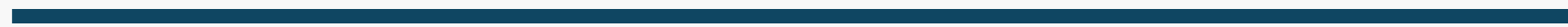


MEX Assistant

Empowering Businesses through AI



This, is John.



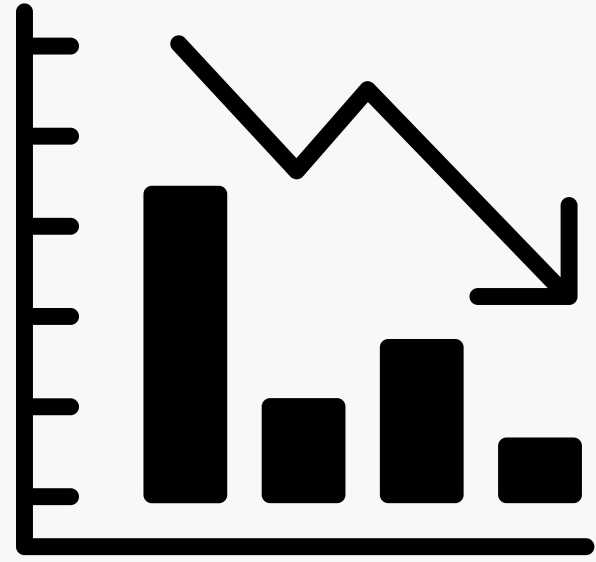
John wants to start a small-scale business.



Problems Faced



Generic advice



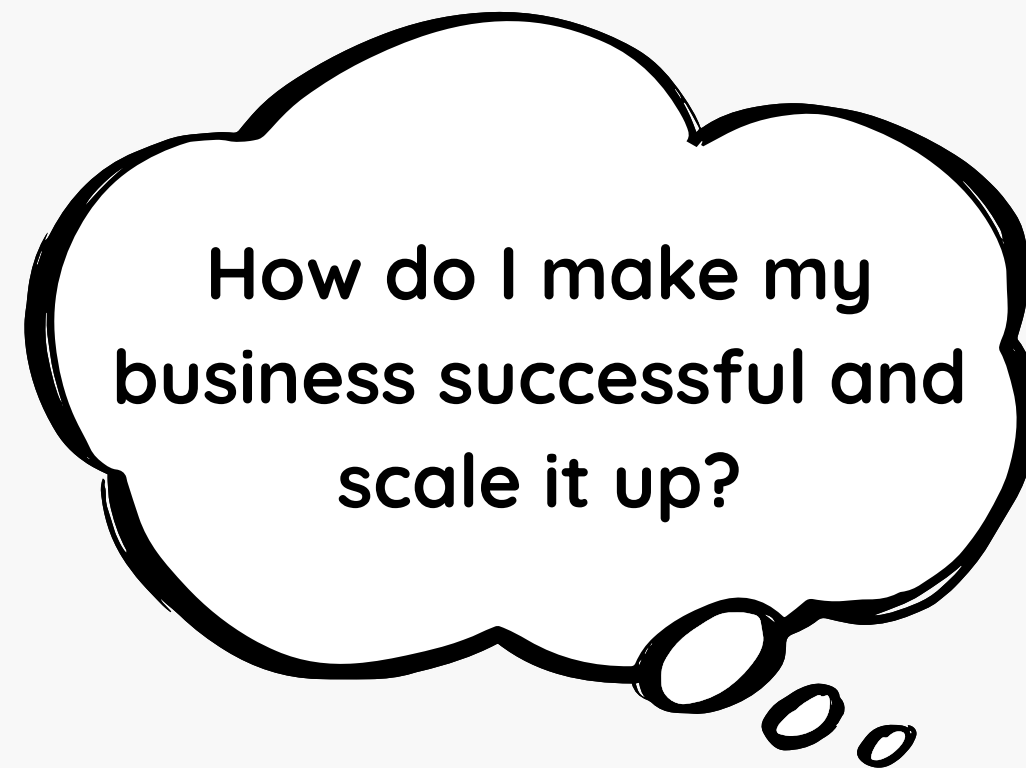
Lack of Real-Time Insights



Language Barrier



Problems Faced

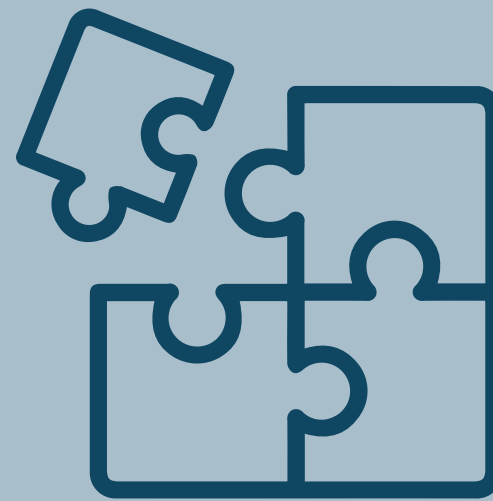


What John Needs



Real-time Analytics and business insights

- AI-Powered Analytics Dashboard with automated alerts for critical issues
- Automated Reports highlighting top-selling items, restocking needs and cash flow trends.
- Machine Learning to forecast shortages and sales opportunities



Personalized Guidance

- Merchant profiling based on business type, location and growth stage
- Competitive benchmarking of performance over time
- Actionable Advice such as pricing adjustments, promotions or bundle sales.



Multilingual Support

- Multilingual chat and user interface
- Voice and Visual Aids
- Simplified and Direct Alerts

*As he considered expanding his business
online...*

He stumbled upon an advertisement from Grab. An AI
Assistant that provides solutions to all of his problems, as well
as integration with existing Grab services that can further
boost his business????!!!!



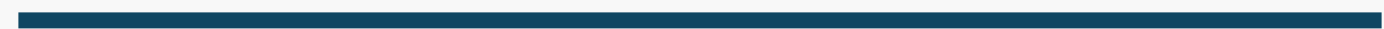


John decides to take the leap.

This decision changes his life and business **forever.**



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Demo



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Staff Gamification



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John can easily monitor staff efficiency

Through the Staff Manager page, John can monitor work efficiency of each personnel, daily traffic of the business and whether or not the staffing is adequate, and assign personnel according to traffic needs.

There is also AI recommendations for assigning staff to different days, promoting efficient employees, as well as disciplinary action against inept staff.



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Freemium Business Model



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Tiers	Bronze Tier (Free Tier)	Silver Tier (RM20/Month)	Gold Tier (RM 50/Month)	Platinum Tier (RM 100/Month)
Analytics	Basic	Advanced	Premium	Premium
Transaction Fees	1%	0.5%	0.1%	0%
Report Frequency	Monthly	Weekly	Daily	Daily
Tech Support	Basic	Priority	VIP	VIP
Menu Optimisation and Customisation	✗	✗	✓	✓
Account Manager	✗	✗	✗	✓
Early Access to New Features	✗	✗	✗	✓
Points:	3	7	12	15

COMPETITIVE ANALYSIS

Solution	Grab MEX	Shopify Magic	Toast POS	Lazada Seller Center
Real-Time Insights				
SEA Localisation				
Multilingual Support				Limited
Hyper-Personalisation				
Inventory Alerts				
Integration with Grab ecosystem				
Adoption in SEA				

Points:

7

2

2

4



Thank you

