# Lecture 9

**Linear Programming** 

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# **Prescriptive Analytics**

Prescriptive analytics is the application of logic and mathematics to data to specify a preferred course of action. While all types of analytics ultimately support better decision making, prescriptive analytics outputs a decision rather than a report, statistic, probability or estimate of future outcomes.

• Gartner, Forecast Snapshot: Prescriptive Analytics

# **Prescriptive Analytics**

#### **Heuristics** based

- Decisions that are purely devised by the domain experts.
- It may lead to a non-feasible solution.
- The formulation is not easily scalable.
- Insights are limited to the answers.

### Optimisation based

- Rules are formalised using mathematical tools.
- It may lead to the best possible solution.
- The formulation is easily scalable.
- Insights can go beyond the best possible solution.

# Linear Programming

## Q1: ABC Woodcarving

#### **▶** Question 1

Formalism Problems Sensitivity Analysis Summary

- ullet Demand for toy trains in unlimited but at most 40 soldiers are sold per week.
- A soldier is sold for \$27 and uses \$10 worth of raw materials. It also has a variable labour cost of \$10.
- $\bullet$  A train is sold for \$21 and uses \$9 worth of raw materials. It also has a variable labour cost of \$10.
- A soldier requires 2 hours of finishing and 1 hour of carpentry.
- A train requires 1 hour of finishing and 1 hour of carpentry.
- $\bullet$  Each week ABC can obtain all raw material but only 100 finishing hours and 40 carpentry hours.

# **Q1:** ABC Woodcarving

#### **▶** Question 1

Formalism
Problems
Sensitivity Analysis
Summary

Let's rearrange the same information in a better way.

	Soldier	Train	Constraints
Selling Cost	27	21	-
Raw Material Cost	10	9	-
Overhead Cost	14	10	-
Carpentry Labour	1	1	80
Finishing Labour	2	1	100
Demand	≤ 40	-	_

We want to find the number of soldiers and trians to be manufactured such that the profit is maximised.

# **Optimisation Problem**

#### Question 1

### **>** Formalism *Optimisation Problem*

Constraints Linear Programming Assumptions Geometry

Problems
Sensitivity Analysis
Summary

#### Decision variable

Decision variables that can be controlled by the decision makers.

### **Objective function**

Objective function is a mathematical function of the decision variables that converts a solution into a numerical evaluations.

### Question 1.

- $X_1$  be the number of soldiers manufactured every week.
- $X_2$  be the number of trains manufactured every week.

$$profit(x_1, x_2)$$
=  $(27 - 10 - 14)x_1 + (21 - 9 - 10)x_2$   
=  $3x_1 + 2x_2$ 

Thus,

$$\max_{x_1, x_2 \in Z} 3x_1 + 2x_2$$

### **Constraints**

Question 1

**≯** Formalism

Optimisation Problem

Constraints

Linear Programming Assumptions Geometry

Problems Sensitivity Analysis Summary

#### **Constraints**

A set of functional equalities or inequalities that quantify the restrictions on the values of the decision variables.

	Soldier	Train	Constraints
Selling Cost	27	21	-
Raw Material Cost	10	9	-
Overhead Cost	14	10	-
Carpentry Labour	1	1	80
Finishing Labour	2	1	100
Demand	≤ 40	-	-

$$2x_1 + x_2 \le 100$$
  
 $x_1 + x_2 \le 80$   
 $x_1 \le 40$   
 $x_1, x_2 \ge 0$ 

# **Linear Programming**

#### Question 1

#### **▶** Formalism

Optimisation Problem Constraints

#### Linear Programming

Assumptions Geometry

Problems
Sensitivity Analysis
Summary

Linear program is an optimisation problem where

- The objective function is a *linear* function of decision variables.
- The values of the decision variables must satisfy a set of *linear constraints*.
- A *sign restriction* is associated with every decision variable.

$$\max_{x_1, x_2 \in Z} 3x_1 + 2x_2$$

$$2x_1 + x_2 \le 100$$

$$x_1 + x_2 \le 80$$

$$x_1 \le 40$$

$$x_1, x_2 \ge 0$$

### **Assumptions**

#### Question 1

#### **▶** Formalism

Optimisation Problem Constraints Linear Programming

#### **Assumptions**

Geometry

Problems Sensitivity Analysis

Summary

### **Proportionality**

The contribution of individual decision variables in the objective function is (only) proportional to their value in it.

