# ECON3113 Microeconomic Theory I

Tutorial #7: (i) Summary of Demand Analysis

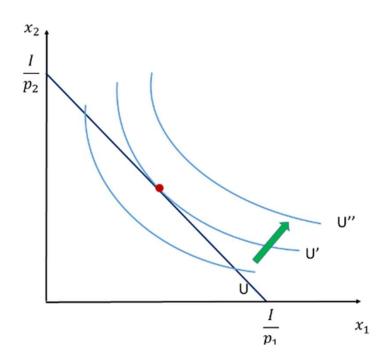
(ii) Online Assessment #2

# Today's tutorial

- Summary of Demand Analysis
- Online Assessment #2

## Constrained utility maximisation: the framework

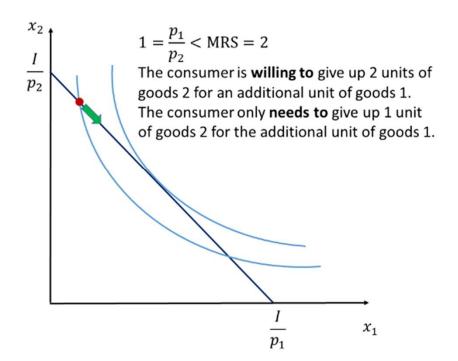
- Superposing the budget line with the indifference curves.
- Look for the bundle/point in the budget set that lies on the indifference curve with the highest utility.



- We have:
  - U(x,y)
  - $I = P_x x + P_y y$
- Affordable bundles on or inside the budget constraint
- Tangency at:  $MRS = \frac{P_x}{P_y}$
- Note: Limitations of this approach in lecture notes:
  - Corner solutions
  - Tangency not always optimal

## Constrained utility maximisation: the framework

- Intuition of why the tangency condition works
- What bundle would make the consumer willing to stay put?
- Start with any bundle  $(x_1, x_2) > (0, 0)$ . If she wants to increase his consumption of goods 1 by one unit,
  - the amount of goods 2 she is willing to give up is MRS;
  - the amount of goods 2 she has to give up is  $p_1 imes \frac{1}{p_2}$
- She wants to consume more of goods 1 if  $\frac{p_1}{p_2} < MRS$ .



## The homogeneity of demand functions

### Theorem

The demand functions are **homogeneous of degree zero**. That is,  $x_i(\lambda p_1,...,\lambda p_n,\lambda I) = x_i(p_1,...,p_n,I)$  for all  $\lambda > 0$ .

### **Examples:**

- For given  $I, P_x, P_y$ :
- Cobb Douglas  $U(x,y) = x^{\alpha}y^{1-\alpha}$

$$x^* = \alpha \frac{I}{P_x} \qquad \qquad y^* = (1 - \alpha) \frac{I}{P_y}$$

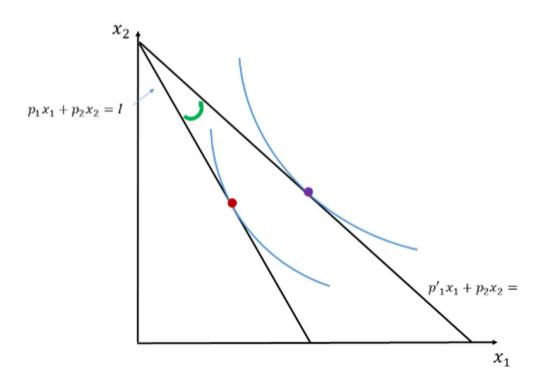
- $x^*$ ,  $y^*$  invariant to scaling  $P_x$ ,  $P_y$ , I by  $\lambda$
- Quasi-Linear  $U(x, y) = y + \ln(x)$

$$x^* = \frac{P_y}{P_x} \qquad \qquad y^* = \frac{I}{P_y} - 1$$

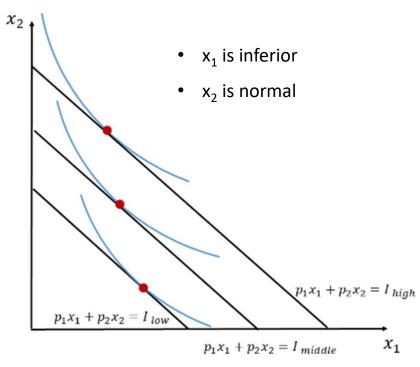
•  $x^*, y^*$  invariant to scaling  $P_x, P_y, I$  by  $\lambda$ 

