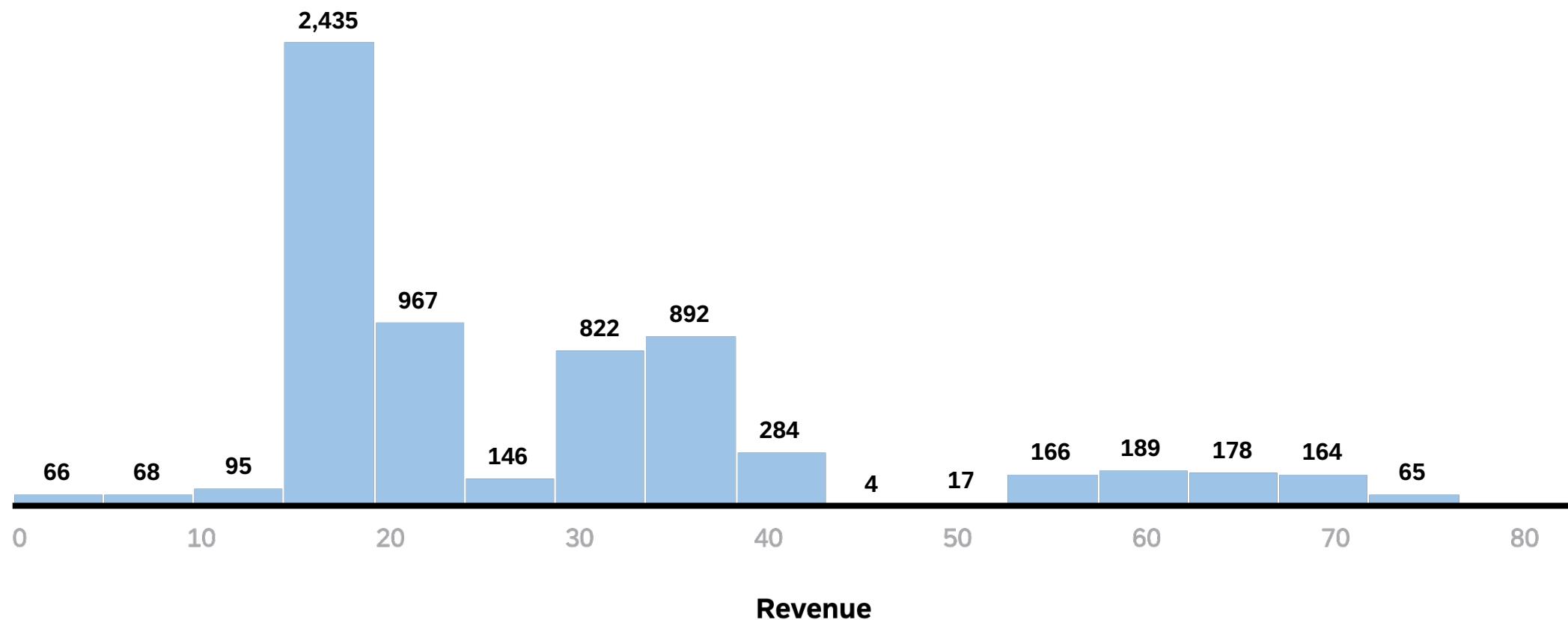


Overview of Revenue for Area, Distribution Channel, Product, and 2 others

Distribution of Area, Distribution Channel, Product, and 2 others by Revenue

in Thousand | 16 Bins



Total number of Area, Distribution Channel, Product, and 2 others

6,558

Minimum value

6.00

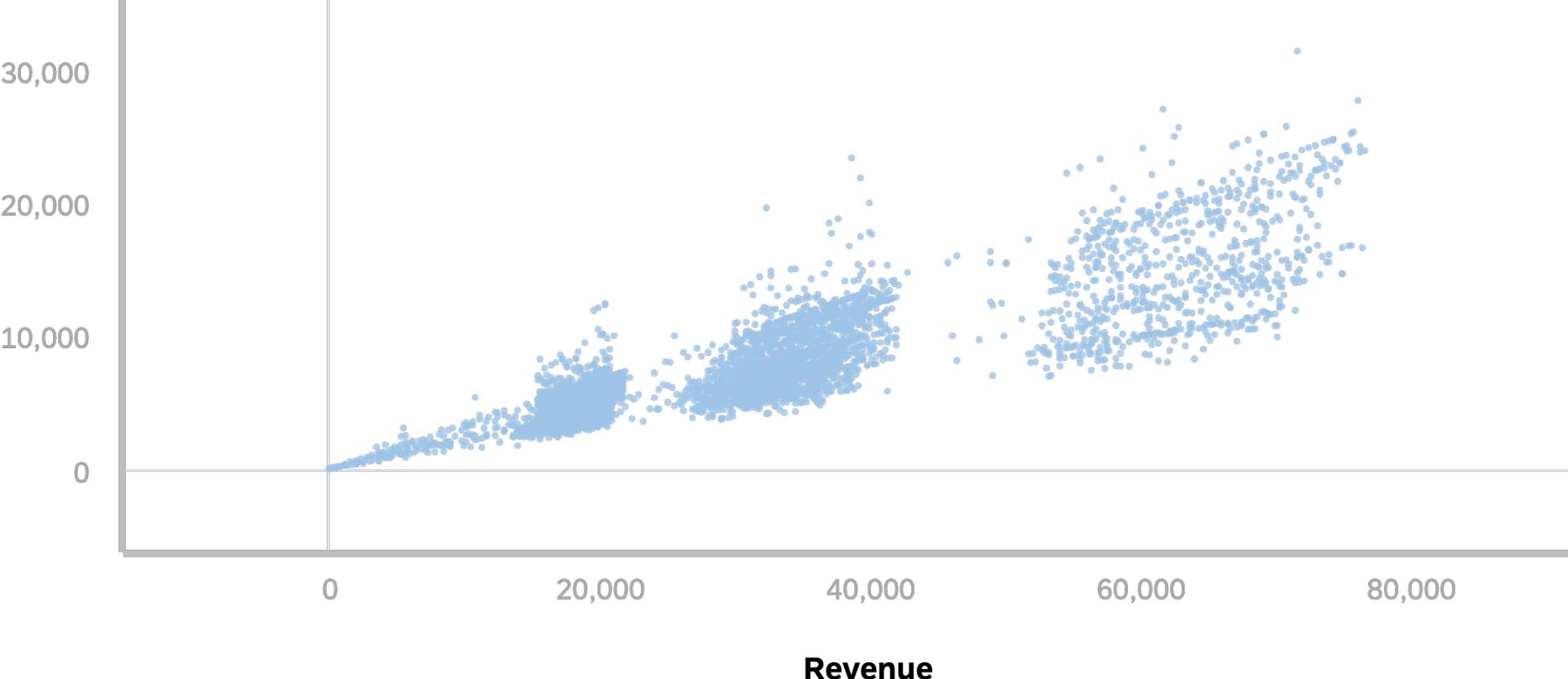
Maximum value

76,563.20

Revenue and Quantity for Area, Distribution Channel, Product, and 2 others

|

Quantity



Revenue by Area, Distribution Channel, Product, and 2 others

| Top 10 - All Dimensions

North+Hypermarkets+1kg Nut Muesli +7755+KK	76,563.20
North+Hypermarkets+1kg Strawberry Muesli +7656+KK	76,484.20
North+Hypermarkets+1kg Original Muesli +8159+RR	76,340.25
West+Hypermarkets+1kg Original Muesli +7760+RR	76,310.40
South+Hypermarkets+1kg Strawberry Muesli +8379+RR	76,194.25
South+Hypermarkets+1kg Nut Muesli +8069+MM	75,781.55
South+Hypermarkets+1kg Original Muesli +7685+SS	75,645.00
South+Hypermarkets+1kg Blueberry Muesli +7991+RR	75,618.00
South+Hypermarkets+1kg Blueberry Muesli +8047+RR	75,501.00
South+Hypermarkets+1kg Original Muesli +8173+RR	75,451.95

We can't find any Smart Insights on the current data in your chart.

