

# Human Computer Interaction

## Products as Agents: Metaphors for Designing the Products of the IoT Age

Prof. Andrew D. Bagdanov

Dipartimento di Ingegneria dell'Informazione  
Università degli Studi di Firenze  
`andrew.bagdanov AT unifi.it`

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# Overview

- Information processing has become **cheap and widespread**.
- The capability to collect and handle information has become one of the many 'materials' from which products can be made.
- Computational power and network connectivity, cars, thermostats, and even light bulbs have begun to communicate with their users, manufacturers, and of course **one another**.
- **So what?** What does this **mean**?
- To begin to think about **deeper** issues in design and innovation, we must take a serious look at what these changes **mean**.

- The “Internet of Things” (IoT) provide new design opportunities to empower people and enrich their everyday life.
- To gain insight on how to create products that attain these aims, we are required to better understand **not only the technical infrastructure and technological parameters**.
- This is unfortunately how IoT is generally tackled in **engineering sciences**.
- We must also understand the **social relationships** of these products with everyday practices of people.

- There has been a shift in design from designing “things” to designing **Things**.
- **Things** are **socio-material assemblies** gathered around shared matters of concern with a visible effect in the world.
- When it comes to the current product-scape of IoT, however, we fail to observe this Thing-ness.
- This situation is humorously demonstrated at the blog “we put a chip on it”:

*It was just a dumb thing. Then we put a chip in it. Now it's a smart thing.*

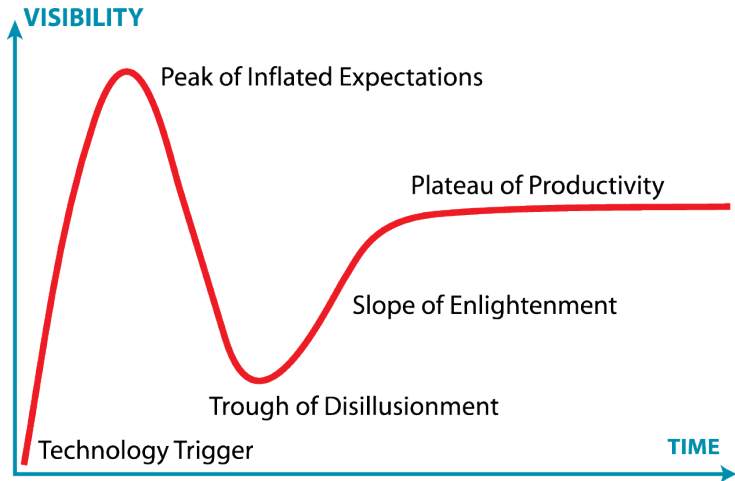
– <http://weputachipinit.tumblr.com>

- This accurately summarizes the current approach towards **smart products**.
- Clothespins that notify you when the laundry is dry, or socks that keep track of how many times they were washed indicate how shortsightedly IoT could be executed.
- Being smart, however, has a lot more potential.



# The hype curve

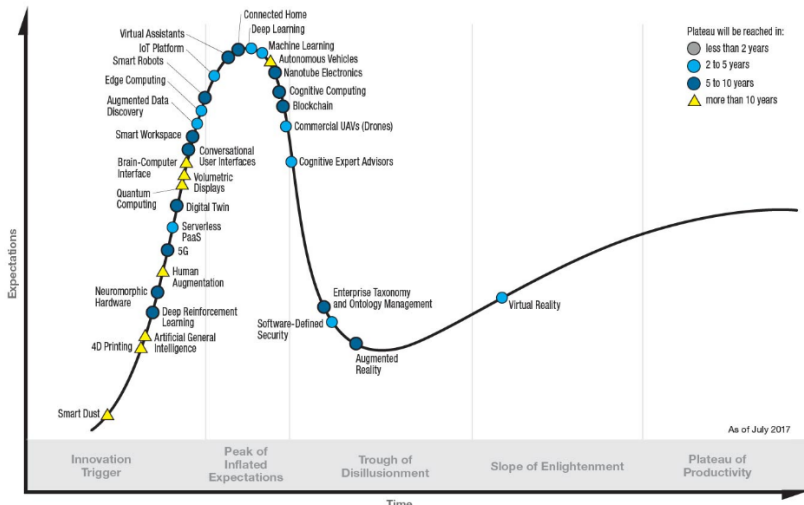
- To understand what the hell is going on, it's useful to look at **hype curves**:





# The current hype curve

## Gartner Hype Cycle for Emerging Technologies, 2017



- Networked products should be a hybrid of **technological developments** and **cultural articulation**.
- They need to be in a form that enables users to **invite** these products into their lives and makes an impact on **life quality**.
- **Design practice**: try to invent the new IoT medium by exploring the new **affordances** and **challenges**.
- **Design research**: must catch up with practice by inquiring into what these products mean for design culture and society, and how to create empowering networked products that go beyond simply **embedding a chip in something**.
- In this paper, the authors propose a framework based on the metaphor of “agency” in order to understand IoT from a **design** perspective.

- IoT currently deals with four different types of products:
  - ① products that connect to its users to inform their status and receive orders
  - ② products that connect to its users and learn from these interactions to become more intelligent
  - ③ products that are connected to other products to exchange status information that is used to steer rule-based behavior, and
  - ④ products that do not connect to the user or other products via Internet, but have an internal architecture that can adapt to the behavior of the user.
- All these types indicate a capacity to **sense and act autonomously** – these products can **learn** and **evolve**.
- Seeing them as **agents** can help us unravel the ecologies between products and users, provide guidance about analyzing and discussing the products of IoT, and eventually offer a new framework for **developing methodologies to design them better**.