### **Additivity**

The contribution to the objective function for any decision variable is independent of the values of the other decision variables.

### **Divisibility**

The decision variables can take any real values within the specified range.

### Certainty

Ever parameter value in the model is know with the certainty.

## **Geometry of LP**

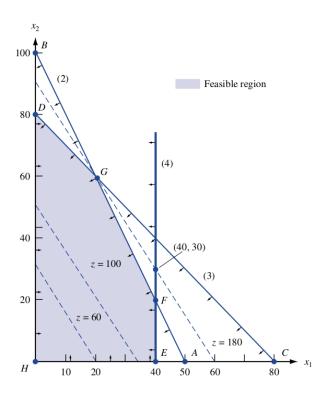
#### Question 1

#### **>** Formalism

Optimisation Problem Constraints Linear Programming Assumptions

#### Geometry

Problems Sensitivity Analysis Summary



### Feasible Region

It is the set of all points that satisfy every constraint in the linear program.

### **Optimal Solution**

It is a point in the feasible region with the largest (or smallest) value for the optimisation function.

Optimal solution always lies at one of the corners of the polyhedron defined by the constraints!

### **Binding Constraint**

The constraint is said to be binding if the optimal solution on the line defined by the constraint.

# Does (unique) solution always exist?

#### Question 1

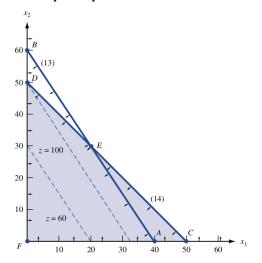
#### **→** Formalism

Optimisation Problem Constraints Linear Programming Assumptions

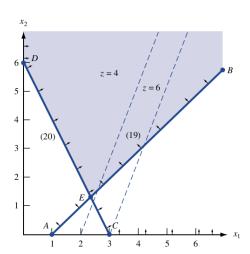
#### Geometry

Problems Sensitivity Analysis Summary

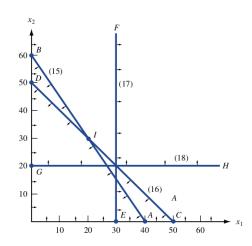
### **Multiple Optimal Solutions**



### **Unbounded LP**



### Infeasible LP



Question 1
Formalism

> Problems
Scheduling

Mixing Multi-period Scheduling Sensitivity Analysis Summary A post office requires different number of employees on different days of the week.

### Constraint from the Union

Each employee must get two off days after working for five consecutive days.

### **Objective**

Minimise the number of employees.

Day	#Employees
Monday	17
Tuesday	13
Wednesday	15
Thursday	19
Friday	14
Saturday	16
Sunday	11

Question 1
Formalism

> Problems
Scheduling

Mixing
Multi-period Scheduling
Sensitivity Analysis
Summary

Let,  $X_i$  be the number of employees that start work on day i.