# Sensitivity of demand to changes in prices and income

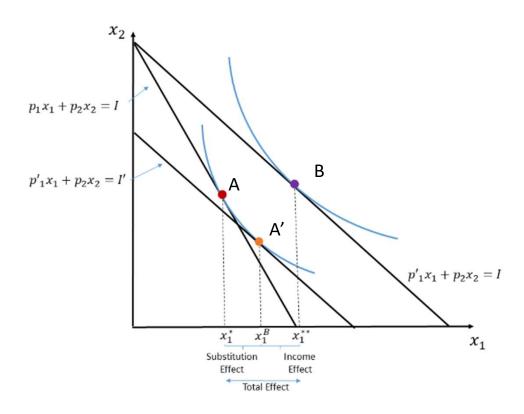
### Decrease in price of x<sub>1</sub>



### Increase in income



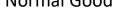
# Decomposing a price change into income and substitution effect



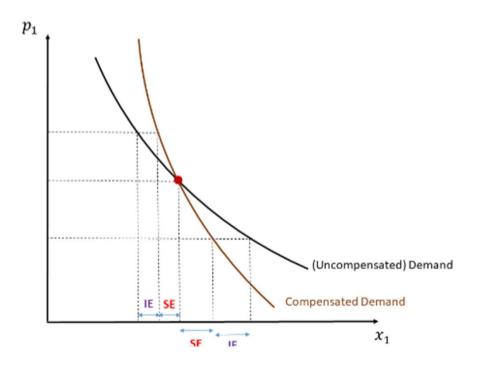
- Given a fall in the price of x<sub>1</sub> from p<sub>1</sub> to p<sub>1</sub>':
- · Equilibrium moves from A to B
- We can de-compose the move into two parts:
  - Rotate the budget constraint around existing indifference curve
    - From A to A'
    - The substitution effect
    - With DMRS the substitution effect is always negative
  - Shift the budget constraint to the new budget constraint
    - from A' to B
    - The income effect

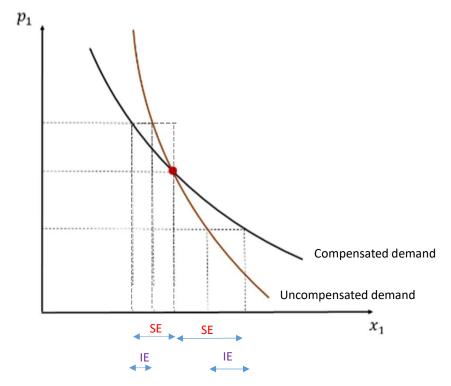
# Compensated and Uncompensated demand curves

### **Normal Good**



### **Inferior Good**





Definitions: Own and Cross Price Elasticities of Demand

### **Definition**

**Price elasticity of demand** of a goods is the percentage change in its quantity demanded in response to a unit percentage change in its price. In notation,

$$\varepsilon_{x_1,p_1} = \frac{\triangle x_1/x_1}{\triangle p_1/p_1} = \frac{\triangle x_1}{\triangle p_1} \frac{p_1}{x_1} = \frac{\partial x_1(p_1,p_2,I)}{\partial p_1} \frac{p_1}{x_1}.$$

### Definition

Cross-price elasticity of demand of a goods is the percentage change in its quantity in response to a unit percentage change in the price of some other good. In notation,

$$\varepsilon_{x_1,p_2} = \frac{\triangle x_1/x_1}{\triangle p_2/p_2} = \frac{\triangle x_1}{\triangle p_2} \frac{p_2}{x_1} = \frac{\partial x_1(p_1,p_2,I)}{\partial p_2} \frac{p_2}{x_1}.$$

