

# KIRSTEN ADAMS

M.Ed., M.B.A.

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## Skills

- ✓ Data Analytics
- ✓ Process Improvement
- ✓ Workflow Optimization
- ✓ Lean Organization
- ✓ Operations Management
- ✓ Agile

## Additional

# Technical:

- ✓ Excel Instructor
- ✓ Microsoft Office Suite
- ✓ Pivot Tables
- ✓ Tableau
- ✓ Power BI
- ✓ SOL

## Volunteer work:

- ✓ Community food bank
- ✓ Childcare
- ✓ Regional symphony orchestra

## Personal interests:

- ✓ Puzzles
- ✓ Architecture
- ✓ Games with friends

Diligent product/project manager with expertise spanning 20+ years in education optimization. Established meaningful collaborations through problem-solving, strategic goal setting, data-driven planning, and communication.

# **Experience**

## **Indiana University**

## Bloomington, IN

# August 2012 - Present

July 2019 - Present

# Senior Project Manager

- Led Sponsorship Network of nearly 800 new annual community engagement alliances totaling \$2-3M to effectively impact statewide economic development and in compliance with state standards

- Directed Network of 12 campuses and 211 diverse professionals through continuous improvement, driven by a unified strategic vision through instituted policy & relationship cultivation, resulting in collaborative alignment and efficiencies
- Analyzed raw and real-time Network data across Excel, pivot tables, & Power BI to develop and institute a new strategic framework, shared by individualized dashboard and resulting in greater visibility and cost reduction
- Directed communications strategy for more focused, unified branding and simplified financial processing, resulting in better community partner relationships and prominence for external stakeholders

## Executive Assistant to the Vice President for Engagement May 2013 - June 2019

- Managed product lifecycle for \$8M budget STEP grant, including cross-functional collaboration and financial management, and yielding innovation and talent retention opportunities
- Acted as project manager for 7 successful conferences with 200+ attendees, increasing synergy, collaboration, and strategic alignment across 275+ community partners
- Analyzed and translated disparate data into meaningful structure, translated into 10 published economic impact reports to illustrate IU's annual \$9.9 billion impact
- Acted as product owner for 6 website creation and upgrade projects to promote statewide economic engagement, talent development, and innovation commercialization, resulting in greater coordination

### Executive Recruitment Administrator

August 2012 - May 2013

- Facilitated high-profile executive searches and prioritized multiple initiatives with key responsibilities in communication, data compilation, and drawing key insights, resulting in 8 successful hires

St. David's School Magellan Charter School Raleigh, NC

Raleigh, NC

**Knapp Charter Academy** Grand Rapids, MI

## 7th and 8th Grade Middle School Teacher

August 2000 - June 2012

- Annually, designed 40 instructional units and instructed 70 students per grade
- Chair of Middle School English Dept, Ownership of the KCA Mentorship program, Supervised CMU student teacher
- Awarded Michigan and North Carolina Teacher's High Student Growth Distinctions

## Education

# Indiana University, Kelley School of Business, Bloomington, IN

May 2023

Master of Business Administration, Concentration: Business Analytics

Awarded winning team: 2021 MBA Data Jam Contest in Tableau; Kelley Merit Scholarship

## Western Michigan University, Kalamazoo, MI

**April 2005** 

Master of Arts in Educational Leadership

Summa cum laude; Curriculum Engagement: Personnel Administration, Systems Thinking

## Calvin University, Grand Rapids, MI

April 2000

Bachelor of Arts in Education, Math & Language Arts

University Merit Scholarships; UK: English Language by Rail; Gospel Choir