Sum of Sales by Sub-Category and Ship Mode
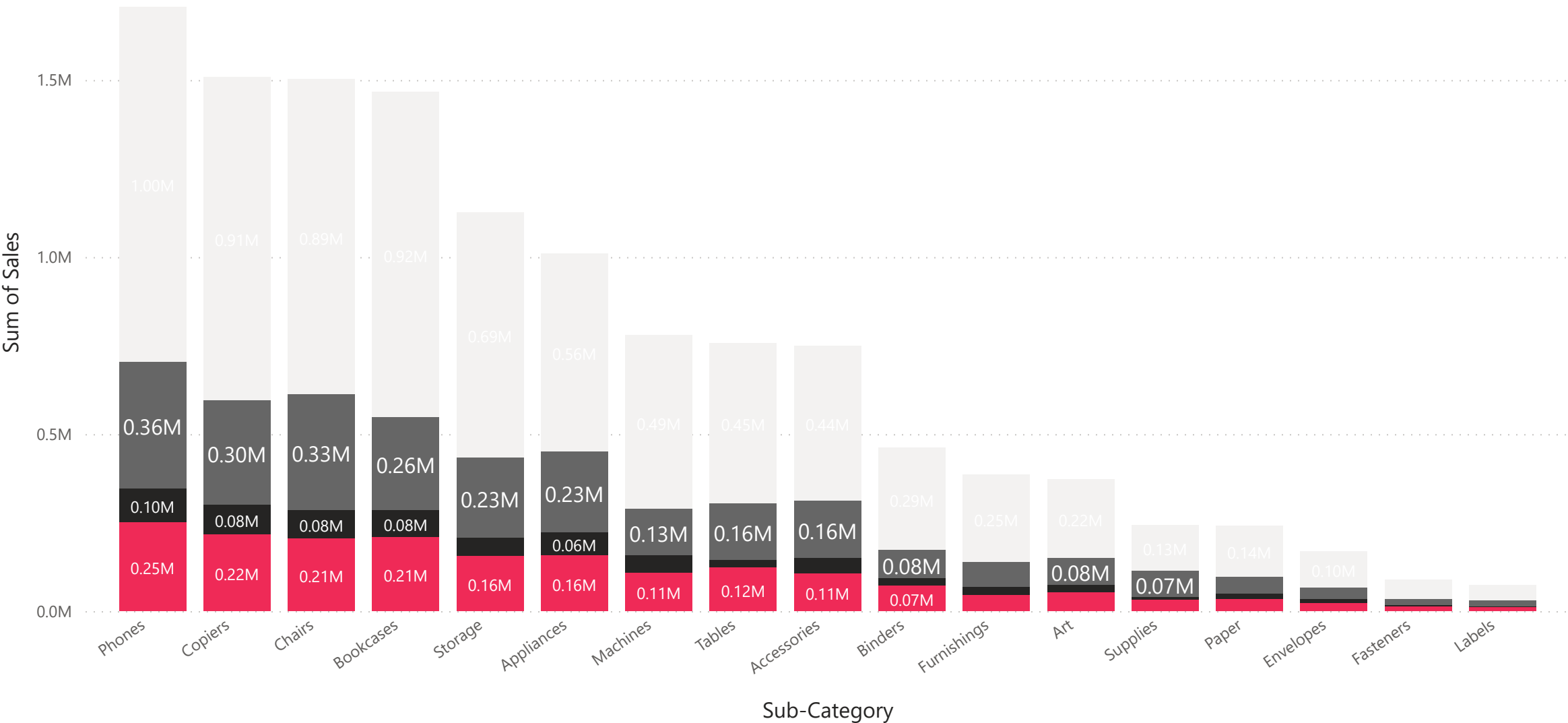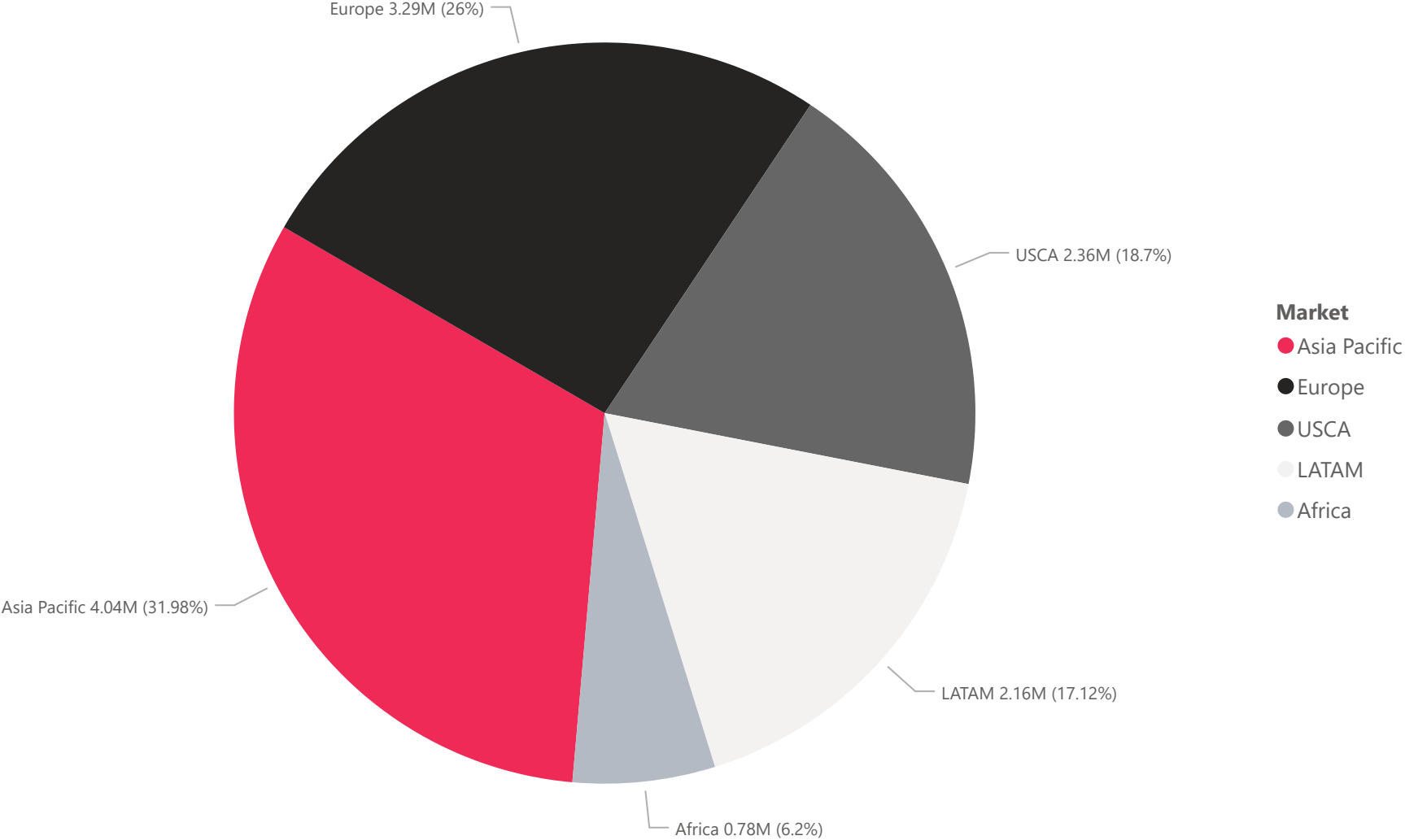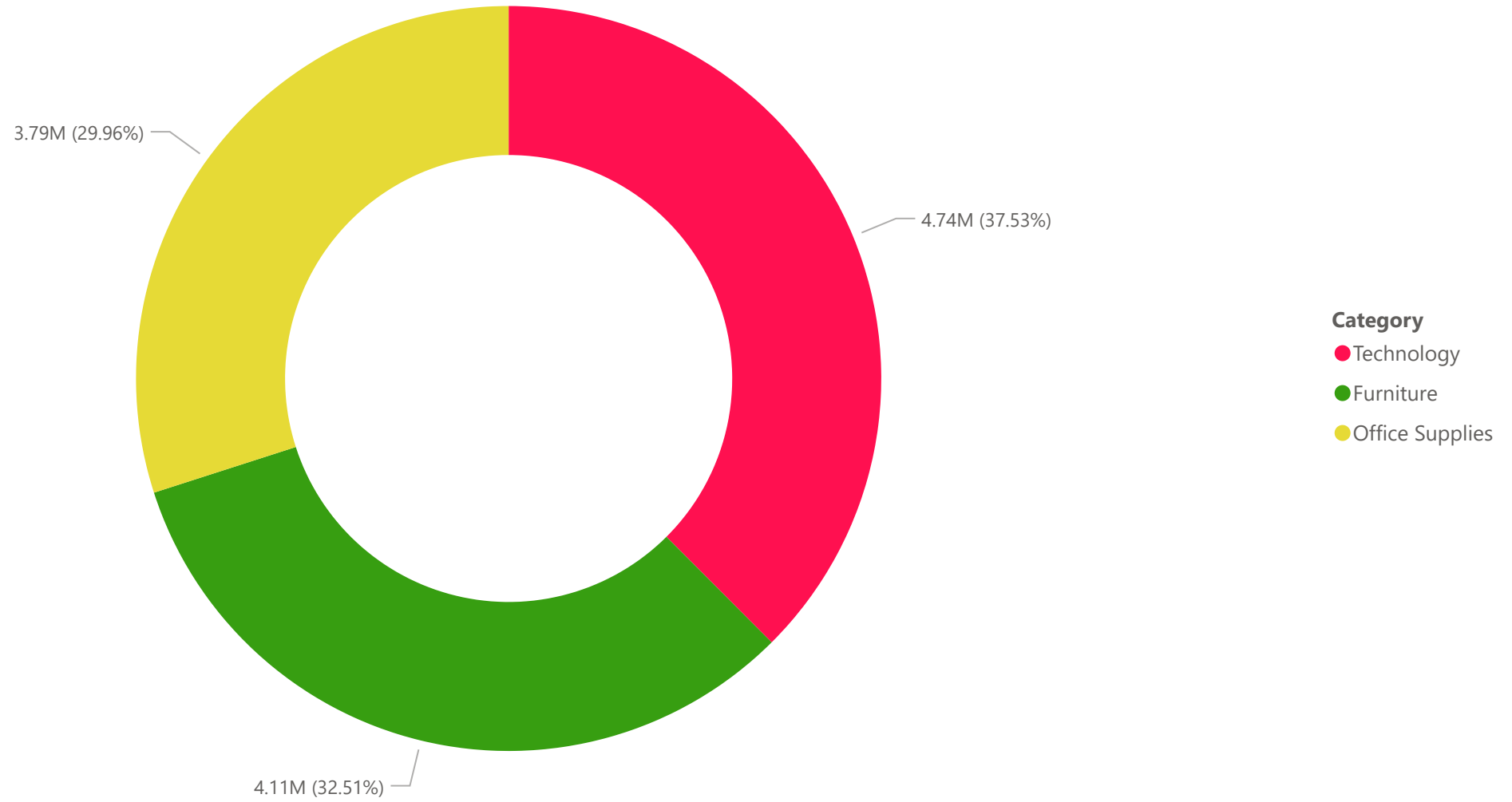
Ship Mode ● First Class ● Same Day ● Second Class ● Standard Class

Sum of Sales by Market

Europe 3.29M (26%)

USCA 2.36M (18.7%)

LATAM 2.16M (17.12%)

Africa 0.78M (6.2%)

Asia Pacific 4.04M (31.98%)

Market
- Asia Pacific
- Europe
- USCA
- LATAM
- Africa

Sum of Sales by Category

3.79M (29.96%)

4.74M (37.53%)

4.11M (32.51%)

Category
- Technology
- Furniture
- Office Supplies

Sum of Sales by Sub-Category

100%

Sub-Category	Sales
Phones	1.71M
Copiers	1.51M
Chairs	1.50M
Bookcases	1.47M
Storage	1.13M
Appliances	1.01M
Machines	0.78M
Tables	0.76M
Accessories	0.75M
Binders	0.46M
Furnishings	0.39M
Art	0.37M
Supplies	0.24M
Paper	0.24M
Envelopes	0.17M
Fasteners	0.09M
Labels	0.07M

