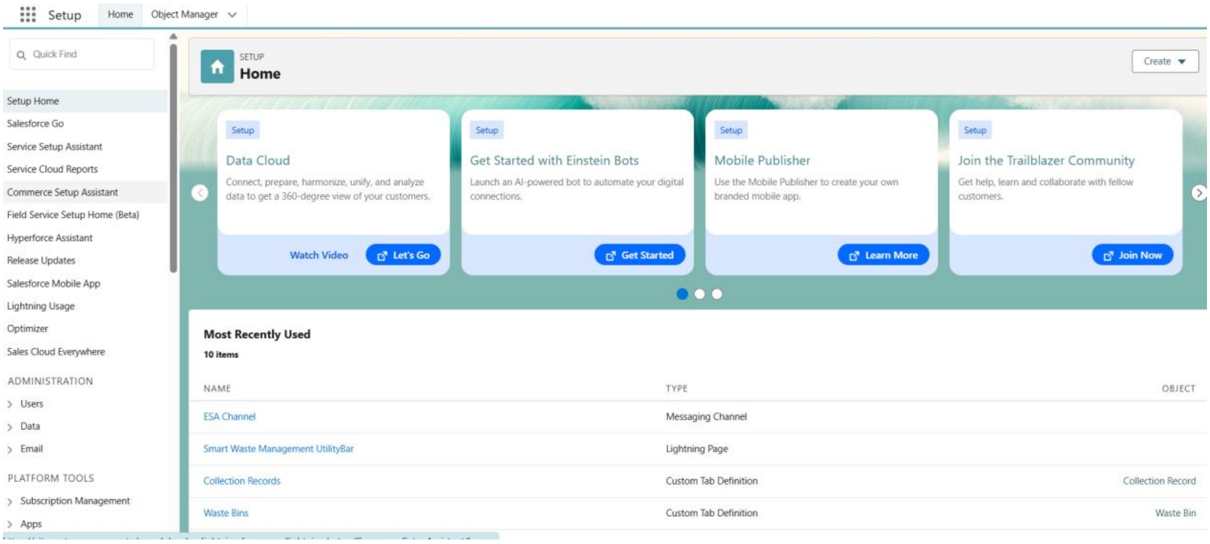
Smart Waste Management Tracker – Salesforce Project

Phase 10 – Final Presentation & Demo Day

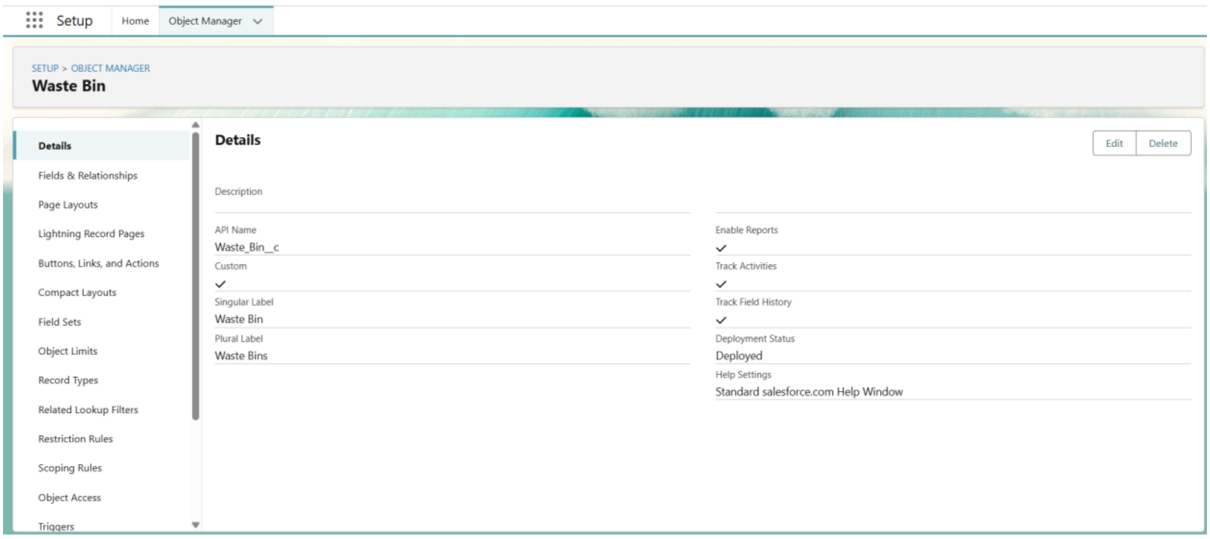
Goal

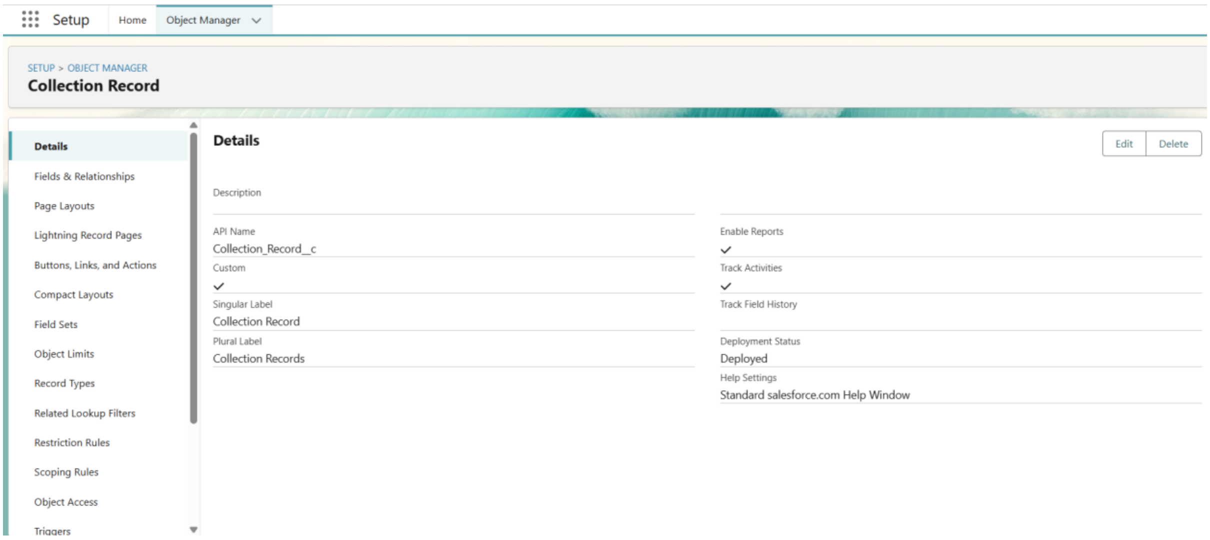
- Showcase the complete Salesforce implementation.
- Demonstrate functionality, automation, reports, dashboards, and data management.
- Collect feedback and prepare handoff documentation.

