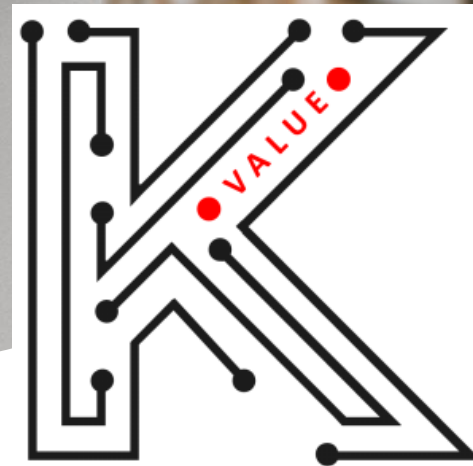













K-VALUE

SMART HOME SERVICES



K-VALUE

FOCUS ON THE WHY

				
INDEX				
				
1.ABOUT US	2.WHAT WE DO!	3.SOLUTIONS	4.PROPOSAL	5.CONTACT
Pages 03 - 06	Pages 07 - 10	Pages 11 - 16	Pages 17 - 23	Pages 24 - 25
				

K-VALUE

1. ABOUT US



About us

Oriented on a 'client's first' philosophy we are always focus to bring the best service.

We are specialists in business solutions and we work for all kind of companies, from little family businesses to big international companies.

A little bit of history

K-Value was established in Barcelona, in October of 2018.

Was founded by Kiko Sánchez after 10 years working as 'Data analyst' for an important data advisory firm.

6 months later, the team has grown into 3 employees and more than 10 external collaborators.



Meet our Team



KIKO SÁNCHEZ

FOUNDER

If you're not having fun with what you're **doing then you're** doing it wrong.



KATHY NARIM-NOMSTROM

IOT ANALYTICS

If you are working on something that you really care about, you don't have to be pushed. **The vision pulls you.**



TOM TOMS

SALES MANAGER

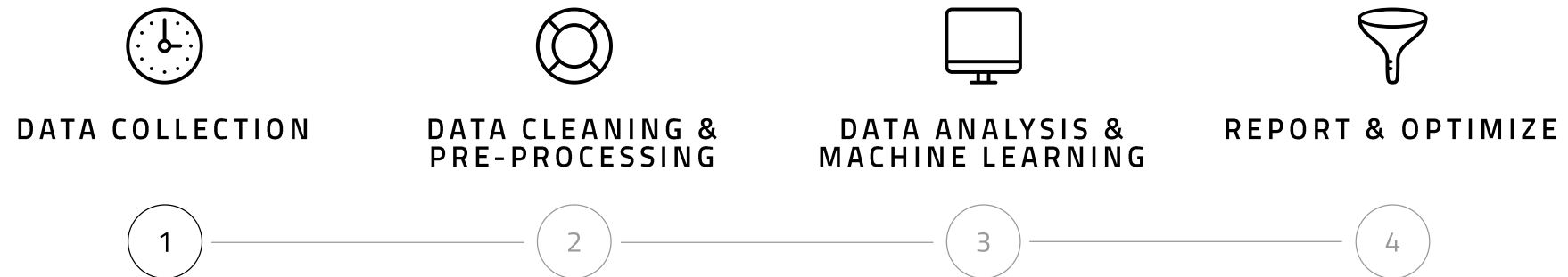
The way get started is to quit talking and **begin doing.**



