accounts of the Parent Company and the following subsidiaries:

	Percentage of Ownership						
				21 2012		nber 31,	
-		ber 30, 2013		er 31, 2012		011	
Company	Direct	Indirect	Direct	Indirect	Direct	Indirect	
Shopping Mall Development SM Prime Holdings, Inc. (SM Prime) and Subsidiaries	22	31	22	41	22	41	
Retail							
SM Retail, Inc. (SM Retail) and Subsidiaries	100	_	100	_	100	_	
Prime Central, Inc. (Prime Central) and Subsidiaries	100	_	100	_	100	_	
Rappel Holdings, Inc. (Rappel) and Subsidiaries	100	_	100	_	100	_	
Real Estate Development and Tourism							
SM Land, Inc. (SM Land) and Subsidiaries: SM Development Corporation (SMDC) and	64	-	67	-	67	_	
Subsidiaries	_	99	_	65	_	65	
Magenta Legacy, Inc. (Magenta)	_	99	_	99	_	99	
Associated Development Corporation	_	100	_	100	_	100	
Highlands Prime, Inc.	_	100	_	100	_	100	
Mountain Bliss Resort and Development Corporation (Mt. Bliss) and Subsidiaries Belleshares Holdings, Inc. (formerly SM	100	_	100	_	100	_	
Commercial Properties, Inc.) and Subsidiaries	59	_	59	_	59	_	
Intercontinental Development Corporation (ICDC)	72	28	72	28	72	28	
Bellevue Properties, Inc.	62	_	62	_	62	_	
Tagaytay Resort Development Corporation	33	25	33	25	33	25	
Hotels and Conventions SM Hotels and Conventions Corp. (SM Hotels) and Subsidiaries	100	_	100	_	100	_	
Others							
Primebridge Holdings, Inc. (Primebridge)	80	20	80	20	80	20	
Asia Pacific Computer Technology Center, Inc.	52		52		52	_	
Multi-Realty Development Corporation (MRDC)	91	_	91	_	91	_	
SM Arena Complex Corporation	100	_	100	_	_	_	
Henfels Investments Corp.	99	_	99	_	_	_	
r							

#### Summerhills Home Development Corporation (SHDC)

In 2013, SM Land acquired 51.0% ownership in SHDC from parties under common control for a total consideration of \$\mathbb{P}20.4\$ million. Consequently, SHDC became a subsidiary of SM Land.

### Waltermart Mall

On January 7, 2013, SM Prime entered into a Shareholders Agreement for the acquisition of Waltermart Mall. Waltermart Mall is engaged in the business of shopping mall operations. Waltermart Mall currently operates 21 shopping centers across Metro Manila, North and South Luzon. As at September 30, 2013, the final terms and conditions of the acquisition are still subject to due diligence and discussion.

#### Waltermart Supermarket

In 2013, SM Retail acquired 51.0% ownership in Waltermart Supermarket for a total consideration of \$23,569.8 million. Consequently, Waltermart Supermarket became a subsidiary of SM Retail.

#### Hotel Specialist (Davao), Inc.

In August 2012, SM Hotels incorporated Hotel Specialist (Davao), Inc., as a wholly owned subsidiary to engage in and carry on the business of hotel and resort.

#### Mindanao Shoppers Daily Destination Corp. (MSDD)

In July 2012, SM Retail invested £18.8 million or an equivalent of 75% interest in a newly incorporated company in the Philippines, MSDD. MSDD is engaged in the retail/wholesale trading of merchandise, such as dry goods, wearing apparels, food and other merchandise. Consequently, MSDD became a subsidiary of SM Retail.

#### SM Arena Complex Corporation (SM Arena)

In March 2012, SMIC incorporated SM Arena, as a wholly owned subsidiary to engage in, conduct and carry on the business to manage the operations of Mall of Asia Arena, an entertainment and sporting events facility that also houses various stores.

#### My ShoppingLane Cebu Corporation (MSCC)

In October 2011, SM Retail invested \$\text{P}22.5\$ million or an equivalent of 75% interest in a newly incorporated company in the Philippines, MSCC. MSCC is engaged in the retail/wholesale trading of merchandise, such as dry goods, wearing apparels, food and other merchandise. Consequently, MSCC became a subsidiary of SM Retail.

#### Hyperhome Corp. and Hyperfashion Corp. (subsidiaries of SM Retail)

In 2011, SM Retail incorporated Hyperhome Corp. and Hyperfashion Corp. as wholly owned subsidiaries to engage in, conduct and carry on the business of buying, selling, distributing, marketing at wholesale and retail, importing, exporting insofar as may be permitted by law, all kinds of goods, commodities, wares and merchandise of every kind and description such as but not limited to bags and luggages, clothing line and accessories and other general merchandise on a wholesale/retail basis.

#### SM Prime

SM Prime declared a stock dividend in 2012 which resulted in an increase of 752.4 million and 1,423.4 million common shares held by SMIC and SM Land, respectively. The declaration of stock dividend by SM Prime did not result in a change in ownership interest of the Group.

On October 14, 2010, SM Prime has undergone an international placement and engaged into a Placement Agreement with SM Land (Selling Shareholder) and CLSA Limited and Macquarie Capital (Singapore) Pte. Limited (the "Joint Bookrunners"). As stated in the Placement Agreement, SM Land shall sell its 569.6 million SM Prime common shares (the "Sale Shares") with a par value of \$\mathbb{P}\$1.00 per share at \$\mathbb{P}\$11.50 (Offer Price) per share to the Joint Bookrunners, or to investors that the Joint Bookrunners may procure outside the Philippines (the "International Placement").

Contemporaneous with the signing of the Placement Agreement, SM Prime likewise entered into a Subscription Agreement with SM Land, where the latter will not directly receive any proceeds from the International Placement but has conditionally agreed to subscribe for new SM Prime common shares (out of its authorized but unissued capital stock) in an amount equal to the aggregate number of the Sale Shares sold by SM Land at a subscription price of \$\mathbb{P}11.50\$ per share, which is equal to the Offer Price of the Sale Shares.

SM Land was able to sell through the Joint Bookrunners the total Sale Shares of 569.6 million SM Prime common shares. Likewise, SM Land subscribed for and SM Prime issued to SM Land the same number of new SM Prime common shares.

The placement and subscription agreements resulted in a 3% decrease in total direct and indirect ownership of the Group over SM Prime.

#### **SMDC**

SMDC declared a stock dividend in 2012 which resulted to an increase of 1.1 million and 549.4 million common shares held by SMIC and SM Land, respectively. The declaration of stock dividend by SMDC did not result to a change in the ownership interest of the Group.

In 2012, SMDC acquired Guadix Land Corporation (GLC), Lascona Land Company, Inc. (LLCI) and Metro South Davao Property Corporation (MSDPC) for \$\mathbb{P}498.4\$ million, \$\mathbb{P}1,500.0\$ million and \$\mathbb{P}600.0\$ million, respectively, and became its wholly owned subsidiaries (see Note 15).

In 2011, SMDC acquired Twenty Two Forty One Properties, Inc. (TTFOPI) for \$\mathbb{P}\$195.6 million and became its wholly owned subsidiary.

In 2010, SMDC acquired Vancouver Lands, Inc. (VLI) for \$\mathbb{P}\$566.6 million and became its wholly owned subsidiary.

In January and October 2010, SMDC had a stock rights offering to eligible existing common shareholders of SMDC at the proportion of one rights share for every three existing common shares held as at record date, at an offer price of \$\mathbb{P}3.50\$ and \$\mathbb{P}6.38\$ per rights share, respectively.

SMIC acquired a total of 4.04 million additional SMDC shares for a total cost of P20.8 million. The availment of additional shares from the said offering did not result to a change in ownership interest of SMIC in SMDC.

SM Land acquired a total of 2,114.5 million additional SMDC shares for a total cost of \$\textstyle{2}10,840.0\$ million, a fraction of which totaling to 32.9 million SMDC shares or a total cost of \$\textstyle{2}115.2\$ million was purchased by SM Land from the unsubscribed portion of the aggregate stock rights offered by SMDC. The availment of additional shares resulted to a 0.6% increase in SM Land's interest in SMDC.

In August 2013, SMDC, through a "tender offer" executed by SM Land wherein, became a subsidiary of SM Land.

#### SM Land (see Note 27)

In August 2013, SM Land became a majority and controlling shareholder of SMDC and HPI through the tender offer it executed wherein it offered its SM Prime shares in exchange for shares of SMDC and Highlands Prime, Inc. (HPI).

#### MH Holdings, Inc. (MHI)

In 2010, MH Holdings, a subsidiary of SM Retail, invested P72 million or an equivalent of 60% interest in a newly incorporated company in the Philippines, Forever Agape & Glory, Inc. (Forever Agape). Consequently, Forever Agape became a subsidiary of MHI.

#### 3. Summary of Significant Accounting Policies

#### Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three months or less from acquisition date and are subject to an insignificant risk of change in value.

#### Time Deposits and Short-term Investments

Time deposits and short-term investments are cash placements, shown under current assets, with original maturities of more than three months but less than one year. Time deposits which will mature twelve months after the reporting period are presented under noncurrent assets.

#### Financial Instruments - Initial Recognition and Subsequent Measurement

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated balance sheets when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition and derecognition, as applicable, are done using settlement date accounting. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the market place. Derivatives are recognized on a trade date basis.

*Initial Recognition of Financial Instruments.* Financial instruments are recognized initially at fair value, which is the fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those classified as fair value through profit or loss (FVPL), includes transaction cost.

Subsequent to initial recognition, the Group classifies its financial instruments in the following categories: financial assets and financial liabilities at FVPL, loans and receivables, HTM investments, AFS investments and other financial liabilities. The classification depends on the purpose for which the instruments are acquired and whether they are quoted in an active market. Management determines the classification at initial recognition and, where allowed and appropriate, re-evaluates this classification at every reporting date.

Determination of Fair Value. The fair value of financial instruments traded in active markets at reporting period is based on their quoted market price or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. When current bid and asking prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has not been a significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, options pricing models and other relevant valuation models.

"Day 1" Difference. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in the consolidated statements of income unless it qualifies for recognition as some other type of asset or liability. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in the consolidated statements of income when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference amount.

Financial Assets and Liabilities at FVPL. Financial assets and liabilities at FVPL include financial assets and liabilities held for trading and financial assets and liabilities designated upon initial recognition as at FVPL.

Financial assets and liabilities are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Gains or losses on investments held for trading are recognized in the consolidated statements of income under "Foreign exchange gain and others" account. Interest income earned on investments held for trading are recognized in "Interest income" account in the consolidated statements of income.

Financial assets and liabilities may be designated by management at initial recognition as FVPL when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets and liabilities or recognizing gains or losses on a different basis; or
- the assets and liabilities are part of a group of financial assets, financial liabilities or both which are managed and their performance are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recorded.

The Group's investments held for trading and derivative assets are classified as financial assets at FVPL, while the Group's derivative liabilities arising from issuance of convertible bonds and derivative financial instruments with negative fair values are also included as financial liabilities at FVPL.

Loans and Receivables. Loans and receivables are nonderivative financial assets with fixed or determinable payments that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS investments or financial assets at FVPL.

After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest method, less allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in the consolidated statements of income when the loans and receivables are derecognized and impaired, as well as through the amortization process. Loans and receivables are included under current assets if realizability or collectibility is within twelve months from reporting period. Otherwise, these are classified as noncurrent assets.

The Group's cash and cash equivalents, time deposits and short-term investments (including noncurrent portion) and receivables (including noncurrent portion of receivables from real estate buyers), advances and other receivables (included under "Other current assets" account), receivable from a related party and long-term notes (included under "Other noncurrent assets" account) are classified under this category.

HTM Investments. HTM investments are quoted nonderivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells other than an insignificant amount of HTM investments, the entire category would be tainted and reclassified as AFS investments. After initial measurement, these investments are measured at amortized cost using the effective interest method, less impairment in value. Amortized cost is calculated by taking into account any

discount or premium on acquisition and fees that are an integral part of the effective interest rate. Gains and losses are recognized in the consolidated statements of income when the HTM investments are derecognized or impaired, as well as through the amortization process. Assets under this category are classified as current assets if maturity is within twelve months from reporting period. Otherwise, these are classified as noncurrent assets.

The Group's investment in quoted Philippine government treasury bonds are classified under this category.

AFS Investments. AFS investments are nonderivative financial assets that are designated under this category or are not classified in any of the other categories. These are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. Subsequent to initial recognition, AFS investments are carried at fair value in the consolidated balance sheets. Changes in the fair value of such assets are reported as net unrealized gain or loss on AFS investments in the consolidated statements of comprehensive income under "Net unrealized gain (loss) on available-for-sale investments" account until the investment is derecognized or the investment is determined to be impaired. On derecognition or impairment, the cumulative gain or loss previously reported in consolidated statements of comprehensive income is transferred to the consolidated statements of income. Interest earned on holding AFS investments are recognized in the consolidated statements of income using the effective interest method. Assets under this category are classified as current assets if expected to be disposed of within twelve months from reporting period and as noncurrent assets if expected date of disposal is more than twelve months from reporting period.

The Group's investments in shares of stock, bonds and corporate notes, redeemable preferred shares and club shares are classified under this category. The current portion is included under "Investments held for trading and sale" account in the consolidated balance sheets.

*Other Financial Liabilities*. This category pertains to financial liabilities that are not held for trading or not designated as at FVPL upon the inception of the liability. These include liabilities arising from operations or borrowings.

Other financial liabilities are recognized initially at fair value and are subsequently carried at amortized cost, taking into account the impact of applying the effective interest method of amortization (or accretion) for any related premium, discount and any directly attributable transaction costs. Gains and losses on other financial liabilities are recognized in the consolidated statements of income when the liabilities are derecognized, as well as through the amortization process.

The Group's bank loans, accounts payable and other current liabilities, dividends payable, long-term debt and tenants' deposits and others are classified under this category.

#### Classification of Financial Instruments Between Liability and Equity

A financial instrument is classified as liability if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity; or
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole the amount separately determined as the fair value of the liability component on the date of issue.

#### Redeemable Preferred Shares

In determining whether a preferred share is a financial liability or an equity instrument, the Group assesses the particular rights attaching to the share to determine whether it exhibits the fundamental characteristic of a financial liability. A preferred share that provides for mandatory redemption by the Group for a fixed or determinable amount at a fixed or determinable future date, or gives the holder the right to require the Group to redeem the instrument at or after a particular date for a fixed or determinable amount, is a financial liability.

The redeemable preferred shares of the Group exhibit the characteristics of a financial liability and are thus recognized as a liability under "Long-term debt" account in the consolidated balance sheets, net of transaction costs. The corresponding dividends on the shares are charged as interest expense in the consolidated statements of income.

Transaction costs are amortized over the maturity period of the preferred shares using the effective interest method.

#### **Debt Issue Costs**

Debt issue costs are presented as reduction in long-term debt and are amortized over the terms of the related borrowings using the effective interest method.

#### **Derivative Financial Instruments**

The Group uses derivative financial instruments such as long-term currency swaps, foreign currency call options, interest rate swaps, foreign currency range options and non-deliverable forwards to hedge the risks associated with foreign currency and interest rate fluctuations. Derivative financial instruments, including bifurcated embedded derivatives, are initially recognized at fair value on the date on which the derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

The Group's derivative instruments provide economic hedges under the Group's policies but are not designated as accounting hedges. Consequently, any gains or losses arising from changes in fair value are taken directly to profit or loss for the year.

Embedded Derivative. An embedded derivative is a component of a hybrid (combined) instrument that also includes a nonderivative host contract with the effect that some of the cash flows of the combined instrument vary, in a way similar to a stand-alone derivative. The Group assesses whether embedded derivatives are required to be separated from host contracts when the Group first becomes a party to the contract. An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized as at FVPL.

Subsequent reassessment is prohibited unless there is a change in the terms of the contract that significantly modifies the cash flows that otherwise would be required under the contract, in which case reassessment is required. The Group determines whether a modification to cash flows is significant by considering the extent to which the expected future cash flows associated with embedded derivative, the host contract or both have changed and whether the change is significant relative to the previously expected cash flows on the contract.

Options arising from the Parent Company's investment in bonds and convertible bonds payable are the Group's bifurcated embedded derivatives.

#### **Derecognition of Financial Assets and Liabilities**

*Financial Assets.* A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the rights to receive cash flows from the asset have expired;
- the Group retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

*Financial Liabilities*. A financial liability is derecognized when the obligation under the liability is discharged or cancelled or has expired.

When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

#### **Impairment of Financial Assets**

The Group assesses at each reporting period whether a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired, if and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or a group of financial assets that can be reliably estimated. Objective evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Financial Assets Carried at Amortized Cost. The Group first assesses whether objective evidence of impairment exists for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in the collective impairment assessment.

If there is objective evidence that an impairment loss on loans and receivables carried at amortized cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition).

The carrying amount of the impaired asset shall be reduced through the use of an allowance account. The amount of the loss shall be recognized in the consolidated statements of income. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. Loans and receivables together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral, if any, has been realized or has been transferred to the Group. If, in a subsequent period, the amount of the impairment loss increases or decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is increased or decreased by adjusting the allowance account. If a future write-off is later recovered, the recovery is recognized in the consolidated statements of income under "Other revenue" account to the extent of the carrying amount that would have been determined had no impairment loss been recognized.

Financial Assets Carried at Cost. If there is objective evidence that an impairment loss has been incurred in an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, or on a derivative asset that is linked to and must be settled by delivery of such an unquoted equity instrument, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

AFS Investments. The Group assesses at each reporting period whether there is objective evidence that an investment or a group of investments is impaired. In the case of equity investments classified as AFS investments, an objective evidence of impairment would include a significant or prolonged decline in the fair value of the investments below its cost. Significant decline in fair value is evaluated against the original cost of the investment, while prolonged decline is assessed against the periods in which the fair value has been below its original cost. Where there is evidence of impairment, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the consolidated statements of income, is removed from the consolidated statements of comprehensive income and recognized in the consolidated statements of income. Impairment losses on equity investments are not reversed through the consolidated statements of income; increases in fair value after impairment are recognized directly in the consolidated statements of comprehensive income.

In the case of debt instruments classified as AFS investments, impairment is assessed based on the same criteria as financial assets carried at amortized cost. Future interest income is based on the reduced carrying amount of the asset and is accrued based on the rate of interest used to discount future cash flows for the purpose of measuring impairment loss. Such accrual is recorded as part

of "Interest income" account in the consolidated statements of income. If, in subsequent year, the fair value of a debt instrument increased and the increase can be objectively related to an event occurring after the impairment loss was recognized in the consolidated statements of income, the impairment loss is reversed through the consolidated statements of income.

#### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated balance sheets if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented at gross in the consolidated balance sheets.

#### Merchandise Inventories

Merchandise inventories are valued at the lower of cost and net realizable value. Cost, which includes all costs directly attributable to acquisition, such as purchase price and transport costs, is primarily determined using the weighted average method. Net realizable value is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale.

#### Land and Development, Condominium Units for Sale and Club Shares for Sale

Land and development, condominium units for sale (included under "Other current assets" account in the consolidated balance sheets) and club shares for sale (included under "Other current assets" account in the consolidated balance sheets) are stated at the lower of cost and net realizable value. Net realizable value is the selling price in the ordinary course of business, less costs to complete and the estimated cost to make the sale. Cost includes those costs incurred for development and improvement of the properties.

Land and development includes properties held for future development and properties being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation. Cost incurred for the development and improvement of the properties includes the following:

- Land cost
- Amounts paid to contractors for construction and development
- Borrowing costs, planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs.

### Investments in Shares of Stock of Associates

The Group's investments in shares of stock of associates are accounted for under the equity method of accounting. An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture.

Under the equity method, investment in an associate is carried in the consolidated balance sheets at cost plus post-acquisition changes in the Group's share in net assets of the associate. Goodwill relating to an associate is included in the carrying amount of the investment and is not amortized. After application of the equity method, the Group determines whether it is necessary to recognize any additional impairment loss with respect to the Group's net investment in the associate. The consolidated statements of income reflect the share in the results of operations of the associate. Where there has been a change recognized directly in the equity of the associate, the Group recognizes its share in any changes and discloses this, when applicable, in the consolidated statements of comprehensive income. Profits and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

An investment in an associate is accounted for using the equity method from the date when it becomes an associate. On acquisition of the investment, any difference between the cost of the investment and the investor's share in the net fair value of the associate's identifiable assets, liabilities and contingent liabilities is accounted for as follows:

- goodwill relating to an associate is included in the carrying amount of the investment. However, amortization of that goodwill is not permitted and is therefore not included in the determination of the Group's share in the associate's profits or losses.
- any excess of the Group's share in the net fair value of the associate's identifiable assets, liabilities and contingent liabilities over the cost of the investment is included as income in the determination of the investor's share of the associate's profit or loss in the period in which the investment is acquired.

Also, appropriate adjustments to the investor's share of the associate's profit or loss after acquisition are made to account for the depreciation of the depreciable assets based on their fair values at the acquisition date and for impairment losses recognized by the associate, such as for goodwill or property, plant and equipment.

The Group discontinues the use of equity method from the date when it ceases to have significant influence over an associate and accounts for the investment in accordance with PAS 39, from that date, provided the associate does not become a subsidiary or a joint venture as defined in PAS 31. When the Group's interest in an investment in associate is reduced to zero, additional losses are provided only to the extent that the Group has incurred obligations or made payments on behalf of the associate to satisfy obligations of the investee that the Group has guaranteed or otherwise committed. If the associate subsequently reports profits, the Group resumes recognizing its share of the profits if it equals the share of net losses not recognized.

The financial statements of the associates are prepared for the same reporting period as the Parent Company. The accounting policies of the associates conform to those used by the Group for like transactions and events in similar circumstances.

#### **Property and Equipment**

Property and equipment, except land, is stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. Such cost includes the cost of replacing part of the property and equipment at the time that cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing. Land is stated at cost less any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs necessary in bringing the asset to its working condition and location for its intended use. Cost also includes any related asset retirement obligation and interest incurred during the construction period on funds borrowed to finance the construction of the projects. When each major inspection is performed, its cost is recognized in the carrying amount of the property and equipment as a replacement if the recognition criteria are satisfied. Expenditures incurred after the item has been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized as expense in the period such costs are incurred. In situations where it can be clearly demonstrated that the expenditures have improved the condition of the asset beyond the originally assessed standard of performance, the expenditures are capitalized as additional cost of property and equipment.

Depreciation and amortization are calculated on a straight-line basis over the following estimated useful lives of the assets:

Buildings, condominium units and

improvements5–25 yearsStore equipment and improvements5–10 yearsData processing equipment5 yearsFurniture, fixtures and office equipment3–10 yearsMachinery and equipment5–10 years

Leasehold improvements 5–10 years or term of the lease,

whichever is shorter

Transportation equipment 5–10 years

The residual values, useful lives and method of depreciation and amortization of the assets are reviewed and adjusted, if appropriate, at each reporting period.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Fully depreciated assets are retained in the accounts until they are no longer in use and no further depreciation and amortization is credited or charged to current operations.

An item of property and equipment is derecognized when either it has been disposed or when it is permanently withdrawn from use and no future economic benefits are expected from its use or disposal. Any gains or losses arising on the retirement and disposal of an item of property and equipment are recognized in the consolidated statements of income in the period of retirement or disposal.

#### **Investment Properties**

Investment properties are measured initially at cost. The cost of a purchased investment property comprises of its purchase price and any directly attributable costs. Subsequently, investment properties, except land, are measured at cost, less accumulated depreciation and amortization and accumulated impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met, and excludes the costs of day-to-day servicing of an investment property. Land is stated at cost less any impairment in value.

Property under construction or development for future use as an investment property is classified as investment property.

Depreciation and amortization are calculated on a straight-line basis over the following estimated useful lives of the assets:

Land improvements3–5 yearsLand use rights40–60 yearsBuildings and improvements10–35 yearsBuilding equipment, furniture and others3–15 years

The residual values, useful lives and method of depreciation and amortization of the assets are reviewed and adjusted, if appropriate, at each reporting period.

Investment property is derecognized when either it has been disposed or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of an investment property are recognized in the consolidated statements of income in the period of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying value at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

#### Construction in Progress

Construction in progress represents structures under construction and is stated at cost. This includes cost of construction, property and equipment, and other direct costs. Cost also includes interest on borrowed funds incurred during the construction period. Construction in progress is not depreciated until such time that the relevant assets are completed and are ready for use.

#### Tenants' Deposits

Tenants' deposits are measured at amortized cost. Tenants' deposits refers to security deposits received from various tenants upon inception of the respective lease contracts on the Group's investment properties. At the termination of the lease contracts, the deposits received by the Group are returned to tenants, reduced by unpaid rental fees, penalties and/or deductions from repairs of damaged leased properties, if any. The related lease contracts usually have a term of more than twelve months.

#### **Business Combinations**

Business Combinations from January 1, 2010. Business combinations are accounted for using the acquisition method except for commonly controlled transaction of which an accounting similar to pooling of interest method is used. Business combinations under commonly controlled transactions are those in which all of the combining entities or businesses are controlled by the same party or parties both before and after the business combination, and that control is not transitory. Under the acquisition method, the cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interest in the acquiree. For each business combination, the acquirer measures the non-controlling interest in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Transaction costs incurred are expensed and included in "Selling, general and administrative expenses" account in the consolidated statements of income.

When the Group acquires a business, it assesses the financial assets and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration which is deemed to be an asset or liability, will be recognized in accordance with PAS 39 either in profit or loss or as a change to other comprehensive income. If the contingent consideration is classified as equity, it should not be remeasured until it is finally settled within equity.

Acquisition of Non-controlling Interests. Changes in the Parent Company's ownership interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions (i.e., transactions with owners in their capacity as owners). In such circumstances, the carrying amounts of the controlling and non-controlling interests shall be adjusted to reflect the changes in their relative interests in the subsidiary. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid shall be recognized directly in equity.

Business Combinations prior to January 1, 2010. Business combinations were accounted for using the purchase method, except for commonly controlled transactions, of which, an accounting similar to pooling of interest method is used. For purchase method of accounting, the cost of acquisition is the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the acquirer, in exchange for control over the net assets of the acquired entity. Transaction costs directly attributable to the acquisition formed part of the acquisition costs. The non-controlling interest was measured at the proportionate share of the acquiree's identifiable net assets. The identifiable assets, liabilities and contingent liabilities that satisfy certain recognition criteria have to be measured initially at their fair values at acquisition date, irrespective of the extent of any non-controlling interest. For accounting similar to pooling of interest method, the assets, liabilities and equity of the acquired companies for the reporting period in which the common control business combinations occur, and for any comparative periods presented, are included in the consolidated financial statements of the Group at their carrying amounts as if the combinations had occurred from the date when the acquired companies first became under the control of the Group. The excess of the cost of business combinations over the net carrying amounts of the assets and liabilities of the acquired companies is recognized under "Equity adjustments from business combination" account in the equity section of the consolidated balance sheet.

Business combinations achieved in stages were accounted for as separate steps. Any additional acquired share of interest do not affect previously recognized goodwill.

When the Group acquired a business, embedded derivatives separated from the host contract by the acquiree were not reassessed on acquisition unless the business combination resulted in a change in the terms of the contract that significantly modified the cash flows that otherwise would have been required under the contract.

Contingent consideration was recognized if, and only if, the Group had a present obligation, the economic outflow was more likely than not and a reliable estimate was determinable. Subsequent adjustments to the contingent consideration were recognized as part of goodwill.

#### Goodwill

Goodwill is initially measured at cost being the excess of the aggregate of the consideration transferred and the amount recognized for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If this consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in consolidated statements of income.

After initial recognition, goodwill is measured at cost less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units. Each unit or group of units to which the goodwill is so allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- not larger than an operating segment determined in accordance with PFRS 8, *Operating Segments*.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

Goodwill is reviewed for impairment, annually or more frequently, if events or changes in circumstances indicate that the carrying value may be impaired.

Impairment is determined by assessing the recoverable amount of the cash-generating unit (group of cash-generating units), to which the goodwill relates. Where the recoverable amount of the cash-generating unit (group of cash-generating units) is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a cash-generating unit (group of cash-generating units) and part of the operation within that unit is disposed, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed and the portion of the cash-generating unit retained.

Excess of the fair values of acquired identifiable assets and liabilities of subsidiaries and associates over the acquisition cost of that interest, is credited directly to income. Transfers of assets between commonly controlled entities are accounted for under historical cost accounting.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

When subsidiaries are sold, the difference between the selling price and the net assets plus cumulative translation adjustments and goodwill is recognized in the consolidated statements of income.

#### **Intangible Assets**

The cost of trademarks and brand names acquired in a business combination is the fair value as at the date of acquisition. The Group assessed the useful life of the trademarks and brand names to be indefinite because based on an analysis of all of the relevant factors, there is no foreseeable limit to the period over which the asset is expected to generate cash inflows for the Group.

