



# Kirill Shirobokov

BA, PM, PO

@ [shirobokovks@gmail.com](mailto:shirobokovks@gmail.com) | <https://kikirill.github.io/> Telegram: @kirill\_shirobokov

## Profiles

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## Summary

I have 7 years experience in business analysis across 14 projects.

Worked as a single BA in a small team (up to 10 engineers), also in a team of BA in a big projects (50+ engineers).

Have played other roles:

- Project coordinator (substituted for PC)
- Proxy Product Owner
- Scrum Master

Experienced in the following activities:

- Requirements elicitation and documentation
- Requirements prioritization
- Backlog management
- API documentation (REST)
- Team collaboration for requirements implementation
- Work with a distributed team
- Estimations
- Business needs definition
- Negotiations
- Feature driving

Use the following artifacts:

- User story/acceptance criteria
  - Backlog
  - Wireframes
  - Software Requirements Specification
  - BPMN diagrams
  - UML diagrams
- Worked in the following Business Domains:
- E-commerce
  - Gambling, sports betting
  - Manufacturing, Supply chain
  - Web-services, mobile

Worked on the projects with the following Methodologies:

- SCRUM
- Kanban
- Waterfall

## Experience

<b>WaveAccess</b> Senior Business Analyst <a href="https://www.waveaccess.ru/">https://www.waveaccess.ru/</a>	<b>07.2024 - 09.2024</b> Russia, Saint Petersburg
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<b>EPAM Systems</b> Senior Business Analyst <a href="https://www.epam.com/">https://www.epam.com/</a>	<b>06.2022 - 07.2024</b> Turkey, Antalya
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<b>Grid Dynamics</b> Business Analyst <a href="https://www.griddynamics.com/">https://www.griddynamics.com/</a>	<b>06.2021 - 06.2022</b> Russia, Saint Petersburg
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<b>Netcracker Technology</b> Business Analyst <a href="https://www.netcracker.com/">https://www.netcracker.com/</a>	<b>04.2021 - 06.2021</b> Russia, Saint Petersburg
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<b>EPAM Systems</b> Business Analyst <a href="https://www.epam.com/">https://www.epam.com/</a>	<b>12.2017 - 04.2021</b> Russia, Izhevsk
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<b>Picom</b> Project Manager <a href="https://picom.ru/">https://picom.ru/</a>	<b>10.2014 - 12.2017</b> Russia, Izhevsk
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## Projects

<b>Tenders platform</b> Development of portal for conducting tender projects	<b>07.2024 - 09.2024</b>
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I was responsible for:

- Requirements elicitation and documentation
- Communication with PO
- Requirements conformation with PO
- CR management
- Design validation

<b>Production management system</b> Redesign and workflow enhancements of customers' internal system. System is used for production management (receiving parts, production and shipping)	<b>05.2024 - 07.2024</b>
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I was responsible for:

- Requirements elicitation and documentation
- Communication with design team
- Elaborating and brainstorming new ideas
- Design validation
- Backlog preparation

<b>Back office system support</b> Design and development of new core insurance system to support customer insurance business in Europe	<b>07.2022 - 11.2023</b>
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I was responsible for:

- Requirements elicitation and documentation
- Working on processes improvements
- Conducting the Refinements sessions (stories and tasks presentation for the team)
- Issues and expected system behavior discussion with the team

<b>Supply chain management system development</b> Run and Maintain project for the customer inhouse system to monitor projects and components/parts health. New product design creation and managing excess and obsolete	<b>06.2021 - 06.2022</b>
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I was responsible for:

Requirements elicitation and documentation

- Lead the Refinements sessions (stories and tasks presentation for the team)
- Wireframes development
- Sprint backlog prioritisation with PO and pushing it on planning sessions
- Issues and expected system behavior discussion with the team
- Substituting Scrum master

<b>E-commerce product development</b> Development of a new version of the product. Extending functionality and updating already existed.	<b>04.2021 - 06.2021</b>
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I was involved into:

- Analysing already existing functionality
- Analysing, requirements update, and creating the corresponding tickets for UX improvements (purchasing flow improvement)
- Started work on improving already existing and setting up new A/B tests

<b>Supply chain management solution MVP</b> Web portal development. MVP product for the customer to create a standalone service to manage product designs.	<b>01.2021 - 04.2021</b>
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As I joined the project almost in the middle, my main responsibility was to collect/summarize and well document project (processes, product description, requirements - functional and non-functional), so the team could proceed with development and at the same time verify what is done with the requirements.

