



LIONS CLUBS INTERNATIONAL- MULTIPLE DISTRICT 410

CONSTITUTIONS, BY-LAWS, RESOLUTIONS AND PROTOCOL COMMITTEE

**REPORT TO THE COUNCIL OF GOVERNORS MEETING 27 APRIL 2021
and MD CONVENTION 1 MAY 2021**

BY COMMITTEE CHAIRMAN PCC CLIFF HOCKING

1. MOTIONS FOR RESOLUTION TO BE CONSIDERED AT THE MD 410 VIRTUAL CONVENTION

In terms of By-Law 1 - Section 1 of our Constitution and By-Laws, timeous notice was circulated to all Clubs to submit resolutions for consideration at the annual Multiple District Convention.

Resolution received were reviewed by the Committee and circulated to all Clubs within the timeframes as stipulated in our Constitution.

2. CONVENTION PROCEEDINGS

2.1 Details regarding the Convention registration process, determination of voting rights, voting procedure and protocols will be distributed to Clubs and voting delegates by the Council of Governors in good time prior to commencement of the Virtual Convention.

2.2 Council is reminded that it needs to needs to nominate proposers, seconders and speakers to cater for the resolutions submitted.

3. CONCLUSION

3.1 The unusual circumstances that we again find ourselves in has certainly created a number of challenges and we congratulate Council for the manner in which it has gone about its business in order to ensure that all matters have been dealt with in terms of the Constitutions under which we operate. Furthermore, we place on record our thanks to Council for its support during the year and we wish all participants a successful Virtual Convention.

3.2 A vote of thanks is recorded to the members of the committee; CCE Brian von der Decken (410E), PDG's Zwaai Kruger (410W), Kim van Wyk (410E) and Jimmy Lang (410W), for their inputs and efforts during the year.

Cliff Hocking PCC

Committee Chairman

**RESOLUTIONS TO BE CONSIDERED AT THE VIRTUAL MULTIPLE DISTRICT CONVENTION TO BE HELD ON 1 MAY
2021**

MOTIONS FOR RESOLUTION

MULTIPLE DISTRICT 410 CONSTITUTION and BY-LAWS

C1. ARTICLE 9 - MULTIPLE DISTRICT CONVENTION

Submitted by the Council of Governors of Multiple District 410

WHEREAS the Multiple District Constitution can be amended from time to time to improve the overall administration and operation of the Multiple District;

BE IT RESOLVED THAT:

Section 1 – Frequency

Be amended by including the words “District, or” before the wording “club or clubs” where they appear in the second paragraph.

The amended paragraph would therefore read as:

“Notwithstanding the above, the Multiple District Convention is empowered at such convention to give a mandate to any District, or club or clubs subject to the provisions of Section 3 hereof to negotiate for and finalise a venue for the Multiple District Convention two (2) years in advance provided, however, that any District, or club(s) wishing to host a convention shall, prior to issuing an invitation to do so, present a detailed report of the proposals for approval by the Council of Governors not later than ninety (90) days before the convention where they intend issuing the said invitation.”

MOTIVATION:

The amendment seeks to make provision for a District to host a Convention should no club or clubs come forward with an invitation to do so, thus ensuring that the timelines for hosting a Convention can be met and a Convention can be held.

C2. ARTICLE 17 - MULTIPLE DISTRICT 410 LIONS ALERT FUND

Submitted by the Council of Governors of Multiple District 410

WHEREAS the Multiple District Constitution can be amended from time to time to improve the overall administration and operation of the Multiple District;

BE IT RESOLVED THAT:

The existing Article 17 – Multiple District 410 Lions Alert Fund which states

ARTICLE 17 - MULTIPLE DISTRICT 410 LIONS ALERT FUND

The MD410 Lions Alert Fund has been established to provide assistance to defray the expenses of Clubs in the operating of their Lions Alert Teams in the time of a disaster where the assistance of the Lions Alert Team is required.

In order to provide the revenue for such fund, each club in Multiple District 410 shall be levied at a

rate of fifty cents (50c) per member, per annum, excluding Life Members. The levy, payable from the Club's project account, shall be paid in advance by each Club in the Multiple District by one payment to be made by not later than the 10th September in each year, and billings will be based upon the membership of each club as at the 30th June of each and every year. The said levy shall be collected from each Club by the respective District Cabinet Treasurers, except for new and re-organised clubs, which clubs shall pay a levy by the 15th of the second month following the date of their organisation. The total levy collected from Clubs by the District Treasurers shall be paid over to the Council Treasurer. This fund shall at all times be under the control of the Council of Governors. Claims against this fund shall be submitted to the Lions Alert MD Coordinator who, once satisfied, shall refer a recommendation to the MD Finance Committee and the Council of Governors.

BE DELETED AND REPLACED WITH

ARTICLE 17 - MULTIPLE DISTRICT 410 LOUIS VOLKS DISASTER RELIEF FUND

The MD 410 Louis Volks Disaster Relief Fund has been merged with the MD 410 Lions Alert Fund, by resolution of the Council of Governors, to provide assistance to defray the expenses of Clubs in the operating of their Lions Alert Teams in the time of an emergency or disaster where the assistance of the Lions Alert Team is required.

In order to provide the revenue for such fund, each club in Multiple District 410 shall be levied at a rate per member per annum, excluding Life Members, to be determined by resolution at the annual convention of the Multiple District. The levy, payable from the Club's project account, shall be paid in advance by each Club in the Multiple District by one payment to be made by not later than the 10th September in each year, and billings will be based upon the membership of each club as at the 30th June of each and every year. The said levy shall be collected from each Club by the respective District Cabinet Treasurers, except for new and re-organised clubs, which clubs shall pay a levy by the 15th of the second month following the date of their organisation.

The total levy collected from Clubs by the District Treasurers shall be paid over to the Council Treasurer. This fund shall at all times be under the control of the Council of Governors.

Claims against this fund shall be submitted to the Lions Alert MD Coordinator who, once satisfied, shall refer a recommendation to the MD Finance Committee and the Council of Governors.

BE IT FURTHER RESOLVED THAT:

Additional contributions to this fund, as well as any administrative fees payable, in respect of income received from the purchase of the Louis Volks Humanitarian Award, as well as a Progressive Louis Volks Humanitarian Award, by Clubs be determined at the annual convention of the Multiple District.

MOTIVATION:

The Louis Volks Disaster Relief Fund was established in the former District 410A in 1989, as a means of providing funding for emergencies and disasters. By resolution of the MD 410 Convention in 2019 it was adopted as a Multiple Disaster 410 activity.

The MD 410 Lions Alert Fund was created by resolution at the 2019 MD 410 Convention for the purpose of funding Alert teams in the case of emergencies and disasters.

Due to the fact that these funds existed for essentially the same reason, the MD 410 Council of Governors resolved, in August 2020, to merge the two funds.

ORDINARY RESOLUTION

O1. MULTIPLE DISTRICT DUES

Submitted by the Council of Governors of Multiple District 410

WHEREAS Article 8 – Section 1 of the Multiple District 410 Constitution determines that a Multiple District Administration Fund tax shall be levied upon each member of each club, (excluding Life members for whom a one-time fee in lieu of future Multiple District dues has been paid), in the Multiple District and that the amount of such tax shall be determined at each Multiple District Convention;

AND WHEREAS careful consideration has been given to the MD 410 budget by the Council of Governors and Incoming Council, the present tax will be sufficient to defray the Administrative expenses of the Multiple District in the 2021 - 2022 fiscal year;

BE IT RESOLVED THAT:

The annual per capita fund tax not be increased and that it remains at R 77.00 for the fiscal year July 2021 to June 2022.

MOTIVATION

After careful consideration and analysis of the budget by both the Council of Governors and the incoming Council, the present tax will be sufficient to defray the administrative expenses of the Multiple District in the next fiscal year and that no increase is considered necessary to effectively administer the Multiple District.

O2. MULTIPLE DISTRICT CONVENTION FUND

Submitted by the Council of Governors of Multiple District 410

WHEREAS Article 11 – Section 4 of the constitution of this Multiple District determines that a Multiple District Convention Fund tax shall be levied upon each member of each club in the Multiple District, excluding Life members, and that the amount of such tax shall be determined at each Multiple District Convention.

BE IT RESOLVED THAT:

The Multiple District Convention Fund Tax not be increased and that it remains at R 7.50 per annum for the fiscal year July 2021 to June 2022.

MOTIVATION:

There are sufficient funds available in this fund and therefore the Council of Governors does not find it necessary to increase the contribution from the members for the next fiscal year.

03. INTERNATIONAL CANDIDATES CAMPAIGN FUND

Submitted by the Council of Governors of Multiple District 410

WHEREAS Article 8 (B) of the Constitution of this Multiple District determines that an International Candidates Campaign Fund tax shall be levied at a rate of one (1) Rand per member, per annum, excluding Life members.

BE IT RESOLVED THAT:

The International Candidates Campaign Fund Tax not be increased and that it remains at R 1.00 per annum for the fiscal year 2021 - 2022.

MOTIVATION:

There are sufficient funds available in this fund and therefore the Council of Governors does not find it necessary to increase the contribution from the members for the next fiscal year.

04. INTERNATIONAL CONVENTION FUND

Submitted by the Council of Governors of Multiple District 410

WHEREAS Article 8 (C) Section 2 of the Constitution of this Multiple District determines that a International Convention Fund tax shall be levied at a rate of fifty (50) cents per member, per annum, excluding Life members.

BE IT RESOLVED THAT:

The International Convention Fund Tax not be increased and that it remains at R 0.50 per annum for the fiscal year 2021 - 2022.

MOTIVATION:

There are sufficient funds available in this fund and therefore the Council of Governors does not find it necessary to increase the contribution from the members for the next fiscal year.

05. MULTIPLE DISTRICT 410 LOUIS VOLKS DISASTER RELIEF FUND

Submitted by the Council of Governors of Multiple District 410

WHEREAS Article 17 of the constitution of this Multiple District determines that a Multiple District 410 Louis Volks Disaster Relief Fund tax shall be levied upon each member of each club in the Multiple District, excluding Life members, and that the amount of such tax shall be determined at each Multiple District Convention.

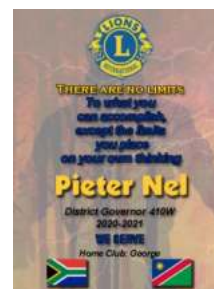
BE IT RESOLVED THAT:

The Multiple District 410 Louis Volks Disaster Relief Fund Tax not be increased and that it remains at R 0.50 per annum for the fiscal year July 2021 to June 2022.



LIONS CLUBS INTERNATIONAL
DISTRICT 410W – SOUTH AFRICA & NAMIBIA
NPO: 034-551 / PBO: 930024713
DISTRICT GOVERNOR PIETER NEL (2020 / 2021)
CELL: 078 874 6927 EMAIL: pieter.blacknight007@gmail.com
District 410W, P O Box 591, Rondebosch, 7701

THERE ARE NO LIMITS



Council Chairperson Herman, my fellow DG Jeff and Council members, herewith my report for the 4th Council meeting.

I can't believe that it's the last Council meeting of the year. At a blink of an eye it's done and dusted.

1st VDG Aiden. Hopefully he was inducted as DGE and wish him the best for the year ahead.

2nd VDG Charlie. Hopefully on his way as 1st VDGE

Cabinet Treasurer: CT Barbara is on the ball and all payments and accounts are up to date. Without Barbara and Sandy we will be lost. Thank you for your hard work and dedication during the year.

Finance Chair: PDG Lance is on top of all expenses and keep us on our toes. He deserves the much needed break after all these years. We wish him only the best and cannot thank him enough for all the work he has put into this portfolio.

GLT: PDG Paula: A strong District Training Team made it possible to present via zoom during these difficult times. We have presented 33 training modules to date.