#### Who works on Monday?

Everybody except those who started on Tuesday and Wednesday.

$$x_1 + x_4 + x_5 + x_6 + x_7 \ge 17$$

Day	#Employees
Monday	17
Tuesday	13
Wednesday	15
Thursday	19
Friday	14
Saturday	16
Sunday	11

Question 1
Formalism

**>** Problems *Scheduling* 

Mixing Multi-period Scheduling Sensitivity Analysis Summary

### **Linear Program**

$$\min X_1 + X_2 + X_3 + X_4 + X_5 + X_6 + X_7$$

$$x_1 + x_4 + x_5 + x_6 + x_7 \ge 17$$

$$x_2 + x_5 + x_6 + x_7 + x_1 \ge 13$$

$$x_3 + x_6 + x_7 + x_1 + x_2 \ge 15$$

$$x_4 + x_7 + x_1 + x_2 + x_3 \ge 19$$

$$x_5 + x_1 + x_2 + x_3 + x_4 \ge 14$$

$$x_6 + x_2 + x_3 + x_4 + x_5 \ge 16$$

$$x_7 + x_3 + x_4 + x_5 + x_6 \ge 11$$

$$X_1, X_2, X_3, X_4, X_5, X_6, X_7 \ge 0$$

Day	#Employees
Monday	17
Tuesday	13
Wednesday	15
Thursday	19
Friday	14
Saturday	16
Sunday	11

Question 1
Formalism

**>** Problems *Scheduling* 

Mixing Multi-period Scheduling Sensitivity Analysis

Summary

The solver provides the optimal solution:

$$(x_1, x_2, x_3, x_4, x_5, x_6, x_7) = (\frac{4}{3}, \frac{10}{3}, 2, \frac{22}{3}, 0, \frac{10}{3}, 5)$$
  
  $\approx (2, 4, 2, 8, 0, 4, 5)$ 

An optimal solution with value 23 exists!

### Integer Linear Program (ILP)

ILP violates the divisibility assumption of the linear programs. Integer programming is NP-Complete. Relaxing ILP (integer) to LP (real) is an approximation which may not lead to optimal solution.

Question 1
Formalism

#### **▶** Problems

Scheduling
Mixing
Multi-period Scheduling

Sensitivity Analysis
Summary

#### **Raw Material**

- Purchased at \$3 per pound.
- Requires 1 hour of lab processing.
- Every poind yields 3oz of *regular brute* and 4oz of *regular chanelle*.
- Every year the company gets 6000 lab hours.
- $\bullet$  Every year the company purchases at most 6000 pounds of raw materials.

### Selling cost

Blend	Price per oz
Regular brute	\$7
Regular chanelle	\$6
Luxury brute	\$18
Luxury chanelle	\$14

Question 1
Formalism

#### **▶** Problems

Scheduling
Mixing
Multi-period Scheduling
Sensitivity Analysis
Summary

### Manufacturing luxury brute

- An ounce of regular brute yields an ounce of luxury brute.
- Requires 3 additional lab hours.
- Takes \$4 of processing cost.

### Manufacturing luxury chanelle

- An ounce of regular chanelle yields an ounce of luxury chanelle.
- Requires 2 additional lab hours.
- Takes \$4 of processing cost.

Objective is to maximise profit!

Question 1

**Formalism** 

**▶** Problems

Scheduling

Mixing

Multi-period Scheduling
Sensitivity Analysis

Summary

#### **Decision Variable**

 $X_1$  = ounces of regular brute sold annually

 $X_2$  = ounces of luxury brute sold annually

 $X_3$  = ounces of regular chanelle sold annually

 $X_4$  = ounces of luxury chanelle sold annually

 $X_5$  = pounds of raw material purchased annually

Question 1
Formalism

**▶** Problems

Scheduling

Mixing

Multi-period Scheduling
Sensitivity Analysis
Summary

Blend	Price per oz
Regular brute	\$7
Regular chanelle	\$6
Luxury brute	\$18
Luxury chanelle	\$14

### **Objective Function**

$$\max 7x_1 + (18-4)x_2 + 6x_3 + (14-4)x_4 - 3x_5$$

Each luxury blend bears \$4 of processing cost.