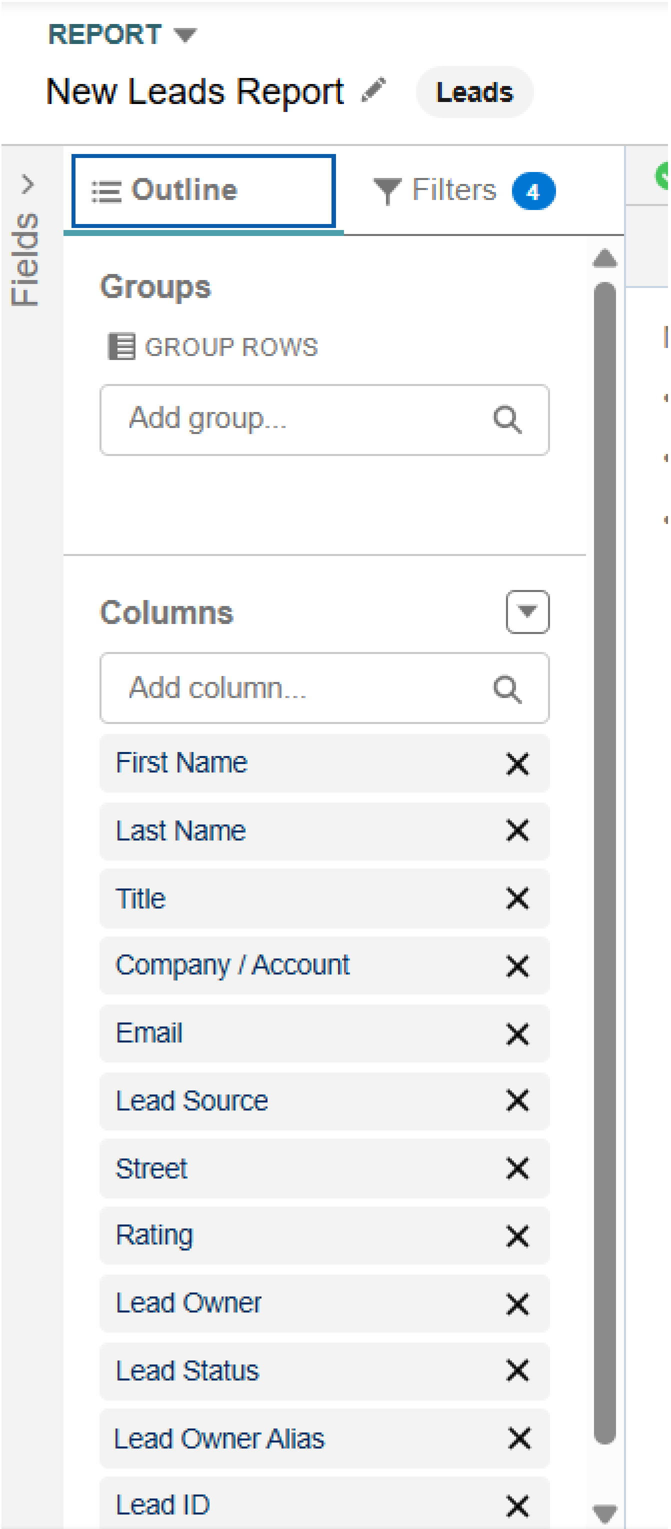


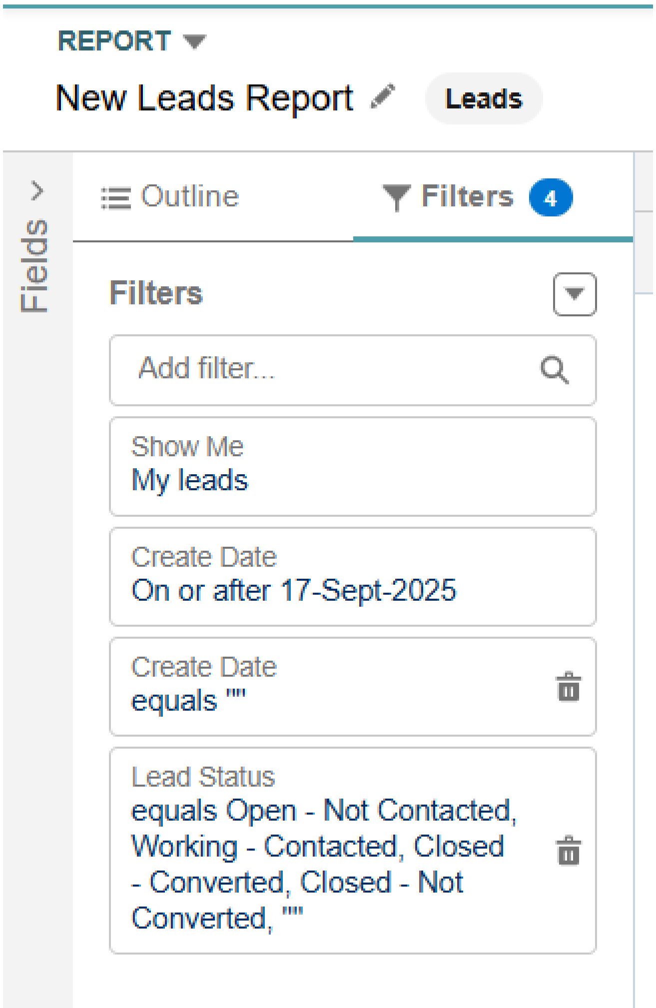
Step 1: Prepare Demo Data

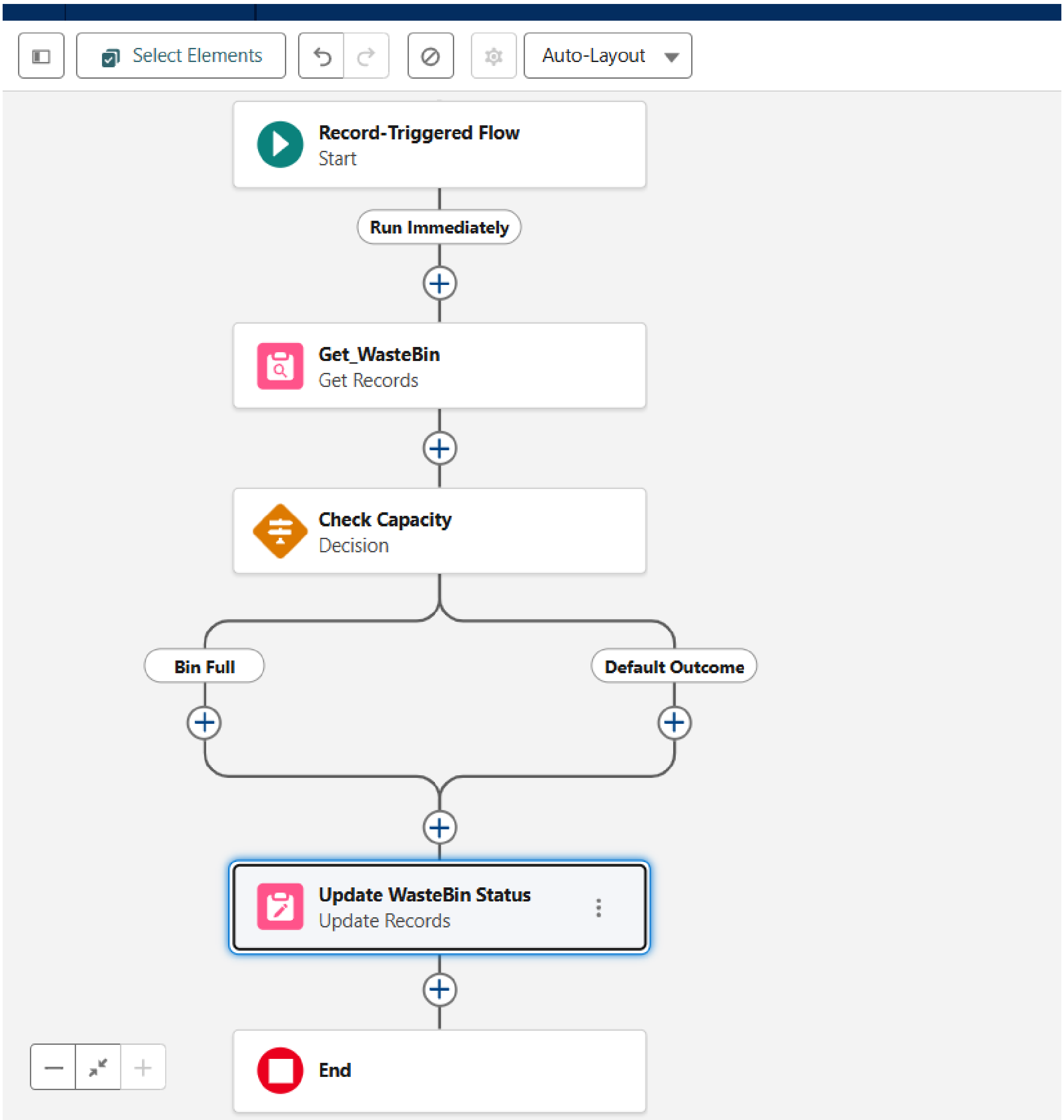
- Add sample Leads, Accounts, Properties, Waste Bins, Collection Records, etc.
- Ensure all automation (Flows, Workflows, Apex Triggers) is working as expected.
- Verify reports and dashboards reflect the sample data correctly.

