

# KIRILL IGUMENSHCHEV

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## Employment

Founder, <i>Stealth start-up</i>	2020
AI lead categorization and assisted chat for sales and political outreach	
Leader of Analytics Center of Excellence, <i>C6 Bank, São Paulo, Brazil</i>	2019-2020
Built and led a team of data scientists to support marketing, CRM, fraud, credit, collection	
NLP consultant, <i>Nucleal, San Francisco, CA</i>	2018, Sep
Psychological personalities for brands · word and sentence embedding · research on distance	
Vice President of Data Science, <i>Lantern Credit, Newport Beach, CA</i>	2017-2018
Credit score cards · modelling · research · serverless architecture · team building	
Co-founder, <i>MADObjective (acquired in 2019), San Francisco</i>	2017-2018
Sales and marketing analytics · UI · ML · product · Agile.	
Founder, <i>FlowerBid, San Francisco</i>	2017-2019
B2B wholesale agriculture marketplace with financing	
Data Scientist, <i>6sense, San Francisco</i>	2015-2017
modeling · features · monitoring data-pipeline tool · lead scoring · distributed scraping · classification of web pages from weblogs · foreign-to-English translation on HIVE · distributed clustering algorithm	
Lead Data Scientist, <i>Sentio, San Francisco</i>	2015-2017
natural language processing of earnings conference calls · trading indicators from website visits and web-search	
Postdoc (Computational Chemistry), <i>University of California, Berkeley</i>	2012-2014
Mathematical and computational methodology for simulating quantum effects in previously unapproachable large systems by leveraging path-integrals and distributed C++ algorithms on 20,000 computers	
Summer Research Assistant, <i>Los Alamos National Laboratory</i>	2003, 2004, 2006
Research Assistant, <i>University of Rochester</i>	2002-2004

## Skills

data science · leadership · integrating remote teams · GDPR · consulting · coaching · experimentation framework · credit · NLP · UI (reactjs) · random forest · symbolic regression · genetic programming · numerical methods · databases · cache-optimization · c++, python, perl, hadoop, spark, SQL

## Personal Projects

Block-chain distributed microblog  
ethereum · recommendation engine sharing · webapp  
Command line tool for a description of big data (>100GB) <https://github.com/kirilligum/daccli>  
c++ · distributed · streaming algorithms · optimization · valgrind  
Modified extremely randomized trees (in progress) <https://github.com/kirilligum/turids>  
c++ · cache-optimization · cache-oblivious  
Educational games recommendation platform  
Founded a team of 8 for a lean start-up class with Steve Blank at HAAS · 140 Customer discovery interviews

## Education

PhD and MS (Chemistry), <i>University of Rochester, Rochester, NY</i>	2004-2011
BS (Physics), <i>University of Rochester, Rochester, NY</i>	2002-2004
<i>Moscow Institute of Physics and Technology, Moscow, Russia</i>	2000-2001

## Publications

J. Chem. Phys. 138, 054104 (2013); Molecular Physics 110,837 (2012); Phys. Rev. E 84, 026616 (2011); Phys. Rev. B 71, 033201 (2005); J Chem Phys. 127, 114902 (2007)

## Personal

endurance sports (cycled 200 miles in a day) · kite-boarding · intellectual confidence mentorship · tango/salsa instructor · barefoot ice climbing · organized art events for 300+ people · mixed-martial arts (caught a laptop thief)