



INVOICE #: 092-R585345-705

2630 Elm Hill Pike Suite 350  
Nashville, TN 37214  
Attn: PRGX Audit Dept.

HORMEL FINANCIAL SER  
PO BOX 93624  
  
CHICAGO, IL 606733624

Vendor #: C00775  
Date: 8/18/2016  
Source: QUALITY FOOD CENTER  
Year: 2015

CLAIM NUMBER: 092-R585345-705  
CLAIM CODE: 53001

CLAIM AMOUNT: **\$857.04**

**TO DEDUCT FOR:** This total is for insufficient contract dates. KATS deal dates are set to cover warehouse movement to the stores during all days of reduced price performance plus seven days before (14 days Fred Meyer & Peyton). The first receipt at the new lower list cost was 1/3/16 so the larger KATS Allowance of \$16.56/cs was due through 1/3/16. The \$4.80/cs difference (\$16.56-11.76 billed beginning 12/27/15) is due from 12/27/15-1/3/16. The reduced retail price didn't begin until 12/26/15 so the \$16.56/cs was due beginning 12/19/15. The movement from 12/16/15-12/18/15 was deducted from the claim total. Per the 'Actual Performance' dates noted above, additional days are due to properly align the KATS allowance with the actual performance period.

See attached detail

This chargeback was generated in accordance with Kroger Co. Enterprise Guidelines. If you agree with this chargeback or feel that this chargeback is in error, please provide your approval or dispute documentation by posting your comments and supporting documentation to ClaimTrax (ClaimTrax.prgx.com).

If you are not set up to use the free web based archival system, for Post Audit claim backup and correspondence, please call 615-209-7033 or email (kroger.east @prgx.com) to request access.

Billed By: Audit Dept. (615) 209-7033 Fax (855) 611-1805

For Office Use Only

# KATS ALLOWANCE DUE ON OFFER # 019265

VENDOR C00775 HORMEL FINANCIAL SER  
CONTRACT 019265

BILLING AMOUNT: \$857.04  
DIVISION: 705

OFFER DATES			CLAIM DATES		
	BEGIN	END		BEGIN	END
DEAL DATES:	12/16/2015	12/26/2015	DATES CLAIMED:	12/19/2015	1/3/2016
PERFORMANCE DATES:	12/23/2015	12/26/2015	ACTUAL PERFORMANCE:	12/26/2015	1/3/2016

KLN	UPC	PK	SZ	DESC	LIST	MVMT QTY	BILLED QTY	DIFF QTY	RATE	TOTAL DUE	BILLED	EXTENSION
21294	3760044609	12	12 OZ	HRML NATCHC BACON	62.64	182 *	0	182	4.8000	873.60	0.00	873.60
21294	3760044609	12	12 OZ	HRML NATCHC BACON	62.64	47 *	48	-1	16.5600	778.32	794.88	-16.56
						229	48	181		\$1,651.92	\$794.88	\$857.04

CODE	COMMENT	TOTAL DUE BY CODE	PREVIOUS BILLINGS			
53001	This total is for insufficient contract dates. KATS deal dates are set to cover warehouse movement to the stores during all days of reduced price performance plus seven days before (14 days Fred Meyer & Peyton). The first receipt at the new lower list cost was 1/3/16 so the larger KATS Allowance of \$16.56/cs was due through 1/3/16. The \$4.80/cs difference (\$16.56-11.76 billed beginning 12/27/15) is due from 12/27/15-1/3/16. The reduced retail price didn't begin until 12/26/15 so the \$16.56/cs was due beginning 12/19/15. The movement from 12/16/15-12/18/15 was deducted from the claim total. Per the 'Actual Performance' dates noted above, additional days are due to properly align the KATS allowance with the actual performance period.	\$857.04	INV DATE	INV NO	INV AMT	
			12/21/2015	092-A695157-705	\$264.96	
				12/28/2015	092-A698271-705	\$529.92
						\$794.88
		\$857.04				