Attendance	410 W	1109
	410E	71
Guest and other Districts		38
Total attendance		1218
Average of clubs		35%

Top clubs in attendance are the Lions Clubs of Athlone, Durbanville and Mitchells Plain.
Training schedule for the rest of the year in place.

RESOLUTIONS, CONSTITUTIONS & BY-LAWS:

PDG Zwaai is handling every aspect of Resolutions, Constitutions and By-Laws for the District. District 410W Constitution was not updated for the 2019/2020. PDG Jimmy and PDG Zwaai will work on it. 'Work in Progress'

GST: PDG Tillie actively involved in getting Clubs to report. Also offering individual training and assistance to those Clubs that are still not reporting or don't know how to.

Service activities to date: July to March 2021

Global Causes	Number of people served	Number of activities
Diabetes	3947	45
Environment	30410	119
Vision	3185	70
Childhood Cancer	2281	75
Hunger	929386	1344
Other	81162	1427
Total	1050371	3080

% of Clubs reported year to date: 96%

We have past the 1 Million mark in servicing our community in the District.
Currently we are 2nd in our Constitutional area.

A very successful April Awareness Month, we flooded our Facebook pages with the service activities. A total of 31 Clubs took up the challenge, unfortunately only 2 Clubs in Namibia took part. We couriered the button badges to the 2 Clubs at a cost of R780 covered by our District.
Thank you for all the efforts that went to this amazing PRO project.

We have also applied to Lions Clubs International for the GAT funding available to Districts.

GMT: PDG Carl: Retention the main goal and to look after our Club members.

Figures below as at 16 April 2021

Opening Balance	Added Members	Dropped Members	Closing Balance	Net Gain
1032	143	134	1041	9

Robertson Club has been cancelled. We tried several avenues to rescue this Club, without any success.

Drakenstein Club also in the process of being cancelled.

Charter of the Northpine Lions Club on hold.

LCIF: A very successful "Walk in Heels" against gender based violence held during the week of 6 March to 14 March, as a fundraiser for LCIF. We had fantastic media exposure via, Cape Town TV, Social Media, Newspaper articles and the Radio Station.

A total of R70 455.00 was raised by 12 Clubs that took part.

Some of the donations paid are not yet reflecting on the LCIF report, PDG Geila busy with LCIF regarding this matter.

Donations for the current fiscal year: \$6429.78

% of Clubs participation: 35.1

Diabetes. DC Rory: with the Diabetes Risk assessment app, 15 clubs on this app, 22 other clubs just need to get their totals up. 4745 people screened on this app so far. Brand med sponsored 40 glucometers to be sent to clubs.

Vision: DC Olwen requested that more clubs make use of Lions BrightSight . More clubs are sending recycled spectacles to Lions BrightSight. Backlog of 1100 cataract operations at this moment and this is only the Eden District. Lions BrightSight is OUR project for OUR clubs to use for OUR PEOPLE.

Environment: DC Angela's report is so long we will need 2 days to discuss. She is an inspiration to all of us for her passion for Environment and always encouraging Clubs to take part in environment projects.

Childhood Cancer: 21 Clubs donated and had projects on Childhood Cancer. DC Zarina was thrown into the deep end and did an awesome job for this year, also arranged guest speakers to talk to all via Zoom to Clubs.

Hunger: Unfortunately our DC is not very active on this portfolio, is but our Lions Clubs continue to serve very actively in this area. Please see figures as reported under GST. This remains the biggest area of need in the communities.

Alert: DC Neville gave a whole strategic plan in his report. Also presented training on his portfolio.

Leos: DC David. Brackenfell Leos, 6 new prospective members attended the meeting. 3 clubs requested assistance with a presentation. Progress will be made.

Marketing: DC Bevil did an amazing job this year, he even got a interview on Voice of Cape Town to speak about LCI. Promoting all information and training on our District Facebook page. We had a number of Clubs in their local newspaper as well as Tokai Lions that arranged TV coverage for the Walk in Heels/ Gender base Violence.

Christmas Cakes: DC Jeanie. Clubs will be encouraged to take part and order more cakes. A great fundraiser for Clubs. A presentation of step by step information was circulated to all clubs.

Peace Posters: 14 Clubs ordered Peace Poster kits: WE ARE ALL CONNECTED.

Zones and Regions:

Attended the Region Indaba in Henties Bay during March, 53 members attended a great weekend with loads of fellowship. The Clubs are doing great work in Namibia.

Region 1: Indaba will take place in May.

All Regions and Zones are very active.

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The Clubs in the District continue to do incredible work in their communities, where there is a need, there is a Lion.

Zoom meetings are now the order of the day and our new normal.

CC Herman, DG Jeff and fellow Council members, I would like to thank you for all your guidance and assistance during this year.

DG Pieter Nel

Thank you for your service.



1 st Vice District Governor Aidan Ewers 082 453 3272 aidene@iafrica.com	2 nd Vice District Governor Charles Flanagan 082 894 3287 charles@flanagan.co.za	Cabinet Secretary Judy Young 082 510 4965 youngjudy@cybersmart.co.za	Cabinet Treasurer Barbara Haywood 072 699 4180 barbara@edenlions.org.za	District Office Sandy Roman 021 686 4249 lionsdista@telkomsa.net
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Lions Clubs International District 410E District Governor Jeff Smith

jeff@sheppielions.co.za

+27 (0) 76-814-6023

Progressing through Perseverance and Passion



17 April 2021

3rd COUNCIL MEETING REPORT FOR DISTRICT 410E

CC Herman and DG Pieter, please find below my report on the "State of the District" for the 3rd Council Meeting to be held on 1 May 2021.

As per constitutional requirements District 410E will hold its fourth Cabinet meeting on the 24th April 2021, the third was held on 6th February 2021. Our District Convention will be held after our Cabinet Meeting on the 24th February, both of these held the weekend before the MDC Convention.

It has been very pleasing to see the Clubs meeting face to face after more than a year of isolation and this has come around just in time to promote the Lions Awareness month of April. Visibility has been outstanding and the Clubs are having fun.

ADMINISTRATION

Once again the clubs in 410E have to be thanked for the submission of the various reports and with elections taking place, 22 clubs have already submitted their PU 101's for the new Lionistic year.

The Clubs continue to struggle to report Service activities and even though this is being encouraged at all levels, the reporting percentage remains low. For some Clubs their patience has run out when reporting but this can often be used as an excuse.

To my Cabinet Secretary, 1st VDG Patrick, a special thank you for the timeous distribution of correspondence to all Clubs and for the support.

SERVICE

The Clubs continue to increase the impact of Service within the Communities and with the introduction of Lions Awareness Month for April, the Lions in the District have shown a huge increase in Service. Whilst the Lockdown remains a factor, Clubs have become very active however we will be able to see how the reporting of these activities matches up. Reporting for the District is at 56% of Clubs reporting as at 6 April however LCI shows a figure of 74%. Figures are as follows.

Total number of people served 246 938
Total number of service activities 2 289
Total number of volunteer hours 32 917

When last reporting there was a total of 18 Clubs that had not done any reporting of Service activities for this Lionistic Year. Thanks to the efforts of DC Suzanne and the Zone Chairs, this figure has dropped down to 7 Clubs.

1st Vice District Governor
Leslie Human
lesliehuman@graciespencer.co.za
+27(0) 79-841-5856

2nd Vice District Governor
Sydney van Heerden
sydney.vanheerden@gmail.com
+27(0) 82-635-9161

Cabinet Secretary
Patrick Mills
secretary@lions410e.org.za
+27(0) 82-451-8759

Cabinet Treasurer
Malcolm Johnson
johnston25@telkomsa.net
+27(0) 82-925-1994

Lions Awareness Month as mentioned above, has really shown how active our Clubs can be and a special thank you has to go to DC Sandy van Heerden for what she has done for the District and also the Multiple District in promoting this.

ALERT

No person has been appointed into this portfolio for this year. There has been a person appointed for the next Lionistic year. Thank you to MDC Neville for his continued guidance and support for this portfolio within the District.

CHRISTMAS CAKES

I was fortunate to attend the meeting between John Bratos, the Baker, and MD Lions represented by MDC Nick Maré, ZC Teresa and also PDG Jeannie from 410W. The Christmas Cake Project has for some Clubs been the main fund raiser and now fully understanding the process and the partnership, this is a project that should be with us for many years to come.

Rebates have been paid to Clubs and the deposit returned from the Baker. MDC Nick has put together a very helpful presentation for the year to come. This goes through the process of ordering, receiving and all payments. This has been distributed throughout the District.

ENVIRONMENT

There have been a number of Clubs within the District that partake in environment projects and this has become one of the most popular activities for these Clubs. There have been river clean ups, beach clean ups and some parks, lakes and Botanical Gardens also cleaned up. Creating the awareness around simple things we can do has been a prime focus by DC Alna.

Alna has achieved her goal in the distribution of 4 newsletters to the Clubs and these really make interesting reading.

Alna was introduced to David Grant, a past Rotary District Governor, who is the driving force behind the World Water Day collaboration initiative. This looks like it will become a long term partnership with them and other organisations within this portfolio.

HEALTH

Whilst this remains a difficult time for clubs, there has been an increase in the areas of Childhood Cancer and Diabetes over the last few months.

With the back packs that were distributed, these are being packed by Clubs for distribution to victims of Childhood Cancer.

The Diabetes Camp remains on hold.

There has been a focus by some Clubs to offer a "one stop shop" in terms of health with Diabetes, blood Pressure and also vision testing done together.

HUNGER

DC Carol continues to offer her assistance to all Clubs with regards correct eating. She is extremely passionate about this topic and continues towards her goal of distributing a book in due course about correct eating within a limited budget. Hunger alleviation is part of

what DC Carol does as a profession so she is extremely passionate and knowledgeable on this subject. Clubs have been encouraged to contact her for advice.

PEACE POSTER

We have forwarded correspondence to the Clubs with regards the Peace Poster Competition and there are only a few takers at this stage. Last year only saw a few Clubs partaking and there will be a focus on the schools that did partake in previous years after our Awareness month. We have not as yet ordered any kits and we might only order a few kits as we did last year to assist Clubs where we can.

SIGHT

Presently 43% of Clubs in the District are doing Vision screening testing as one of their projects.

I made contact with an international group called CHAI, the Clinton Health Access Initiative. One of their focus areas is Vision and with the aid of international donors, they want to improve the infrastructure in the rural areas by setting up screening clinics. I passed this information on to PDG Pierre and this could be an opportunity for Bright Sight to expand its footprint.

Clubs continue to be encouraged to make use of the facilities that Bright Sight offer.

MEMBERSHIP

Current Membership is at 995, as at 17 April 2021

New members are 130

Members lost are 125

Net gain of 5 members

There are members being inducted on a regular basis however of late we have had a number of members that have passed away from various illnesses.

The COVID pandemic has caused disruptions to the normal day to day operations of our Clubs but with the recent relaxing of lockdown levels, this has allowed Clubs to meet face to face which automatically has a positive effect on the morale. For one or two Clubs this has had a negative effect but it is being attended to.

Retention remains a priority in most clubs.

A number of clubs are doing well and continue to be encouraged to think out of the box, challenge the situations and find innovative ways to support themselves. The GMT team can only guide them to facilitate any changes, but the only way it will be successful is when the clubs take ownership of this process.

There is a continuous focal point by the GMT team on Clubs with less than 10 members and to offer and provide guidance when needed. A small Club like Howick/Umgeni has inducted 2 new members growing the club by 100%.

Club Concerns

Region A

A major problem is that clubs are struggling to meet even with the advent of Zoom. Lack of activities is also an area for concern but being managed by 2nd VDG Sydney van Heerden. Mafikeng has indicated that they could possibly close.

