# CP400R: Data Mining and Enterprise Computing

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• Data mining is important, data is a buzz word

## 1 Introduction to Data Mining

## 1.1 Why mine data? Commercial viewpoint

- It is mined to be able to better tailor experiences to the specific user (generally); based on what you Tweet and who you follow, suggest users; what you buy online, give suggestions that you have a chance of buying, etc
- It can also be useful for developing trends, which can be helpful for determining target markets, customer retention, etc
- From a scientific viewpoint, we're looking more at qualitative information (think LHC data, or measurements, etc)

## 1.2 What is data mining?

- A non-trivial extraction of implicit, previously unknown data and potentially useful information
- With mining large data sets, we can gain some insights that were not obvious from face-value
- Leverages a lot of statistical methods, machine learning and organizing data via database technologies
- General challenges of data mining include: scalability, dimensionability, complex data, data purity, privacy preservation, streaming or distributed data

#### 1.2.1 General flow of data mining applications

- 1. Selection  $\rightarrow$
- 2. Processing  $\rightarrow$
- 3. Transformation  $\rightarrow$
- 4. Data mining  $\rightarrow$
- 5. Evaluation

#### 1.2.2 Data mining tasks

- Predictive tasks:
  - Classification

- Regression
- Deviation detection
- Descriptive tasks:
  - o Clustering
  - Association rule discovery
  - Sequential pattern discovery

#### 1.3 What is classification?

- Given a training set of data, find the class (essentially defining attribute)
- Find a model for the class attribute as a function of values of other attributes
- The end goal is to have <u>previously unseen</u> records have an associated class as accurately as possible
  - A test set of data is used to determine the accuracy of the model
- Classification techniques:
  - o Decision tree methods
  - o Neural networks
  - o Naive Bayesian algorithms
  - Support vector machines
- Example of when classification is used: direct marketing/customer churn

#### 1.4 What is regression?

- Predict the *next* value given previous [continuous variables] values resembling a linear or non-linear model of dependency
- Example of when regression is used: time series prediction of stock market indices, predict sales of item based on advertising efforts

### 1.5 What is clustering?

- Given a set of data (all of which have attributes), find similar ones, *clusters*, such that intracluster distances are minimized and intercluster distances are maximized
- You can sometimes measure the similarity of points using the *Euclidean Distance* between two points
- Some clustering algorithms include:
  - o K-means
  - Hierarchical clustering

- o Spectral-clustering
- Examples of when clustering is used: market segmentation, stock data (cluster based on whether the price has increased or decreased and use the similarity measure to correlate behaviour)

## 1.6 What is association rule discovery?

- Given a set of records, each of which contain some set of items of a given collection; produce dependency rules which will predict the occurance of an item based on occurences of other items
- A common algorithm for this is the *Apriori* algorithm
- Examples of when association rule discovery is used: supermarket shelf management

## 1.7 What is sequential pattern discovery?

- Given a set of objects, where each object has a timeline of events, find rules that predict strong sequential dependencies among different events
  - These rules are formed by discovering patterns in which the event occurences in the patterns are governed by timing constraints
- Examples of when sequential pattern discovery is used: point-of-sale transaction sequences (if Guy purchases A and B, he's likely to purchase C)