Vendor <u>Hormel</u> <span style="float: right;">New <input type="checkbox"/></span> Billing Address _____ <span style="float: right;">Revised <input type="checkbox"/></span> _____ <span style="float: right;">Canceled <input type="checkbox"/></span> _____ Phone _____ Email <u>pccampbell@hormel.com</u>					<b style="color: red; font-size: 1.2em;">K-705-015 QFC Seattle</b>														
TradePoint Contract # 019265 Requested Performance: <b>Sales Plan</b> Performance Dates: 12/23/2015 to 12/26/2015  Mfr Offer # _____					<b>Contract Detail</b> <div style="display: flex; justify-content: space-between;"> <span><b>KATS</b></span> <span>12/16/2015 - 12/26/2015</span> <span>Per Case (C)</span> </div>														
<i>The undersigned affirms that he is a duly authorized representative of this vendor authorized to bind the vendor to this promotion, that this promotion is offered to all competition on an equally proportional basis, and that this is a binding obligation upon the vendor.</i>  <div style="display: flex; justify-content: space-between;"> <span><u>Rebecca Campbell</u> <i>Vendor Representative Signature</i></span> <span>Date _____</span> </div> <div style="display: flex; justify-content: space-between; margin-top: 10px;"> <span><u>Bill Brady</u> <i>Category Manager Signature</i></span> <span>Date _____</span> </div>					<b>PRICE STRAT CONTRACT:</b> KP12 Week 3 Sales Plan (MEGA EVENT) for Natural Choice Bacon. SRP \$4.49 There is a one week pre-ship for all locations other than Fred Meyer which receives a 2 week pre-ship. DUE TO PRICE DECREASE EFF 12/27/15 A SEPARATE CONTRACT WIL					<b>Stores</b> <input type="checkbox"/> All Stores <input type="checkbox"/> List Stores					(Office Use Only)  Promo Period _____ Cash Control # _____ Amt of Contract _____ Accounting # _____ Acct Audit By _____ Phone Number _____				
					<b>KATS</b>		<b>Per Unit Offer Analysis</b>												
Case/Cons UPC	Pack / Size	Item Description	PO Vendor #	Line Number	Allowance Amount	Allowance Amount	Regular Cost	Regular Retail	Reg MU%	All Allow	Net Cost	SRP	Promo MU %	Deal %					
0003760044609/ 0003760044595	12/12 OZ	HRML NATCHC BACON			\$16.560	C \$0.000	5.220	7.990	34.67	1.430	3.790	4.49	15.59	27.39					

## Deal Dialog History for Offer #: 019265

<b>Offer #:</b>	019265	<b>Vendor Tracking Number:</b>	
<b>Retailer:</b>	00 Kroger Coordinated	<b>Vendor :</b>	Hormel
		<b>Manufacturer:</b>	Hormel

Status Date	By Whom	Deal Status	Comment
12/10/2015	JS for Bill Brady - 00 Kroger Coordinated Divisions	Processed	This deal was already exported to EDI.
12/10/2015	JS for Bill Brady - 00 Kroger Coordinated Divisions	Processed	
12/10/2015	JS for Bill Brady - 00 Kroger Coordinated Divisions	Assigned	This deal was already exported to ESP.
12/7/2015	Rebecca Campbell - Hormel	Resubmitted	Hormel Black Label & Natural Choice Bacon P12W3 contacts - Mega Event contracts covering period before bacon cost decrease to net to same cost across entire event
11/24/2015	JS for Bill Brady - 00 Kroger Coordinated Divisions	Modified	due to cost decrease
11/11/2015	EDI Export	Processed	Auto Processed on 11/11/2015
11/11/2015	Kroger ESP Extract Job	Assigned	Auto Assigned after export to Kroger ESP - Batch# 41019
11/11/2015	JS for Bill Brady - 00 Kroger Coordinated Divisions	Accepted	
10/23/2015	Rebecca Campbell - Hormel	Resubmitted	Dates adjusted to reflect start date of KP12 Week 3; also adjusted allowances and net cost.
10/22/2015	JS for Bill Brady - 00 Kroger Coordinated Divisions	Modified	per your request
9/16/2015	Rebecca Campbell - Hormel	Submitted	Hormel Black Label & Natural Choice Bacon P12W4-P13W1 Mega Event contracts

