

Lab 2

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Assignment 2. Decision trees and logistic regression for bank marketing

Question 1:

Import the data to R, remove variable “duration” and divide into training/validation/test as 40/30/30: use data partitioning code specified in Lecture 2a.

```
data = read.csv2("bank-full.csv", stringsAsFactors = TRUE)
#2.1
data = subset(data, select = -c(duration))
n <- dim(data)[1]
set.seed(12345)
id <- sample(1:n, floor(n*0.4))
train <- data[id,]

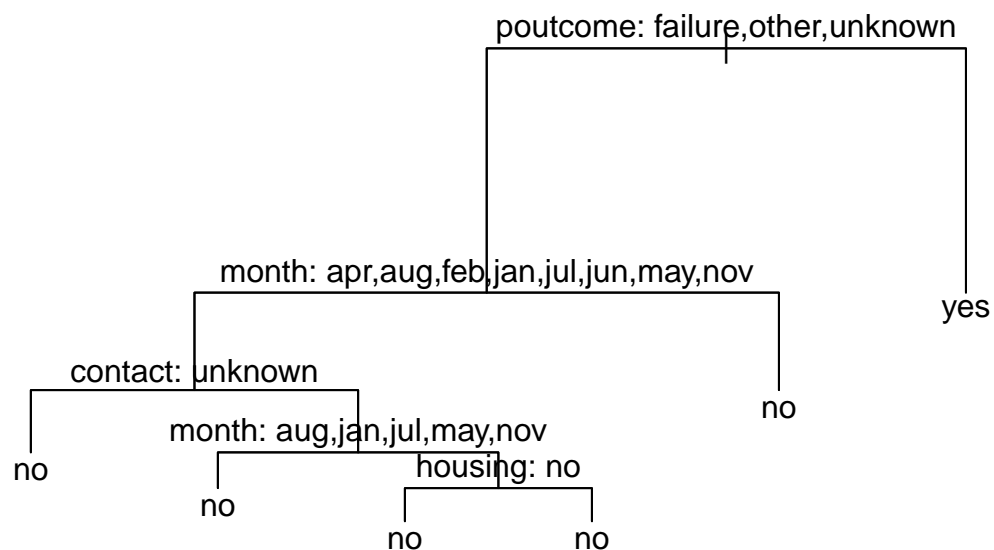
id1 <- setdiff(1:n, id)
set.seed(12345)
id2 <- sample(id1, floor(n*0.3))
validation <- data[id2,]

id3 <- setdiff(id1, id2)
test <- data[id3,]
```

Question 2:

Fit decision trees to the training data so that you change the default settings one by one (i.e. not simultaneously): a. Decision Tree with default settings. b. Decision Tree with smallest allowed node size equal to 7000. c. Decision trees minimum deviance to 0.0005. and report the misclassification rates for the training and validation data. Which model is the best one among these three? Report how changing the deviance and node size affected the size of the trees and explain why.

```
## [1] "Default settings trees, Training missclassification:0.104844061048441"
## [1] "Default settings trees, Validation missclassification:0.109267861092679"
```

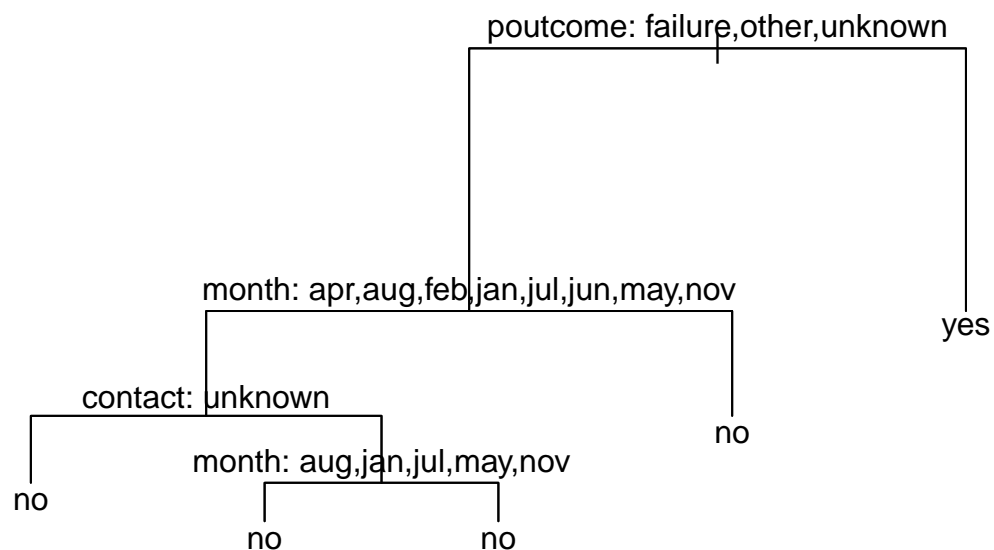


```

##
## Classification tree:
## tree(formula = y ~ ., data = train)
## Variables actually used in tree construction:
## [1] "poutcome" "month"    "contact"  "housing"
## Number of terminal nodes: 6
## Residual mean deviance: 0.6022 = 10890 / 18080
## Misclassification error rate: 0.1048 = 1896 / 18084

## [1] "Smallest allowed node size trees, Training missclassification:0.104844061048441"
## [1] "Smallest allowed node size trees, Validation missclassification:0.109267861092679"

