# ECON 3113 Microeconomic Theory I Lecture 9: Modelling Risk and Information

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#### Introduction

- Decisions are often made without knowing the outcomes with certainty.
  - Will this topic be asked in the exam?
  - Will I enjoy this job/career?
  - Will the stock/real estate market do well in the coming year?
- In this lecture, we discuss how to model risky situation.
  - What could possibly happen?
  - What is the likelihood of each outcome?
  - What does it mean by having some knowledge or information about the case?
  - How to incorporate "new information" to existing "knowledge"?

### Roadmap

- In the next lectures, we will see how this framework shed light on the following applications:
  - Search
  - Observational learning
  - Sample selection
- We will then move on to modelling peoples' risk attitude, and see applications in insurance and investment.

## Formal Setup: State-space Approach

- A state is a complete description of outcome/happening of the environment relevant to us.
- In the end, one and only one state will occur/materialize.
- The point at which a state has occurred or materialized is often referred to ex-post.
- Before the occurrence or materialization of states, one can list out all the possibilities. This is often referred to the ex-ante stage.
- The set of all possible states is called the state space.
  - Notation:  $\Omega = \{\omega_1, \omega_2, ...., \omega_n\}$  we will content ourselves with finite state spaces for now.

### An Interpretation of State-space Approach

- There is one and only one true state.
- We can see the true state **only** in the ex-post stage.
- We may have some partial knowledge/belief about the true state in the ex-ante stage.
  - Details will come.
- E.g.,
  - Stock price tomorrow
  - Result of United vs City
  - Exam questions
  - Marriage proposal

#### Example: Dice Roll

- Suppose we are interested in the outcome of a dice roll.
- A state is a number coming up top: 1, 2, 3, 4, 5, or 6.
- The state space is  $\Omega = \{1, 2, 3, 4, 5, 6\}$ .

#### Example: Stock Price

- Suppose we are interested in the closing price of Apple (AAPL) tomorrow.
- A state is a price: a positive number with two decimal places.
- The state space is  $\Omega = \{0, 0.01, 0.02, 0.03, \dots\}$ .

#### Example: Match Result

- Suppose we are interested in the result of United vs City.
- A state is a pair of scores.
- The state space is  $\Omega = \{0:0, 1:0, 0:1, 2:0, 1:1, 0:2,...\}.$

#### Lottery

- Decision-making under risk can be modelled as picking a lottery among a set of available lotteries.
- A lottery consists of a description of
- the set of all possible states;
- 2 the payoff of each state;
- the probability of each state.

### **Probability**

- Each state happens with some probability. Denote the probability that state  $\omega$  happens by  $Pr(\omega)$ .
- Being a probability,  $Pr(\omega)$  is between 0 and 1.
- As one (and only one) state will happen, the probability of all states in the state space add up to 1:

$$\sum_{\omega \in \Omega} \Pr(\omega) = \Pr(\omega_1) + \Pr(\omega_2) + ... + \Pr(\omega_n) = 1.$$

#### Expected Value

- The expected value of a lottery is the weighted average of the payoffs of the possible states, with the weights being the probabilities of outcomes.
- Consider a ticket that with the following payoffs:

State	Н	М	L
Payoff	\$10	\$5	\$0
Probability	0.2	0.3	0.5

#### Expected Value

• If the ticket costs \$2, then **buying the ticket is a lottery** with

State	Н	М	L
Payoff	\$8	\$3	-\$2
Probability	0.2	0.3	0.5

The expected value of buying the ticket is

- Expected value is what you "expect" to get on average, if you purchase a large number of such tickets.
  - If you purchase 1000 tickets, then it is very likely that you get a total payoff pretty close to \$1500.
  - Mathematics jargon: Law of Large Numbers

## Example: Miss More Flights!

- George Stigler (1982 Nobelist) once said, "If you never miss a plane, you're spending too much time in the airports."
- To see his point, suppose (for simplicity) there are only 3 options:
  - arrive 2 hours before flight; miss flight with probability 2%;
  - 2 arrive 1.5 hours before flight, miss flight with probability 5%;
  - arrive 1 hour before flight, miss flight with probability 15%.
- Assume that missing a flight brings you a disutility/discomfort equivalent to wasting 6 hours. The expected value (in hours) of each option is as follows:

