



Shubham Rajbher

Detail-oriented individual with background in sales and customer service. Adept at problem solving and quality assurance. Excels in stock replenishment and checklist completion.

CONTACT

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SKILLS

- Food server
- Customer service
- Cashiering, billing
- Sales
- Excel and power point
- Team handling
- Inventory Counting and Ordering
- Operation Management

LANGUAGES

English: : C1

Advanced

ADDITIONAL INFORMATION

- Date of birth - 13-07-1996

EXPERIENCE

Warehouse Operator

Amaron - Zirakpur, Punjab

- 06/2022 - 07/2023
 - Maintained excellent team relationships by helping in complex problem-solving and two-person tasks.
 - Managed inventory movements to process incoming shipments and organise storage areas.
 - Kept warehouses organised, labelled and within systems to efficiently locate stock for customer orders.
 - Identified and removed damaged products, quickly replacing items with quality stock to minimise customer delays.
 - Assisted team members with picking, packing and processing tasks to increase overall warehouse efficiency.

Sales Executive

Hamleys - Chandigarh , Chandigarh

- 09/2018 - 05/2022
 - Referenced weekly sales ad and promotional signage to verify and enforce correct pricing.
 - Contacted current and potential clients to promote, upsell and cross-sell products and services.
 - Contacted customers to set-up appointments, monitor satisfaction levels and upsell additional offerings.
 - Managed customer relationships through consultative sales techniques to attain individual sales goals.
 - Showcased product features and benefits to drive sales.
 - Closed large sales to exceed quota and align with company targets.
 - Handled customer returns, refunds and exchanges at customer service desk.
 - Operated register to process payments via cheque, cash and cards.

Customer Service Executive

Park plaza hotel - Zirakpur, Punjabi

- 07/2017 - 08/2018
 - Added value to customer purchases by upselling additional products and services.
 - Maintained excellent customer satisfaction by offering friendly, helpful and informative customer service.
 - Maintained working knowledge of available products and services for enhanced customer service.
 - Handled incoming telephone calls promptly to minimise customer waiting times and enhance customer satisfaction ratings.

EDUCATION

07/2014 - 06/2017

Bachelor of Science Hotel management

Institute of hotel management - Kufri, Shimla