Question 1
Formalism

#### **▶** Problems

Scheduling

Mixing

Multi-period Scheduling
Sensitivity Analysis
Summary

#### **Constraints**

$$x_5 \le 4000$$
 (Raw material)  
 $x_5 + 3x_2 + 2x_4 \le 6000$  (Laboratory hours)

### Mixing constraints

• A pound of raw material yields 3 *oz* of brute

$$x_1 +_x 2 = 3x_5$$

• A pound of raw material yields 50Z of chanelle

$$x_3 +_{x} 4 = 5x_5$$

Question 1

**Formalism** 

**>** Problems

Scheduling

Mixing

Multi-period Scheduling
Sensitivity Analysis

Summary

Putting it all together!

$$\max 7x_1 + (18-4)x_2 + 6x_3 + (14-4)x_4 - 3x_5$$

subject to

$$x_5 \le 4000$$
  
 $x_5 + 3x_2 + 2x_4 \le 6000$   
 $x_1 +_x 2 - 3x_5 = 0$   
 $x_3 +_x 4 - 5x_5 = 0$ 

$$X_1, X_2, X_3, X_4, X_5 \ge 0$$

### **Q4: Portfolio management**

Question 1
Formalism

**>** Problems

Scheduling
Mixing
Multi-period Scheduling
Sensitivity Analysis
Summary

The cashflow associated with the investment of \$1 in the investment schemes is given as follows:

Schemes	Cash flow at time				
	0 1 2 3				
Α	-1	0.5	1	0	
В	0	-1	0.5	1	
С	-1	1.2	0	0	
D	-1	0	0	1.9	
E	0	0	-1	1.5	

- At time t = 0, \$100k are available for the investment.
- Finco requires at most \$75*k* to be invested in a single scheme.
- Finco earns 8% interest by keeping univested cash in the market funds.

We want ot maximise the cashflow at the end of third year!

# **Q4: Portfolio management**

Question 1
Formalism

#### **>** Problems

Scheduling Mixing

Multi-period Scheduling Sensitivity Analysis Summary

### **Decision Variables**

A, B, C, D, E be the amount in dollars invested in the scheme A, B, C, D, E respectively at time t=0.

 $\mathcal{S}_t$  be the amount invested in market funds at time t

### **Objective Function**

$$\max B + 1.9D + 1.5E + 1.08S_2$$

Schemes	Cash flow at time					
	0 1 2 3					
Α	-1	0.5	1	0		
В	0	-1	0.5	1		
С	-1	1.2	0	0		
D	-1	0	0	1.9		
E	0	0	-1	1.5		

# **Q4: Portfolio management**

Question 1
Formalism

#### **>** Problems

Scheduling Mixing

*Multi-period Scheduling* Sensitivity Analysis Summary

### **Constraints**

$$A + C + D + S_0 = 10000$$
  
 $0.5A + 1.2C + 1.08S_0 = (B + S_1)$   
 $A + 0.5B + 1.08S_1 = E + S_2$   
 $A, B, C, D, E \le 75000$   
 $A, B, C, D, E \ge 0$ 

Schemes	Cash flow at time				
	0 1 2 3				
Α	-1	0.5	1	0	
В	0	-1	0.5	1	
С	-1	1.2	0	0	
D	-1	0	0	1.9	
E	0	0	-1	1.5	

Question 1
Formalism
Problems

#### **→** Sensitivity Analysis

A toy example Shadow price Optimality range

Summary

Sensitivity analysis focuses on how change in LP's parameters changes the optimal solution.

It can be studies in two ways:

- Change in the availability of the resources (the constraints)
- Change in the per unit profit or cost (coefficients of the objective function)

Question 1 Formalism Problems

**>** Sensitivity Analysis *A toy example* 

Shadow price
Optimality range
Summary

	Product 1	Product 2	Availability
Machine 1	2hrs	1hr	8hrs
Machine 2	1hr	2hrs	8hrs
Profit/Unit	300	200	

Let  $\boldsymbol{X}$  and  $\boldsymbol{Y}$  denote the number of Product 1 and Product 2 manufactured respectively.