Key influencers of Revenue for Area, Distribution Channel, Product, and 2 others

About this Smart Discovery

Kimaya / Maddie / Nehal

This Smart Discovery analyzed **Revenue for Area, Distribution Channel, Product, and 2 others** from ERPSIM. It identified 7 columns as key influencers. These key influencers are based on a snapshot of your data from **Oct 1, 2024**.

We aggregate all the relevant measures and dimensions to the level of the entity. For your dimensions that can have several values for one entity, we count the number of dimension members of each entity.

The underlying machine learning model indicates that the analysis quality is good.

How to interpret the charts

The charts below are based on your live data. In the first chart, select a key influencer to analyze the impact it has on **Revenue for Area, Distribution Channel, Product, and 2 others**.

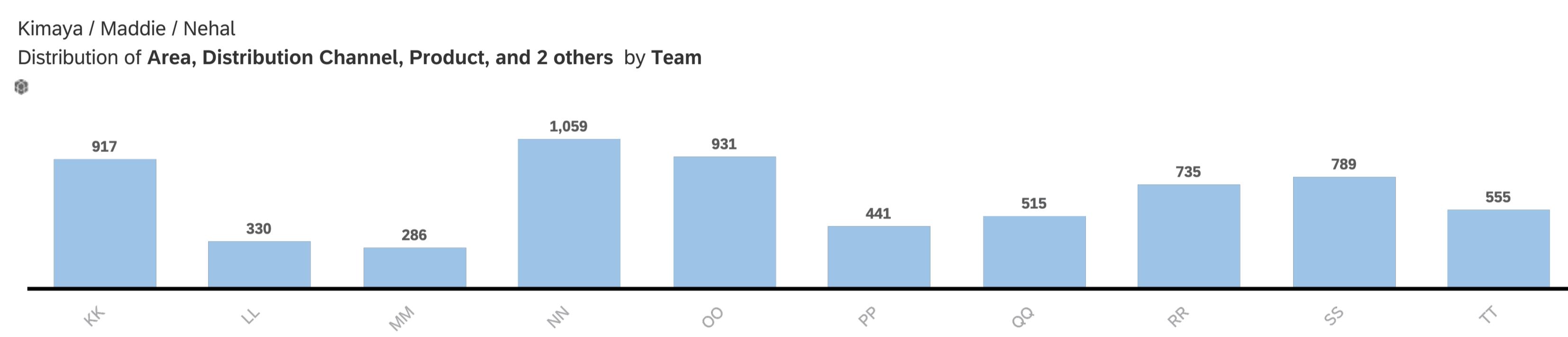
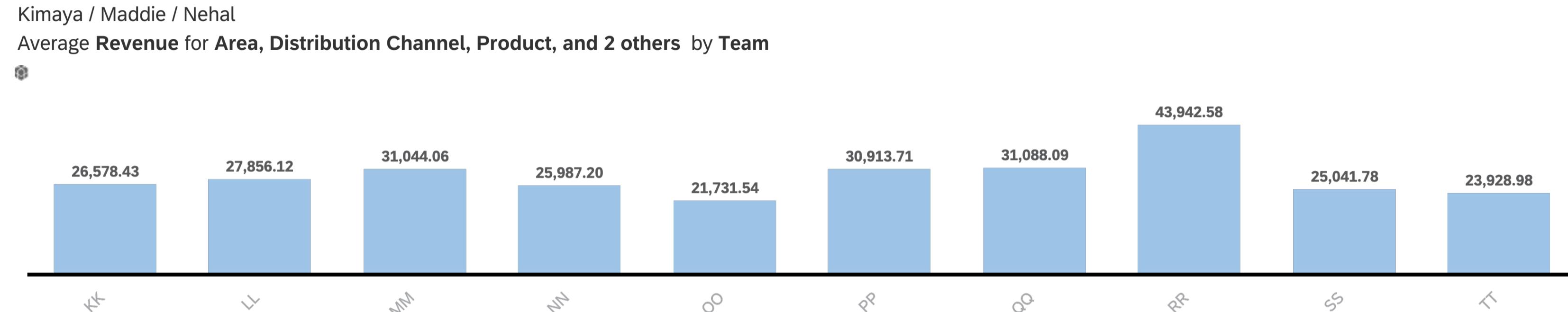
In the second chart, select an additional key influencer to understand the relationship between both key influencers, and their impact on **Revenue for Area, Distribution Channel, Product, and 2 others**.

