

## RULES-BASED STYLE ROTATION: Dynamic Switching between Smart Portfolios



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#### A Problem with Active Management

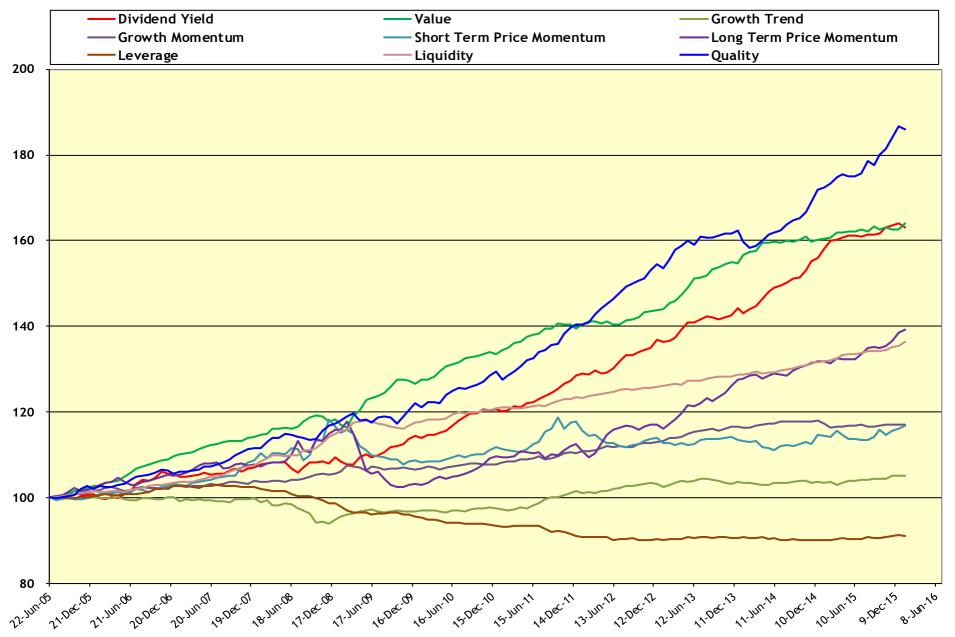
- Hiring a number of different active managers quickly becomes self-defeating, as the effects of the individual managers' stock selection skills diversify away very rapidly, leaving a very expensive index fund overlaid with a small number of Style tilts
- A 2009 study done for the Norwegian sovereign wealth fund concluded that the fund would be better off simply building a set of Style factor portfolios themselves
- In recent years, this conclusion has resulted in the enormous growth of socalled 'Smart Beta' funds and ETFs, which purport to deliver Style factor risk premia (a.k.a. returns) to investors
- To a quant, of course, these are just Style factor portfolios



## **Estimating Style Factor Returns**

- It is not possible to measure Style factor returns directly.
- They can be estimated by creating Factor-Mimicking Portfolios (FMPs); the difficulty here lies in trying to make the portfolios as independent as possible of other factor effects
- Alternatively, they can be estimated using cross-sectional regressions, although the Style factor returns will then be conditioned on the other factors included in the regression
- Style factor returns are nearly always conditioned on each other; however, they are often conditioned on market, industry or currency factors as well

#### **European Style Factors - 1**



## European Style Factors - 2 (for the quants)

	Dividend Yield	Value	Growth Trend	Growth Momentum	Short-Term Momentum	Long-Term Momentum	Leverage	Liquidity	Quality
Mean	4.68	4.73	0.47	1.50	1.49	3.16	-0.89	2.96	5.93
S. D.	2.06	1.76	1.50	1.13	3.26	3.39	1.03	1.05	2.37
Skewness	-0.21	0.28	-1.28	-0.18	0.65	-1.41	-0.72	0.92	-0.66
t-statistic	-0.99	1.34	-6.10	-0.84	3.10	-6.73	-3.42	4.40	-3.16
Kurtosis	-0.04	2.00	6.28	1.36	4.20	5.31	0.78	1.98	0.76
t-statistic	-0.09	4.76	14.96	3.25	9.99	12.65	1.86	4.71	1.81
Serial Corr	0.13	0.17	0.10	0.02	-0.06	0.32	0.26	0.24	0.08
t-statistic	1.53	1.97	1.17	0.26	-0.65	3.77	3.03	2.77	0.93