Region B

Club Branch initiated in November by Alberton Lions club in the Fourways area with the induction of 9 new members and still going strong. A very active Branch Club that are participating well in the community. Good growth in Edenvale but have some member issues that we are attempting to resolve. Soweto is now closed.

Region C

Boksburg have indicated closure due to the area not being conducive to fund raising and also service projects.

Region D

There has been a rejuvenation in Howick and a possible revival in Pietermaritzburg. UKZN Campus Club has been closed.

Region E

Westville have indicated closure. This should be done once one of the one member has been transferred to Cowies Hill Club.

Region F

East London West is closed.

A number of points were raised previously but remain pertinent to this report as well that are common throughout the District:-

- Lack of face-to-face at all levels creating havoc.
- Lack of Activities is unavoidable but a huge problem.
- Training is required in many areas and GLT will be asked to assist.
- Inability to effectively get Fundraising done.
- Finances are a major concern given where are as a whole.

It still remains a concern that 90 members have been dropped in good standing.

There is still a lot of work to do under Membership during these difficult times. I would like to thank DC PDG Ian for the great work he continues to do under the GMT portfolio and his passion to membership is truly commendable.

LEADERSHIP

The GLT team in the District completed a number of Leadership Tool Kit sessions which was attended on average by 25 members. There are a number of sessions that will be coming up in May and June which include the Incoming Presidents training and also all the incoming Officers.

Training for First VDG Patrick is well underway.

The success of the GLT portfolio is very dependent on the RCs and ZCs promoting leadership development and identifying the needs within the clubs.

The main focus so far this year was on an initiative branded "Strengthening 410E".

A strategic plan was sent to the Region Chairs in February and March. Region B has identified a task team and maintains a regular meetings and has a planning schedule in place.

Region A has kicked the initiative off, but the other Regions still need to implement this.

DC Lindie has also in her recent report put some tips to Cabinet officers in their dealings with Clubs. Tips that we should be using in our day to day communications with fellow Lions and it is a worthy refresher.

LCIF

There has been some extensive training that has taken place by the MD LCIF team, and we invited RC's, ZC's and members of the Clubs to attend these sessions.

There have to date been 5 newsletters produced and these are very well put together and focus on explaining any uncertainty members might have in this portfolio.

Contributions to LCIF remains very slow and we are currently sitting at \$1931.68 against a budget of \$18 500. The expectation is that the contributions should increase towards the end of the Lionistic year should Clubs wish to purchase a MJF but times are challenging.

ITEMS REQUIRING DISCUSSION BY COUNCIL

I don't have anything in particular that requires further discussion from Council. Once my Cabinet meeting is held on the 24th April and if any concerns are raised and require attention, I will bring this to the attention of the Council Secretary.

As this Current Lionistic year approaches its end at an astonishing rate, I would like to say thank you to everyone on my Cabinet for their support and guidance. It has been a very difficult year personally and made bearable with this positive Lions team around me.

Last but not least, thank you to CC Herman and my fellow DG Pieter for your guidance and assistance throughout this year and not forgetting Council Secretary Beaulieu for her patience.

Yours in Lionism

Jeff Smith

District Governor, 2020-2021
District 410 E



MULTIPLE DISTRICT 410 - 2020/2021

REPORT TO 3rd COUNCIL OF GOVERNORS MEETING – 27th APRIL 2021

PORTFOLIO – Finance Committee

BY – Malcolm Johnston

Council Chair Herman, District Governors Jeff and Pieter

The report of the MD410 Finance Committee to the third Council meeting is set out below.

The Committee consists of the following members:

- District E - PDG Malcolm Johnston – Chairman
- District E - PCC Mike Newlands
- District W - PDG Lance Maytham
- District W - PDG Jimmy Lang
- District E – 2nd VDG Sydney van Heerden

MD410 FINANCIAL STATEMENTS 1st July 2020 to 31st March 2021.

a) **Financial Statements**

Statements were received from CT Viv Grater and circulated to the members of the committee.
No Queries were raised and it is recommended accepting these statements.

b) **LCIF Grants – 410MD**

To date the committee is not aware of any.

c) **Durban Convention May 2021**

Bridging Finance to be repaid and a set of Financial Statements to be draw up and forwarded to the Finance Committee. **No report received to date.**

LIONS BRIGHTSIGHT STATEMENTS 1st July 2020 to 31st March 2021

a) **Financial Statements**

Statements were received from PDG Malcolm Johnston and circulated to the members of the committee. The following comments were made:.

1) Excess Expenditure over Income R -73133

See MD Chairman for Sight Report

2) Sundry Expenses R 6688

Legal Fees to date re the disputed lease agreement with the Old Age Home for Office Space.

2019 to 2020 R 16412

2020 to 2021 R 6688

Total Legal Fees for the TWO Years **R 23100**

See MD Chairman for Sight Report.



MULTIPLE DISTRICT 410 2020 - 2021

REPORT TO 3rd COUNCIL OF GOVERNORS MEETING – 27 APRIL 2021

PORTFOLIO – Council Treasurer

BY – PCC Viv Grater

Council Chairperson Herman, District Governors Jeff and Pieter, I wish you a successful virtual third Council Meeting.

Financial Statements 31 March 2021

The financial statements for the year ended 31 March 2021 are attached.

With the cancellation of the 2021 convention the bridging finance for the Durban Convention will need to be returned, as well the deposit for the accommodation. The Melvin Jones Fellowship which would have been presented at the 2021 Convention but will now be presented at the 2022 Convention and a Melvin Jones Fellowship need not be purchased this year.

All other items are explained in the notes to the financial statements.

Budget for the 2021/2022 Year

The budget for the incoming Council and their year is attached for approval and presentation to the Multiple District Convention.

Samantha Bunce Fund

The transactions for the 9 months ended 31 March 2021 are attached in the separate financial statements and in summary are:

Financial assistance to beneficiaries	R 406 758
Nedbank Corporate Saver Account	R 3 853
Investec Account Market Value	R 243 302 (Value at 12 April 2021)

The Investec account has been called up for closure in April 2021 as the funds will be required to meet ongoing commitments. With the current expenditure the fund will run down towards the end of this financial year.

Louis Volks Humanitarian Award

- 1) Financial report for the 2020-2021 year:

From 1 July 2020 to 31 March 2021 there were 5 new Louis Volks Awards. The amount due for the Disaster/Alert Fund will be obtained from District 410W

- 2) Progressive Louis Volks Humanitarian Award

The recognition for the progressive award has not yet been finalized and the designs are awaited from District 410W

Multiple District Assets

The Multiple District has the following assets not recorded in the financial statements:

Computer held by the Council Secretary
Sound Recording System held by the Council Secretary
District Governor Collaret Dies held by Mac Badge Cape Town
Louis Volks Award Dies held by Metal Image Cape Town
Melvin Jones Fellowship held for the 2021 Durban Convention

Council Chairperson Herman, District Governors Pieter and Jeff, thank you for the opportunity to serve as a member of your Council and I wish you successful district and multiple district conventions.

Viv Grater

LIONS CLUBS INTERNATIONAL - MD410

BALANCE SHEET

31st MARCH 2021

	Note	2020/2021	2019/2020
ASSETS			
CURRENT ASSETS			
		96610	96610
DEBTORS:District 410 E		0	0
DEBTORS:District 410 W		0	0
DEBTORS:		0	0
DEBTORS:		0	0
DEBTORS SUNDRY	1	96610	96610
CASH AT BANK			
		1459724	1329407
BANK CHEQUE A/C	2	324602	174868
BANK Money Market A/C	3	1124879	1108701
BANK SAVINGS RLLI	4	10243	45838
TOTAL ASSETS		1556334	1426017
MADE UP AS FOLLOWS			
LIABILITIES			
CURRENT LIABILITIES			
		54916	41279
CREDITORS	5	54916	41279
CAPITAL EMPLOYED			
		1501418	1384738
ADMINISTRATION	6	445353	311847
CONVENTION FUND	7	175813	160678
INTERNATIONAL CANDIDATE CAMPAIGN FUND	8	27540	25522
INTERNATIONAL CONVENTION FUND	9	9065	8056
LIONS OPERATION BRIGHT SIGHT	10	500000	500000
PROJECT FUND	11	308244	308624
REGIONAL LIONS LEADERSHIP FUND	12	7282	42877
ALERT FUND	13		1134
LOUIS VOLKS DISASTER RELIEF FUND	14	28121	26000
TOTAL LIABILITIES		1556334	1426017
CHECK		0	0

LIONS CLUBS INTERNATIONAL - MD410
NOTES TO FINANCIAL STATEMENTS

31st MARCH 2021

No		2020/2021	2019/2020
1	SUNDRY DEBTORS	96610	96610
	Riverside Hotel deposit for MD Convention 2021	26960	26960
		0	0
		0	0
		0	0
		0	0
	Bridging Finance Convention 2021 - Durban	69650	69650
2	BANK: CHQ A/C 52160044189 - FNB GREENACRES, PE	324602	174868
	BALANCE PER BANK STATEMENT DATED 31.03.2021		
	BALANCE PER BALANCE SHEET	324602	174868
3	BANK: MMkt A/C 62104254298 - FNB GREENACRES, PE	1124879	1108701
	BALANCE PER BANK STATEMENT DATED 31.03.2021		
	BALANCE PER BALANCE SHEET	1124879	1108701
4	BANK: SAVING A/C 62624485448 - FNB GREENACRES, PE	10243	45838
	BALANCE PER BANK STATEMENT DATED 31.03.2021		
	BALANCE PER BALANCE SHEET	10243	45838
5	CREDITORS	54916	41279
	HLB Barnett Chown: 2019/2020 FY Audit	28010	21850
	Provision 2020/2021 FY Audit	11250	13635
	Shaveathon	400	400
	Gift for CC (LCIF)	0	1900
	Lions Operation Brightsight-Interest	3475	3494
	Lions Awareness	11781	0
		0	0
Note 1	LIONS AWARENESS GRANT		
	Grant received	22235	
	Expenditure	-10454	
		11781	

Note1

LIONS CLUBS INTERNATIONAL - MD410
NOTES TO FINANCIAL STATEMENTS

31st MARCH 2021		
No	2020/2021	2019/2020
6 ADMINISTRATION FUND RESERVE	445353	311847
BALANCE 01.07.2020	311847	207367
ADD SURPLUS/LESS DEFICIT	133506	104480
7 CONVENTION FUND RESERVE	175813	160678
BALANCE 01.07.2020	160678	143488
ADD SURPLUS/LESS DEFICIT	15135	17190
8 INTERNATIONAL CANDIDATE CAMPAIGN FUND RESERVE	27540	25522
BALANCE 01.07.2020	25522	23230
ADD INCOME	2018	2292
DISTRICT 410 E	986	1156
DISTRICT 410 W	1032	1136
	0	390
	0	358
9 INTERNATIONAL CONVENTION FUND RESERVE	9065	8056
BALANCE 01.07.2020	8056	6910
ADD INCOME	1009	1146
DISTRICT 410 E	493	578
DISTRICT 410 W	516	568
	0	0
	0	0
10 LIONS OPERATION BRIGHTSIGHT FUND RESERVE	500000	500000
BALANCE 01.07.2020	500000	500000
ADD	0	0
INTEREST RECEIVED	0	0
TRANSFERS IN	0	0
	500000	500000
LESS	0	0
INTEREST PAID	0	0
TRANSFERS OUT	0	0