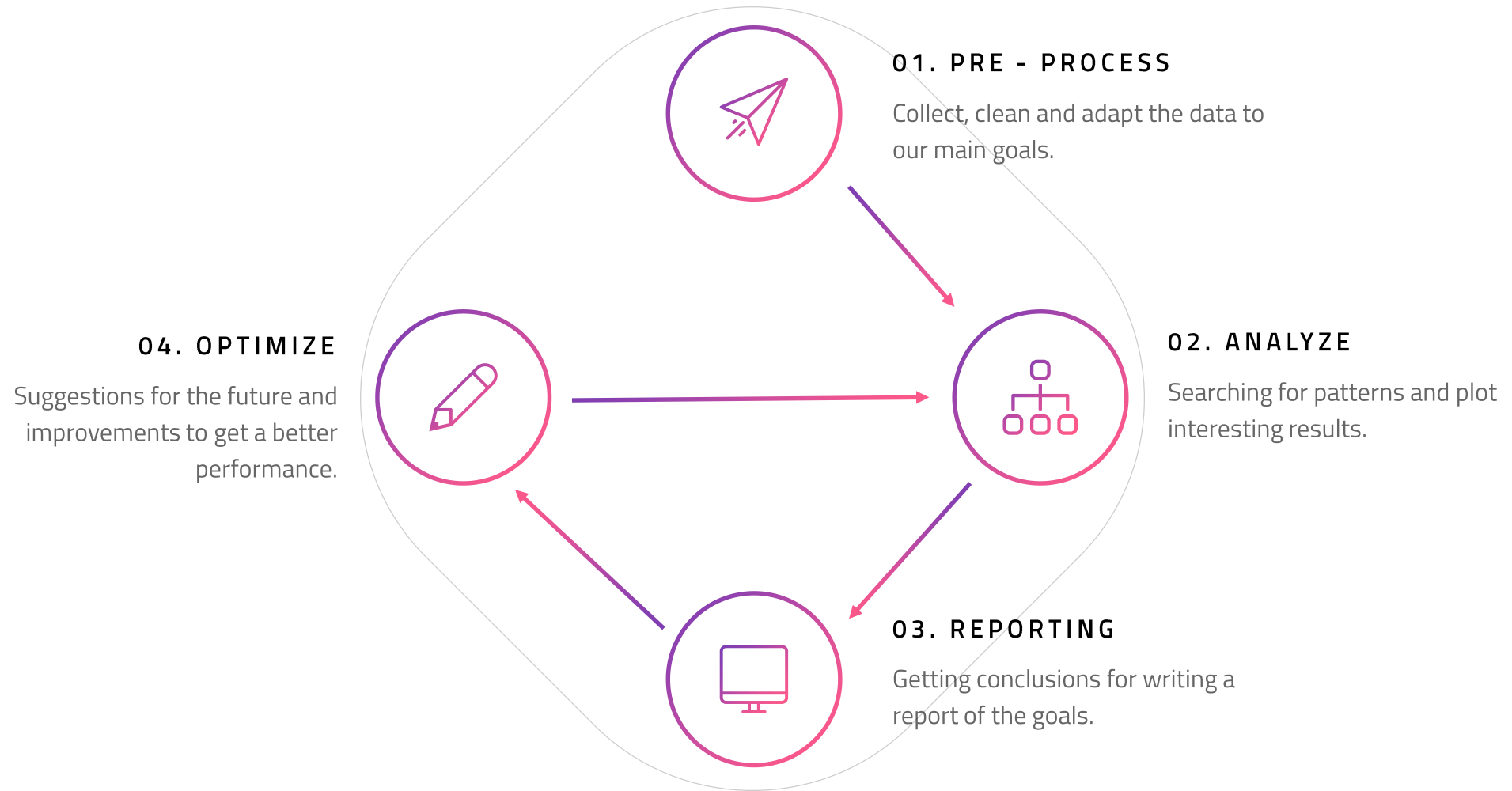
K-VALUE

2. WHAT WE DO

What we do?



K-VALUE



Some of our clients

We are proud to work for...