Option 1	-2 + (0.02)(-6) = -2.12
Option 2	-1.5 + (0.05)(-6) = -1.8
Option 3	-1 + (0.15)(-6) = -1.9

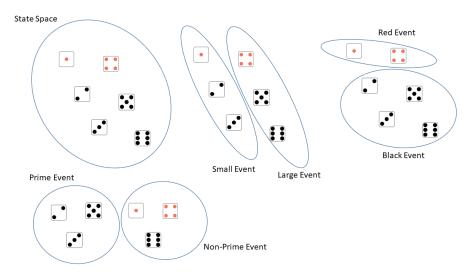
• Option 2 has the best expected value; so missing 5% of your flights is optimal!

#### **Events**

- An event is a subset of states.
- Examples of events in a dice-roll:

```
Null event: { }
1-event: {1}
Odd event: {1,3,5}
Even event: {2,4,6}
Small event: {1,2,3}
Large event: {4,5,6}
Prime event: {2,3,5}
Non-prime event: {1,4,6}
Red event: {1,4}
Black event: {2,3,5,6}
Whole-state-space event: {1,2,3,4,5,6}
```

#### States and Events in Diagram



#### Events

- If the true state happens to be in set A, then we say event A occurs.
- If the outcome of the dice-roll is 5, then we say
  - the odd event occurs;
  - the large event occurs;
  - the prime event occurs;
  - the black event occurs.
- ...while
  - the even event does not occur;
  - the small event does not occur;
  - the non-prime event does not occur;
  - the red event does not occur.

#### Example: Stock Price

- Examples of events concerning the closing price of APPL tomorrow:
  - Stock price is higher than 250.
  - Stock price is between 230 and 280.
  - The last digit of the price is an even number.
- If the stock price (state) turns out to be 242.08, we say the last two events happen but not the first.

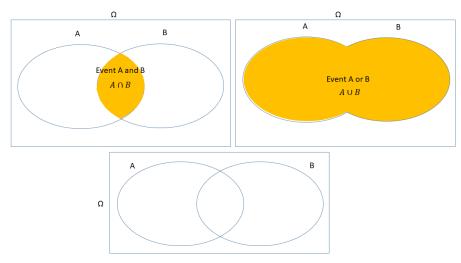
#### Example: Match Result

- Examples of events concerning the match result of United vs City.
  - United wins  $\{1:0, 2:0, 2:1, 3:0, 3:1, 3:2, 4:0, 4:1, ....\}$
  - City wins {0:1, 0:2, 1:2, 0:3, 1:3, 2:3, 0:4, 1:4, ....}
  - They draw {0:0,1:1,2:2,3:3,....}
  - United beats City by more than 1.5 goals:  $\{2:0, 3:1, 4:2, ...\}$
  - The total number of goals is no less than 3: {3:0, 2:1, 1:2, 0:3, 4:0, 3:1, 2:2, 1:3, 0:4, ....}
- If the match result (state) turns out to be 2:1, then we say the event "United wins" and "The total number of goals is no less than 3" happen, but not the others listed above.

#### **Events**

- Event  $A \cup B$  means either event A or event B or both.
- Event  $A \cap B$  means both event A and event B.
- Two events, A and B, are disjoint if there is no overlapping states, i.e.,  $A \cap B = \emptyset$ .

# Events in Diagram



### Probability of an Event

- The probability of an event is the sum of the probabilities of its constituent states.
- E.g. If event  $A = \{\omega_1, \omega_4, \omega_n\}$ , then

$$\Pr\left(A\right) = \sum_{\omega \in A} \Pr\left(\omega\right) = \Pr\left(\omega_1\right) + \Pr\left(\omega_4\right) + \Pr\left(\omega_n\right).$$

## Probability of an Event: Examples

• In a dice-roll,  $\Omega = \{1, 2, 3, 4, 5, 6\}$ , and  $\Pr(1) = \Pr(2) = ... = \Pr(6) = 1/6.$   $\Pr(\text{null}) = 0.$   $\Pr(\text{odd}) = \Pr(1) + \Pr(3) + \Pr(5) = \frac{1}{2}.$   $\Pr(\text{black}) = \Pr(2) + \Pr(3) + \Pr(5) + \Pr(6) = \frac{4}{6}.$ 

#### Law of Probability

For any two events,

$$Pr(A \cup B) = Pr(A) + Pr(B) - Pr(A \cap B)$$
.