Key influencers of Revenue for Area, Distribution Channel, Product, and 2 others

Influence	Column	Correlations
● ● Moderate	Quantity	Distribution Channel, Product
● WEAK	Distribution Channel	Quantity, Product
● WEAK	Price	-
● WEAK	Product	Distribution Channel, Quantity, Team
● WEAK	Team	Product
● WEAK	Round	-
● WEAK	Area	-

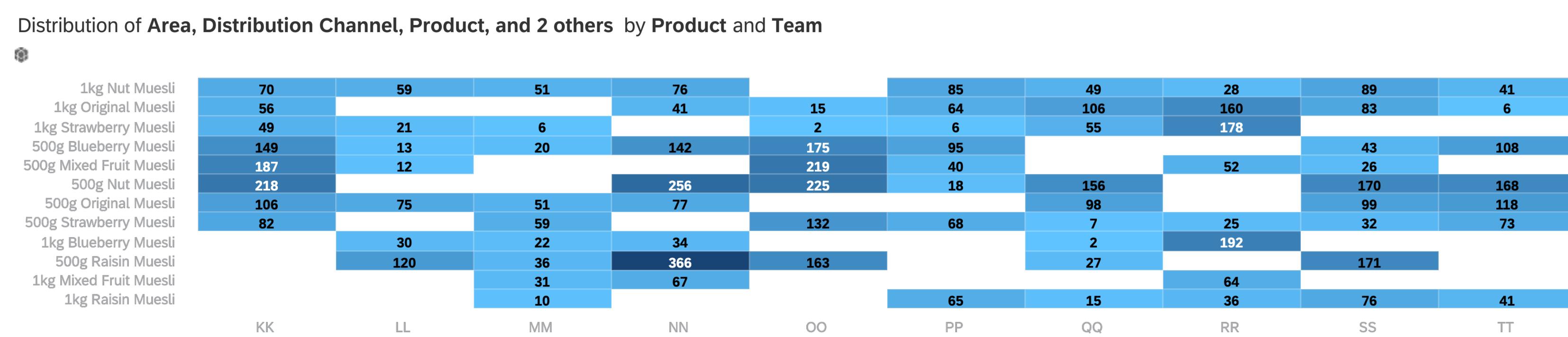
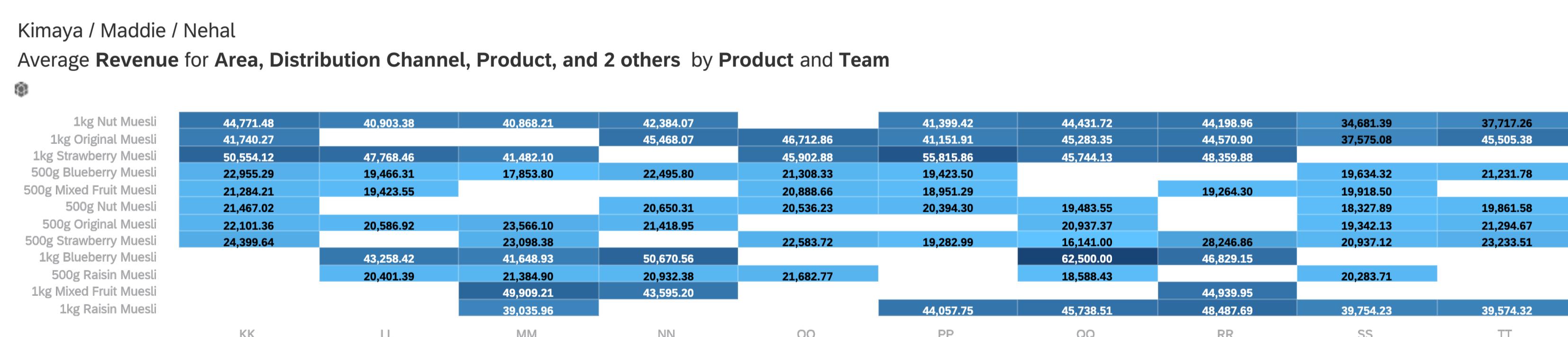
Select a key influencer from **List A** to see how it has an impact on **Revenue for Area, Distribution Channel, Product, and 2 others**

- ❖ List A
- Quantity bin
- Distribution Channel
- Price bin
- Product
- Team
- Round
- Area



Select a different key influencer from **List B** to see how the relationship between it and **Team** has an impact on **Revenue for Area, Distribution Channel, Product, and 2 others**

- ❖ List B
- Quantity bin
- Distribution Channel
- Price bin
- Product
- Team
- Round
- Area



Unexpected values in Revenue for Area, Distribution Channel, Product, and 2 others

We found 108 Area, Distribution Channel, Product, and 2 others which were unexpected.