Definitions: Income Elasticity of Demand

### Definition

**Income elasticity of demand** of a goods is the percentage change in its quantity demanded in response to a unit percentage change in income. In notation,

$$\varepsilon_{x_1,I} = \frac{\triangle x_1/x_1}{\triangle I/I} = \frac{\triangle x_1}{\triangle I} \frac{I}{x_1} = \frac{\partial x_1(p_1, p_2, I)}{\partial I} \frac{I}{x_1}.$$

# Definitions: Two conditions relating to price and income elasticities

• For a good x the sum of own and cross-price elasticities of demand plus income elasticity of demand = 0

$$\frac{\partial x_1}{\partial p_1} \times p_1 + \frac{\partial x_1}{\partial p_2} \times p_2 + \frac{\partial x_1}{\partial I} \times I = 0.$$

$$\Rightarrow$$
  $\varepsilon_{x_1,p_1} + \varepsilon_{x_1,p_2} + \varepsilon_{x_1,I} = 0.$ 

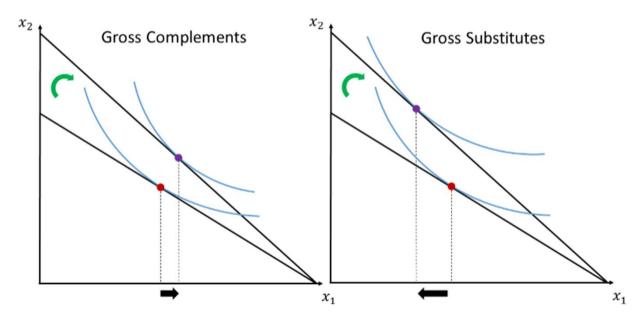
• For goods in the choice set,  $x_1$  and  $x_2$ , the sum income elasticities of demand weighted by share of income spent on the good =1

$$s_1 \varepsilon_{\mathsf{x}_1,\mathsf{I}} + s_2 \varepsilon_{\mathsf{x}_2,\mathsf{I}} = 1.$$

• In which:

$$s_i = p_i x_i / I$$

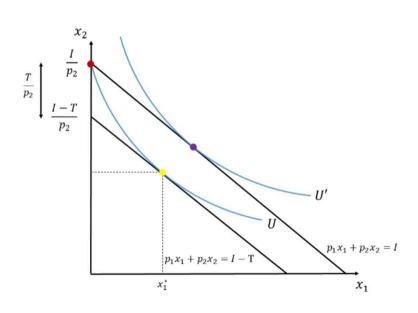
# Gross Substitutes and Gross Complements

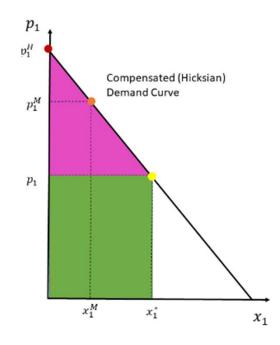


- Note the limitations of this definition: sometimes a good's price will depend on another good's price, but not vice versa eg quasi-linear demand functions:
  - $\chi = \frac{P_y}{P_x}$

$$y = \frac{I}{P_y} - 1$$

# Welfare Analysis: Consumer Surplus





- In order to have access to good 1, the consumer would pay at most T and reduce consumption of  $x_2$  by  $\frac{T}{P_2}$  in order to consume  $x_1^*$  of  $x_1$
- This amount is equivalent to the area under the compensated demand curve for  $x_1$ , lying above  $P_1$  between 0 and  $x_1^{\ast}$

- Online Assessed Quiz #2
- Online Assessed Quiz #2 is available in Canvas/Quizzes
- You have 20 minutes to complete the quiz
- 6 questions on Lecture Notes #6
- Any problems during the quiz, let me know
- Good luck!