4.3%

Sum of Sales by Year and Market

Market ● Africa ● Asia Pacific ● Europe ● LATAM ● USCA

0.3M

0.7M

0.6M

0.5M

0.8M

0.4M

0.5M

0.6M

1.2M

0.5M

0.5M

0.7M

0.8M

0.7M

0.9M

1.1M

1.4M

2014   2015   2016   2017

Year

Sum of Sales by Sub-Category and Market

Market ● Africa ● Asia Pacific ● Europe ● LATAM ● USCA

SELECT ANY STACKED COLUMN WITH CNTRL RIGHT CLICK MOUSE CHOOSE INCLUDE

Sum of Sales
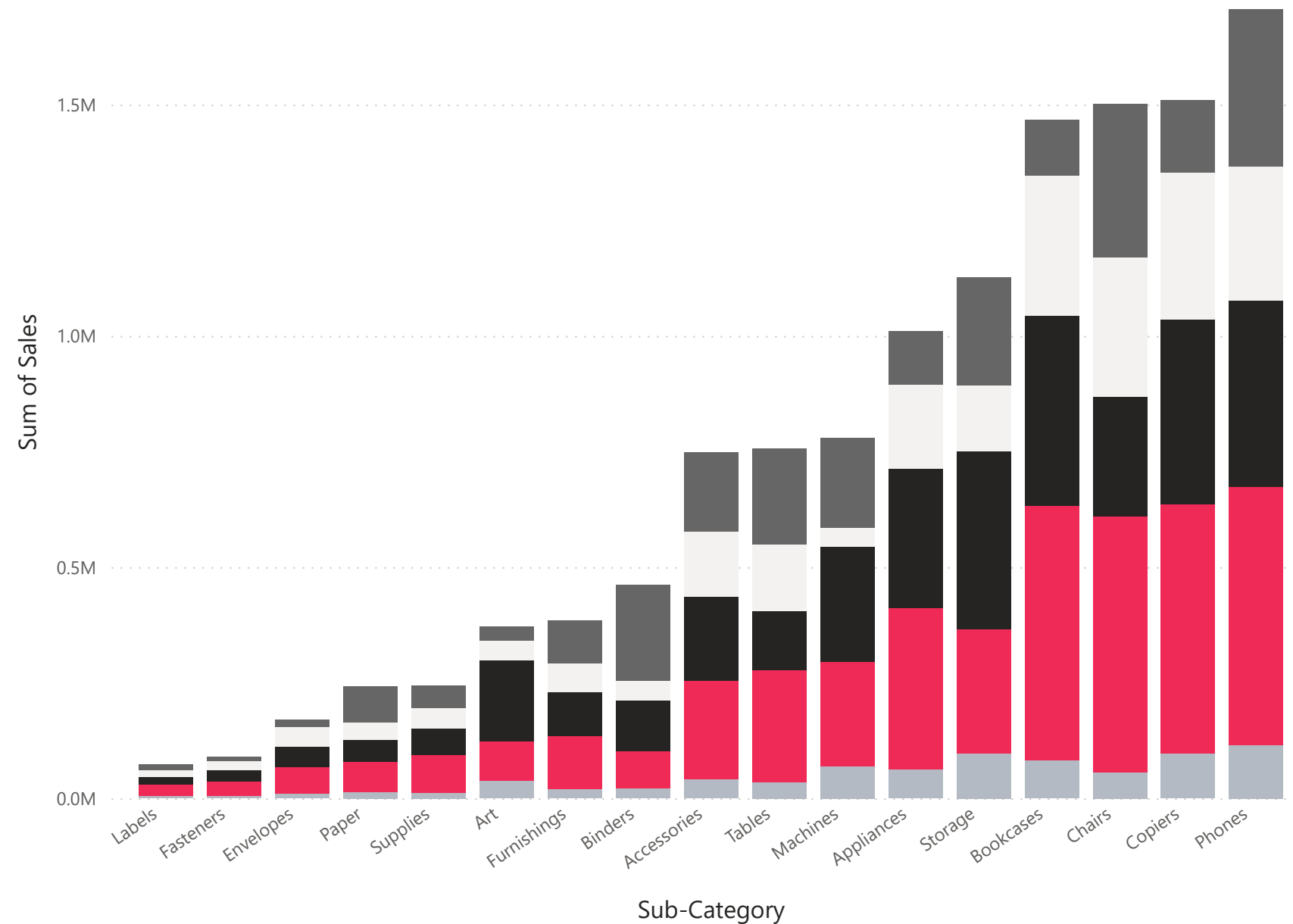
1.5M

1.0M

0.5M

0.0M

Labels, Fasteners, Envelopes, Paper, Supplies, Art, Furnishings, Binders, Accessories, Tables, Machines, Appliances, Storage, Bookcases, Chairs, Copiers, Phones
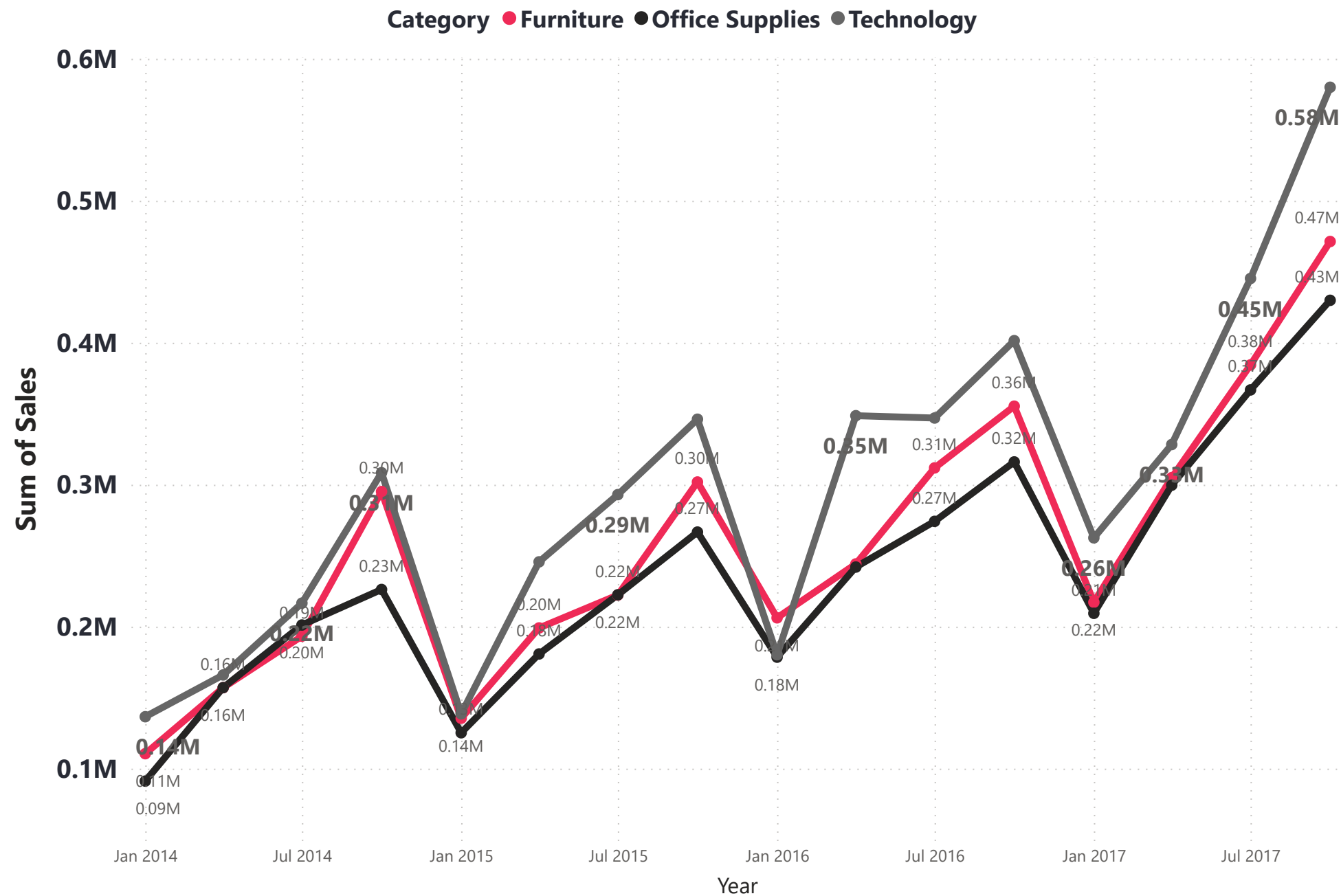
Sub-Category

Sum of Sales by Sub-Category and Market

Market ● Africa ● Asia Pacific ● Europe ● LATAM ● USCA
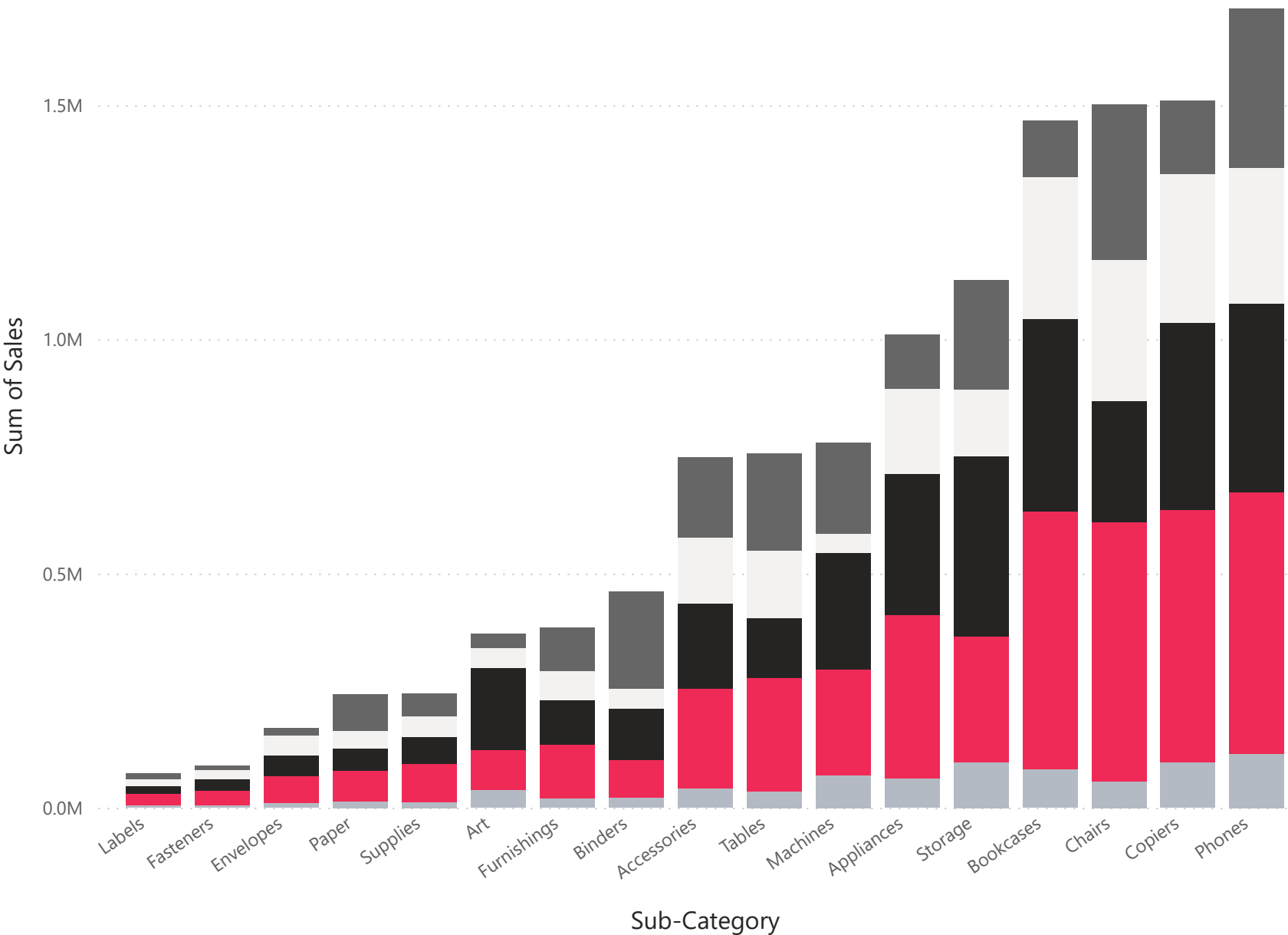
line chat good for dates

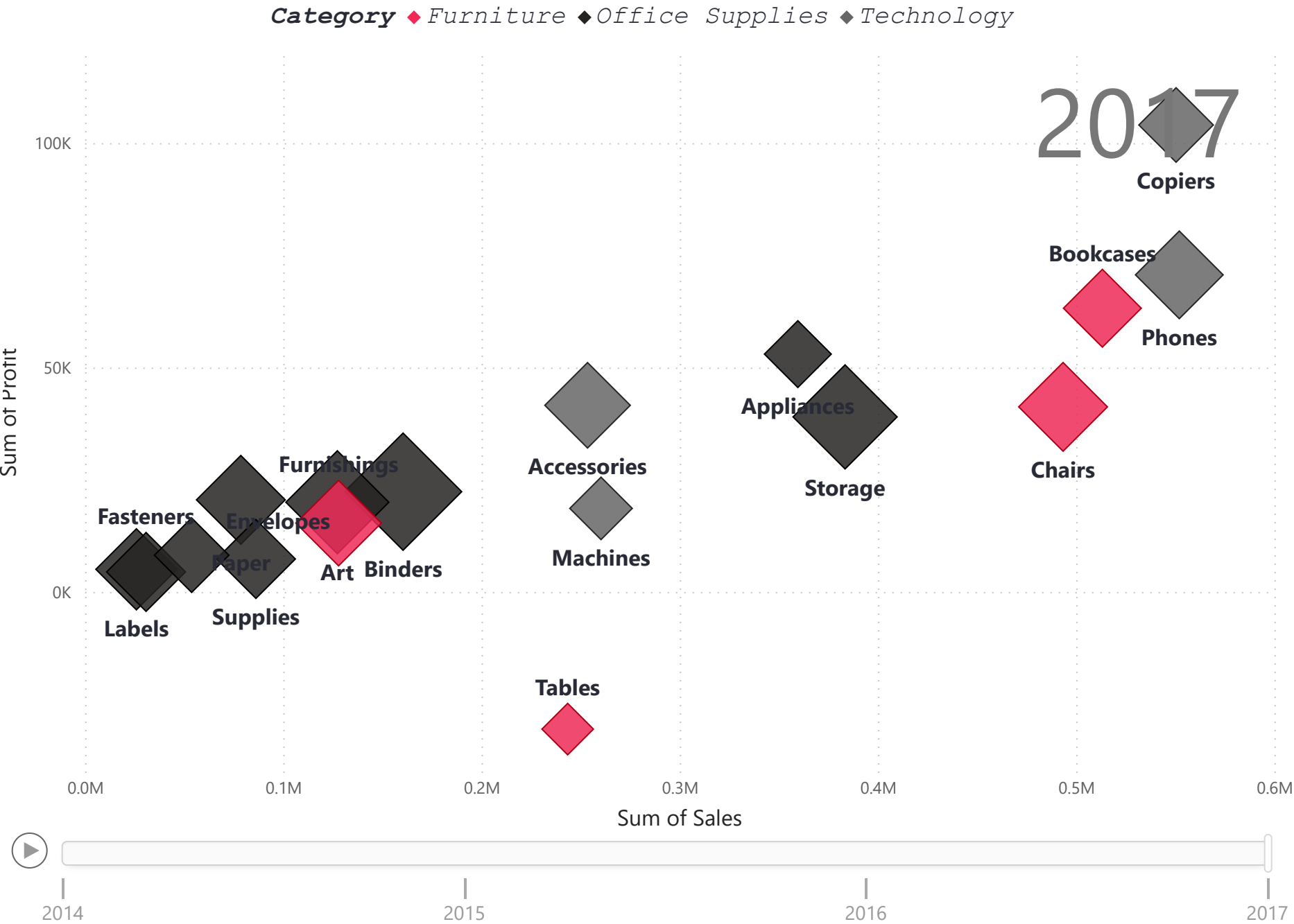Sum of Sales by Year, Quarter and Category

