









Kirill Shirobokov

BA, PM, PO

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| Profiles | |
|---|----------|
|  kirill-shirobokov | LinkedIn |
|  kikirilll | GitHub |
| Summary | |
| I have 6 years experience in business analysis across 13 projects. | |
| Worked as a single BA in a small team (up to 10 engineers), also in a team of BA in a big projects (50+ engineers). | |
| Have played other roles: | |
| <ul style="list-style-type: none">Project coordinator (substituted for PC)Proxy Product OwnerScrum Master | |
| Experienced in the following activities: | |
| <ul style="list-style-type: none">Requirements elicitation and documentationRequirements prioritizationBacklog managementAPI documentation (REST)Team collaboration for requirements implementationWork with a distributed teamEstimationsBusiness needs definitionNegotiationsFeature driving | |
| Use the following artifacts: | |
| <ul style="list-style-type: none">User story/acceptance criteriaBacklogWireframesSoftware Requirements SpecificationBPMN diagramsUML diagrams | |
| Worked in the following Business Domains: | |
| <ul style="list-style-type: none">E-commerceGambling, sports bettingManufacturing, Supply chainWeb-services, mobile | |
| Worked on the projects with the following Methodologies: | |
| <ul style="list-style-type: none">SCRUMKanbanWaterfall | |

| Experience | |
|---|--------------------------|
| EPAM Systems | 06.2022 - now |
| Senior Business Analyst | Turkey, Antalya |
|  https://www.epam.com/ | |
| Grid Dynamics | 06.2021 - 06.2022 |
| Business Analyst | Russia, Saint Petersburg |
|  https://www.griddynamics.com/ | |
| Netcracker Technology | 04.2021 - 06.2021 |
| Business Analyst | Russia, Saint Petersburg |
|  https://www.netcracker.com/ | |
| EPAM Systems | 12.2017 - 04.2021 |
| Business Analyst | Russia, Izhevsk |
|  https://www.epam.com/ | |
| Picom | 10.2014 - 12.2017 |
| Project Manager | Russia, Izhevsk |
|  https://picom.ru/ | |

| Projects | |
|---|--------------------------|
| Back office system support | |
| Design and development of new core insurance system to support customer insurance business in Europe | 07.2022 - 11.2023 |
| I was responsible for: | |
| <ul style="list-style-type: none">Requirements elicitation and documentationWorking on processes improvementsConducting the Refinements sessions (stories and tasks presentation for the team)Issues and expected system behavior discussion with the team | |

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|---|--------------------------|
| Supply chain management system development | |
| Run and Maintain project for the customer inhouse system to monitor projects and components/parts health. New product design creation and managing excess and obsolete. | 06.2021 - 06.2022 |
| I was responsible for: | |
| Requirements elicitation and documentation | |
| <ul style="list-style-type: none">Lead the Refinements sessions (stories and tasks presentation for the team)Wireframes developmentSprint backlog prioritisation with PO and pushing it on planning sessionsIssues and expected system behavior discussion with the teamSubstituting Scrum master | |

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| E-commerce product development | |
| Development of a new version of the product. Extending functionality and updating already existed. | 04.2021 - 06.2021 |
| I was involved into: | |
| <ul style="list-style-type: none">Analysing already existing functionalityAnalysing, requirements update, and creating the corresponding tickets for UX improvements (purchasing flow improvement)Started work on improving already existing and setting up new A/B tests | |

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| Supply chain management solution MVP | |
| Web portal development. MVP product for the customer to create a standalone service to manage product designs. | 01.2021 - 04.2021 |
| As I joined the project almost in the middle, my main responsibility was to collect/summarize and well document project (processes, product description, requirements - functional and non-functional), so the team could proceed with development and at the same time verify what is done with the requirements. | |

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| Web portal | 08.2020 - 12.2020 |
| Web portal development | |

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| I was involved into: | |
| <ul style="list-style-type: none">Requirements elicitation and documentation (SRS)Team collaboration for requirements implementation | |
| Digital bank | 05.2020 - 07.2020 |
| Development for digital bank solution | |