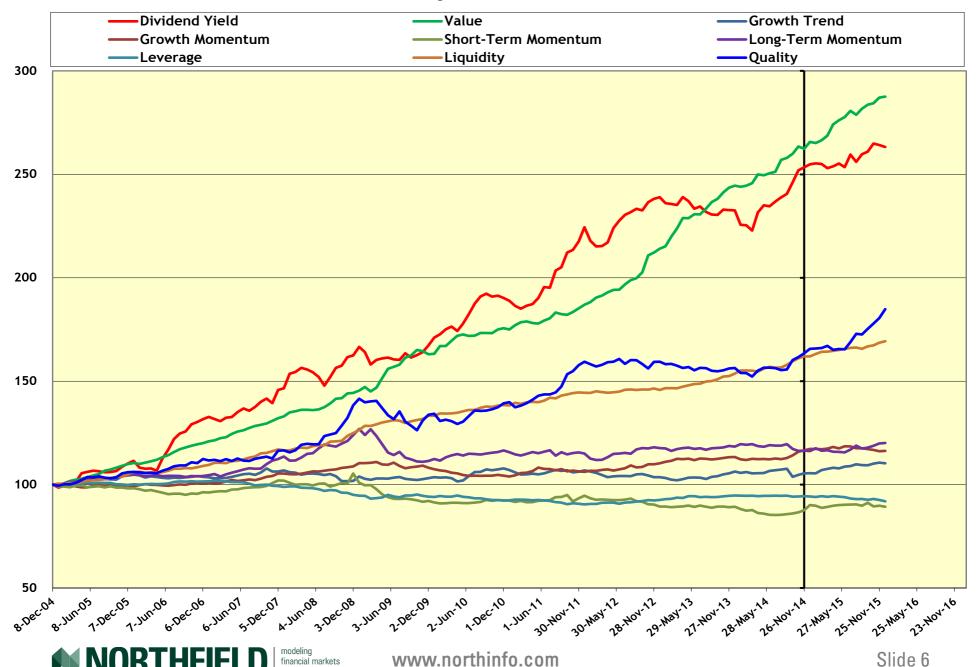


## European Style Factors - 3

	CORRELATION MATRIX of FACTOR RETURNS													
	Dividend Yield	Value	Growth Trend	Growth Momentum	Short-Term Momentum	Long-Term Momentum	Leverage	Liquidity	Quality					
Dividend Yield	1.000	0.120	0.158	-0.159	-0.153	-0.232	0.246	0.036	0.252					
Value	0.120	1.000	-0.112	-0.049	-0.165	-0.476	0.229	-0.191	-0.430					
Growth Trend	0.158	-0.112	1.000	-0.008	-0.258	-0.080	-0.024	-0.011	0.144					
Growth Momentum	-0.159	-0.049	-0.008	1.000	-0.006	0.221	-0.114	0.031	-0.029					
S-T Momentum	-0.153	-0.165	-0.258	-0.006	1.000	0.329	-0.176	0.102	0.149					
L-T Momentum	-0.232	-0.476	-0.080	0.221	0.329	1.000	-0.049	0.011	0.259					
Leverage	0.246	0.229	-0.024	-0.114	-0.176	-0.049	1.000	-0.153	-0.008					
Liquidity	0.036	-0.191	-0.011	0.031	0.102	0.011	-0.153	1.000	0.199					
Quality	0.252	-0.430	0.144	-0.029	0.149	0.259	-0.008	0.199	1.000					