Category ● **Furniture** ● **Office Supplies** ● Technology

Sum of Sales by Year and Category

Category ● Furniture ● Office Supplies ● Technology

Axis labels:
- Y-axis: Sum of Sales (0.6M, 0.8M, 1.0M, 1.2M, 1.4M, 1.6M)
- X-axis: Year (2014, 2015, 2016, 2017)

Data labels:
- 2014: 0.83M, 0.76M, 0.68M
- 2015: 1.02M, 0.86M, 0.80M
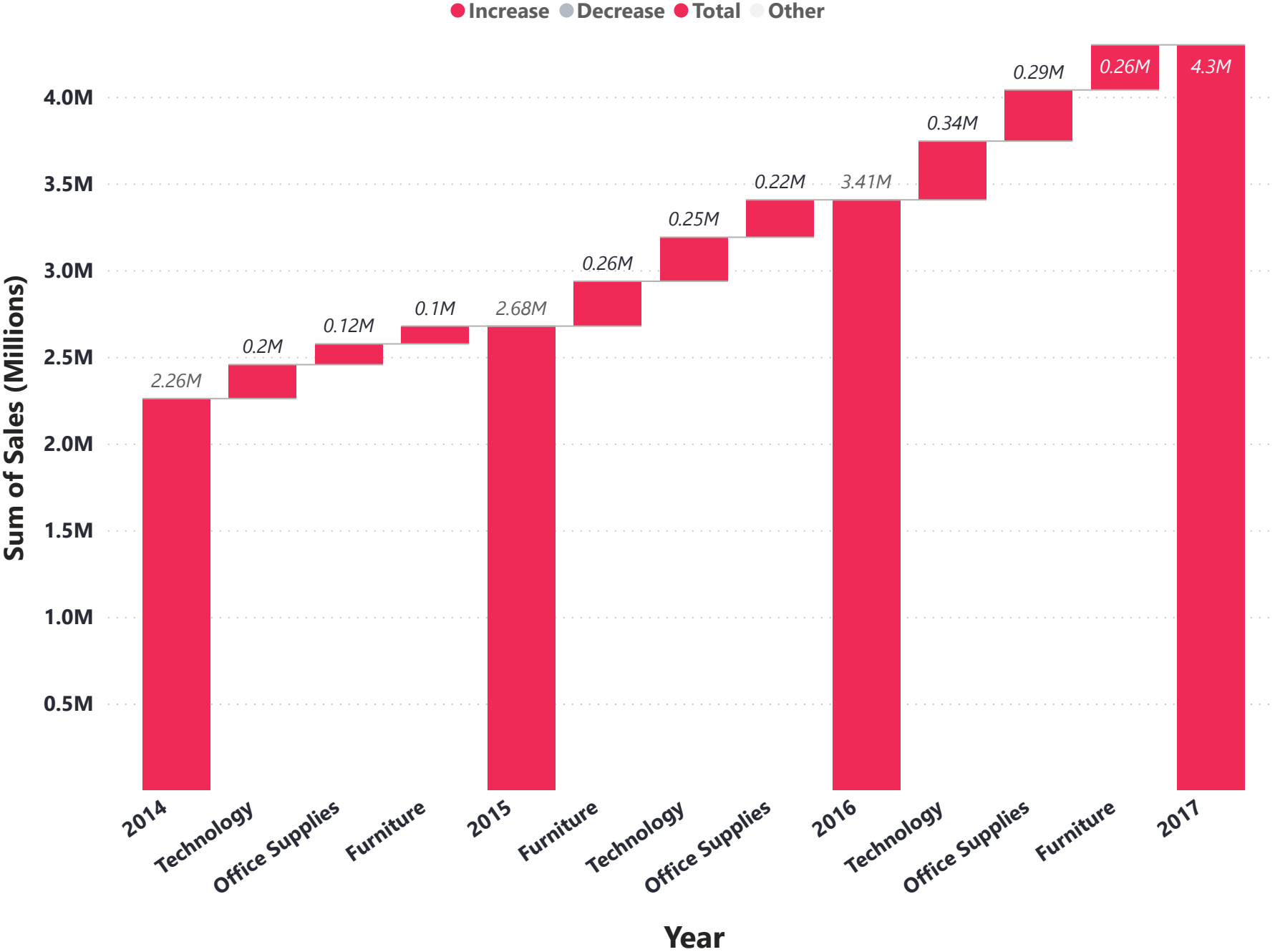- 2016: 1.28M, 1.12M, 1.01M
- 2017: 1.62M, 1.38M, 1.31M
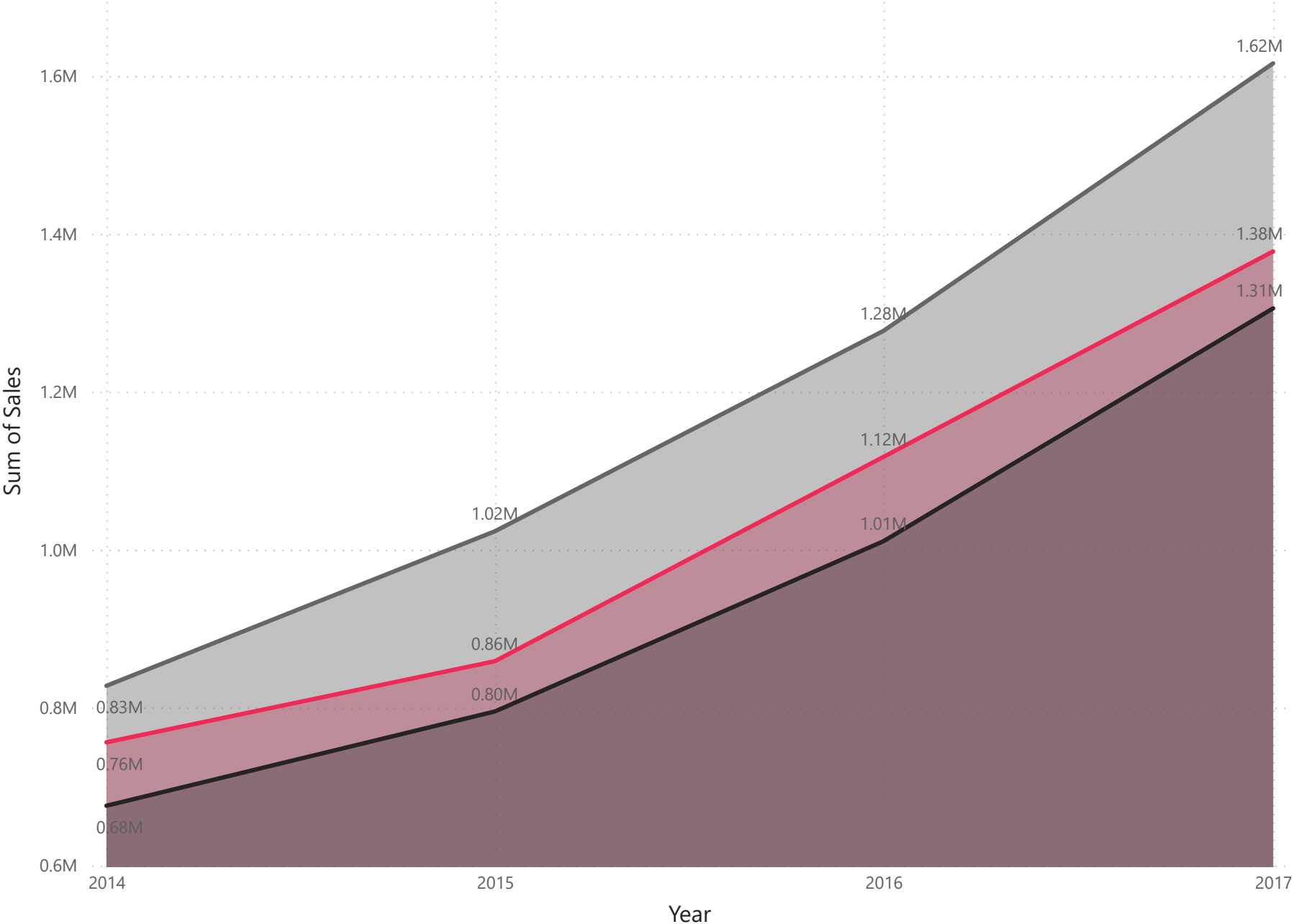
CHECK TRENDS BY CTRL AND SELECT OBJECTS THEN PRESS PLAY

Sum of Sales, Sum of Profit and Sum of Quantity by Sub-Category, Category and Year

Category ◆ *Furniture* ◆ *Office Supplies* ◆ *Technology*

2017

Sum of Profit

100K

50K

0K

Copiers

Bookcases

Phones

Appliances

Chairs

Storage

Furnishings

Accessories

Fasteners

Envelopes

Paper

Art Binders

Machines

Labels

Supplies

Tables

0.0M   0.1M   0.2M   0.3M   0.4M   0.5M   0.6M

Sum of Sales

2014   2015   2016   2017

Sum of Sales by Year and Category

● Increase ● Decrease ● Total ○ Other

Sum of Sales by Sub-Category and Category

Phones	Bookcases	Storage	Appliances
Technology 1.71M	Furniture 1.47M	Office Supplies 1.13M	Office Supplies 1.01M

Copiers	Machines	Binders	Furnishings
Technology 1.51M	Technology 0.78M	Office Supplies 0.46M	Furniture 0.39M

Chairs	Tables	Art	Paper	Envel...
	Furniture 0.76M	Office Supplies 0.37M	Office Su...	Office...
Furniture 1.50M	Accessories / Technology 0.75M	Supplies / Office Supplies 0.24M	Fasteners / Office Su...	Labels / Office ...

Sum of Sales

Sum of Sales and Target Sales

12.64M

20.00M

0.00M

25.29M

12.64M

18.96M

0.00M

25.29M
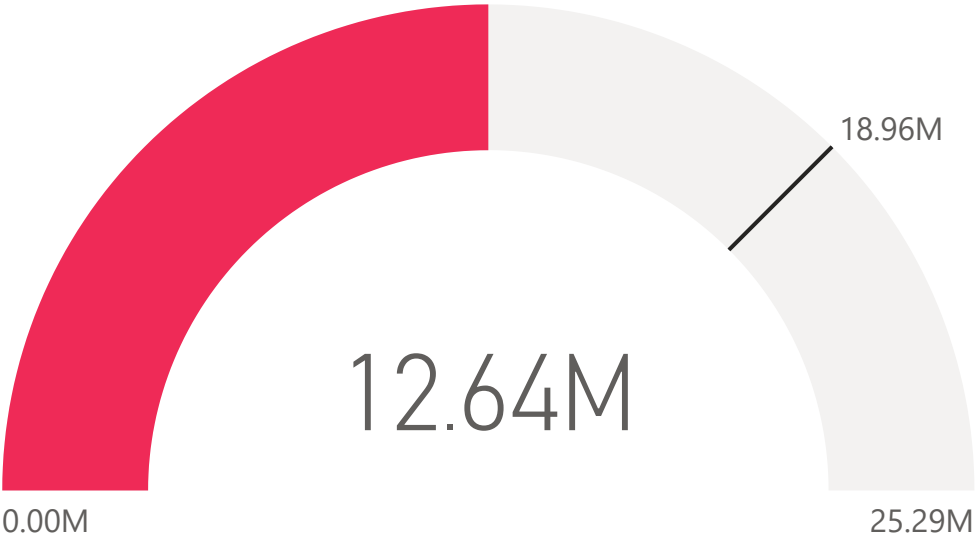
TARGET MEASURE = SUM(ORDERS[SALES])

Sum of Profit and Target Profit

2.20M

0.00M

1.47M

2.93M

Sum of Sales by Category

3.79M (29.96%)

4.74M (37.53%)