```



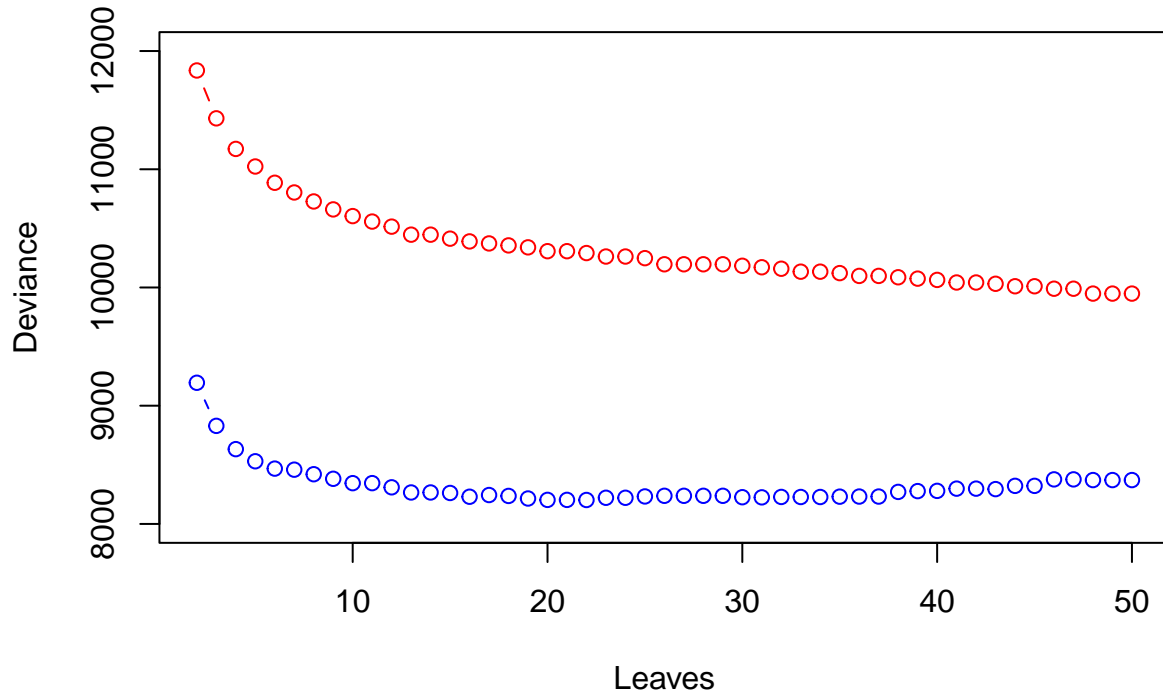
```

##
## Classification tree:
## tree(formula = y ~ ., data = train, minsize = 7000)
## Variables actually used in tree construction:
## [1] "poutcome" "month"    "contact"
## Number of terminal nodes: 5
## Residual mean deviance: 0.6097 = 11020 / 18080
## Misclassification error rate: 0.1048 = 1896 / 18084

## [1] "Deviance trees, Training missclassification:0.0940057509400575"
## [1] "Deviance trees, Validation missclassification:0.111922141119221"