#### **US Style Factors - 1**



## US Style Factors - 2

## (for the quants)

	Dividend Yield	Value	Growth Trend	Growth Momentum	Short-Term Momentum	Long-Term Momentum	Leverage	Liquidity	Quality
Mean	8.60	9.43	0.65	1.35	-0.95	1.82	-0.90	4.71	5.75
S. D.	5.77	2.72	2.82	1.97	3.50	3.66	1.55	1.63	4.77
Skewness	0.23	0.76	-0.86	0.05	-0.00	-0.78	-0.33	0.42	0.19
t-statistic	1.15	3.74	-4.25	0.24	-0.01	-3.86	-1.61	2.05	0.93
Kurtosis	0.56	2.81	4.15	0.20	6.66	1.80	1.62	0.54	0.87
t-statistic	1.38	6.90	10.21	0.49	16.37	4.42	3.97	1.34	2.14
Serial Corr	0.16	0.07	0.07	0.11	-0.11	0.11	0.04	0.02	0.21
t-statistic	1.97	0.86	0.85	1.29	-1.30	1.30	0.45	0.19	2.50



# US Style Factors - 3

	CORRELATION MATRIX of FACTOR RETURNS													
	Dividend Yield	Value	Growth Trend	Growth Momentum	Short-Term Momentum	Long-Term Momentum	Leverage	Liquidity	Quality					
Dividend Yield	1.000	0.228	0.214	-0.068	0.060	-0.111	0.073	0.053	0.316					
Value	0.228	1.000	-0.101	0.027	-0.166	-0.442	0.448	-0.023	-0.437					
Growth Trend	0.214	-0.101	1.000	-0.101	-0.045	0.160	0.083	0.106	0.059					
Growth Momentum	-0.068	0.027	-0.101	1.000	0.066	0.030	0.035	0.068	0.057					
S-T Momentum	0.060	-0.166	-0.045	0.066	1.000	0.235	-0.320	-0.055	0.292					
L-T Momentum	-0.111	-0.442	0.160	0.030	0.235	1.000	-0.397	0.041	0.417					
Leverage	0.073	0.448	0.083	0.035	-0.320	-0.397	1.000	-0.010	-0.539					
Liquidity	0.053	-0.023	0.106	0.068	-0.055	0.041	-0.010	1.000	0.083					
Quality	0.316	-0.437	0.059	0.057	0.292	0.417	-0.539	0.083	1.000					



#### Smart Beta funds . . . or Dumb Beta funds?

- The problem with most 'Smart Beta' ETFs is that they are built in a way which almost guarantees that they will do a very poor job of capturing the Style factor risk premia
- Many of them are capitalisation-weighted or equal-weighted; the S&P (so-called) 'Pure Style' ETFs have portfolio weights in proportion to the appropriate Style metric; for Value, this is a combination of normalised BV/P, E/P and S/P
- In most cases, a simplistic, arbitrary weighting scheme is being applied to a set of stocks with high exposures to a chosen Style
- There is no attempt to build efficient portfolios, or to trade off expected returns against risk



## The KISS Principle at Work

- At best, these various weighting schemes simply give a Style tilt to these portfolios
- The marketing imperative to have a simple story is more important than having an efficient Style factor portfolio
- Without any attempt to optimise these Style factor portfolios, their return and risk performance will be dominated by their exposure to market, industry and other factors
- In short, they are very unlikely to do what it says on the tin
- In quant terms, they are very inefficient, and it should therefore be easy to improve their performance



#### Not-so-Smart Portfolio construction

- Harry Markowitz won his Nobel prize for proposing that the most efficient way to manage portfolios was to have holdings whose contribution to portfolio expected return matched their contribution to risk
- Note that this idea was first published in 1952, and no-one has yet come up with a better idea
- However, most Smart Beta funds don't do this
- In fact, their construction often disregards risk completely, except for sometimes having lots of holdings, which is presumed to give greater diversification

#### **Smart Portfolio construction**

- We first design an optimal portfolio construction process to create an efficient Style factor portfolio, using Dividend Yield as our test case
- This portfolio significantly outperforms the usual market benchmarks and similar Smart Beta funds
- We then apply <u>exactly</u> the same portfolio construction methodology to other Style Factors
- The results show that building Smart Portfolios can generate significant improvements in performance, and that Smart Portfolios do a much better job of capturing the Style factor risk premia, or returns