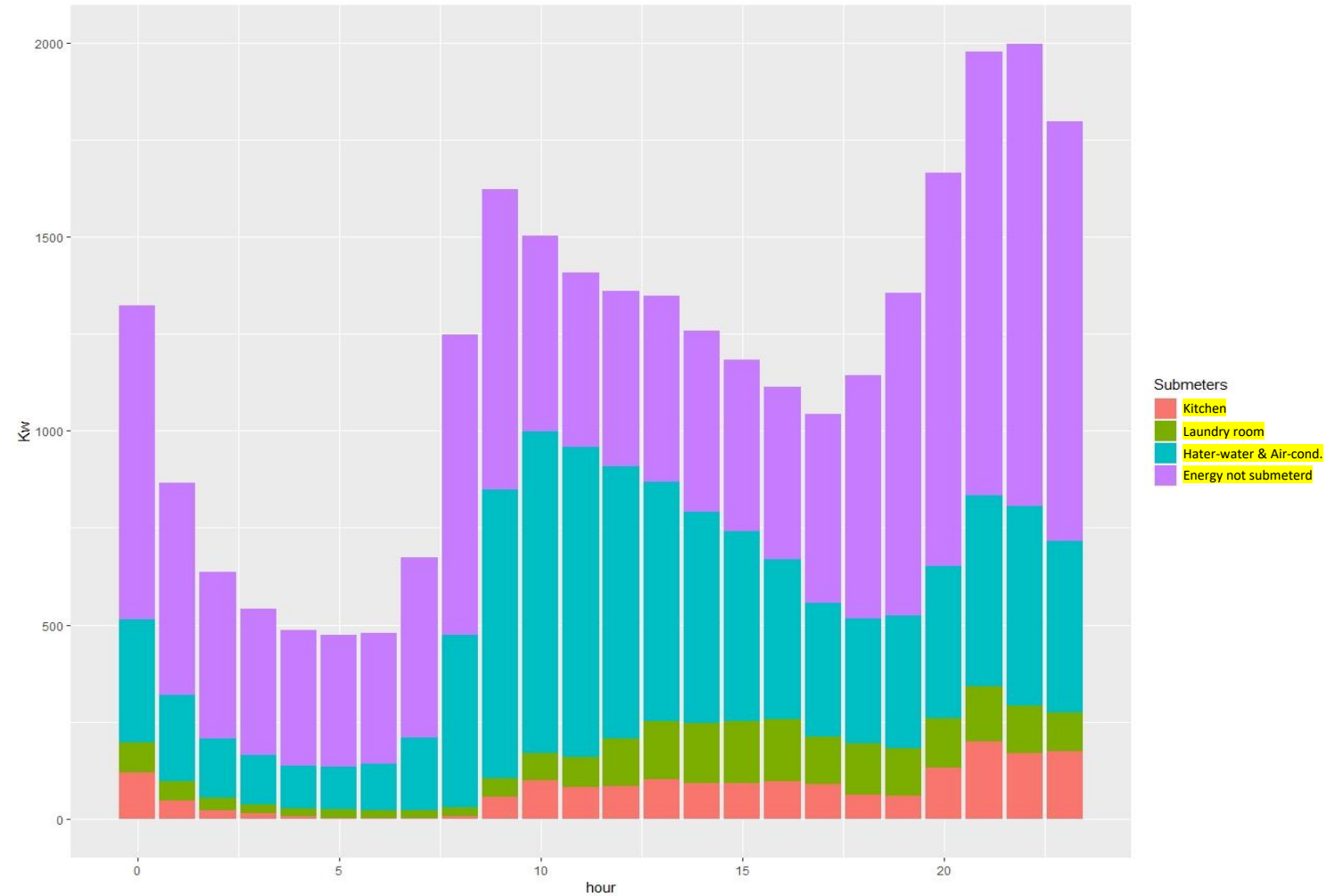
grupoGodo

BLACKWELL'S

3. SMART HOME SOLUTIONS

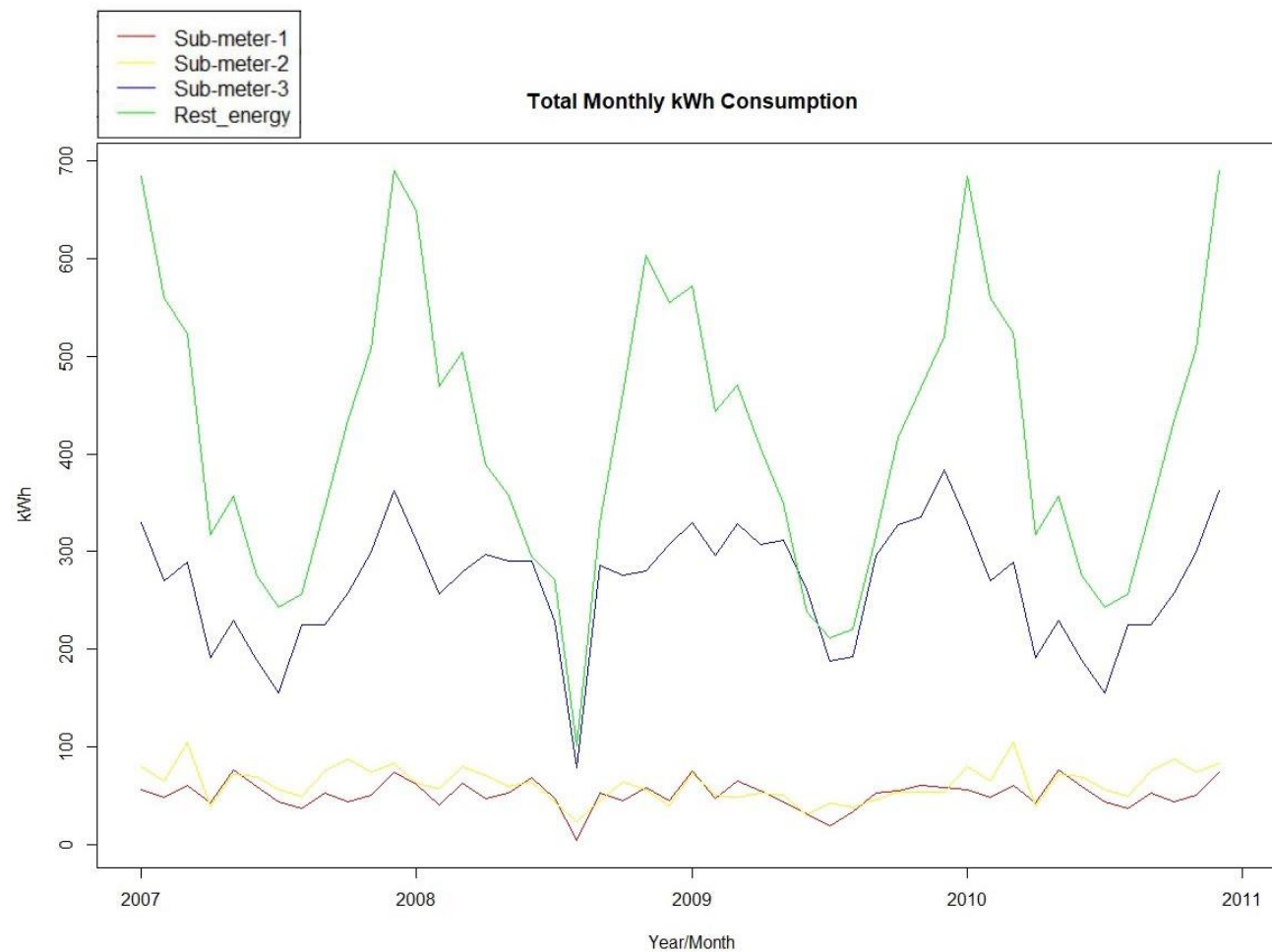
Analysis

We will provide all kind of consumption analysis. We will analyze the energy used by hours, days, weeks, months, years or even by each sub-meter that we'll install.