```


and which variables seem to be most important for decision making in this tree. Interpret the information provided by the tree structure (not everything but most important findings).



```
## node), split, n, deviance, yval, (yprob)
##      * denotes terminal node
##
##      1) root 18084 12850.00 no ( 0.88576 0.11424 )
##          2) poutcome: failure,other,unknown 17468 11030.00 no ( 0.90422 0.09578 )
##              4) month: apr,aug,feb,jan,jul,jun,may,nov 16828 9772.00 no ( 0.91520 0.08480 )
##                  8) contact: unknown 5130 1599.00 no ( 0.96374 0.03626 )
##                      16) month: jul,jun,may 5074 1502.00 no ( 0.96610 0.03390 ) *
##                          17) month: apr,aug,feb,jan,nov 56 62.98 no ( 0.75000 0.25000 ) *
##                              9) contact: cellular,telephone 11698 7914.00 no ( 0.89391 0.10609 )
##                                  18) month: aug,jan,jul,may,nov 9284 5503.00 no ( 0.91265 0.08735 )
##                                      36) pdays < 383.5 9246 5373.00 no ( 0.91510 0.08490 )
##                                          72) age < 60.5 9097 5107.00 no ( 0.91920 0.08080 )
##                                              144) day < 27.5 7670 4588.00 no ( 0.91147 0.08853 )
##                                                  288) age < 29.5 754 637.10 no ( 0.85013 0.14987 )
##                                                      576) month: jan,jul,may 681 528.00 no ( 0.86931 0.13069 ) *
##                                                          577) month: aug,nov 73 92.46 no ( 0.67123 0.32877 ) *
##                                                              289) age > 29.5 6916 3918.00 no ( 0.91816 0.08184 )
##                                                                  578) balance < 1493 5180 2635.00 no ( 0.92973 0.07027 )
##                                                                      1156) month: aug,jul,may,nov 5164 2596.00 no ( 0.93087 0.06913 ) *
##                                                                          1157) month: jan 16 21.93 no ( 0.56250 0.43750 ) *
##                                                                              579) balance > 1493 1736 1249.00 no ( 0.88364 0.11636 ) *
##                                                                                  145) day > 27.5 1427 472.40 no ( 0.96076 0.03924 )
```

```

##          290) pdays < 184.5 1308    462.50 no ( 0.95719 0.04281 )
##          580) pdays < 80.5 1277    402.60 no ( 0.96319 0.03681 ) *
##          581) pdays > 80.5 31      37.35 no ( 0.70968 0.29032 ) *
##          291) pdays > 184.5 119      0.00 no ( 1.00000 0.00000 ) *
##          73) age > 60.5 149    190.10 no ( 0.66443 0.33557 ) *
##          37) pdays > 383.5 38     47.40 yes ( 0.31579 0.68421 ) *
##          19) month: apr,feb,jun 2414 2262.00 no ( 0.82187 0.17813 )
##          38) housing: no 1123 1321.00 no ( 0.72484 0.27516 )
##          76) day < 9.5 691    668.20 no ( 0.81187 0.18813 )
##          152) month: feb 505    364.20 no ( 0.88317 0.11683 ) *
##          153) month: apr,jun 186    247.30 no ( 0.61828 0.38172 ) *
##          77) day > 9.5 432    586.10 no ( 0.58565 0.41435 ) *
##          39) housing: yes 1291    803.20 no ( 0.90627 0.09373 )
##          78) day < 20.5 1210    655.90 no ( 0.92314 0.07686 )
##          156) month: apr,feb 1154    565.70 no ( 0.93328 0.06672 ) *
##          157) month: jun 56     67.01 no ( 0.71429 0.28571 ) *
##          79) day > 20.5 81     104.40 no ( 0.65432 0.34568 ) *
##          5) month: dec,mar,oct,sep 640 852.70 no ( 0.61562 0.38438 ) *
##          3) poutcome: success 616 806.40 yes ( 0.36201 0.63799 )
##          6) pdays < 94.5 170    185.50 yes ( 0.23529 0.76471 ) *
##          7) pdays > 94.5 446    603.90 yes ( 0.41031 0.58969 )
##          14) job: admin.,blue-collar,entrepreneur,services,technician 213 295.20 no ( 0.50704 0.49296 )
##          15) job: housemaid,management,retired,self-employed,student,unemployed,unknown 233 292.80 no ( 0.50704 0.49296 )

```

Answer: For bias-variance trade off, it can be seen x-axis as model complexity. For higher number of leaves, the model get more complex. Deviance, is defined as measure of goodness of fit and can be used as an error. As model gets more complex, the deviance decreases. Although, it holds the same level at the optimal number of leaves which is around 22 leaves. Thereafter the blue points corresponding for validation, slowly increases. Therefore, it can be seen that bias decreases up till leaves 22 which is the optimal amount of leaves. Before leaves 22, the model is underfitted and after it is overfitted.

The most important variable is **poutcome** as it is one of the first nodes that is best at separating the tree and classes. Thereafter, by looking at the frequency of the nodes variables **month** and **pdays** are frequently used to split the classes.

By the provided tree it can be seen that the tree is not balanced, most of the nodes are going through one side and the depth of the tree is therefore deeper. It can be also seen that if **poutcome** is “success” the probability is around higher than 50% to classify it as yes. The opposite side with most number of observations is mostly classified as no if **poutcome** is defined as failure, other and unknown.