LIONS CLUBS INTERNATIONAL - MD410
NOTES TO FINANCIAL STATEMENTS

31st MARCH 2021		
No	2020/2021	2019/2020
11 PROJECT FUND RESERVE	308244	308624
BALANCE 01.07.2020	308624	298527
ADD SURPLUS/LESS DEFICIT	-380	10097
12 REGIONAL LIONS LEADERSHIP FUND	7282	42877
BALANCE 01.07.2020	42877	8963
ADD	0	0
INTEREST RECEIVED	0	0
INCOME	0	34874
	42877	43837
LESS	35595	960
LCI REFUND	34875	
BANK CHARGES	720	960
13 ALERT FUND	0	1134
BALANCE 01.07.2020	0	0
ADD	0	1134
INTEREST RECEIVED	0	0
TRANSFERS IN	0	1134
	0	1134
LESS	0	0
INTEREST PAID	0	0
TRANSFERS OUT	0	0
14 LOUIS VOLKS DISASTER RELIEF FUND	28121	26000
BALANCE 01.07.2020	27134	0
ADD	0	0
INTEREST RECEIVED	0	0
TRANSFERS IN	987	26000
	28121	26000
LESS	0	0
INTEREST PAID	0	0
TRANSFERS OUT	0	0
	0	0

INCOME AND EXPENDITURE STATEMENT

31st MARCH 2021

		ACTUAL 2020/2021	BUDGET 2020/2021	ACTUAL 2019/2020
INCOME				
DISTRICTS		142527	185860	162971
DISTRICT 410 E		68184	82775	81235
DISTRICT 410 W		74343	85085	81736
		0		0
		0		0
INTEREST RECEIVED		5986	18000	17888
OTHER INCOME Insurance refund		10404	0	0
TOTAL INCOME		158917	185860	180859
TOTAL EXPENDITURE		25411	187038	76380
ISAAMI/ALL AFRICA FORUM/CONFERENCE		0	0	0
ACCOUNTING AND AUDIT FEES		11250	18000	13635
AWARDS AND PRESENTATIONS		0	2500	9312
BANK CHARGES		1953	6000	2707
COUNCIL CONVENTION EXPENSES	1	0	31700	6874
INSURANCE		1937	2000	1938
INTERNATIONAL VISITORS		0	14000	0
LIFE MEMBERS	2	1892	1118	2064
MEETINGS COUNCIL	3	0	90720	36293
MEETINGS - GLOBAL LEADERSHIP TEAM		0	2000	1756
MEETING - GLOBAL MEMBERSHIP TEAM		0	2000	750
MEETING - GLOBAL SERVICE TEAM		0	2000	0
MEETING OTHER - STRATCOM		7822	0	0
PRINTING.STATIONERY AND TELEPHONE		0	10000	1051
SUNDRY EXPENSES		557	5000	0
EXCESS INCOME OVER EXPENDITURE		133506		104480
EXCESS EXPENDITURE OVER INCOME			1178	

31st MARCH 2021

Page 6 of 10

LIONS CLUBS INTERNATIONAL - MD410
ADMINISTRATION FUND
NOTES TO INCOME AND EXPENDITURE STATEMENT

31st MARCH 2021

				ACTUAL 2020/2021	BUDGET 2020/2021	ACTUAL 2019/2020
No						
3 MEETINGS COUNCIL						
	DISTRICT E: EAST LONDON 2020/2021	2019/2020		0	21448	0
	Council Chair	DURBAN		0	5044	0
	Council Secretary	DURBAN		0	3200	0
	Council Treasurer	DURBAN		0	4104	0
	Council Chair Elect	DURBAN		0	3400	0
	MDC Constitutions	DURBAN		0	3200	0
	Venue Meeting,Catering & Transport	DURBAN		0	2500	0

LIONS CLUBS INTERNATIONAL - MD410
CONVENTION FUND
INCOME AND EXPENDITURE STATEMENT

31st MARCH 2021

INCOME

DISTRICTS

DISTRICT 410 E
DISTRICT 410 W

MEMBERSHIP		
2020/2021	BUDGET	2019/2020
992	1075	1139
1032	1105	1136
2024	2180	2275

INCOME FROM CONVENTION FINAL COUNT DOWN
INCOME FROM CONVENTION WILDERNISE

TOTAL INCOME

TOTAL EXPENDITURE

Accounting and Audit Fees
PRINTING
SUBSIDY - CONVENTION
TRAVEL CONVENOR - JOHANNESBURG

ACTUAL 2020/2021	BUDGET 2020/2021	ACTUAL 2019/2020
15135	17250	17190
7395		8670
7740		8520
0		0
0		0
0		0
0		0
0	10000	0
0		0
15135	27250	17190
0	10000	0
0	0	0
0	0	0
0	0	0
0	10000	0

EXCESS INCOME OVER EXPENDITURE

15135	17250	17190
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LIONS CLUBS INTERNATIONAL - MD410
PROJECT FUND
INCOME AND EXPENDITURE STATEMENT

31st MARCH 2021

			Not	ACTUAL 2020/2021	BUDGET 2020/2021	ACTUAL 2019/2020
INCOME						
DISTRICTS						
	CAKES			8964	13000	14286
	2020/2021	BUDGET				
DISTRICT 410W				6516	0	4320
DISTRICT 410E				2448	0	9966
				0	0	0
				0	0	0
			0	8964		14286
INTEREST RECEIVED				3397	12000	11811
SUNDRY INCOME						
TOTAL INCOME				12361	25000	26097
TOTAL EXPENDITURE				12741	35550	16000
Meeting: Christmas Cake DC's with Bakery etc.			1	10520	10450	0
Peace Poster Prizes				0	11000	8000
Peace Essay Prizes				0	5000	8000
Peace Poster Prize-giving Function				0	5000	0
Environment Photo Prize				1000	1000	0
Peace Poster MDC Meeting				0	3100	0
Postage Peace Poster and Photo				1221	0	0
Sundry Expenses				0	0	0
Rhino Project write off				0		0
EXCESS INCOME OVER EXPENDITURE						10097
EXCESS EXPENDITURE OVER INCOME				-380	-10550	

LIONS CLUBS INTERNATIONAL - MD410
PROJECT FUND
NOTES TO INCOME AND EXPENDITURE STATEMENT

31st MARCH 2021

		ACTUAL 2020/2021	BUDGET 2020/2021	ACTUAL 2019/2020
No				
1	MEETINGS: COUNCIL	10520	14950	0
	MDC Cakes Jnb> <Dbn	5852	4600	0
	MDC & CC Cakes	0	2300	0
	Dist 410W Cake MDC Ctn> <Dbn	2696	3200	0
	Dist 410E Cake MDC in Jnb	1972	2300	0
	Dist C Cake MDC In Dbn>	0	0	0
	Dist D Cake MDC Plz> <Dbn	0	2050	0
	Food	0	500	0

LIONS CLUBS INTERNATIONAL MD410 PROPOSED 2021-2022

D E T A I L S		BUDGET PRIOR YEARS 2012 - 2020									AVERAGE	BUDGET
ADMINISTRATION FUND	FY2012 R McClarty	FY2013 P Brauteseth	FY2014 M Newlands	FY2015 H Sircoulmb	FY2016 R Fowler	FY2017 D Meyer	FY2018 R Volker	FY2019 V Grater	FY2020 J Hocking	9 YEARS	2020-2021	
ADMINISTRATON PER CAPITA TAX	60.50	62.00	69.00	74.00	74.00	74.00	74.00	86.00	86.50	73.33	86.50	
INCOME	191 380	192 974	186 671	174 632	197 200	193 200	184 172	199 331	180 859	188 213	185 860	
DISTRICT A	58 083	55 118	61 686	55 062	62 547	63 640	61 938	73 458	81 736	63 696	82 775	
DISTRICT B	44 967	43 090	49 404	45 126	49 576	49 210	46 028	49 280	81 235	50 880	85 085	
DISTRICT C	31 822	31 620	30 981	29 670	30 267	29 970	28 564	30 030		26 992		
DISTRICT D	25 713	26 040	26 082	24 288	27 810	27 380	24 642	27 566		23 280		
INCOME CONVENTION	16 543	26 112	6 112	-	15 000	10 000	10 000	-		9 308		
INTEREST RECEIVED	14 252	10 994	12 406	13 980	12 000	13 000	13 000	18 997	17 888	14 057	18 000	
Sundry				6 506				-				
EXPENSES	216 791	143 636	167 364	183 497	226 739	200 825	183 391	238 851	76 380	181 942	187 038	
ISAAMI/All Africa forum/Conference	-	10 000	8 807	-	13 000	4 000	4 000	-		4 423		
Accounting and Audit Fees	11 400	11 400	12 540	15 000	16 500	16 500	16 500	27 804	13 635	15 698	18 000	
Awards and Presentations	2 693	1 805	2 982	2 045	5 000	2 400	2 400	2 455	9 312	3 455	2 500	
Bank Charges	2 364	2 179	1 031	1 761	2 500	2 100	3 000	5 274	2 707	2 546	6 000	
Convention Expenses	19 185	14 522	32 892	13 303	16 500	10 000	10 000	7 187		13 732	10 000	
Convention Enhancements	4 126	10 000	6 253	7 622	10 000	7 000				5 000	-	
Council Convention Expenses	10 335	10 490	22 343	24 710	18 400	25 985	22 600	25 076	6 874	18 535	21 700	
Insurance	1 680	4 839	1 500	5 751	2 800	2 400	3 720	1 838	1 938	2 941	2 000	
International Convention Expenses	-	-	-	-	11 500	-	-	-	-	1 278	-	
International Visitors	1 520		900	6 324	3 000	3 000	3 000	13 989		3 526	14 000	
Life Members 2018 (32)	2 046	2 046	2 178	2 139	2 139	2 200	2 200	2 752	2 064	2 196	1 118	
Meetings: Constitutions Committee	10 958	7 281	-	-	9 355		-	-		3 066	-	
Meetings: Council Constitutions Redistricting Chair							-	-		-	-	
Meetings: Council Redistricting Chair										-	-	
Meetings: Redistricting Committee								34 357		3 817	-	
Meetings: Council	84 323	64 205	68 368	75 458	80 255	85 800	77 137	82 479	36 293	72 702	90 720	
Meetings: Global Leadership Team	6 049		-	9 863	13 395	12 720	12 417	2 308	1 756	6 501	2 000	
Meetings: Global Membership Team	17 299		-	9 864	13 395	12 720	12 417	8 747	750	8 355	2 000	
Meetings: Global Service Team								5 544		616	2 000	
MD Website and I. T.	4 440	4 200	4 200	-	5 000		-	-		1 982	-	
Print, Stationery, Postage and Telephone	664	669	625	9 657		10 000	10 000	-	1 051	3 630	10 000	
Regional Lions Leadership Institute	36 652	-	-	-						4 072	-	
Sundry Expenses	1 057	-	2 745	-	4 000	4 000	4 000	19 041		3 871	5 000	
SURPLUS / DEFECIT FOR PERIOD	(25 411)	49 338	19 307	(8 865)	(29 539)	(7 625)	781	(39 520)	104 479	6 271	(1 178)	

19 041

Computer and sound system

BUDGET
2021-2022
86,50
176 620
77 308
81 312
18 000
176 550
18 000
2 500
6 000
10 000
-
19 100
-
-
14 000
1 118
-
-
-
-
84 832
2 000
2 000
2 000
-
10 000
-
5 000
70

DIST 410E
DIST 410W

Fidelity Guarantee no longer required

13 Life Members

Refer Below

LIONS CLUBS INTERNATIONAL MD410 - MEMBERSHIP HISTORY

2012 TO 2021

MEMBERSHIP STATS	2012	2013	2014	2015	2016	2017	2018	2019	2020	BUDGET	ACTUAL	DIST 410E	BUDGET	Current Membership
										2021	2021 (End)		2022	
DISTRICT A	889	894	857	850	839	842	860	954	1156	1075	992	DIST 410W	1004	Current Membership
DISTRICT B	695	716	722	693	665	623	727	640	1136	1105	1032		1056	
DISTRICT C	514	449	413	441	406	353	395	390						
DISTRICT D	422	378	364	348	373	334	371	358						
MULIPLE DISTRICT	2520	2437	2356	2332	2283	2152	2353	2342	2292	2180	2024		2060	