## Related Work: What the Hell is Agency?

- Agency is the **capacity of an actor to act in a given environment**.
- Inquiry into agency has a long tradition in science and technology studies, humanities, feminist studies and philosophy.
- Scholarship in these disciplines has recently started to retire from perspectives that place **human beings at its center**.
- This non-anthropocentric understanding considers humans as nodes in a system where **many other nonhuman actors are also at play**.

- The most prominent account in this regard is **Actor-Network Theory (ANT)**.
- Scholars in this tradition revoke the privilege of **human** actors and discuss the ontological symmetry of humans and nonhumans in **networks of relations**.
- In other words, human and nonhuman are studied as equal actors in any kind of network, and their agencies can be continuously transformed into one another.
- **Object-oriented ontology (OOO)** represents the philosophical positions that dissociate philosophy from anthropocentrism
- It considers objects to live an existence that **exceeds relations with humans**.
- Central to this proposition is considering objects as entities without requiring recourse to human use, perception, or meaning making.

- Although both perspectives ascribe humans and nonhumans equal being, in OOO the reality of objects is binary – something is either real or not regardless of the **relations** it enters into.
- In ANT, alliances take the center stage and the reality of objects is defined through each object's **relation to other actors**.
- The more an object enters into additional alliances and extends the range of its effect on other actants, the **more real it becomes**.
- Therefore, there is a **constant dynamic transformation** of things through coupling.

- Integration of autonomous, interacting objects in everyday life has been explored from the early days of **Ubiquitous Computing**.
- In his seminal work, **Weiser (1991)** envisioned a world in which computing is so pervasive that everyday devices can **sense their relationship to us and to each other**.
- Weiser's key objectives were:
  - **ubiquity**: embedding computation into the many aspects of the physical world, and
  - **invisibility**: having these computers operate autonomously
- The **Ambient Intelligence** paradigm of the late nineties presented a vision on digital systems for the year 2010 and beyond.
- It refers to systems that are sensitive and responsive to the presence of people, where many products **cooperate seamlessly** with one another to improve the user experience.



# Taxonomy of IoT Agents

- **Collector** products sense and process information.
- They have the ability to aggregate data from embedded sensors or social media platforms and feed the data back to its user, to other users, or to other products.
- These products are sometimes referred to as **smart things**, **meta-products**, **everyware**, or **hybrid products**.
- Most of **Collector** products have a dual identity – a **physical** form and a **virtual** existence that is connected to online services.

- When a sensor gathers information about bird migrations, wind, or processes inside a living being, the invisible patterns of nature are brought into the realm of senses.
- The **Lapka personal environment monitor** renders the invisible radiation, electromagnetic fields, and humidity into abstract shapes.



- Collector products are not only able to tap into environmental factors, but also reveal our **patterns of behavior** and **webs of practices**.
- They have access to data and patterns that we as humans do not and help us see what was previously **invisible**.
- **Example**: a connected baby bottle designed by researchers reveals the correlations between feeding quality and environmental noise, formula temperature, teat size, and feeding location.
- During the testing of the product, parents welcomed these less obvious insights because they made **certain patterns in their feeding practice visible**.

- The second type of agency are **Actor** products which act autonomously according to the behaviors of users or other products.
- These products sense and interpret data like the Collector products, but also **respond** to it.
- Designers create a **potential space** for the product behavior, and users navigate it and perceive the product's behavior while the product is also engaged in autonomous interpretation of the user's behavior.
- **Google Nest** is an **Actor product** in this taxonomy as it monitors user activities throughout the day and learns to adapt itself and the environment according to their behavior patterns.

- In interactions with Actor products, the user and the product **continuously delegate action to each other** (ANT in action).
- Researchers have argued that this situation induces **animistic responses** in users.
- The more the product **seems** intelligent and autonomous, the more our experience with it tilts toward animism.



- The third type of agency is drawn from near future scenarios, in which the products will become the **Creator** of futures.
- Active research is being conducted on robots that can be used in **daily lives** and a robotic future that merges with everyday products.
- This indicates that robots and AI are breaking free from their traditional anthropometric looks and entering the **daily lives of people**.
- What **agency** emerges when everyday products with robotic qualities start making a tangible difference on their **form**, the **environment** they are in, and the **way they are used**?
- Carrying the concept one step further, researchers have been developing a robot system connected to a **3D printer** and is able to print new robots or customized robot parts instantly to tackle any situation they face.
- **Demo Video: Addicted Products**

## Discussion



- User tendency for ascribing **intelligence** or **intentionality** to products has been a longstanding concern in HCI.
- What is recent is the realization that a product is contextualized within a **network** of other products, users, and values.
- And that it gains an agency via **establishing relationships** with the actors in this network.
- This theoretical position of shared agency used for describing the situation opens up new opportunities for the design and study of **new forms of entanglements with smart products**.
- **Concerns**: delegation of control, **robot** assumption.
- HCI is in **third wave**, and maybe this way of thinking of **object agency** will help push IoT through the **trough of disillusionment**.
- Video: **Uninvited Guests**