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| I was involved into: | |
| <ul style="list-style-type: none">Interaction with customer representative (BA, PO, SME)Requirements elicitation and documentation | |
| Tablet application development | 12.2019 - 04.2020 |
| SPA Application: Mobile (iPad) and Backend development | |

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| I was involved into: | |
| <ul style="list-style-type: none">Communication with customer representative and third party vendor (design studio)Requirements elicitation and documentationTeam collaboration for requirements implementationAct as a feature/epic ownerUser story/Acceptance criteria preparationBacklog preparation | |

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| Audit web application | 09.2019 - 10.2019 |
| Development a pilot project for automation of Audit Process | |

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| I was responsible for: | |
| <ul style="list-style-type: none">Requirements elicitation and documentationCustomer communicationTeam collaboration for requirements implementationUser story/Acceptance criteria preparationBacklog preparationWireframes | |
| Gambling portal development | 12.2017 - 09.2019 |
| Development and support for mobile version of gambling portal | |

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| I was involved into: | |
| <ul style="list-style-type: none">Negotiation with customer and gathering informationCommunication and coordinating dev teamPreparing functional requirements (Behavior Driven Development)Arranging meetings and providing a demo for the stakeholdersUser story/Acceptance criteria preparationBacklog preparationWireframes | |

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| Customer HR web site | 04.2017 - 11.2017 |
| Development of new website for HR needs for customer | |

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| As a Project Manager was responsible for: | |
| <ul style="list-style-type: none">communication with the customercoordination work and communication of developers development of work planwebsite maintenance and support after release | |

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| Website for university | 06.2016 - 09.2016 |
| Development of new website. We explored customer domain and proposed the best way to promote directions of education (landing pages). | |

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| As a Project Manager was responsible for: | |
| <ul style="list-style-type: none">communication with the customercoordination work and communication of developers | |



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| Mobile app development | 07.2016 - 07.2016 |
| Development of mobile application for the local department of Total Dictation | |

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| As a Scrum Muster was responsible for: | |
| <ul style="list-style-type: none">communication with the customercoordination work and communication of developers organization daily meeting | |

Thanks to the development of the scrum methodology, we release product (for 2 platforms: iOS and Android) in the shortest time.

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| Jewelry brand website | 05.2016 - 07.2016 |
| Development of new web-design for brand Madilyan | |

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| As a Project Manager was responsible for: | |
| <ul style="list-style-type: none">coordination of developerspresentation of new designcollection of feedback (from the customer) | |

| Skills | |
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| Business Analysis | |
| Discovery conducting, Business need definition, Scope decomposition, Requirements and Change management, Requirements Analysis, Requirements approval and prioritization awareness, Business analysis activities planning, Stakeholders management, BA artifacts documentation, Elicitation of information, Prototyping, Estimation | |
| System Analysis | |
| APIs and Integration, Robotic Process Automation, REST API | |
| Leadership | |
| Mentoring, Teamwork and Collaboration, Team Management | |
| Methodologies | |
| Agile, Scrum, Waterfall, SDLC, SAFe | |
| Programming languages | |
| HTML, SQL, CSS🤗, Python | |
| Education | |
| Academy of Management and Production | 2015 - 2020 |
| Electricity and Electrotechnics | Bachelor's degree |
| Izhevsk State Technical University (ISTU) | 2011-2015 |
| Applied Mathematics and Informatics | Incomplete |
| Certifications | |
| Agile Product Owner Role: Techniques | 2024 |
| LinkedIn | |
|  https://www.linkedin.com/feed/update/urn:li:activity:7143311930890371072/ | |
| Get Started With Django | 2023 |
| Udemy | |
|  https://www.udemy.com/certificate/UC-93e166d8-c074-43e8-b558-b45a7fad63a3/ | |
| UiPath RPA BA training | 2019 |
| UiPath | |
| EPAM Soft Skills training | 2019 |
| EPAM Systems | |
| Languages | |
| Russian | |
| Native | |
| English | |
| B2 | |