<b>Web portal</b> Web portal development	<b>08.2020 - 12.2020</b>
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I was involved into:

- Requirements elicitation and documentation (SRS)
- Team collaboration for requirements implementation

<b>Digital bank</b> Development for digital bank solution	<b>05.2020 - 07.2020</b>
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I was involved into:

- Interaction with customer representative (BA, PO, SME)
- Requirements elicitation and documentation

<b>Tablet application development</b> SPA Application: Mobile (iPad) and Backend development	<b>12.2019 - 04.2020</b>
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I was involved into:

- Communication with customer representative and third party vendor (design studio)
- Requirements elicitation and documentation
- Team collaboration for requirements implementation
- Act as a feature/epic owner
- User story/Acceptance criteria preparation
- Backlog preparation

<b>Audit web application</b> Development a pilot project for automation of Audit Process	<b>09.2019 - 10.2019</b>
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I was responsible for:

- Requirements elicitation and documentation
- Customer communication
- Team collaboration for requirements implementation
- User story/Acceptance criteria preparation
- Backlog preparation
- Wireframes

<b>Gambling portal development</b> Development and support for mobile version of gambling portal	<b>12.2017 - 09.2019</b>
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I was involved into:

- Negotiation with customer and gathering information
- Communication and coordinating dev team
- Preparing functional requirements (Behavior Driven Development)
- Arranging meetings and providing a demo for the stakeholders
- User story/Acceptance criteria preparation
- Backlog preparation
- Wireframes

<b>Customer HR web site</b> Development of new website for HR needs for customer	<b>04.2017 - 11.2017</b>
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As a Project Manager was responsible for:

- communication with the customer
- coordination work and communication of developers development of work plan
- website maintenance and support after release

<b>Website for university</b> Development of new website. We explored customer domain and proposed the best way to promote directions of education (landing pages).	<b>06.2016 - 09.2016</b>
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As a Project Manager was responsible for:

- communication with the customer
- coordination work and communication of developers

<b>Mobile app development</b> Development of mobile application for the local department of Total Dictation	<b>07.2016 - 07.2016</b>
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As a Scrum Muster was responsible for:

- communication with the customer
- coordination work and communication of developers organization daily meeting

Thanks to the development of the scrum methodology, we release product (for 2 platforms: iOS and Android) in the shortest time.

<b>Jewelry brand website</b> Development of new web-design for brand Madilyan	<b>05.2016 - 07.2016</b>
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As a Project Manager was responsible for:

- coordination of developers
- presentation of new design
- collection of feedback (from the customer)

## Skills

### Business Analysis

Discovery conducting, Business need definition, Scope decomposition, Requirements and Change management, Requirements Analysis, Requirements approval and prioritization awareness, Business analysis activities planning, Stakeholders management, BA artifacts documentation, Elicitation of information, Prototyping, Estimation

### System Analysis

APIs and Integration, Robotic Process Automation, REST API

### Leadership

Mentoring, Teamwork and Collaboration, Team Management

### Methodologies

Agile, Scrum, Waterfall, SDLC, SAFe

### Programming languages

HTML, SQL, CSS👉, Python

## Education

<b>Academy of Management and Production</b> Electricity and Electrotechnics	<b>2015 - 2020</b> Bachelor's degree
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<b>Izhevsk State Technical University (ISTU)</b> Applied Mathematics and Informatics	<b>2011-2015</b> Incomplete
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## Certifications

<b>Agile Product Owner Role: Techniques</b> Linkedn <a href="https://www.linkedin.com/feed/update/urn:li:activity:7143311930890371072/">https://www.linkedin.com/feed/update/urn:li:activity:7143311930890371072/</a>	<b>2024</b>
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<b>Get Started With Django</b> Udemy <a href="https://www.udemy.com/certificate/UC-93e166d8-c074-43e8-b558-b45a7fad63a3/">https://www.udemy.com/certificate/UC-93e166d8-c074-43e8-b558-b45a7fad63a3/</a>	<b>2023</b>
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<b>UiPath RPA BA training</b> UiPath	<b>2019</b>
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<b>EPAM Soft Skills training</b> EPAM Systems	<b>2019</b>
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## Languages

### Russian

Native

### English

B2