

# CLIMAX CONDOM

## VISION

EPSÎL QN Lavalon

Make your love story...a little longer

He lasts longer



she speeds up

For an ultimate synced climax



## PROBLEM

CLIMAX

#### The Problem Statement



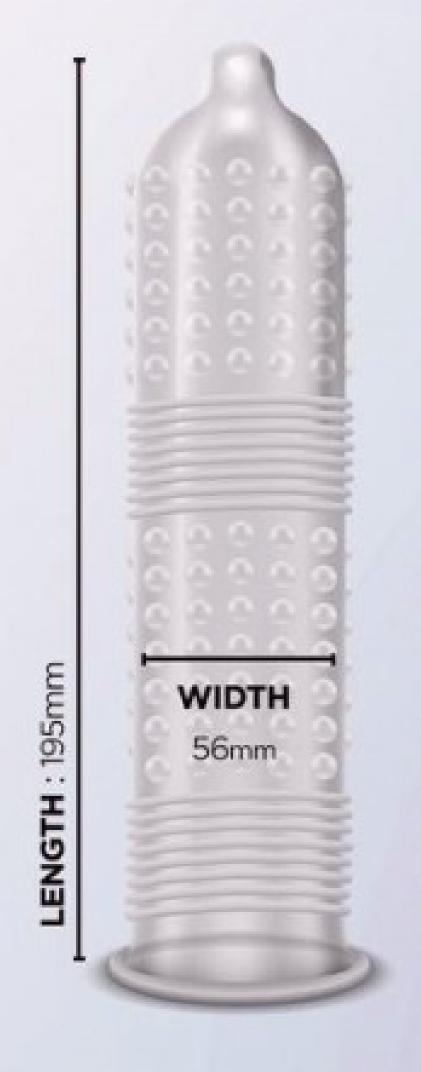


DID YOU KNOW THAT 80 PERCENT WOMAN ARE MOANING AND GROANING NOT ONLY WHEN THEY ARE ABSOLUTELY NOT CLIMAXING OR COMING ANYWHERE NEAR IT, BUT WHEN THEY ARE FERVENTLY WISHING FOR THE WHOLE THING TO BE OVER?



## SOLUTION

CLIMAX



### He lasts longer

Lubricated with
Performa Lubricant
which contains
benzocaine to make him
last longer

#### She speeds up

Ribbed & Dotted design to speed her up

PREMIUM LATEX CONDOMS FOR AN INTENSE AND IN-SYNC EXPERIENCE FOR HIM AND HER, DESIGNED TO REACH A CLIMAX TOGETHER!