LIONS CLUBS INTERNATIONAL MD410 - DUES

Admin Dues	77,00
Convention Fund	7,50
International Campaign Fund	1,00
International Convention Levy	0,50
Disaster fund	0,50
TOTAL	86,50

LIONS CLUBS INTERNATIONAL MD410 - MEETINGS 2021 TO 2022

Cape Town 1st Meeting	Kilometers	Road Travel	Accommodati	Breakfast	Lunch	Room Hire	Estimated Air	Total
CC (Kingwilliams Town)	58	232	1600	100	100		3200	5232 Travel @ R2/km and accommodation 2 nights
CCE (Estimate)			1600	100	100			1800 Assume Cape town based
Secretary (Durban Based)	1635		1600	100	100		2200	4000 Travel @ R2/km and accommodation 2 nights
Treasurer (Sedgefield Based)	465	1860	1600	100	100			3660
IPCC	219	876	1600	100	100			2676
Constitutions (Assume Jhb Based)	1398		1600	100	100		2200	4000
Finance (Assume Jhb Based)	1398		1600	100	100		2200	4000
GMT (1st VDG)		0						0 Costs for the relevant District
GLT (Assume Jhb Based)	1398		1600	100	100		2200	4000
GST (1st VDG)		0						0 Costs for the relevant District
Cake Chairperson (Assume Jhb Based)	1398		1600	100	100		2200	4000
Venue		0				2000		2000
Additional Lunches PDG's		0			500			500
		0						0
		0						0
	7969	2968	14400	900	1400	2000	14200	0 35868

Johannesburg 2nd Meeting	Kilometers	Travel	Accommodati	Breakfast	Lunch	Room Hire	Estimated Air	Total
CC	58	232	1600	100	100		2500	4532 Travel @ R2/km and accommodation 2 nights
CCE (Estimate)	1398		1600	100	100		2200	4000
Secretary	569		1600	100	100		2200	4000
Treasurer	1202		1600	100	100		3000	4800
Constitutions			1600	100	100			1800
Cake Chairperson			1600	100	100			1800
GMT		0						0
GLT			1600	100	100			1800
GST		0						0
Venue		0				2000		2000
Additional Lunches PDG's		0			500			500
		0						0
	3227	232	11200	700	1200	2000	9900	0 25232

East London (Council Meeting at Convention)	Kilometers	Travel	Accommodati	Breakfast	Lunch	Room Hire	Estimated Air	Total
CC	58	232	1600	100	100			2032 Travel @ R2/km and accommodation + partner 1 nights
CCE	1028		800	100	100		2200	3200
Secretary	659		800	100	100		2200	3200
Treasurer	566		800	100	100		2200	3200
Constitutions	962		800	100	100		2200	3200
Finance	962		800	100	100		2200	3200
GMT		0						0
GLT	962		800	100	100		2200	3200
GST		0						0
Venue		0				2000		2000
Additional Lunches PDG's		0			500			500
		0						0
	5197	232	6400	700	1200	2000	13200	0 23732

East London (Convention)	Kilometers	Travel	Accommodati	Breakfast	Lunch	Room Hire	Registration	Pins	Total
CC		0	3200	200			2800		6200 Accommodation and registration for partner
CCE (Estimate)		0	1600	100			1400		3100
Secretary		0	1600	100			1400		3100
Treasurer		0	1600	100			1400		3100
Constitutions		0	1600	100			1400		3100
Convention pins		0						500	500
	0	0	9600	600	0	0	8400	500	19100

LCI MULTIPLE DISTRICT 410 SAMANTHA BUNCE FUND

MEDICAL EXPENSE SETTLEMENTS FOR YEAR ENDED 30 JUNE 2021

			<u>Deposits</u>	<u>Interest</u>	<u>Agent Fees</u>	<u>F Du Preez</u>	<u>Layla-Rose</u>	<u>H Rademeyer</u>	<u>Control Total</u>
Opening Balance	1 July 2020	208 253,37	208 253,37	-	-	-	-	-	
Interest		33,81	-	33,81	-	-	-	-	
Agent Fees		-5,47	-	-	-5,47	-	-	-	
Nephrocare - F Du Preez	02 July 2020	-29 700,00	-	-	-	-29 700,00	-	-	
Nephrocare - H Rademeyer		-11 000,00	-	-	-	-	-	-11 000,00	
Discovery Med Scheme - Layla-Rose	15 July 2020	-7 142,00	-	-	-	-	-7 142,00	-	
Interest	01 August 2020	539,46	-	539,46	-	-	-	-	
Agent Fees		-80,57	-	-	-80,57	-	-	-	
Nephrocare - F Du Preez	06 August 2020	-30 800,00	-	-	-	-30 800,00	-	-	
Nephrocare - H Rademeyer		-29 700,00	-	-	-	-	-	-29 700,00	
Discovery Med Scheme - Layla-Rose	14 August 2020	-7 142,00	-	-	-	-	-7 142,00	-	
Interest	01 September 2020	297,12	-	297,12	-	-	-	-	
Agent Fees		-51,77	-	-	-51,77	-	-	-	
Nephrocare - H Rademeyer	07 September 2020	-13 200,00	-	-	-	-	-	-13 200,00	
Nephrocare - F Du Preez		-13 200,00	-	-	-	-13 200,00	-	-	
Discovery Med Scheme - Layla-Rose	15 September 2020	-7 142,00	-	-	-	-	-7 142,00	-	
Interest	01 October 2020	185,99	-	185,99	-	-	-	-	
Agent Fees		-32,41	-	-	-32,41	-	-	-	
Discovery Med Scheme - Layla-Rose	15 October 2020	-7 142,00	-	-	-	-	-7 142,00	-	
Nephrocare - F Du Preez	22 October 2020	-11 640,00	-	-	-	-11 640,00	-	-	
Nephrocare - H Rademeyer		-34 340,00	-	-	-	-	-	-34 340,00	
Transfer from investments	31 October 2020	200 000,00	200 000,00	-	-	-	-	-	
Interest	01 November 2020	165,93	-	165,93	-	-	-	-	
Agent Fees		-26,51	-	-	-26,51	-	-	-	
Nephrocare - F Du Preez	02 November 2020	-8 800,00	-	-	-	-8 800,00	-	-	
Nephrocare - H Rademeyer		-7 700,00	-	-	-	-	-	-7 700,00	
Discovery Med Scheme - Layla-Rose	13 November 2020	-7 142,00	-	-	-	-	-7 142,00	-	
Nephrocare - F Du Preez	27 November 2020	-13 200,00	-	-	-	-13 200,00	-	-	
Nephrocare - H Rademeyer		-17 600,00	-	-	-	-	-	-17 600,00	
Interest	01 December 2020	540,85	-	540,85	-	-	-	-	

Agent Fees		-86,39	-	-	-86,39	-	-	-	
Discovery Med Scheme - Layla-Rose	15 December 2020	-7 142,00	-	-	-	-	-7 142,00	-	
Interest	01 January 2021	456,26	-	456,26	-	-	-	-	
Agent Fees		-72,88	-	-	-72,88	-	-	-	
Discovery Med Scheme - Layla-Rose	15 January 2021	-7 142,00	-	-	-	-	-7 142,00	-	
Nephrocare - F Du Preez	18 January 2021	-17 600,00	-	-	-	-17 600,00	-	-	
Nephrocare - H Rademeyer		-17 600,00	-	-	-	-	-	-17 600,00	
Interest	01 February 2021	387,00	-	387,00	-	-	-	-	
Agent Fees		-61,81	-	-	-61,81	-	-	-	
Nephrocare - F Du Preez	11 February 2021	-15 600,00	-	-	-	-15 600,00	-	-	
Nephrocare - H Rademeyer		-15 600,00	-	-	-	-	-	-15 600,00	
Discovery Med Scheme - Layla-Rose	15 February 2021	-7 142,00	-	-	-	-	-7 142,00	-	
Interest	01 March 2021	204,39	-	204,39	-	-	-	-	
Agent Fees		-35,62	-	-	-35,62	-	-	-	
Nephrocare - F Du Preez		-14 400,00	-	-	-	-14 400,00	-	-	
Nephrocare - H Rademeyer		-14 400,00	-	-	-	-	-	-14 400,00	
Discovery Med Scheme - Layla-Rose		-7 142,00	-	-	-	-	-7 142,00	-	
Nephrocare - F Du Preez		-13 200,00	-	-	-	-13 200,00	-	-	
Nephrocare - H Rademeyer		-13 200,00	-	-	-	-	-	-13 200,00	
		-	-	-	-	-	-	-	
		3 852,75	408 253,37	2 810,81	-453,43	-168 140,00	-64 278,00	-174 340,00	3 852,75

PAYMENTS

<u>F Du Preez</u>	168 140,00
<u>Layla-Rose</u>	64 278,00
<u>H Rademeyer</u>	174 340,00
	<u>406 758,00</u>

LCI MULTIPLE DISTRICT 410 SAMANTHA BUNCE FUND

INVESTEC SELECT BOND ACCOUNT FOR PERIOD ENDED 31 MARCH 2021

Opening Balance	1 July 2020	395 008,90
Withdrawal	02 November 2020	-200 000,00
		<u>195 008,90</u>
Increase in investment over the period		48 292,66
Closing Balance	12 April 2021	<u>243 301,56</u>



MULTIPLE DISTRICT 410 2020 - 2021

REPORT TO 3RD MEETING OF THE COUNCIL OF GOVERNORS 27.04.21

PORTFOLIO – Lions Brightsight

BY – PDG Pierre Theron

Council Chair. Herman, Council of Governors, fellow Lions. I have pleasure in submitting my third report for this current year. Despite the current situation we find ourselves in, with the Covid - 19 pandemic, I am pleased to report that Lions Brightsight has been able to maintain an acceptable rate of completed scripts, under the circumstances, as the following figures illustrate:

- Last year to 31 March 2020 = 1,521 scripts (Prior Covid - 19)
- Current year to 31 March 202 = 1,429 scripts. (During Covid - 19)

The script analysis per District is broken down as follows;

- District 410E = 577
- District 410W = 94
- Eye Clinic = 758
1,429

The following figures show the affect that Covid has had on the bottom line:

July 20	19,279	Jan 21	12,361
Aug 20	21,361	Feb 21	8,601
Sept20	12,162	Mar 21 (PROFIT)	– 28,050
Oct.20	9,553	Loss to date	73,133 (31/03/21)
Nov.20	27,727		
Dec.20	PROFIT -9,861		

It is however encouraging to see that we can, with the support of clubs, overcome the loss situation.

Once again, I appeal to those clubs who have not embraced our Sight project to make an effort to support Lions Brightsight and to assist those in their communities by giving them the gift of Sight. The more clubs that get involved the more people we can and will assist.

Operations:

The Clinic facility, in Benoni, continues to operate efficiently and offers clubs a first-class service with the supply of prescription glasses. Thank you to Kirsty Mackenzie and Angie Tshabalala whose dedication and understanding has earned many accolades and thanks and appreciation from Clubs and recipients of spectacles, alike.

Premises:

The file, on the matter concerning the Lease Agreement between The Benoni Old people's Home (Our Landlord) and Lions Brightsight has been closed.

Appreciation & thanks:

- We have been very fortunate in obtaining generous donations of Optical equipment from **Messrs. Medequip**, which has allowed us to keep abreast of optical technology, in our Clinic.
- Our Courier service, **Seabourne Express**, give us outstanding service. We are able to offer unheard of quick delivery times of glasses throughout the Multiple District.
- **Focus Optical** the supplier of the lenses, operates from a state-of-the-art laboratory and gives us outstanding service at excellent prices.

Our heartfelt thanks to these outstanding companies for their generous contributions towards the success of Lions Brightsight.

