



Powerful Communication: Influence, Persuasion and Communication Skills You Need to Have

By Ric Thompson

Createspace Independent Publishing Platform, United States, 2014. Paperback. Book Condition: New. 216 x 140 mm. Language: English . Brand New Book ***** Print on Demand *****.Whether you are a business owner, leader, or just about anything else, communication is critical. If your communication abilities are limited, though, your potential for success will also be limited. In *Powerful Communication: Influence, Persuasion, and Communication Skills You Need to Have* #1 Best Selling Author Ric Thompson shares proven steps and strategies for how to improve your communication skills and how to use those skills to achieve your goals and live your dreams. After reading this book, you will understand why powerful communication is so important to success in all areas of your life. You will learn: What communication should look like, and why it so often doesn't happen the way we think it should. or did Why active listening is so important, and how it's an absolute goldmine of information The role of body language, inflection, and tone of voice; and how it makes up more than 90% of how communication is received How to build rapport and put people into a receptive frame of mind; no they aren't Jedi...



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