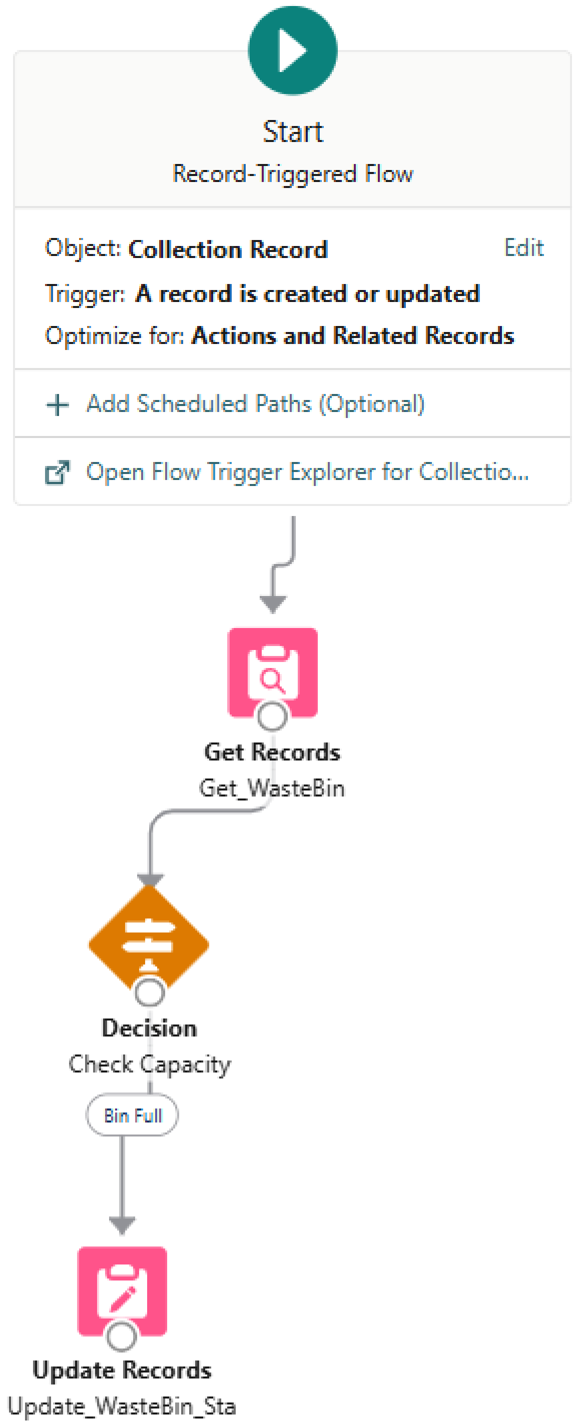


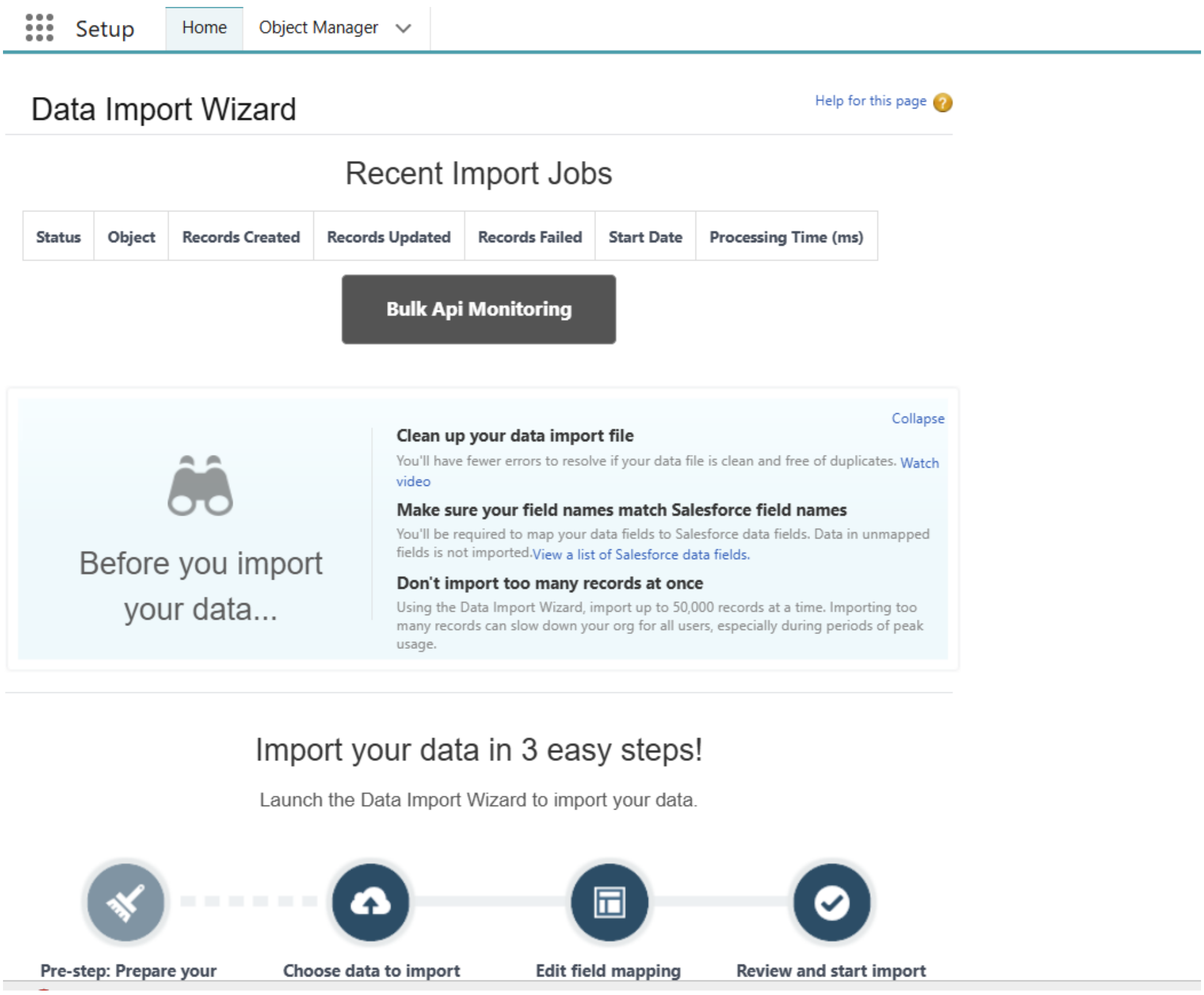

Setup
Home
Object Manager
SETUP > OBJECT MANAGER
Collection Record
Details
Fields & Relationships
Page Layouts
Lightning Record Pages
Buttons, Links, and Actions
Compact Layouts
Field Sets
Object Limits
Record Types
Related Lookup Filters
Restriction Rules
Scoping Rules
Object Access
Triggers
Details
Edit
Delete
Description
API Name
Collection_Record__c
Custom
Singular Label
Collection Record
Plural Label
Collection Records
Enable Reports
Track Activities
Track Field History
Deployment Status
Deployed
Help Settings
Standard salesforce.com Help Window