Trademarks and brand names with indefinite useful lives are not amortized but are tested for impairment annually either individually or at the cash generating unit level. The useful life of an intangible asset is assessed as indefinite if it is expected to contribute net cash inflows indefinitely and is reviewed annually to determine whether the indefinite life assessment continues to be supportable. If not, the change in the useful life assessment from indefinite to finite is made on a prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the consolidated statements of income when the asset is derecognized.

#### Impairment of Nonfinancial Assets

The carrying values of property and equipment, investment properties and investments in shares of stock of associates are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable. If any such indication exists, and if the carrying value exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of fair value less costs to sell or value in use. The fair value less costs to sell is the amount obtainable from the sale of an asset in an arm's-length transaction between knowledgeable, willing parties, less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in the consolidated statements of income in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment loss may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in consolidated statements of income. After such a reversal, the depreciation or amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

#### Capital Stock

Capital stock is measured at par value for all shares issued. Incremental costs incurred directly attributable to the issuance of new shares are shown in equity as deduction from proceeds, net of tax. Proceeds and/or fair value of considerations received in excess of par value, if any, are recognized as additional paid-in capital.

#### Revenue

Revenue is recognized when it is probable that the economic benefits associated with the transaction will flow to the Group and the amount of the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, excluding discounts, rebates and sales taxes or duties. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as a principal or as an agent. The Group has concluded that it is acting as principal in majority of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

Sale of Merchandise Inventories. Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, which is normally upon delivery. Sales returns and sales discounts are deducted from sales to arrive at sales shown in the consolidated statement of income.

Sale of goods under consignment arrangements with suppliers is recognized as revenue upon billing, delivery and transfer of goods to customers.

Sale of Real Estate. The Group assesses whether it is probable that the economic benefits will flow to the Group when the sales prices are collectible. Collectibility of the contract price is demonstrated by the buyer's commitment to pay, which is supported by the buyer's initial and continuous investments that motivates the buyer to honor its obligation. Collectibility is also assessed by considering factors such as collections, credit standing of the buyer and location of the property.

Revenue from sales of completed real estate projects is accounted for using the full accrual method. In accordance with Philippine Interpretations Committee Q&A No. 2006-01, the percentage-of-completion method is used to recognize income from sales of projects where the Group has material obligations under the sales contract to complete the project after the property is sold, the equitable interest has been transferred to the buyer, construction is beyond preliminary stage (i.e., engineering, design work, construction contracts execution, site clearance and preparation, excavation and the building foundation are finished), and the costs incurred or to be incurred can be measured reliably. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of a physical proportion of the contract work.

Any excess of collections over the recognized receivables are included in the "Tenants' deposits and others" account in the consolidated balance sheets. If any of the criteria under the full accrual or percentage-of-completion method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers are presented under the "Tenants' deposits and others" account in the consolidated balance sheets.

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works.

The cost of inventory recognized in the consolidated statement of income upon sale is determined with reference to the specific costs incurred on the property, allocated to saleable area based on relative size and takes into account the percentage of completion used for revenue recognition purposes.

Revenue from construction contracts included in the "Revenue from real estate and others" account in the consolidated statements of income is recognized using the percentage-of-completion method, measured principally on the basis of the estimated physical completion of the contract work.

For income tax purposes, full recognition is applied when more than 25% of the selling price has been collected in the year of sale. Otherwise, the installment method is applied.

*Sale of Club Shares for Sale.* Revenue is recognized when the significant risks and rewards of ownership of the club shares for sale have passed to the buyer, which is normally upon delivery of such.

*Rent.* Revenue is recognized on a straight-line basis over the lease term or based on the terms of the lease as applicable.

Sale of Cinema and Amusement Tickets. Revenue is recognized upon receipt of cash from the customer which coincides with the rendering of services.

Gain on Sale of Investments in Shares of Stock and Available-for-Sale Investments. Revenue is recognized upon delivery of the securities to and confirmation of the sale by the broker.

*Dividend.* Revenue is recognized when the Group's right as a shareholder to receive the payment is established.

*Management and Service Fees.* Revenue is recognized when earned in accordance with the terms of the agreements.

*Marketing Support*. Revenue is recognized when the performance and provision of contractually agreed marketing tasks have been rendered and store facilities have been used. Marketing support is shown under "Others" account in the consolidated statements of income.

*Interest.* Revenue is recognized as the interest accrues, taking into account the effective yield on the asset.

#### Management Fees

Management fees are recognized as expense in accordance with the terms of the agreements.

#### Cost and Expenses

Cost of sales, selling, general and administrative expenses and interest expense are recognized as incurred.

## Pension Benefits

The Group has a funded defined benefit pension plan covering all regular and permanent employees. The benefits are based on employees' projected salaries and number of years of service.

For defined benefit plans, the Revised PAS 19 requires all remeasurements (including actuarial gains and losses) to be recognized in other comprehensive income and unvested past service costs previously recognized over the average vesting period to be recognized immediately in profit or loss when incurred.

Prior to adoption of the Revised PAS 19, the Group recognized actuarial gains and losses as income or expense when the net cumulative unrecognized gains and losses for each individual plan at the end of the previous period exceeded 10% of the higher of the defined benefit obligation and the fair value of the plan assets and recognized unvested past service costs as an expense on a straight-line basis over the average vesting period until the benefits become vested. Upon adoption of the Revised PAS 19, the Group changed its accounting policy to recognize all remeasurements in other comprehensive income, which will not be reclassified to profit or loss in subsequent periods, and all past service costs in profit or loss in the period they occur. Moving forward, the Group will retain the remeasurements in other comprehensive income and will not transfer this to other items of equity.

Revised PAS 19 replaced the interest cost and expected return on plan assets with the concept of net interest on defined benefit liability or asset which is calculated by multiplying the net balance sheet defined benefit liability or asset by the discount rate used to measure the employee benefit obligation, each as at the beginning of the annual period.

Revised PAS 19 also amended the definition of short-term employee benefits and requires employee benefits to be classified as short-term based on expected timing of settlement rather than the employee's entitlement to the benefits. In addition, the Revised PAS 19 modifies the timing of recognition for termination benefits. The modification requires the termination benefits to be recognized at the earlier of when the offer cannot be withdrawn or when the related restructuring costs are recognized.

The amendment to PAS 19 has been applied retrospectively from January 1, 2011. As a result, interest on net defined benefit obligation (net of the plan assets) is recognized in profit or loss, calculated using the discount rate used to measure the net pension obligation or asset. Unrecognized net actuarial losses are recognized in other comprehensive income. The impact to the financial statements upon adoption of the standard are detailed below:

	As at	As at	As at	As at
	September	December 31,	December 31,	January 1,
	30, 2013	2012	2011	2011
		(In Thousands)		
Increase (decrease) in:				
Consolidated balance sheet				
Net defined benefit asset	₽132,833	₽209,283	₽311,216	₽401,557
Deferred tax liability	39,850	62,785	93,365	120,467
Other comprehensive income (net of tax)	(353,772)	(264,111)	(144,563)	-
Retained earnings	446,755	410,609	362,414	281,090

	2013	2012
	(In Thousa	ands)
Consolidated statements of comprehensive income		
Net pension expense	( <del>P</del> 13,211)	( <b>P</b> 13,211)
Income tax expense	(22,935)	(22,935)
Net income for the year	36,146	36,146
Attributable to owners of the Parent Company	16,968	16,968
Attributable to non-controlling interests	19,178	19,178
Actuarial losses	(86,661)	(86,661)
Income tax expense	26,898	26,898
Actuarial losses, net of tax	(59,763)	(59,763)

#### Foreign Currency-denominated Transactions

The consolidated financial statements are presented in Philippine peso, which is the Group's functional and presentation currency. Transactions in foreign currencies are initially recorded in the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are restated at the functional currency rate of exchange as at reporting date. Nonmonetary items denominated in foreign currency are translated using the exchange rates as at the date of initial recognition. All differences are taken to the consolidated statements of income.

### Foreign Currency Translation

The assets and liabilities of foreign operations are translated into Philippine peso at the rate of exchange ruling as at reporting date and their respective statements of income are translated at the weighted average rates for the year. The exchange differences arising on the translation are included in the consolidated statements of comprehensive income and are presented within the "Cumulative translation adjustment of a subsidiary" account in the consolidated statements of changes in equity. On disposal of a foreign entity, the deferred cumulative amount of exchange differences recognized in equity relating to that particular foreign operation is recognized in the profit or loss.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

Group as Lessee. Finance leases, which transfer to the Group substantially all the risks and benefits incidental to ownership of the leased item, are capitalized at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments. Lease payments are apportioned between the finance charges and reduction of the lease liability so as to achieve a constant rate of interest on the remaining balance of the liability. Finance charges are reflected in the consolidated statements of income.

Capitalized leased assets are depreciated over the shorter of the estimated useful life of the asset and the lease term, if there is no reasonable certainty that the Group will obtain ownership by the end of the lease term.

Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as expense in the consolidated statements of income on a straight-line basis over the lease term. Associated costs, such as maintenance and insurance, are expensed as incurred.

*Group as Lessor*. Leases where the Group does not transfer substantially all the risks and benefits of ownership of the asset are classified as operating leases. Lease income from operating leases are recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same basis as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

#### **Provisions**

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where the Group expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the receipt of the reimbursement is virtually certain.

## **Borrowing Costs**

Borrowing costs are capitalized if they are directly attributable to the acquisition or construction of a qualifying asset as part of the cost of that asset. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use. Borrowing costs are capitalized when it is probable that they will result in future economic benefits to the Group. All other borrowing costs are expensed as incurred. For borrowing associated with a specific asset, the actual rate on that borrowing is used. Otherwise, a weighted average cost of borrowings is used.

#### Taxes

*Current Tax.* Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted as at reporting period.

*Deferred Tax.* Deferred tax is provided, using the balance sheet liability method, on temporary differences at reporting period between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences and carryforward benefits of excess MCIT and NOLCO, to the extent that it is probable that taxable profit will be

available against which the deductible temporary differences and the carryforward benefits of excess MCIT and NOLCO can be utilized, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting period and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period the asset is realized or the liability is settled, based on tax rates and tax laws that have been enacted or substantively enacted as at reporting date.

Income tax relating to items recognized directly in the consolidated statements of comprehensive income is recognized in the consolidated statements of comprehensive income and not in the consolidated statements of income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to offset current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

*Value-added Tax (VAT)*. Revenue, expenses and assets are recognized net of the amount of VAT, except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of VAT recoverable from, or payable to, the taxation authority is included as part of "Other current assets" or "Accounts payable and other current liabilities" accounts in the consolidated balance sheets.

## **Business Segments**

The Group is organized and managed separately according to the nature of business. The five major operating businesses of the Group are shopping mall development, retail, real estate development and tourism, hotels and conventions, and financial services and others. These operating businesses are the basis upon which the Group reports its segment information presented in Note 5 to the consolidated financial statements.

### Basic/Diluted Earnings Per Common Share (EPS)

Basic EPS is computed by dividing the net income for the period attributable to owners of the Parent by the weighted-average number of issued and outstanding common shares during the period, with retroactive adjustment for any stock dividends declared.

For the purpose of computing diluted EPS, the net income for the period attributable to owners of the Parent and the weighted-average number of issued and outstanding common shares are adjusted for the effects of all dilutive potential ordinary shares.

## Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed when an inflow of economic benefits is probable.

#### Events after the Reporting Period

Post year-end events that provide additional information about the Group's position at the end of the reporting period (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

#### 4. **Segment Information**

For management purposes, the Group is organized into business units based on their products and services, and has five reportable operating segments as follows: shopping mall development, retail, real estate development and tourism, hotels and conventions, and financial services and others.

The shopping mall development segment develops, conducts, operates and maintains the business of modern commercial shopping centers and all businesses related thereto such as the conduct, operation and maintenance of shopping center spaces for rent, amusement centers, or cinema theaters within the compound of the shopping centers.

The retail segment is engaged in the retail/wholesale trading of merchandise, such as dry goods, wearing apparels, food and other merchandise.

The real estate development and tourism segment is involved in the development and transformation of major residential, commercial, entertainment and tourism districts through sustained capital investments in buildings and infrastructure.

The hotels and conventions segment engages in and carries on the business of hotel and resort and operates and maintains any and all services and facilities incident thereto.

Financial services and others segment primarily includes the Parent Company which engages in asset management and capital investments, and associates which are involved in financial services.

Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on operating profit or loss and is measured consistently with the operating profit or loss in the consolidated financial statements.

Segment assets and liabilities do not include deferred tax assets and deferred tax liabilities, respectively.

Segment revenue includes transfers between business segments. Such transfers are eliminated in the consolidation.

## **Business Segment Data**

			Se	eptember 30, 20	13		
	Shopping		Real Estate	•	Financial		
	Mall		Development	Hotels and	Services and		
	Development	Retail	and Tourism	Conventions	Others	Eliminations	Consolidated
				(In Thousands)			
Revenue:							
External customers	<b>P24,726,172</b>	P126,932,955	P19,285,694	P1,147,238	P10,993,347	₽-	P183,085,406
Inter-segment	, , , , , , , , , , , , , , , , , , ,	25,397	5,050,970	4,686	10,961,445	(16,042,498)	
	P24,726,172	P126,958,352	P24,336,664	P1,151,924	P21,954,792	(P16,042,498)	P183,085,406
Segment results:							
Income before income tax	P11,402,628	P5,486,633	P8,762,893	( <b>P4,371</b> )	P6,716,357	(P1,338,921)	P31,025,219
Provision for income tax	(2,672,282)	(1,586,971)	(256,863)	(15,705)	(172,796)	(21,551)	(4,726,168)
Net income (loss)	P8,730,346	P3,899,662	P8,506,030	( <b>P20,076</b> )	P6,543,561	(P1,360,471)	P26,299,051
Net income (loss) attributable to:							
Owners of the Parent	P8,433,331	P3,590,419	<b>£</b> 7,447,859	(P20,134)	P6,543,561	(P7,530,574)	P18,464,462
Non-controlling interests	297,014	309,243	1,058,171	58		6,170,103	7,834,589
	,						
Segment assets (excluding							
deferred tax)	P180,572,499	P54,876,607	P178,205,907	₽1,160,712	P228,888,927	(P47,530,112)	₽596,174,540
Segment liabilities (excluding						~~~~~	
deferred tax)	P100,551,623	P26,985,350	₽70,155,040	P392,152	P126,173,664	(P26,333,396)	P297,924,433
Other information:							
Investments in shares of stock							
of associates	₽-	₽106,309	P11,628,940	₽-	₽119,505,740	₽-	₽131,240,989
Equity in net earnings	F-	£100,509	£11,020,940	F-	£117,303,740	F-	£131,240,909
of associates		16,270	1,438,607		9,528,473		10,983,350
Capital expenditures	2,964,785	1.649.928	4,291,849	20,241	814.567	_	9,741,370
Depreciation and amortization	3,498,926	2,544,745	364,079	100,698	596,377	_	7,104,825
Depreciation and amortization	3,770,720	4,077,770	307,073	100,070	270,311		7,104,023

			Se	eptember 30, 201	2		
	Shopping		Real Estate		Financial		
	Mall		Development	Hotels and	Services and		
-	Development	Retail	and Tourism	Conventions	Others	Eliminations	Consolidated
				(In Thousands)			
Revenue:							
External customers	₽18,581,809	₽112,713,649	₽19,221,280	₽890,716	₽7,266,964	₽-	₽158,674,418
Inter-segment	3,390,268	21,783	4,491,843	=	9,576,120	(17,480,014)	=
	₽21,972,077	P112,735,432	₽23,713,123	₽890,716	P16,843,084	(P17,480,014)	P158,674,418
Segment results:							
Income before income tax	₽10,103,587	₽5,939,793	₽7,872,721	₽9,601	₽6,444,187	(\P2,961,624)	₽27,408,265
Provision for income tax	(2,408,018)	(1,756,186)	(144,693)	(10,116)	(127,578)	18,290	(4,428,301)
Net income (loss)	P7,695,569	₽4,183,607	₽7,728,028	(P515)	P6,316,609	P(2,943,334)	P22,979,964
Net income (loss) attributable to:							
Owners of the Parent	₽7,400,973	₽4.015.375	₽6,599,400	(¥967)	₽6,316,609	(₽8,169,935)	₽16,161,455
Non-controlling interests	294,596	168,232	1,128,627	451		5,226,603	6,818,509
Segment assets (excluding							
deferred tax)	P145,606,188	₽59,547,097	₽139,667,325	₽1,111,108	₽238,418,132	(P55,136,386)	₽529,213,464
Segment liabilities (excluding				•			
deferred tax)	₽73,754,717	₽28,396,490	₽52,055,032	₽325,903	₽152,926,544	(£30,984,555)	₽276,474,131

			S	eptember 30, 201	12		
	Shopping		Real Estate		Financial		
	Mall		Development	Hotels and	Services and		
	Development	Retail	and Tourism	Conventions	Others	Eliminations	Consolidated
				(In Thousands)			
Other information:							
Investments in shares of stock							
of associates	₽-	₽90,288	₽11,471,173	₽-	₽111,652,066	₽-	₽123,213,257
Equity in net earnings							
of associates	_	(9,712)	453,329	_	6,058,614	_	6,502,231
Capital expenditures	8,792,067	2,049,031	8,527,683	15,553	1,407,418	13,659,840	34,451,592
Depreciation and amortization	2,948,410	2,106,375	365,679	70,106	475,300	=	5,965,870

## 5. Cash and Cash Equivalents

This account consists of:

	September 30,	December 31,	December 31,
	2013	2012	2011
		(In Thousands)	
Cash on hand and in banks (see Note 20)	<b>P</b> 3,758,366	₽6,109,097	₽6,404,256
Temporary investments (see Notes 18 and 20)	51,549,838	54,629,056	49,709,264
	P55,308,204	P60,738,153	₽56,113,520

Cash in banks earn interest at the respective bank deposit rates. Temporary investments are made for varying periods of up to three months depending on the immediate cash requirements of the Group, and earn interest at the respective temporary investment rates.

## 6. Time Deposits and Short-Term Investments

This account consists of:

	September 30,	December 31,	December 31,
	2013	2012	2011
		(In Thousands)	_
Time deposits:			
Pledged (see Notes 18 and 20)	<b>P20,681,500</b>	₽19,498,750	₽20,824,000
Not pledged (see Note 20)	33,711,387	38,203,435	16,595,173
	54,392,887	57,702,185	37,419,173
Short-term investments (see Note 20)	870,800	821,000	876,800
	55,263,687	58,523,185	38,295,973
Less current portion	19,604,427	29,090,335	879,410
Noncurrent portion	P35,659,260	₽29,432,850	₽37,416,563

A portion of the time deposits amounting to US\$475.0 million, with peso equivalents of \$\text{P20,681.5 million}\$, \$\text{P19,498.8 million}\$ and \$\text{P20,824.0 million}\$ as at September 30, 2013, December 31, 2012 and December 31, 2011, respectively, were used as collateral for loans obtained by SMIC (see Note 18).

Short-term investments amounting to US\$20.0 million, with peso equivalents of ₱870.8 million ₱821.0 million and ₱876.8 million as at September 30, 2013, December 31, 2012 and December 31, 2011, respectively, bear a fixed interest rate of 3.24%.

### 7. Investments Held for Trading and Sale

This account consists of investments in shares of stocks totaling \$\mathbb{P}656.8\$ million as at September 30, 2013, \$\mathbb{P}1,398.5\$ million as at December 31, 2012 and \$\mathbb{P}482.2\$ million as at December 31, 2011, and investments in bonds and corporate notes amounting to \$\mathbb{P}470.5\$ million as at September 30, 2013, \$\mathbb{P}1,459.3\$ million as at December 31, 2012 and \$\mathbb{P}1,457.5\$ million as at December 31, 2011. Investments in bonds and corporate notes as at December 31, 2012 include third party convertible bonds with fixed interest rate of 2.5% that matured in February 2013. Investment in convertible bonds as at September 30, 2013 have embedded derivatives which are further discussed in Note 25.

The Group recognized a loss of \$\mathbb{P}2.7\$ million and a gain of \$\mathbb{P}0.1\$ million from fair value adjustments of investments held for trading for the nine months ended September 30, 2013 and 2012, respectively. The amounts are included under "Foreign exchange gain and others" account in the consolidated statements of income.

#### 8. Receivables

This account consists of receivable from tenants and real estate buyers (net of noncurrent portion), due from related parties, management and service fees, and dividends.

The terms and conditions of the above receivables are as follows:

- Trade receivables from tenants and management and service fee receivables are noninterest-bearing and are normally collectible on a 30 to 90 days' term. Receivables from real estate buyers mainly consist of receivables subject to financing from banks and other financial institutions with interest at market rates ranging from 13% to 18% per annum and normally collectible on a 3 to 5 years' term.
- The terms and conditions relating to related party receivables are further discussed in Note 20.
- Dividends receivables are noninterest-bearing and are normally collectible within the next financial year.

Allowance for impairment loss amounting to P291.0 million, P155.3 million and P47.1 million as at September 30, 2013, December 31, 2012 and December 31, 2011, respectively, pertains to receivables from tenants which were identified through specific assessment.

Receivables, other than those identified as impaired, are assessed by the Group's management as good and collectible.

#### 9. Other Current Assets

This account consists of:

	September 30,	December 31,	December 31,
	2013	2012	2011
		(In Thousands)	
Prepaid taxes and other prepayments	₽7,001,150	₽5,437,295	₽3,895,911
Condominium units for sale (see Note 14)	3,163,133	3,028,863	1,337,199
Non-trade receivables	3,379,271	4,252,786	2,629,570
Advances to contractors	2,283,781	3,374,278	3,098,881
Input tax	2,374,402	1,704,159	1,019,280
Advances for project development (see Note 20)	1,121,565	1,121,565	1,121,565
Club shares for sale	807,572	824,213	856,208
Receivable from banks and credit cards	805,102	2,352,836	2,083,278
Accrued interest receivable	647,093	1,174,785	966,503
Supplies and uniform inventory	460,658	474,146	474,803
Treasury bonds (see Notes 24 and 25)	200,000	200,000	_
Derivative assets (see Notes 24 and 25)	_	18,501	43,842
	22,243,727	23,963,427	17,527,040
Less allowance for impairment loss	5,705	5,705	5,705
	P22,238,022	₽23,957,722	₽17,521,335

- Non-trade receivables include interest-bearing advances to third parties, which are normally collectible within the next financial year.
- Receivable from banks and credit cards are noninterest-bearing and are normally collectible on a 30 to 90 day's term.
- Accrued interest receivable relates mostly to time deposits which will be collected at respective maturity dates.
- Advances for project development mostly pertain to advances made to related parties for the acquisition of land for future development.
- Club shares for sale pertain to club shares of Pico de Loro Beach and Country Club (Pico de Loro) which Costa, a subsidiary of Mt. Bliss, received as consideration for the parcel of land and construction costs of the beach and country club. The club shares entitle its holders to proprietary club membership in Pico de Loro's beach and country club facilities. Costa's club shares for sale had a total of 6,860 and 6,919 and 7,055 as at September 30, 2013 and December 31, 2012, respectively.

On the other hand, at various dates in 2013, and 2012, Costa sold 56 and 83 club shares to third parties and other affiliates for a total consideration of 31.7 million, and 44.5 million, respectively. Revenue arising from the sale of club shares amounted to 33.8 million, and 55.9 million for the nine months ended September 30, 2013 and 2012, respectively.

■ Allowance for impairment loss amounting to ₽5.7 million as at September 30, 2013, December 31, 2012 and December 31, 2011, pertains to nontrade receivables which were identified through specific assessment. There was no additional impairment loss identified based on the collective assessments made in 2013, 2012 and 2011.

#### 10. Available-for-Sale Investments

This account consists of investments in shares of stocks and corporate bonds, net of allowance for impairment losses amounting to \$\mathbb{P}31.3\$ million as at September 30, 2013 and \$\mathbb{P}45.1\$ million as of December 31, 2012, and December 31, 2011.

Investments in bonds and corporate notes as at September 30, 2013, December 31, 2012 and December 31, 2011 include third party convertible bonds and corporate notes with fixed interest rates ranging from 2.5% to 8.25%. These investments will mature on various dates beginning on February 9, 2015 until April 15, 2018.

Gain on disposal of AFS investments recognized under "Dividend income, management fees and others" account in the consolidated statements of income amounted to gain of £153.7 million and £113.5 million for the nine months ended September 30, 2013 and 2012, respectively. The amounts are exclusive of the share of the non-controlling interests.

Listed shares of stock of the Group pertain to investments in publicly-listed companies. These are measured at the quoted market price of the shares. A portion of these investments amounting to \$\mathbb{P}4,198.1\$ million, \$\mathbb{P}3,587.0\$ million, and \$\mathbb{P}2,159.8\$ million as at September 30, 2013, December 31, 2012, and December 31, 2011, respectively, were pledged as collateral for a portion of the Group's long-term loans (see Note 18).

Investment in convertible bonds as at September 30, 2013, December 31, 2012 and December 31, 2011 have embedded derivatives which are further discussed in Note 25.

#### 11. Investments in Shares of Stock of Associates

The details of and movements in this account are as follows:

	September 30, 2013	December 31, 2012	December 31, 2011
	(In	Thousands)	
Acquisition cost:			
Balance at beginning of year	<b>₽91,149,016</b>	₽64,725,098	₽52,134,873
Additions/reclassifications	39,096	29,092,743	12,590,225
Disposals – net of realized deferred	,		
gain	(19,595)	(2,668,806)	
Balance at end of period	91,168,517	91,149,035	64,725,098
Accumulated equity in net earnings:			
Balance at beginning of year	36,033,568	25,976,392	20,691,843
Equity in net earnings	10,983,350	9,029,890	6,427,773
Dividends received	(4,313,939)	(418,470)	(1,583,351)
Accumulated equity in net earnings			
of investments sold/reclassifications	16,625	(68,587)	
Balance at end of the period	42,719,605	34,519,225	25,536,265
Share in net unrealized gain/(loss) on	, ,		
AFS investments of associates	(2,647,133)	1,514,343	440,127
Allowance for impairment loss	. , , , ,		3,542,658
	P 131,240,989	₽127,182,585	₽87,158,832

The Group recognized its share in the net gain/(loss) on AFS investments of the associates amounting to (\$\mathbb{P}2,647.1\$) million, \$\mathbb{P}1,514.3\$ million, and \$\mathbb{P}440.1\$ million inclusive of the share of the non-controlling interests amounting to (\$\mathbb{P}84.2\$) million, \$\mathbb{P}28.1\$ million, and \$\mathbb{P}15.3\$ million, respectively, for the nine months ended September 30, 2013 and for the years ended December 31, 2012, and December 31, 2011, respectively.

The major associates of the Group are as follows:

	Percent	age of Owner	ship				
_	Septer	nber 30,	De	cember 31,	Dec	cember 31,	
	2013		201	12	201	.1	
Company	Gross	Effective	Gross	Effective	Gross	Effective	Principal Activities
BDO	48	47	48	47	47	46	Financial Services
China Banking Corporation							
(China Bank)	23	21	23	21	23	21	Financial Services
Atlas	29	29	29	29	18	18	Mining
							Real estate development
Belle Corp. (Belle)	32	19	32	18	46	26	and tourism
Summerhills Home							Real estate development
Development Corporation							and tourism
(SHDC)	_	_	49	21	49	21	
Sodexo Motivation Solutions							Retail
Philippines, Inc.	40	40	40	40	40	40	
Fast Retailing Philippines, Inc.	25	25	25	25	_	_	Retail

#### Atlas

#### Finalization of 2011 Provisional Accounting

In July 2011, SMIC acquired 316.2 million common shares of Atlas for US\$142.2 million (₱5,996.6 million) representing 17.9% equity interest. In 2011, the Group accounted for the purchase price allocation on provisional basis, pending the information on the fair value of Atlas' net assets. The fair values of the net assets acquired were finalized in June 2012 and goodwill from the acquisition formed part of the cost of investment in shares of stock of Atlas.

SMIC has three representations in the BOD of Atlas as at December 31, 2011 and is participating in operational decisions. Based on these facts and circumstances, management determined that the Group has significant influence in Atlas and therefore has accounted it as an investment in associate.

#### Convertible Loan of Atlas

On February 29, 2012, SMIC purchased from BDO the \$\pm\$5,492.7 million convertible loan covered by Secured Notes Facility Agreement (the Agreement) between Atlas and BDO dated July 25, 2011. On May 21, 2012, SMIC gave an irrevocable notice to fully exercise the conversion option under the Agreement as the assignee of BDO. On July 13, 2012, upon completion of the necessary regulatory approval, the shares were issued to SMIC resulting to an increase in ownership in Atlas from 17.9% to 28.4%. The goodwill resulting from the acquisition formed part of the cost of investment in shares of stock of Atlas.