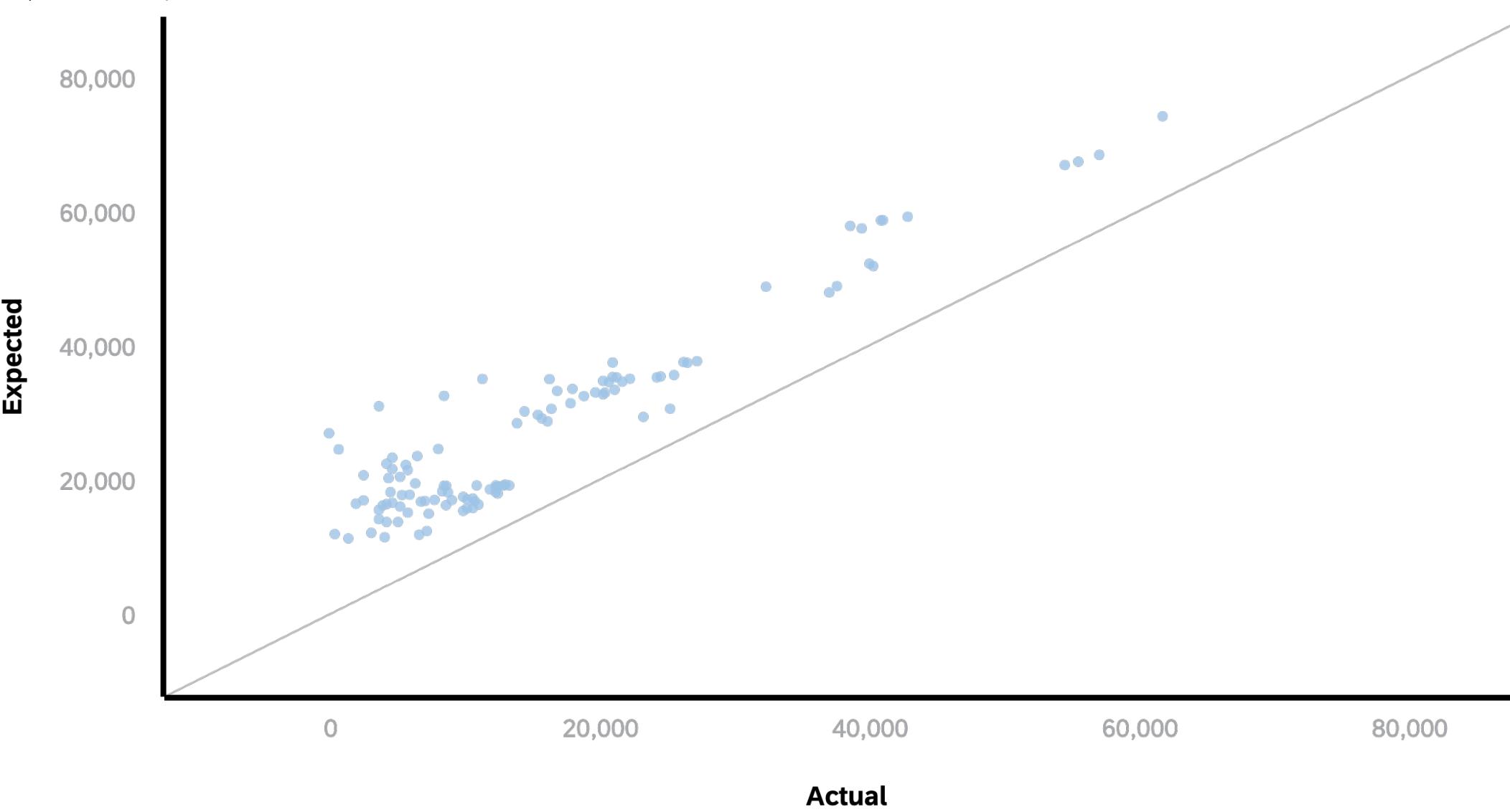
Edit Columns

Oct 1, 2024 17:30 |

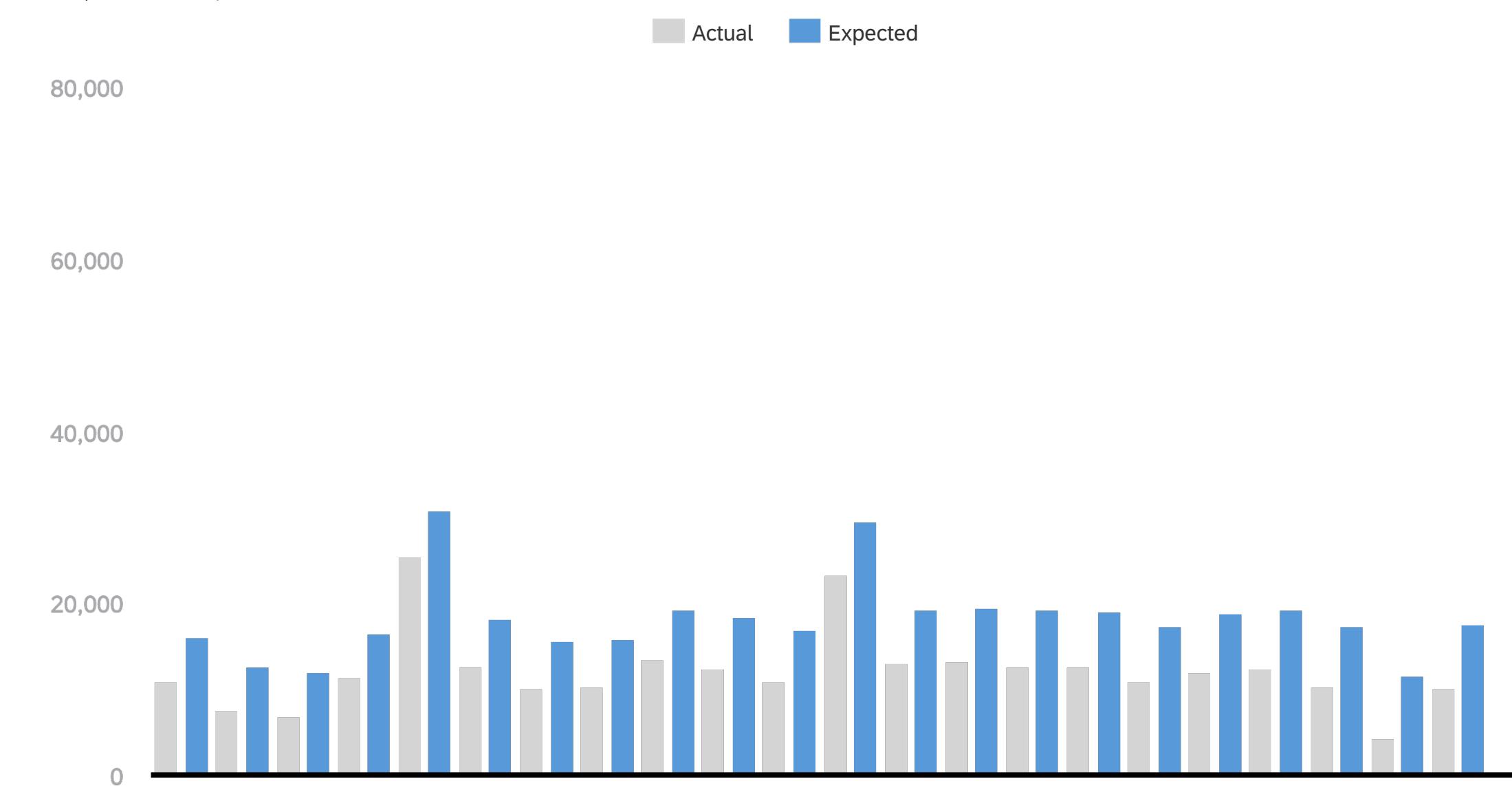
	Revenue Actual	Revenue Expected	Revenue Difference	Revenue % Difference	Quantity	Distribution Channel	Price	Product	Team	Round	Area	Data
1	10,637.67	15,715.28	-5,077.61	-32 %	2,551	Grocery Chains	4.17	500g Raisin Mues	MM	1	West	20
2	7,212.40	12,295.59	-5,083.19	-41 %	1,387	Convenience Stores	5.20	500g Strawberry I	PP	4	South	18
3	6,672.00	11,770.39	-5,098.39	-43 %	2,085	Grocery Chains	3.20	1kg Raisin Muesli	SS	6	North	5
4	11,052.25	16,242.75	-5,190.50	-32 %	4,019	Grocery Chains	2.75	500g Strawberry I	KK	8	West	28
5	25,200.00	30,479.14	-5,279.14	-17 %	8,000	Grocery Chains	3.15	1kg Original Mues	QQ	8	North	21
6	12,443.10	17,893.16	-5,450.06	-30 %	4,218	Grocery Chains	2.95	500g Original Mue	LL	7	North	3
7	9,849.80	15,311.19	-5,461.39	-36 %	2,897	Grocery Chains	3.40	1kg Original Mues	PP	6	West	29
8	10,144.00	15,683.41	-5,539.41	-35 %	2,536	Grocery Chains	4.00	500g Nut Muesli	SS	6	South	28
9	13,256.00	19,084.51	-5,828.51	-31 %	3,314	Grocery Chains	4.00	500g Nut Muesli	SS	5	South	25
10	12,250.00	18,097.93	-5,847.93	-32 %	2,500	Grocery Chains	4.90	500g Mixed Fruit I	OO	1	West	14
11	10,728.00	16,746.22	-6,018.22	-36 %	5,364	Grocery Chains	2.00	500g Nut Muesli	NN	8	West	30
12	23,179.00	29,277.82	-6,098.82	-21 %	3,566	Grocery Chains	6.50	1kg Original Mues	PP	2	West	25
13	12,912.15	19,072.48	-6,160.33	-32 %	4,377	Grocery Chains	2.95	1kg Nut Muesli	SS	7	North	17