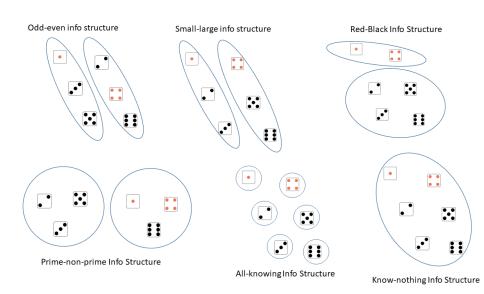
• If A and B are disjoint events (i.e., sharing no overlapping states), then

$$Pr(A \cup B) = Pr(A) + Pr(B)$$
.

#### Information Structure

- Knowledge can be modelled as information structure.
- An information structure is a partition of the state space. For example:
  - "Odd-even" information structure:  $\{\{1, 3, 5\}, \{2, 4, 6\}\}$
  - "Small-large" information structure:  $\{\{1, 2, 3\}, \{4, 5, 6\}\}$
  - "Prime-non-prime" information structure:  $\{\{1,4,6\},\{2,3,5\}\}$
  - "Red-black" information structure:  $\{\{1,4\},\{2,3,5,6\}\}$
  - "Know-nothing" information structure:  $\{\{1, 2, 3, 4, 5, 6\}\}$
  - $\bullet \ \ "All-knowing" \ information \ structure: \ \left\{\left\{1\right\},\left\{2\right\},\left\{3\right\},\left\{4\right\},\left\{5\right\},\left\{6\right\}\right\}$

### Information Structure in Diagram



## Comparing Information Structures

- An information structure is more informative than another if it is a finer partition (or segmentation) of the state space.
- "Know-everything" is more informative than "Small-large."
- $\{\{1,2\},\{3\},\{4,5\},\{6\}\}$  is a more informative structure than "Small-large."
- This criterion does not always give a ranking. E.g., "Odd-even" is neither more or less informative than "Small-large."

## Signal

- Before the true state is revealed in the ex-post stage, a signal may be available.
- A signal structure is an informative structure that is potentially informative of the true state.
- A signal is a cell of the signal structure.
- The availability of a signal allows the decision-maker to refine his knowledge.

#### Signal Example

- Return to the dice-roll. We begin with no useful knowledge about its outcome; we have the "know-nothing" info structure.
- So our prior belief is

State	1	2	3	4	5	6
Prior	1/6	$\frac{1}{6}$	$\frac{1}{6}$	$\frac{1}{6}$	1 6	$\frac{1}{6}$

- We meet Stephen Chow, who has supernatural power that can see through the cover and tell us whether the outcome is small or large.
  - Stephen is equipped with the "small-large" signal structure.



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## Conditional Probability

- Suppose he tells us that the outcome is small.
- Given the knowledge that the state is small, what is the probability that the state is 1?
- The answer is called the probability of state 1 conditional on the event "small". In notation, Pr (1|small).

#### Definition

Let A and B be two events such that Pr(B) > 0. The **probability of** A **conditional on** B is

$$Pr(A|B) = \frac{Pr(A \text{ and } B)}{Pr(B)}.$$

## Signal Example

- How do we calculate Pr (1|small)?
- With the knowledge that the state lies in the "small" event, we can effectively revise the state space to {1, 2, 3}.
- And we know that the states are equally likely.
- We can update our belief into the following posterior belief:

State	1	2	3	4	5	6
Posterior	$\frac{1}{3}$	$\frac{1}{3}$	$\frac{1}{3}$	0	0	0

## Noisy Signal

- Often a signal structure is not perfectly precise; it comes with noise.
- Suppose Stephen's observation of the small-large signal is subject to noise. He sees it correctly with probability p, and he gets it wrong with probability 1-p.
- Suppose again, he tells us that he sees small.
- What is Pr (1|noisy signal "small")? What is Pr (6|noisy signal "small")?

## Information Structure and Noisy Signal

- "Observation states": 1. correct observation; 2. wrong observation.
- Augment the "payoff state" with "observation state".