Forecasts

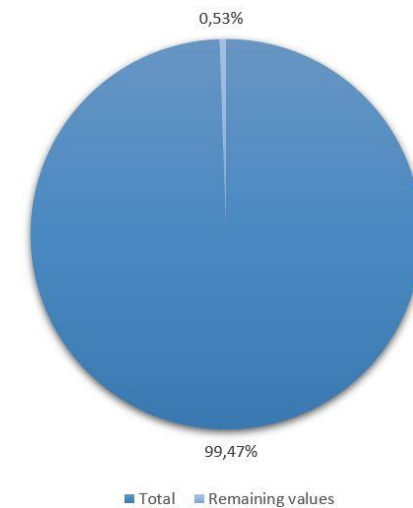
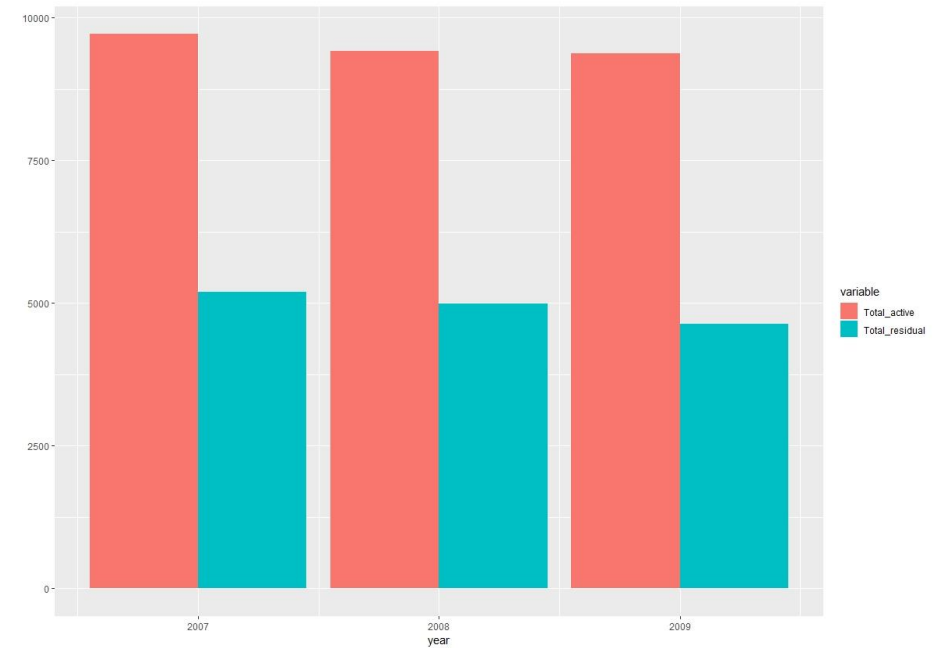
We will be able to build forecast models, based on the data, to predict future consumptions.



Detect anomalies

As we saw in the previous graphs, we have detected that more than 50% of the energy is not sub-metered, right now.

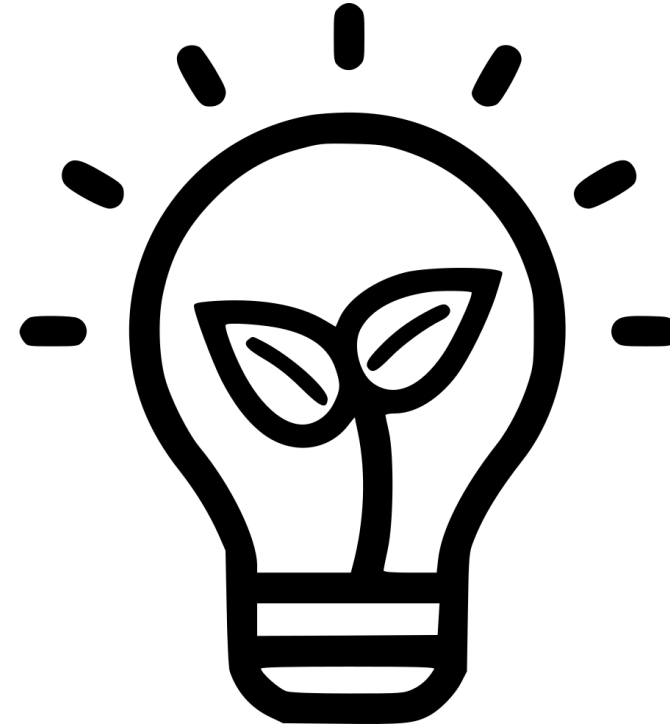
Also, we detected missing data over the years. We will offer solutions to fix that.