## DAILY POINT OF SALES SUMMARY

UPC\_Code: 0003760044595  
 Description: HRML NATCHC BACON

Week	Date	Avg Retail	Scan Qty	
45	12/12/15	8.99	45	
46	12/13/15	8.88	58	
46	12/14/15	8.72	34	
46	12/15/15	8.09	30	
46	12/16/15	9.25	27	
46	12/17/15	8.46	36	
46	12/18/15	9.05	39	
46	12/19/15	9.00	49	
47	12/20/15	9.79	61	
47	12/21/15	9.79	58	
47	12/22/15	9.70	59	
47	12/23/15	9.61	115	
47	12/24/15	9.79	129	
47	12/25/15	9.79	7	
47	12/26/15	4.68	152	PerfDate
48	12/27/15	4.64	194	PerfDate
48	12/28/15	4.75	156	PerfDate
48	12/29/15	4.73	154	PerfDate
48	12/30/15	4.51	218	PerfDate
48	12/31/15	4.68	285	PerfDate
48	01/01/16	4.74	155	PerfDate
48	01/02/16	4.64	211	PerfDate
49	01/03/16	4.63	234	PerfDate
49	01/04/16	4.62	189	
49	01/05/16	4.55	225	
49	01/06/16	4.59	207	
49	01/07/16	4.55	168	
49	01/08/16	4.63	239	
49	01/09/16	4.62	323	
50	01/10/16	4.73	249	
50	01/11/16	4.52	187	
50	01/12/16	4.56	181	
50	01/13/16	9.31	20	
50	01/14/16	9.79	29	
50	01/15/16	9.79	33	
50	01/16/16	9.79	46	
51	01/17/16	9.79	38	

Total Perf Qty Upc # 0003760044595

0

# AD Plan Grouping for Selected Items

705

WEEK ENDING	CON UPC	ITEM DESCRIPTION	REG COST	AD COST	NET CASE COST	REG RETAIL	AD RETAIL	AD RETAIL DESC.	AD MARGIN PCT
START DATE: 12/23/2015    END DATE: 1/12/2016    PERFORMANCE DATES						PROMO DESC: MEGA ITEMS    Hormel Natural Choice Bacon    12 oz    \$4.99			
PD: 12    WEEK: 04    YEAR WEEK: 48    12/23/2015 TO 1/12/2016						DISPLAY    NO DISPLAY			
CATEGORY MGR: All    Manage						AD INFO:    Display - Not Featured			
AD GROUP    46730978    GROUP DESCRIPTION    HORMEL NATURAL CHOICE BACON						COMMENTS			
01/05/16	0003760044595	12 12 OZ    HRML NATCHC BACON	5.22	3.24	39.116	9.79	4.99	1 for 4.99	0.35
01/05/16	0003760048761	12 12 OZ    HRML BACON NAT CHC CHRYW	5.22	3.24	39.116	9.79	4.99	1 for 4.99	0.35

# Daily Movement By UPC

WH	UPC	KLN	DATE	WH Movement
015	0003760044609	21294	12/19/2015	3
015	0003760044609	21294	12/20/2015	6
015	0003760044609	21294	12/21/2015	7
015	0003760044609	21294	12/22/2015	9
015	0003760044609	21294	12/23/2015	7
015	0003760044609	21294	12/24/2015	0
015	0003760044609	21294	12/25/2015	0
015	0003760044609	21294	12/26/2015	15
015	0003760044609	21294	12/27/2015	22
015	0003760044609	21294	12/28/2015	22
015	0003760044609	21294	12/29/2015	26
015	0003760044609	21294	12/30/2015	19
015	0003760044609	21294	12/31/2015	29
015	0003760044609	21294	1/1/2016	29
015	0003760044609	21294	1/2/2016	10
015	0003760044609	21294	1/3/2016	25
Total for Whse			015	229
Total for Upc # 3760044609				229