Association between the actual and expected Revenue for Area, Distribution Channel, Product, and 2 others

Oct 1, 2024 17:30 |



Oct 1, 2024 17:30 |



How my influencers have an impact on Revenue for Area, Distribution Channel, Product, and 2 others

Kimaya / Maddie / Nehal

Expected Revenue for Area, Distribution Channel, Product, and 2 others

| Oct 1, 2024 17:30 | 

52,031.24

Expected Revenue for Area, Distribution Channel, Product, and 2 others is 52,031.24, negatively influenced mainly by **Distribution Channel [Convenience Stores]**, and positively influenced mainly by **Quantity [15,714]**

Summary

Use the Simulation view to discover how changing the values of your key influencers could have an impact on the value of your **Revenue for Area, Distribution Channel, Product, and 2 others**. Simply specify a new value for one or more of your key influencers, and choose the 'Simulate' button.

Change the influencer values below, and choose 'Simulate' to see the impact on **Revenue for Area, Distribution Channel, Product, and 2 others** :

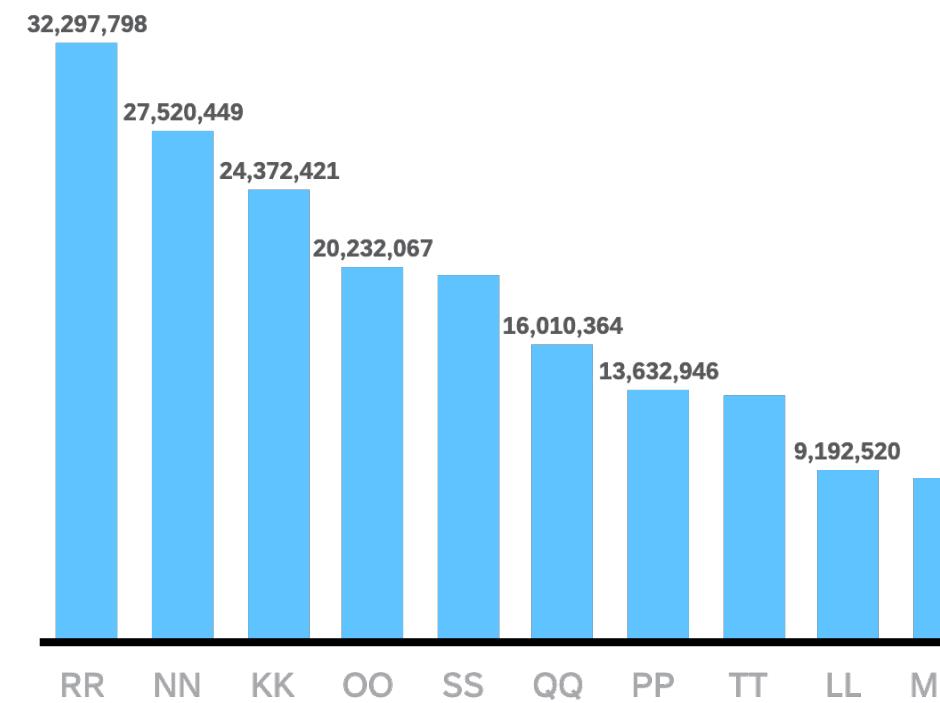
Influencers	Impact
Quantity	<input type="text" value="15,714"/>   
Price	<input type="text" value="4.83"/> 
Team	<input type="text" value="KK"/> 
Area	<input type="text" value="North"/> 

Simulate

Influencers	Impact
Distribution Channel	<input type="text" value="Convenience Stores"/> 
Product	<input type="text" value="1kg Blueberry Muesli"/> 
Round	<input type="text" value="1"/> 