Category

- Technology
- Furniture
- Office Supplies

4.11M (32.51%)
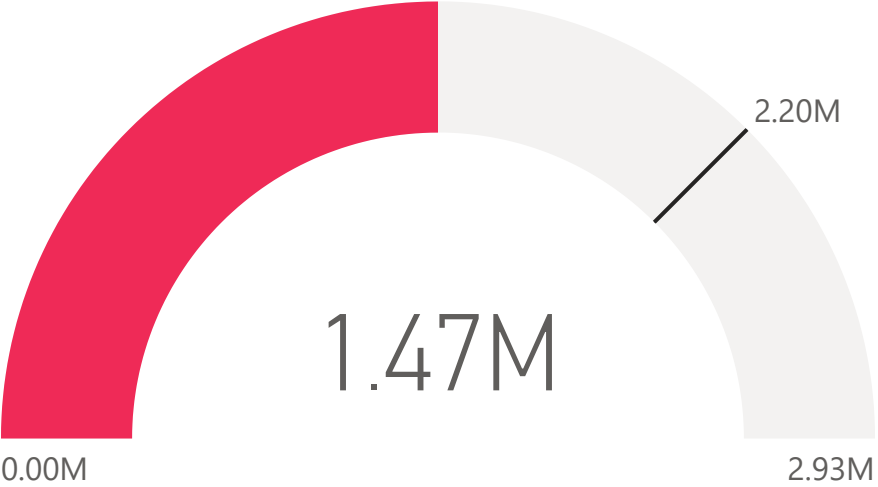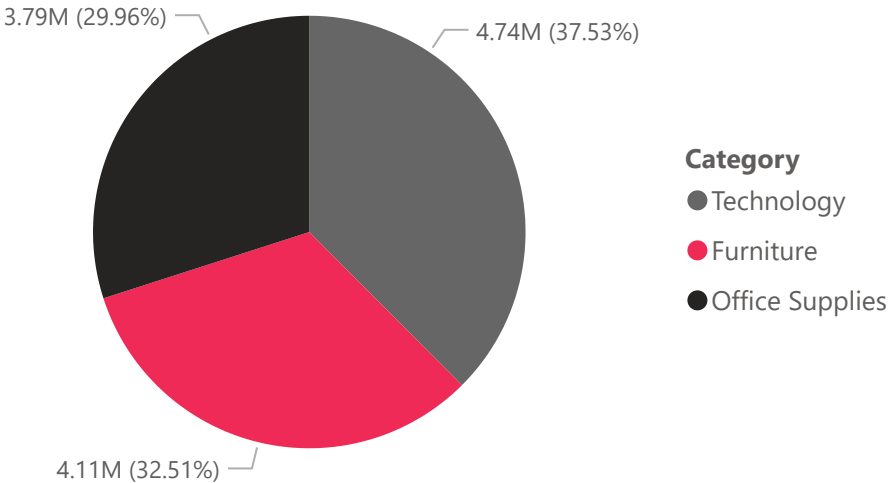
Target Sales and Target Profit

2.2M (10.4%)

- Target Sales
- Target Profit

18.96M (89.6%)
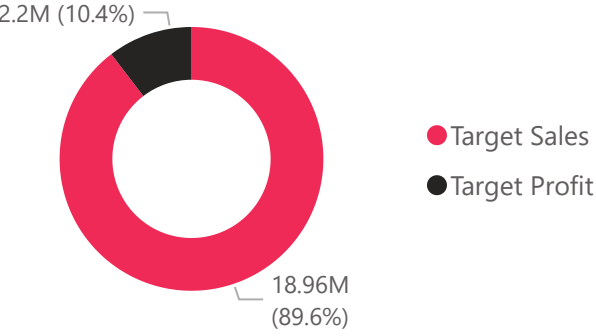
Sub-Category	Sum of Profit	Sum of Quantity	Sum of Sales
Binders	30,221.76	5974	203,412.73
Paper	34,053.57	5178	78,479.21
Furnishings	13,059.14	3563	91,705.16
Phones	44,515.73	3289	330,007.05
Storage	21,278.83	3158	223,843.61
Art	6,527.79	3000	27,118.79
Accessories	41,936.64	2976	167,380.32
Chairs	26,590.17	2356	328,449.10
Appliances	18,138.01	1729	107,532.16
Labels	5,546.25	1400	12,486.31
Tables	-17,725.48	1241	206,965.53
Fasteners	949.52	914	3,024.28
Envelopes	6,964.18	906	16,476.40
Bookcases	-3,472.56	868	114,880.00
Supplies	-1,189.10	647	46,673.54
Machines	3,384.76	440	189,238.63
Copiers	55,617.82	234	149,528.03
Total	286,397.02	37873	2,297,200.86

Sub-Category	Sum of Profit	Sum of Quantity	Sum of Sales
Tables	-17.73K	1241	▲ 206.97K
Bookcases	-3.47K	868	▲ 114.88K
Supplies	-1.19K	647	◆ 46.67K
Fasteners	0.95K	914	◆ 3.02K
Machines	3.38K	440	▲ 189.24K
Labels	5.55K	1400	◆ 12.49K
Art	6.53K	3000	◆ 27.12K
Envelopes	6.96K	906	◆ 16.48K
Furnishings	13.06K	3563	◆ 91.71K
Appliances	18.14K	1729	◆ 107.53K
Storage	21.28K	3158	● 223.84K
Chairs	26.59K	2356	● 328.45K
Binders	30.22K	5974	▲ 203.41K
Paper	34.05K	5178	◆ 78.48K
Accessories	41.94K	2976	▲ 167.38K
Phones	44.52K	3289	● 330.01K
Copiers	55.62K	234	▲ 149.53K
Total	**286.40K**	**37873**	**2,297.20K**

Sub-Category	Sum of Profit	Sum of Quantity	Sum of Sales
Phones	44.52K	3289	330.01K
Chairs	26.59K	2356	328.45K
Storage	21.28K	3158	223.84K
Tables	-17.73K	1241	206.97K
Binders	30.22K	5974	203.41K
Machines	3.38K	440	189.24K
Accessories	41.94K	2976	167.38K
Copiers	55.62K	234	149.53K
Bookcases	-3.47K	868	114.88K
Appliances	18.14K	1729	107.53K
Furnishings	13.06K	3563	91.71K
Paper	34.05K	5178	78.48K
Supplies	-1.19K	647	46.67K
Art	6.53K	3000	27.12K
Envelopes	6.96K	906	16.48K
Labels	5.55K	1400	12.49K
Fasteners	0.95K	914	3.02K
Total	**286.40K**	**37873**	**2,297.20K**

Sub-Category	Central	East	South	West	Total
Accessories	33,956.08	45,033.37	27,276.75	61,114.12	**167,380.32**
Appliances	23,582.03	34,188.47	19,525.33	30,236.34	**107,532.16**
Art	5,765.34	7,485.76	4,655.62	9,212.07	**27,118.79**
Binders	56,923.28	53,498.00	37,030.34	55,961.11	**203,412.73**
Bookcases	24,157.18	43,819.33	10,899.36	36,004.12	**114,880.00**
Chairs	85,230.65	96,260.68	45,176.45	101,781.33	**328,449.10**
Copiers	37,259.57	53,219.46	9,299.76	49,749.24	**149,528.03**
Envelopes	4,636.87	4,375.87	3,345.56	4,118.10	**16,476.40**
Fasteners	778.03	819.72	503.32	923.22	**3,024.28**
Furnishings	15,254.37	29,071.38	17,306.68	30,072.73	**91,705.16**
Labels	2,451.47	2,602.93	2,353.18	5,078.73	**12,486.31**
Machines	26,797.38	66,106.17	53,890.96	42,444.12	**189,238.63**
Paper	17,491.90	20,172.60	14,150.98	26,663.72	**78,479.21**
Phones	72,403.28	100,614.98	58,304.44	98,684.35	**330,007.05**
Storage	45,930.11	71,612.58	35,768.06	70,532.85	**223,843.61**
Supplies	9,467.37	10,760.12	8,318.93	18,127.12	**46,673.54**
Tables	39,154.97	39,139.81	43,916.19	84,754.56	**206,965.53**
Total	**501,239.89**	**678,781.24**	**391,721.91**	**725,457.82**	**2,297,200.86**

Sub-Category	Central	East	South	West	Total
Phones	⬆ 72,403.28	⬆ 100,614.98	▲ 58,304.44	⬆ 98,684.35	330,007.05
Chairs	⬆ 85,230.65	⬆ 96,260.68	▲ 45,176.45	⬆ 101,781.33	328,449.10
Storage	▲ 45,930.11	⬆ 71,612.58	35,768.06	⬆ 70,532.85	223,843.61
Tables	▲ 39,154.97	▲ 39,139.81	43,916.19	⬆ 84,754.56	206,965.53
Binders	▲ 56,923.28	▲ 53,498.00	37,030.34	▲ 55,961.11	203,412.73
Machines	⬆ 26,797.38	▲ 66,106.17	53,890.96	▲ 42,444.12	189,238.63
Accessories	▲ 33,956.08	▲ 45,033.37	⬆ 27,276.75	▲ 61,114.12	167,380.32
Copiers	▲ 37,259.57	▲ 53,219.46	⬆ 9,299.76	▲ 49,749.24	149,528.03
Bookcases	⬆ 24,157.18	▲ 43,819.33	⬆ 10,899.36	▲ 36,004.12	114,880.00
Appliances	⬆ 23,582.03	▲ 34,188.47	⬆ 19,525.33	⬆ 30,236.34	107,532.16
Furnishings	⬆ 15,254.37	⬆ 29,071.38	⬆ 17,306.68	⬆ 30,072.73	91,705.16
Paper	⬆ 17,491.90	⬆ 20,172.60	⬆ 14,150.98	⬆ 26,663.72	78,479.21
Supplies	⬆ 9,467.37	⬆ 10,760.12	⬆ 8,318.93	⬆ 18,127.12	46,673.54
Art	⬆ 5,765.34	⬆ 7,485.76	⬆ 4,655.62	⬆ 9,212.07	27,118.79
Envelopes	⬆ 4,636.87	⬆ 4,375.87	⬆ 3,345.56	⬆ 4,118.10	16,476.40
Labels	⬆ 2,451.47	⬆ 2,602.93	⬆ 2,353.18	⬆ 5,078.73	12,486.31
Fasteners	⬆ 778.03	⬆ 819.72	⬆ 503.32	⬆ 923.22	3,024.28
Total	501,239.89	678,781.24	391,721.91	725,457.82	2,297,200.86

Category	2016	2017	2018	2019	Total
⊟ **Furniture**	**157,192.85**	**170,518.24**	**198,901.44**	**215,387.27**	**741,999.80**
⊞ **Bookcases**	**20,036.68**	**38,543.57**	**26,275.47**	**30,024.28**	**114,880.00**
⊞ **Chairs**	**77,241.58**	**71,734.53**	**83,918.65**	**95,554.35**	**328,449.10**
⊞ **Furnishings**	**13,826.23**	**21,089.71**	**27,874.12**	**28,915.09**	**91,705.16**
⊞ **Tables**	**46,088.37**	**39,150.42**	**60,833.20**	**60,893.54**	**206,965.53**
⊟ **Office Supplies**	**151,776.41**	**137,233.46**	**183,939.98**	**246,097.18**	**719,047.03**
⊞ **Appliances**	**15,313.63**	**23,241.29**	**26,050.32**	**42,926.93**	**107,532.16**
⊞ **Art**	**6,057.98**	**6,236.83**	**5,960.91**	**8,863.07**	**27,118.79**
⊟ **Binders**	**43,488.27**	**37,453.10**	**49,683.33**	**72,788.05**	**203,412.73**
⊞ **Central**	**15,870.94**	**5,890.59**	**14,056.38**	**21,105.38**	**56,923.28**
⊞ **East**	**6,346.63**	**14,206.68**	**18,955.55**	**13,989.14**	**53,498.00**
⊞ **South**	**8,307.45**	**13,467.32**	**4,112.22**	**11,143.36**	**37,030.34**
⊞ **West**	**12,963.25**	**3,888.51**	**12,559.18**	**26,550.17**	**55,961.11**
⊞ **Envelopes**	**3,855.75**	**4,512.19**	**4,729.89**	**3,378.57**	**16,476.40**
⊞ **Fasteners**	**661.33**	**545.22**	**960.13**	**857.59**	**3,024.28**
⊞ **Labels**	**2,841.39**	**2,956.46**	**2,827.24**	**3,861.22**	**12,486.31**
⊞ **Paper**	**14,834.96**	**15,287.64**	**20,661.89**	**27,694.72**	**78,479.21**
⊞ **Storage**	**50,329.04**	**45,048.25**	**58,788.70**	**69,677.62**	**223,843.61**
⊞ **Supplies**	**14,394.07**	**1,952.48**	**14,277.58**	**16,049.41**	**46,673.54**
⊟ **Technology**	**175,278.23**	**162,780.81**	**226,364.18**	**271,730.81**	**836,154.03**
⊟ **Accessories**	**25,014.27**	**40,523.96**	**41,895.85**	**59,946.23**	**167,380.32**
⊟ **Central**	**4,438.97**	**7,795.23**	**10,802.21**	**10,919.66**	**33,956.08**
Consumer	3,137.73	4,051.09	7,690.97	4,182.51	**19,062.30**
Corporate	792.00	1,471.10	1,788.97	2,143.17	**6,195.24**
Home Office	509.24	2,273.03	1,322.28	4,593.98	**8,698.53**
⊟ **East**	**6,053.77**	**17,911.44**	**6,231.38**	**14,836.79**	**45,033.37**
Consumer	2,785.56	11,843.26	2,482.44	5,749.79	**22,861.06**
Corporate	836.53	2,084.75	1,918.67	6,908.05	**11,748.00**
Home Office	2,431.68	3,983.43	1,830.27	2,178.95	**10,424.32**
⊟ **South**	**5,595.29**	**4,141.53**	**9,379.84**	**8,160.09**	**27,276.75**
Consumer	2,610.80	2,110.15	3,826.07	3,104.55	**11,651.56**
Corporate	1,925.90	1,175.65	4,165.41	2,908.50	**10,175.46**
Home Office	1,058.60	855.73	1,388.36	2,147.04	**5,449.73**
⊟ **West**	**8,926.24**	**10,675.76**	**15,482.42**	**26,029.69**	**61,114.12**
Consumer	5,764.52	8,394.36	9,461.81	9,909.61	**33,530.31**
Total	**484,247.50**	**470,532.51**	**609,205.60**	**733,215.26**	**2,297,200.86**

Sub-Category	Sum of Sales	Sum of Profit	Sum of Quantity
Phones	330,007.05	44,515.73	3289
Chairs	328,449.10	26,590.17	2356
Storage	223,843.61	21,278.83	3158
Tables	206,965.53	-17,725.48	1241
Binders	203,412.73	30,221.76	5974
Machines	189,238.63	3,384.76	440
Accessories	167,380.32	41,936.64	2976
Copiers	149,528.03	55,617.82	234
Bookcases	114,880.00	-3,472.56	868
Appliances	107,532.16	18,138.01	1729
Furnishings	91,705.16	13,059.14	3563
Paper	78,479.21	34,053.57	5178
Supplies	46,673.54	-1,189.10	647
Art	27,118.79	6,527.79	3000
Envelopes	16,476.40	6,964.18	906
Labels	12,486.31	5,546.25	1400
Fasteners	3,024.28	949.52	914
Total	2,297,200.86	286,397.02	37873