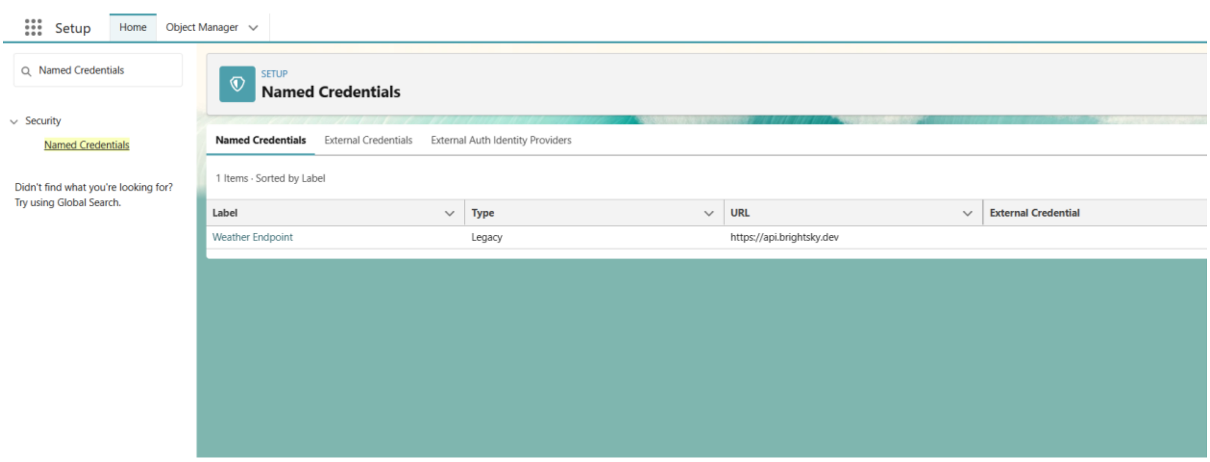

REPORT
New Leads Report
Leads
Fields
Outline
Filters
4
Groups
GROUP ROWS
Add group...
Columns
Add column...
First Name
Last Name
Title
Company / Account
Email
Lead Source
Street
Rating
Lead Owner
Lead Status
Lead Owner Alias
Lead ID


REPORT
New Leads Report
Leads
Fields
Outline
Filters 4
Filters
Add filter...
Show Me
My leads
Create Date
On or after 17-Sept-2025
Create Date
equals ""
Lead Status
equals Open - Not Contacted, Working - Contacted, Closed - Converted, Closed - Not Converted, ""


Select Elements
Auto-Layout
Record-Triggered Flow
Start
Run Immediately
Get_WasteBin
Get Records
Check Capacity
Decision
Bin Full
Default Outcome
Update WasteBin Status
Update Records
End


Start
Record-Triggered Flow
Object: Collection Record
Edit
Trigger: A record is created or updated
Optimize for: Actions and Related Records
Add Scheduled Paths (Optional)
Open Flow Trigger Explorer for Collectio...
Get Records
Get_WasteBin
Decision
Check Capacity
Bin Full
Update Records
Update_WasteBin_Sta