$$\max_{x,y} 300x + 200y$$

$$s.t. 2x + y \le 8$$

$$x + 2y \le 8$$

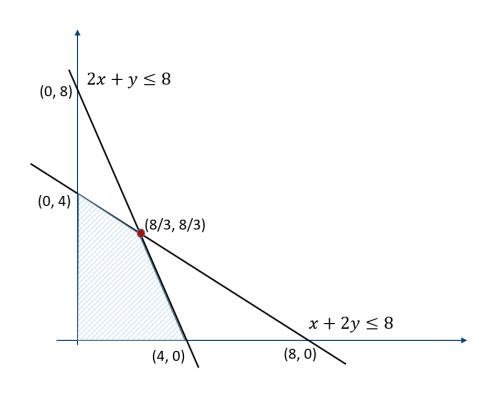
$$x, y \ge 0$$

Question 1 Formalism Problems

**▶** Sensitivity Analysis *A toy example* 

Shadow price Optimality range

Summary



$$\max_{x,y} 300x + 200y$$

s.t. 
$$2x+y \le 8$$
  
 $x+2y \le 8$   
 $x, y \ge 0$ 

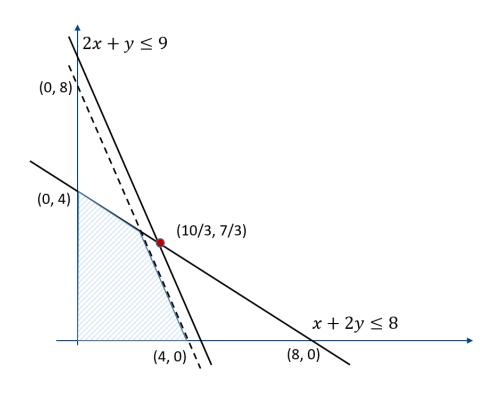
Optimal answer is: 4000/3

Question 1 Formalism Problems

**>** Sensitivity Analysis *A toy example* 

Shadow price Optimality range

Summary



What if Machine 1 is available for 9 hours?

$$\max_{x,y} 300x + 200y$$

*s.t.* 
$$2x + y \le 9$$

$$x+2y \le 8$$

$$x, y \ge 0$$

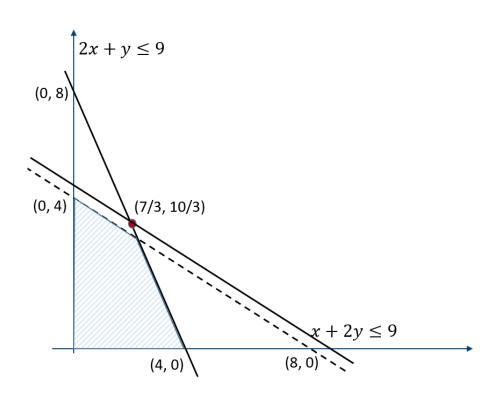
Optimal answer is: 4400/3

Question 1 Formalism Problems

**→** Sensitivity Analysis A toy example

Shadow price Optimality range

Summary



What if Machine 2 is available for 9 hours?

$$\max_{x,y} 300x + 200y$$

*s.t.* 
$$2x + y \le 8$$

$$x+2y \le 9$$

$$x, y \ge 0$$

Optimal answer is: 4100/3

Question 1 Formalism Problems

**▶** Sensitivity Analysis

A toy example
Shadow price
Optimality range
Summary

#### **Shadow Price**

Shadow price for the  $i^{th}$  constraint is defined as the change in the value of the objective function per unit change in the constraint.

Shadow price for Machine 
$$1 = \frac{4400}{3} - \frac{4000}{3} \approx 133$$
  
Shadow price for Machine  $2 = \frac{4100}{3} - \frac{4000}{3} \approx 33$ 

### **Prescriptive Analytics**

- Which machine should be given priority?
- What if the operating cost of a machine changes by \\$50?