Question 4

Estimate the confusion matrix, accuracy and F1 score for the test data by using the optimal model from step 3. Comment whether the model has a good predictive power and which of the measures (accuracy or F1-score) should be preferred here.

```

##      pred
##      yes   no
## yes  214 1371
## no   107 11872

## [1] "Accuracy of the model is equal to:0.891035092892952"
## [1] "F1 score of the model is equal to:0.224554039874082"

```

Answer For F1, the score should be between 0 to 1 and higher score reflects over better predictive power. Then the F1 score of 0.22455 can be seen as a bad result. Because F1 formula ignores TN, where most of predictions were made it can be quite misleading. Therefore, F1 formula depends mostly on how imbalanced

the data is of TP. For accuracy, it shows the percentage of correctness and score of 0.89103 can be seen as quite high. The preferred measure depends on the goal of the prediction and on the data. But the preferred method is accuracy as it checks TP and TN.

Question 5

Perform a decision tree classification of the test data with the following loss matrix ..., and report the confusion matrix for the test data. Compare the results with the results from step 4 and discuss how the rates has changed and why.

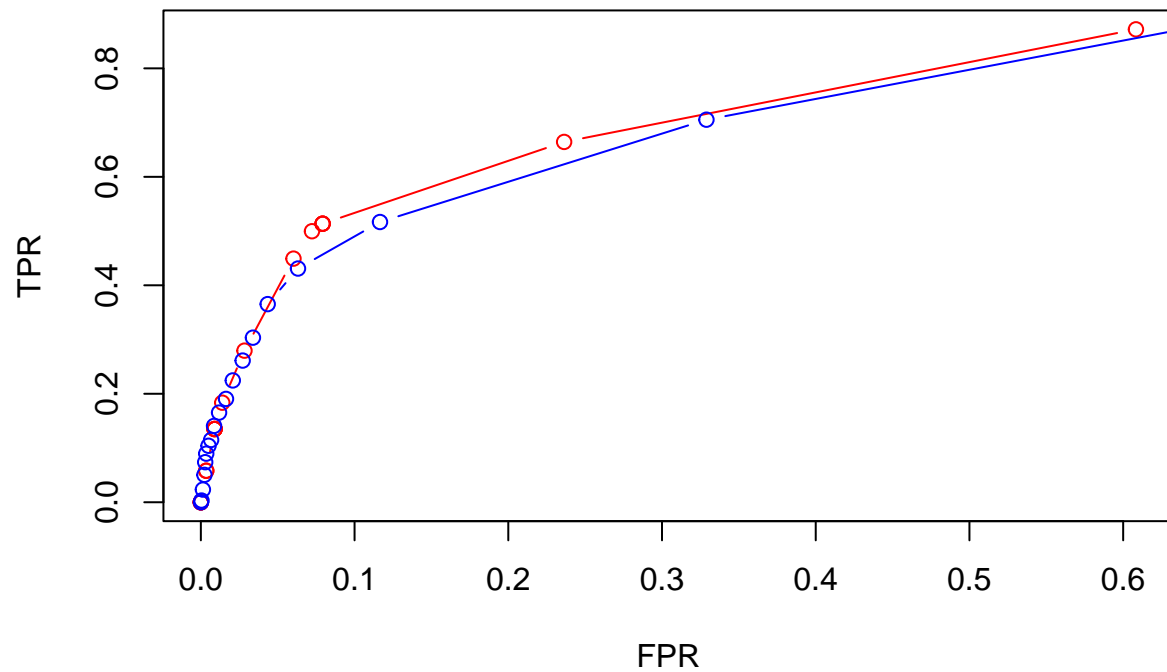
```
##      fit_3_5
##      yes    no
## yes      0 1585
## no      0 11979

## [1] NaN
## [1] 0.8831466
```

Answer F1, has NaN values as most of the yes prediction are now 0. The accuracy went from 0.89103 to 0.88315, as all values from yes prediction, moved to the no prediction column. As it was described earlier, F1 ignores TN, but most of the calculations are done on yes column, which for this assignment are 0. For the accuracy as only TN and FN exists, the results are therefore TN/FN.

Question 6

Use the optimal tree and a logistic regression model to classify the test data by using the following principle: ... Compute the TPR and FPR values for the two models and plot the corresponding ROC curves. Conclusion? Why precisionrecall curve could be a better option here?



Answer The optimal tree model as red line, performs better than logistic regression in the ROC graph. Although, both of the models have similar results. There is a delay in FPR, as the values go from around 0.15 to 1. Meanwhile for TPR the values go quickly from 0.4 to 0.9 or 1.

As it was mentioned earlier there is imbalance in the data, therefore precision-recall curve may give a better overview of the model's predictive power.