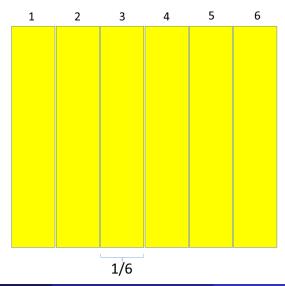
	1	2	3	4	5	6
Stephen sees it right	$\frac{1}{6} \times p$					
Stephen sees it wrong	$\frac{1}{6} \times (1 - p)$					

## Updating with Noisy Signal

• The event "noisy signal "small" is equivalent to the event of ""state is 1, 2, or 3 and Stephen sees it correctly" or "state is 4, 5, or 6 and Stephen sees it wrongly.""

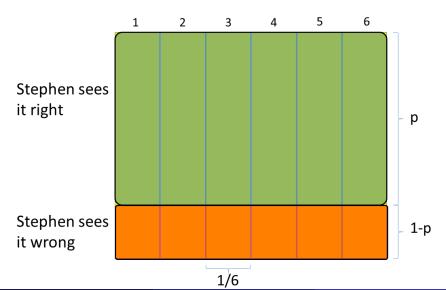
	1	2	3	4	5	6
Stephen sees it right	$\frac{1}{6} \times p$	$\frac{1}{6} \times p$	$\frac{1}{6} \times p$	$\frac{1}{6} \times p$	$\frac{1}{6} \times p$	$\frac{1}{6} \times p$
Stephen sees it wrong	$\frac{1}{6} \times (1 - p)$	$\frac{1}{6} \times (1 - p)$	$\frac{1}{6} \times (1 - p)$	$\frac{1}{6} \times (1-p)$	$\frac{1}{6} \times (1-p)$	$\frac{1}{6} \times (1-p)$

# Probability Square: Just the Payoff States



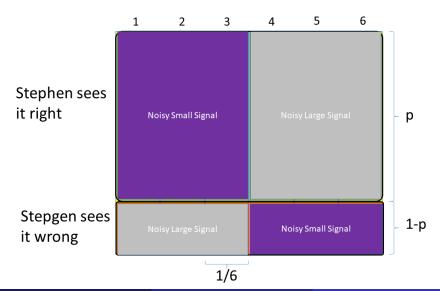
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## Probability Square: Augmenting the Observation States



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### Probability Square: Stephen's Information Structure

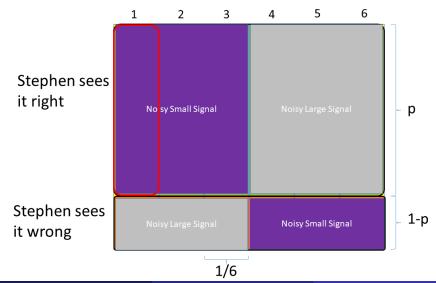


# Updating with Noisy Signal

Pr (1|noisy signal "small") is the proportion of the likelihood (area) of the event "state is 1 and Stephen sees it correctly" to the total relevant likelihood (areas):

$$= \frac{\Pr\left(1|\text{noisy signal "small"}\right)}{\Pr\left(\text{noisy signal "small"}\right)} \\ = \frac{\Pr\left(\text{state is 1 and Stephen sees it correctly}\right)}{\Pr\left(\text{noisy signal "small"}\right)} \\ = \frac{\Pr\left(\text{state is 1 and Stephen sees it correctly}\right)}{\left(\begin{array}{c} \Pr\left(\text{state is small and Stephen sees it correctly}\right)} \\ + \Pr\left(\text{state is large and Stephen sees it wrongly}\right) \end{array} \right)} \\ = \frac{\frac{1}{6} \times p}{\frac{1}{2} \times p + \frac{1}{2} \times (1 - p)} = \frac{1}{3}p.$$