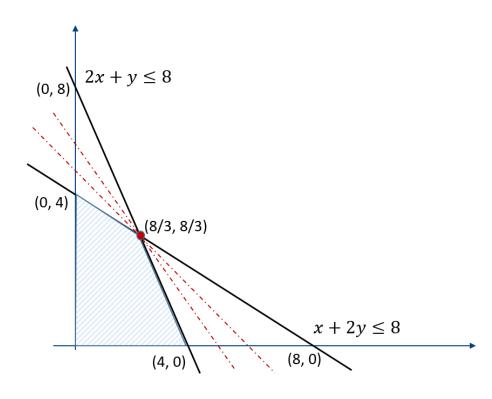
# **Optimality Range**

Question 1
Formalism
Problems

#### **→** Sensitivity Analysis

A toy example Shadow price

*Optimality range* Summary



Optimality range gives us the range of coefficients of objective function such that the optimal solution does not change.

### Slope of the line

Slope of line ax + by is is -a/b

$$\frac{1}{2} \leq \frac{p_1}{p_2} \leq 2$$

# **Optimality Range**

Question 1 Formalism Problems

#### **→** Sensitivity Analysis

A toy example Shadow price

Optimality range
Summary

 $\bullet$  Suppose that we change the per unit profit of the product to \$350 and \$250. Will it change the optimal solution?

$$\frac{p_1}{p_2} = \frac{7}{5} \le 2$$

• Suppose that we change the profit per unit of the Product 2 to \$200. What range of the profit per unit of the Product 1 that will not alter the optimal solution?

$$\frac{1}{2} \le \frac{p_1}{200} \le 2 \implies 100 \le p_1 \le 400$$

# **Summary**

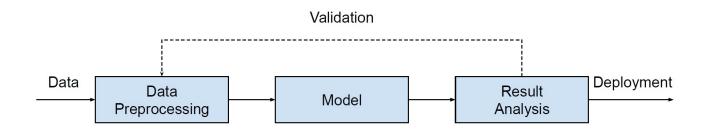
Question 1 Formalism Problems Sensitivity Analysis **>** Summary

• Linear Programming

• Prescriptive analytics as optimisation

# Looking back...

# **Data Analytics Pipeline**



### Data preprocessing

- Data cleaning
- Data transformation
- Feature selection

### Modeling

- Regression
- Classification
- Clustering

### Result analysis

- Qualitative
- Quantitative
- Comparative

## Week 1 to Week 3

### **Statistics**

- Mesures of central tendancies
- Confidence intervals
- Hypothesis testing

### **Data Preprocessing**

- Data cleaning
- Data transformation
- Dimensionality Reductions

### Week 4 to Week 8

### Recipe Machine Learning

- Hypothesis set
- Minimisation of loss over the training set
- Bayesian view (everything is a random variable)
- Maximisation of likelihood (or posterior)

### **Regression Analysis**

- Linearity, Normality, Homoscadasticity and Independence
- Regularisation
- Difference in Differences Analysiss

### **Classification Analysis**

- Linear models and tree models
- Confusion matrix with assoiated metrics
- Ensemble models

# Week 9

### Linear programming

- Introduction to Prescriptive Analytics
- Formalising the optimisation problem

### **Assessments**

### Assignment 1

- Targeted at the descriptive analytics
- Focus is on qualitative analysis

### Assignment 2

- Targetd at predictive analytics
- Focus is on quantitative analysis

### Project

- Taste of real-world data
- Balance of qualitative and quantitative analysis

#### Midterm

• Designed to assess the coding skills

#### Final exam

- Designed to assess the analytical skills
- Designed to assess the theoretical fundamentals of data analytics

### What's next?

#### Core ML

### **Business Analyst**

 Research oriented work. Designing new ML models

#### Data Scientist

 Putting ML and statistics in the context of Data

### Data Engineering

• Preparing data pipelines and working at scale

### ML Engineering

• Training and deployment of models at scale