2.30M
Sum of Sales

38K
Sum of Quantity

286.40K
Sum of Profit
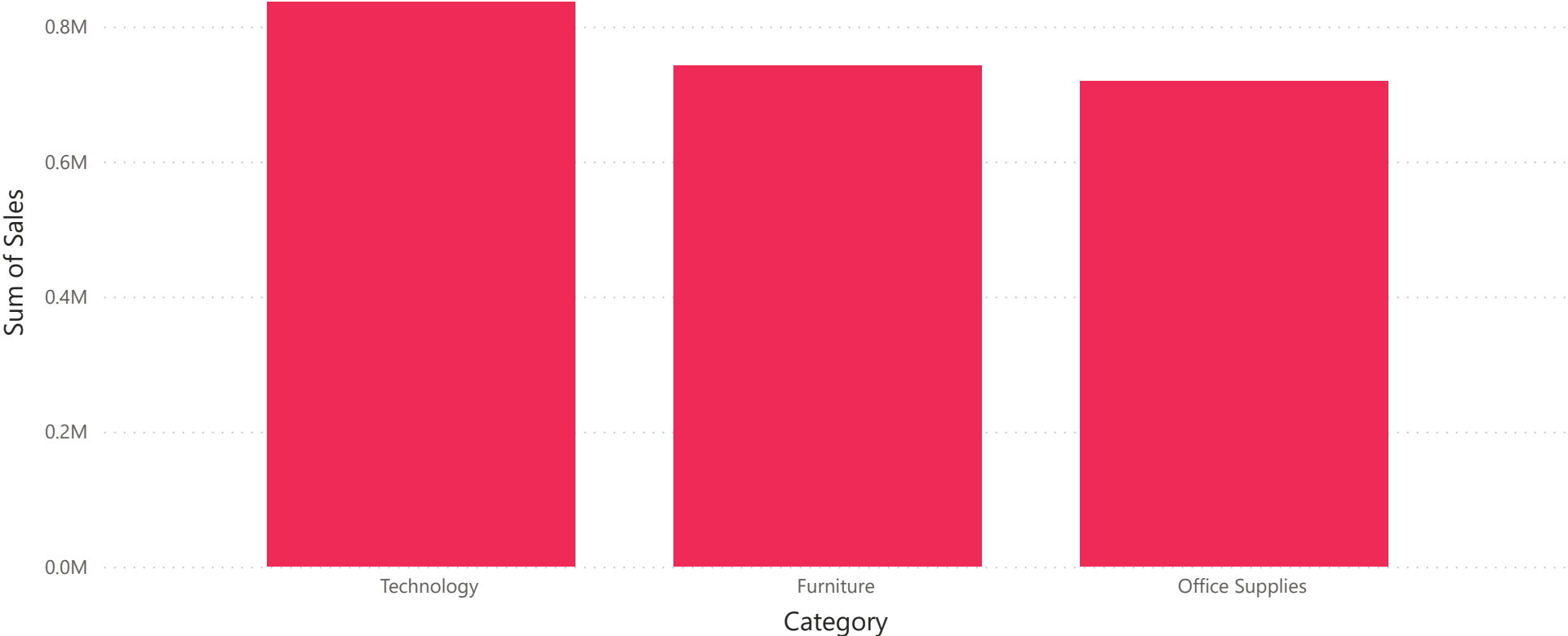
Sum of Sales by Sub-Category and Category

Phones	Bookcases	Machines	Tables	Accessories
Technology 1.71M				
Copiers		Technology 0....	Furniture 0.76M	Technology 0....
Technology 1.51M	Storage	Binders	Art	Supplies
Chairs		Office Supplies 0.4...	Office Supplies...	Office S...
	Office Supplies 1.13M	Furnishings	Paper	Fast...
	Appliances		Office Supplies 0.2...	Offic...
			Envelopes	Labels
Furniture 1.50M	Office Supplies 1.01M	Furniture 0.39M		
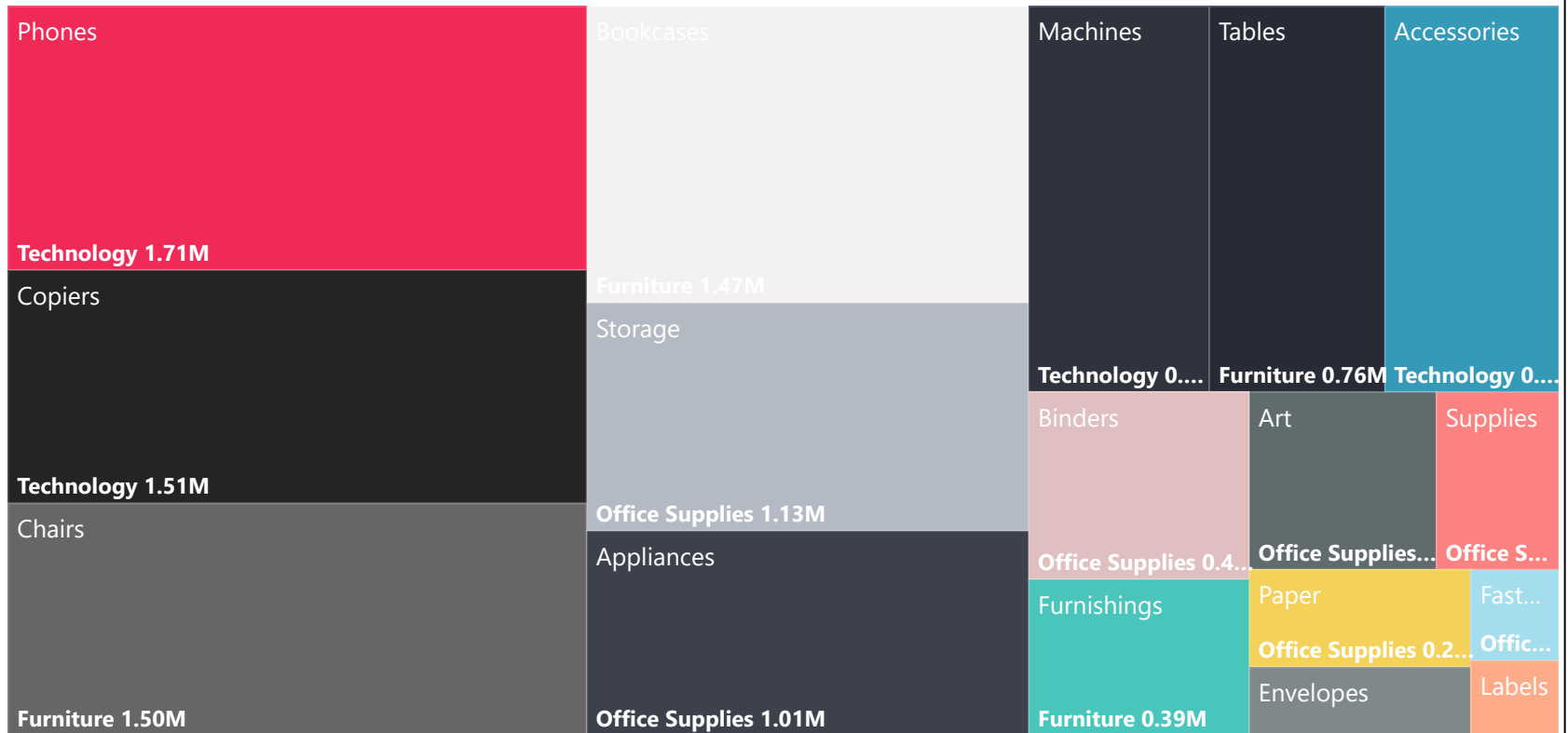
Copiers
Highest Profits

Phones
Highest Sales

Binders
Highest Quantity Sold

Sum of Sales by Category
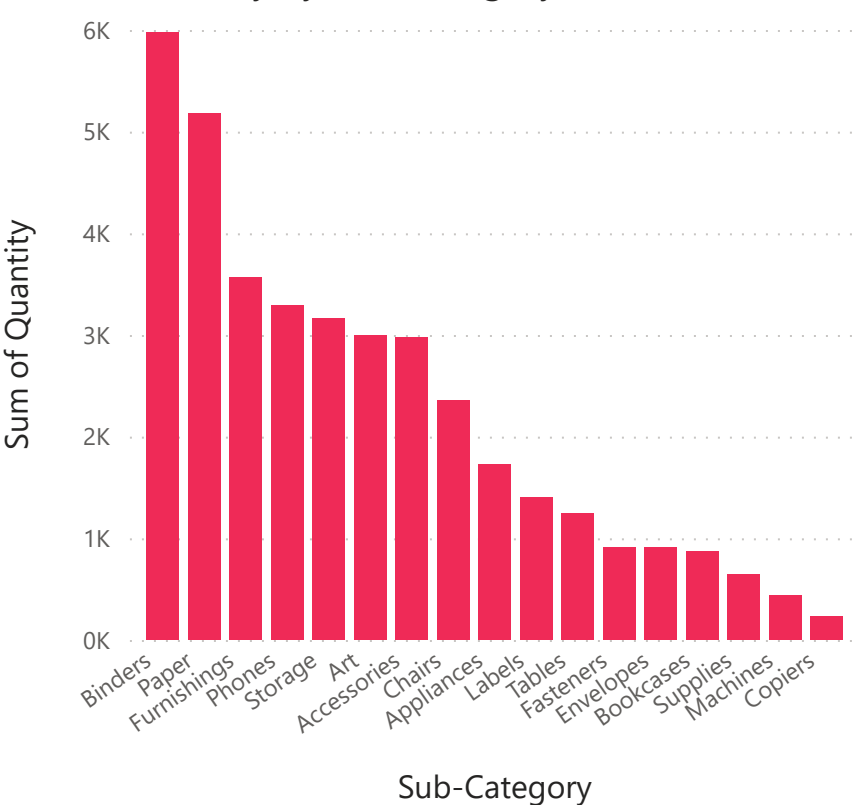
FILTER SUB CATEGORY TO SORT TEXT CARDS

Sum of Sales

0.8M

0.6M

0.4M

0.2M

0.0M

Technology   Furniture   Office Supplies

Category

Copiers
Highest Profits

2.30M
Sum of Sales

286.40K
Sum of Profit

Sum of Quantity by Sub-Category

Sum of Sales by Segment

Friday, March 18, 2016
Most Sales(Day)

Tuesday, October 02, ...
Most Profits(Day)

Sum of Sales by Region
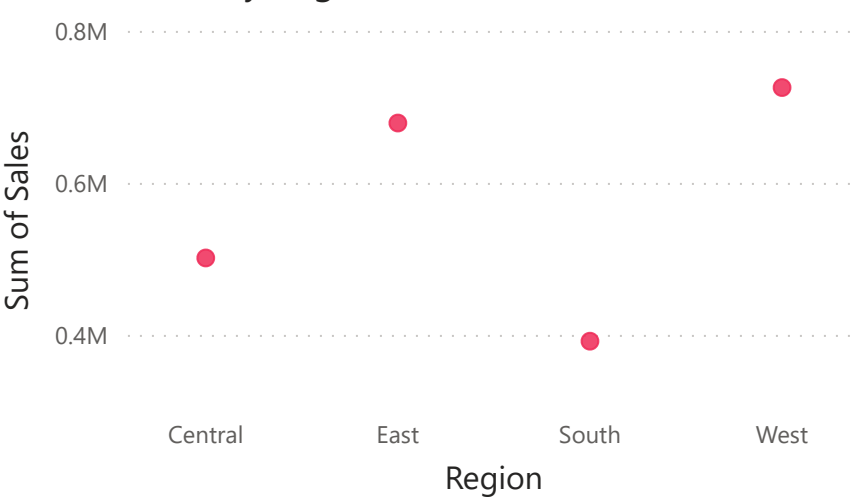
Wednesday, March 23, 2016
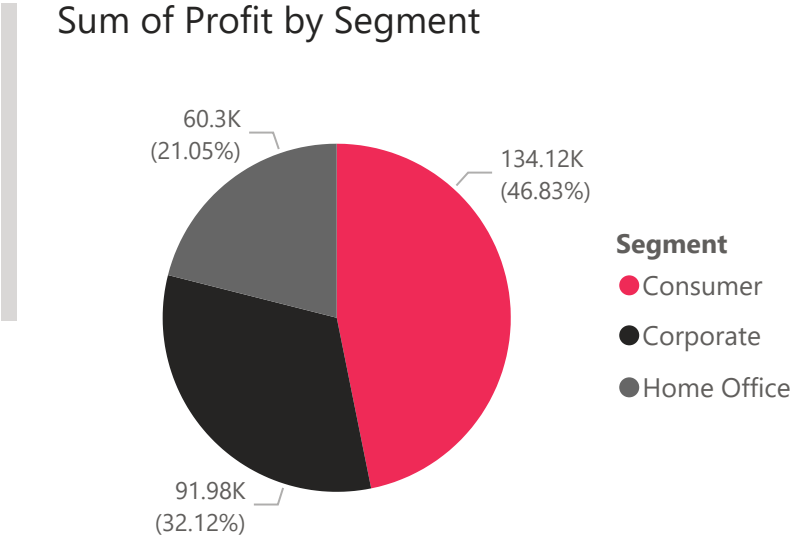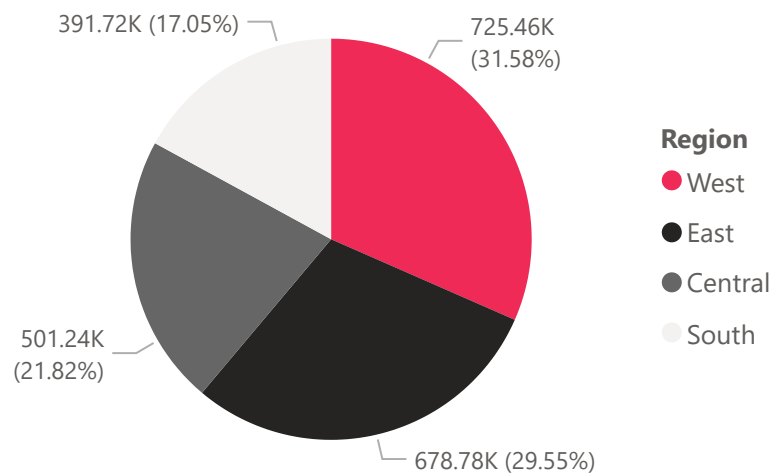
Earliest Order Date

