2406 NE 139th St., Unit #T176 Vancouver, Washington 98686

February 25, 2024

Institute Mentors Hiring Manager Big Data, Inc. Address line 1 Address line 2

Dear Institute Mentors,

I'm excited to apply for the 2024 internship position at the Institute for Computing in Research . I understand that the Institute for Computing in Research was included in a "Best of Tech" list, and got a new influx of investor funding as a result. I believe my skills in video and animation provide a significant advantage for creating a successful launch. As a longtime fan of your products, I'm thrilled at the opportunity to bring my unique style and passion for beachwear to the company.

As the Director of Human Resources at Wes Morgan Philips, I was a key senior leader in the organization and was responsible for improving the efficiency and performance of the company's 540 employees. Before that, I worked in human resources, equal employment opportunity and diversity for Jenkins Technology Solutions, Inc. At Jenkins Technology Solutions Inc., I developed an employee retention plan that involved the creation of a wellness program, an internal training program and a promotions selection process, which led to a 50% reduction in the overall employee turnover rate.

Achieving ambitious marketing goals is always a top priority, and I am always looking out for the best interests of the company. I enjoy delivering marketing presentations to potential clients and focusing on the strengths of an organization. My marketing skills at River Tech enabled the company to experience new levels of success and a 45% increase in customer engagement. I am never satisfied with the status quo, and I believe that a company should continually look for ways to improve and reach new clients through innovative campaigns.

Thank you for your time and consideration. I'm looking forward to learning more details about the 2024 internship position at the Institute for Computing in Research. Growth is essential to my continued success, and I'm excited for the chance to be a part of the Institute for Computing in Research's industry-leading team. My proven track record and the Institute for Computing in Research's quality products are a winning combination for increasing the company's market share.

Sincerely,

Kim Pham