# Probability Square: Stephen's Information Structure

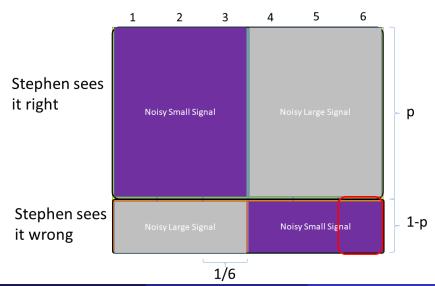


# Updating with Noisy Signal

• Pr (6|noisy signal "small") is the **proportion** of the likelihood (area) of the event "state is 6 and Stephen sees it wrongly" to the total relevant likelihood (areas):

$$\begin{split} &= \frac{\Pr\left(6|\text{noisy signal "small"}\right)}{\Pr\left(\text{noisy signal "small"}\right)} \\ &= \frac{\Pr\left(\text{state is 6 and Stephen sees it wrongly}\right)}{\Pr\left(\text{noisy signal "small"}\right)} \\ &= \frac{\Pr\left(\text{state is 6 and Stephen sees it wrongly}\right)}{\left(\begin{array}{c} \Pr\left(\text{state is small and Stephen sees it wrongly}\right) \\ + \Pr\left(\text{state is large and Stephen sees it correctly}\right) \end{array}\right)} \\ &= \frac{\frac{1}{6} \times (1-p)}{\frac{1}{2} \times (1-p) + \frac{1}{2} \times p} = \frac{1}{3} \left(1-p\right). \end{split}$$

# Probability Square: Stephen's Information Structure



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# Updating with Noisy Signal

- The computation of conditional probability is thus essentially a renormalization exercise.
- The updated posterior belief after receiving the noisy small signal is

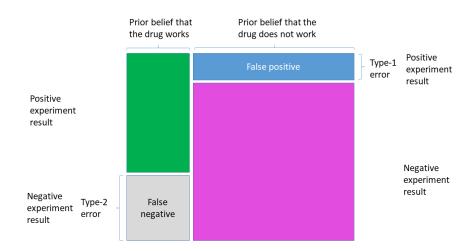
State	1	2	3	4	5	6
Posterior	$\frac{1}{3}p$	$\frac{1}{3}p$	$\frac{1}{3}p$	$\frac{1}{3}\left(1-p\right)$	$\frac{1}{3}\left(1-p\right)$	$\frac{1}{3}\left(1-p\right)$

- If p = 1, we are back to the previous case.
- If  $p = \frac{1}{2}$ , Stephen's signal is useless.
- If  $p > \frac{1}{2}$ , Stephen's signal is still informative.

## Bayesian Inference

- This is how we can make sense of the world in the Bayesian framework.
- Start with some prior belief over the state space.
- Research, experiments, survey, etc...provides us with signal about the true state.
- Update our belief based on the evidence or signal (with math formula known as Bayes' rule)
- We end up with some posterior belief over the state space.
- If we need more precise knowledge about the state, keep seeking more evidence/signal.
- Posterior belief depends on both the signal and the prior belief.

## Type-1 and Type-2 Errors



#### Type-1 and Type-2 Errors

 Conditional on a positive experiment result, the posterior probability that the drug works is

$$\frac{\text{green area}}{\text{green area}}$$
.

This is higher than the prior belief that the drug works.

 Conditional on a negative experiment result, the posterior probability that the drug does not work is

$$\frac{\text{pink area}}{\text{pink area} + \text{grey area}}.$$

This is higher than the prior belief that the drug does not work.

• We will be getting closer to the truth with more and more evidence.

#### **Prior Matters**

- Consider an experiment with very low type-1 error, i.e., very unlikely to give false positive.
- And if we get a positive result, are we confident that the drug will work?
- Suppose a failing business hires a fengshui master as a consultant.
- And suppose indeed magically, the company is turned around.
- Type-1 error: 0.01
  - chance the company just got lucky for no particular reasons.
- Type-2 error: 0
  - if fengshui works, it always works.
- Fengshui master: "If fengshui doesn't work, you will have to attribute my success to the extremely unlikely event with 1% prob. My fengshui advice is most likely what contribute to the company's turnaround."

#### **Prior Matters**

- Prior belief that fengshui works: 0.000001.
- Posterior belief that fengshui works:

$$\frac{0.000001 \times 1}{0.000001 \times 1 + 0.9999 \times 0.01} = 0.0001.$$

- Still 99.99% it is not because of fengshui.
- To begin with, we have an extremely low prior belief that fengshui works.