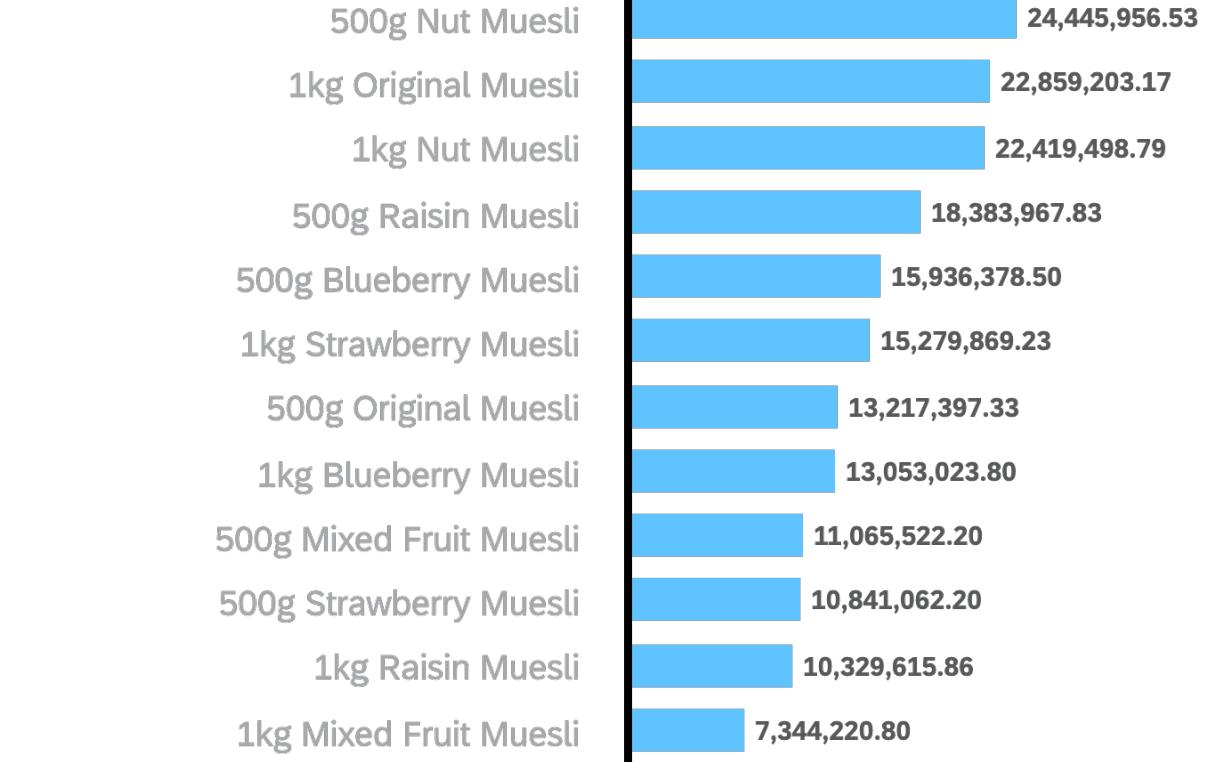
Kimaya / Maddie / Nehal
Revenue per Team

Explorer Available



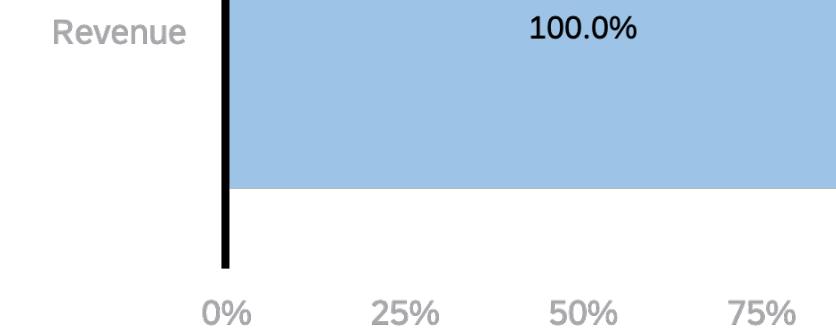
Kimaya / Maddie / Nehal
Revenue per Product