# Receipt Listing Report

Div: 015

004099 HORMEL FINANCIAL SER

Corp Vnd Nbr: K0250391

UPC 0003760044609 KLN: 21294 12 / 12 OZ HRML NATCHC BACON

Newltm N VMI\_FLAG: Y

PODt:	RcvDt:	PO#	Inv #:	POQty	RcvQty	PayLst	PayOi	PayBb	Net Cost
6/23/2015	6/28/2015	33369	051303837	72	72	50.64	0.51		4.18
6/29/2015	7/5/2015	35911	051305590	24	24	50.64	0.51		4.18
7/7/2015	7/12/2015	38200	051307280	36	36	50.64	0.51		4.18
7/14/2015	7/19/2015	40405	051309037	108	108	50.64	0.51		4.18
7/21/2015	7/26/2015	42913	051310846	252	252	50.64	0.51		4.18
7/28/2015	8/2/2015	45190	051312587	84	84	50.64	0.51		4.18
8/4/2015	8/9/2015	47558	051314452	48	48	50.64	0.51		4.18
8/18/2015	8/23/2015	52263	051318018	216	216	50.64	0.51		4.18
8/25/2015	8/30/2015	54849	051319953	144	144	50.64	0.51		4.18
9/1/2015	9/7/2015	57184	051321863	168	168	50.64	0.51		4.18
9/8/2015	9/13/2015	59874	051323643	168	168	50.64	0.51		4.18
9/15/2015	9/20/2015	61872	051325470	48	48	57.84	0.58		4.77
9/22/2015	9/27/2015	64132	051327360	84	84	57.84	0.58		4.77
9/28/2015	10/4/2015	66528	051329298	24	24	57.84	0.58		4.77
10/6/2015	10/11/2015	68858	051331118	24	24	62.64	0.63		5.17
10/20/2015	10/25/2015	73577	051334920	168	168	62.64	0.63		5.17
10/27/2015	11/2/2015	76021	051336915	168	168	62.64	0.63		5.17
11/3/2015	11/8/2015	78533	051338794	84	84	62.64	0.63		5.17
11/10/2015	11/15/2015	81007	051340861	84	84	62.64	0.63		5.17
11/17/2015	11/22/2015	83495	051342785	144	144	62.64	0.63		5.17
12/1/2015	12/6/2015	88309	051346505	84	84	62.64	0.63		5.17
12/8/2015	12/13/2015	90851	051348330	336	336	62.64	0.63		5.17
12/15/2015	12/20/2015	93306	051350210	456	456	62.64	0.63		5.17
12/18/2015	12/28/2015	93310	051352017	168	168	62.64	0.63		5.17
12/28/2015	1/3/2016	95754	051353402	252	252	57.84	0.58		4.77
1/5/2016	1/10/2016	12836	051354982	84	84	57.78	0.58		4.77
1/26/2016	1/31/2016	20165	051360353	396	396	57.78	0.58		4.77
2/9/2016	2/14/2016	24848	051363748	168	168	57.78	0.58		4.77
3/1/2016	3/6/2016	32089	051369257	168	168	57.78	0.58		4.77
3/8/2016	3/13/2016	34455	051371144	252	252	57.78	0.58		4.77
3/22/2016	3/27/2016	39250	051374787	204	204	57.84	0.58		4.77
3/29/2016	4/3/2016	41607	051376500	108	108	62.64	0.63		5.17
4/5/2016	4/10/2016	43934	051378273	24	24	62.64	0.63		5.17
4/12/2016	4/17/2016	46388	051380037	204	204	62.64	0.63		5.17
4/19/2016	4/24/2016	48847	051381812	192	192	62.64	0.63		5.17
5/10/2016	5/15/2016	56445	051387196	168	168	62.64	0.63		5.17
5/17/2016	5/22/2016	58814	051389047	168	168	62.64	0.63		5.17
5/24/2016	5/29/2016	61346	051390931	132	132	58.38	0.63		4.81