Performance solutions

A continuous measuring of the energy will give us the opportunity to suggest better grouping combinations in order to have a good energy performance in the house.

Also, we can give eco-friendly suggestions for those families interested for the environment respect.



ADVANTAGES

FOR YOU



OFFER SOMETHING DIFERENT



LOW INVESTMENT



ADD ANOTHER SOURCE OF
REVENUE



ECO-FRIENDLY BUILDING
SOLUTION

FOR YOUR CLIENTS



CONTROL THEIR ENERGY
CONSUMPTION



SAVE MONEY ON THEIR ENERGY
BILLS



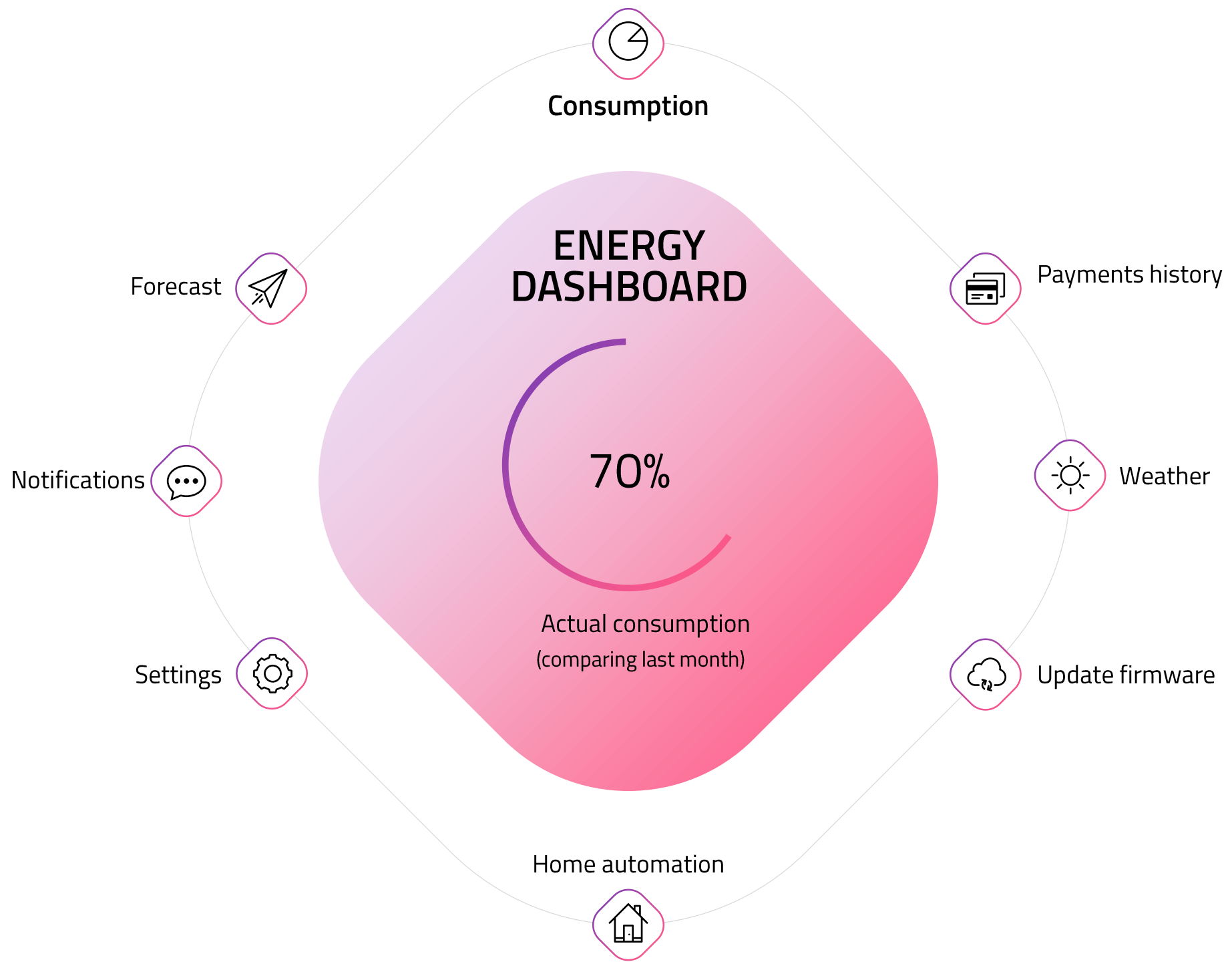
DETECT UNUSUAL PERFORMANCE
OF THEIR ELECTRIC DEVICES