- A long-only Dividend Yield factor portfolio
- Target Yield = Average yield of the top 10% of stocks
- Maximum Stock holding = 3%
- Maximum Cash holding = 2%
  - Standard practice to cover expenses, fees, etc.
- Only uses top 1,000 stocks by market capitalisation
- US Domicile stocks only (no ADRs, GDRs etc)
- Minimum price per share = \$5: this avoids penny stocks, and is a common restriction for mutual funds



- Expected return = Trailing Annual Dividend Yield
  - = Last 12 months dividends / Current price
- Risk = Northfield XRD US multi-factor risk model
  - 6 Currency factors (only relevant for foreign stocks)
  - 9 Style factors : (the usual suspects!)
    - Dividend Yield Value
       Quality
       Leverage
       Liquidity
    - Growth TrendGrowth Mom.S-T Price Mom.L-T Price Mom.
  - 2 US Market factors
    - (US Large like S&P 500 and US Small like Russell 2000)
  - 20 US Industry factors (based on GICS classifications)
  - 4 Statistical factors
  - Style factor returns are estimated from cross-sectional regressions
  - For all other factors, the stock betas are estimated from time series regressions



- Optimisers are notoriously prone to error maximisation
- We therefore need to have as much confidence in our expected return and risk estimates as we can
- In the case of Style factor portfolios, the expected return proxy is actually the stock's sensitivity to the Style factor (i.e. its beta)
- We hope that the Style factor premium is positive, but at least we are sure about the stock beta to the factor
- In this case, all we are really forecasting is that the next 12 months dividends will be like the last 12
- Using Style betas as the expected return proxy ensures that the portfolios have a significant Style factor tilt

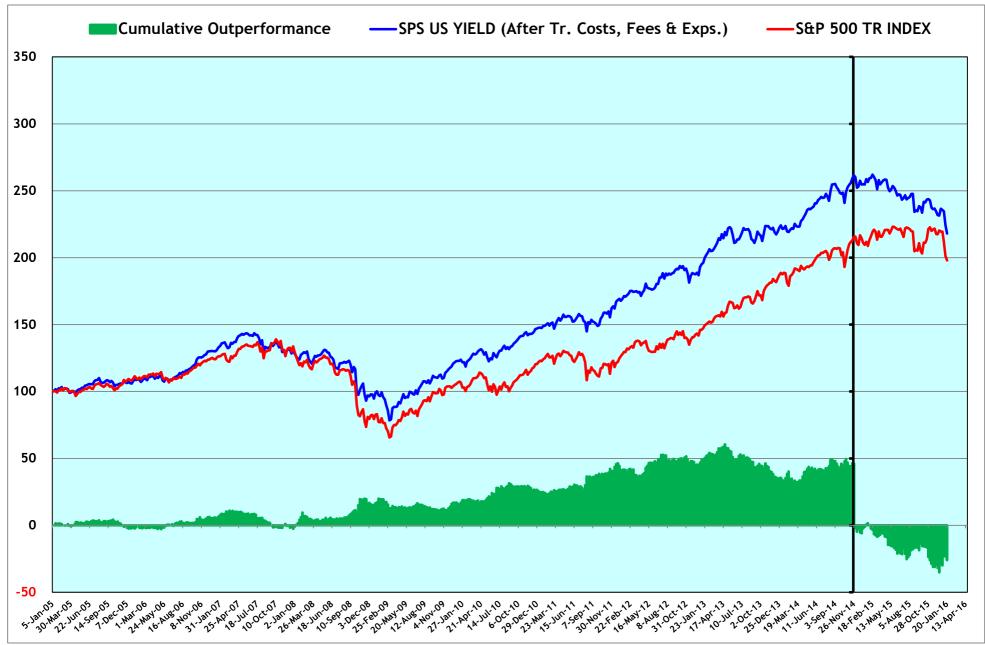


- We also need to be confident about the risk numbers
- This means we need to be sure that the risk model has done a good job of capturing the systematic common factor risks for each stock
- To achieve this, we filter the candidate universe to screen out stocks with low R-Squareds
- The risk characteristics of very high risk stocks are more likely to be biased estimates of their true risk, and may also appear to offer (spurious) diversification
- We therefore also filter out these stocks, to avoid them having a disproportionate effect on portfolio risk if our estimates of their risk or diversification properties are wrong