Order Date	Sum of Sales
Thursday, March 24, 2016	65.38
Friday, March 25, 2016	459.15
Saturday, March 26, 2016	145.13
Monday, March 28, 2016	1,823.80
Tuesday, March 29, 2016	890.84
Wednesday, March 30, 2016	1,170.32
Thursday, March 31, 2016	1,959.55
Friday, April 01, 2016	119.89
Saturday, April 02, 2016	1,458.56
Sunday, April 03, 2016	233.45
Monday, April 04, 2016	475.84
Tuesday, April 05, 2016	5,295.10
Total	**2,229,267.24**
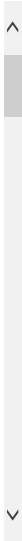
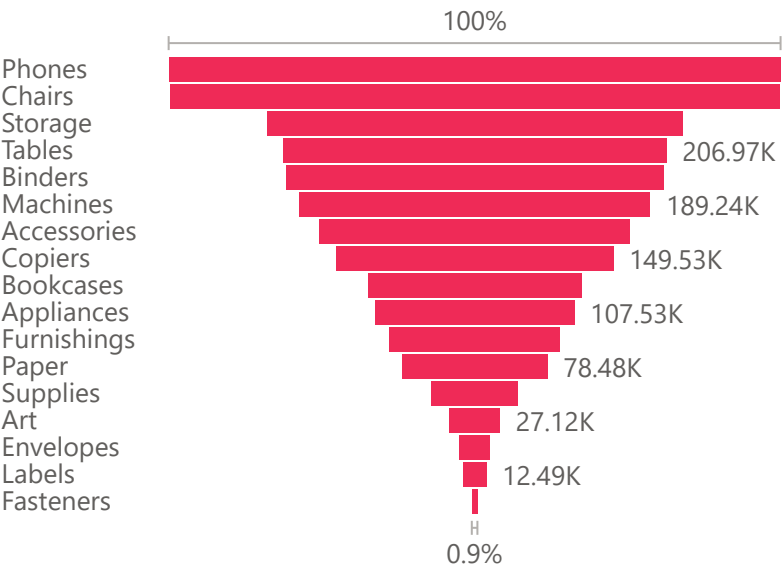|			
Accessories Sub-Category	87,105.24 Sum of Sales	20,735.92 Sum of Profit	Consumer Segment
Accessories Sub-Category	48,190.56 Sum of Sales	12,707.48 Sum of Profit	Corporate Segment
Accessories Sub-Category	32,084.52 Sum of Sales	8,493.23 Sum of Profit	Home Office Segment
Appliances Sub-Category	52,819.58 Sum of Sales	6,981.93 Sum of Profit	Consumer Segment
Appliances Sub-Category	36,588.68 Sum of Sales	7,429.90 Sum of Profit	Corporate Segment
Appliances Sub-Category	18,123.90 Sum of Sales	3,726.18 Sum of Profit	Home Office Segment
Art Sub-Category	14,251.93 Sum of Sales	3,454.30 Sum of Profit	Consumer Segment
Art Sub-Category	8,590.45 Sum of Sales	2,004.65 Sum of Profit	Corporate Segment
Art Sub-Category	4,276.41 Sum of Sales	1,068.84 Sum of Profit	Home Office Segment
Binders Sub-Category	118,161.01 Sum of Sales	17,995.60 Sum of Profit	Consumer Segment
Binders Sub-Category	51,560.31 Sum of Sales	6,377.32 Sum of Profit	Corporate Segment
Binders Sub-Category	33,691.41	5,848.85	Home Office

Sum of Profit by Segment

60.3K
(21.05%)

134.12K
(46.83%)

91.98K
(32.12%)

Segment
- Consumer
- Corporate
- Home Office

Sum of Sales by Region

391.72K (17.05%)
725.46K (31.58%)
501.24K (21.82%)
678.78K (29.55%)

Region
- West
- East
- Central
- South

Sum of Sales by Sub-Category

100%

Phones
Chairs
Storage
Tables
Binders
Machines
Accessories
Copiers
Bookcases
Appliances
Furnishings
Paper
Supplies
Art
Envelopes
Labels
Fasteners

206.97K
189.24K
149.53K
107.53K
78.48K
27.12K
12.49K

0.9%

Sum of Sales by Segment

Consumer | Corporate

Home Office
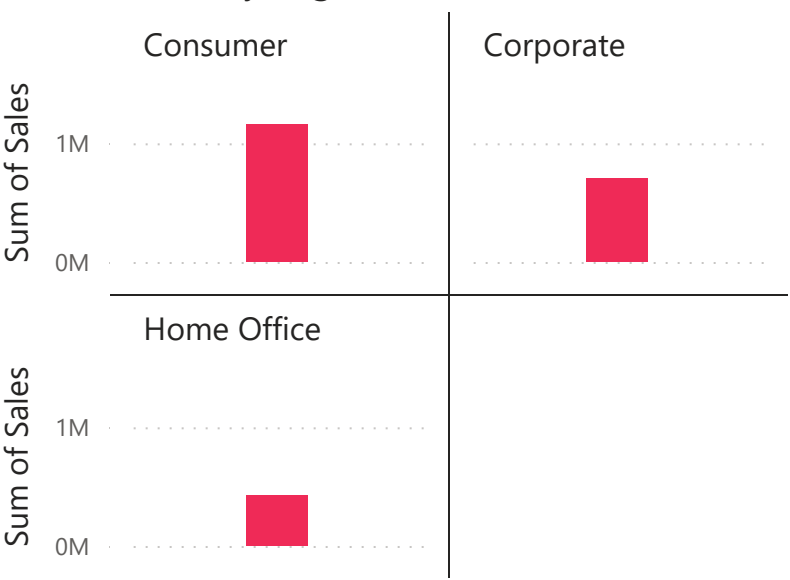
Sum of Sales by Category

Sum of Sales by Sub-Category

100%	
Phones	
Chairs	
Storage	
Tables	206.97K
Binders	
Machines	189.24K
Accessories	
Copiers	149.53K
Bookcases	
Appliances	107.53K
Furnishings	
Paper	78.48K
Supplies	
Art	27.12K
Envelopes	
Labels	12.49K
Fasteners	
0.9%	
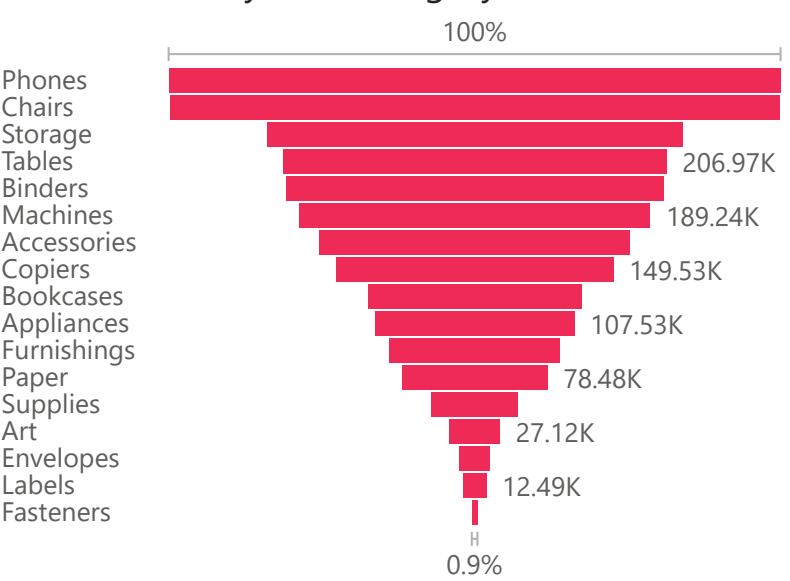
Region	Sum of Sales
Central	501,239.89
East	678,781.24
South	391,721.91
West	725,457.82
Total	**2,297,200.86**

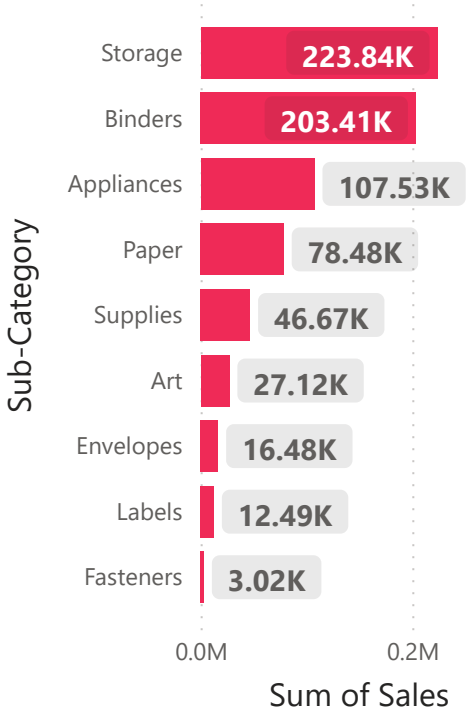## Sum of Sales by Sub-Category
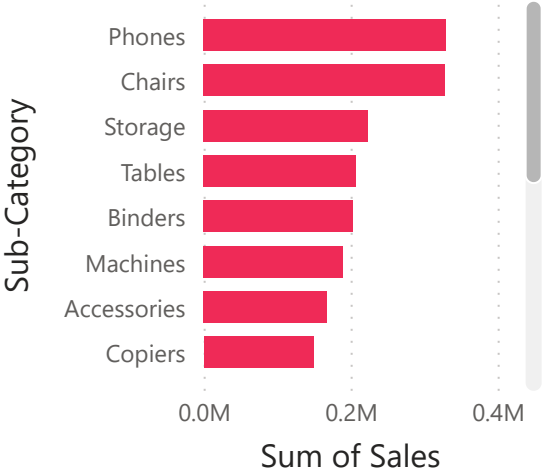
Category ⌄

- ☐ (Blank)
- ☐ Furniture
- ☒ Office Supplies
- ☐ Technology

Sum of Sales by Sub-Category

Sub-Category	Sum of Sales
Storage	223.84K
Binders	203.41K
Appliances	107.53K
Paper	78.48K
Supplies	46.67K
Art	27.12K
Envelopes	16.48K
Labels	12.49K
Fasteners	3.02K

Sum of Sales

Category: All

| (Blank) | Office Supplies |
| Furniture | Technology |

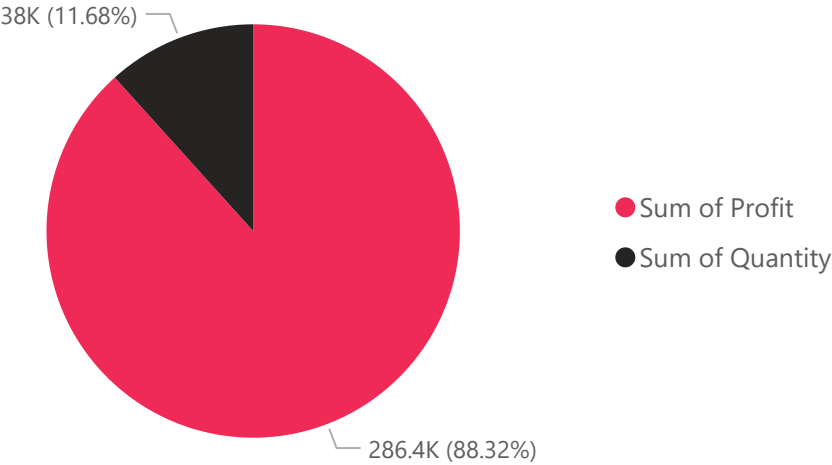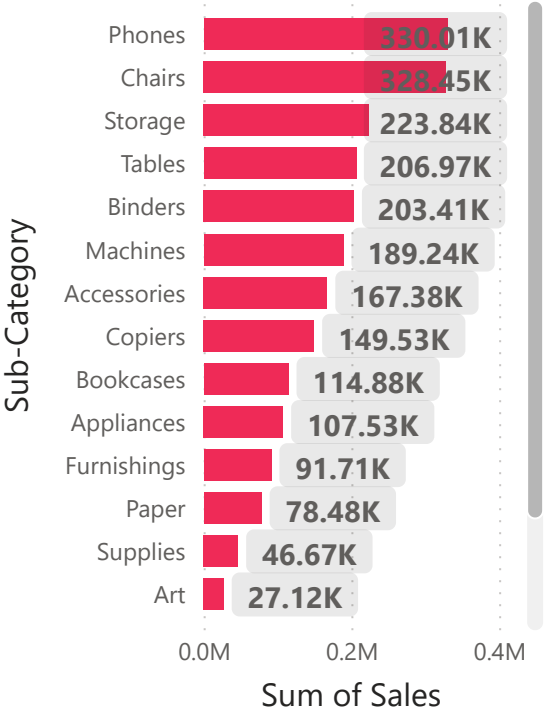## Sum of Profit and Sum of Quantity by Segment