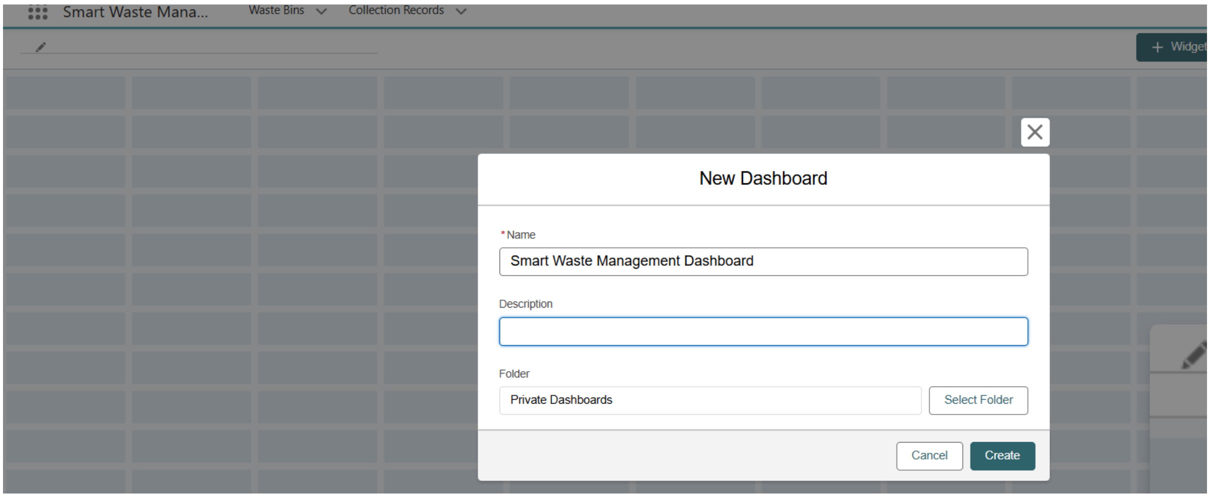


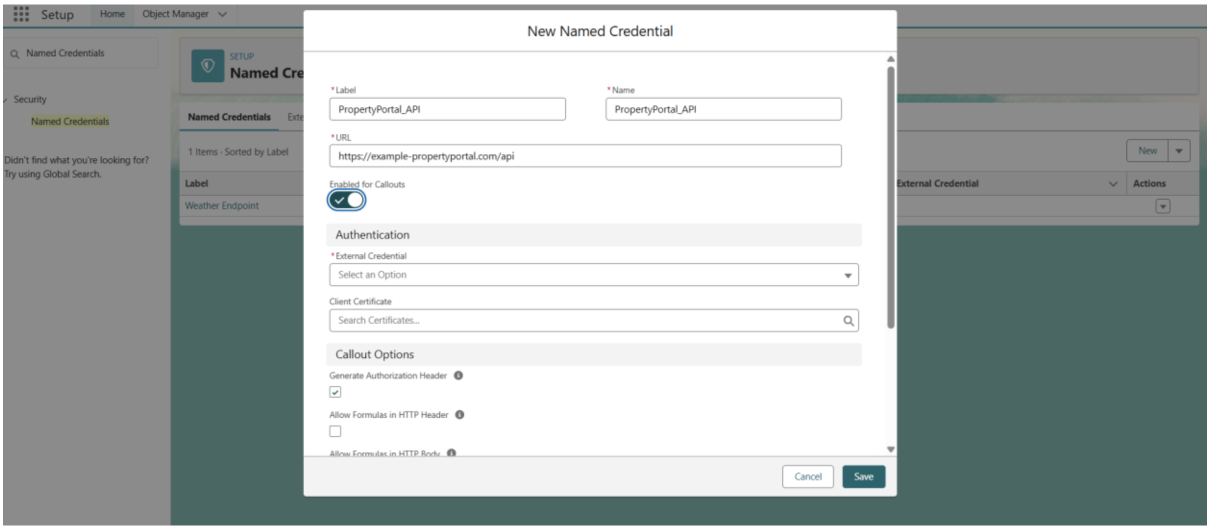


Step 2: Test Key Features

- Lead capture, assignment, and qualification (Property Portal scenario).
- Property management: record creation, visit scheduling, status updates.
- Waste Management Tracker: bin status updates, collection automation.
- Dashboards: Bar, Pie, Table, Funnel charts update dynamically.

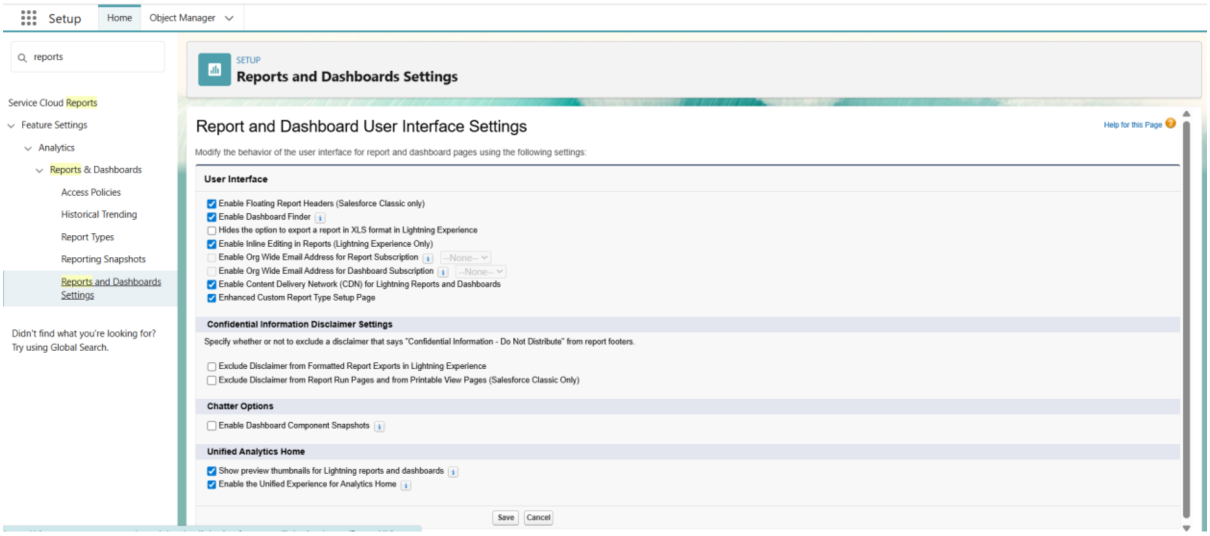
- Reports: Run summary, matrix, and joined reports to verify correctness.