## **Belle**

In April 2011, the Group, increased its ownership interest in Belle, an associate, by 20.78% and 12.58% gross and effective ownership, respectively, via share swap wherein the entire outstanding shares of Premium Leisure Amusement, Inc. (a subsidiary) was exchanged for certain number of common shares of Belle valued at \$\mathbb{P}\$1.95 per share (shares swap). The valuation of the PLAI shares was made by an independent appraiser and approved by the SEC on October 6, 2010. This is the same valuation used in recording the share swap transaction in its 2011 financial statements upon receipt of the approval from the Bureau of Internal Revenue on March 31, 2011 and issuance of stock certificates by Belle on April 14, 2011. The transaction resulted to a net gain on share swap amounting to \$\mathbb{P}\$2,604.2 million, net of the eliminated portion of the gain pertaining to the retained interest of the Group in Belle and is recognized under "Gain on disposal of investments and properties - net" account in the consolidated statements of income. The Group will realize the deferred income as the investment in the associate is disposed.

At various dates in 2012, the Group sold 1,509.0 million Belle shares on which the Group realized \$\text{P811.2}\$ million of the deferred gain and was recognized under "Gain on disposal of investments and properties - net" account in the consolidated statements of income. The remaining balance of the deferred gain as at December 31, 2012 amounted to \$\text{P1,076.4}\$ million. The disposal of Belle shares resulted to a decrease in the Group's direct and effective ownership to 32% and 18%, respectively.

#### BDO

In March 2012, BDO declared a stock dividend equivalent to 3% of the outstanding capital stock of BDO which increased the number of common and preferred shares held by the Group by 40.5 million and 3.6 million, respectively. The declaration of the stock dividend by BDO increased the ownership interest of the Group by 1% as a result of the preferred shares held by SMIC.

In June 2012, BDO had a stock rights offering which entitled each eligible stockholder to subscribe to one common share for every three common shares held as at record date at an offer price of ₱48.6 per rights share. As at June 30, 2012, the Group exercised its rights share and paid ₱22,528.7 million equivalent to 463.5 million BDO shares. Upon completion of the regulatory requirements by BDO, the shares were issued to SMIC on July 4, 2012.

At various dates in 2012, SMIC sold a total number of 1.2 million BDO shares, equivalent to 0.04% of the total outstanding voting shares of BDO at a total cost of \$\mathbb{P}39.0\$ million.

#### НЫ

In 2011, the Group disposed 134.8 million shares of HPI for a total cost of ₱288.2 million. The disposal resulted in a gain of ₱1.0 million, which is included under "Gain on disposal of investments and properties - net" account in the consolidated statements of income.

#### China Bank

On August 24, 2012, SEC approved the Amended Articles of Incorporation of China Bank to effect a ten-for-one stock split of the common shares. This resulted to an increase in the number of shares from 200 million to 2,000 million, and a reduction in par value of shares from \$\mathbb{P}100.00\$ to \$\mathbb{P}10.00\$ per share. The stock split by China Bank did not result to a change in the ownership interest of the Group.

### **SHDC**

In 2011, SMDC obtained 49% and 21% gross and effective ownership, respectively, in SHDC for a total consideration of ₱20.1 million. Consequently, SHDC became an associate of the Group.

In 2013, SM Land acquired 51.0% ownership in SHDC from parties under common control for a total consideration of \$\mathbb{P}20.4\$ million. Consequently, SHDC became a subsidiary of SM Land.

#### Fast Retailing Philippines, Inc.

In January 2012, Marketwatch Investments Co., Inc., a subsidiary of SM Retail, invested ₱100.0 million to acquire 25% ownership of the total outstanding shares of Fast Retailing Philippines, Inc. accounted as an investment in an associate. The entity was organized with Fast Retailing (Singapore) Co. Ltd. to engage in the retail/wholesale trading of merchandise, such as dry goods, wearing apparels and other merchandise, cosmetics, skin care and hair care products and other related products under the brand name "Uniqlo".

As at September 30, 2013, December 31, 2012 and December 31, 2011, the fair values of investments in associates which are listed in the PSE are as follows:

	September 30,	December 31,	December 31,
	2013	2012	2011
	(1	n Thousands)	
BDO	P140,302,041	₽134,986,770	₽80,928,951
China Bank	17,978,456	15,987,281	10,594,301
Belle	16,367,441	16,268,509	24,670,664
Atlas	7,353,987	11,272,094	5,325,521

# 12. Property and Equipment

The movements in this account are as follows:

			Store							
		Buildings,	Equipment		Furniture,					
		Condominium	and	Data	Fixtures	Machinery	Leasehold	Transportati	Constructio	
		Units and	Improvemen	Processing	and Office	and	Improvemen	on	n	
	Land	Improvements	ts	Equipment	Equipment	Equipment	ts	Equipment	in Progress	Total
	Land	Improvements	to	Equipment		ousands)	to	Equipment	III I TOGICSS	Total
					(In Inc	ousunus)				
Cost										
Balance as at December 31, 2010	₽ 2,945,232	₽4,536,054	₽6,639,413	₽3,253,569	₽ 3,064,392	₽2,424,540	₽2,633,277	₽ 637,073	₽699,668	₽26,833,218
Additions	26,970	132,999	784,825	636,254	621,214	507,702	1,188,812	258,957	648,946	4,806,679
Reclassifications	1,893	2,549	(615,945)	322,266	(186,048)	(120,348)	(61,331)	(3,365)	(383,445)	(1,043,774)
Disposals/retirements		(1)	(86,520)	(74,484)	(27,304)	(10,407)	(2,961)	(301,378)		(503,055)
Balance as at December 31, 2011	2,974,095	4,671,601	6,721,773	4,137,605	3,472,254	2,801,487	3,757,797	591,287	965,169	30,093,068
Additions	183,851	1,594,424	1,119,874	428,396	768,322	690,527	1,180,589	38,469	611,142	6,615,594
Reclassifications	(744,956)	764,325	(115,481)	141,190	(184,878)	(23,730)	87,977	6,043	(329,884)	(399,394)
Disposals/retirements	_	(2,644,901)	(148,498)	(163,128)	(57,536)	(99,186)	(35,118)	(31,879)	(11,474)	(3,191,720)
Balance as at December 31, 2012	2,412,990	4,385,449	7,577,668	4,544,063	3,998,162	3,369,098	4,991,245	603,920	1,234,953	33,117,548
Additions	331,048	423,987	(207,328)	377,235	311,603	328,127	1,874,511	16,838	958,322	4,414,343
Reclassifications	22,840	1,067,029	(5,505,065)	211,770	(13,815)	17,250	5,952,465	2,345	(666,435)	1,088,384
Disposals/retirements	(30,000)	(199,640)	138,435	(550,092)	(11,530)	(33,670)	(17,964)	(3,607)	(173,772)	(881,840)
Balance as at September 30, 2013	P2,736,878	P5,676,825	₽2,003,710	P4,582,976	P4,284,420	P3,680,805	P12,800,257	P619,496	P1,353,068	P37,738,435
Accumulated Depreciation and Amortization										
Balance as at December 31, 2010	₽-	₽2,263,365	₽4,545,078	₽2,396,170	₽1,307,357	₽1,454,718	₽1,173,480	₽310,702	₽-	₽13,450,870
Depreciation and amortization	=-	247,396	713,680	419,520	430,633	296,611	533,891	49,144	_	2,690,875
Reclassifications	=	(582)	(598,186)	(31,281)	(106,226)	(115,046)	(88,726)	(2,934)	=	(942,981)
Disposals/retirements	=-	=	(85,128)	(41,815)	(26,695)	(1,306)	(1,562)	(66,826)	_	(223,332)
Balance as at December 31, 2011	_	2,510,179	4,575,444	2,742,594	1,605,069	1,634,977	1,617,083	290,086	_	14,975,432
Depreciation and amortization	_	383,008	825,712	494,747	503,771	387,052	706,646	53,740	_	3,354,676
Reclassifications	_	(127,122)	(236,146)	(3,040)	(42,312)	(53,729)	32,125	(99)	_	(430,323)
Disposals/retirements	_	(1,535,720)	(154,118)	(120,030)	(50,391)	(90,035)	(18,228)	(19,624)	_	(1,988,146)
Balance as at December 31, 2012	_	1,230,345	5,010,892	3,114,271	2,016,137	1,878,265	2,337,626	324,103	_	15,911,639
Depreciation and amortization	_	251,180	(239,435)	405,989	441,272	356,996	1,593,679	38,510	_	2,848,191
Reclassifications	_	442,145	(3,574,466)	49,313	16,074	3,362	3,805,571	4,577	_	746,576
Disposals/retirements	_	(152,797)	12,289	(540,082)	(4,921)	(17,280)	(25,901)	(2,091)	_	(730,783)
Balance as at September 30, 2013	_	P1,770,873	P1,209,280	P3,029,491	P2,468,562	₽2,221,343	P7,710,975	P365,099	-	P18,775,623
Net Book Value										
As at September 30, 2013	P2,736,878	P3,905,952	P794,430	P1,553,485	P1,815,858	P1,459,462	P5,089,282	P254,397	P1,353,068	P18,962,81
As at December 31, 2012	₽2,412,990	₽3,155,104	₽2,566,776	₽1,429,792	₽1,982,025	₽1,490,833	₽2,653,619	₽279,817	₽1,234,953	₽17,205,909
As at December 31, 2011	₽2,974,095	₽2,161,422	₽2,146,328	₽1,395,012	₽1,867,185	₽1,166,510	₽2,140,714	₽301,201	₽965,169	₽15,117,636

As at September 30, 2013, December 31, 2012 and December 31, 2011, the Group has no idle property and equipment and the carrying amount of fully depreciated property and equipment still in use amounted to \$\mathbb{P}9,367.77\$ million, \$\mathbb{P}4,644.3\$ million and \$\mathbb{P}4,148.3\$ million, respectively.

## 13. **Investment Properties**

The movements in this account are as follows:

	Land and Improvements and Land Use Rights	Buildings and Improvements	Building Equipment, Furniture and Others	Construction in Progress	Tota
			(In Thousands)		
Cost					
Balance as at December 31, 2010	₽27,326,014	₽84,823,598	₽15,973,989	₽12,828,906	₽140,952,50
Additions	2,606,363	2,766,087	932,825	14,839,591	21,144,86
Reclassifications	508,106	6,742,227	549,958	(7,138,201)	662,09
Translation adjustment	153,159	387,953	64,394	186,433	791,93
Disposals		(6,113)	, <u> </u>	(48,474)	(54,58
Balance as at December 31, 2011	30,593,642	94,713,752	17,521,166	20,668,255	163,496,81
Additions	4,766,518	10,150,742	2,907,309	10,107,534	27,932,10
Reclassifications	(186,572)	7,850,434	1,260,406	(13,493,898)	(4,569,63
Translation adjustment	(159,893)	(612,648)	(71,572)	(220,612)	(1,064,72
Balance as at December 31, 2012	35,013,695	112,102,280	21,617,309	17,061,279	185,794,56
Additions	1,862,415	2,927,686	877,212	12,374,277	18,041,59
Reclassifications	123,294	5,994,366	(177,952)	(5,807,862)	131,84
Translation adjustment	245,176	1,202,290	143,942	437,486	2,028,89
Disposals	(3,659)	(654)	-	(311,251)	(315,56
Balance as at September 30, 2013  Accumulated Depreciation, Amortization	P37,240,921	P122,225,968	P22,460,511	23,753,929	P205,681,32
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010	P37,240,921	P122,225,968	, ,		
Balance as at September 30, 2013  Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010	P37,240,921 P1,123,236	P122,225,968 P18,090,579	P8,024,378		27,238,19
Balance as at September 30, 2013  Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization	P37,240,921	P122,225,968  P18,090,579 3,188,887	, ,		27,238,19 4,512,08
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications	P37,240,921 P1,123,236	P122,225,968 P18,090,579	P8,024,378	23,753,929	27,238,19 4,512,08 217,00
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss	P1,123,236 46,470	P122,225,968  P18,090,579 3,188,887 217,003	P8,024,378 1,276,725 - -		27,238,19 4,512,08 217,00 123,56
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment	P1,123,236 46,470 - 7,731	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228	P8,024,378 1,276,725 - - 22,690	23,753,929 - - - P123,564	27,238,19 4,512,08 217,00 123,56 81,64
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011	P37,240,921  P1,123,236 46,470 - 7,731 1,177,437	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228 21,547,697	P8,024,378 1,276,725 - 22,690 9,323,793	23,753,929	27,238,19 4,512,08 217,00 123,56 81,64 32,172,49
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization	P37,240,921  P1,123,236 46,470 - 7,731 1,177,437 72,584	P122,225,968  P18,090,579 3,188,887 217,003 51,228 21,547,697 3,232,373	₽8,024,378 1,276,725 - - 22,690 9,323,793 1,408,119	23,753,929 - - - P123,564	27,238,19 4,512,08 217,00 123,56 81,64 32,172,49 4,713,07
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Reclassifications	P37,240,921  P1,123,236 46,470 - 7,731 1,177,437 72,584 (323,275)	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228 21,547,697 3,232,373 (665,126)	P8,024,378 1,276,725 - 22,690 9,323,793 1,408,119 (179)	23,753,929 	27,238,19 4,512,08: 217,00: 123,56- 81,64* 32,172,49 4,713,07* (988,58
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment	P1,123,236 46,470 - 7,731 1,177,437 72,584 (323,275) (10,232)	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228 21,547,697 3,232,373 (665,126) (76,254)	P8,024,378 1,276,725 - 22,690 9,323,793 1,408,119 (179) (31,139)	23,753,929	27,238,19 4,512,08 217,00 123,56 81,64 32,172,49 4,713,07 (988,58 (117,62
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2012	P37,240,921  P1,123,236	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228 21,547,697 3,232,373 (665,126) (76,254) 24,038,690	P8,024,378 1,276,725 - 22,690 9,323,793 1,408,119 (179) (31,139) 10,700,593	23,753,929	27,238,19 4,512,08: 217,00 123,56- 81,64 32,172,49 4,713,07 (988,58 (117,62 35,779,36:
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2012 Depreciation and amortization	P37,240,921  P1,123,236 46,470 7,731 1,177,437 72,584 (323,275) (10,232) 916,514 81,458	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228 21,547,697 3,232,373 (665,126) (76,254) 24,038,690 2,869,904	P8,024,378 1,276,725 - 22,690 9,323,793 1,408,119 (179) (31,139)	23,753,929	27,238,19 4,512,08 217,00 123,56 31,64 32,172,49 4,713,07 (988,58 (117,62 35,779,36 4,256,63
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2012 Depreciation and amortization Reclassifications	P37,240,921  P1,123,236 46,470 7,731 1,177,437 72,584 (323,275) (10,232) 916,514 81,458 944,017	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228 21,547,697 3,232,373 (665,126) (76,254) 24,038,690 2,869,904 (461,929)	P8,024,378 1,276,725 - 22,690 9,323,793 1,408,119 (31,139) 10,700,593 1,305,273	23,753,929	27,238,19 4,512,08: 217,00: 123,56- 81,64: 32,172,49 4,713,07: (988,58 (117,62 35,779,36: 4,256,63 482,08
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2011 Depreciation adjustment Balance as at December 31, 2012 Depreciation and amortization Reclassifications Translation adjustment Translation adjustment	P37,240,921  P1,123,236 46,470 7,731 1,177,437 72,584 (323,275) (10,232) 916,514 81,458	P122,225,968  P18,090,579 3,188,887 217,003 51,228 21,547,697 3,232,373 (665,126) (76,254) 24,038,690 2,869,904 (461,929) 144,124	P8,024,378 1,276,725 - 22,690 9,323,793 1,408,119 (179) (31,139) 10,700,593	23,753,929	27,238,19 4,512,08: 217,000 123,56: 81,64: 32,172,49 4,713,07: (988,58: (117,62 35,779,36: 4,256,63 482,08 214,76
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2011 Depreciation adjustment Balance as at December 31, 2012 Depreciation and amortization Reclassifications Translation adjustment Translation adjustment	P37,240,921  P1,123,236 46,470 7,731 1,177,437 72,584 (323,275) (10,232) 916,514 81,458 944,017	P122,225,968  P18,090,579 3,188,887 217,003 51,228 21,547,697 3,232,373 (665,126) (76,254) 24,038,690 2,869,904 (461,929) 144,124	P8,024,378 1,276,725 - 22,690 9,323,793 1,408,119 (31,139) 10,700,593 1,305,273	23,753,929	27,23 4,51 21 18 32,17 4,71 (98 (11) 35,77 4,22 48
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2012 Depreciation and amortization Reclassifications Translation adjustment Disposals Balance as at September 30, 2013	P37,240,921  P1,123,236 46,470 7,731 1,177,437 72,584 (323,275) (10,232) 916,514 81,458 944,017	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228 21,547,697 3,232,373 (665,126) (76,254) 24,038,690 2,869,904 (461,929)	P8,024,378 1,276,725 - 22,690 9,323,793 1,408,119 (31,139) 10,700,593 1,305,273	23,753,929	27,238,1 4,512,0 217,0 123,5 81,6 32,172,4 4,713,0 (988,5 (117,6 35,779,3 4,256,6 482,0 214,7
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2012 Depreciation and amortization Reclassifications Translation adjustment Disposals Balance as at September 30, 2013  Net Book Value	P1,123,236 46,470 7,731 1,177,437 72,584 (323,275) (10,232) 916,514 81,458 944,017 17,457 P1,959,446	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228 21,547,697 3,232,373 (665,126) (76,254) 24,038,690 2,869,904 (461,929) 144,124 (16) P26,590,773	P8,024,378 1,276,725	23,753,929	27,238,19 4,512,08 217,00 123,56 81,66 32,172,49 4,713,07 (988,5) (117,6) 35,779,36 42,56,6 482,00 214,77 ( <b>P40,732,8</b>
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications Impairment loss Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Translation adjustment Balance as at December 31, 2012 Depreciation and amortization Reclassifications Translation adjustment Disposals Balance as at September 30, 2013  Net Book Value As at September 30, 2013	P37,240,921  P1,123,236	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228 21,547,697 3,232,373 (665,126) (76,254) 24,038,690 2,869,904 (461,929) 144,124 (16) P26,590,773	P8,024,378 1,276,725	23,753,929	27,238,19 4,512,08 217,00 123,56 81,64 32,172,49 4,713,07 (988,58 (117,62 35,779,36 4,256,63 482,08 21,71 P40,732,83
Accumulated Depreciation, Amortization and Impairment Loss Balance as at December 31, 2010 Depreciation and amortization Reclassifications impairment loss Franslation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Franslation adjustment Balance as at December 31, 2011 Depreciation and amortization Reclassifications Franslation adjustment Balance as at December 31, 2012 Depreciation and amortization Reclassifications Franslation adjustment Disposals Balance as at September 30, 2013	P1,123,236 46,470 7,731 1,177,437 72,584 (323,275) (10,232) 916,514 81,458 944,017 17,457 P1,959,446	P122,225,968  P18,090,579 3,188,887 217,003 - 51,228 21,547,697 3,232,373 (665,126) (76,254) 24,038,690 2,869,904 (461,929) 144,124 (16) P26,590,773	P8,024,378 1,276,725	23,753,929	27,238,19 4,512,08 217,00 123,56 81,64 32,172,49 4,713,07 (988,58 (117,62 35,779,36 4,256,63 482,08 214,76 (1

The fair value of investment properties amounted to \$\textsty 374,985\$ million as at February 28, 2013 as determined by an independent appraiser who holds a recognized and relevant professional qualification. The valuation of investment properties was based on market values using income approach for income-generating properties and cost approach or market data approach for nonincome-generating properties, depending on whether there is an active market for these properties. The fair value represents the amount at which the assets can be exchanged between a knowledgeable, willing seller and a knowledgeable, willing buyer in an arm's length transaction at the date of valuation, in accordance with International Valuation Standards as set out by the International Valuation Standards Committee.

Below are the significant assumptions used in the valuation:

Discount rate 10.00%
Capitalization rate 7.40%
Average growth rate 5.00%

Included under "Land" account are the 212,119 square meters of real estate properties with a carrying value of \$\mathbb{P}480\$ million and \$\mathbb{P}447\$ million as at September 30, 2013 and December 31, 2012, respectively, and a fair value of \$\mathbb{P}13,531\$ million as at August 2007, planned for residential development in accordance with the cooperative contracts entered into by Mega Make Enterprises and Affluent Capital Enterprises Limited (Oriental Land) with Grand China International Limited (Grand China) and Oriental Land Development Limited (Oriental Land) on March 15, 2007. The value of these real estate properties were not part of the consideration amounting to \$\mathbb{P}10,827\$ million paid by the Parent Company to Grand China and Oriental Land. Accordingly, the assets were recorded at their carrying values under "Investment properties - net" account and a corresponding liability equivalent to the same amount, which is shown as part of "Other noncurrent liabilities" account in the consolidated balance sheets.

Portions of investment properties located in China with carrying value of \$\mathbb{P}4,478\$ million and \$\mathbb{P}4,852\$ million as at September 30, 2013 and December 31, 2012, respectively, and estimated fair value of \$\mathbb{P}20,109\$ million and \$\mathbb{P}10,874\$ million as at September 30, 2013 and December 31, 2012, respectively, were mortgaged as collaterals to secure the domestic borrowings in China (see Note 16).

Rent income from investment properties amounted to \$\text{P20,935}\$ million and \$\text{P18,768}\$ million for the nine months ended September 30, 2013 and 2012, respectively. Direct operating expenses from investment properties that generated rent income amounted to \$\text{P11,708}\$ million and \$\text{P10,446}\$ million for the nine months ended September 30, 2013 and 2012, respectively.

As at September 30, 2013, shopping mall complex under construction mainly pertains to costs incurred for the development of SM City BF Parañaque, SM Seaside City Cebu, SM City Cauayan, SM Tianjin and SM Zibo and the ongoing expansions and renovations of SM City Sta. Rosa, SM City Clark, SM City Lipa, SM City Bacolod and SM Megamall.

As at December 31, 2012, shopping mall complex under construction mainly pertains to costs incurred for the development of SM Aura Premier, SM City BF Parañaque, SM Seaside City Cebu, SM Tianjin and SM Zibo, and the ongoing expansions and renovations of SM City Bacolod, SM City Clark, SM City Dasmariñas, SM City Sta. Rosa and SM Megamall.

Shopping mall complex under construction includes cost of land amounting to P2,106 million and P1,615 million as at September 30, 2013 and December 31, 2012, respectively.

Construction contracts with various contractors related to the construction of the above-mentioned projects amounted to ₱55,613 million and ₱53,965 million as at September 30, 2013 and December 31, 2012, respectively, inclusive of overhead, cost of labor and materials and all other costs necessary for the proper execution of the works. The outstanding contracts are valued at ₱11,364 million and ₱14,393 million as at September 30, 2013 and December 31, 2012, respectively.

Interest capitalized to shopping mall complex under construction amounted to 28 million and 14 million as at September 30, 2013 and December 31, 2012, respectively. Capitalization rates used were 5.99% and 6.13% as at September 30, 2013 and December 31, 2012, respectively.

## 14. Land and Development and Condominium Units for Sale

This account consists of the following:

	September	December	December
	2013	2012	2011
Condominium units for sale	P3,163,133	<b>P</b> 3,028,863	₽1,337,199
Land and development	41,681,130	32,469,517	25,668,087
	P44,844,263	₽35,498,380	₽24,128,331

Land and development, which amounted to \$\pm\$41,681.13 million, \$\pm\$23,469.52 million and \$\pm\$25,668.09 million as at September 30, 2013, December 31, 2012 and December 31, 2011, respectively, include land and cost of ongoing condominium projects.

Condominium units for sale amounting to \$\mathbb{P}3,163.13\$ million, \$\mathbb{P}3,028.86\$ million and \$\mathbb{P}1,337,20\$ million as at September 30, 2013, December 31, 2012 and December 31, 2011, respectively, pertain to completed projects of SMDC, Costa, HPI and ICDC. The amounts were included under "Other current assets" account in the consolidated balance sheets (see Note 9).

The condominium units for sale and land and development are stated at cost as at September 30, 2013, December 31, 2012 and December 31, 2011.

Borrowing costs capitalized by the Group to land and development account amounted to \$\textstyle{\Pmathbb{P}}803.58\$ million and \$\textstyle{\Pmathbb{P}}403.73\$ million in 2013 and 2012, respectively. The average rates used to determine the amount of borrowing costs eligible for capitalization range from 3.5% to 8.25% in 2013 and 2012. Interest expense charged to operations amounted to \$\textstyle{\Pmathbb{P}}711.88\$ million and \$\textstyle{\Pmathbb{P}}520.20\$ million in 2013 and 2012, respectively.

## 15. Intangibles and Other Noncurrent Assets

#### Intangibles

This account consists of:

	September 30, 2013	December 31, 2012	December 31, 2011	
	(In Thousands)			
Goodwill	P12,490,575	₽9,321,057	₽9,321,057	
Less accumulated impairment loss	91,619	91,619	91,619	
Net book value	12,398,956	9,229,438	9,229,438	
Trademarks and brand names	6,124,762	6,124,762	6,124,762	
<u> </u>	P18,523,718	₽15,354,200	₽15,354,200	

Goodwill is allocated to SM Prime, SM Land, Prime Metroestate Inc. (formerly Pilipinas Makro, Inc.), Supervalue, Inc. (SVI), Super Shopping Market, Inc. (SSMI), Waltermart Supermarket, Inc. and Summerhills Home Development Corporation (SHDC) as separate cash generating units. Trademarks and brand names pertain to that of the supermarket and hypermarket business of the Group which were acquired in a business combination in 2006. The trademarks and brand names were assessed to have an indefinite life and was valued using the Relief-from-Royalty Method. The royalty rate was 3.5%, which was the prevailing royalty rate in 2006 in the retail assorted category where the two entities fall.

The recoverable amount of goodwill, trademarks and brand names have been determined using the cash flow projections based on the financial budgets approved by senior management covering a three-year period. The calculation of value-in-use is most sensitive to pre-tax discount rates. The pre-tax discount rates applied to cash flow projections ranged from 6.61% to 9.14% as at September 30, 2012 and 8.18% to 10.82% as at December 31, 2012 and December 31, 2011 respectively. The discount rates were determined based on the yield of ten-year government bonds at the beginning of the forecasted year. Discount rates reflect the current market assessment of the risks to each cash generating unit and were estimated based on the average percentage of weighted average cost of capital for the industry. The rate was further adjusted to reflect the market assessment of any risk specific to the cash-generating unit for which future estimates of cash flows have not been adjusted. Management assessed that no reasonable possible change in pre-tax discount rates and future cash inflows would cause the carrying value of goodwill, trademarks and brand names in 2013 to materially exceed its recoverable amount.

In 2013, SM Retail acquired 193.8 million common shares of Waltermart Supermarket, Inc. for \$\mathbb{P}3,570.0\$ million representing 51.0% equity interest. In 2013, the Group accounted for the purchase price allocation on provisional basis, pending the information on the fair value of Waltermart Supermarket, Inc.'s net assets.

# Other Noncurrent Assets This account consists of:

	September 30,	December 31,	December 31,
	2013	2012	2011
		(In Thousands)	
Receivables from real estate buyers (see Note 8)	<b>P14,664,707</b>	₽14,775,438	₽9,065,915
Deposits and advance rentals	12,448,705	8,149,028	5,030,882
Advances for property development cost	1,493,827	2,086,379	_
Derivative assets (see Notes 24 and 25)	1,787,825	109,979	159,461
Deferred input VAT	1,114,981	962,629	380,994
Defined benefit asset	347,171	663,661	705,929
Long-term notes (see Note 20)	218,124	306,724	506,724
Deferred charges	_	_	_
Escrow fund	947,941	98,996	2,195,691
Advances from a related party	_	_	6,000,000
Treasury bonds	_	_	200,000
Others	546,280	1,323,811	1,202,793
	P33,569,561	₽28,476,645	₽25,448,389

Deposits and advance rentals substantially pertain to the lease agreements entered into by SM Prime for certain parcels of land where some of its malls are constructed. The lease agreements provide that the security deposits will be applied to future rentals. Consequently, the said deposits and advance rentals are not remeasured at amortized cost.

Long-term notes pertain to unquoted and unsecured subordinated debt instruments which carry fixed interest rates per annum ranging from 7.0% to 8.50% as at September 30, 2013, December 31, 2012, and December 31, 2011. The ₱88.6 million will mature on May 29, 2018 and the remaining ₱218.1 million will mature on March 20, 2019. The ₱88.6 million long-term notes were redeemed on May 31, 2013.

Escrow fund amounting to ₱947.9 million, ₱99.0 million, and ₱2,195.7 million as at September 30, 2013, December 31, 2012, and December 31, 2011, respectively, pertains mainly to the

amounts deposited in the account of an escrow agent as required by the Housing and Land Use Regulatory Board (HLURB) in connection with SMDC's temporary license to sell prior to HLURB's issuance of a license to sell and certificate of registration.

