
	<h1>Kirill Shirobokov</h1>	
	BA, PM, PO	
	@ shirobokovks@gmail.com 🔗 https://kikirilll.github.io/ Telegram: @kikirill_shirobokov	
Profiles		
in kikirill-shirobokov		
 kikirilll		
Summary		
I have 7 years experience in business analysis across 14 projects. Worked as a single BA in a small team (up to 10 engineers), also in a team of BA in a big projects (50+ engineers).		
Have played other roles:		
<ul style="list-style-type: none">Project coordinator (substituted for PC)Proxy Product OwnerScrum Master		
Experienced in the following activities:		
<ul style="list-style-type: none">Requirements elicitation and documentationRequirements prioritizationBacklog managementAPI documentation (REST)Team collaboration for requirements implementationWork with a distributed teamEstimationsBusiness needs definitionNegotiationsFeature driving		
Use the following artifacts:		
<ul style="list-style-type: none">User story/acceptance criteriaBacklogWireframesSoftware Requirements SpecificationBPMN diagramsUML diagrams		
Worked in the following Business Domains:		
<ul style="list-style-type: none">E-commerceGambling, sports bettingManufacturing, Supply chainWeb-services, mobile		
Worked on the projects with the following Methodologies:		
<ul style="list-style-type: none">SCRUMKanbanWaterfall		
Experience		
DM Solutions		10.2024 - now
Business Analyst		Russia, Moscow
🔗 https://dm-solutions.ru/		
WaveAccess		07.2024 - 09.2024
Senior Business Analyst		Russia, Saint Petersburg
🔗 https://www.waveaccess.ru/		
EPAM Systems		06.2022 - 07.2024
Senior Business Analyst		Turkey, Antalya
🔗 https://www.epam.com/		
Grid Dynamics		06.2021 - 06.2022
Business Analyst		Russia, Saint Petersburg
🔗 https://www.griddynamics.com/		
Netcracker Technology		04.2021 - 06.2021
Business Analyst		Russia, Saint Petersburg
🔗 https://www.netcracker.com/		
EPAM Systems		12.2017 - 04.2021
Business Analyst		Russia, Izhevsk
🔗 https://www.epam.com/		
Picom		10.2014 - 12.2017
Project Manager		Russia, Izhevsk
🔗 https://picom.ru/		
Projects		
IoT and AI system development		10.2024 - now
I am responsible for:		
<ul style="list-style-type: none">Requirements elicitation and documentationCommunication with stakeholders (2 functional customers)Documentation preparation		
Tenders platform		07.2024 - 09.2024
Development of portal for conducting tender projects		
I was responsible for:		
<ul style="list-style-type: none">Requirements elicitation and documentationCommunication with PORequirements conformation with POCR managementDesign validation		
Production management system		05.2024 - 07.2024
Redesign and workflow enhancements of customers' internal system. System is used for production management (receiving parts, production and shipping)		
I was responsible for:		
<ul style="list-style-type: none">Requirements elicitation and documentationCommunication with design teamElaborating and brainstorming new ideasDesign validationBacklog preparation		
Back office system support		07.2022 - 11.2023
Design and development of new core insurance system to support customer insurance business in Europe		
I was responsible for:		
<ul style="list-style-type: none">Requirements elicitation and documentationWorking on processes improvementsConducting the Refinements sessions (stories and tasks presentation for the team)Issues and expected system behavior discussion with the team		
Supply chain management system development		06.2021 - 06.2022
Run and Maintain project for the customer inhouse system to monitor projects and components/parts health. New product design creation and managing excess and obsolete		
I was responsible for:		
Requirements elicitation and documentation		
<ul style="list-style-type: none">Lead the Refinements sessions (stories and tasks presentation for the team)Wireframes developmentSprint backlog prioritisation with PO and pushing it on planning sessionsIssues and expected system behavior discussion with the teamSubstituting Scrum master		
E-commerce product development		04.2021 - 06.2021
Development of a new version of the product. Extending functionality and updating already existed.		
I was involved into:		
<ul style="list-style-type: none">Analysing already existing functionalityAnalysing, requirements update, and creating the corresponding tickets for UX improvements (purchasing flow improvement)Started work on improving already existing and setting up new A/B tests		
Supply chain management solution MVP		01.2021 - 04.2021
Web portal development. MVP product for the customer to create a standalone service to manage product designs.		