● Sum of Profit ● Sum of Quantity

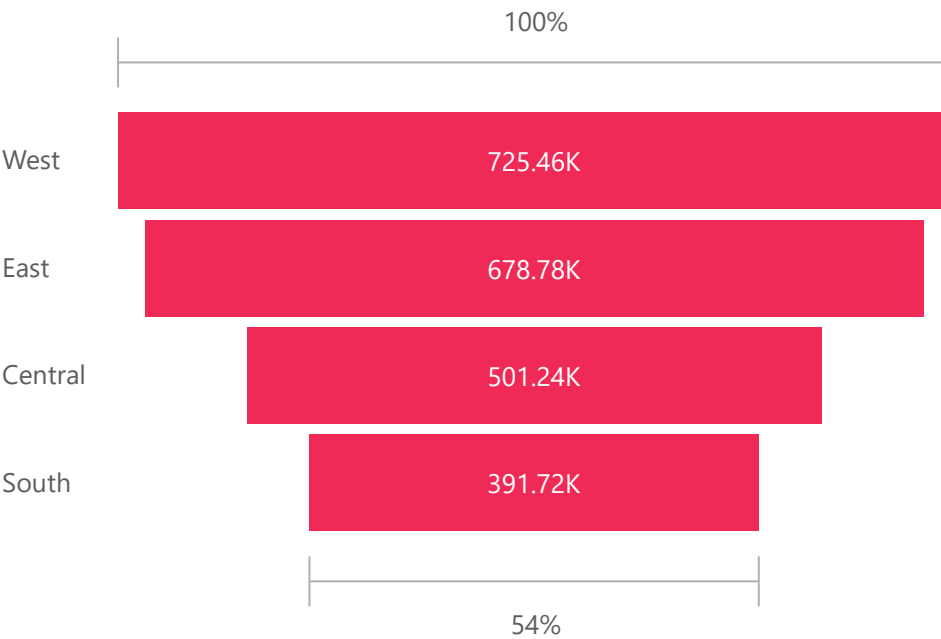## Sum of Profit and Sum of Quantity

38K (11.68%)

286.4K (88.32%)

● Sum of Profit
● Sum of Quantity

Sum of Sales by Sub-Category

Sub-Category	Sum of Sales
Phones	330.01K
Chairs	328.45K
Storage	223.84K
Tables	206.97K
Binders	203.41K
Machines	189.24K
Accessories	167.38K
Copiers	149.53K
Bookcases	114.88K
Appliances	107.53K
Furnishings	91.71K
Paper	78.48K
Supplies	46.67K
Art	27.12K

Sum of Profit by Ship Mode

Sum of Sales by Region

100%

West	725.46K
East	678.78K
Central	501.24K
South	391.72K

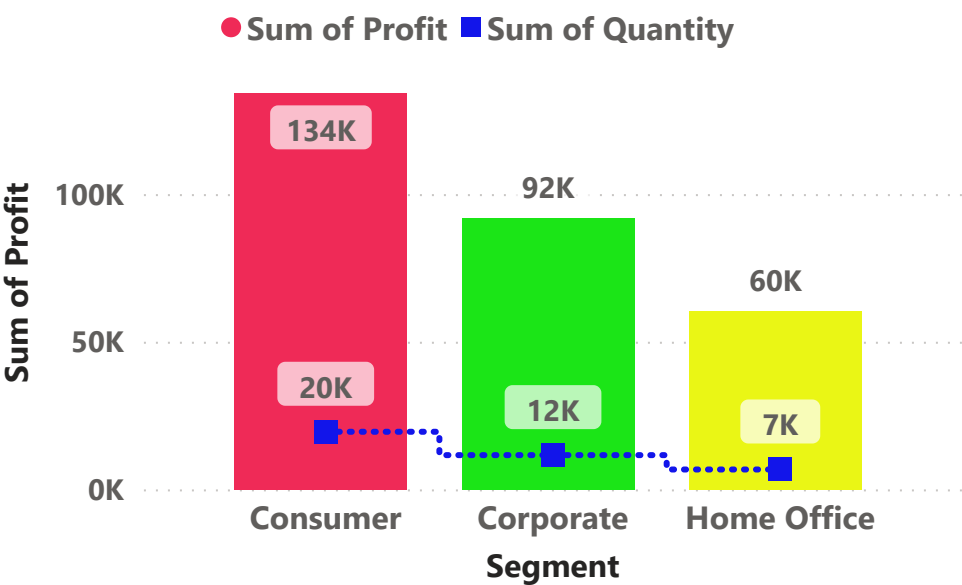54%

Category: All

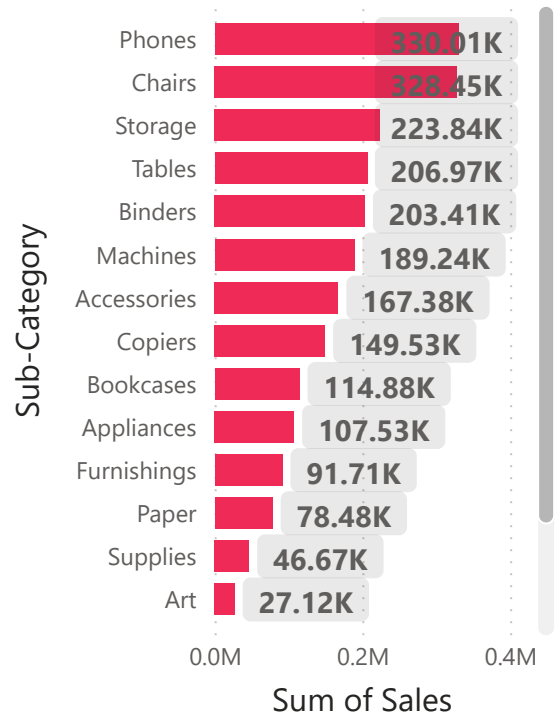Furniture | Technology

Office Supplies

Order Date

1/3/2016 | 12/30/2019

Sum of Profit and Sum of Quantity by Segment

● Sum of Profit ■ Sum of Quantity

Segment	Sum of Profit	Sum of Quantity
Consumer	134K	20K
Corporate	92K	12K
Home Office	60K	7K

Sum of Profit and Sum of Quantity

38K (11.68%)
286.4K (88.32%)

● Sum of Profit
● Sum of Quantity

Sum of Profit by Ship Mode

Sub-Category	Sum of Sales
Phones	330.01K
Chairs	328.45K
Storage	223.84K
Tables	206.97K
Binders	203.41K
Machines	189.24K
Accessories	167.38K
Copiers	149.53K
Bookcases	114.88K
Appliances	107.53K
Furnishings	91.71K
Paper	78.48K
Supplies	46.67K
Art	27.12K

Sum of Sales by Region

100%

Region	Sum of Sales
West	725.46K
East	678.78K
Central	501.24K
South	391.72K

54%

Category: All

Furniture

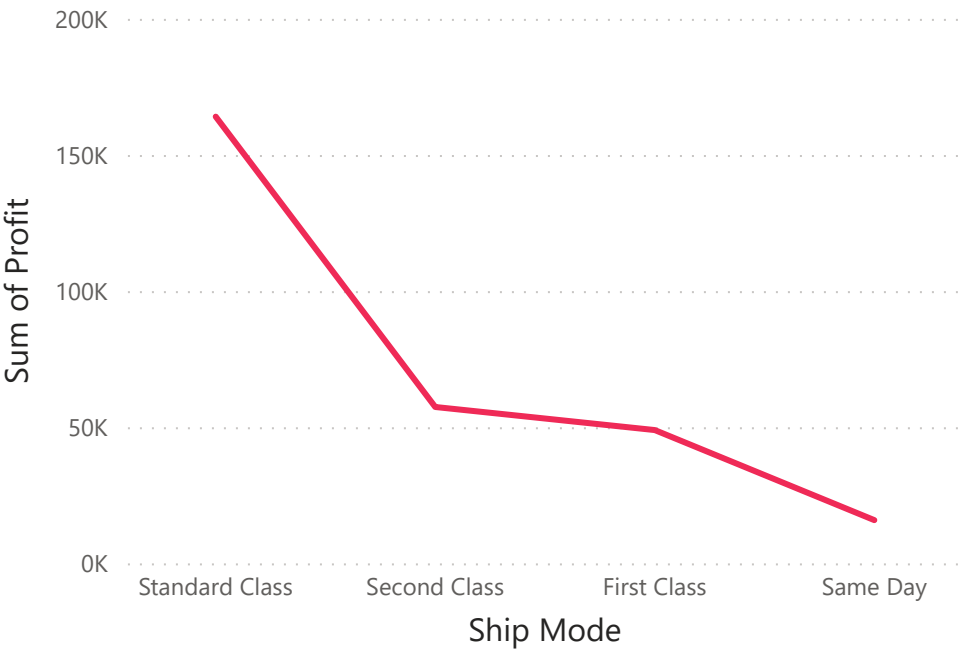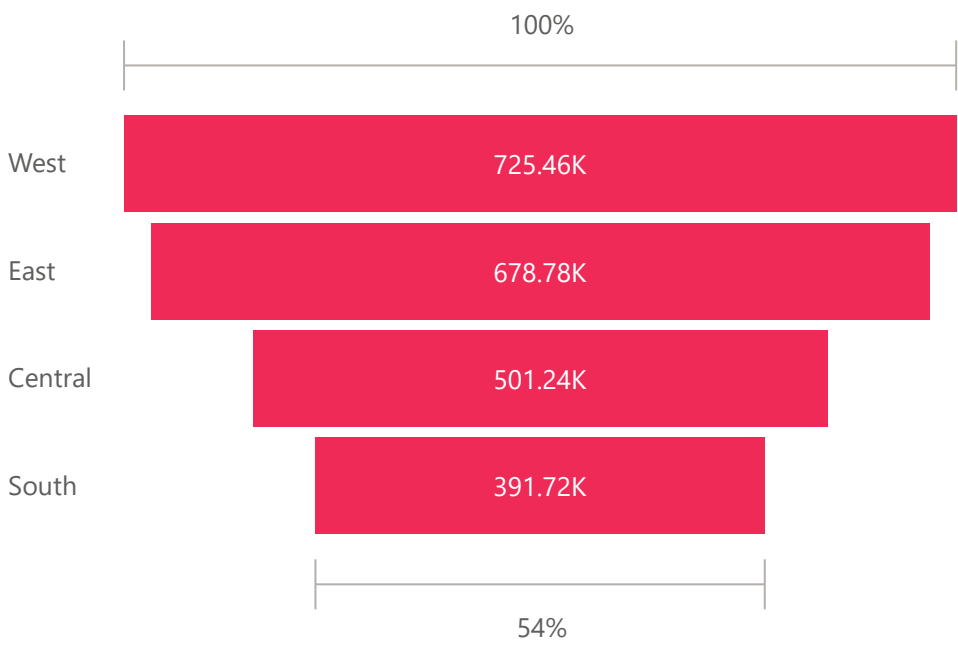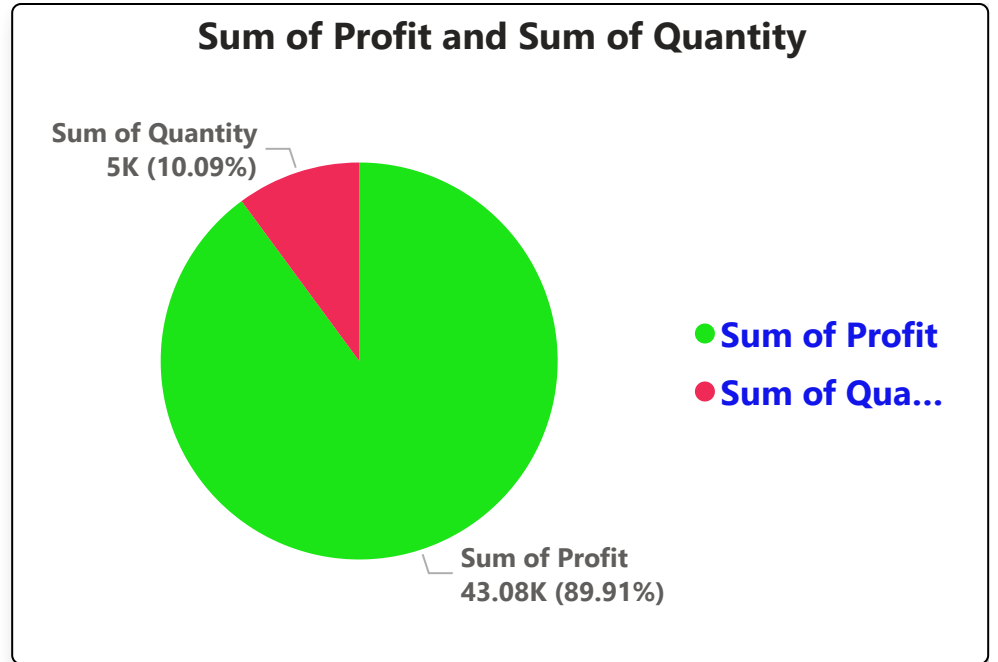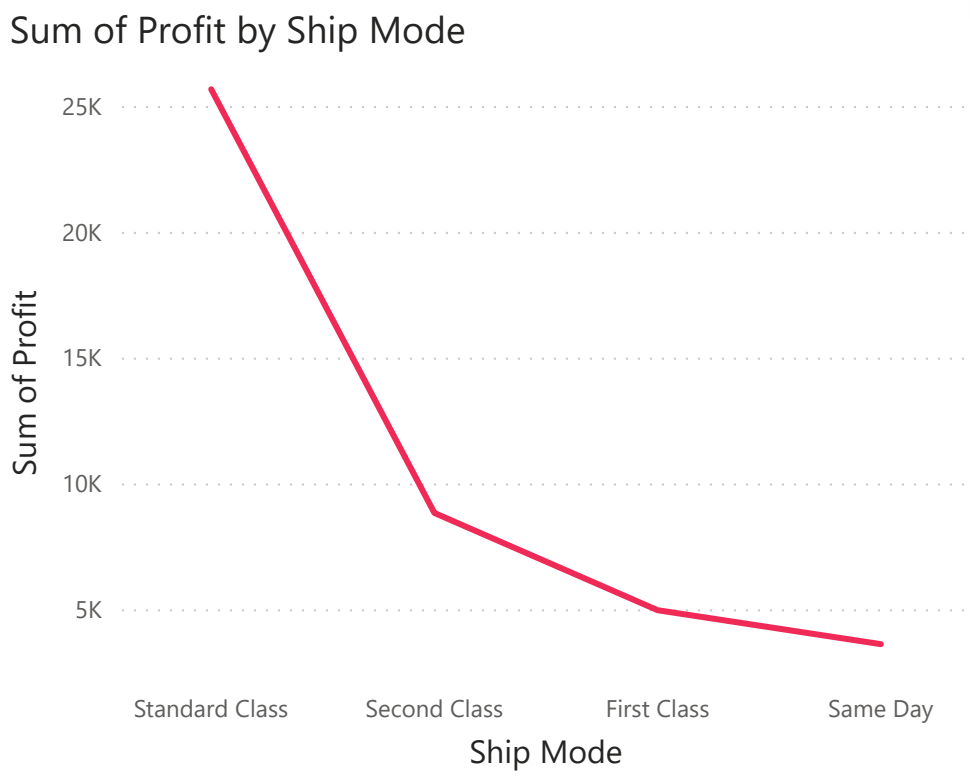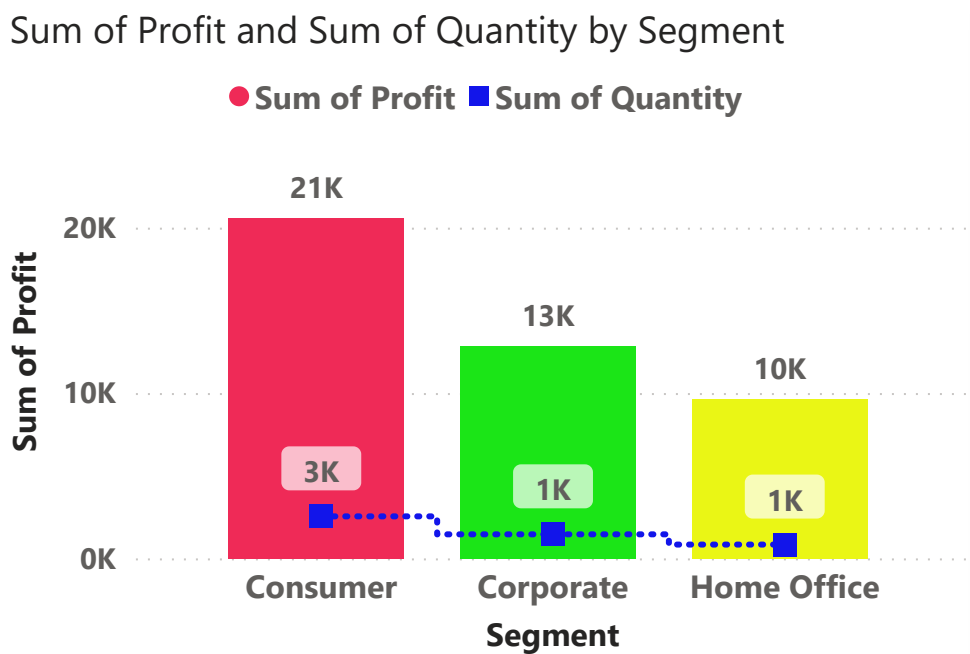Technology