#### 16. Bank Loans

This account consists of:

September 30,	December 31,	December 31,
2013	2012	2011
(In Thousands)		
P1,306,200	₽2,052,500	₽3,857,919
	11,783,400	15,500,000
27,487,812	17,958,075	6,390,000
P28,794,012	₽31,793,975	₽25,747,919
	2013 (In Thousands)  P1,306,200 27,487,812	2013 2012 (In Thousands)  P1,306,200

The U.S. dollar-denominated loans amounting to US\$30.0 million, with peso equivalents of ₱1,306.2 million and ₱1,231.5 million as at September 30, 2013 and December 31, 2012, respectively, and US\$88.0 million, with peso equivalent of ₱3,857.9 million as at December 31, 2011, bear interest based on London Inter-Bank Offered Rate (LIBOR) plus margin. The U.S. dollar-denominated loans amounting to US\$20.0 million, with peso equivalents of ₱821.0 million as at December 31, 2012, bear annual interest rate of 1.24% (see Note 24). The peso-denominated loans bear annual interest rates ranging from 3.50% to 6.01% and 3.25% to 5.00% in 2013 and 2012, respectively. These loans have maturities of less than one year (see Note 18).

## 17. Accounts Payable and Other Current Liabilities

This account consists of:

	September 30,	December 31,	December 31,
	2013	2012	2011
	(I	n Thousands)	
Trade	P33,012,433	P34,462,842	₽29,049,590
Due to related parties (see Note 20)	4,502,871	3,289,992	2,734,415
Payable arising from acquisition of land	4,275,578	6,100,508	3,116,058
Payable to government agencies	3,409,928	2,334,796	1,426,230
Accrued interest (see Notes 16, 18 and 20)	2,260,828	2,537,777	1,702,660
Accrued utilities	1,601,483	869,266	759,139
Nontrade	1,525,822	2,284,265	2,100,715
Gift checks redeemable and others	1,474,033	2,682,169	2,110,754
Derivative liabilities (see Notes 24 and 25)	231,724	2,493,651	124,222
Subscription payable	20,400		1,101,205
Other accruals (see Note 20)	1,067,655	1,018,753	997,279
	P53,382,755	₽58,074,019	₽45,222,267

The terms and conditions of the above liabilities follow:

- Trade payables primarily consist of liabilities to suppliers and contractors, which are noninterest-bearing and are normally settled on a 30 to 60 days' term.
- Payable arising from, nontrade payables, accrued interest and others are expected to be settled within the next financial year.
- Payable arising from acquisition of land is expected to be settled within one to three years.
- The terms and conditions relating to due to related parties are discussed in Note 20.
- Gift checks are redeemable at face value.
- Payable to government agencies mainly consists of output tax which are normally settled within the next financial year.
- Accrued expenses pertain to accrued and unpaid selling, general and administrative expenses which are normally settled within the next financial year.

18. Long-term Debt

This account consists of:

	<b>September 30, 2013</b>		}	December 31, 2012		December 31, 2011			
	Gross Amount Do	ebt Issue Cost	Net Amount	Gross Amount 1	Debt Issue Cost	Net Amount	Gross Amount	Debt Issue Cost	Net Amount
					(In Thousands)				
Parent Company									
U.S. dollar-denominated:									
Fixed rate bonds	P60,172,749	₽ (542,404)	₽59,630,344	₽61,813,938	(P449,782)	₽61,364,156	£43,990,263	(£357,171)	₽43,633,092
Convertible bonds	3,860,862	(66,257)	3,794,605	, ,	(183,247)	9,224,312		(8,256)	971,389
Peso-denominated:	3,000,002	(00,237)	3,774,003	7,407,557	(103,247)	7,224,312	717,043	(0,230)	771,507
Seven-year and ten-year									
corporate notes	_	_	_	4,995,000	(37,757)	4,957,243	5,000,000	(42,578)	4,957,422
Five-year fixed rate notes	_	_	_	6,699,043	(36,984)	6,662,059		(49,708)	6,650,292
Five-year and seven-year retail				0,077,043	(30,704)	0,002,037	0,700,000	(47,700)	0,030,272
bonds	9,403,566	(22,527)	9,381,039	9,400,000	(32,107)	9,367,893	9,400,000	(47,422)	9,352,578
Seven-year and ten-year retail	>,100,000	(22,027)	,,001,005	2,100,000	(32,107)	7,507,075	2,100,000	(17,122)	,,55 <b>2</b> ,570
bonds	13,082,270	(92,496)	12,989,774	14,282,270	(118,549)	14,163,721	_	_	_
Bank loans collateralized	13,002,270	(22,420)	12,707,774	11,202,270	(110,515)	11,103,721			
with time deposits	3,000,000	(4,277)	2,995,723	3,000,000	(6,635)	2,993,365	8,950,000	(15,070)	8,934,930
Preferred shares	-	(1,2//)		-	(0,022)	2,>>0,000		(131)	199,869
Other bank loans	16,775,450	(168,370)	16,607,080	8,050,000	(10,945)	8,039,055		(17,921)	9,530,579
Subsidiaries	10,7.7.0,100	(200,0.0)	10,007,000	-,,	(,)	2,022,022	.,,	(,,)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
U.S. dollar-denominated:									
Five-year term loans	11,755,800	(154,069)	11,601,731	11,083,500	(186,538)	10,896,962	6,356,800	(255,267)	6,101,533
Two-year, three-year and	,,	( , ,, ,,	, , -	, ,	(,,	.,,	-,,	(,,	-, - ,
five-year bilateral loans	1,088,500	(872)	1,087,628	1,026,250	(5,008)	1,021,242	1,096,000	(11,071)	1,084,929
Five-year syndicated loan	21,770,000	(488,945)	21,281,055		(-,,	,- ,	,,	( , ,	, , .
Other bank loans	4,354,000	(58,679)	4,295,321		(24,888)	2,438,112	3,068,800	(38,021)	3,030,779
China yuan-renminbi denominated:	, ,				, , ,			, , ,	
Three-year loan	932,996	_	932,996	1,111,112	_	1,111,112	1,299,441	_	1,299,441
Five-year loan	2,168,754	_	2,168,754	2,272,374	_	2,272,374	2,599,819	_	2,599,819
Eight-year loan	, , , <u> </u>	_	, , , <u> </u>	· · · –	_	· · · -	277,388	_	277,388
Peso-denominated:									
Three-year and five-year fixed									
rate notes	7,000,000	(64,039)	6,935,961	18,313,000	(84,747)	18,228,253	10,000,000	(55,774)	9,944,226
Five-year and ten-year fixed and									
floating rate notes	7,375,500	(49,983)	7,325,517	7,500,000	(57,081)	7,442,919	_	_	_
Five-year, seven-year and ten-									
year fixed and floating rate									
notes	₽14,516,400	₽ (122,324)	₽14,394,076	<b>₽</b> 5,000,000	( <b>P</b> 33,540)	<b>₽</b> 4,966,460	₽–	₽–	₽-

	September 30, 2013		D	December 31, 2012		]	December 31, 2011		
	Gross Amount D	ebt Issue Cost	Net Amount	Gross Amount	Debt Issue Cost	Net Amount	Gross Amount	Debt Issue Cost	Net Amount
					(In Thousands)	)			
Five-year, seven-year and ten- year corporate notes	6,664,000	(27,598)	6,636,402	6,860,000	(36,161)	6,823,839	6,930,000	(45,829)	6,884,171
Five-year and ten-year corporate notes	1,100,000	(7,153)	1,092,847	1,100,000	(7,849)	1,092,151	4,289,350	(24,457)	4,264,893
Five-year floating rate notes	4,900,000	(22,617)	4,877,383	4,950,000	(29,172)	4,920,828	5,000,000	(37,587)	4,962,413
Five-year, seven-year and									
ten-year fixed rate notes	_	_	-	800,000	(4,658)	795,342	1,997,030	(11,355)	1,985,675
Five-year bilateral loans	500,000	(1,667)	498,333	500,000	(2,009)	497,991	546,875	(2,584)	544,291
Other bank loans	9,583,060	(13,770)	9,569,290	9,933,550	(20,510)	9,913,040	10,594,834	(28,229)	10,566,605
	200,003,906	(1,908,048)	198,095,858	190,560,596	(1,368,167)	189,192,429	138,824,745	(1,048,431)	137,776,314
Less current portion	31,005,143	(305,007)	30,700,135	14,689,278	(29,720)	14,659,558	8,940,398	(14,270)	8,926,128
Noncurrent portion	₽168,998,764	₽ (1,603,041)	₽167,395,723	₽175,871,318	(P1,338,447)	₽174,532,871	₽129,884,347	(P1,034,161)	₽128,850,186
									,

#### Parent Company

#### Fixed Rate Bonds

#### US\$ 500.0 million Senior Bonds

On October 17, 2012, SMIC issued US\$500.0 million senior bonds, with peso equivalent of \$\mathbb{P}21,555.6\$ million and \$\mathbb{P}20,525.0\$ million as at September 30, 2013 and December 31, 2012, respectively, which bear a fixed interest rate of 4.25% per annum, payable semi-annually in arrears. The bonds will mature on October 17, 2019.

#### US\$ 400.0 million Exchanged Bonds

On October 13, 2010, SMIC issued US\$400 million bonds with peso equivalents of \$\mathbb{P}16,552.8\$ million and \$\mathbb{P}15,641.8\$ million as at September 30, 2013 and December 31, 2012, respectively, which bear a fixed interest rate of 5.5% per annum, payable semi-annually in arrears and will mature on October 13, 2017. This issuance is comprised of US\$186.3 million (\$\mathbb{P}7,685.5\$ million) additional bonds, and US\$82.9 million (\$\mathbb{P}3,426.5\$ million) and US\$130.8 million (\$\mathbb{P}5,440.5\$ million) exchanged bonds from the existing US\$350.0 million 6.75% bonds due 2013 and US\$500.0 million 6.0% bonds due 2014, respectively. The exchange was not accounted for as an extinguishment but merely a modification of terms because the terms of the exchanged bonds are not substantially different from the existing bonds (i.e., the difference between the present value of the cash flows of the exchanged bonds and the present value of the remaining cash flows of the existing bonds discounted using the original effective interest rate did not exceed 10%).

## US\$ 500.0 million Bonds

On September 22, 2009, SMIC issued US\$500.0 million bonds, with peso equivalent of P16,453.4 million and P15,564.4 million as at September 30, 2013 and December 31, 2012, respectively, which bear a fixed interest rate of 6.0% per annum, payable semi-annually in arrears. The bonds will mature on September 22, 2014.

## US\$ 350.0 million Bonds

On July 17, 2008, SMIC issued US\$350.0 million bonds, with peso equivalent of ₱10,082.8 million as at December 31, 2012, which bear a fixed interest rate of 6.75% per annum, payable semi-annually in arrears. The bonds matured on July 18, 2013.

### Convertible Bonds

## US\$ 250.0 million Convertible Bonds

On February 15, 2012, SMIC issued at face value 1.625% coupon US\$250.0 million (carrying value of which amounted to \$\mathbb{P}3,794.6\$ million and \$\mathbb{P}9,407.6\$ million as at September 30, 2013 and December 31, 2012, respectively), with a yield to maturity of 2.875% due on February 15, 2017 at 106.67%. Interest on the Bonds is payable semi-annually in arrears. The bonds contain multiple embedded derivatives (i.e., conversion option, call option and put option).

The conversion option entitles the holder to convert its outstanding bonds for SMIC's common shares at any time, on or after June 15, 2012 until the close of business on February 5, 2017, unless previously redeemed, converted or purchased and cancelled, at an initial conversion price of \$781.44 per share translated into U.S. dollars at a fixed conversion rate of \$42.711 to US\$1.00. Effective July 8, 2013, the new conversion price of \$250.0 million convertible bonds is \$424.625 after giving effect to the 25% stock dividends declared on April 25, 2013. At various dates in 2013, the bondholders of US\$147.4 million (\$\mathbb{P}\$ 5,640.1 million) opted to convert their holdings into 8.157.850 of SMIC's shares.

The put option entitles the bondholders to require the Parent Company to redeem all or some of its Bonds on February 15, 2015 (put date) at 103.89%.

Lastly, the call option gives right to the Parent Company to redeem the Bonds, in whole but not in part at their early redemption amount on the date fixed for redemption, provided, however, that no such redemption may be made unless the closing price of the shares of the Parent Company (translated into US Dollars at the prevailing rate) for each of the 30 consecutive trading days, the last of which occurs no more than five days prior to redemption notice, was at least 130% of the applicable early redemption amount divided by the conversion ratio.

#### US\$ 300.0 million Convertible Bonds

On March 19, 2007, SMIC issued at face zero coupon US\$300.0 million Convertible Bonds (the Bonds) (financial liability component amounted to nil as at September 30, 2013 and December 31, 2012, respectively), with a yield to maturity of 3.5% due on March 20, 2012 at 118%. The bonds contain multiple embedded derivatives (i.e., conversion option, call option and put option) which are further discussed in Note 25.

The conversion option entitles the holder to convert its outstanding bonds for SMIC's common shares at any time, on or after June 30, 2007 until the close of business on March 13, 2012, unless previously redeemed, converted or purchased and cancelled. Starting April 25, 2007, the conversion price is equal to \$\textstyle{2}453.39\$ a share, after giving effect to the 4.27% stock dividend. The remaining value of convertible bond amounting to \$4.7 million (\$\textstyle{2}01.4 million) matured on March 19, 2012. The derecognition of the fair value of the related derivative liability on the same date resulted in a gain of \$\textstyle{2}8.8 million, shown under "Dividend, management fees, and others" account in the consolidated statements of income (see Notes 17 and 25).

The put option entitles the bondholders to require SMIC to redeem all or some of its Bonds on March 19, 2010 (put date) at 110.97%. A total of US\$246.3 million (P11,253.5 million) bonds were redeemed, which resulted in a gain of P844.6 million shown under "Gain on disposal of investments and properties" account in the 2010 consolidated statements of income. The fair value of the related derivative liability derecognized upon early redemption amounted to US\$35.2 million (P1,609.7 million) (see Note 25).

Lastly, the call option gives right to SMIC to redeem the remaining Bonds, in whole but not in part at their early redemption amount on the date fixed for redemption, provided, however, that no such redemption may be made unless the closing price of the shares of SMIC (translated into US Dollars at the prevailing rate) for each of the 30 consecutive trading days, the last of which occurs no more than five days prior to redemption notice, was at least 130% of the applicable early redemption amount divided by the conversion ratio.

## Seven-year and Ten-year Corporate Notes

On September 26, 2011, SMIC issued fixed rate corporate notes comprised of seven-year or Series A Notes and ten-year or Series B Notes due on September 26, 2018 and September 26, 2021, respectively. The total issuance amounted to P916.0 million and P4,084.0 million for the Series A and Series B Notes, respectively.

The series A Notes have a term of seven years from the issue date, with a fixed interest rate equivalent to 5.75% per annum payable semi-annually in arrears starting March 26, 2012. The Series B Notes have a term of ten years from the issue date, with a fixed interest rate equivalent to 6.625% per annum payable semi-annually in arrears starting March 26, 2012.

The Series A and B Notes have principal repayment of 0.1% of the principal amount in annual installments that will commence on the twelfth (12<sup>th</sup>) month from the issue date, with the last installment payment to be made on maturity date.

The Series A and B Notes was pre-terminated on April 16, 2013. Outstanding balance as at December 31, 2012 for the Series A and B Notes amounted to \$\mathbb{P}\$915.1 million and \$\mathbb{P}\$4,079.9 million, respectively.

#### Five-year Fixed Rate Notes

On February 7, 2011, SMIC issued corporate notes amounting to P7,000.0 million, which bear a fixed interest rate of 6.17% per annum, payable semi-annually in arrears. The corporate notes will mature on February 8, 2016. The notes have principal repayment of P1.0 million that will commence on the twelfth month from the issue date, with the last installment payment to be made on maturity date. SMIC prepaid the P6,999.0 million fixed rate notes on March 7, 2013. The outstanding balance as at December 31, 2012 and 2011 amounted to P6,999.0 million and P6,700.0 million, respectively

### Five-year and Seven-year Retail Bonds

On June 25, 2009, SMIC issued fixed rate bonds, which comprised of 5-year or Series A Bonds and 7-year or Series B Bonds due on June 26, 2014 and June 25, 2016, respectively. The total issuance amounted to \$\mathbb{P}\$9,000.0 million and \$\mathbb{P}\$1,000.0 million for the Series A and Series B Bonds, respectively.

The Series A Bonds have a term of five years and one day from the issue date, with a fixed interest rate equivalent to 8.25% per annum payable semi-annually in arrears starting December 26, 2009. The Series B Bonds have a term of seven years from the issue date, with a fixed interest rate equivalent to 9.10% per annum payable semi-annually in arrears starting December 25, 2009.

## Seven-year and Ten-year Retail Bonds

On July 16, 2012, SMIC issued fixed rate bonds, which comprised of 7-year or Series C Bonds and 10-year or Series D Bonds due on July 16, 2019 and July 16, 2022, respectively. The total issuance amounted to \$\mathbb{P}6,341.2\$ million and \$\mathbb{P}8,658.8\$ million for the Series C and Series D Bonds, respectively.

The Series C Bonds have a term of seven years and one day from the issue date, with a fixed interest rate equivalent to 6.00% per annum payable semi-annually in arrears starting January 16, 2013. The Series D Bonds have a term of ten years from the issue date, with a fixed interest rate equivalent to 6.94% per annum payable semi-annually in arrears starting January 16, 2013.

At various dates in 2013, SMIC redeemed \$\mathbb{P}\$1,317.7 million for Series C and \$\mathbb{P}\$600.0 million for Series D Bonds.

Outstanding balance as at September 30, 2013 for the Series C and D Bonds amounted to P4,988.0 million and P7,988.2 million, respectively.

### Bank Loans Collateralized with Time Deposits

On January 8, 2010, SMIC obtained two five-year term loans amounting to \$\mathbb{P}\$1,500.0 million each. The loans are based on a three-month Philippine Dealing System Treasury-Fixing (PDST-F) rate plus an agreed margin. Both loans are payable quarterly in arrears.

On October 16, 2007, SMIC obtained a five-year term loan amounting to \$\mathbb{P}6,000.0\$ million, which bears interest based on a three-month PDST-F rate plus an agreed margin, payable quarterly in arrears. On October 12, 2011, SMIC paid \$\mathbb{P}50.0\$ million of this loan. The remaining value amounting to \$\mathbb{P}5,950.0\$ million matured on October 16, 2012.

These loans are collateralized by a portion of SMIC's time deposits amounting to US\$475 million, with peso equivalents of \$\mathbb{P}20,681.5\$ million and \$\mathbb{P}19,498.8\$ million as at September 30, 2013 and December 31, 2012, respectively, were used as collateral for loans obtained by SMIC (see Note 6).

#### Other Peso Bank Loans

This account includes the following:

	September 30, 2013	December 31, 2012	December 31, 2011
	(I	In Thousands)	
Ten-year term loans	<b>₽100,000</b>	₽2,050,000	₽2,050,000
Seven-year term loans	6,250,000	3,000,000	4,498,500
Five-year term loans	15,650,250	3,000,000	3,000,000
	P22,000,250	₽8,050,000	₽9,548,500

- In April 2013, SMIC obtained a ten-year and two seven-year loans amounting to ₱ 100.0 million and ₱2,250.0 million, respectively which bear fixed interest rate of 4.64% and 4.39% per annum, respectively.
- In January 2008, SMIC obtained two ten-year term loans amounting to ₱1,050.0 million and ₱500.0 million, which bear fixed interest rates of 6.85% and 6.71% per annum, respectively. SMIC prepaid the ₱500.0 million and ₱1,050.0 million ten-year term loans on January 4, 2013 and July 4, 2013, respectively. Outstanding balances of these loans as at December 31, 2012 amounted to ₱1,550.0 million.
- In April 2008, SMIC obtained seven-year and ten-year term loans amounting to \$\textstyre{P}500.0\$ million each, which bear fixed interest rates of 8.57% and 8.79% per annum, respectively. The seven-year term loan is subject to payment of \$\textstyre{P}0.5\$ million which is due annually after issue date up to the 6th year. The remaining balance is due upon maturity. On April 25, 2012, SMIC paid the total outstanding balance of the seven-year term loan amounted to \$\textstyre{P}498.5\$ million. The outstanding balance of the ten-year term loan amounted to \$\textstyre{P}500.0\$ million was prepaid by SMIC on April 25, 2013.
- In April 2013, SMIC obtained a seven-year and ten-year loans amounting to \$\mathbb{P}2,250.0\$ million and \$\mathbb{P}100.0\$ million, respectively, which bear fixed interest rates of 4.39% and 4.64% per annum, respectively.

- In March 2008, SMIC obtained a seven-year term loan amounting to \$\mathbb{P}\$1,000.0 million, which bears a fixed interest rate of 7.28% per annum. SMIC prepaid the \$\mathbb{P}\$1,000.0 million seven-year term loan on March 6, 2013.
- The seven-year term loans also include \$\mathbb{P}2,000.0\$ million and \$\mathbb{P}1,000.0\$ million fixed rate loans with interest rates of 6.90% and 6.91%, respectively. It likewise includes \$\mathbb{P}2,000.0\$ million floating rate loan with interest based on 3-month PDST-F plus an agreed margin. The loans will mature in October and November 2014. SMIC prepaid the \$\mathbb{P}2,000.0\$ million and \$\mathbb{P}1,000.0\$ million fixed rate loans on January 31, 2011 and November 23.2012, respectively. Outstanding balance as at September 30, 2013 and December 31, 2012 and 2011 amounted to \$\mathbb{P}2.000.0\$ million.
- In February 2009, SMIC obtained a five-year term loan amounting to ₱3,000.0 million which bears a floating interest rate based on 6 months PDST-F plus an agreed margin. Outstanding balance as at September 30, 2013 and December 31, 2012 amounted to ₱3,000.0 million.
- In June 2013, SMIC obtained three five-year loan amounting to \$\mathbb{P}2,478.0\$ million, \$\mathbb{P}2,888.2\$ million and \$\mathbb{P}2,059.3\$ million, respectively which bear fixed interest rates of 4.03%, 3.98% and 4.05% per annum, respectively.
- In July 2013, SMIC obtained a five-year dollar loan amounting to US\$120.0 million, with peso equivalents of ₱5,224.8 million. The loan bears a floating interest rate based on a 6-month LIBOR plus margin.
- In August 2013, SMIC obtained a seven-year loan amounting to \$\mathbb{P}2,000.0\$ million bears a floating interest rate based on a 7-year PDST-F plus margin.

## Subsidiaries

#### U.S. Dollar-denominated Five-Year Term Syndicated Loans

This represents a US\$300 million unsecured loan obtained on various dates in 2013. The loan bears an interest rate based on LIBOR plus spread, with a bullet maturity on March 25, 2018. Portion of the loan amounting to US\$150 million is hedged against interest rate and foreign exchange risks using cross currency swap contracts (see Notes 22 and 23).

#### U.S. Dollar-denominated Five-Year Term Loans

This represents a US\$270 million unsecured loan obtained on various dates in 2012 and 2011 from a US\$270 million facility. The loans bear interest rates based on London Inter-Bank Offered Rate (LIBOR) plus spread, with a bullet maturity on March 21, 2016 (see Notes 22 and 23).

#### U.S. Dollar-denominated Five-Year Term Syndicated Loans

This represents a US\$200 million unsecured loan obtained on January 29, 2013. The loan bears an interest rate based on LIBOR plus spread, with a bullet maturity on January 29, 2018. This loan is hedged against interest rate and foreign exchange risks using cross currency swap contracts (see Notes 22 and 23).

## U.S. Dollar-denominated Five-Year, Three-Year and Two-Year Bilateral Loans

The US\$75 million unsecured loans were obtained in November 2008. The loans bear interest rates based on LIBOR plus spread, with bullet maturities ranging from two to five years. The

Company prepaid the US\$20 million and the US\$30 million unsecured loans on June 1, 2009 and November 30, 2010, with original maturity dates of November 19, 2010 and November 28, 2011, respectively (see Notes 22 and 23). The remaining balance of US\$25 million will mature on November 20, 2013.

#### Other U.S. Dollar Loans

This account consists of the following:

- US\$10 million and US\$40 million, out of US\$50 million five-year bilateral unsecured loan, obtained in 2012 and 2013, respectively. The loan bears interest rate based on LIBOR plus spread, with a bullet maturity on August 30, 2017 (see Note 22).
- US\$30 million and US\$20 million five-year bilateral unsecured loan drawn on November 30, 2010 and April 15, 2011, respectively. The loans bear interest rate based on LIBOR plus spread, with a bullet maturity on November 30, 2015 (see Notes 22 and 23).
- US\$20 million three-year bilateral unsecured loan drawn on July 13, 2010. The loan bears interest rate based on LIBOR plus spread, with a bullet maturity on January 14, 2013. The loan was prepaid on January 13, 2012. The related unamortized debt issuance costs charged to expense amounted to ₱25 million in 2012 (see Notes 22 and 23).

Philippine Peso-denominated Five-Year and Ten-Year Floating and Fixed Rate Notes
This represents five-year and ten-year floating and fixed rate notes obtained on June 19, 2012
amounting to \$\mathbb{P}\$3,450 million and \$\mathbb{P}\$1,000 million for the floating and \$\mathbb{P}\$680 million and
\$\mathbb{P}\$2,370 million for the fixed, respectively. The loans bear an interest rate based on Philippine
Dealing System Treasury Fixing (PDST-F) plus margin for the floating and 6.22% and 6.81% for
the five-year and ten-year fixed, respectively. The loans have bullet maturities in 2017 and 2022,
respectively. The Company prepaid a portion of fixed rate notes amounting to \$\mathbb{P}\$50 million on
March 19, 2013. The related unamortized debt issuance costs charged to expense amounted to
\$\mathbb{P}\$0.4 million in 2013 (see Note 22).

Philippine Peso-denominated Five-Year, Seven-Year and Ten-Year Corporate Notes
This represents a five-year floating and five-year, seven-year and ten-year fixed rate notes
amounting to \$\mathbb{P}3,000\$ million, \$\mathbb{P}1,134\$ million, \$\mathbb{P}52\$ million and \$\mathbb{P}814\$ million, respectively, out of
\$\mathbb{P}7,000\$ million facility obtained on December 20, 2010. The remaining \$\mathbb{P}2,000\$ million floating
rate note was obtained on June 13, 2011. The loans bear an interest rate based on PDST-F plus
margin for the five-year floating and 5.79%, 5.89% and 6.65% for the five-year, seven-year and
ten-year fixed, respectively. The loans have bullet maturities in 2015, 2017 and 2020,
respectively. The Company prepaid a portion of fixed rate notes amounting to \$\mathbb{P}196\$ million on
March 20, 2013. The related unamortized debt issuance costs charged to expense amounted to \$\mathbb{P}2\$
million in 2013 (see Note 22).

## Philippine Peso-denominated Five-Year Floating Rate Notes

This represents five-year floating rate notes obtained on March 18, 2011 and June 17, 2011 amounting to \$\mathbb{P}4,000\$ million and \$\mathbb{P}1,000\$ million, respectively. The loans bear an interest rate based on PDST-F plus margin and will mature on March 19, 2016 and June 18, 2016, respectively (see Note 22).

Philippine Peso-denominated Five-Year, Seven-Year and Ten-Year Fixed and Floating Rate Notes This represents a five-year floating, five-year, seven-year and ten-year fixed rate notes obtained on January 12, 2012 amounting to P200 million, P1,012 million, P133 million, and P3,655 million,

respectively. The loans bear an interest rate based on PDST-F plus margin for the five-year floating and 5.86%, 5.97% and 6.10% for the five-year, seven-year and ten-year fixed, respectively. The loans have bullet maturities in 2017, 2019 and 2022, respectively. The Company prepaid a portion of fixed rate notes amounting to \$\mathbb{P}634\$ million on April 12, 2013. The related unamortized debt issuance costs charged to expense amounted to \$\mathbb{P}5\$ million in 2013 (see Note 22).

## Philippine Peso-denominated Five-Year and Ten-Year Corporate Notes

This represents a five-year floating and fixed rate and ten-year fixed rate notes obtained on April 14, 2009 amounting to \$\mathbb{P}200\$ million, \$\mathbb{P}3,700\$ million and \$\mathbb{P}1,100\$ million, respectively. The loans bear an interest rate based on PDST-F plus margin for the five-year floating and 8.4% and 10.1% for the five-year and ten-year fixed, respectively. The loans have bullet maturities in 2014 and 2019, respectively. The Company prepaid the \$\mathbb{P}200\$ million and \$\mathbb{P}3,700\$ million loans on April 15, 2012, with original maturity date of April 15, 2014. The related unamortized debt issuance costs charged to expense amounted to \$\mathbb{P}17\$ million in 2012 (see Note 22).