As I joined the project almost in the middle, my main responsibility was to collect/summarize and well document project (processes, product description, requirements - functional and non-functional), so the team could proceed with development and at the same time verify what is done with the requirements.		
Web portal		08.2020 - 12.2020
Web portal development		
I was involved into:		
<ul style="list-style-type: none">Requirements elicitation and documentation (SRS)Team collaboration for requirements implementation		
Digital bank		05.2020 - 07.2020
Development for digital bank solution		
I was involved into:		
<ul style="list-style-type: none">Interaction with customer representative (BA, PO, SME)Requirements elicitation and documentation		
Tablet application development		12.2019 - 04.2020
SPA Application: Mobile (iPad) and Backend development		
I was involved into:		
<ul style="list-style-type: none">Communication with customer representative and third party vendor (design studio)Requirements elicitation and documentationTeam collaboration for requirements implementationAct as a feature/epic ownerUser story/Acceptance criteria preparationBacklog preparation		
Audit web application		09.2019 - 10.2019
Development a pilot project for automation of Audit Process		
I was responsible for:		
<ul style="list-style-type: none">Requirements elicitation and documentationCustomer communicationTeam collaboration for requirements implementationUser story/Acceptance criteria preparationBacklog preparationWireframes		
Gambling portal development		12.2017 - 09.2019
Development and support for mobile version of gambling portal		
I was involved into:		
<ul style="list-style-type: none">Negotiation with customer and gathering informationCommunication and coordinating dev teamPreparing functional requirements (Behavior Driven Development)Arranging meetings and providing a demo for the stakeholdersUser story/Acceptance criteria preparationBacklog preparationWireframes		
Customer HR web site		04.2017 - 11.2017
Development of new website for HR needs for customer		
As a Project Manager was responsible for:		
<ul style="list-style-type: none">communication with the customercoordination work and communication of developers development of work planwebsite maintenance and support after release		
Website for university		06.2016 - 09.2016
Development of new website. We explored customer domain and proposed the best way to promote directions of education (landing pages).		
As a Project Manager was responsible for:		
<ul style="list-style-type: none">communication with the customercoordination work and communication of developers		
Mobile app development		07.2016 - 07.2016
Development of mobile application for the local department of Total Dictation		
As a Scrum Muster was responsible for:		
<ul style="list-style-type: none">communication with the customercoordination work and communication of developers organization daily meeting		
Thanks to the development of the scrum methodology, we release product (for 2 platforms: iOS and Android) in the shortest time.		
Jewelry brand website		05.2016 - 07.2016
Development of new web-design for brand Madilyan		
As a Project Manager was responsible for:		
<ul style="list-style-type: none">coordination of developerspresentation of new designcollection of feedback (from the customer)		
Skills		
Business Analysis		
Discovery conducting, Business need definition, Scope decomposition, Requirements and Change management, Requirements Analysis, Requirements approval and prioritization awareness, Business analysis activities planning, Stakeholders management, BA artifacts documentation, Elicitation of information, Prototyping, Estimation		
System Analysis		
APIs and Integration, Robotic Process Automation, REST API		
Leadership		
Mentoring, Teamwork and Collaboration, Team Management		
Methodologies		
Agile, Scrum, Waterfall, SDLC, SAFe		
Programming languages		
HTML, SQL, CSS👉, Python		
Education		
Academy of Management and Production		2015 - 2020
Electricity and Electrotechnics		Bachelor's degree
Izhevsk State Technical University (ISTU)		2011-2015
Applied Mathematics and Informatics		Incomplete
Certifications		
Agile Product Owner Role: Techniques		2024
LinkedIn		
🔗 https://www.linkedin.com/feed/update/urn:li:activity:7143311930890371072/		
Get Started With Django		2023
Udemy		
🔗 https://www.udemy.com/certificate/UC-93e166d8-c074-43e8-b558-b45a7fad63a3/		
UiPath RPA BA training		2019
UiPath		
EPAM Soft Skills training		2019
EPAM Systems		
Languages		
Russian		
Native		
English		
B2		