

KEVIN KIPRONO

Nairobi, Kenya | Remote

kipronok234@gmail.com | ☎ +254 703 746 719 | 💼 [linkedin.com/in/kevin-kiprono-34b10521b](https://www.linkedin.com/in/kevin-kiprono-34b10521b)

FREIGHT DISPATCHER (REMOTE – U.S. MARKET)

Motivated and results-driven Freight Dispatcher with hands-on experience managing multi-truck operations across the U.S. logistics market. Skilled in booking high-paying loads, negotiating SPOT rates, coordinating drivers, and maintaining strong broker relationships. Proven ability to work independently, stay organized, and maximize revenue in a fast-paced remote environment.

CORE SKILLS

Functional Competencies

- U.S. Freight Dispatching (Dry Van, Reefer, Flatbed)
- End-to-End Dispatch Operations (Booking to Delivery)
- Load Booking & SPOT Market Negotiation
- Load Planning & Route Optimization
- Multi-Truck Fleet Coordination (7–10 Trucks)
- Driver Scheduling & Communication
- Broker & Carrier Relationship Management
- Revenue Target & RPM Achievement
- HOS / DOT Compliance & Documentation
- Issue Resolution & Problem Solving
- Customer Service & Conflict Management
- Remote Operations & Time Management

Technical Tools

- DAT Load Board | Truckstop | 123Loadboard
- Transportation Management Systems (TMS)
- GPS Tracking Platforms | ELD Systems
- Microsoft Excel | Google Sheets | Outlook
- Slack | Zoom | Email & CRM Tools

PROFESSIONAL EXPERIENCE

Freight Dispatcher | A1 Logistics (Remote – U.S. Market)

June 2024 – June 2025

- Managed complete dispatch cycle for 7+ trucks across multiple U.S. lanes.
- Booked 5–8 daily loads using DAT, Truckstop, and 123Loadboard, maximizing weekly profits.
- Negotiated competitive SPOT market rates (\$2.20–\$2.50 RPM), achieving \$6K–\$8K weekly per truck.
- Maintained clear, professional communication with drivers and brokers to ensure timely deliveries.
- Resolved load issues, optimized routes, and maintained 100% HOS/DOT compliance.
- Strengthened broker partnerships, improving lane consistency and truck utilization.

EDUCATION

Diploma in Logistics & Supply Chain Management

KCA University, Nairobi, Kenya | 2023

Certificate in Freight Dispatching (U.S. Market)

Online Certification Program | 2024

ADDITIONAL INFORMATION

- **Availability:** Full-time | Monday–Friday, 7 a.m.–4:30 p.m. EST

- **Languages:** English (Fluent)
- **Work Setup:** Fully remote with reliable internet and communication tools