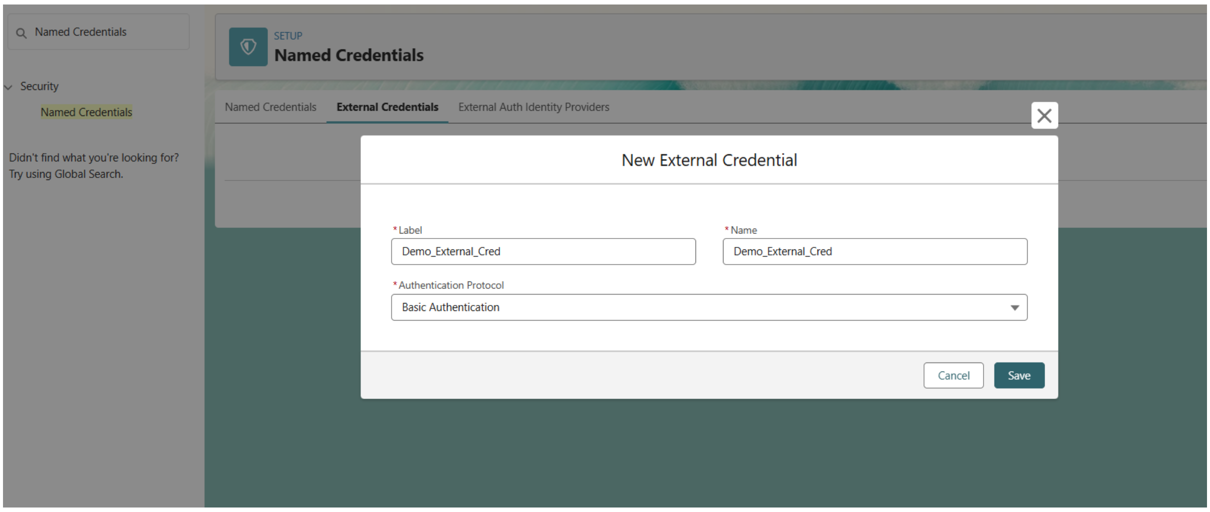




Step 3: Demo Walkthrough

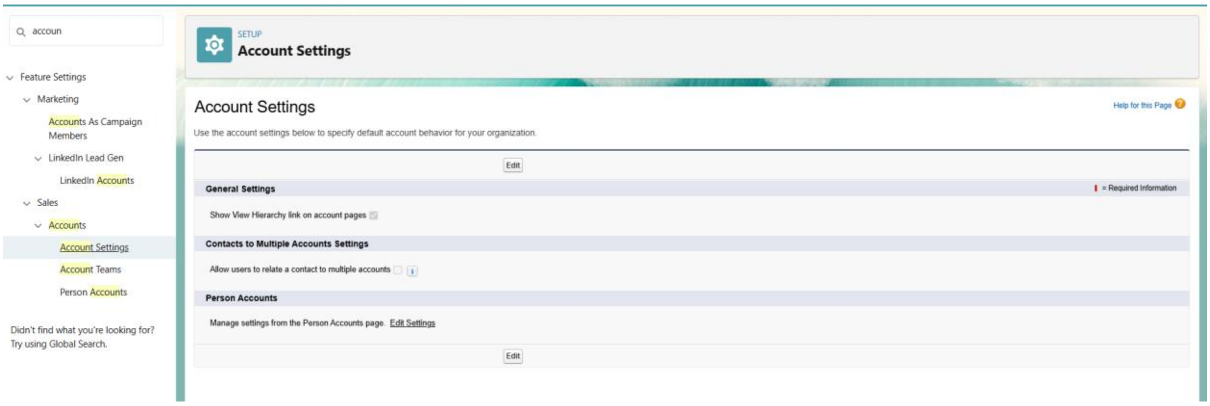
- Login as a sample user (Sales Agent / Property Manager / Collection Manager).
- Show navigation through objects, record creation, automation in action.
- Highlight dashboards and reports for quick decision-making.
- Explain role-based access and security settings.