Philippine Peso-denominated Five-Year, Seven-Year and Ten-Year Fixed Rate Notes
This represents a five-year, seven-year and ten-year fixed rate notes obtained on June 17, 2008
amounting to P1,000 million, P1,200 million and P800 million, respectively. The loans bear fixed
interest rates of 9.31%, 9.60% and 9.85%, respectively, and will mature on June 17, 2013, 2015
and 2018, respectively. The loans amounting to P1,000 million, P1,200 and P800 were prepaid on
June 17, 2011, 2012 and 2013, respectively. The related unamortized debt issuance costs charged
to expense amounted to P4 million in 2011, P5 million in 2012 and P4 million in 2013 (see Notes
22 and 23).

#### Other Bank Loans

This account consists of the following:

- Five-year loan obtained on June 29, 2010 amounting to ₱1,000 million and will mature on June 29, 2015. The loan carries an interest rate based on PDST-F plus an agreed margin (see Note 22).
- Five-year inverse floating rate notes obtained on June 23, 2010 amounting to ₱1,000 million. The loans bear an interest rate based on agreed fixed rate less PDST-F and will mature on June 23, 2015. The Company prepaid ₱175 million of the loan as at September 30, 2013. The related balance of unamortized debt issuance costs charged to expense amounted to ₱2 million in 2013 (see Notes 22 and 23).
- Five-year bullet loan obtained on January 13, 2010 amounting to £1,000 million and will mature on January 13, 2015. The loan carries an interest rate based on PDST-F plus an agreed margin (see Note 22).
- Five-year bullet loan obtained on November 3, 2009 amounting to ₱1,000 million and will mature on November 3, 2014. The loan carries interest based on PDST-F plus on agreed margin (see Note 22).
- Five-year bullet loan obtained on October 16, 2009 amounting to \$\mathbb{P}2,000\$ million. The loan bears an interest rate based on PDST-F plus an agreed margin and will mature on October 16, 2014 (see Note 22).

Ten-year bullet fixed rate loan obtained on August 16, 2006 amounting to ₱1,200 million. The loan carries a fixed interest rate of 9.75% and will mature on August 16, 2016 (see Note 22).

All the above Philippine peso-denominated loans of the Parent Company are unsecured.

## China Yuan Renminbi-denominated Five-Year Loan

This represents a five-year loan obtained on August 26, 2009 amounting to ¥350 million to finance the construction of shopping malls. The loan is payable in semi-annual installments until 2014. The loan has a floating rate with an annual re-pricing at prevailing rate dictated by Central Bank of China less 10%. The loan carries an interest rate of 5.76% in 2013 and 2012 (see Note 22).

#### China Yuan Renminbi-denominated Three-Year Loan

This represents a three-year loan obtained on March 28, 2011 amounting to ¥187 million out of ¥250 million loan facility to finance the construction of shopping malls. The Company prepaid portion of this loan amounting to ¥18 million each in 2013 and 2012. The loan has a floating rate with an annual re-pricing at prevailing rate dictated by Central Bank of China less 5% and will mature on March 27, 2014. The loan bears interest rate of 6.20% in 2013 and 2012 (see Note 22).

#### China Yuan Renminbi-denominated Five-Year Loan

This represents a five-year loan obtained on August 27, 2010 amounting to ¥150 million to finance the construction of shopping malls. Partial drawdown totaling ¥61 million was made as at September 30, 2013. The loan is payable in 2015. The loan has a floating rate with an annual re-pricing at prevailing rate dictated by Central Bank of China less 10%. The loan carries an interest rate of 5.76% in 2013 and 2012 (see Note 22).

## China Yuan Renminbi-denominated Eight-Year Loan

This represents an eight-year loan obtained on December 28, 2005 amounting to ¥155 million to finance the construction of shopping malls. The loan is payable in annual installments with two years grace period until December 2012. The loan has a floating rate with an annual re-pricing at prevailing rate dictated by Central Bank of China less 10%. The loan bears interest rate of 6.35% in 2012 and 2011 (see Note 22).

The China yuan renminbi-denominated loans are secured by investment properties in China (see Note 12).

#### Philippine Peso-denominated Three-year and Five-year Fixed Rate Notes

- On June 3, 2013, SMDC issued Series "A" and Series "B" peso-denominated fixed rate corporate notes amounting to 3,740.0 million and 2,460.0 million, respectively. The Series "A" and Series "B" notes have fixed interest rates of 5.6% and 5.9%, which are payable semi-annually, and with maturity dates of March 2020 and March 2023, respectively.
- On April 27, 2012, SMDC issued peso-denominated fixed rate corporate notes amounting to 6,313.0 million. Of the total principal, 6.3 million shall be paid annually starting on April 27, 2013 up to April 27, 2017 and the remaining shall be paid on July 27, 2017. The notes have fixed interest rate of 6.0% payable semi-annually. The notes were pre-terminated in June 2013.

- On June 1, 2010, SMDC issued Series "A" and Series "B" peso-denominated fixed rate corporate notes amounting to 2,000.0 million and 8,000.0 million, respectively. The Series "A" and Series "B" notes have fixed interest rates of 6.8% and 7.7%, which are payable semi-annually, and with maturity dates of June 1, 2013 and June 2, 2015, respectively. The notes were pre-terminated in June 2013.
- In 2013, the SMDC obtained long-term bank loans amounting to 9,000.0 million from local banks which will mature at various dates starting on 2018. The loan bears fixed interest rate at 4.8% to 5.9%, payable quarterly.
- On December 27, 2012, the Parent Company obtained a long-term bank loan amounting to 2,000.0 million from a local bank which will mature on December 23, 2015. The loan bears fixed interest rate at 4.7%, payable quarterly.

The Parent Company has an option to prepay the corporate notes subject to a fixed prepayment penalty. The prepaid amount shall include the outstanding principal obligation, any accrued interest on the notes and the prepayment penalty.

Notes facility agreements provide for certain restrictions and requirements principally with respect to maintenance of required financial ratios and material change in ownership or control.

 As of September 30, 2013 and December 31, 2012, SMDC is in compliance with the terms of its loan covenants.

#### Philippine Peso-denominated Five-Year Bilateral Loans

This account consists of the following:

- Five-year term loan obtained on September 28, 2007 and November 6, 2007 amounting to \$\mathbb{P}250\$ million to finance the construction of a project called "SM by the Bay." The loan is payable in equal quarterly installments of \$\mathbb{P}16\$ million starting December 2008 up to September 2012 and carries an interest rate based on PDST-F plus an agreed margin (see Note 22).
- Five-year term loan obtained on October 24, 2011 amounting to ₱500 million and will mature on October 24, 2016. The loan carries an interest rate based on PDST-F plus an agreed margin (see Note 22).

All the above Philippine peso-denominated loans of the subsidiaries are unsecured.

The re-pricing frequencies of floating rate loans range from three to nine months.

The loan agreements provide certain restrictions and requirements principally with respect to maintenance of required financial ratios (i.e., current ratio of not less than 1.00:1.00, debt to equity ratio of not more than 0.70:0.30 and debt service coverage ratio of not less than 1.10:1.00) and material change in ownership or control. As at September 30, 2013 and December 31, 2012, the Company is in compliance with the terms of its loan covenants.

A portion of these loans is collateralized by temporary investment and shares of stocks. The carrying values of the collaterals approximate the amounts of the loans (see Note 10)

## Repayment Schedule

The repayments of long-term debt are scheduled as follows:

	Gross Loan	Debt Issue Cost	Net
		(In Thousands)	
2013	₽31,005,143	₽ (305,007)	₽30,700,135
2014	5,229,974	(253,117)	4,976,857
2015	16,667,412	(189,833)	16,477,579
2016	19,381,900	(146,005)	19,235,895
2017	27,602,458	(240,356)	27,362,102
2018	39,496,150	(329,206)	39,166,944
2019	28,071,660	(253,078)	27,818,582
2020	13,784,800	(86,927)	13,697,873
2021	66,800	(3,204)	63,596
2022	14,137,610	(60,603)	14,077,007
2023	4,560,000	(40,713)	4,519,287
	₽200,003,907	₽ (1,908,049)	₽198,095,854

The loan agreements provide certain restrictions and requirements principally with respect to maintenance of required financial ratios and material change in ownership or control. As at September 30, 2013, December 31, 2012 and December 31, 2011, the Group is in compliance with the terms of its loan covenants.

## 19. Equity

#### Capital Stock

As at September 30, 2013, December 31, 2012 and December 31, 2011, SMIC's authorized capital stock is composed of 690,000,000 common shares and 10,000,000 redeemable preferred shares with a par value of \$\mathbb{P}\$10.0 a share. There are no issued and subscribed redeemable preferred shares as at September 30, 2013 and December 31, 2012 and 20,000 as at December 31, 2011. SMIC's issued and subscribed common shares are 796,012,456, 622,974,620 and 612,164,033 as at September 30, 2013, December 31, 2012 and December 31, 2011, respectively.

On April 25, 2013, the BOD approved the increase in authorized capital stock from \$\mathbb{P}\$,000.0 million, consisting of 690.0 million common shares and 10.0 million redeemable preferred shares both with a par value of \$\mathbb{P}\$10 a share, to \$\mathbb{P}\$12,000.0 million, consisting 1,190.0 million common shares and 10.0 million redeemable preferred shares both with a par value of \$\mathbb{P}\$10 a share. On the same day, the stockholders, which represent at least two-thirds of the outstanding capital stock of SMIC, approved via a written assent the amendment of the articles of incorporation to increase the authorized capital stock. The Philippine SEC approved the increase in the authorized capital stock on June 14, 2013.

As at September 30, 2013, the Company is compliant with the minimum public float as required by the PSE.

At various dates in 2013 and 2012, 8,157,850 common shares and 1,710,588 common shares, respectively, were issued as a result of conversion of SMIC's convertible bonds (see Note 18). The excess of conversion price over par value totaling \$\mathbb{P}8,264.1\$ million and \$\mathbb{P}758.4\$ million, respectively, are presented under "Additional paid-in capital" account in the consolidated balance sheets.

On August 7, 2012, the Company entered into a Placement Agreement with certain shareholders and UBS AG, Hong Kong Branch (the "Placement Agent"), where the selling shareholders shall sell 7.3 million common shares (the "Sale Shares") at P900.00 per share to the Placement Agent, or to investors that the Placement Agent may procure outside the Philippines.

Simultaneously, the Company entered into a Subscription Agreement with the selling shareholders, where the Company agreed to issue new common shares (out of its authorized but unissued capital stock) in an amount equal to the aggregate number of the Sale Shares sold by the Selling Shareholders and the Selling Shareholders agreed to subscribe to the said shares.

The placement and subscription agreements increased "Capital Stock" and "Additional paid-in capital" in the amount of \$\mathbb{P}72.5\$ million and \$\mathbb{P}6,370.9\$ million, respectively.

The following summarizes the information on the Parent Company's registration of securities under the Securities Regulation Code:

	Authorized	No. of	Issue/Offer
Date of SEC Approval	Shares	Shares Issued	Price
March 2005		105,000,000	₽250
November 6, 2007		56,000,000	218
June 14, 2007	100,000,000		10
April 25, 2007		25,023,038	10
October 4, 2010		340,858	453
November 3, 2010		309,387	453
November 25, 2010		309,386	453
August 17, 2011		10,668	453
September 26, 2011		170,696	453
January 2, 2012		21,337	453
January 10, 2012		16,002	453
January 11, 2012		298,718	453
January 26, 2012		90,682	453
February 3, 2012		679,584	453
February 8, 2012		279,515	453
March 8, 2012		250,070	453
March 12, 2012		10,668	453
March 13, 2012		64,011	453
September 24, 2012		9,100,000	700
January 23, 2013		10,931	781
January 24, 2013		32,793	781
February 20, 2013		688,668	781
February 25, 2013		87,450	781
February 28, 2013		109,312	781
March 4, 2013		76,518	781
March 6, 2013		54,656	781
March 8, 2013		109,312	781
March 12, 2013		349,797	781
March 14, 2013		459,113	781
March 15, 2013		109,312	781
March 18, 2013		163,968	781
March 19, 2013		218,625	781
March 20, 2013		153,037	781
March 22, 2013		120,243	781

	Authorized	No. of	Issue/Offer
Date of SEC Approval	Shares	Shares Issued	Price
March 25, 2013		207,693	781
April 2, 2013		546,563	781
April 3, 2013		174,900	781
April 5,2013		163,969	781
April 10, 2013		109,312	781
April 11, 2013		109,312	781
April 12, 2013		109,312	781
April 15, 2013		54,656	781
April 16, 2013		109,312	781
April 17, 2013		109,312	781
April 18, 2013		229,556	781
April 19, 2013		32,793	781
April 22,2013		109,312	781
April 23, 2013		185,830	781
April 24, 2013		87,449	781
April 26, 2013		54,656	781
May 6, 2013		120,243	781
May 7, 2013		382,594	781
May 8, 2013		65,587	781
May 9, 2013		21,862	781
May 10, 2013		207,693	781
May 13, 2013		54,656	781
May 16, 2013		109,312	781
May 17, 2013		546,562	781
May 20, 2013		54,656	781
May 24, 2013		163,968	781
May 28, 2013		185,831	781
May 29, 2013		207,693	781
June 4, 2013		163,968	781
June 5, 2013		54,656	781
June 6, 2013		32,793	781
June 7, 2013		21,862	781
June 14, 2013	500,000,000		10
June 24, 2013		10,931	781
July 5, 2013		109,312	781
July 18, 2013		82,053	625
July 19, 2013		164,108	625
July 26, 2013		82,054	625
July 29, 2013		41,027	625
July 30, 2013		136,757	625
August 1, 2013		157,629,986	10

The Parent Company declared stock dividends in 2007. The total number of shareholders of the Parent Company is 1,244, 1,263 and 1,304 as at September 30, 2013, December 31, 2012 and December 31, 2011, respectively.

# Cost of Parent Common Shares Held by Subsidiaries

Certain subsidiaries hold common shares of the Parent Company. This is presented as "Cost of Parent common shares held by subsidiaries" and is treated as a reduction in equity as shown in the consolidated balance sheets and consolidated statements of changes in equity.

The cost of common shares held by subsidiaries at September 30, 2013 and December 31, 2012 amounting to \$\mathbb{P}\$25.4 million and \$\mathbb{P}\$125.9 million pertains to 98,282 shares and 390,491 shares with an average cost of \$\mathbb{P}\$258.0 per share and \$\mathbb{P}\$322.4 per share, respectively. The cost of common shares held by subsidiaries as at December 31, 2011 amounting to \$\mathbb{P}\$263.2 million pertains to 820,491 shares with an average cost of \$\mathbb{P}\$320.8 per share.

In various dates in 2012, SM Land and MRDC disposed a total of 430,000 Parent common shares at a total selling price of \$\mathbb{P}323.9\$ million. The disposal resulted in a total gain of \$\mathbb{P}184.5\$ million where the portion of the gain pertaining to the interest of the Parent Company and Non-controlling interest is recognized under "Additional paid-in capital" and "Non-controlling interests" account, respectively, in the consolidated balance sheets.

## Additional Paid-in Capital

The movements in "Additional paid-in capital" account in the consolidated balance sheets are as follows:

	September 30, 2013	December 31, 2012	December 31, 2011	
	(In Thousands)			
Balance at beginning of year Adjustments from additional issuance of shares	₽42,858,920 14,616,296	₽35,536,615 7,216,451	₽35,456,200 80,415	
Gain on sale of Parent common shares held by subsidiaries	_	105,854	_	
Balance at end of year	P57,475,216	₽42,858,920	₽35,536,615	

## Equity adjustments from business combination under common control

Equity adjustments from business combination under common control mainly pertains to the acquisition of various companies were accounted for similar to pooling of interest method.

This account includes equity adjustments from acquisitions of certain SM China Companies by SM Prime in 2007 and various service companies by SM Retail in 2009.

As mentioned in Note 29, SM Land tendered its SM Prime shares to acquire majority interest in HPI and non-controlling interest in SMDC. These acquisitions are considered as business reorganizations of companies under common control and were accounted for by applying the pooling of interest method.

#### **Retained Earnings**

On December 14, 2012, the BOD approved the appropriation of \$\mathbb{P}30,000.0\$ million retained earnings. On April 25, 2013, the BOD approved the reversal of appropriation of \$P8,000.0\$ million. As at June 30, 2013 and December 31, 2012, the total appropriated retained earnings is \$P27,000.0\$ million and \$\mathbb{P}35,000.0\$ million, respectively.

		September	December 31,
		30,	2012
Projects	Timeline	2013	
		(In Thousands)	
Hotel projects	2013-2015	₽8,000,000	₽8,000,000
Commercial buildings	2012-2016	10,000,000	10,000,000

Acquisition of investments	2012–2013	9,000,000	17,000,000
		P27,000,000	₽35,000,000

On April 25, 2013, the BOD approved the declaration of the following dividends:

- a. Cash dividends of 118.0% of the par value or \$\mathbb{P}11.80\$ per share for a total amount of \$\mathbb{P}7,402.0\$ million in favor of stockholders on record as at May 24, 2013. This will be paid on June 20, 2013.
- b. Twenty five percent (25%) stock dividends in favor of stockholders on record to be fixed by the SEC. On June 24, 2013 and July 12, 2013, SEC approved the issuance of 157,000,000 and 629,986 shares as stock dividends to stockholders on record as of July 8, 2013. The stock dividends were issued on August 1, 2013.

On April 26, 2012, the BOD approved the declaration of cash dividends of 104.0% of the par value or \$\mathbb{P}\$10.40 per share for a total amount of \$\mathbb{P}\$6,383.6 million in favor of stockholders on record as at May 22, 2012. This was paid on June 21, 2012.

The balance of retained earnings includes the accumulated equity in net earnings of subsidiaries and associates amounting to P114,504.9 million, P94,833.6 million and P106,520.2 million as at September 30, 2013, December 31, 2012 and December 31, 2011, respectively. The amount is not available for dividends distribution until such time that the Parent Company receives the dividends from the respective subsidiaries and associates.

## 20. Related Party Transactions

#### Terms and Conditions of Transactions with Related Parties

For the periods ended September 30, 2013 and December 31, 2012, the Group did not make any provision for doubtful accounts relating to amounts owed by related parties. An assessment is undertaken at each financial year-end by examining the financial position of the related party and the market in which the related party operates. There have been no guarantees provided or received for any related party receivables or payables. Related parties under common stockholders refer to an entity, that is neither a parent, subsidiary, nor an associate, with stockholders common to the SM Group or under common control.

Parties are considered to be related if one party has the ability, directly and indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control.

#### Rent

The Group has existing lease agreements for office and commercial spaces with related companies (retail entities under common stockholder, banking group and other related parties under common stockholder).

## Management and Service Fees

The Group pays management fees to Shopping Center Management Corporation, Leisure Center, Inc., West Avenue Theaters Corporation and Family Entertainment Center, Inc. (related parties under common sotckholder) for the management of the office and mall premises. The Group also provides manpower and other services to related parties under common stockholder.

SMIC and SM Retail also receive management and service fees from retail entities under common stockholder for management, consultancy, manpower and other services.

#### Dividend Income

The Group has investment in certain related parties under common stockholder classified as AFS equity instruments. The Group earn income from these investments upon the declaration of dividends by the investees.

#### Cash Placements and Loans

The Group has certain bank accounts and cash placements that are maintained with BDO and China Bank (Bank Associates). Such accounts earn interest based on prevailing market interest rates (see Notes 5 and 6).

The Group also availed of bank loans and long-term debt from BDO and China Bank and pays interest based on prevailing market interest rates (see Notes 16 and 18).

#### Others

The Group, in the normal course of business, has outstanding receivables from and payables to related companies as at reporting period which are unsecured and normally settled in cash.

The consolidated balance sheets and statements of income include the following amounts resulting from the above transactions with related parties as at September 30, 2013, 2012 and 2011 and December 31, 2012 and 2011:

Cash placement and   2013   (8,239,053)   105,775,195   Interest bearing investment in debt   2012   54,171,200   114,014,248   0.5% to 6.55% securities   2011   (41,171,620)   59,843,048   Interest income   2013   2,643,148   460,732   Interest bearing   2012   3,950,656   1,011,987   4.9% to 6.47%   2011   3,125,270   841,418	
Cash placement and investment in debt         2012         54,171,200         114,014,248         0.5% to 6.55% securities           Interest income         2011         (41,171,620)         59,843,048         Interest bearing for 6.55% securities           Interest income         2013         2,643,148         460,732         Interest bearing for 6.47% securities           Loans         2012         3,950,656         1,011,987         4.9% to 6.47% securities           Loans         2013         (7,853,750)         24,167,894         Interest-bearing for 6.50% securities           Interest expense         2012         (5,175,006)         32,021,644         3.25% to 8.79% for 8.79% securities           Interest expense         2013         2,950,863         26,708         Interest-bearing for 8.2011           Rent income         2011         738,231         190,583         190,583           Rent income         2013         7,472,424         4,427         Noninterest bearing for 8.2012           Retail Entities under         2011         40,408         351         Noninterest bearing for 8.2012           Rent income         2013         7,415,009         2,127,947         Noninterest bearing for 8.2012           Rent income         2013         4,002,084         1,516,066         Nonin	
investment in debt 2012 54,171,200 114,014,248 0.5% to 6.55% securities 2011 (41,171,620) 59,843,048  Interest income 2013 2,643,148 460,732 Interest bearing 2012 3,950,656 1,011,987 4.9% to 6.47% 2011 3,125,270 841,418  Loans 2013 (7,853,750) 24,167,894 Interest-bearing 2012 (5,175,006) 32,021,644 3.25% to 8.79% 2011 10,084,368 37,196,650  Interest expense 2013 2,950,863 26,708 Interest-bearing 2012 859,134 286,719 3.25% to 8.79% 2011 738,231 190,583  Rent income 2013 7,472,424 4,427 Noninterest bearing 2012 52,860 2,547 2011 40,408 351  Retail Entities under Common Stockholders  Rent income 2013 7,415,009 2,127,947 Noninterest bearing 2012 4,002,084 1,516,066	
securities         2011         (41,171,620)         59,843,048           Interest income         2013         2,643,148         460,732         Interest bearing           2012         3,950,656         1,011,987         4.9% to 6.47%           2011         3,125,270         841,418           Loans         2013         (7,853,750)         24,167,894         Interest-bearing           2012         (5,175,006)         32,021,644         3.25% to 8.79%           2011         10,084,368         37,196,650           Interest expense         2013         2,950,863         26,708         Interest-bearing           2012         859,134         286,719         3.25% to 8.79%           2011         738,231         190,583           Rent income         2013         7,472,424         4,427         Noninterest bearing           2012         52,860         2,547         Noninterest bearing           2012         52,860         2,547         Noninterest bearing           Common Stockholders           Rent income         2013         7,415,009         2,127,947         Noninterest bearing           2012         4,002,084         1,516,066         Noninterest bearing	Unsecured; no
Interest income  2013 2,643,148 460,732 Interest bearing 2012 3,950,656 1,011,987 4.9% to 6.47% 2011 3,125,270 841,418  Loans 2013 (7,853,750) 24,167,894 Interest-bearing 2012 (5,175,006) 32,021,644 3.25% to 8.79% 2011 10,084,368 37,196,650  Interest expense 2013 2,950,863 26,708 Interest-bearing 2012 859,134 286,719 3.25% to 8.79% 2011 738,231 190,583  Rent income 2013 7,472,424 4,427 Noninterest bearing 2012 52,860 2,547 2011 40,408 351  Retail Entities under Common Stockholders  Rent income 2013 7,415,009 2,127,947 Noninterest bearing 2012 4,002,084 1,516,066	impairment
Loans	
Loans 2011 3,125,270 841,418  Loans 2013 (7,853,750) 24,167,894 Interest-bearing 2012 (5,175,006) 32,021,644 3.25% to 8.79% 2011 10,084,368 37,196,650  Interest expense 2013 2,950,863 26,708 Interest-bearing 2012 859,134 286,719 3.25% to 8.79% 2011 738,231 190,583  Rent income 2013 7,472,424 4,427 Noninterest bearing 2012 52,860 2,547 2011 40,408 351  Retail Entities under Common Stockholders  Rent income 2013 7,415,009 2,127,947 Noninterest bearing 2012 4,002,084 1,516,066	Unsecured; no
Loans         2013         (7,853,750)         24,167,894         Interest-bearing           2012         (5,175,006)         32,021,644         3.25% to 8.79%           2011         10,084,368         37,196,650           Interest expense         2013         2,950,863         26,708         Interest-bearing           2012         859,134         286,719         3.25% to 8.79%           2011         738,231         190,583           Rent income         2013         7,472,424         4,427         Noninterest bearing           2012         52,860         2,547         2011         40,408         351           Retail Entities under           Common Stockholders           Rent income         2013         7,415,009         2,127,947         Noninterest bearing           2012         4,002,084         1,516,066	impairment
2012   (5,175,006)   32,021,644   3.25% to 8.79%	
The content of the	Unsecured; no
Interest expense         2013         2,950,863         26,708         Interest-bearing           2012         859,134         286,719         3.25% to 8.79%           2011         738,231         190,583           Rent income         2013         7,472,424         4,427         Noninterest bearing           2012         52,860         2,547         2011         40,408         351           Retail Entities under           Common Stockholders           Rent income         2013         7,415,009         2,127,947         Noninterest bearing           2012         4,002,084         1,516,066	impairment
2012   859,134   286,719   3.25% to 8.79%	
Rent income 2011 738,231 190,583   Rent income 2013 7,472,424 4,427 Noninterest bearing 2012 52,860 2,547 2011 40,408 351  Retail Entities under Common Stockholders  Rent income 2013 7,415,009 2,127,947 Noninterest bearing 2012 4,002,084 1,516,066	Unsecured; no
Rent income       2013       7,472,424       4,427       Noninterest bearing         2012       52,860       2,547         2011       40,408       351         Retail Entities under         Common Stockholders         Rent income       2013       7,415,009       2,127,947       Noninterest bearing         2012       4,002,084       1,516,066	impairment
2012   52,860   2,547	
2011   40,408   351	Unsecured; no
Retail Entities under           Common Stockholders           Rent income         2013         7,415,009         2,127,947         Noninterest bearing           2012         4,002,084         1,516,066	impairment
Common Stockholders           Rent income         2013         7,415,009         2,127,947         Noninterest bearing           2012         4,002,084         1,516,066	
Rent income 2013 7,415,009 2,127,947 Noninterest bearing 2012 4,002,084 1,516,066	
2012 4,002,084 1,516,066	
7	Unsecured; no
2011 2,945,053 1,267,728	impairment
Management fee income 2013 255,112 40,778 Noninterest bearing	Unsecured; no
2012 713,226 154,172	impairment
2011 564,160 95,892	
Management fee expense 2013 720,297 140,249 Noninterest bearing	Unsecured; no
2012 872,853 2,020	impairment
2011 779,814 104,963	

Dividend income	<b>2013</b> 2012	- 552,768	<b>439,097</b> 292,917	Noninterest bearing	Unsecured; no impairment
	2011	222,089	42,015		
Service income	2013	449,173	77,604	Noninterest bearing	Unsecured; no
	2012	1,097	49,098		impairment
	2011	127,589	-		
Due from related parties	2013	(140,045)	2,273,126	Noninterest bearing	Unsecured; no
	2012	1,040,720	2,413,171		impairment
	2011	(384,608)	1,372,451		
Due to related parties	2013	(1,043,767)	2,221,248	Noninterest bearing	Unsecured; no
	2012	530,600	3,265,015		impairment
	2011	766,475	2,734,415		
Other Related Parties					
Receivable under	2013	(0)	52,800	Interest-bearing	Unsecured; no
common Stockholders	2012	(7,312,107)	52,800	Fixed at 4.5% in 2012	impairment
	2011	(281,621)	7,312,107		
Receivable for project	2013	633,461	3,717,604	Noninterest-bearing	Unsecured; no
development	2012	1,962,578	3,084,143		impairment
	2011	(88)	1,121,565		

# 21. Cost of Sales

This account consists of:

	September 30, 2013	September 30, 2012
	(In Thousands)	
Merchandise inventories at beginning of year	P13,402,762	₽13,436,456
Purchases	104,052,144	93,867,481
Total goods available for sale	117,454,906	107,303,937
Less merchandise inventories at end of period	12,451,763	14,142,852
	P105,003,143	₽93,161,085

#### 22. Income tax

The deferred tax assets of \$\mathbb{P}957.0\$ million, \$\mathbb{P}642.1\$ million and \$\mathbb{P}694.6\$ million as at as at September 30, 2013, December 31, 2012 and December 31, 2011, respectively, represent the tax effects of defined benefit liability, unamortized past service cost, unrealized foreign exchange loss and others, accrued leases, MCIT, unrealized marked-to-market loss on investments, deferred income on sale of real estate and NOLCO.