- Liquidity control: the maximum we buy of any stock must be less than its average daily volume over the past 60 trading days, so we should be able to complete any trade within a week
- The portfolio is rebalanced every 12 weeks
- For the purposes of illustration, we assume :
  - Estimated transaction costs : Buy 0.15%, Sell 0.15%
  - Estimated management fees: 0.1% + 0.1% expenses
- However, these assumptions are not material to the relative performance of these Style factor portfolios

#### **US Yield Smart Portfolio**



#### **US Yield Smart Portfolio**

5-Jan-05 to	26-Nov-14	=	9.89	years	26-Nov-14	to	20-Jan-16	=	1.15	years
Annualis	sed Perforr	nance in	Backtest*	•	An	nualised	d Perform	ance out	of sample	5*
	Return	<u>Risk</u>	<u>I. R.</u>				Return	<u>Risk</u>	<u>I. R.</u>	
Portfolio*	9.7%	13.6%	0.71		Portfolio	*	-15.8%	11.1%	-1.42	
Benchmark	7.7%	17.2%	0.45		Benchma	ark	-7.4%	13.8%	-0.53	
Relative*	1.9%	8.2%	0.24		Relative	ŧ	-8.5%	8.5%	-0.99	
Beta to S&P 500	= 0.70	Beta	to Yield =	1.39	Beta to S	£P 500 =	0.63	Beta	to Yield =	1.49
Pe	erformance	e Attribu	tion			Pei	rformance	Attribut	ion	
Target <u>Style</u>	Other <u>Styles</u>	Other Factors	Portfolio <u>Alpha</u>	Portfolio <u>Return</u>		Target <u>Style</u>	Other <u>Styles</u>	Other Factors	Portfolio <u>Alpha</u>	Portfolio <u>Return</u>
Return 12.7%	2.1%	1.6%	-6.4%	9.9%	Return	4.1%	-0.7%	-12.7%	-6.3%	-15.6%
Pct 128%	21%	16%	-65%	100%	Pct	-26%	5%	81%	40%	100%
Average Number	er of Holdin	ngs & Anr	nualised T	urnover	Average	Number	of Holdin	gs & Ann	ualised T	urnover
Holdings:	38	Turr	nover:	39%	Holdir	ngs:	40	Turn	over:	43%

