VÕ MINH NHẬT

Objective:

Business Analyst

Discipline Graduation:

Information System
Software Engineering

CV Map

Personal Information

Address:

TK 21/39 Nguyen Canh Chan Street, Cau Kho ward, District 1, HCMC, Vietnam

Mobile:

Email:

Birthday:

May 1st, 1990

1. PERSONAL STATEMENT

Nhat is a Software Business Analyst with more than 5 years of experience in software industry including both outsourcing and product.

He is an open-minded person with can-do and customer-driven mindset. He always applies a positive attitude to every task he undertakes and tries to deliver high quality product to client. At the present time, he is absolutely ready for any new challenges.

Is it correct? Let's start to find out what's the best of him.

2. WORK SKILLS

BA skills	Well versed in • Developing and maintaining specifications • Logical thinking • Requirement analyzing and code analyzing • Consulting, negotiating, persuading and selling product
Soft skills	Excellent at • Transfer and training skills • Presentation skills (Well-organized and confident) • Listening ability • Verbal & non-verbal communication skills depending on appropriate audience • Time management and planning skills
Adaptability & Flexibility	Be able to • Learn new things quickly and efficiently • Handle unexpected situations and multiple tasks • Work under pressure and fast-paced environment • Work both independently and as part of a team when needed
Technical skills	Experienced with • Software Process: Agile model (Scrum process), Waterfall, Spiral, Prototyping, etc • Technology: RDMBS (SQL, MySQL, etc.), C# language, .NET Framework, HTML, CSS, XML, ASP .NET MVC, OpenCV, TCP/IP, HTTP, WCF, etc • Software: Word, Excel, PowerPoint, Visio, Outlook, Visual Studio, SQL Server, FF MPEG, EvoStream, etc

3. EXPERIENCE - part 1(in the past 5 years)

Aperia Solutions Vietnam (May 2015 - present)	
Position	• Lead Business Analyst • Senior Business Analyst

Highlight	• Get promoted to go to United States for business trip right after passing probation. • Get promoted to Lead BA right after coming back from US.

Task Description	• Manage and mentor a group of 5 BA under multiple projects.
	• Write, review and maintain specifications, such as SRS, FRS, Use cases/ User Scenarios, GUI, User Guide.
	• Propose solutions to meet both client's requirements and technical approaches.
	• Be a bridge between US Clients, Aperia US team and Aperia Vietnam team.
	• Engage in the whole software process:
	   o Work with Project Manager for EOE & ETA
	   o Support UI-UX designs
	   o Work with Front-end and Back-end team to define technical approaches
	   o Support to Quality Control team to decide testing strategy and investigate issues

Domain – Project/Product	Domains: payment industry, card processing, reporting, medical services Projects - Products: all products related to Payment Industry, Card Processing services, Reporting, HIPAA law

FTS - FPT Technology Solutions (September 2012 – April 2015)

Position	• Business Development – Business Analyst (October 2014 – April 2015) • Business Analyst – Product Manager Assistant (September 2012 – October 2014)
Highlight	• Get promoted to BA position of a Company's key project. • Get promoted to Business Development position and in charge of all company's projects.
Task Description	At BA position: • Approach potential customers, propose solutions to meet Client's requirements and solve their problems. • Balance between business needs and technical approaches, improve End-User Experience and make decision to build up Product Line. • Create and maintain specifications, such as SRS, FRS, Use cases/ User Scenarios, GUI, User Guide. • Present to Clients, do the training for End-Users, process with Partners, Suppliers, Third Parties, etc. • Work closely with all development teams and support Quality Assurance team. At BD position: • Orient business of all projects. • Build bid contract. • Work directly with Clients, Vietnam government, Suppliers, etc. • Meet with Board of Directors (to present, negotiate and

	defend).
Domain – Project/Product	<u>Domains:</u> security solutions, image processing technology, cloud camera <u>Projects - Products:</u> • Traffic Violation & Traffic Enforcement: Police of Cần Thơ city • Face detection and face recognition: Saigon New Port, FPT Telecom and Police of Hồ Chí Minh city • Automatic number plate recognition (ANPR): Saigon New Port and Nguyễn Kim appliance supermarket • Cloud Camera: FPT Telecom and mass market • Motion Detect, Intrusion Detect and Home Security: Honeywell Vietnam and Phú Mỹ Hưng Security Team • Charging Station: Phú Mỹ Hưng Security Team and CII – Hà Nội highway toll lanes • Cable Map and Porn Detection: Police of Hồ Chí Minh city

4. EXPERIENCE – part 2 (before then)

Micro Ant company (2011 – June 2012) – Part time job

Position	• Business Analyst • Business Consultant
Highlight	• Successfully completed delivered tasks. • Successfully signed contracts for potential customers.
Task Description	• Analyze and consult customer's business. • Orient business strategy. • Orient software product. • Plan on advertising company's image. • Search and contact potential customers.
Domain – Project/Product	<u>Domains:</u> enterprise management software and website <u>Projects - Products:</u> • Accounting software: Saigon Zoo • Website: Nuong Sua restaurant (nuongsuabbq.com) • Supplies and Warehouse management software: Hoang Long company

FPT Software HCM (2010 – 2011) – Full time job

Position	• Developer • Junior Business Analyst and Presale
Highlight	• Worked at multiple roles. • Worked with multiple Clients: American, Japanese, Vietnamese.
Task Description	• Code and Unit Test. • Analyze and transfer requirement. • Meet with partners.
Domain	<u>Domains:</u> outsourcing and internal product

North America English School – AIAC Company (2008 – 2010)	
Position	Consultant - Team leader
Highlight	• Best consultant of the month: twice. • Best team leader of the month: once. • Average Sales Amount: about 20 contracts per month.
Task Description	• Search and contact customer. • Persuade customer to register English courses. • Consult customer about AIAC School. • Manage, encourage and inspire team members to achieve the sales amount.
Domain	English service

5. EDUCATION & LANGUAGE

Education: graduated from FPT University
- Classification: Excellent (GPA > 8.0)
- Speciality: Information System - Software Engineering
- Course: 2008 – 2012
- Highlights:
  - Excellent Student award (GPA > 8.0): 5 times
  - Ranked 5th – 5th semester (GPA = 8.6)

Language: English and Japanese
- English:
  - TOEFL: >650 (certified by FPT University)
  - TOEIC: >750 (certified by FPT University)
- Japanese: completed primary program

6. EXTRA SKILLS

Art:
- Used to be an underground Singer
  - Learned 1 year in HCMC Musical Academy
  - Round 3 VNIdol 2009
- Be able to compose music/ construct scenario/ do poem (>50 piece)/ write news and short novel

Sport: play Billiards (HCMC billiards youth team member)/ Badminton (Dist 3 team member in High School)/ Soccer/ Table Tennis

7. REFERENCES

Available upon request