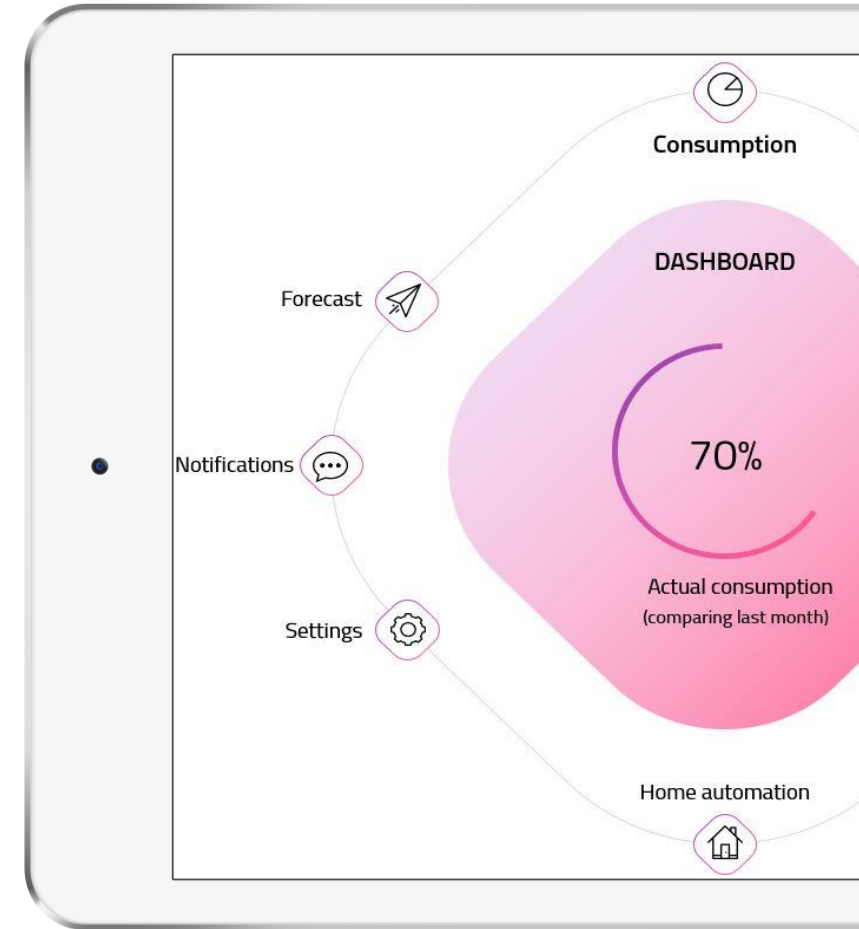
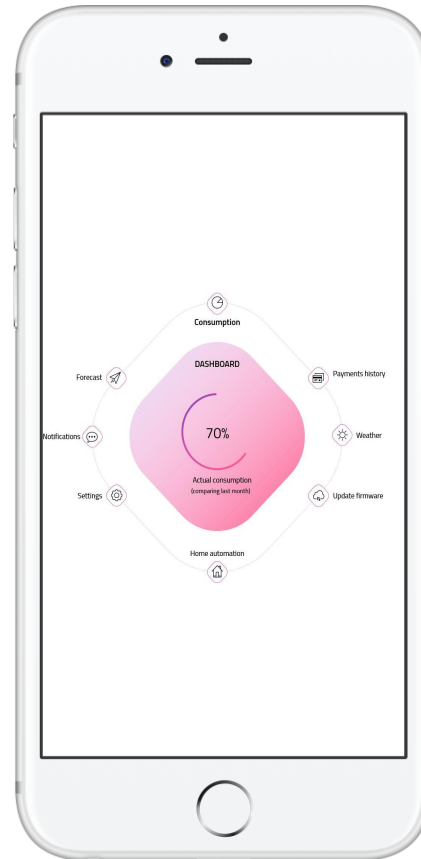
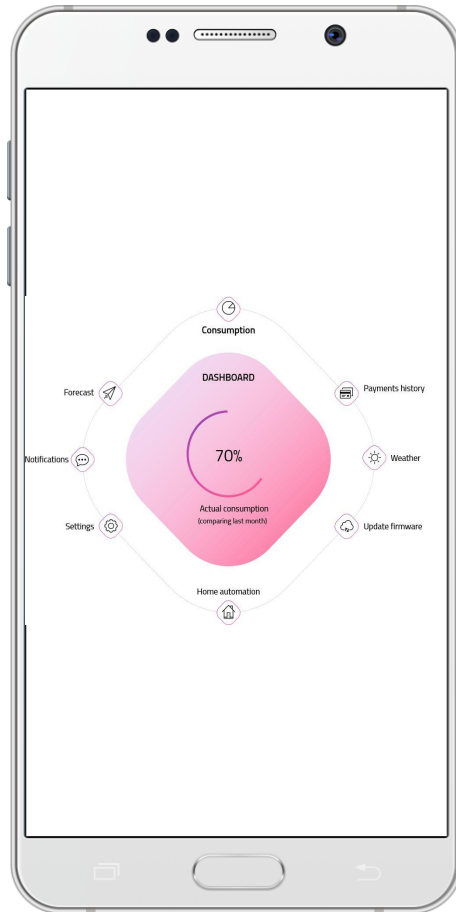
MAKE THEIR LIFE EASIER