Explorer Available



Revenue

Revenue

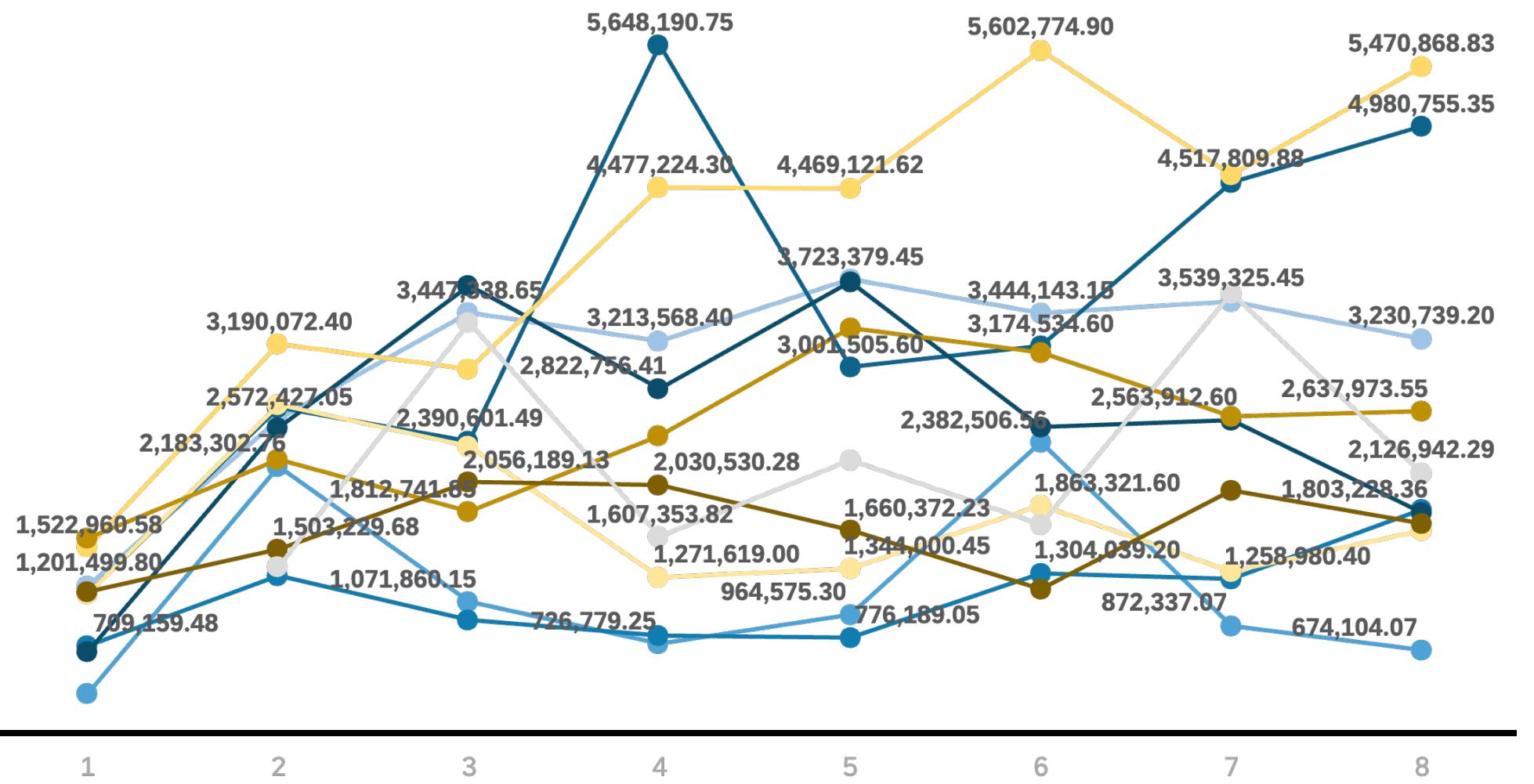


Kimaya / Maddie / Nehal

Revenue per RoundDay Hierarchy, Team



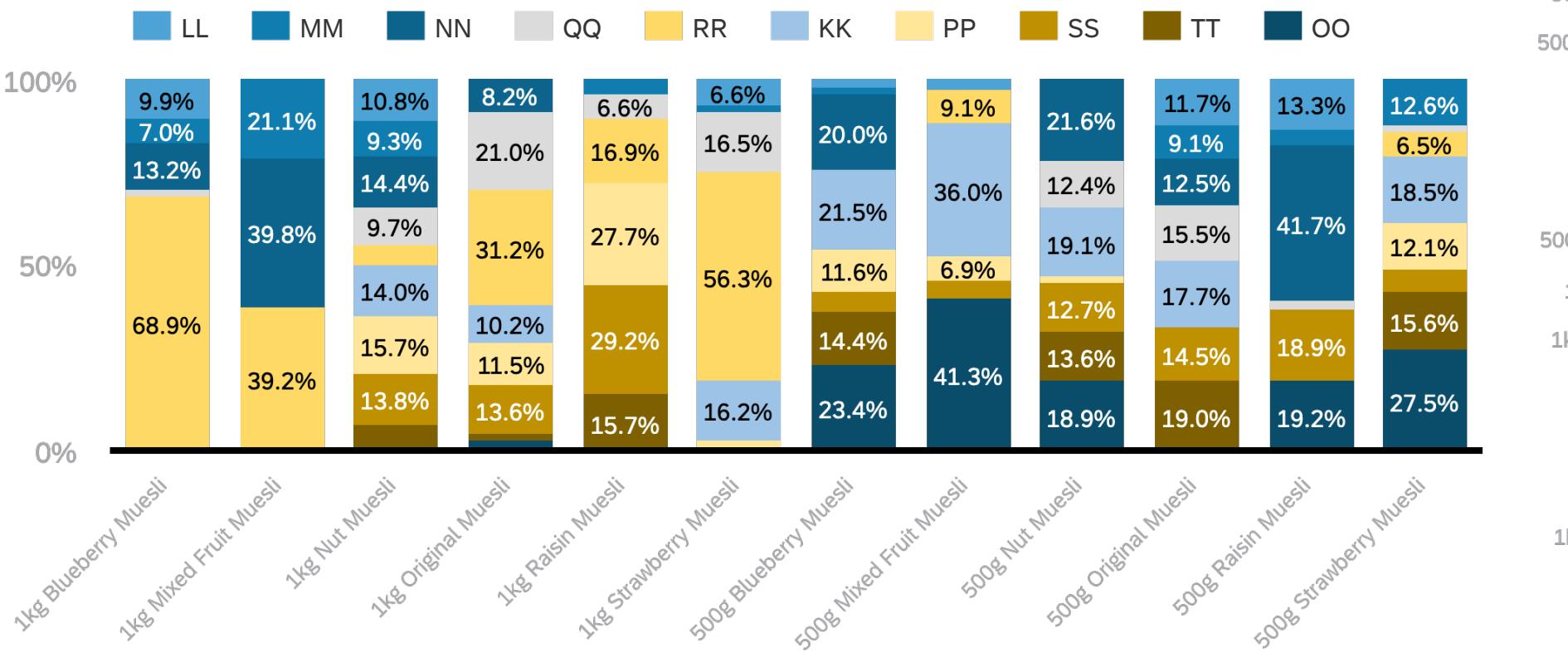
Legend: KK (blue), LL (orange), MM (dark blue), NN (dark orange), OO (light blue), PP (yellow), RR (light orange), SS (brown), TT (dark brown), QQ (grey)



Kimaya

Revenue per Product, Team

Explorer Available



Quantity per Distribution Channel, Product

Explorer Available

500g Blueberry Muesli	2,265,698	1,361,516
500g Mixed Fruit Muesli	1,688,044	872,467
500g Nut Muesli	4,443,768	1,771,602
500g Original Muesli	2,278,494	1,307,468
500g Raisin Muesli	2,983,026	1,632,493
500g Strawberry Muesli	1,262,112	1,187,067
1kg Blueberry Muesli	1,034,822	1,748,089
1kg Mixed Fruit Muesli	727,124	905,161
1kg Nut Muesli	2,988,097	2,721,906
1kg Original Muesli	2,741,346	3,348,900
1kg Raisin Muesli	1,095,110	1,468,554
1kg Strawberry Muesli	1,100,589	2,049,474

Con...

Gro...

Hyp...