# INDUSTRY ANALYSIS

CLIMAX
CONDOM

Desire creates pleasure

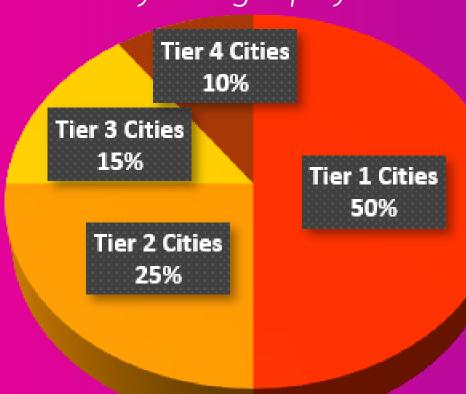
### MARKETSEGMENTATION



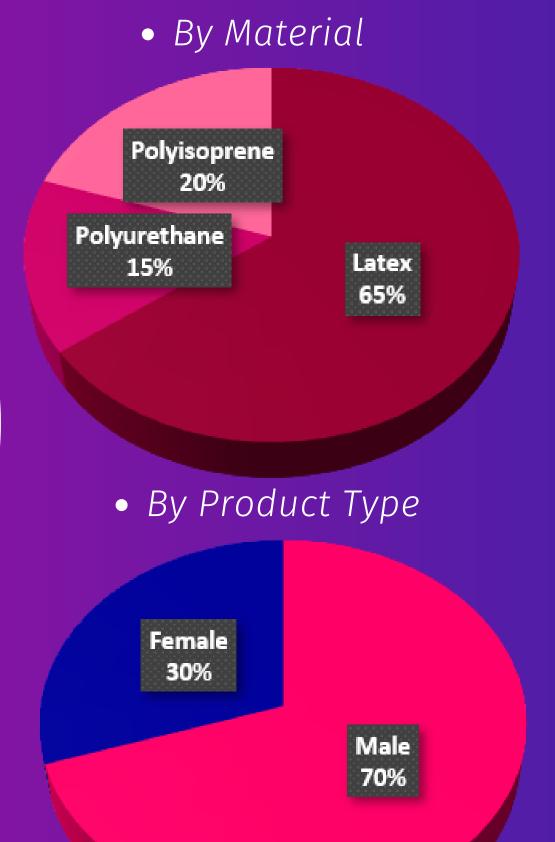
By Distribution Channel



By Geography



The Indian Condom market is expected to reach US\$ 508.36 Mn in 2027 from US\$ 183.46 Mn in 2018 with a CAGR of 12.2% from 2019-2027



#### **GROWTH DRIVERS**



THE FOLLOWING FACTORS ARE LIKELY TO CONTRIBUTE TO THE GROWTH OF THE INDIAN CONDOM MARKET DURING THE FORECAST PERIOD



INNOVATIONS IN CONDOM DESIGNS



INFLUENCE OF THE INTERNET IN SHAPING THE PURCHASING BEHAVIOR AMONG END-USERS



GROWING AWARENESS
OF SEX EDUCATION
PROGRAMS



THE INCREASED POPULARITY OF FEMALE CONDOMS



# BUSINESS MODEL

CLIMAX
CONDOM

Desire creates pleasure

#### Create high sexual vigour among woman to change the existing fake orgasm scenario



Creating live brand experience and social awareness program

To establish
"CLIMAX" as a
means of longer
lasting pleasurable
condom

To launch
"CLIMAX" at a
national level, and
create awareness
about the same

**OBJECTIVE** 

TARGET
MARKET &
AUDIENCE

Target tier-2 and tier-3 markets, as they are less penetrated

Target different demography

15-18 yrs: schools 19-22 yrs: colleges

23-30 yrs: corporates

Different activities
will be conducted for
different demography
depending on thier
curent understanding
of the topic



# MARKETING PLAN

CLIMAX

#### SPECIAL EVENT

- Organize a walkathon to create awareness about STDs
- Partner with NGOs, TV channels

#### DIGITAL MARKETING

- Targeted ads based on our audience demography and city
- Social media marketing to create a connect
- Social media influencer endorsement

## SCHOOL CONTACT PROGRAMME

- Educate students about safe sex
- Spread awareness on use of condoms

# EVENT PLANNING MIX

#### **COLLEGE ACTIVATIONS**

- Workshops not to preach but to interact and clarify
- Canter activity to be done around campuses

#### **CORPORATE ACTIVITES**

- TGIF parties to be organized for people to look forward to the weekend
- Condom vending machines to be set up
- De-stressing games, quizzes and interactions
- Sale of merchandise- Tshirt, key chain, mouse pad





# PRODUCT METRICS

CLIMAX
CONDOM

Desire creates pleasure

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### **CURRENT STATS**









Monthly Recurring Revenue

Total condom sold

Social media user engagement







# PRODUCT TIMELINE

CLIMAX
CONDOM

Desire creates pleasure



Product R&D finishes with 5000 user feedbacks

**Dec 2019** 

Sales crossed 10,000 in a month for the first time

Oct 2019

Manufacturing starts at the nagpur facility

May, 2020

Total sales crossed 200K, social media engagement rose to 750K

Nov, 2020

**Sep 2021** 

25% Market share acquired in ribbed latex condom sector

Mar 2021

Expand to other type of products

**June 2021** 

Sales cross 1M mark



# MANAGEMENT TEAM

CLIMAX

## WHO WE ARE









SHIVANSH SHARMA



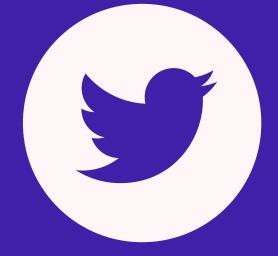
KAIVALYA VERNEKAR

### GET SOCIAL WITH US



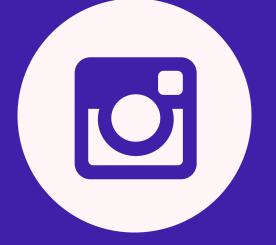


https://www.facebook.com/climaxcondom.1



**TWITTER** 

@ClimaxCondom



INSTAGRAM

@climax\_condom



### CONTACTUS





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"The behavior of a human being in sexual matters is often a prototype for the whole of his other modes of reaction in life."

- Sigmund Freud