K-VALUE

4. PROPOSAL



K-VALUE

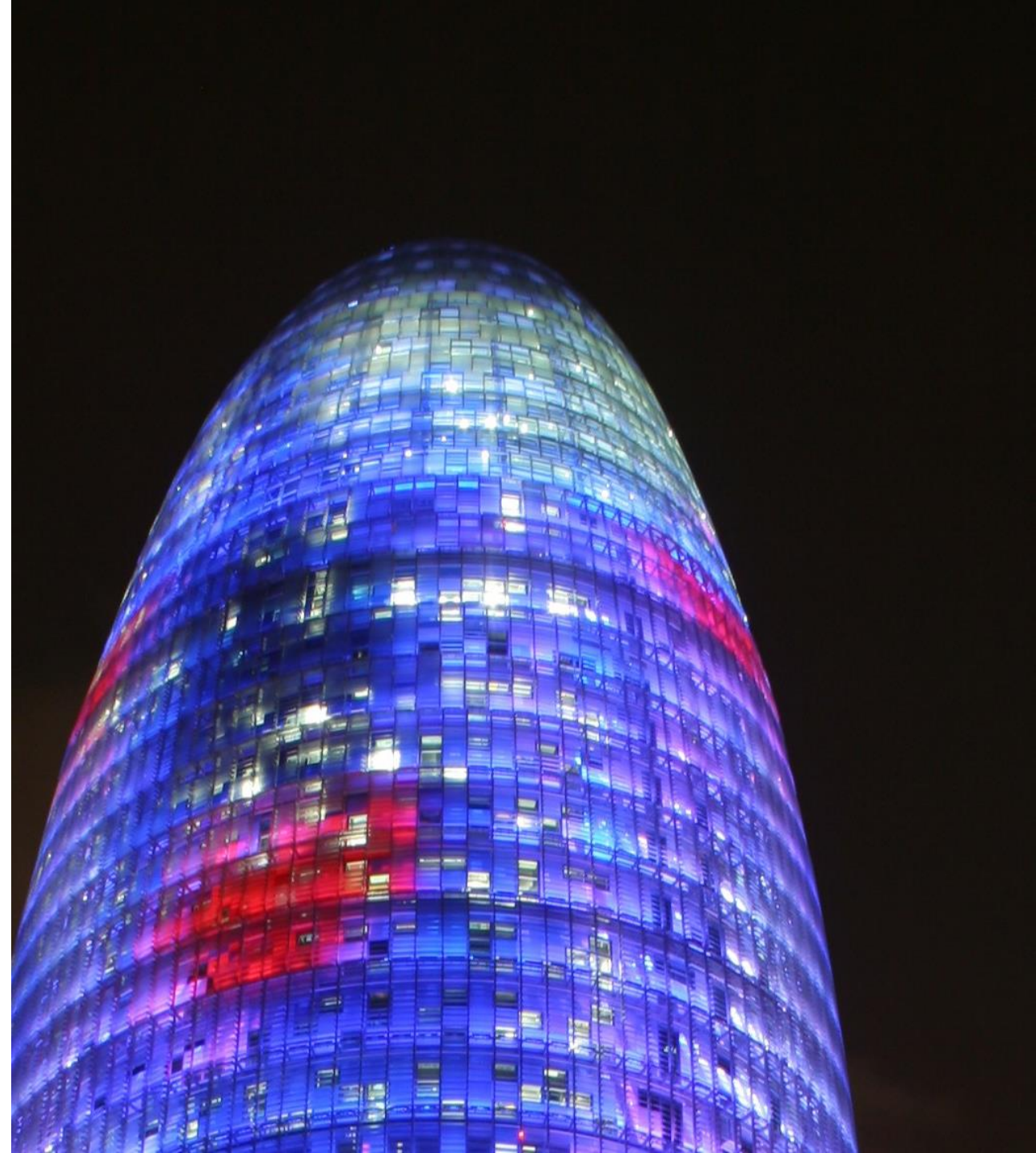


PROJECT IMPLEMENTATION (Agenda)

25th
April

Defining the project

We will define the project, the main goals and needs. (2 DAYS)



29th
April

Pre-process data

We will clean, pre-process and analyse all the data. (4 DAYS)

3rd
May

Modelling

We will create the optimal model to assess best forecasts (2 DAYS).

7th
May

Build the dashboard

We will create a first version of the client's dashboard (2 DAYS).