The deferred tax liabilities of \$\mathbb{P}4,965.8\$ million, \$\mathbb{P}4,686.3\$ million and \$\mathbb{P}4,674.4\$ million as at September 30, 2013, December 31, 2012 and December 31, 2011, respectively, consist of the tax effects of trademarks and brand names, capitalized interest, unrealized foreign exchange gain, unrealized gross profit on sale of real estate, accrued/deferred rent income, unrealized marked-to-market gain on investments, and unamortized past service cost and defined benefit asset. The disproportionate relationship between income before income tax and the provision for income tax is due to various factors such as interest income already subjected to final tax, non-deductible interest expense, equity in net earnings of associates, and dividend income exempt from tax.

The Group's consolidated deferred tax assets as at September 30, 2013, December 31, 2012, and December 31, 2011 have been reduced to the extent that part or all of the deferred tax assets may no longer be utilized in the future.

### 23. Lease Agreements

The lease agreements of SM Prime and its subsidiaries with their tenants are generally granted for a term of one year, with the exception of some of the larger tenants operating nationally, which are granted initial lease terms of five years, renewable on an annual basis thereafter. Upon inception of the lease agreement, tenants are required to pay certain amounts of deposits. Tenants likewise pay either a fixed monthly rent, which is calculated by reference to a fixed sum per square meter of area leased, or pay rent on a percentage rental basis, which comprises of a basic monthly amount and a percentage of gross sales or a minimum set amount, whichever is higher.

The Parent Company's lease agreements with its tenants are generally granted for a term of one to twenty-five years. Tenants likewise pay a fixed monthly rent which is calculated by reference to a fixed sum per square meter of area leased except for few tenants, which pay either a fixed monthly rent or a percentage of gross sales, whichever is higher.

Upon inception of the lease agreement, tenants are required to pay certain amounts of deposits. Tenants' deposits amounted to \$\mathbb{P}13,289\$ million and \$\mathbb{P}11,228\$ million as at September 30, 2013 and December 31, 2012, respectively.

The minimum lease receivables under the noncancellable operating leases of the Parent Company as at September 30, 2013, December 31, 2012 and December 31, 2011 are as follows:

	September 30, 2013	December 31, 2012	December 31, 2011
	(In	Thousands)	
Within one year	P531,081	₽738,122	₽763,355
After one year but not more than five years	2,031,091	2,230,084	1,937,989
After five years	1,878,907	5,512,218	4,180,161
Balance at end of year	<b>P4,441,079</b>	₽8,480,424	₽6,881,505

SM Prime and its subsidiaries also lease certain parcels of land where some of their malls are situated or constructed. The terms of the lease are for periods ranging from 15 to 50 years, renewable for the same period under the same terms and conditions. Rental payments are generally computed based on a certain percentage of the gross rental income or a certain fixed amount, whichever is higher.

The minimum lease payables under the noncancellable operating leases as at September 30, 2013 and December 31, 2012 are as follows:

	September 30,	December 31,
	2013	2012
	(In Thousand	ds)
Within one year	₽539,102	₽530,660
After one year but not more than five years	2,311,635	2,252,320
After five years	26,370,853	26,707,806
	₽29,221,590	₽29,490,786

#### 24. Financial Risk Management Objectives and Policies

The Group's principal financial instruments, other than derivatives, comprise of bank loans, long-term debt, AFS investments, investments held for trading, time deposits and short-term investments and cash and cash equivalents. The main purpose of these financial instruments is to finance the Group's operations. The Group has other financial assets and liabilities such as receivables and accounts payable and other current liabilities, which arise directly from its operations.

The Group also enters into derivative transactions, principally, cross currency swaps, interest rate swaps, foreign currency call options, non-deliverable forwards and foreign currency range options. The purpose is to manage the interest rate and foreign currency risks arising from the Group's operations and its sources of finance.

The main risks arising from the Group's financial instruments are interest rate risk, foreign currency risk, liquidity risk, credit risk and equity price risk. The BOD reviews and agrees policies for managing each of these risks and they are summarized in the following tables. The Group's accounting policies in relation to derivatives are set out in Note 3.

Interest Rate Risk

The following tables set out the carrying amount, by maturity, of the Group's long-term financial liabilities that are exposed to interest rate risk as at September 30, 2013, December 31, 2012 and December 31, 2011:

	September 30, 2013							
	Below 1 Year	1-2 Years	2-3 Years	3-5 Years	Over 5 Years	Total	Debt Issue Cost	Carrying Amount
	Delow 1 Tear	1-2 Tears	2-3 Tears		ousands)	Total	Cost	Amount
Fixed Rate				(=====				
Foreign Currency Loans:								
US\$400 million fixed rate bonds	\$-	\$-	\$-	\$382,854	\$-	₽ 16,669,496	(P116,924)	₽16,552,572
Interest rate	_	Ψ _	Ψ _	5.50%	Ψ _	F 10,000, 100	(F110,721)	F10,552,572
US\$500 million fixed rate bonds	379.156	_	_	5.5070	_	16,508,452	(55,087)	16,453,365
Interest rate	6.00%	_	_	_	_	10,000,102	(55,007)	10, 100,000
US\$250 million convertible bonds	-	_	_	88,674	_	3,860,862	(66,257)	3,794,605
Interest rate	_	_	_	1.63%	_	2,000,002	(00,207)	2,771,000
US\$500 million Senior bonds	_	_	_	-	500,000	21,770,000	(214,397)	21,555,603
Interest rate	_	_	_	_	4.25%	21,7,0,000	(21.,0)	21,000,000
Other bank loans				120,000		5,224,800	(155,996)	5,068,804
Interest rate				2.09%		0,22 1,000	(100,550)	2,000,00
Peso Loans:								
Three-year, five-year, seven-year and								
ten-year fixed rate notes	₽71,600	₽2,071,600	₽71,600	₽6,431,000	₽15,642,600	24,288,400	(205,618)	24,082,782
Interest rate	6.22%-6.81%	,,	6.22%-6.81%	6.22%-6.81%	6.22%-6.81%	,,	(===,===)	_ ,,,,,,,,,
Five-year and seven-year retail bonds	8,403,566		1,000,000		_	9,403,566	(22,527)	9,381,039
Interest rate	8.25%		9.10%		_	,,,	(,)	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Seven-year and Ten-year retail bonds	_	_	_	_	13,082,270	13,082,270	(92,496)	12,989,774
Interest rate	_	_	_	_	6.00%-6.94%	-,,	(- ,,	, ,
Five-year and ten-year corporate notes	_	_	_	_	1,100,000	1,100,000	(7,153)	1,092,847
Interest rate	_		_	_	10.11%	,,	(-,,	, ,
Seven-year and ten-year corporate notes								-
Interest rate								
Five-year, seven-year and ten-year corporate								
notes	20,000	20,000	1,920,000			1,960,000	(7,885)	1,952,115
Interest rate	2.97%	2.97%	2.97%			, ,	(-,,	, , ,
Other bank loans	391,250	1,328,350	1,200,000	7,425,450	5,350,000	15,695,050	(158,844)	15,536,206
Interest rate	5.69%-6.75%	5.69%-6.75%	5.69%-6.75%	5.69%-6.75%	5.69%-6.75%		` ' '	
Variable Rate								
Foreign Currency Loans:								
US\$ five-year term loans	\$-	\$-	\$270,000	\$50,000	\$-	13,932,800	(200,326)	13,732,474
Interest rate	_	_	_	LIBOR+margin %	_		` ' '	
China Yuan renminbi loans	¥375,168	¥60,900	¥	¥-	¥–	3,101,750	_	3,101,750
(Forward)	,	,						
Interest rate	5.76%-6.20%	5.76%-6.20%	-		_			
US\$ bilateral loans	\$25,000	\$-	\$-	\$-	\$-	₽1,088,500	(871)	₽ 1,087,628

September 30, 2013

	September 30, 2013							
	Dolom 1 Voor	1-2 Years	2.2 Voors	2 5 V	Over 5 Years	Total	Debt Issue	Carrying
	Below 1 Year	1-2 Years	2-3 Years	3-5 Years		Total	Cost	Amour
				(In The	usands)			
Interest rate	LIBOR+margin %	_	_	_	_			
Other bank loans	\$-	\$-	\$	\$550,000	\$-	23,947,000	(501,367)	23,445,633
Interest rate	_	_	LIBOR+margin %	LIBOR+margin %	_			
Peso Loans:								
Peso loans collateralized with time deposits	₽–	₽–	₽3,000,000	₽–	₽–	₽3,000,000	₽ (4,277)	₽2,995,7
			PDST-					
Interest rate	_	_	F+margin%	_	_			
Five-year, seven-year and ten-year corpora	ite							
notes	30,000	30,000	2,880,000	_	_	2,940,000	(19,712)	2,920,288
	PDST-	PDST-	PDST-					
Interest rate	F+margin%	F+margin%	F+margin%	_	_			
Five-year floating rate loan	96,500	96,500	4,846,500	3,524,000	940,000	9,503,500	(53,345)	9,450,155
	PDST-	PDST-	PDST-	PDST-	PDST-			
Interest rate	F+margin%	F+margin%	F+margin%	F+margin%	F+margin%			
Five-year bilateral loans	_	_	_	500,000	_	500,000	(1,667)	498,333
				PDST-				
Interest rate	_	_	_	F+margin%	_			
Other bank loans	8,180	8,803,280	8,000	16,000	3,592,000	12,427,460	(23,296)	12,404,164
	PDST-	PDST-	PDST-	PDST-	PDST-			
Interest rate	F+margin%	F+margin%	F+margin%	F+margin%	F+margin%			
	-					₽200,003,906	(P1,908,048)	P198,095,858

December 31, 2012

		December 31, 2012							
	Below 1 Year	1-2 Years	2-3 Years	3-5 Years	Over 5 Years	Total	Debt Issue Cost	Carrying Amount	
	(In Thousands)	1210015	20 10415	o o rours	0,010,10010	1000	0000	11110411	
Fixed Rate									
Foreign Currency Loans:									
US\$400 million fixed rate bonds	\$-	\$-	\$-	\$381,042	\$-	₽15,641,760	(P127,984)	₽15,513,77	
Interest rate	_	_	_	5.50%	_				
US\$500 million fixed rate bonds	_	379,156	_	_	_	15,564,354	(89,610)	15,474,74	
Interest rate	_	6.00%	_	_	_				
US\$350 million fixed rate bonds	245,623	_	_	_	_	10,082,824	(17,119)	10,065,70	
Interest rate	6.75%	_	_	_	_				
US\$250 million convertible bonds	_	_	229,173	_	_	9,407,559	(183,247)	9,224,31	
Interest rate	_	_	1.63%	_	_				
US\$500 million Senior bonds	_	_	_	_	500,000	20,525,000	(215,069)	20,309,93	
Interest rate	_	_	_	_	4.25%				
Peso Loans:									
Three-year, five-year, seven-year and	d								
ten-year fixed rate notes	₽2,078,500	₽78,500	₽10,078,500	₽8,077,400	₽6,650,100	26,963,000	(144,816)	26,818,18	
Interest rate	5.86%-6.81%	5.86%-6.81%	5.86%-7.73%	5.86%-6.81%	5.86%-9.85%				
Five-year and seven-year retail bonds	_	8,400,000	_	1,000,000	_	9,400,000	(32,108)	9,367,89	
Interest rate	_	8.25%	-	9.10%	_				
Seven-year and Ten-year retail bonds	_	_	-	-	14,282,270	14,282,270	(118,549)	14,163,72	
Interest rate	_	_	-	-	6.00%-6.94%				
Five-year fixed rate notes	1,000	1,000	1,000	6,696,043	_	6,699,043	(36,984)	6,662,05	
Interest rate	6.17%	6.17%	6.17%-	6.17%	_				
Five-year and ten-year corporate notes	_	_	-	-	1,100,000	1,100,000	(7,849)	1,092,15	
Interest rate	_		-	-	10.11%				
Seven-year and ten-year corporate notes	5,000	5,000	5,000	10,000	4,970,000	4,995,000	(37,757)	4,957,243	
Interest rate	5.75%-6.63%	5.75%-6.63%	5.75%-6.63%	5.75%-6.63%	5.75%-6.63%				
Five-year, seven-year and ten-year corporate	e								
notes	20,000	20,000	1,097,300	66,145	756,555	1,960,000	(10,332)	1,949,668	
Interest rate	5.79%-6.65%	5.79%-6.65%	5.79%-6.65%	5.89%-6.65%	6.65%				
Other bank loans	8,750	1,380,500	1,339,300	1,200,000	2,050,000	5,978,550	(13,070)	5,965,480	
Interest rate	6.75%	5.69%-6.75%	3.6%-7.28%	9.75%	6.71%-8.79%				
Variable Rate									
Foreign Currency Loans:									
US\$ five-year term loans	\$-	\$-	\$-	\$280,000	\$-	11,494,000	(195,854)	11,298,14	
				LIBOR+					
Interest rate	_	_	_	margin %	_				

December 31, 2012

	December 51, 2012							
	Below 1 Year	1-2 Years	2-3 Years	3-5 Years	Over 5 Years	Total	Debt Issue Cost	Carrying Amount
	(In Thousands)							
China Yuan renminbi loans	¥77,476	¥375,168	¥60,900	¥-	¥-	3,383,486	_	3,383,48
Interest rate	5.76%-6.20%	5.76%-6.20%	5.76%		_			
US\$ bilateral loans	\$25,000 LIBOR+marg	\$-	\$-	\$-	\$-	₽1,026,250	(P5,008)	₽1,021,242
Interest rate	in %	_	\$-	_	_			
Other bank loans	\$-	\$-	\$50,000 LIBOR+margin	\$-	\$-	2,052,500	(15,572)	2,036,92
Interest rate	_	_	%	_	_			
Peso Loans:								
Peso loans collateralized with time deposits	-	-	3,000,000 PDST-	-	-	3,000,000	(6,635)	2,993,365
Interest rate	_	_	F+margin%	_	_			
Five-year, seven-year and ten-year corporate								
notes	30,000 PDST-	30,000	2,880,000 PDST-	-	-	2,940,000	(25,829)	2,914,171
Interest rate	F+margin%	_	F+margin%	_	_			
Five-year floating rate loan	96,500	96,500	96,500	8,360,500	950,000	9,600,000	(64,382)	9,535,618
	PDST-	PDST-	PDST-	PDST-	PDST-			
Interest rate	F+margin%	F+margin%	F+margin%	F+margin%	F+margin%			
Five-year bilateral loans	_	_	_	500,000 PDST-	_	500,000	(2,009)	497,991
Interest rate	_	_	_	F+margin%	_			
Other bank loans	830,000 PDST-	5,180,000 PDST-	4,955,000 PDST-	3,000,000 PDST-	_	13,965,000	(18,384)	13,946,616
Interest rate	F+margin%	F+margin%	F+margin%	F+margin%	_			
	<u> </u>		<u> </u>			₽190,560,596	(P1,368,167)	₽189,192,42

	December 31, 2011							
I	Below 1 Year	1-2 Years	2-3 Years	3-5 Years	Over 5 Years	Total	Debt Issue Cost	<b>Carrying Amount</b>
	(In Thousands)							
Fixed Rate								
Foreign Currency Loans:								
US\$400 million fixed rate bonds	\$-	\$-	\$-	\$-	\$378,649	₽16,599,952	(£160,739)	₽16,439,213
Interest rate	_	-	-	_	5.50%			
US\$500 million fixed rate bonds	_	-	379,156	_	_	16,622,199	(146,602)	16,475,597
Interest rate	_	-	6.00%	_	_			
US\$350 million fixed rate bonds	_	245,623	-	_	_	10,768,112	(49,831)	10,718,281
Interest rate	_	6.75%	-	_	_			
Peso Loans:								
Three-year, five-year, seven-year and ten-year fixed rate notes	₽990	₽2,000,990	₽990	₽9,194,060	₽800,000	11,997,030	(67,129)	11,929,901
Interest rate	9.60%	6.76%	9.60%	7.73%-9.60%	9.85%	11,557,000	(07,127)	11,,2,,,01
Five-year and seven-year retail bonds	_	_	8,400,000	1,000,000	_	9,400,000	(47,421)	9,352,579
Interest rate	_	_	8.25%	9.10%	_	.,,	( ', ',	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Five-year fixed rate notes	_	_	_	6,700,000	_	6,700,000	(49,708)	6,650,292
Interest rate	_	_	_		_		, , ,	
Five-year and ten-year corporate notes	5,550	_	5,550	2,978,850	1,100,000	4,089,950	(23,804)	4,066,146
Interest rate	8.4%	_	8.4%		10.11%		, ,	
Seven-year and ten-year corporate notes	_	_	_	_	5,000,000	5,000,000	(42,578)	4,957,422
Interest rate	_	_	_	_	5.75%-6.63%		, ,	
Five-year, seven-year and ten-year corporate								
notes	20,000	20,000	20,000	1,105,960	814,040	1,980,000	(16,074)	1,963,926
Interest rate	5.79%-6.65%	-	5.79%-6.65%	5.79%-6.65%	5.79%-6.65%			
Other bank loans	500	500	-	4,236,000	3,250,000	7,487,000	(19,660)	7,467,340
Interest rate	8.57%	8.57%	_	7%-8.57%	6.71%-9.75%			

(Forward)

		December 31, 2011							
	Below 1 Year	1-2 Years	2-3 Years	3-5 Years	Over 5 Years	Total	Debt Issue Cost	Carrying Amount	
	(In Thousands)								
Variable Rate									
Foreign Currency Loans:									
US\$ five-year term loans	\$-	\$-	\$-	\$145,000	\$-	6,356,800	(255,267)	6,101,533	
Interest rate	-	-	-	LIBOR+margin %	_				
China Yuan renminbi loans	¥40,000	¥-	¥501,382	¥60,900	¥–	4,176,648	_	4,176,648	
Interest rate	5.32%-6.65%	_	5.32%-6.65%	5.32%-6.65%	_				
US\$ bilateral loans	\$-	\$-	\$25,000	\$-	\$-	1,096,000	(11,071)	1,084,929	
Interest rate	_	_	LIBOR+margin %	_	_				
US\$300 million convertible bonds	22,346	_	_	_	_	979,645	(8,256)	971,389	
Interest rate	6.65%	_	_	_	_				
Other bank loans	\$-	\$20,000	\$-	\$50,000	\$-	₽3,068,800	(\mathbb{P}38,021)	₽3,030,779	
Interest rate	-	LIBOR+margin %	-	LIBOR+margin %	-				
Peso Loans:									
Peso loans collateralized with time deposits	₽5,950,000	₽-	₽–	₽3,000,000	₽–	8,950,000	(15,070)	8,934,930	
Interest rate	PDST-F+margin%	-	-	PDST-F+margin%	-				
Five-year, seven-year and ten-year corpor notes	rate 50,000	50,000	50,000	4,800,000	_	4,950,000	(29,755)	4,920,24	
Interest rate	PDST-F+margin%	_	PDST-F+margin%	PDST-F+margin%	_		` ,		
Five-year floating rate loan	50,000	_	50,000	100,000	4,800,000	5,000,000	(37,587)	4,962,413	
Interest rate	PDST-F+margin%	_	PDST-F+margin%	PDST-F+margin%	PDST-F+margin%		` ,		
Redeemable preferred shares - Series 2	200,000	_	_	_	_	200,000	(131)	199,869	
Interest rate	PDST-F+margin%	_	_	_	_				
Corporate notes	300	_	300	198,800	_	199,400	(653)	198,74	
Interest rate	PDST-F+margin%	_	PDST-F+margin%	PDST-F+margin%	_				
Five-year bilateral loans	46,875	_	_	_	500,000	546,875	(2,584)	544,29	
Interest rate	PDST-F+margin%	_	_	_	PDST-F+margin%				
Other bank loans	₽1,401,334	₽-	₽5,010,000	₽6,245,000	_	₽12,646,334	P (26,490)	₽12,619,844	
Interest rate	PDST-F+margin%	_	PDST-F+margin%	PDST-F+margin%	_				
						₽138,824,745	(£1,048,431)	₽137,776,314	

Fixed rate financial instruments are subject to fair value interest rate risk while floating rate financial instruments are subject to cash flow interest rate risk.

Repricing of floating rate financial instruments is mostly done at intervals of three months or six months.

The Group's policy is to manage its interest cost using a mix of fixed and variable rate debts. The Group's guideline is to keep between 50% to 60% of its borrowings at fixed interest rates. To manage this mix in a cost-efficient manner, the Group enters into interest rate swaps, in which the Group agrees to exchange, at specified intervals, the difference between fixed and variable rate interest amounts calculated by reference to an agreed-upon notional amount. These swaps economically hedge the underlying debt obligations. As at September 30, 2013, December 31, 2012 and 2011, after taking into account the effect of interest rate swaps, approximately 73%, 64% and 56%, respectively, of the Group's borrowings are kept at a fixed rate of interest, considering market conditions.

Interest Rate Risk Sensitivity Analysis. The following table demonstrates the sensitivity to a reasonably possible change in interest rates, with all other variables held constant of the Group's income before income tax and equity after income tax, through the impact of floating rate financial liabilities and debt securities classified as FVPL and AFS investments, respectively.

	Increase (Decrease) in Basis Points	Effect on Income Before Tax	Effect on Equity After Income Tax n Millions)
2013	100 50 (100)	(P718.6) (359.3) 718.6	(P125.6) (60.4) 142.7
2012	(50) 100 50 (100)	<b>359.3</b> (437.2) (218.6) 437.2	<b>73.7</b> (133.5) (58.9) 174.8
2011	(50) 100 50 (100)	218.6 (482.7) (241.3) 482.7	95.2 (265.1) (174.2) 112.5
	(50)	241.3	14.5

Fixed rate debts, although subject to fair value interest rate risk, are not included in the sensitivity

analysis as these are carried at amortized costs. The assumed movement in basis points for interest rate sensitivity analysis is based on currently observable market environment, showing a significantly higher volatility as in prior years.

#### Foreign Currency Risk

The Group's exposure to foreign currency risk arises as the Parent Company and SM Prime have significant investments and debt issuances which are denominated in U.S. dollars. To manage its foreign exchange risk, stabilize cash flows and improve investment and cash flow planning, the Group enters into foreign currency swap contracts, foreign currency call options, non-deliverable forwards and foreign currency range options with the aim of reducing and/or managing the adverse impact of changes in foreign exchange rates on financial performance and cash flows.

The Group's foreign currency-denominated monetary assets and liabilities amounted to \$\text{P84,517.9}\$ million (US\$1,941.2 million) and \$\text{P91,470.1}\$ million (US\$2,100.8 million), respectively, as at September 30, 2013, \$\text{P71,946.4}\$ million (US\$1,752.7 million) and \$\text{P88,508.4}\$ (US\$2,156.1 million), respectively, as at December 31, 2012, and \$\text{P54,978.9}\$ million (US\$1,254.1 million) and \$\text{P59,880.2}\$ million (US\$1,365.9 million), respectively, as at December 31, 2011.

As at September 30, 2013, December 31, 2012 and December 31, 2011, approximately 46%, 39.5%, and 36.4%, respectively, of the Group's total consolidated bank loans and long-term debt were denominated in US Dollars. Thus, appreciation of the Philippine peso against the US Dollar will decrease both the principal amount of the foreign currency-denominated debt and interest expense on the Group's debt in Philippine peso terms.

In translating the foreign currency-denominated monetary assets and liabilities to peso amounts, the exchange rates used were \$\mathbb{P}43.54\$ to US\$1.00, \$\mathbb{P}41.05\$ to US\$1.00, and \$\mathbb{P}43.84\$ to US\$1.00, the Philippine peso to U.S. dollar exchange rates as of September 30, 2013, December 31, 2012, and December 31, 2011, respectively.

Foreign Currency Risk Sensitivity Analysis. The following table demonstrates the sensitivity to a reasonably possible change in U.S. dollar to Philippine peso exchange rate, with all other variables held constant, of the Group's income before income tax (due to changes in the fair value of monetary assets and liabilities, including the impact of derivative instruments).

	Appreciation (Depreciation) of P	Effect on Income Before Tax
		(In Millions)
2013	1.50	<b>P239.5</b>
	1.00	159.7
	(1.50)	(239.5)
	(1.00)	(159.7)
2012	1.50	₽605.2
	1.00	403.5
	(1.50)	(605.2)
	(1.00)	(403.5)
2011	1.50	167.7
	1.00	111.8
	(1.50)	(167.7)
	(1.00)	(111.8)

#### Liquidity Risk

Liquidity risk arises from the possibility that the Group may encounter difficulties in raising funds to meet commitments from financial instruments.

The Group seeks to manage its liquidity profile to be able to finance capital expenditures and service maturing debts. To cover its financing requirements, the Group intends to use internally generated funds and proceeds from debt and equity issues and sales of certain assets.

As part of its liquidity risk management program, the Group regularly evaluates its projected and actual cash flow information and continuously assesses conditions in the financial markets for opportunities to pursue fund-raising initiatives. These initiatives may include bank loans, export credit agency-guaranteed facilities and debt capital and equity market issues.

The Group's financial assets, which have maturities of less than 12 months and used to meet its short-term liquidity needs, include cash and cash equivalents, current portion of time deposits and short-term investments, investments held for trading and current portion of AFS investments-bonds and corporate notes amounting to \$\Pmathbb{P}55,308.2\$ million, \$\Pmathbb{P}19,604,4\$ million, \$\Pmathbb{P}470.7\$ million and \$\Pmathbb{P}656.8\$ million, respectively, as at September 30, 2013, \$\Pmathbb{P}60,738.2\$ million, \$\Pmathbb{P}29,090.3\$ million, \$\Pmathbb{P}459.3\$ million and \$\Pmathbb{P}2,398.5\$ million, respectively, as at December 31, 2012 and \$\Pmathbb{P}56,113.5\$ million, \$\Pmathbb{P}879.4\$ million, \$\Pmathbb{P}457.5\$ million and \$\Pmathbb{P}1,483.3\$ million, respectively, as at December 31, 2011 (see Notes 5, 6 and 7). The Group also has readily available credit facility with banks and related parties to meet its long-term financial liabilities.

The tables below summarize the maturity profile of the Group's financial liabilities as at September 30, 2013, December 31, 2012 and 2011 based on the contractual undiscounted payments:

			<b>September 30, 2013</b>	}	
		Less than 1		More than	
	On Demand	Year	2 to 5 Years	5 Years	Total
			(In Thousands)		
Bank loans	₽–	<b>P28,790,909</b>	₽-	₽–	P28,790,909
Accounts payable and other					
current liabilities*	_	49,741,105	_	_	49,741,105
Long-term debt (including					
current portion)	_	29,122,927	119,065,133	89,059,715	237,247,775
Derivative liabilities:**					
Interest rate swaps	_	_	205,208	_	205,208
Multiple derivatives					
on convertible bonds	_	231,724	_	_	231,724
Dividends payable	_	226,476	_	_	226,476
Tenants' deposits	_	114,843	12,828,961	26,049	12,969,853
	₽–	P108,227,984	132,099,302	89,085,764	329,413,050

			December 31, 2012		
				More than	
	On Demand	Less than 1 Year	2 to 5 Years	5 Years	Total
			(In Thousands)		
Bank loans	₽–	₽33,146,253	₽–	₽–	₽33,146,253
Accounts payable and other					
current liabilities*	_	55,739,251	_	_	55,739,251
Long-term debt (including					
current portion)	_	16,877,517	144,860,929	69,106,024	230,844,470
Derivative liabilities:**					
Non-deliverable forward	_	18,501	_	_	18,501
Interest rate swaps	_	_	244,330	_	244,330
Foreign currency exchange					
swap	_	2,020	_	_	2,020
Multiple derivatives					
on convertible bonds	_	2,473,130	_	_	2,473,130
Dividends payable	_	97,282	_	_	97,282
Tenants' deposits	_	146,360	11,123,172	77,786	11,347,318
	₽–	₽108,500,314	₽156,228,431	₽69,183,810	₽333,912,555

		]	December 31, 2011		
				More than	
	On Demand	Less than 1 Year	2 to 5 Years	5 Years	Total
			(In Thousands)		
Bank loans	₽–	₽25,947,425	₽–	₽–	₽25,947,425
Accounts payable and other					
current liabilities*	_	43,796,217	_	_	43,796,217
Long-term debt (including					
current portion)	_	11,015,497	121,290,737	36,026,066	168,332,300
Derivative liabilities:**					
Non-deliverable forwards	_	_	43,842	_	43,842
Interest rate swaps	_	_	237,980	_	237,980
Multiple derivatives					
on convertible bonds	_	80,380	_	_	80,380
Dividends payable	_	25,696	_	_	25,696
Tenants' deposits	_	290,923	13,459,693	_	13,750,616

<sup>\*</sup> Excluding payable to government agencies of P3,409.9 million, P2,334.8 million, and P1,426.2 million at September 30, 2013, December 31, 2012 and December 31, 2011, respectively, the amounts of which are not considered as financial liabilities.