Conclusion:

Finally, my heartfelt thanks to an outstanding committee for their expertise and great support for the cause, PCC Cliff Hocking, Pdg Nick Mare; Pdg Malcolm Johnston, Lions Beaulieu Mare, Lindie van Wyk, Dave McCullough, Donovan Henry & Peter Daniel.

My thanks to you Council Chair Herman and to DG's Jeff and Pieter for your support this past year.

LIONS CLUBS INTERNATIONAL

OPERATION BRIGHTSIGHT

NPO No 001-283

Financial Statements for the NINE MONTHS ending 31st MARCH .2021

STATEMENT OF ASSETS AND LIABILITIES AT 31.03.2021

Figures in Rand	Notes	ACTUAL 2020/2021 MARCH.21	ACTUAL 2019/2020 MARCH.20
Assets			
Non-current Assets		500000	500000
Long term investment - MD (House Fund)	1	500000	500000
Office Equipment	2	0	0
Furniture & Appliances	3	0	0
Optometric Equipment	4	0	0
Current Assets		373520	426050
Investment Account	5	269836	350450
Trade & Other receivables	6	58791	7333
Cash & Cash Equivalents	7	44892	68267
Total Assets		873520	926050
Reserves & Liabilities			
Reserves		755095	802472
Retained Income 1st July 2018		828228	858832
Add Net Surplus/Deficit		-73133	-56360
Liabilities		118425	123578
Current Liabilities			
Trade & Other Payables	8	118425	123578
Total Equity and Liabilities		873520	926050
		0	0

LIONS CLUBS INTERNATIONAL

OPERATION BRIGHTSIGHT

NPO No 001-283

INCOME AND EXPENDITURE ACCOUNT FOR THE NINE MONTHS

31st MARCH.2021

Figures in Rand

Notes

INCOME

Spectacles - Profit/Loss

Sales
Purchases

Clinic - Profit/Loss

Sales
Purchases

Fund Raising Projects

Donations Received

Cake Levy

Interest Received

410B

9

Total Income

Total Expenses

Audit Fees

Bank Charges

Cleaning Material

Computer Expenses

Depreciation

Employee Costs

Entertainment

Insurance

Packing Material

Postage & Courier Service

Printing & Stationery

Rent

Repairs & Maintenance

Staff Welfare & Uniforms

Telephone,Fax,Inter Net,Domain & Hosting

Sundry Expenses

Net Profit (Loss)

ACTUAL 2020/2021 MARCH.21	BUDGET 2020/2021 NINE MONTHS	ACTUAL 2019/2020 MARCH.20
66937	248400	189460
248220	546480	443478
181283	298080	254018
184164	140400	94038
342298	302400	180764
158133	162000	86726
0	0	7263
30000	0	25800
17928	4500	0
12737	14760	35185
311767	408060	351746
384900	408627	408106
5850	6570	16200
5494	4500	5028
2567	1350	422
2241	4500	6978
0	0	0
315526	324045	305880
0	1800	2524
5481	5049	4541
0	1350	686
0	900	2291
-27	3600	2035
14001	11250	13259
790	9000	21884
2698	1350	1530
18452	18693	14842
11826	14670	10006
-73133	-567	-56360

LIONS CLUBS INTERNATIONAL

OPERATION BRIGHTSIGHT

NPO No 001-283

NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS

31st MARCH.2021

Notes	Figures in Rand	ACTUAL 2020/2021 MARCH.21	BUDGET 2020/2021 NINE MONTHS	ACTUAL 2019/2020 MARCH.20
1 Long Term Loan - MD (House Fund) Investment held by Multiple District Council To be capped at R500,000, Interest to be refunded to the Operation Brightsight current account quarterly.		500000		500000
2 Office Equipment - Cost to date <u>Less</u> ; Depreciation to 30.06.18 <u>Less</u> ; Depreciation 01.07.17 to 30.06.18 Depreciated at average life expectancy of THREE YEARS 33% Per Auditors		0 10860 10860 0 0 0 0		0 10860 10860 0 0 0 0
3 Furniture & Appliances - Original Cost Cost to date <u>Less</u> ; Depreciation to 30.06.18 <u>Less</u> ; Depreciation 01.07.17 to 30.06.18 Depreciated at average life expectancy of THREE YEARS 33% Per Auditors		0 6360 6360 0 0 0 0		0 6360 6360 0 0 0 0
4 Optometric Equipment - Original Cost Cost to date <u>Less</u> ; Depreciation to 30.06.18 <u>Less</u> ; Depreciation 01.07.17 to 30.06.18 Depreciated at average life expectancy of SIX YEARS 16.67% Per Auditors		0 97000 97000 0 0 0 0		0 97000 97000 0 0 0 0

LIONS CLUBS INTERNATIONAL

OPERATION BRIGHTSIGHT

NPO No 001-283

NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS

31st MARCH.2021

Notes	Figures in Rand	ACTUAL 2020/2021 MARCH.21	BUDGET 2020/2021 NINE MONTHS	ACTUAL 2019/2020 MARCH.20
5 Investment Account		269836		350450
Money 24 Investment at Nedbank - 24 Hours Notice		269836		350450
Interest at Current Market Money Rate.		0		
6 Trade & Other Receivables		58791		7333
Trade Receivables Insurance Paid in Advance		3397		7333
Other Receivable YOKO - Point of Sale		55395		0
Outstanding amounts owed for Spectacles supplied to Clubs and Trade are not reflected in the Income and Expenditure Account amounting to.		0		
		57870		75090
7 Cash & Cash Equivalents		44892		68267
Cash in Nedbank Current account.		37405		67183
Petty Cash on hand		7487		1084
		0		
8 Trade & Other Payables		118425		123578
Creditors Focus Optical, Stationery, Rent etc.		94368		97778
Provision Audit Fee 2019/2020		24057		25800
		0		
9 Interest Received		12737	14760	35184
Current Account		186	360	972
Investment Account		7690	7200	15610
Multiple District 410		4861	7200	18602
		0		
10 Employee Costs		315526	324045	305880
Administration		262246	265545	284280
Casual		0	4500	2820
Eye Clinic		53280	54000	18780
		0		
11 Insurance		5481	5049	4541
Fidelity Provision		1389	1449	1388
Short Term		4092	3600	3153
		0		

LIONS CLUBS INTERNATIONAL

OPERATION BRIGHTSIGHT

NPO No 001-283

NOTES TO THE FINANCIAL STATEMENTS FOR THE NINE MONTHS

31st MARCH.2021

Notes	Figures in Rand	ACTUAL	BUDGET	ACTUAL
		2020/2021 MARCH.21	2020/2021 NINE MONTHS	2019/2020 MARCH.20
12	Telephones,Fax Inter Net,Domain & Hosting	18452	18693	14842
	Bright Sight	8050	9000	5200
	Ex Lions 410B	7229	7380	7313
	CITSSC Previosley Mweb	2110	1800	1791
	Domain & Hosting	1063	513	538
		0		
13	Sundry Expenses	11826	14670	10006
	Legal Fees - Office Space	6688	9000	9637
	Trophies and Engraving	0	270	0
	Security	4459	0	0
	Sundry	0	1800	0
	Banners	379	0	0
	Covid 19	300	3600	369



MULTIPLE DISTRICT 410 2020 - 2021

REPORT TO MD CONVENTION 1st May 2021

PORTFOLIO – GLOBAL LEADERSHIP TEAM (GLT)

BY – PAULA LANG PDG

1. INTRODUCTION

Global Leadership Team provides the vision, guidance and motivation necessary to positively impact our organization, assuring the position as the global leader in providing needed community service for many years to come. Learning for every Lion is an important benefit to the growth and development of Lion and Leo members, clubs and communities. The goal of the Global Action Team-GLT is to provide ongoing learning opportunities to Lions and Leos.

2. LEADERSHIP TRAINING:

To promote the various training Institutes and courses on the Learn Centre that is available from Lions Clubs International that will be provided in this fiscal year.

1ST VICE DISTRICT GOVERNOR:

The MD DGE training which forms part of the International DGE Training program took place on the 10th April 2021. I wish both 1st VDG Aidan and Patrick all the best with the rest of the International training.

RLLI (Regional Lions Leadership Institute) – Due to Covid-19 RLLI scheduled to take place prior to the 2021 MD Convention was cancelled.

Applications for RLLI funding for 2021- 2022 will be available in August 2021 if possible, we will be applying for the International Grant to hold RLLI prior to our 2022 Convention.

Leadership Training:

Both districts presented Leadership modules in this fiscal year.

District E - launched Lions Leadership Toolkit which consisted of 3 sessions.

District W - presented Light Leadership which consisted of 5 Leadership modules presented over 5 weeks.

The above presentations were well attended by our Lions.

Lions Learning Centre:

The Lions Learning Center supports Lion in their continual growth and development by providing an array of quality eLearning focused on Leadership skills. Courses range from club administration to leadership modules. These courses are available to all lions and I urge lions to take advantage of this.

Hereunder the number of lions who attended various courses on the Lions Learning Centre in this fiscal year.

	LIONS LEARN CENTRE	
District	Total Participants	Total Courses
410E	159	37
410W	43	23
Total	202	60

3. FACILITATORS /TRAINERS TRAINING:

Lions Certified Instructor Program:

LCIP certification is based upon the date the certification was awarded. Beginning of the Lions fiscal year the LCIP certification will need to be renewed, candidates will be notified of their eligibility for recertification, they will need to complete the LCIP recertification process on the Lions Learning Center. It is important that LCIP trainers complete this in order to remain certified.

Train the Trainer:

We need to constantly update the knowledge of current trainers and also source new trainers to join the current district training teams. The MD Train the Trainer training is planned to take place between October - November 2021: contact your district Global Leadership Chairperson if you are interested in being part of your district training team.

4. DISTRICT TRAINING:

At the start of this fiscal year the district GLT coordinators together with their trainers had to adapt very quickly to present Virtual training. Various training sessions took place throughout the year in both districts, as identified by the GLT coordinators using the goals of the Global Team and the district governor. Thank you to all the members who attended the Districts virtual training. Total attendance hereunder:

ATTENDANCE Training	
Districts E & W	1211
Guests & Other Districts	38
TOTAL ATTENDANCE	1249

All training presented by the districts are being updated on the Lions learn Centre. This information is recorded as per attendance register, recording Lion's attendance per name and club and recording facilitators.

Summary:

I would like to thank GLT Lindie van Wyk for her ongoing support and commitment to drive the Leadership portfolio successfully in her district it has only been a pleasure to work with her.

CC Herman, Thank you for your support throughout the year.



MULTIPLE DISTRICT 410 2020 - 2021

REPORT TO 3rd COUNCIL OF GOVERNORS MEETING – 1st May 2021

PORTFOLIO – 1st VDG

BY – Aidan Ewers

Council Chairman Hermon and Fellow Council Members

Thank you for the privilege of serving on your Council.

The District Chairpersons have done a great job in encouraging the increased number of Clubs to report their activities on MyLion.

Many thanks PDG Tilly and DC Sue.

Clubs Service Reporting to date

District E: 75%

District W: 88%

LCIF

The LCIF Fundraiser International Women's Day focused on an awareness of gender-based violence during the month of March 2021.

The 'Walk in Heels' events successfully raised R70,000.00.

Lions Awareness

District E is focusing on Lions Awareness for the month of April.

District W focused on Lions Awareness on the 10th April and many Clubs held various events which drew much public attention most especially through various articles published in local newspapers.

Club Promotion / Involvement

World Hunger Day - 28 May 2021.

World Environment Day - 5 June 2021.

I have great pleasure in announcing that the Incoming Cabinet for the new Fiscal year has been duly appointed. All have accepted their positions with enthusiasm and are looking forward to serving our District.