Kimaya / Maddie / Nehal

Price per Product, SalesOrder and others

1 Filter | Explorer Available

1kg Raisin Muesli	2050	PP	7.00	7.00
500g Strawberry ...	2064	SS	6.18	6.18
1kg Original Muesli	2056	SS	5.10	5.10
	2061	SS	5.10	5.10
500g Mixed Fruit ...	2055	RR	5.00	5.00
	2059	RR	5.00	5.00
	2062	RR	5.00	5.00
	2065	RR	5.00	5.00
	2066	RR	5.00	5.00
500g Nut Muesli	2054	KK	5.00	5.00
	2058	KK	5.00	5.00
500g Strawberry ...	2051	RR	4.50	4.50
1kg Nut Muesli	2052	SS	4.49	4.49
500g Raisin Muesli	2057	MM	4.42	4.42
	2060	MM	4.42	4.42
	2063	MM	4.42	4.42

Kimaya / Maddie / Nehal

Quantity per Product, Team

Explorer Available



KK	560,000	558,315	1,125,745	982,367	789,121	575,448	497,376	763,141	5,851,513	
LL	585,259	450,000	531,786		2,256,515					
MM	540,088				2,194,002					
NN	646,419		1,971,819		536,117	1,509,432	834,139	526,188	797,163	7,215,500
OO	886,370	627,636	1,132,461	1,040,368	854,862	4,697,697				
PP	660,743	613,231	847,598		3,074,432					
QQ	576,500	717,500	1,385,379	546,000	3,960,319					
RR	550,642	608,218	1,923,745	1,764,790		2,066,277		7,646,580		
SS	769,917	878,326	502,365	835,386	806,795	844,362	4,988,444			
TT	605,996	784,703	500,198	466,957	3,097,925					

Kimaya / Maddie / Nehal

Revenue per RoundDay Hierarchy, Team

Bottom 5 - Team | Explorer Available

LL	317,054.40	674,104.07	726,779.25	964,575.30	872,337.07	1,071,860.15	2,382,506.56	2,183,302.76
OO	661,534.70	1,803,228.36			2,563,912.60			
MM	709,159.48	1,830,021.61	793,134.42	776,189.05	1,258,980.40	921,403.64	1,304,039.20	1,285,672.69
PP	1,136,268.06	1,656,677.25	1,271,619.00	1,344,000.45	1,319,716.58	2,349,857.85	1,863,321.60	
NN	1,139,250.90							
TT		1,714,683.76	2,030,530.28	1,660,372.23	1,986,506.67	2,056,189.13	1,175,456.16	1,503,229.68
QQ			1,607,353.82	2,234,596.51			1,707,029.32	1,359,742.23
SS					1,812,741.85			2,240,371.51



500g Nut Muesli	NN	751,742.40	846,633.45	940,939.40	1,198,840.10	1,548,322.75	5,286,478.10					
	KK	311,564.15	523,300.80	574,735.75	1,025,707.00	832,370.50	455,379.35	593,640.00	363,112.60	4,679,810.15		
	OO	552,901.69	1,057,003.70	223,606	962,962.60	461,457.80	819,004.96	543,715.10	4,620,651.55			
	TT	526,389.90	434,149.70	321,116.57	619,287.23	511,752.25	434,810.52	302,205.75	3,336,745.02			
	SS	599,917.70	906,357.90	517,666.05	448,115.50	600,481.30	3,115,740.95					
	QQ	632,484.25	529,253.52	532,635.82	358,169.80	673,221.22	234,023	3,039,433.41				
	PP	236,027	367,097.35									
1kg Original Muesli	RR	1,128,603.50		1,343,614.10		1,029,811.97	840,868.90	1,401,158.40	1,387,286.60	7,131,343.47		
	QQ	322,714.35	448,597.80	900,268.95		1,773,294.25		1,124,087.49	4,800,035.24			
	SS	676,956.70	293,556.80	715,091.65	409,806.60	326,898.00	210,904	322,768.00	3,118,731.65			
	PP	295,928.00	542,542.55	341,831.40	529,624.50	287,941.30	293,666.80	245,206	2,633,722.00			
	KK	489,123.50	728,935.75	395,090.95	393,056.85	331,247.85	2,337,454.90					
	NN	298,870.40	286,495.3	436,592.10	842,233.00	1,864,190.80						
	OO	535,354.04		700,692.85								
	TT	207,799	273,032.26									
1kg Nut Muesli	PP	312,409.00	492,391.00	497,508.00	481,093.40	540,804.90	498,961.33	395,704.40	300,079.05	3,518,951.08		
	NN	255,449	548,810.29	520,298.80	939,433.85	605,737.33	351,460.05	3221,189.37				
	KK	515,364.75	656,174.05	248,119	378,782.05	522,498.45	426,923.00	341,242.35	3,134,003.90			
	SS	244,574	418,932.06	460,595.80	287,373.90	554,466.00	258,418.6	671,782.20	3,086,643.31			
	LL	1,013,257.55	294,932.66	283,692.2	217,058	348,317.45	219,933	2,413,299.68				
	QQ	330,539.65	523,434.65		594,022.00	530,378.40	2,177,154.19					
	MM	295,306.76	236,084	424,330.95	480,037.65	209,130	369,136.95	2,084,278.76				
	TT	395,467.80	412,901.10	532,653.40	1,546,407.75							
	RR	419,805.90	273,428.8	430,300.85	1,237,570.75							
500g Raisin Muesli	NN	1,022,199.40		1,493,946.70		740,386.30	505,080.40	476,423.30	1,146,996.85	1,286,381.90	989,836.14	7,661,250.99
	OO	385,388.63	500,273.40	348,843.14	691,454.08	807,854.90	516,316.81	284,160.8	3,534,291.76			
	SS	687,174.30		948,844.75	548,966.75	476,717.10	686,607.85	3,468,514.75				
	LL	317,054.40	1,038,330.21	743,159.31	2,448,166.45							

Appendix

ERP_Kimaya

<https://higher-education.us10.sapanalytics.cloud/sap/fpa/ui/tenants/81639/bo/story/63B896009A9FD0B9EE1BE77A17269FE2>

Overview

Revenue by Area, Distribution Channel, Product, and 2 others

Model	Dimension	Value
	Revenue	Ranking: Top 10

revenue - Round and Day / product / team

Kimaya / Maddie / NehalPrice per Product, SalesOrder and others

Model	Dimension	Value
ERPSIM	RoundDay Hierarchy	18

Quantity and revenue

Kimaya / Maddie / NehalRevenue per RoundDay Hierarchy, Team

Model	Dimension	Value
ERPSIM	Revenue	Ranking: Bottom 5

Top 5 product - Team

Kimaya / Nehal / MaddieRevenue per Product, RoundDay Hierarchy and others

Model	Dimension	Value
ERPSIM	Revenue	Ranking: Top 5