Office Supplies

Order Date

2/26/2017   1/26/2018

Quantity Sold

1   5

Sum of Profit and Sum of Quantity by Segment

● Sum of Profit   ■ Sum of Quantity

21K

13K

10K

3K

1K   1K

20K

10K

0K

Sum of Profit

Consumer   Corporate   Home Office

Segment

Sum of Profit and Sum of Quantity

Sum of Quantity
5K (10.09%)

● Sum of Profit
● Sum of Qua...

Sum of Profit
43.08K (89.91%)

Sum of Profit by Ship Mode

25K

20K

15K

10K

5K

Sum of Profit

Standard Class   Second Class   First Class   Same Day

Ship Mode

Sum of Sales by Sub-Category

Sub-Category	Sum of Sales
Phones	48.97K
Chairs	39.01K
Binders	26.24K
Storage	26.17K
Bookcases	22.44K
Accessories	22.4K
Tables	19.32K
Appliances	17.47K
Copiers	16.29K
Machines	14.04K

0K   50K

Sum of Sales

Sum of Sales by Region

100%

West   87.39K

East   87.27K

Central   64.45K

South   45.14K

51.7%

Awesome Profit Report

Sum of Profit by Segment

60.3K (21.05%)
134.12K (46.83%)
91.98K (32.12%)

Segment
- Consumer
- Corporate
- Home Office

Sum of Profit by Region

39.71K (13.86%)
108.42K (37.86%)
91.52K (31.96%)
46.75K (16.32%)
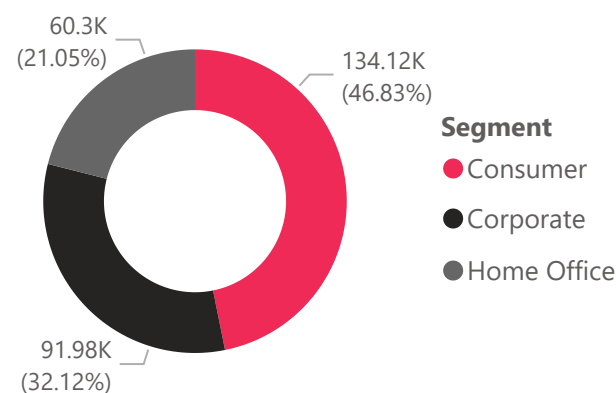
Region
- Central
- East
- South
- West
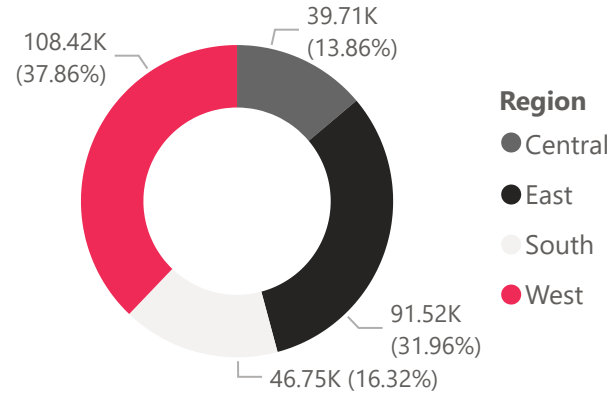
Sum of Profit by Category

18.45K (6.44%)
145.4... (50.7...)
122.4... (42.7...)

Category
- Technology
- Office Su...
- Furniture

Sum of Quantity by Segment

7K (17.81%)
12K (30.65...)
20K (51.5...)
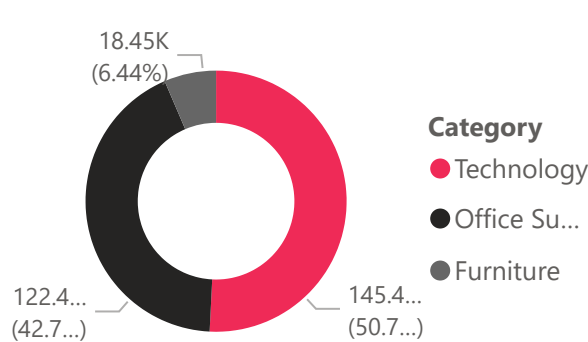
Segment
- Consum...
- Corporate
- Home O...
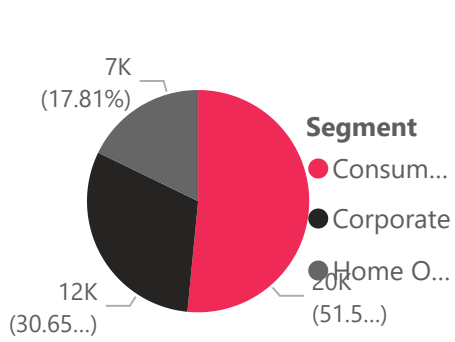
2.30M	**286.40K**	**38K**
Sum of Sales	Sum of Profit	Sum of Quantity

State

Sub-Category	Central	East	South	We
Accessories	33,956.08	45,033.37	27,276.75	6
Appliances	23,582.03	34,188.47	19,525.33	3
Art	5,765.34	7,485.76	4,655.62	
Binders	56,923.28	53,498.00	37,030.34	5
Bookcases	24,157.18	43,819.33	10,899.36	3
Chairs	85,230.65	96,260.68	45,176.45	10
Copiers	37,259.57	53,219.46	9,299.76	4
Envelopes	4,636.87	4,375.87	3,345.56	
Fasteners	778.03	819.72	503.32	
Furnishings	15,254.37	29,071.38	17,306.68	3
Labels	2,451.47	2,602.93	2,353.18	
Total	**501,239.89**	**678,781.24**	**391,721.91**	**72!**

Sum of Profit by Sub-Category

Sub-Category	Sum of Profit
Copiers	56K
Phones	45K
Accessories	42K
Paper	34K
Binders	30K
Chairs	27K
Storage	21K
Appliances	18K
Furnishings	13K
Envelopes	7K
Art	7K
Labels	6K
Machines	3K
Fasteners	1K
Supplies	-1K
Bookcases	-3K

Sum of Sales by Segment

- Increase
- Decrease
- Total

1.2M (Consumer)
0.7M (Corporate)
0.4M (Home Office)
2.3M (Total)
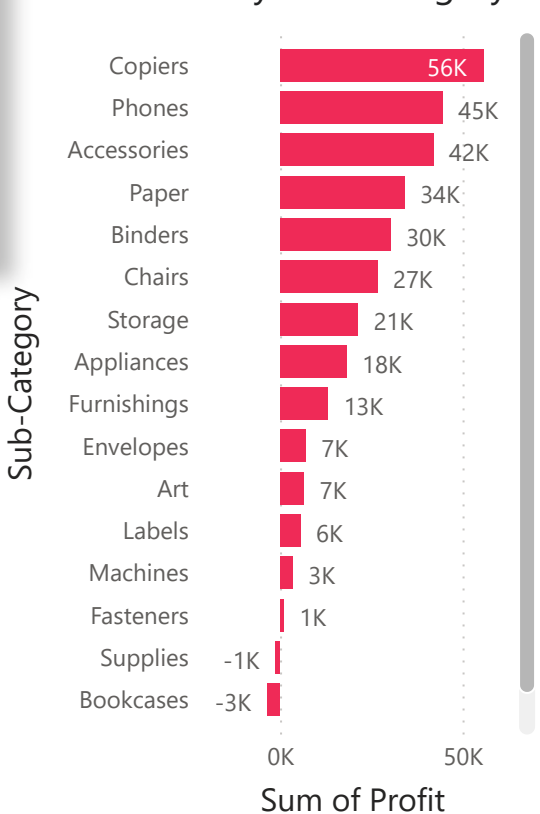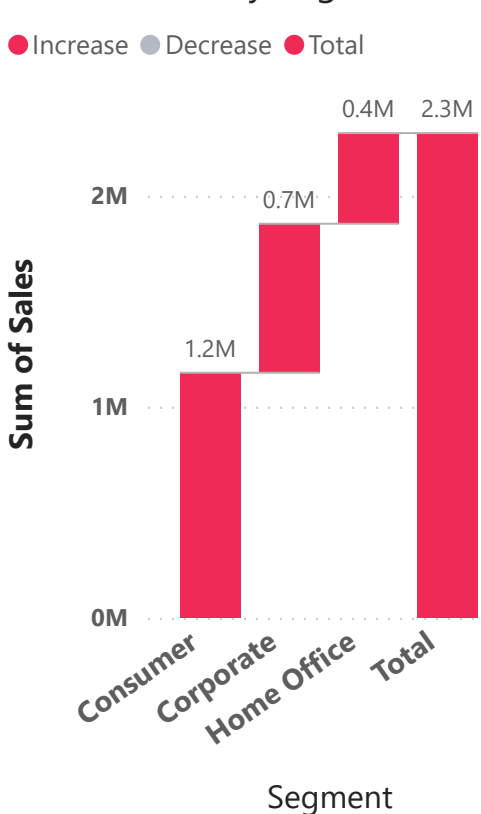
Sum of Quantity by Ship Mode

100%
Standard... 23K
Second ... 7K
First Class 6K
Same Day 2K
8.6%
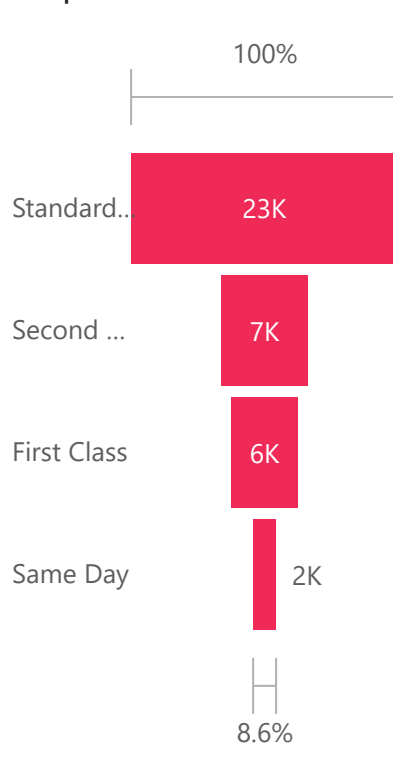
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Sum of Profit and Target Profit

Sum of Profit by Year

Sum of Sales, Sum of Profit and Count of Region by Sub-Category, Category and Ship Mode