Aidan Ewers

1st VDG



MULTIPLE DISTRICT 410 2020 - 2021

REPORT TO 3RD MEETING OF THE COUNCIL OF GOVERNORS 27.04.21

PORTFOLIO – Lions Clubs International Foundation

BY – Area Leader: Bernd Gerhard

Council Chairman Herman, District Governors Jeff and Pieter, fellow Council members.

The Campaign 100 overall global results continue to amaze everyone, considering the continued global pandemic.

Unfortunately in our own Multiple District 410, the pandemic impact on individual members and clubs have had a negative effect. Those clubs that have been able to do some fund raising which represents some sort of “normality” from prior and during lockdown, have had to prioritize their spending. This was understandable and much money has flown towards food relief.

We have however seen some support via the awarding of Melvin Jones fellowships.

The focus from our District Co-Ordinator’s PDG Alistair and PDG Geila has been to get the Zone Chairmen to assist in driving the Campaign 100 aims and goals forward. A very informative and well attended 2 hour Zoom training session was held on 4 February 2021 with many non-Zone Chairmen attendees joining in. We also had PID HOB Lawal as our guest as well as Paul Steele the senior manager at LCIF in Oakbrook.

410 E have not had any specific fundraising activities planned however all clubs continue to be encouraged to donate whatever they can. Clubs were also sent a letter, showing their current MJF credits. PDG Alistair also published a District specific Newsletter on a regular basis.

410 W had a “out of the box”, “ Walking in heels” fundraising event with great PR and wonderful club participation. Well done on raising R 70,000. PDG Geila has been very instrumental in getting the LCIF message out there, at every opportunity.

Whilst we in MD 410 may not have had to call on LCIF for any major disaster assistance, there should always be opportunities for both clubs and Districts to apply for a project specific grant. We also published our 3rd MD 410 LCIF Newsletter, distributing this to all the clubs via the District distribution channel. Thank you PDG Alistair!

This year, like all the years in the past, our District Governors have been in the forefront in promoting LCIF and Campaign 100. I sincerely thank you for this. Thanks also to PDG Alistair 410 E and PDG Geila 410 W for being such pro active District Co-ordinators.

Due to Covid -19, the initial three year Campaign 100 has been extended for another year from 1 July 2021 to 30 June 2022. I will continue in my role as Area Leader and look forward to interacting with the District co-ordinators.

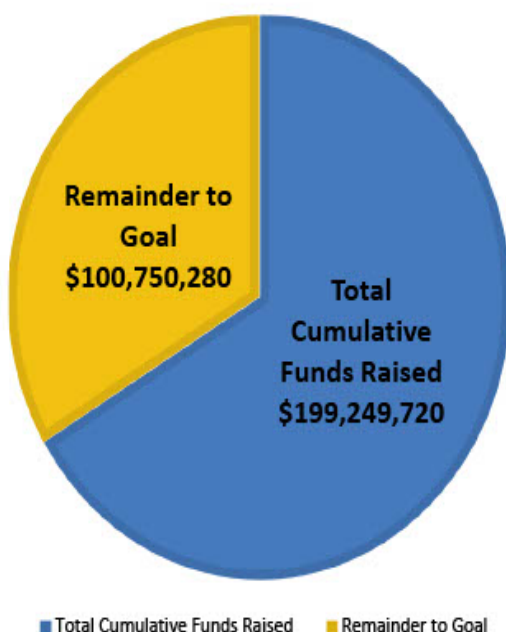
I attach the up to date Campaign 100 status.

I thank you.

Area 8 below is the Africa constitutional area which we are part of.



PROGRESS TO GOAL
(7/1/2017-4/5/2021)



FUNDS RAISED SNAPSHOT

(7/1/2017-4/5/2021) in USD

Cumulative Cash	\$180,288,573
Cumulative Pledge, Lions Legacy, and Model Club Balances	\$18,961,147
Total Cumulative Funds Raised	\$199,249,720
Campaign 100 Goal	\$300,000,000
Funds Raised Increase over Last Report (3/29/2021)	\$1,146,453
% Overall Goal Achieved	66.4%
Total Model Clubs	2,840
Total Lead and Major Donors	490

WHAT YOU NEED TO KNOW

- Since last week's report, LCIF has raised \$1,146,453. The largest increases were in CA V with an increase of \$610,074, CA I with an increase of \$189,308, CA VI with an increase of \$147,664 and CA IV with an increase of \$121,661.
- There are 29 new Model Clubs since last week's report. CA V has 23 new Model Clubs, CA I and CA IV each have two new Model Clubs, CA VI and VIII each have one new Model Club.
- There are no new major donors. One Major level donor made a donation that moved them up to Progressive Major level.

CUMULATIVE FUNDS RAISED BY CONSTITUTIONAL AREA

(7/1/2017-4/5/2021) in USD

Constitutional Area	Total Funds Raised	Cumulative Cash	Pledge, Lions Legacy, and Model Club Balances	Cumulative Goal through June 30, 2021	% Cumulative Goal Achieved to June 30, 2021 Goal	Funds Raised Increase over Last Report (3/29/2021)
I	\$27,844,282	\$23,673,298	\$4,170,984	\$35,326,363	79%	\$189,308
II	\$2,318,637	\$2,105,489	\$213,148	\$3,592,915	65%	\$4,097
III	\$4,409,640	\$3,624,685	\$784,956	\$5,930,605	74%	\$16,029
IV	\$20,494,565	\$19,876,181	\$618,384	\$28,087,059	73%	\$121,661
V	\$107,446,625	\$104,379,957	\$3,066,668	\$107,365,949	100%	\$610,074
VI	\$18,699,639	\$11,472,299	\$7,227,340	\$22,676,558	82%	\$147,664
VII	\$3,709,306	\$3,313,486	\$395,820	\$4,809,210	77%	\$2,192
VIII	\$4,202,206	\$1,944,419	\$2,257,787	\$5,474,778	83%	\$35,796
Non-affiliated/Other	\$10,124,820	\$9,898,760	\$226,060	\$10,227,131	99%	\$19,631
TOTALS	\$199,249,720	\$180,288,573	\$18,961,147	\$223,068,997	89%	\$1,146,453

MOTIVATION:

There are sufficient funds available in this fund and therefore the Council of Governors does not find it necessary to increase the contribution from the members for the next fiscal year.

07. MULTIPLE DISTRICT 410 LOUIS VOLKS HUMANITARIAN AWARD CONTRIBUTIONS**Submitted by the Council of Governors of Multiple District 410**

WHEREAS Article 17 of the constitution of this Multiple District determines that the contribution for the purchase of a Louis Volks Humanitarian Award and a Louis Volks Progressive Humanitarian Award shall be determined at each Multiple District Convention.

BE IT RESOLVED THAT:

The amount payable for the purchase of a Louis Volks Humanitarian Award and a Louis Volks Progressive Humanitarian Award remain at R 1 500.00, split into R 1 000.00 as a contribution to the Multiple District 410 Louis Volks Disaster Relief Fund and R 500.00 to defray administrative and other miscellaneous expenses, for the fiscal year July 2021 to June 2022.

MOTIVATION:

There are sufficient funds available in this fund and therefore the Council of Governors does not find it necessary to increase the cost of the awards for the fiscal year July 2021 to June 2022.



MULTIPLE DISTRICT 410 – 2020/2021

REPORT TO THE COUNCIL OF GOVERNORS MEETING – 27 April 2021

PORTFOLIO – Christmas Cakes

BY – Nick Maré

Council Chairman Herman and DGs Jeff and Pieter

Introduction

This is ultimately the beginning of the 2021/2022 Christmas cake. The final report of the 2020/2021 project is a positive one and we truly look forward to what the future holds.

I would like to take this opportunity to thank Council for all the support this year, DCs Jeannie and Garry for all their hard work, the Clubs in the Multiple District who took part in the project and lastly, the baker, Bravo Foods who really pulled a few rabbits out of the hat to produce great quality cakes during very difficult times. It was truly a great team effort this year and really bodes well for the future.

I would also like to thank Council for approving the funding of the “baker visit” for myself and the 2 DCs, Teresa Pantoleon (District E) and Jeannie Van Wulven (District W). We were joined by DG Jeff and CS Beaulieu. I believe the visit to the bakery, having a team there for negotiations and the time spent together planning next year’s project was well worth the expense. The team would also like to thank PCC Denis Meyer for taking time off from his busy schedule to meet with us to discuss the online issues.

Operations.

The Baker

The baker has now completed the factory move after the delays caused by the numerous lockdowns. The factory/bakery needs some fine tuning, but is well set out and very capable of handling our, hopefully, increased orders.

The factory has undergone a stringent food safety audit in order for it to get into the export market and I am looking forward to the result, which I believe will be very positive. Bravo Foods will let me know when the results are received.

New administrative staff that have been employed have received training and we had the opportunity to discuss our invoicing and order tracking complaints. We have been assured that these issues will be resolved.

There is no doubt that the baker is doing his utmost to keep us happy. There have been many changes, on both sides, so I am pleased with where we are, both with quality and with cooperation from the baker.

Orders.

The final date for orders was extended to 30 September with District E ordering 997 cases and District W 345 cases. Clubs then appealed for more cakes and a second order was allowed until 23 November. District E ordered an additional 89 cases and District W 65 cases. The total number of cakes ordered was 1494 cases (17928 cakes). The split was; District E **72.69%** and District W **27.39%**.

The online ordering system has been updated and orders will now be forwarded to each DC. They will collate orders for their District and will forward to me twice a week. I will then update orders with the baker. This will give the DCs a clearer understanding of how the process works and the problems that haunt us.

The final date for orders this year will be 31 July 2021. This is one of the areas that we as Lions Clubs need to pull up our socks. We complain about late deliveries etc. but we are continually asking for order date extensions. This not only puts pressure on the bakery manufacturing schedules, but causes huge issues with material costs and availability. This really need assistance from both the existing Council and Cabinets as well as the incoming Council and Cabinets.

I would request that the District Governors and the incoming District Governors, together with their DCs, start communicating the requirements for next year's project as soon as possible.

Pricing.

Negotiations have been completed for the 2021/2022 Christmas cake price increase. I would like to thank DG Jeff for being part of the negotiating team and I believe the 9% increase in price from the baker is reasonable and justified. A copy of the pricing schedule will be attached with my report.

Deliveries.

Deliveries were completed well this year with very little damage reported. There were delays, but these were self-inflicted problems caused by the inconsistent Club orders and struggles for additional materials.

There were some issues where Clubs did not use business addresses and when Seabourne tried to deliver to the address on the orders, there was nobody at home to receive the delivery. Seabourne have been very understanding because of Covid, but we as Lions need to realise we cannot continuously flout the rules at someone else's expense. This is another issue where I am asking for assistance. There must be a consequence for not adhering to the rules?

There were a few issues with deliveries and delivery costs this year. Negotiations are still taking place between Bravo Food and Seabourne Logistics. I will update the MD as soon as negotiations have been completed. It is possible that we will need to deliver to central points to be collected by Clubs. This comes about because of Clubs not following set out procedures and ended up with the baker having to pay extra transport costs.

Complaints.

In total we had complaints for 24 mouldy cakes all from the Western Cape. We also had a complaint for 4 damaged cakes from Merriman Lions Club. The cakes will/have been be credited to the Clubs. The indications are that temperature is the cause of the mould and Clubs need to be reminded on storage requirements. It must also be noted that in-transit high temperatures may also lead to mould issues.

This is another area where we need to enforce the rules. No complaints for quality issues will be accepted after 31 January and claims for damages must be recorded on the delivery note when cakes are delivered. We need to understand that the baker, and the transporter, have no control over what happens to the cakes after delivery has been made. They can surely not be held responsible for mouldy cakes 2 or 3 months after delivery, as they have no idea where or how the cakes have been handled.