₽81,156,138

P135,032,252

#### Credit Risk

The Group trades only with recognized, creditworthy related and third parties. It is the Group's policy that all customers who wish to trade on credit terms are subject to credit verification procedures. In addition, receivable balances are monitored on a regular basis which aims to reduce the Group's exposure to bad debts at a minimum level. Given the Group's diverse base of customers, it is not exposed to large concentrations of credit risk.

With respect to credit risk arising from the other financial assets of the Group, which comprise of cash and cash equivalents, time deposits and short-term investments, investments held for trading, AFS investments and certain derivative instruments, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments, without considering the effects of collateral.

Since the Group trades only with recognized related and third parties, there is no requirement for collateral.

Receivable from sale of real estate has minimal credit risk and is effectively collateralized by respective unit sold since title to the real estate properties are not transferred to the buyers until full payment is made.

As at September 30, 2013, December 31, 2012 and December 31, 2011, the financial assets, except for certain receivables and AFS investments, are generally viewed by management as good and collectible considering the credit history of the counterparties. Past due or impaired financial assets are very minimal in relation to the Group's total financial assets.

#### Credit Quality of Financial Assets

The credit quality of financial assets is managed by the Group using high quality and standard quality as internal credit ratings.

*High Quality*. Pertains to counterparty who is not expected by the Group to default in settling its obligations, thus credit risk exposure is minimal. This normally includes large prime financial institutions, companies and government agencies.

Standard Quality. Other financial assets not belonging to high quality financial assets are included in this category.

<sup>\*\*</sup>Based on estimated future cash flows.

As at September 30, 2013, December 31, 2012 and December 31, 2011, the credit analyses of the Group's financial assets that are neither past due nor impaired are as follows:

		<b>September 30, 2013</b>	
	High Quality	Standard Quality	Total
		(In Thousands)	
Cash and cash equivalents (excluding cash on hand) Time deposits and short-term	<b>₽54</b> ,592,837	₽–	P54,592,837
investments (including noncurrent portion) Investments held for trading -	55,263,687	_	55,263,687
Bonds	470,505	_	470,505
AFS investments	18,691,117	61,633	18,752,750
Receivables - net (including noncurrent portion of receivables from real estate buyers)  Advances and other receivables - net (included under "Other current	30,965,207	4,627,299	35,592,506
assets" account in the consolidated	7 500 710		7 500 710
balance sheet) Treasury bonds (included under "Other current assets" account in the	7,589,719	_	7,589,719
consolidated balance sheet)	P200,000	_	200,000
Long-term notes (included under	,		,
"Other noncurrent assets" account in			
the consolidated balance sheet)	218,124	_	218,124
Derivative assets	1,787,826	_	1,787,826
	P169,779,022	P4,688,932	P174,467,954

		December 31, 2012	
	High Quality	Standard Quality	Total
		(In Thousands)	
Cash and cash equivalents			
(excluding cash on hand)	<b>₽</b> 59,669,894	₽–	<b>₽</b> 59,669,894
Time deposits and short-term			
investments			
(including noncurrent portion)	58,523,185	_	58,523,185
Investments held for trading -			
Bonds	459,343	_	459,343
AFS investments	19,254,156	56,988	19,311,144
Receivables - net (including			
noncurrent portion of receivables			
from real estate buyers)	26,367,876	4,623,017	30,990,893
Advances and other receivables - net			
(included under "Other current			
assets" account in the consolidated			
balance sheet)	11,101,466	_	11,101,466
Treasury bonds (included under			
"Other current assets" account in the			
consolidated balance sheet)	200,000	_	200,000
Long-term notes (included under			
"Other noncurrent assets" account in			
the consolidated balance sheet)	306,724	_	306,724
Derivative assets	109,979		109,979
·	₽175,992,623	₽4,680,005	₽180,672,628

		December 31, 2011	
	High Quality	Standard Quality	Total
		(In Thousands)	
Cash and cash equivalents			
(excluding cash on hand)	₽55,054,199	₽–	₽55,054,199
Time deposits and short-term investments			
(including noncurrent portion)	38,295,972	_	38,295,972
Investments held for trading -			
Bonds	457,496	_	457,496
AFS investments	13,931,861	4,633	13,936,494
Receivables - net (including noncurrent			
portion of receivables from real			
estate buyers)	16,910,798	3,873,746	20,784,544
Advances and other receivables - net			
(included under "Other current			
assets" account in the consolidated			
balance sheet)	8,977,136	_	8,977,136
Receivable from a related party (included			
under "Other noncurrent assets"			
account in the consolidated balance			
sheet)	6,000,000	_	6,000,000
Treasury bonds (included under "Other			
current and noncurrent assets"			
account in the consolidated balance			
sheet)	200,000	_	200,000
Long-term notes (included under "Other			
noncurrent assets" account in the			
consolidated balance sheet)	506,724	_	506,724
Derivative assets	159,461	_	159,461
	₽140,493,647	₽3,878,379	₽144,372,026

#### **Equity Price Risk**

Management monitors the mix of debt and equity securities in its investment portfolio based on market expectations. Material investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the Management.

The Group's exposure to equity price pertains to its investments in quoted equity shares which are classified as AFS investments in the consolidated balance sheets. Equity price risk arises from the changes in the levels of equity indices and the value of individual stocks traded in the stock exchange.

As a policy, management monitors the equity securities in its investment portfolio based on market expectations. Material equity investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by management.

### Capital Management

Capital includes equity attributable to the owners of the Parent.

The primary objective of the Group's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in the light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders, pay-off existing debts, return capital to shareholders or issue new shares.

The Group monitors its capital gearing by measuring the ratio of net interest-bearing debt divided by total capital plus net interest-bearing debt and interest-bearing debt divided by total capital plus interest-bearing debt. Net interest-bearing debt includes all short-term and long-term debt, reduced by related pledged time deposits, net of cash and cash equivalents, time deposits and short-term investments, investments in bonds held for trading, AFS investments (redeemable preferred shares and bonds and corporate notes) and long-term notes included under "Other noncurrent assets" account, while interest-bearing debt includes all short-term and long-term debt, reduced by related pledged time deposits. The Group's guideline is to keep the gearing ratio at not lower than 50:50.

As at September 30, 2013 and December 31, 2012 and 2011, the Group's ratio of net interest-bearing debt to total capital plus net interest-bearing debt and ratio of interest-bearing debt to total capital plus interest-bearing debt were as follows:

## Net Interest-bearing Debt to Total Capital plus Net Interest-bearing Debt

	September 30, 2013	December 31, 2012	December 31, 2011
		(In Thousands)	
Bank loans	P28,794,012	₽31,793,975	₽25,747,919
Current portion of long-term debt	30,700,135	14,659,558	8,926,128
Long-term debt - net of current portion and			
pledged time deposits	167,395,719	174,532,871	128,850,186
Less cash and cash equivalents, time deposits			
(net of pledged) and short-term investments,			
investments in held for trading bonds, AFS			
investments (bonds and corporate notes and			
redeemable preferred shares) and long-term notes			
included under "Other noncurrent assets" account	(116,596,150)	(126,598,207)	(100,866,899)
Total net interest-bearing debt (a)	110,293,716	94,388,197	62,657,334
Total equity attributable to owners of the Parent	219,511,595	189,844,463	159,148,917
Total net interest-bearing debt and equity attributable			_
to owners of the Parent (b)	P329,805,311	₽284,232,660	₽221,806,251
Gearing ratio (a/b)	33%	33%	28%

#### <u>Interest-bearing Debt to Total Capital plus Interest-bearing Debt</u>

	September 30,	December 31	December 31,
	2013	2012	2011
		(In Thousands	)
Bank loans	<b>P28,794,012</b>	₽31,793,975	£25,747,919
Current portion of long-term debt	30,700,135	14,659,558	8,926,128
Long-term debt - net of current portion and pledged			
time deposits	167,395,719	174,532,871	128,850,186
Total interest-bearing debt (a)	226,889,866	220,986,404	163,524,233
Total equity attributable to owners of the Parent	219,511,595	189,844,463	159,148,917
Total interest-bearing debt and equity attributable			
to owners of the Parent (b)	P446,401,461	P410,830,867	₽322,673,150
Gearing ratio (a/b)	51%	54%	51%

# 25. Financial Instruments

<u>Fair Values</u>
The following table sets forth the carrying values and estimated fair values of financial assets and liabilities, by category and by class, recognized as at September 30, 2013, December 31, 2012 and 2011:

	Septembe	er 30, 2013	December	31, 2012	December	31, 2011
	Carrying Value	Fair Value	Carrying Value	Fair Value	Carrying Value	Fair Value
			(In Thou	isands)	, <u>, , , , , , , , , , , , , , , , , , </u>	
Financial Assets						
Financial assets at FVPL:						
Investments held for trading -						
Bonds	₽470,505	<b>₽470,505</b>	₽459,343	₽459,343	₽457,496	₽457,496
Derivative assets	1,787,825	1,787,825	128,480	128,480	159,461	159,461
	2,258,330	2,258,330	587,823	587,823	616,957	616,957
Loans and receivables:						
Cash and cash equivalents	54,592,837	54,592,837	60,738,154	60,738,154	56,113,520	56,113,520
Time deposits and short-term						
investments (including noncurrent portion)	55,263,687	58,153,472	58,523,185	62,048,610	38,295,972	42,325,254
Receivables - net (including noncurrent						
portion of receivables from real estate						
buyers)	36,444,490	36,444,490	31,251,016	29,950,651	20,986,969	20,000,039
Advances and other receivables - net						
(included under "Other current assets"						
account in the consolidated balance sheets)	7,589,719	7,589,719	11,316,886	11,316,886	8,816,370	8,816,370
Receivable from a relared party (included						
under :Other noncurrent assets" account	_	_	_	_	6,000,000	6,292,484
Long-term notes (included under "Other						
noncurrent assets" account in the						
consolidated balance sheets)	218,124	346,231	306,724	331,519	506,724	523,977
	154,108,857	157,126,749	162,135,965	164,385,820	130,719,555	134,071,644

(Forward)

	<b>September 30, 2013</b>		Decembe	December 31, 2012		December 31, 2011	
	Carrying Value	Fair Value	Carrying Value	Fair Value	Carrying Value	Fair Value	
Held-to-Maturity -							
Treasury bonds (included under "Other current assets" account in the consolidated							
	200.000	212.126	200,000	225 (05	200,000	220.469	
balance sheets)	200,000	212,126	200,000	225,695	200,000	220,468	
AFS Investments:							
Shares of stock	13,407,340	13,407,340	11,622,136	11,622,136	7,090,055	7,090,055	
Bonds and corporate notes	5,338,630	5,338,630	7,728,240	7,728,240	6,841,109	6,841,109	
Club shares	6,780	6,780	5,900	5,900	5,330	5,330	
	18,752,750	18,752,750	19,356,276	19,356,276	13,936,494	13,936,494	
	P175,319,938	₽178,349,955	₽182,280,064	₽184,555,614	₽145,473,006	₽148,845,563	
Financial Liabilities Financial Liabilities at FVPL - Derivative liabilities	P436,932	₽436,932	₽2,737,981	₽2,737,981	₽362,202	D2 < 2 200	
Other Financial Liabilities:					1202,202	₽362,202	
Bank loans Accounts payable and other current	37,475,390	37,475,390	31,793,975	31,793,975	25,747,920	25,747,920	
Accounts payable and other current	, ,	, ,	, ,	, ,	25,747,920	25,747,920	
Accounts payable and other current liabilities*	37,475,390 49,741,105	37,475,390 49,741,105	31,793,975 55,739,251	31,793,975 55,739,251	,	25,747,920	
Accounts payable and other current liabilities* Long-term debt (including current	, ,	, ,	, ,	, ,	25,747,920	25,747,920	
Accounts payable and other current liabilities* Long-term debt (including current portion and net of unamortized debt issue	49,741,105	49,741,105	55,739,251	55,739,251	25,747,920 43,796,037	25,747,920 43,796,037	
Accounts payable and other current liabilities* Long-term debt (including current	, ,	, ,	, ,	, ,	25,747,920	25,747,920 43,796,037 151,558,509	
Accounts payable and other current liabilities* Long-term debt (including current portion and net of unamortized debt issue cost) Dividends payable	49,741,105 190,007,281	49,741,105 237,247,775	55,739,251 190,192,429	55,739,251 230,844,469	25,747,920 43,796,037 137,390,147	25,747,920 43,796,037 151,558,509 25,696	
Accounts payable and other current liabilities* Long-term debt (including current portion and net of unamortized debt issue cost)	49,741,105 190,007,281 234,910	49,741,105 237,247,775 234,910	55,739,251 190,192,429 97,282	55,739,251 230,844,469 97,282	25,747,920 43,796,037 137,390,147 25,696	,	

<sup>\*</sup> Excluding payable to government agencies of \$\mathbb{P}3,409.9\$ million, \$\mathbb{P}2,334.8\$ million, and \$\mathbb{P}1,426.2\$ million as at September 30, 2013, December 31, 2012, and December 31, 2011, respectively, the amounts of which are not considered financial liabilities.

#### Fair Value Hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of financial instruments by valuation technique:

Level 1: Quoted prices in active markets for identical assets or liabilities, except for related embedded derivatives which are either classified as Level 2 or 3 and redeemable preferred shares categorized as AFS investments under Level 2;

Level 2: Those measured using inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (as prices) or indirectly (derived from prices);

Level 3: Those with inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The following tables show the Group's financial instruments carried at fair value as at September 30, 2013, December 31, 2012, and 2011:

		<b>September 30, 2013</b>	
	Level 1	Level 2	Level 3
		(In Thousands)	
Financial Assets			
Financial assets at FVPL:			
Investments held for trading -bonds	<b>P</b> 470,505	₽–	<b>P</b> –
Derivative assets	´ <b>–</b>	1,787,825	_
	470,505	1,787,825	_
AFS investments:			
Shares of stocks	13,345,707	_	- 57 102
	, ,	_	57,193
Bonds and corporate notes Club shares	5,338,630	_	_
Club shares	6,780 18,691,117	<del>-</del>	57,193
	P470,505	P1,787,825	P57,193
Financial Liabilities	£470,505	£1,707,023	£37,173
Financial Liabilities at FVPL -			
Derivative liabilities	₽–	P205,208	₽231,724
			- ,
		December 31, 2012	
	Level 1	December 31, 2012 Level 2	Level 3
	Level 1		Level 3
Financial Assets	Level 1	Level 2	Level 3
	Level 1	Level 2	Level 3
Financial Assets Financial assets at FVPL: Investments held for trading - bonds	Level 1  P459,343	Level 2	Level 3
Financial assets at FVPL:		Level 2 (In Thousands)	
Financial assets at FVPL: Investments held for trading - bonds		Level 2 (In Thousands)	
Financial assets at FVPL:  Investments held for trading - bonds	₽459,343 -	Level 2 (In Thousands)  P- 128,480	
Financial assets at FVPL: Investments held for trading - bonds Derivative assets	P459,343 - 459,343	Level 2 (In Thousands)  P- 128,480	
Financial assets at FVPL:     Investments held for trading - bonds     Derivative assets  AFS investments:     Shares of stocks	₽459,343 -	Level 2 (In Thousands)  P- 128,480	₽- - -
Financial assets at FVPL: Investments held for trading - bonds Derivative assets  AFS investments:	₽459,343 - 459,343 11,474,884	Level 2 (In Thousands)  P- 128,480	₽- - -
Financial assets at FVPL:     Investments held for trading - bonds     Derivative assets  AFS investments:     Shares of stocks     Bonds and corporate notes	£459,343 - 459,343 11,474,884 7,728,240	Level 2 (In Thousands)  P- 128,480	₽- - -
Financial assets at FVPL:     Investments held for trading - bonds     Derivative assets  AFS investments:     Shares of stocks     Bonds and corporate notes	₽459,343 - 459,343 11,474,884 7,728,240 5,900	Level 2 (In Thousands)  P- 128,480	₽- - - 102,120 - -
Financial assets at FVPL:     Investments held for trading - bonds     Derivative assets  AFS investments:     Shares of stocks     Bonds and corporate notes     Club shares  Financial Liabilities	P459,343 - 459,343 11,474,884 7,728,240 5,900 19,209,024	Level 2 (In Thousands)  P- 128,480 128,480	P- - 102,120 - - 102,120
Financial assets at FVPL: Investments held for trading - bonds Derivative assets  AFS investments: Shares of stocks Bonds and corporate notes Club shares	P459,343 - 459,343 11,474,884 7,728,240 5,900 19,209,024	Level 2 (In Thousands)  P- 128,480 128,480	P- - 102,120 - - 102,120

	December 31, 2011		
	Level 1	Level 2	Level 3
		(In Thousands)	
Financial Assets			
Financial assets at FVPL:			
Investments held for trading -			
bonds	₽457,496	₽_	₽–
Derivative assets	_	159,461	_
	457,496	159,461	_
AFS investments:			
Shares of stocks	7,034,022	_	_
Bonds and corporate notes	6,841,109	_	_
Club shares	5,330	_	_
	13,880,461	_	_
	₽14,337,957	₽159,461	₽–
Financial Liabilities			
Financial liabilities at FVPL -			
Derivative liabilities	₽–	₽281,822	₽80,380

During the periods ended September 30, 2013, December 31, 2012, and December 31, 2011, there were no transfers between Level 1 and Level 2 fair value measurements and no transfers into and out of Level 3 fair value measurements.

The financial instrument classified under Level 3 pertains to the derivative liability arising from the options in the Parent Company's convertible bonds. This was classified under Level 3 because of the credit spreads used as inputs to the fair value calculation of the options which were assessed by the Group as having a significant impact to its fair values.

#### **Derivative Financial Instruments**

To address the Group's exposure to market risk for changes in interest rates arising primarily from its long-term floating rate debt obligations and to manage its foreign exchange risks, the Group entered into various derivative transactions such as cross-currency swaps, interest rate swaps, foreign currency call options, non-deliverable forwards and foreign currency range options.

*Cross Currency Swaps*. In 2013, SM Prime entered into cross-currency swap transactions to hedge both the foreign currency and interest rate exposures on its U.S. dollar-denominated five-year term syndicated loan (the hedged loan) obtained on January 29, 2013 and April 16, 2013 (see Note 16). Details of the hedged loan are as follows:

	Outstanding Principal Balance			Interest Rate	e Ma	turity Date	
	(In US Dollar)	(In Philippine Peso)					
			6-month	US	LIBOR +	January	29,
Unsecured loan	US\$200,000,000	₽8,640,000,000			1.70%		2018
			6-month	US	LIBOR +		
Unsecured loan	US\$150,000,000	₽6,480,000,000			1.70%	March 2	3, 2018

The table below provides the details of the Parent Company's outstanding cross-currency swaps as at September 30, 2013:

			US\$:₽		Fair Value
	Notional Amounts	Receive	Pay Rate	Maturity	Gain
	(In US Dollar) (In Philippine Peso)				
Floating-to-Fixed	US\$150,000,000  \mathbb{P}6,100,500,000	6M US LIBOR	3.70% 40.67	January 29,	₽763,952,059
		+ 170 bps		2018	
Floating-to-Fixed	50,000,000 2,033,500,000	6M US LIBOR	3.70% 40.67	January 29,	256,796,589
		+ 170 bps		2018	
Floating-to-Fixed	50,000,000 2,055,000,000	6M US LIBOR	3.90% 41.10	March 23,	212,049,555
		+ 170 bps		2018	
Floating-to-Fixed	50,000,000 2,055,000,000	6M US LIBOR	3.90% 41.10	March 23,	224,472,081
		+ 170 bps		2018	
Floating-to-Fixed	50,000,000 2,055,000,000	6M US LIBOR	3.90% 41.10	March 23,	225,438,260
		+ 170 bps		2018	

Under the floating-to-fixed cross-currency swaps, SM Prime effectively converted its US dollar-denominated loan into a Philippine peso-denominated loan when, at inception, it agreed to swap US dollar principal equal to the face amount of the loan for its agreed Philippine peso equivalent (P8,134 million and P6,165 million) with the counterparty banks and to exchange, at maturity date, the principal amount originally swapped. The agreement also requires SM Prime to pay fixed interest at the Philippine peso notional amount and receives floating interest on the US\$ notional amount, on a semi-annual basis, simultaneous with the interest payments on the term loan facility.

The table below shows information on the group's interest rate swaps presented by maturity profile.

		<b>September 30, 2013</b>	
	<1 Year	>1-<2 Years	>2-<5 Years
Floating-Fixed Outstanding notional amount Receive-floating rate Pay-fixed rate	\$145,000,000 6 months LIBOR+margin% 2.91%-3.28%	\$145,000,000 6 months LIBOR+margin% 2.91%-3.28%	
Outstanding notional amount Receive-floating rate Pay-fixed rate	\$30,000,000 6 months LIBOR+margin% 3.53%	\$30,000,000 6 months LIBOR+margin% 3.53%	\$30,000,000 6 months LIBOR+margin% 3.53%
Outstanding notional amount Receive-floating rate Pay-fixed rate	\$20,000,000 6 months LIBOR+margin% 3.18%	\$20,000,000 6 months LIBOR+margin% 3.18%	\$-
Outstanding notional amount Receive-floating rate Pay-fixed rate	\$25,000,000 6 months LIBOR+margin% 4.10%	\$-	<b>\$</b> -
Fixed-Floating Outstanding notional amount Receive-fixed rate Pay-floating rate	P793,460,000 5.44% 3MPDST-F	5.44%	
Outstanding notional amount Receive-fixed rate Pay-floating rate	P795,280,000 7.36% 3MPDST-F+margin%	P785,280,000 7.36% 3MPDST-F+margin%	
		December 31, 2012	
	<1 Year	>1-<2 Years	>2-<5 Years
Floating-Fixed Outstanding notional amount Receive-floating rate Pay-fixed rate	\$145,000,000 6 months LIBOR+margin% 2.91%-3.28%	\$145,000,000 6 months LIBOR+margin% 2.91%-3.28%	\$145,000,000 6 months LIBOR+margin% 2.91%-3.28%
Outstanding notional amount Receive-floating rate Pay-fixed rate	\$30,000,000 6 months LIBOR+margin% 3.53%	\$30,000,000 6 months LIBOR+margin% 3.53%	\$30,000,000 6 months LIBOR+margin% 3.53%
Outstanding notional amount Receive-floating rate Pay-fixed rate	\$20,000,000 6 months LIBOR+margin% 3.18%	\$20,000,000 6 months LIBOR+margin% 3.18%	\$-
Outstanding notional amount Receive-floating rate Pay-fixed rate	\$25,000,000 6 months LIBOR+margin% 4.10%	\$-	\$-
Fixed-Floating Outstanding notional amount Receive-fixed rate Pay-floating rate	₽970,000,000 5.44% 3MPDST-F	5.44%	₽950,000,000 5.44% 3MPDST-F
Outstanding notional amount Receive-fixed rate Pay-floating rate	₽970,000,000 7.36% 3MPDST-F+margin%	\$\frac{\mathbf{P}}{9}60,000,000\\ 7.36\%\\ 3MPDST-F+margin\%	₽950,000,000 7.36% 3MPDST-F+margin%

Options Arising from Investment in Convertible Bonds. The Parent Company invested in US\$ denominated convertible bonds of a public company which it classified as AFS investments. The bonds contain multiple embedded derivatives such as long equity call, short call and long put options which were accounted for as compound derivatives. Such multiple embedded derivatives were bifurcated by the Parent Company from the host bonds on the respective purchase dates of the bonds. The net positive fair value of the options at inception amounted to \$\mathbb{P}3.7\$ million. The long equity call option pertains to the right of the Parent Company to convert the bonds into common shares of the issuer at the conversion price of \$\mathbb{P}63.7\$ (\$\mathbb{P}26.9\$ at present) per share at the fixed exchange rate of \$\mathbb{P}40.6\$ per US\$1.0 until January 31, 2013, subject to a cash settlement option on the part of the issuer. The short call option pertains to the right of the issuer to early redeem the bonds on or after February 11, 2010 subject to the conditions stated in the bond agreement. On the other hand, the long put option, which expired on February 11, 2011, pertains to the right of the Parent Company to require the issuer to redeem the bonds at 115.6%.

*Options Arising from Convertible Bonds.* The Parent Company's convertible bonds contain multiple embedded derivatives such as short equity call option, long call option and short put option, which were bifurcated and accounted for as compound derivatives.

Short equity call option pertains to the option of the bondholders to convert the bonds into SMIC's common shares prior to maturity. If a bondholder exercised its conversion option, the Parent Company can choose either to settle the bonds in cash or issue common shares, and such option on the part of the Parent Company is a long call option.

#### US\$300.0 Million Convertible Bonds

The Bonds are denominated in U.S. dollar while the currency of the underlying shares is denominated in Philippine peso. The contracting parties have fixed the exchange rate at P48.37 per US\$1. Considering the exposure of the Parent Company, the option was assessed as a short put option. In addition, the bondholder may require the Parent Company to redeem all or some of the Bond at 110.79% of the principal amount on March 19, 2010.

The bonds matured on March 19, 2012, therefore as at June 30, 2012, the fair value of the options, which is shown as a noncurrent liability in the consolidated balance sheets, amounted to Pnil. Net fair value changes recognized by the Group for the quarters ended June 30, 2012 amounted to negative P131.5 million, which are reflected under "Dividends, management fees, and others" account in the consolidated statements of income.

#### US\$250.0 Million Convertible Bonds

The Bonds are denominated in U.S. dollar while the currency of the underlying shares is denominated in Philippine peso. The contracting parties have fixed the exchange rate at \$\mathbb{P}42.71\$ per US\$1. Considering the exposure of the Parent Company, the option was assessed as a short put option. In addition, the bondholder may require the Parent Company to redeem all or some of the Bonds on February 15, 2015 at their Early Redemption Amount, together with accrued but unpaid interest.

As at September 30, 2013 and December 31, 2012, the fair value of these options, which is shown as a current liability in the consolidated balance sheets, amounted to \$\mathbb{P}231.7\$ million and \$\mathbb{P}2,473.1\$ million, respectively. At inception date, the negative fair value of these options amounted to \$\mathbb{P}1,193.9\$ million. In 2013, the Group recognized a fair value change from these options amounting to \$\mathbb{P}458.5\$ million loss which is recognized under "Gain (loss) on fair value changes on derivatives – net" account in the consolidated statements of income.

Cross Currency Swaps (CCS). In 2012, SM Prime entered into cross currency swap agreements with aggregate notional amount of US\$200 million and weighted swap rate of ₱40.67 to US\$1. Under these agreements, SM Prime effectively receives at inception ₱ notional amount and pays US\$ notional amount. Every interest payment date, SM Prime will receive variable interest based on the US\$ notional and will pay fixed interest based on the ₱ notional amount up to January 2018. At maturity date, SM Prime will receive US\$ notional amount and pay ₱ notional amount. The US\$ receipts from the CCS correspond to 100% of the expected interest and principal payment due on the hedged loan. With this, the variability in the cash flows of the CCS is expectedly to partially offset the variability in cash flows of the hedged loan due to changes in ₱/US\$ exchange rate and 6-month LIBOR plus spread. Effectively, the CCS transformed 100% of the floating interest US dollar-denominated loan into fixed interest Philippine peso-denominated loan (see Note 18). As at September 30, 2013, the cross currency swaps have aggregate fair value of ₱1,965 million gain recognized as part of "Cumulative translation adjustment of a subsidiary" account in the consolidated statements of comprehensive income.

Interest Rate Swaps. In 2011, SM Prime entered into US\$ interest rate swap agreements with notional amount of US\$145 million. Under the agreements, SM Prime effectively converts the floating rate U.S. dollar-denominated term loan into fixed rate loan with semi-annual payment intervals up to March 21, 2015 (see Note 18). As at September 30, 2013, December 31, 2012 and December 31, 2011, the floating to fixed interest rate swap has negative fair value of \$\mathbb{P}\$132.0 million, \$\mathbb{P}\$157.9 million, and \$\mathbb{P}\$142.4 million, respectively.

SM Prime also entered into US\$ interest rate swap agreement with notional amount of US\$20 million in 2011. Under the agreement, SM Prime effectively converts the floating rate U.S. dollar-denominated five-year bilateral unsecured loan into fixed rate loan with semi-annual payment intervals up to November 30, 2014 (see Note 18). As at September 30, 2013, December 31, 2012, and December 31, 2011, the floating to fixed interest rate swaps has negative fair value of \$\mathbb{P}\$13.0 million, \$\mathbb{P}\$16.7 million, and \$\mathbb{P}\$14.8 million, respectively.

In 2010, SM Prime entered into the following interest rate swap agreements:

■ A US\$ interest rate swap agreement with nominal amount of US\$30.0 million. Under the agreement, the Parent Company effectively converts the floating rate U.S. dollar-denominated five-year bilateral unsecured loan into fixed rate loan with semi-annual payment intervals up to November 30, 2015 (see Note 19). As at September 30, 2013, December 31, 2012 and December 31, 2011, the floating to fixed interest rate swap has a negative fair values of ₱38.0 million, ₱47.7 million, and ₱37.8 million, respectively.