9th
May

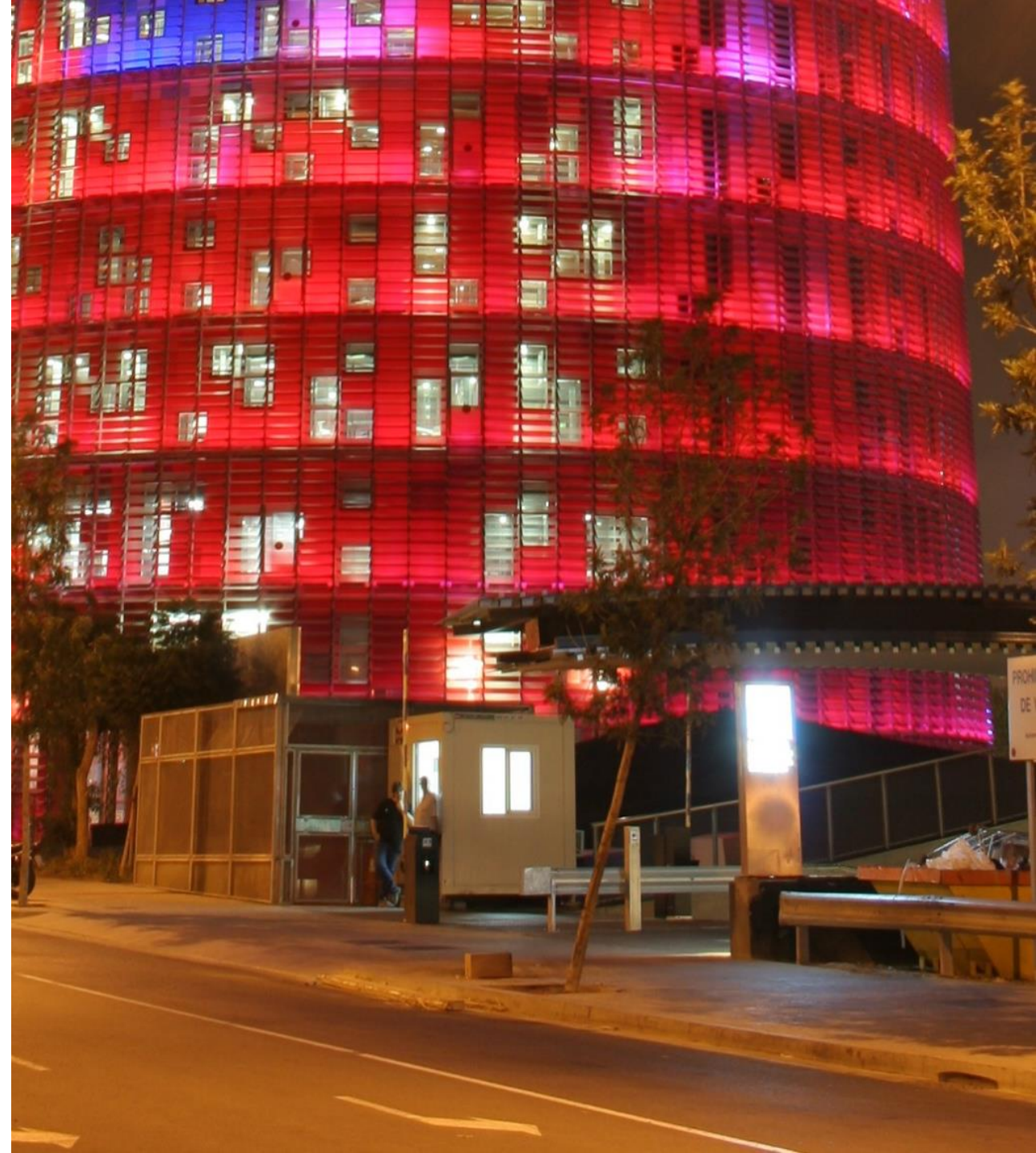
Project presentation & 1st Dashboard delivery

Delivery an initial version of the client's dashboard and presentation of the project.

1
month

Update

- Maintenance
- Firmware updates
- Model improvement
- New suggestions
- Monthly report



K-VALUE

	<div> Basic</div>	<div> Pro</div>	<div> Ultimate</div>
Initial fee (setup & 1 st Dashboard)	300\$	480\$	600\$
Monthly Fee	50\$	80\$	100\$
Users	1	2	5
Payments history	Included	Included	Included
Weather	Included	Included	Included
Cloud service	Not included	Included	Included
Smart notifications	Not included	Included	Included
Forecasting	Not included	Not included	Included

K-VALUE



5. CONTACT

WE ARE HERE

Glad to hearing from you

01

HEADQUARTERS

Av. Diagonal 597, 5th floor
08012 Barcelona, Spain
Phone: 934572282

02

E-MAIL ADDRESSES

Infor: info@kvalue.com
Sales: sales@kvalue.com
Support: support@kvalue.com

03

SOCIAL MEDIA