#### Value of Information

Recall this \$2-ticket:

State	Н	М	L
Payoff	\$10	\$5	\$0
Probability	0.2	0.3	0.5

- Suppose all you care about are expected values.
- Suppose I have the "All-knowing" information structure and could tell you the signal I get.
- How much are you willing to pay for my tip?

#### Value of Information

- Knowing the state perfectly, you would buy the ticket if and only if it pays.
- Your expected value with my tip is

$$0.2 \times \underbrace{(10-2)}_{\text{Payoff of buying at state } H} + 0.3 \times \underbrace{(5-2)}_{\text{Payoff of buying at state } M} + 0.5 \times \underbrace{0}_{\text{Payoff of not buying at state } L}$$

$$= 2.5.$$

- ullet The expected value you get increases by \$1 this is the value of my signal.
- Informative signal is valuable as it improves decision-making.

## Value of Imperfect Information

- A signal structure can be valuable even if it is not perfectly informative.
- Continue with the same ticket but this time its price goes up to \$6.
- The expected value of buying it goes down to

$$\underbrace{0.2 \times 4}_{\text{Pr}(H) \text{ payoff of state } H} + \underbrace{0.3}_{\text{Pr}(M)} \times \underbrace{(-1)}_{\text{payoff of state } M} + \underbrace{0.5}_{\text{Pr}(L) \text{ payoff of state } L} \times \underbrace{(-6)}_{\text{payoff of state } L}$$

$$= -2.5.$$

So you are not buying it.

## Value of Imperfect Information

- While I cannot tell the exact outcome, suppose I can still tell whether the ticket will pay or not.
- If I tell you that the ticket will pay, should you buy it?
- Formally, we need to calculate the expected value of buying the ticket, **conditional on the event that it pays**.

## **Updating Using New Information**

- The event "pay" consists of two states "H" and "M".
- Conditional on the signal that the ticket pays, we can update the probabilities of each state as follows.

$$\begin{split} \Pr\left(H|\mathsf{pay}\right) &= \frac{\Pr\left(H \ \& \ \mathsf{pay}\right)}{\Pr\left(\mathsf{pay}\right)} = \frac{\Pr\left(H\right)}{\Pr\left(H\right) + \Pr\left(M\right)} = \frac{0.2}{0.2 + 0.3} = 0.4. \\ \Pr\left(M|\mathsf{pay}\right) &= \frac{\Pr\left(M \ \& \ \mathsf{pay}\right)}{\Pr\left(\mathsf{pay}\right)} = \frac{\Pr\left(M\right)}{\Pr\left(H\right) + \Pr\left(M\right)} = \frac{0.3}{0.2 + 0.3} = 0.6. \\ \Pr\left(L|\mathsf{pay}\right) &= \frac{\Pr\left(L \ \& \ \mathsf{pay}\right)}{\Pr\left(\mathsf{pay}\right)} = \frac{0}{\Pr\left(H\right) + \Pr\left(M\right)} = \frac{0}{0.2 + 0.3} = 0. \end{split}$$

 The expected value of buying the ticket, conditional on the event that it pays, is thus

$$\begin{array}{ll} \Pr{\left( {H|{\rm pay}} \right) \times 4 + \Pr{\left( {M|{\rm pay}} \right) \times \left( { - 1} \right)} + \Pr{\left( {L|{\rm pay}} \right) \times \left( { - 6} \right)} \\ = & 0.4 \times 4 + 0.6 \times \left( { - 1} \right) + 0 \times 0.6 \\ - & 1 \end{array}$$

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# Value of Imperfect Information

- Without any information, you do not buy the ticket, so the expected value you get is 0.
- Equipped with my tip (i.e., information about whether the ticket pays or not), your expected value becomes

$$Pr(H) \times 4 + Pr(M) \times (-1) + Pr(L) \times 0$$
= 0.2 \times 4 + 0.3 \times (-1) + 0.5 \times 0
= 0.5.

The value of my tip is therefore \$0.5.

- Suppose I can tell you whether the ticket will pay or not, but there is a chance 1 p < 0.5 that my tip is wrong.
- If I tell you that the ticket will pay, should you buy it?
- Conditional on the noisy signal that the ticket pays, we can update the probabilities of outcomes as follows.