However, they do concede that there are situations where the problems may be caused in the baking/handling processes and this would lead to a wider spread of complaints. They are happy to address issues as they arise.

Payments

As raised in my previous report, with the introduction of the rebate system, payments were much better this year. The major issues were the incorrect references when making payments and those Clubs who decided to take the rebate amount out of their payment. I will be sending out a second presentation which will deal with payments and reconciliations.

I am happy to report that all rebates have been paid to all Clubs that have forwarded their bank details. The refund of the deposits has been done by the baker, so everything is squared up ready for the new year to begin.

Conclusion.

I am hopeful that Clubs will look at my presentation very carefully to understand the processes and the vision going forward. If they have a look at the photo on the last slide it shows that the "Pick n Pays" are charging about R0.20 per gram on average and we are hoping to make it R0.135 per gram for the 1kg cake. It is way below the market and a sure way for Clubs to make profits for their Service accounts, even during Covid restrictions.

I am waiting on samples of a 700 gram cake and hope to have this available before Convention. I know this has been shot down before, but if you look at the cakes being made available in the market, you will really struggle to find a 1kg cake. This coupled with the fact that I have had numerous requests for a smaller cake from Clubs. I hope we can reach consensus to allow Clubs to have the choice and if not, I would like to have permission to run a trial to understand the market need. I have not had confirmation on the purchase price yet but initial negotiations indicate that the smaller cake will come in at around R75.00 and we could sell at R105.00 to R110.00. This would be R0.157 per gram and would still be cheaper than last years price at Pick n Pay.

I really look forward to next year as new processes are implemented and improved communication with Clubs is introduced. There is no doubt that we can grow this project with "out the box" thinking and positive attitudes from our leadership.

Finally, a big thank you to you CC Herman and your Council for giving me the opportunity to serve on your Council.

Nick Maré

LIONS CLUBS INTERNATIONAL - MULTIPLE DISTRICT 410 CHRISTMAS CAKE COSTING SCHEDULE - AND INFORMATION SCHEDULE

Description	2018
Cake	53,35
Vat	8,00
Total	61,35
Cake Box	2,65
Cake Box Vat	0,40
Carton Price/Cake	0,44
Carton Price	5,27
Carton Vat/Cake	0,07

Total To Baker	64,91	2019	Increase	2020	Increase	2021	Preferred
Transported	2,42	72,41	10% = 7,24	79,65	9% = 7,17	86,82	
Rebate			5,00	5,00	5,00	5,00	
LCI	2,82	2,82	10% = 0,28	3,10	9% = 0,28	3,38	
Total Cost of Cake	70,15	75,23	16,65% = 12,52	87,75		95,20	
MD Levy	0,50	0,50		0,5		0,50	
Brightsight Levy	1,00	1,00		1,00		1,00	
District Levy	0,50	1,00				0,00	
Total To Clubs	72,15	77,73	14,82% = 11,52	89,25	8,4% = 7,45	96,70	
Price To Public	110,00	115,00		125,00		130,00	135,00

Profit	37,85	37,27		35,75		33,30	38,30
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MOA Minimum		30000	30000	27000
Cakes ordered		36720	28572	
Short order cakes		6720	-1428	
Cakes ordered cases		3060	2381	

	2018	2019	2020	2021	2021
Lions Brightsight - Income	36720,00	28572,00	17 928,00	20 000,00	20 000,00

Income at proposed selling price	2 241 000,00	2 600 000,00	2 700 000,00
Cost including rebate at (9% baker increase)	1 600 074,00	1 934 000,00	1 934 000,00
Profit to Lions	640 926,00	666 000,00	766 000,00
Rebate	89 640,00	100 000,00	100 000,00



MULTIPLE DISTRICT 410 2020 - 2021

REPORT TO Council of Governors 27 April 2021

PORTFOLIO – Youth

BY – Karin Preston

Council Chairman Herman, District Governor Pieter and District Governor Jeff

Regrettably my report is brief due to circumstances.

1. Youth Exchange

Unfortunately all International Youth Exchange programmes were placed on hold due to the pandemic. We look forward to the time that we can re-start the programme.

2. Peace Poster and Essay Contest

a. 2020-2021 Peace through Service

The International winner of the 2020-2021 Peace Poster contest has been announced as Yue Zheng, 13 years old from China

Joshua Wood, 13 years old, from Australia won the Peace Essay contest.

b. 2021-2022 Peace poster and Essay Contest

The Theme for this year is “*WE ARE ALL CONNECTED*”.
The DC's are already working hard on promoting the contest to the clubs.



LIONS CLUBS INTERNATIONAL - MULTIPLE DISTRICT 410

REPORT TO THE COUNCIL OF GOVERNORS MEETING – 13 FEBRUARY 2021

PORTFOLIO: INFORMATION TECHNOLOGY

BY: PCC DENIS MEYER

April, 4th 2021

COUNCIL CHAIRMAN HERMAN, DISTRICT GOVERNORS, FELLOW COUNCIL OFFICERS.

Herewith my report for the final Council Meeting of the 2020/2021 Lionistic Year.

Our web presence is as follows:

Multiple District Web Site (<http://lionsclubs.co.za>)

(Website administered by PCC Denis Meyer)

This domain will be removed from my business portfolio at the end of June this year. Please can arrangements be made to register and host the domain under a new account in the name of our Multiple District.

District 410-E (<http://lions410e.org.za>)

(Website administered by PCC Denis Meyer)

Kindly note that I will be removing this domain and account from my business profile by the end of June. May I suggest that an account is registered in the district's name and that the district continue with the monthly payments required for the hosting and annual payment required for the domain.

District 410-E Facebook Page ([https:// www.facebook.com/Lions-District-410-E-245104265524792](https://www.facebook.com/Lions-District-410-E-245104265524792))

This page is well supported and regularly updated. The page has already received a total of 598 "Likes" and 663 "followers."

District 410-E Facebook Group (<https://www.facebook.com/groups/LionsDistrict410E>)

This District Facebook group now has 388 members. The group is primarily for 410-E club members who can post articles and news about their club projects and fundraisers. Cabinet officers can also use this facility to promote their various portfolios.

District 410-W (<http://lions410w.org.za>)

(Website administered by PCC Denis Meyer)

This domain will be removed from my business portfolio at the end of June this year. Please can arrangements be made to register host the domain under a new account in the name of District 410W.

Social Media

Our Multiple District Facebook group (<https://www.facebook.com/groups/Lionsmd410>) group membership currently stands at 768. My appreciation to the moderators who assist in controlling what posts appear on the group. This group was created essentially for all **Multiple District 410 related projects and news**. Clubs are encouraged to rather share their projects on their respective District Facebook pages or groups..

IT Support to Cabinet and Club Officers

Many thanks to PDG Kim Van Wyk for setting up and running the online registration facility for our forthcoming Conventions. PDG Kim has also very kindly purchased the new Zoom package for our District.

Multiple District Directory

PDG Kim very kindly continues to regularly update this document throughout the course of this year.

Having started this portfolio and run with it for the past 19 years, I would like to thank all members for their support and contributions over the years. It is now time for someone else to take over the reins and I would like to wish PDG Kim Van Wyk every success with this portfolio in the new Lionistic year.

Council Chairman Herman, I wish you and the Council of Governors a fruitful and successful meeting.

A handwritten signature in black ink, appearing to read 'PCC Denis Meyer', with a large, stylized loop at the end.

PCC Denis Meyer
Multiple District Chairman
Information Technology



MULTIPLE DISTRICT 410 – “TOGETHER WE SERVE” – 2020/2021

REPORT TO THE COUNCIL OF GOVERNORS MEETING – 27 April 2021

PORTFOLIO – LIONS ALERT AND SAFETY

BY – MDC- NEVILLE VAN RENSBURG

Strategic Objective	Element	Progress	Owners
Strengthen Lions Alert and safety			
To Establish an effective Alert and safety program	Appointed Lions alert and safety coordinators	Lions Alert coordinators were appointed, but many clubs did not need to be improved during 2021-2022	Lion President. District Alert chairman Zone Chairman's
	Training	3 Zoom trainings sessions were done, as well regular video clips been distributed.	MDC Alert District Alert chairman
	International relationship	Face book page were all international alert coordinators share ideas and comments	MDC Alert DC Alert
	Disaster relief, and the role of preparedness and response	Some strengthen collaborative working relationship and communication with Disasters centers, officials and other NGO organizations were done by a few clubs. Need to improve it for 2021-2022	Lion President. District Alert chairman and Lions clubs Zone chairman's
	Covid 19	Continues awareness programs, and updates were distributed to Lions clubs and placed on facebook pages websites during January 2021 and April 2021	Lions and Leos club Presidents MDC Lions Alert District Alert chairman
	In coming DG elect training	Discuss the role and important of the Alert and safety program and Alert coordinators	PDG. Paula Lang MDC Alert and safety
	Alert Manual 2021-2022	Manual is updated and were distribute trough out W and E	MDC Alert DC Alert
	Correspondence	Share documentations and training materials Continues throughout 2020-2021,	MDC Alert DC Alert

Topic	Progress from 1 July 2020 to 22 August 2020
Alert and safety manual	Been review and been send to Districts W and E for distribution to all Lions clubs
Appointments of coordinators	Process is ongoing, but needed support from the Lion Presidents and Zone Chairs to be able to reach our strategy goals
Covid 19	The new act level 3 amended document, has been summarised and sent to all Lions clubs, as well a check list for covid 19 and a register
Training	Training new material and power point presentation is develop and the training sessions have been started.
Website	The manual as well the two check lists have been loaded on the Lions Webinar
Information sharing	Share information with the 2 - DC lions alert chairman's W and E - as well with all clubs
Social media	On the 18 July a video clip for what a Alert coordinator is, was send to all Lions Clubs.

Thank you
 Neville Van Rensburg
 MDC Lions Alert and safety



MULTIPLE DISTRICT 410 2020 - 2021

REPORT TO THE 3rd COUNCIL OF GOVERNORS MEETING

PORTFOLIO – ARCHIVE SECRETARY

BY – PCC Rob Fowler

Council Chairman Herman Smit, District Governors Jeff Smith and Pieter Nel and fellow Council officers.

My report is as follows:

So as far as the archiving operations are going we have archived what has been received.

Year 2020 – 2021 : Council Chairman Herman Smit

Copy of Bank signatory authorisation letter/s.

Signed minutes of the first Council meeting for this year have been received and archived accordingly.

Signed minutes of the second Council meeting for this year are awaited after this meeting.

Final Financials for the Multiple District for 2019 – 2020.

I will continue to work with CS Beaulieu Mare and the Council to record as much as is received as a true record of the activities of this Multiple District.

Yours in Lionism,

PCC Rob Fowler
MD410 – Archive Secretary



MULTIPLE DISTRICT 410 2020 - 2021

REPORT TO 3RD MEETING OF THE COUNCIL OF GOVERNORS 27.04.21

PORTFOLIO – Convention Advisory Committee

BY – Mike Newlands

Council Chair Herman, District Governors Jeff and Pieter,

Herewith my report to the 3rd Council Meeting.

I met with the East London clubs on 10 April to discuss the 2022 MD Convention which is due to be held in that city.

There were 17 Lions present representing 4 clubs.

Following the discussion and the delegates seeking the commitment from their club members, I am please to report that this convention will go ahead as previously agreed.

Port Rex will be the leading club.

A committee will be formed this week and the convenor elected.

The convenor will report to the Council Meeting on 27 April and the MD Convention on 1 May.

There have been no other matters referred to this committee since the last Council meeting.

I thank the Council for inviting me to serve on this committee, it has been a pleasure.

It would be remiss of me not to thank the committee members for their valuable input. There are: PCC Holger Sircoulomb, PCC Denis Meyer, PDG Tillie Nel and Lion Shirley Gerhard.