- Two Philippine peso interest rate swap agreements with notional amount of \$\mathbb{P}1,000.0\$ million each, with amortization of \$\mathbb{P}10.0\$ million every anniversary. The combined net cash flows of the two swaps effectively converts the Philippine peso-denominated five-year inverse floating rate notes into floating rate notes with quarterly payment intervals up to June 2015 (see Note 19). As at September 30, 2013, December 31, 2012 and December 31, 2011, these swaps have positive fair values of \$\mathbb{P}95.0\$ million, \$\mathbb{P}110.0\$ million, and \$\mathbb{P}115.6\$ million, respectively.
- A US\$ interest rate swap agreement with notional amount of US\$20.0 million. Under the agreement, SM Prime effectively converts the floating rate U.S. dollar-denominated three-year bilateral unsecured loan into fixed rate loan with semi-annual payment intervals up to January 14, 2013 (see Note 18). As at December 31, 2011, the floating to fixed interest rate swap has a negative fair value of ₱3.2 million. On January 13, 2012, the interest rate swap was preterminated as a result of prepayment of the underlying loan. Fair value changes from the preterminated swap recognized on the consolidated statements of income amounted to ₱1.1 million loss in 2012.

In 2009, SM Prime entered into US\$ interest rate swap agreements with notional amount of US\$25 million. Under these agreements, SM Prime effectively converts the floating rate U.S. dollar-denominated five-year bilateral loan into fixed rate loan with semi-annual payment intervals up to November 2013 (see Note 18). As at September 30, 2013, December 31, 2012, and December 31, 2011, the floating to fixed interest rate swap has a negative fair value of ₱12.0 million, ₱22.1 million, and ₱39.8 million, respectively.

Non-deliverable Forwards. In 2013 and 2012, the Parent Company entered into sell P and buy US\$ forward contracts. It also entered into sell US\$ and buy P forward contracts with the same aggregate notional amount. Net fair value changes from the settled forward contracts recognized in the consolidated statements of income amounted to P14 million gain and P19 million gain for the nine months ended September 30, 2013 and 2012, respectively.

26.	EPS Computation		
		September	September
		30,	30,
		2013	2012
	Net Income Attributable to Common		
	Owners of the Parent		
	Net income attributable to common owners of the Parent for		
	basic earnings (a)	P18,464,462	₽16,161,455
	Weighted Average Number of Common Shares Outstanding		
	Weighted average number of common shares outstanding for the		
	period (b)	787,586	772,313
	Basic EPS (a/b)	₽23.4	₽20.9

#### 27. Prior Period Adjustments

The comparative information in 2012 consolidated statements of income has been reclassified to conform to the presentation of the financial statements for the period ended September 30, 2013.

In addition, the consolidated balance sheets for the year ended December 31, 2012 and December 31, 2011 were restated to effect the adoption of PAS 19, Employee Benefits (Revised). The impact to the financial statements upon adoption of the standard are discussed in Note 3.

#### 28. Other Matters

(a) In 1988, the Parent Company acquired the former Baguio Pines Hotel properties from the Development Bank of the Philippines (DBP) through a negotiated sale and purchased the Taal Vista Lodge (the Lodge) from the Taal & Tagaytay Management Corp., the original purchaser of the Lodge from DBP.

Previously, in 1984, certain minority stockholders of Resort Hotel Corp. (RHC), the previous owner of the former Baguio Pines Hotel properties and the Lodge, filed with the Regional Trial Court (RTC) of Makati a derivative suit against the DBP questioning the foreclosure by the DBP of the mortgages of these properties. The Parent Company was impleaded as a party defendant in 1995. The RTC of Makati voided the foreclosure by the DBP on the mortgaged properties and declared the Parent Company a buyer in bad faith.

The DBP and the Parent Company have appealed the RTC's decision to the Court of Appeals. On May 25, 2007, the Court of Appeals issued a decision completely reversing and setting aside the February 13, 2004 decision of the RTC Makati and, consequently, dismissing the said RTC case. The appellees (certain non-controlling stockholders of RHC) filed a Motion for Reconsideration with the Court of Appeals and on November 9, 2007, the Court of Appeals issued a resolution denying the appellees' Motion for Reconsideration. The appellees filed a Petition for Review on Certiorari before the Supreme Court appealing the decision of the Court of Appeals reversing the said decision of the RTC Makati. On December 23, 2009, the Supreme Court rendered a decision decreeing, among others, that the foreclosures of the mortgaged Baguio Pines Hotel and Taal Vista Lodge properties were valid; and on October 24, 2010, the Supreme Court issued a Resolution denying petitioners (certain non-controlling stockholders of RHC) Motion for Reconsideration of the Resolution dated June 21, 2010 denying with finality the separate Motion for Partial Reconsideration filed by Petitioner and DBP since it was treated as a second Motion for Reconsideration, a prohibited pleading under the Rules of Court.

- (b) On May 31, 2013, the BOD of SM Prime approved the following:
  - The increase in the authorized capital stock of SM Prime by \$20,000 million, from \$20,000 million consisting of 20,000 million common shares with a par value of \$1 per share to \$20,000 million consisting of 40,000 million common shares with a par value of \$1 per share, and the consequent amendment of Article VII of the Articles of Incorporation.
  - The change in SM Prime's primary purpose from development and operation of commercial shopping centers to a mixed-use real property developer, and the consequent amendment of Article II of the Articles of Incorporation.

- (c) On May 31, 2013, the BOD of SM Prime also approved the following actions:
  - The merger between SM Prime and SM Land and the Plan of Merger presented by the management.
  - The issuance of 707,957,409 SM Prime common shares to acquire certain unlisted real estate companies from SMIC, Mountain Bliss Resort and Development Corporation, and the Sy Family in exchange for the latters' shares in those unlisted real estate companies (share for share swap).
  - The issuance of 837,764,769 SM Prime common shares to SMIC in exchange for certain real property assets (property for share swap).
  - Delegated to the management the negotiation for the valuation of the exchange of shares and the final terms and conditions relating to the above stated transaction as it deems most beneficial to the Company.

In connection with the planned restructuring and approved merger between SM Prime and SM Land, SM Land has announced the tender offer for the outstanding shares of SM Development Corporation and Highlands Prime, Inc. for SM Prime shares at a certain exchange ratio.

The above actions of SM Prime BOD relating to the increase in authorized capital stock, change in primary purpose and the SM Property Group restructuring were subsequently ratified by the stockholders in a special stockholders' meeting held last July 10, 2013 and on October 10, 2013, the above matters were approved by the SEC.

As of September 30, the SM Property Group restructuring has not yet been completed.

d) On January 7, 2013 and May 7, 2013, SM Prime has entered into a Shareholders Agreement for the acquisition of Waltermart and CHAS Realty, respectively. Both entities are engaged in the business of shopping mall operations. Waltermart currently operates 17 shopping centers across Metro Manila, North and South Luzon while CHAS Realty owns Cabanatuan Megacenter in Nueva Ecija.

As at September 30, 2013, the final terms and conditions to effect the transfer of the shares to the SM Prime are still being finalized. Completion of all pending documentary requirements is expected within the year.

#### 29. Events After the Reporting Period

At various dates from October 1, 2013 to November 6, 2013, the bondholders of US\$3.4 million (P138.0 million) opted to convert their holdings into 232,484 SMIC's shares. This resulted to an increase in capital stock and additional paid-in capital amounting to P2.3 million and P177.9 million, respectively, and a decrease in liability of P180.2 million.

#### PART 1 FINANCIAL INFORMATION

# Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Consolidated Results of Operations For the Nine Months Ended September 30, 2013 and 2012 (Amounts in Billion Pesos)

	Nine Months Ended				l		
Accounts	September 30, 2013		<b>-</b> ′		September 2012	,	% Change
Revenue	P	183.1	P	158.7	15.4%		
Cost and Expenses		146.5		127.6	14.9%		
<b>Income from Operations</b>	P	36.6	P	31.1	17.6%		
Other Charges		5.6		3.7	50.1%		
Provision for Income Tax		4.7		4.4	6.7%		
Non-controlling Interests		7.8		6.8	14.9%		
Net Income Attributable to Equity							
Holders of the Parent	P	18.5	P	16.2	14.2%		

For the nine months ended September 30, 2013, SM Investments Corporation (SMIC) posted a consolidated net income of P18.5 billion, a growth of 14.2% over P16.2 billion in the same period in 2012. Consolidated revenues grew by 15.4% to P183.1 billion, as against last year's P158.7 billion.

Income from operations increased by 17.6% to P36.6 billion compared to P31.1 billion of the same period last year. Operating income margin and net profit margin is at 20.0% and 10.1%, respectively.

The total merchandise sales of the Retail Group, comprised of SM Department Stores, SM Supermarkets, SaveMore Stores, SM Hypermarkets and Walter Mart Stores, grew by 13.0% in 2013. This increase is attributable to the acquisition of Walter Mart stores in 2013 as well as the opening of the following new stores from October 01, 2012 to September 30, 2013:

	SM Department Stores	SM Supermarket	SaveMore Stores	SM Hypermarkets
1	SM Aura	Aura	SaveMore Sta. Rosa	Heroes Hall, Laoag
2	-	-	SaveMoreMaribago	Antipolo
3	-	-	SaveMore MD Fuente	Cadiz
4	-	-	SaveMoreTalisay	Cainta*
5	-	-	SaveMoreKawit	Jazz
6	-	-	SaveMore Santiago	-
7	-	-	SaveMoreZabarte	-

	SM Department Stores	SM Supermarket	SaveMore Stores	SM Hypermarkets
8	-	-	SaveMoreBajada Plaza	-
9	-	-	SaveMoreParolaCainta	-
10	-	-	SaveMore TM	-
			Centerpoint	
11	-	-	SaveMore Acacia	-
12	-	-	SaveMore Project 8	-
13	-	-	SaveMore Sta. Maria	-
			Ilocos	
14	-	-	SaveMore ARCC	-
			Bacoor	
15	-	-	SaveMorePili	-
16	-	-	SaveMore San	-
			Ildefonso	
17	-	-	SaveMoreMarulas	-

<sup>\*</sup>formerly a Makro store which was converted into a Hypermarket store

Of the P124.9 billion and P110.5 billion merchandise sales for the nine months ended September 30, 2013 and 2012, respectively, the non-food group and food group contributed 55% and 45%, respectively in 2013 and 41% and 59%, respectively in 2012.

As of September 30, 2013, the Retail Group has 233 stores nationwide -- 47 department stores, 38 SM supermarkets, 89 SaveMore stores, 38 SM hypermarkets and 21 Walter Mart stores.

Real estate sales for the nine months ended September 30, 2013 decreased by 3.9% to P17.0 billion from P17.7 billion coming mainly from real estate sales of SM's residential arm, SM Development Corporation (SMDC).

The majority of units sold by SMDC in the first nine months of the year were from Breeze Residences in Pasay City, Shell Residences in the Mall of Asia Complex, Pasay City, Grace Residences in Taguig City, Jazz Residences in Makati City and Wind Residences in Tagaytay City.

SMDC currently has 19 residential projects, 18 located in Metro Manila and 1 in Tagaytay City. Projects launched for the first nine months of the year include the following: Wind Building 5, Grass Phase 2 Building 4 and Grace Tower 3.

Rent revenue for the nine months ended September 30, 2013 was derived mainly from the mall operations of SM Prime Holdings, Inc. (SM Prime), the country's leading shopping mall developer and operator which currently owns 47 malls in the Philippines and 5 malls in China. Rent revenue increased by 33% to P23.7 billion in 2013 from P17.8 billion in the same period last year. The increase in rent revenues is largely due to rentals from new SM Supermalls opened in 2012 and 2013 namely SM City Olongapo, SM City Consolacion, SM City San Fernando, SM City General Santos, SM Lanang Premier and SM Aura Premier, with a total gross floor area of 698,000 square meters. Excluding the new malls and expansions, same-store rental growth is at 7%.

The 5 malls in China contributed \$\mathbb{P}2.2\$ billion in 2013 and \$\mathbb{P}1.9\$ billion in 2012, or 9% of SM Prime's total consolidated revenues. Likewise, in terms of rental revenues, China operations contributed 11% to SM Prime's consolidated rental revenues. Gross revenues of the five malls in China increased 14% in 2013 compared to 2012 largely due to improved mall productivity and lease renewals for the first three malls opened namely SM Xiamen, SM Jinjiang and SM Chengdu. Average occupancy rate for the first three malls is at 93%.

For the nine months ended September 30, 2013 and 2012, cinema ticket sales and amusement revenues increased by P0.5 billion or 15.9% to P3.9 billion due to more blockbuster movies, both local and international, simultaneously shown nationwide on fully operational digital cinemas, opening of new amusement rides in SM By the Bay and Sky Ranch in Tagaytay and higher income from sponsorships. Amusement revenue is mainly composed of income from rides, bowling and ice skating operations including the SM Science Discovery Center and the SM Storyland.

Equity in net earnings of associates increased by 68.9% to P11.0 billion in 2013 from P6.5 billion in 2012, primarily due to the increase in the net income of BDO which is attributed to the bank's non-interest income which increased by 36%, driven by fee-based service income and trading and foreign exchange gains.

Dividend, management fees and other revenues slightly decreased by 4.5% to P2.7 billion for the nine months ended September 30, 2013 from P2.8 billion in the same period last year. Dividend income decreased by 26.0% to P0.2 billion in 2013 from P0.3 billion in 2012 due to decrease in dividends received from investees. Management and service fees, which is computed based on a percentage of sales, increased by 9.8% to P1.0 billion in 2013 from P0.9 billion in 2012 mainly due to increase in sales of retail affiliates.

Total cost and expenses increased by 14.9% to P146.5 billion for the nine months ended September 30, 2013 from P127.6 billion in the same period last year. Selling, general and administrative expenses increased by 20.6% to P41.5 billion in 2013 from P34.4 billion in 2012 due to the additional operating expenses associated with mall expansions, new malls, department stores, supermarkets, SaveMore stores and hypermarkets, as well as store renovations and current real estate projects.

Net other charges increased by 50.1% to P5.6 billion for the nine months ended September 30, 2013 from P3.7 billion in the same period last year. Interest expense increased by 5.3% to P8.1 billion in 2013 from P7.7 billion in 2012 due mainly to new loans availed this year. Interest income decreased by 16.0% from P3.4 billion in 2012 to P2.8 billion in 2013 due to lower average balance of temporary investments in 2013 compared to 2012. Property Group consolidation expense of P0.4 billion in 2013 pertains to SM Prime's filing fees with the SEC for the increase in its authorized capital stock and various costs incurred by SM Land relative to its tender offer for the outstanding shares of SMDC and Highlands Prime, Inc. (HPI) in exchange for its SM Prime shares. Loss from fair value changes on derivatives increased by P0.1 billion or 29% to P0.4 billion for the nine months ended September 30, 2013 from P0.3 billion in the same period last year. This resulted mainly from changes in fair value of embedded derivatives related to SMIC's US\$250.0 million convertible bonds issued in 2012. Foreign exchange gains and others decreased by 87% to P0.1 billion in 2013 from P0.5 billion in 2012 due mainly to the increase in foreign exchange rate from P41.7: US\$1.00 in 2012 to P43.5: US\$1.00 in 2013.

Provision for income tax increased by 6.7 % to P4.7 billion for the nine months ended September 30, 2013 from P4.4 billion in the same period last year due mainly to the increase in taxable income. The effective income tax rate is 15% in 2013 and at 16% in 2012.

Non-controlling interest increased by 14.9% to P7.8 billion for the nine months ended September 30, 2013 compared to P6.8 billion for the same period in 2012 due to the increase in net income of certain subsidiaries that are not wholly owned.

# Financial Position (Amounts in Billion Pesos)

Accounts	September 30, 2013 (Unaudited)	December 31, 2012 (Restated)	% Change
Current assets	P 133.5	P 146.9	-9.1%
Noncurrent assets	463.6	417.7	11.0%
Total assets	P 597.1	P 564.6	5.8%
Current liabilities	P 114.0	P 106.1	7.5%
Noncurrent Liabilities	188.9	195.2	-3.3%
<b>Total Liabilities</b>	302.9	301.3	0.5%
Equity	294.2	263.3	11.8%
Total Liabilities and Equity	P 597.1	P 564.6	5.8%

Consolidated total assets as of September 30, 2013 amounted to P597.1 billion, an increase by 5.8% from P564.6 billion as of December 31, 2012. On the other hand, consolidated total liabilities increased by 0.5% to P302.9 billion as of September 30, 2013 from P301.3 billion as of December 31, 2012.

Consolidated current assets decreased by 9.12% to P133.5 billion as of September 30, 2013 from P146.9 billion as of December 31, 2012. Cash and cash equivalents decreased by 8.9% to P55.3 billion as of September 30, 2013 from P60.7 billion as of December 31, 2012 due mainly to payments of loans and capital expenditures. Time deposits and short-term investments decreased by 32.6% to P19.6 billion as of September 30, 2013 from P29.1 billion as of December 31, 2012 due mainly to loan payments in 2013. Investments held for trading and sale decreased by 60.6% to P1.1 billion as of September 30, 2013 from P2.9 billion as of December 31, 2012 due to maturity of certain investments in bonds. Receivables increased by 29.3% to P21.8 billion as of September 30, 2013 from P16.8 billion as of December 31, 2012 mainly due to the increase in the current portion of receivable from real estate buyers resulting from higher sales volume and construction accomplishments and dividends receivable from bank associates. Other current assets decreased by 7.2% to P22.2 billion as of September 30, 2013 from P24.0 billion as of December 31, 2012 due mainly to the decrease in receivable from banks and advances from contractors.

Consolidated noncurrent assets amounted to P463.6 billion as of September 30, 2013, a growth of 11.0% from P417.7 billion as of December 31, 2012. Investments in shares of stock of associates increased by 3.2% to P131.2 billion as of September 30, 2013 from P127.2 billion as of December 31, 2012 mainly due to the equity share in banks' net income. Land and development increased by 28.4% to P41.7 billion as of September 30, 2013 from P32.5 billion as of December 31, 2012 pertains mainly to land acquisitions and capital expenditures spent in new residential projects. Deferred tax assets increased by 49.1% to P1.0 billion as of September 30, 2013 from P0.6 billion

as of December 31, 2012, mainly due to the tax effect of the increase in deferred income on sale of real estate, net operating loss carry over, and minimum corporate income tax. Other noncurrent assets increased by 17.9% to P33.6 billion as of September 30, 2013 from P28.5 billion as of December 31, 2012 mainly due to the increase in noncurrent receivable from real estate buyers and derivative assets resulting mainly from unrealized mark-to-market gains on cross currency swap transactions designated as a cash flow hedge and the outstanding interest rate swaps designated as fair value hedges.

Consolidated current liabilities increased by 7.5% to P114.0 billion as of September 30, 2013 from P106.1 billion as of December 31, 2012 due mainly to reclassification of maturing loans from non-current to current portion of long-term debt which increased by 109.4% to P30.7 billion as of September 30, 2013 from P14.7 billion as of December 31, 2012. Dividends payable increased by 132.8% to P0.2 billion as of September 30, 2013 from P0.1 billion as of December 31, 2012 representing dividends due to minority stockholders. This is partially offset by the decrease in accounts payable and other current liabilities by 4.4% to P53.2 billion as of September 30, 2013 from P55.6 billion as of December 31, 2012, income tax payable by 37.0% to P0.9 billion as of September 30, 2013 from P1.5 billion as of December 31, 2012 billion and bank loans by 9.4% to P28.8 billion as of September 30, 2013 from P31.8 billion as of December 31, 2012 due to settlement of loans.

Consolidated noncurrent liabilities decreased by 3.3% to P188.9 billion as of September 30, 2013 from P195.2 billion as of December 31, 2012 due mainly to the 4.1% decrease in long-term debt-net of current portion from P174.5 billion as of December 31, 2012 to P167.4 billion as of September 30, 2013 due to loan payments in 2013 and reclassification to current portion of maturing loans (see note 18 to the consolidated financial statements for further discussion regarding long-term debt). Deferred tax liabilities increased by 6.0% to P5.0 billion as of September 30, 2013 from P4.7 billion as of December 31, 2012 due mainly to the tax effect of the increase in unrealized gross profit on sale of real estate and capitalized interest. Tenants' deposits and others increased by 3.4% to P16.3 billion as of September 30, 2013 from P15.7 billion as of December 31, 2012 due mainly to new malls and expansions and new condominium projects of the Real Estate Group.

Total equity amounted to P294.2 billion as of September 30, 2013, while total equity attributable to equity holders of the parent amounted to P219.5 billion. Additional paid-in capital increased by 34.1% to P57.5 billion as of September 30, 2013 from P42.9 billion as of December 31, 2012 due to the conversion of US\$ bonds to SMIC shares. The increase in equity adjustments from business combination under common control of 809.2% to P4.9 billion as of September 30, 2013 is due to the change in accounting for the Group's equity holdings in HPI from an associate to a subsidiary pursuant to the Group's Property Consolidation Project (see notes 19 and 28 to the consolidated financial statements for further details). The 196.7% or P0.5 billion increase in cumulative translation adjustment to P0.8 billion as of September 30, 2013 from P0.3 billion as of December 31, 2012 resulted from the translation of the financial accounts of SM China malls from China Yuan Renminbi to Philippine peso and from unrealized mark-to-market gains on cross currency swap transactions designated as a cash flow hedge. The 31.5% increase in actuarial losses to P0.3 billion as of September 30, 2013 from P0.26 billion as of December 31, 2012 resulted from the valuation of the Group's retirement plan. Net unrealized mark-to-market gain on AFS investments decreased by 15.7% to P9.9 billion from P11.7 billion mainly due to the decrease in the market value of AFS investments of bank associates. Non-controlling interest increased by 1.8% to P74.7 billion from P73.4 billion mainly due to the increase in the net assets of certain subsidiaries that are not wholly owned.

The Group has no known direct or contingent financial obligation that is material to the Group operations, including any default or acceleration of an obligation. The Group has no off-balance sheet transactions, arrangements, obligations during the reporting year and as of the balance sheet date.

There are no known trends, events, material changes, seasonal aspects or uncertainties that are expected to affect the Group's continuing operations.

#### **Key Performance Indicators**

The following are the major financial ratios of the Group for the nine months ended September 30, 2013 and 2012 and for the year ended December 31, 2012:

Accounts	September 30, 2013 (Nine Months)	December 31, 2012 (One Year)
Current Ratio	1.17 : 1.00	1.38:1.00
Debt-equity Ratios:		
On Gross Basis	51% : 49%	54%:46%
On Net Basis	33% : 67%	33% : 67%

Accounts	September 30, 2013 (Nine Months)	September 30, 2012 (Nine Months)
Revenue Growth	15.4%	14.3%
Net Income to Revenue	10.1%	10.2%
Net Income Growth	14.2%	13.1%
Return on Equity	11.9%	12.4%
EBITDA (In Billions of Pesos)	P43.4B	P37.7B

The current ratio decreased to 1.17:1.00 from 1.39:1.00 due mainly to decrease in current assets by 9.1% in contrast to the increase in current liabilities of 7.5% (see Management's Discussion and Analysis of Financial Condition).

The debt-equity ratio on gross basis decreased to 51%: 49% in 2013 from 54%: 46% due mainly to increase in equity resulting mainly from conversion of US\$ bonds to SMIC shares and the US\$150 million top-up placement. On net basis, the debt-equity ratio is maintained at 33%: 67% (see Management's Discussion and Analysis of Financial Condition).

In terms of profitability, revenue growth increased to 15.4% in 2013 from 14.3% in 2012 due mainly to growth in retail sales, rentals and equity in net earnings.

Net income to revenue decreased slightly to 10.1% from 10.2% while return on equity decreased to 11.9% from 12.4% resulting mainly from increase in equity as already discussed. EBITDA improved by P5.7 billion (see Managements' Discussion and Analysis of Results of Operations).

The manner by which the Group calculates the foregoing indicators is as follows:

1.	Current Ratio	Current Assets Current Liabilities
2.	Debt-Equity Ratio a. Gross Basis	Total Interest Bearing Debt less Pledged Time Deposits  Total Equity Attributable to Equity Holders of the Parent) + Total  Interest Bearing Debt less Pledged Time Deposits
	b. Net Basis	Total Interest Bearing Debt less Cash and Cash Equivalents, Time Deposits, Investment in Bonds Held for Trading and Sale Total Equity Attributable to Equity Holders of the Parent) + Total Interest Bearing Debt less Cash and Cash Equivalents, Time Deposits and Investments in Bonds Held for Trading and Available for Sale
3.	Return on Equity	Net Income Attributable to Equity Holders of the Parent Average Equity Attributable to Equity Holders of the Parent
4.	Net Income to Revenue	Net Income Attributable to Equity Holders of the Parent Total Revenue
5.	Revenue Growth	Total Revenues (Current Period) - 1 Total Revenues (Prior Period)
6.	Net Income Growth	Net Income Attributable to Equity Holders of Parent (Current Period) - 1 Net Income Attributable to Equity Holders of Parent (Prior Period)
7.	EBITDA	Income from operations + Depreciation & Amortization

#### **Expansion Plans / Prospects for the Future**

For the rest of 2013, SM Prime is scheduled to launch SM City BF in Paranaque. Moreover, SM Megamall will be expanded with the opening of Building D. Both projects will be opened to the public in November and December 2013, respectively. By yearend, SM Prime will have 48 malls in the Philippines and 5 in China with an estimated combined gross floor area of 7.0 million square meters.

Retail expansion plans for the rest of 2013 include the opening of 1 department store, 1 supermarket, 4 SaveMore stores, 2 hypermarkets and 1 Walter Mart store. By year-end, the Group will have 48 department stores, 39 supermarkets, 93 SaveMore stores, 40 hypermarkets and 22 Walter Mart stores.

In the fourth quarter, SMDC will launch two major projects namely Trees Residences in Quezon City and Shore Residences in MOA Complex, Pasay City. It will also expand its Field Residences in Paranaque City by adding Building 4. In order to sustain the growth momentum and to further expand SMDC's presence in the industry, SMDC will continue to vigorously pursue its vision of uplifting the Filipino lifestyles by launching products that will meet the demand for affordable and high quality residential units in prime locations and will also pursue projects that will cater to the preferences and financial capacity of its target market. Innovation shall remain to be its strength while continuously focusing attention to changing market needs. The broadening and strengthening of its revenue base shall also be pursued as it moves forward. In addition, it shall continue to search for viable locations in key cities in Metro Manila in response to the increasing demands for residences. SMDC shall be open to tapping various sources of financing to support its operational needs in real estate development.

The expansion plans of Costa del Hamilo include the development of residential lots and Marina Village. It is envisioned to be a vibrant mixed-use community of prime residential lots, waterfront homes, and retail and water sports facilities connected by a boardwalk that surrounds the Marina which will enhance Coastal Living in Hamilo Coast.

The above expenditures will be funded through internally generated sources and other capital raising initiatives such as bond issuances and loan availments.

On October 10, 2013, the Securities and Exchange Commission (SEC) approved the merger between SM Prime and SM Land. With this, the Group shall proceed with the full execution of its Property Consolidation Project including the merger of SM Prime and SM Land (which is the majority and controlling shareholder of SMDC and HPI), with SM Prime as the surviving entity, as well as the issuance of SM Prime common shares to acquire certain unlisted real estate companies and assets of SMIC, Mountain Bliss Resort and Development Corporaiton and Sy Family, in exchange for the latter's shares in the companies (share for share and property for share swap).

The Group has no known direct or contingent financial obligation that is material to the Group, including any default or acceleration of an obligation. There were no contingent liabilities or assets in the Group's consolidated balance sheet. The Group has no off-balance sheet transactions, arrangements, obligations during the reporting year as of balance sheet date.

There are no known trends, events, material changes, seasonal aspects or uncertainties that are expected to affect the Group's continuing operations.

# PART I FINANCIAL INFORMATION

# Item 3. Aging of Accounts Receivable – Trade

Receivable from Tenants

SM Investments Corporation and Subsidiaries Aging of Accounts Receivable - Trade As of September 30, 2013 (Amounts in Thousands)

Third-party tenants	P	2,390,896
Related-party tenants		2,274,850
Receivables from Real Estate Buyers & others		
- net of non-current portion		13,916,561
Total	P	18,582,307
Aging:		
Neither past due nor impaired	P	17,592,164
31-90 days		291,542
91-120 days		111,733
Over 120 days		295,865
Impaired		291,003
Total	P	18,582,307

# **PART II - SIGNATURE**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: \_\_\_\_\_11-07-2013

Registrant: SM INVESTMENTS CORPORATION

MA. RUBY LL. CANO

Senior Vice President – Controller

**Alternate Corporate Information Officer**