

April 12, 2017

### PHILIPPINE DEALING & EXCHANGE CORP.

37<sup>th</sup> Floor, Tower 1, The Enterprise Center 6766 Ayala Ave., cor. Paseo de Roxas, Makati City

Attention: Ms. Vina Vanessa S. Salonga

Head, Issuer Compliance and Disclosure Department (ICDD)

Re: Public Ownership Report as of March 31, 2017

### Ladies and Gentlemen:

Please find attached the Public Ownership Report of SM Investments Corporation as of March 31, 2017.

Thank you.

Very truly yours,

ELMER B. SERRANO Corporate Secretary

Encl. a/s

# SM INVESTMENTS CORPORATION Computation of Public Ownership as of March 31, 2017

**Number of Shares** В Total Number of Issued Shares 1,204,582,867 1,204,582,867 Less: Number of Treasury Shares (if any) Number of Issued and Outstanding Shares 1,204,582,867 1,204,582,867 Less: % to total I/O Shares В Total **Directors** Henry Sy, Sr. Direct % Indirect (thru Brokers/PCD) 0.40 % 4,773,825 4,773,825 Teresita T. Sy 7.11 % 85,628,175 85,628,175 Direct Indirect (thru \_\_\_\_\_) % Henry Sy, Jr. 7.28 % 87,690,675 87,690,675 Direct Indirect (thru \_\_\_\_\_) Harley T. Sy 7.29 % 87,792,438 87,792,438 Direct Indirect (thru \_\_\_\_ % Jose T. Sio % Direct 21 21 Indirect (thru \_\_\_\_\_) % Tomasa H. Lipana Direct % 150 150 Indirect (thru \_\_\_\_\_) Ah Doo Lim Direct % 187 187 Indirect (thru \_\_\_ Joseph R. Higdon Direct % 187 187 Indirect (thru \_\_\_\_ % Sub-total 22.08 % 265,885,658 265,885,658 Officers Frederic C. Dybuncio Direct % Indirect (thru \_\_\_\_\_) % Elizabeth Anne C. Uychaco Direct % Indirect (thru \_\_\_\_\_) % Marcelo C. Fernando, Jr. Direct % Indirect (thru \_\_\_\_ % Atty. Marianne Malate-Guerrero % Direct Indirect (thru \_\_\_\_\_) % Franklin C. Gomez Direct % Indirect (thru Brokers/PCD) % 4.500 4.500 Cecilia R. Patricio Direct % 130 130 Indirect (thru \_ % Corazon P. Guidote % Direct Indirect (thru Brokers/PCD) 3,187 3,187 Wilson H. Go Direct % Indirect (thru Brokers/PCD) 243 243 % Atty. Elmer B. Serrano Direct % Indirect (thru \_\_\_\_\_) % % Sub-total 8,060 8.060

# SM INVESTMENTS CORPORATION Computation of Public Ownership as of March 31, 2017

**Number of Shares** В Total Number of Issued Shares 1,204,582,867 1,204,582,867 Less: Number of Treasury Shares (if any) Number of Issued and Outstanding Shares 1.204.582.867 1.204.582.867 Less: % to total I/O Shares В Total Principal/Substantial Stockholders Felicidad T. Sy 38,283,090 Direct 3.18 % 38,283,090 Indirect (thru Brokers/PCD) 0.03 % 312,169 312,169 Hans T. Sy 98,940,675 Direct 8.21 % 98,940,675 Indirect (thru Brokers/PCD) 16,128 16,128 % Herbert T. Sy Direct 8.21 % 98,940,675 98,940,675 Indirect (thru Elizabeth T. Sy 5.82 % 70,084,482 70,084,482 Direct Indirect (thru \_\_\_ - % 25.45 % Sub-total 306,577,219 306,577,219 Affiliate / Related party Multi Realty Dev't Corp. Direct % Indirect (thru Brokers/PCD) % 1,648 1,648 SM Prime Holdings, Inc. Direct % Indirect (thru Brokers/PCD) 0.01 % 146,104 146,104 Belle Corporation Direct % 48,877 48,877 Indirect (thru \_\_\_ % Syntrix Holdings, Inc. Direct 3.89 % 46,875,000 46,875,000 Indirect (thru \_\_\_ % Sysmart Corporation Direct 2.40 % 28,925,745 28,925,745 Indirect (thru Brokers/PCD) % 41,007 41,007 **Tansmart Corporation** 1.87 % 22,500,000 22,500,000 Direct Indirect (thru \_\_\_\_\_ Sub-total 8.17 % 98,538,381 98,538,381 Others Government Banks **Employees** Lock-Up Shares Sub-total **TOTAL** 55.70 % 671,009,318 671,009,318 **Total Number of Shares Owned by the Public** 533,573,549 533,573,549

# PUBLIC OWNERSHIP PERCENTAGE Total Number of Shares Owned by the Public

<u>533,573,549</u> shares **44.30%** 1,204,582,867 shares

Number of Issued and Outstanding Shares = 1,204,582,867

Number of Outstanding Shares = 1,204,582,867 Number of Treasury Shares = 0 Number of Listed Shares = 1,204,582,867 Number of Foreign-Owned Shares = 390,182,064 Foreign Ownership Level (%) = 32.39% Foreign Ownership Limit (%) = 40%

Note: Please observe the same cut-off date.

## **Minimum Percentage of Public Ownership**

To check if Company, Inc. is in compliance with the Minimum Percentage of Public Ownership, the following steps must be observed:

### Step 1 Compute for Company's Market Capitalization

( Please observe the same cut-off date as that of the Computation of Public Ownership Percentage)

Market Capitalization = Total Issued and Outstanding shares x Closing Market Price on cut-off date

= 1,204,582,867 x 697.00

839,594,258,299.00

### Step 2 Refer to the Table below.

(Based on the Market Capitalization computed, identify the corresponding minimum public ownership requirement.)

>	>P10B	10%	<
	>5B to P10B	15%	
	>P1B to P5B	20%	
	>P400M to P1B	25%	
	Not exceeding P 400 M	33%	
	MARKET CAPITALIZATION	PUBLIC OWNERSHIP	

## Step 3 Compare computed Actual Public Ownership with the Minimum Requirement

Actual Public Ownership (per computation) 44.30%

Minimum Required Public Ownership (per table) 10%