#### **US Yield Smart Portfolio – Drawdowns < -5%**

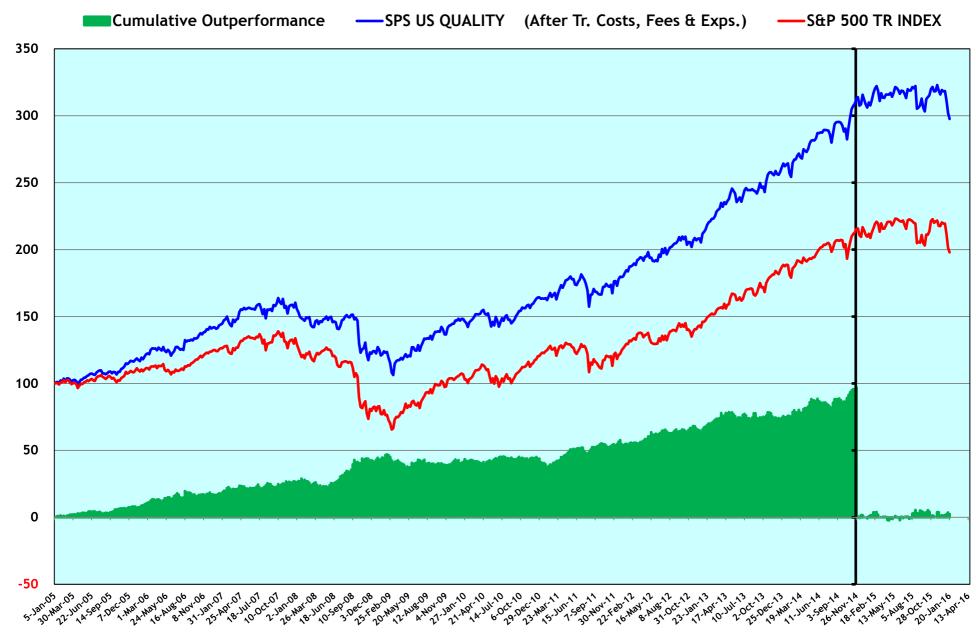
ABSOLUTE DRAWDOWNS	PEAK	VALUE	VALLEY	VALUE	WEEKS	RETURNS	RELATIVE RETURN
Benchmark	2-Mar-05 🕝	102.6	20-Apr-05 "	96.6	7	-5.8%	2.7%
Portfolio	2-Mai -05 F	102.3	20-Apr-05 •	99.1	,	-3.2%	<b>L.</b> 1 /0
Benchmark	3-Aug-05 🕝	106.3	12-Oct-05	100.9	10	-5.1%	0.4%
Portfolio	3-Aug-05 F	110.1	12-001-05	103.9	10	-5.6%	-0.6%
Benchmark		114.6	14 1 06	106.7	4	-6.8%	2.00/
Portfolio	14-May-06 ₽	111.7	14-Jun-06 🖡	107.3	4	-3.9%	2.9%
Benchmark	49 1.4 07	136.9	45 Aug 07	124.8	4	-8.9%	0.70/
Portfolio	18-Jul-07 🕝	142.1	15-Aug-07 "	128.6	4	-9.5%	-0.7%
Benchmark	10 O-+ 07	139.0	4 44 00	65.6	70	-52.8%	0.49/
Portfolio	10-Oct-07 🕝	138.0	4-Mar-09 🖡	78.5	73	-43.1%	9.6%
Benchmark	47 O-+ 42	145.2	14 Nov. 12	135.0	4	-7.0%	0.49/
Portfolio	17-Oct-12 🖡	193.7	14-Nov-12 🖡	181.3	4	-6.4%	0.6%
Benchmark	15-Jan-14 🖡	188.7	5-Feb-14	179.0	2	-5.2%	2.00/
Portfolio	15-Jan-14 🖟	221.8	5-Feb-14 •	219.1	3	-1.2%	3.9%
Benchmark	17 Cap 14	207.2	15 Oct 14	193.1	4	-6.8%	2.0%
Portfolio	17-Sep-14 ▶	251.0	15-Oct-14 <b>"</b>	240.9	4	-4.0%	2.8%
Benchmark	20 May 15	223.2	20 1 46	197.9	25	-11.3%	2 70/
Portfolio	20-May-15	253.6	20-Jan-16	218.1	35	-14.0%	-2.7%



## Now Repeat for the other Styles

- We now apply EXACTLY the same Smart Portfolio construction process to some other Style factors
- To emphasise, we use exactly
  - The same constraints
  - The same risk filters
  - The same risk model
  - The same optimisation
- We change ONLY the expected return proxy