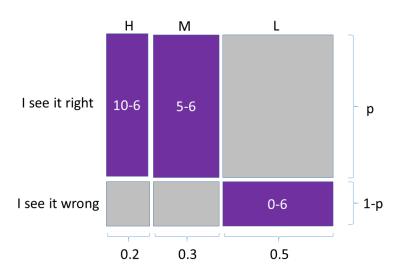
$$\begin{array}{ll} \Pr\left(H|\operatorname{noisy}\,\,\text{"pay"}\right) & = & \frac{\Pr\left(H\,\&\,\operatorname{noisy}\,\,\text{"pay"}\right)}{\Pr\left(\operatorname{noisy}\,\,\text{"pay"}\right)} \\ & = & \frac{\Pr\left(H\right)\times p}{\left(\Pr\left(H\right)+\Pr\left(M\right)\right)\times p+\Pr\left(L\right)\times (1-p)} \\ & = & 0.4p. \end{array}$$

$$\Pr(M|\operatorname{noisy "pay"}) = \frac{\Pr(M \& \operatorname{noisy "pay"})}{\Pr(\operatorname{noisy "pay"})}$$

$$= \frac{\Pr(M) \times p}{(\Pr(H) + \Pr(M)) \times p + \Pr(L) \times (1-p)}$$

$$= 0.6p.$$

$$\begin{array}{ll} \Pr\left(L|\mathsf{noisy}\;\mathsf{"pay"}\right) & = & \frac{\Pr\left(L\;\&\;\mathsf{noisy}\;\mathsf{"pay"}\right)}{\Pr\left(\mathsf{noisy}\;\mathsf{"pay"}\right)} \\ & = & \frac{\Pr\left(L\right)\times\left(1-p\right)}{\left(\Pr\left(H\right)+\Pr\left(M\right)\right)\times p+\Pr\left(L\right)\times\left(1-p\right)} \\ & = & 1-p. \end{array}$$



 The expected value of buying the ticket, conditional on the noisy "pay" signal, is thus

$$\begin{array}{ll} \Pr \left( H | \text{noisy "pay"} \right) \times 4 + \Pr \left( M | \text{noisy "pay"} \right) \times (-1) \\ + \Pr \left( L | \text{noisy "pay"} \right) \times (-6) \\ = & 0.4p \times 4 + 0.6p \times (-1) + (1-p) \times (-6) \\ = & 7p - 6. \end{array}$$



- If p > 6/7, you will buy the ticket if I tell you it will pay.
- You won't buy if I tell you it won't pay (Check!)
- In this case, your expected value equipped with my tip becomes

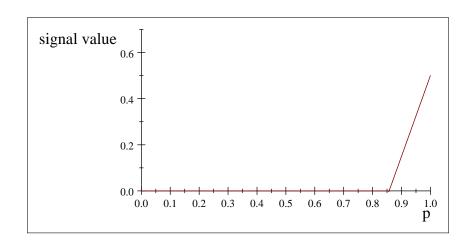
$$\begin{aligned} & \Pr{(H) \times [p \times 4 + (1 - p) \times 0]} \\ & + \Pr{(M) \times [p \times (-1) + (1 - p) \times 0]} \\ & + \Pr{(L) \times [(1 - p) \times (-6) + p \times 0]} \\ & = & 3.5p - 3. \end{aligned}$$

- Without any information, you do not buy the ticket, so the expected value you get is 0.
- The value of my signal is therefore 3.5p 3.

#### Valueless Information

- On the other hand, if p < 6/7, the expected value of buying the ticket is negative regardless what my signal/tip is.
- You are not buying the ticket no matter what my tip is, so the expected value you get with my tip is 0 in any case.
- The value of my information is thus 0.
- Information is valuable only if it affects your decision.

# Value of my (noisy) signal



#### Harmful Information

- Could information have a negative value?
  - Don't tell me the result!
  - Brother, sorry you know too much I can't let you exist.

# Summary

- Decision-making under risk can be modelled as picking a lottery.
- One criterion for evaluating lotteries is the expected value/expected payoff.
- Signal structures can be modelled as partition of the state space.
- Informative signal improves our knowledge about the true state by allowing us to update our prior belief to form posterior belief.
- Information is valuable if it helps refines our decision-making.