SOW

1. Sign into the LindedIn Account
   1. https://www.linkedin.com/sales/login
2. Navigate to the Need to Reach Out List
   1. <https://www.linkedin.com/sales/lists/people/7203399320862081025?sortCriteria=CREATED_TIME&sortOrder=DESCENDING>
3. Count how many total results there areA screenshot of a computer

   Description automatically generated
   1. If total results = 0
      1. Sleep for 2 hours
4. Count how many results are showing on this page
5. Click on the “…” starting at name 1

A screenshot of a computer

Description automatically generated

1. Click “Message” A screenshot of a computer

   Description automatically generated
2. Confirm message has NOT been sent to this person beforeA screenshot of a computer

   Description automatically generated
   1. This would already have history of a chat
   2. If so move onto step 12
3. Add Subject
   1. “Cost Effective, Efficient, 3PL Services & Freight Forwarding Services”
4. Add Message
   1. “At Prime Avenue Logistics (https://primeavenuelogistics.com/), we specialize in providing top-tier 3PL solutions, including freight forwarding, pick pack ship, import/export, customs clearance, Amazon/Walmart replenishment, and warehousing services. Our straightforward pricing ensures you get value without the hassle.

Already have a 3PL or freight forwarder? We can provide you with a free no strings attached quote.

Let's chat about how we can streamline your supply chain and drive your success.”

1. Click Send
2. Confirm sent successfully
   1. If not get out and refresh the page
3. Click “Saved” under the users nameA screenshot of a computer

   Description automatically generated
4. Deselect all checkboxes
5. Select Emailed checkbox
6. Continue to the next person
7. Once complete the page move onto the next page
8. If total results = 0A screenshot of a computer

   Description automatically generated
   1. Sleep for 2 hours