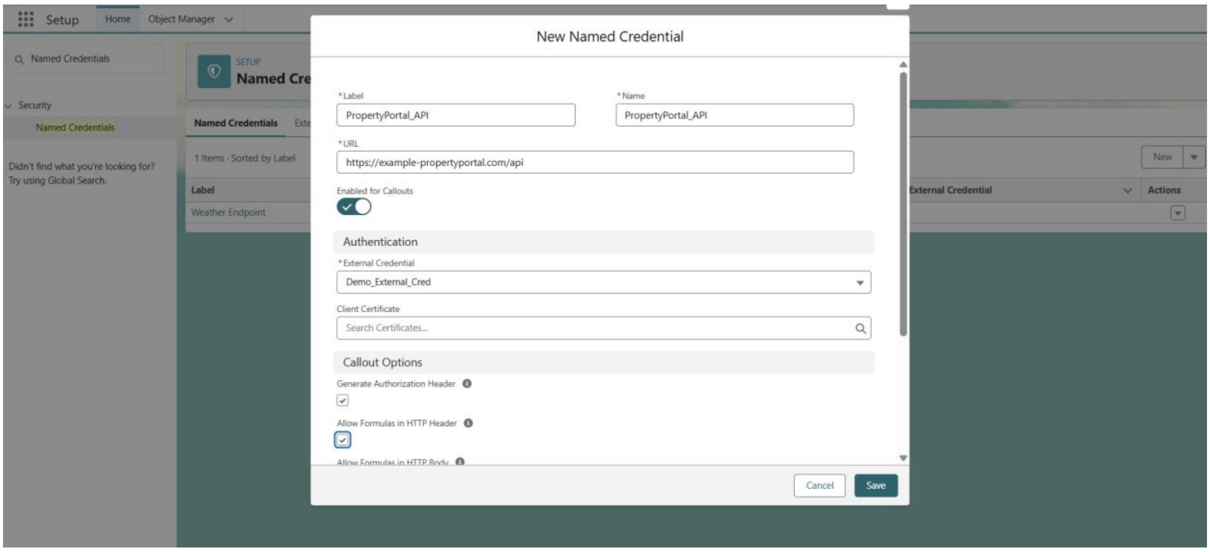




Step 4: Feedback Collection

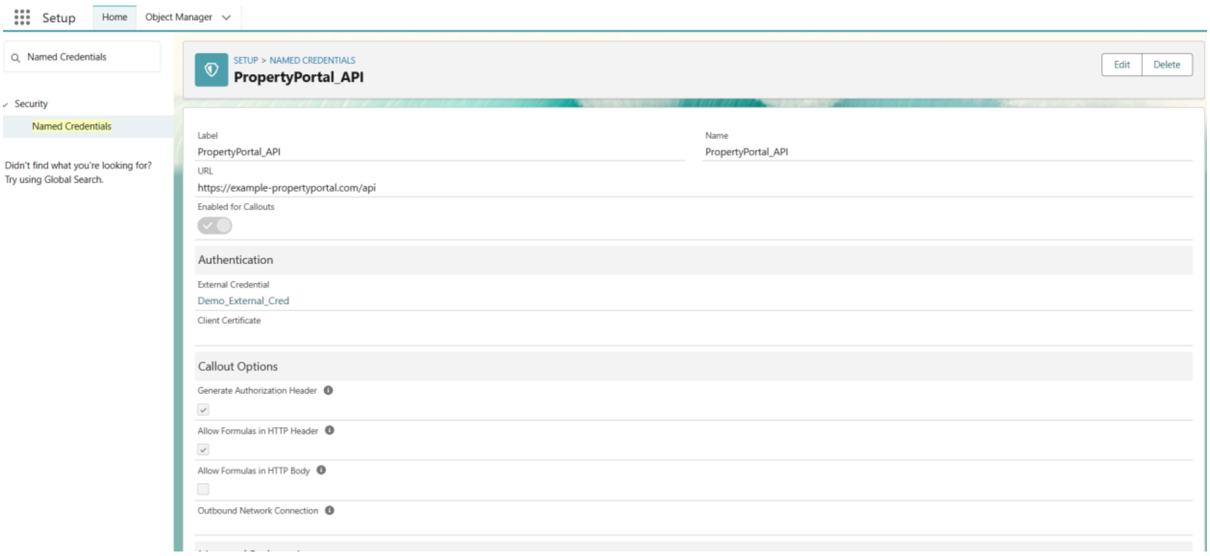
- Collect stakeholder or instructor feedback on functionality and UI.
- Note issues or suggestions for future improvements.





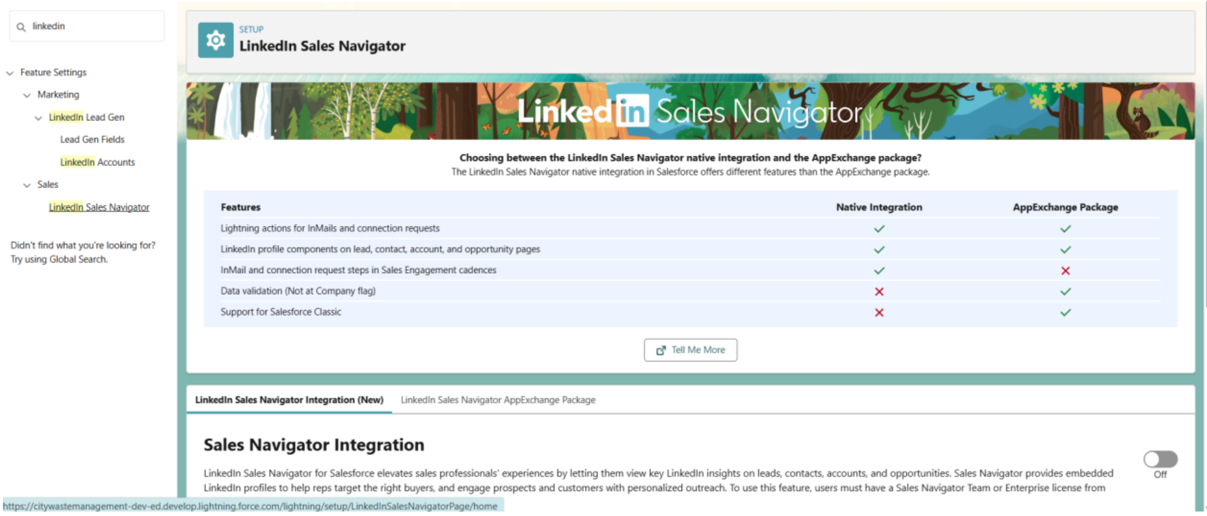
Step 5: Handoff Documentation

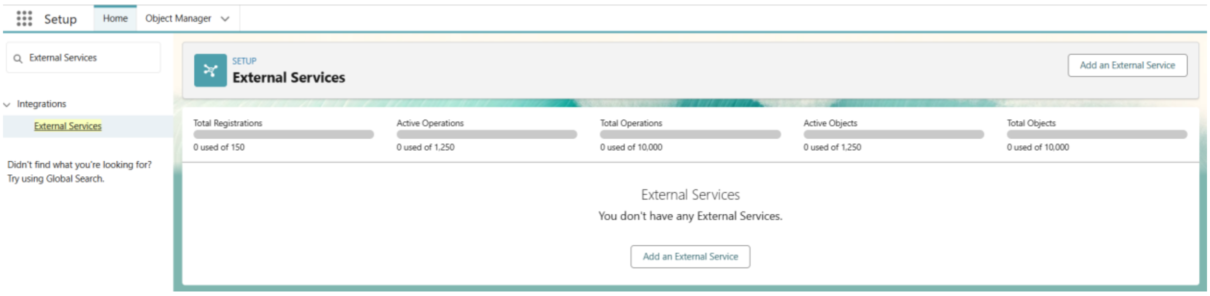
- Include:
  - Project summary and goals
  - List of objects, fields, relationships
  - Automation (Flows, Process Builders, Triggers)
  - Reports and Dashboards
  - Sample data snapshots
- Optional: link to Salesforce Sandbox / screenshots for portfolio.



Step 6: Portfolio / LinkedIn Showcase

- Summarize project achievements.
- Highlight Salesforce features implemented.
- Include screenshots or screen recordings.





Expected Outcome

- Stakeholders can see end-to-end workflow.
- Project features, reports, dashboards, and automation are validated.
- Documentation ready for handoff or portfolio showcase.