

SYED MEHMOOD RAZA KIRMANI

Business Development Executive | Upwork | LinkedIn Sales Navigator
| Lead Generation | E-mail Marketing | Proposal Writing | B2B

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🌐 <https://www.linkedin.com/in/iamrazakirmani> 📍 Lahore



EXPERIENCE

Business Development Executive

Hyetel X

📅 03/2024 📍 Lahore, Punjab, Pakistan

- Data Analysis
- Bidding
- Sales and Revenue Generation
- Reporting
- Team Collaboration
- Leads Generation

Back End Developer

Pixarsart Studios

📅 06/2023 - 10/2023 📍 Lahore, Punjab, Pakistan

- Laravel
- Vue3
- Jetstream
- Inertia
- Develop server-side logic
- Troubleshoot issues, and check bottlenecks

Laravel Trainee

SeeBiz PVT LTD

📅 11/2022 - 04/2023 📍 Lahore, Punjab, Pakistan

- HTML5
- CSS3
- JavaScript
- Laravel

EDUCATION

M.Phil (CS)

Lahore Leads University -City Campus

📅 06/2018 - 07/2020

BSCS

National College Of Business Administration & Economics BSCS

📅 06/2012 - 08/2016

SUMMARY

As a Business Development Executive I am responsible for the growth of the company through the collaboration with sales team. My Competencies include Lead Generation, Proposal writing, and engagement with clients and teams with politeness and helpfulness.

LANGUAGES

English
Advanced



Urdu
Native



SKILLS

Business Development

Lead Generation

Proposal Writing

Laravel