#### **US Quality Smart Portfolio**



#### **US Quality Smart Portfolio**

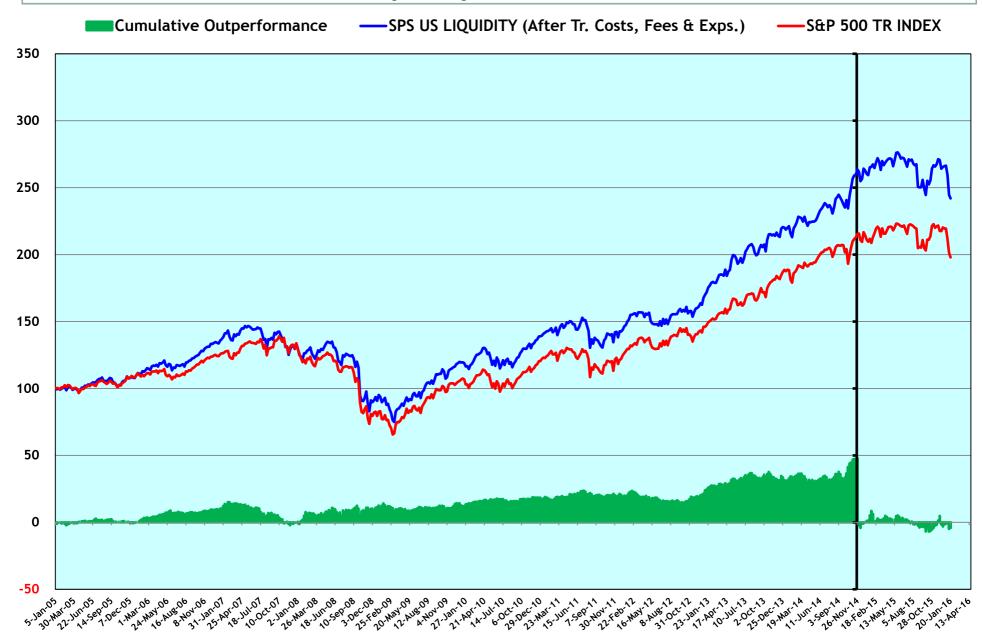
5-Jan-05 to	26-Nov-14	=	9.89	years	26-Nov-14	to	20-Jan-16	=	1.15	years
Annualise	ed Perform	mance in	Backtest*	<b>;</b>	Ar	nnualised	l Perform	ance out	of sample	e*
	Return	<u>Risk</u>	<u>I. R.</u>				Return	Risk	<u>I. R.</u>	
Portfolio*	11.5%	13.0%	0.88		Portfolio	)*	-4.3%	10.2%	-0.42	
Benchmark	7.7%	17.2%	0.45		Benchma	ark	-7.4%	13.8%	-0.53	
Relative*	3.7%	7.6%	0.49		Relative	*	3.1%	5.3%	0.57	
Beta to S&P 500 =	0.69	Beta to	Quality =	1.21	Beta to S	&P 500 =	0.70	Beta to	Quality =	1.18
Pe	rformance	e Attribu	tion			Pei	rformance	e Attribu	tion	
Target <u>Style</u>	Other <u>Styles</u>	Other <u>Factors</u>	Portfolio <u>Alpha</u>	Portfolio <u>Return</u>		Target <u>Style</u>	Other <u>Styles</u>	Other Factors	Portfolio <u>Alpha</u>	Portfolio <u>Return</u>
Return 6.2%	6.0%	2.4%	-2.8%	11.7%	Return	15.2%	2.6%	-11.8%	-10.1%	-4.1%
Pct <b>53</b> %	51%	21%	-24%	100%	Pct	-371%	-64%	289%	246%	100%
Average Number	of Holdir	ngs & Anr	nualised T	urnover	Average	Number	of Holdin	ngs & Anr	nualised T	urnover
Holdings:	36	Turr	over:	57%	Holdi	ngs:	37	Turr	nover:	105%

#### **US Quality Smart Portfolio – Drawdowns < -5%**

ABSOLUTE DRAWDOWNS	PEAK	VALUE	VALLEY	VALUE	WEEKS	RETURNS	RELATIVE RETURN
Benchmark	2-Mar-05	102.6	20-Apr-05	96.6	7	-5.8%	1 70/
Portfolio	2-Mai -03	103.8	20-Api-03 i	99.5	,	-4.2%	1.7%
Benchmark	3-Aug-05	106.3	12-Oct-05	100.9	10	-5.1%	2.20/
Portfolio	3-Aug-05	109.8	12-061-05	106.7	10	-2.8%	2.2%
Benchmark	1.4 May 00	114.6	44 1 06	106.7	4	-6.8%	4 70/
Portfolio	14-May-06	127.3	14-Jun-06 <sub>•</sub>	120.7	4	-5.1%	1.7%
Benchmark	49 1 07	136.9	45 Aug 07	124.8	4	-8.9%	2.40/
Portfolio	18-Jul-07	159.3	15-Aug-07 ,	148.6	4	-6.7%	2.1%
Benchmark	40.0.4.07	139.0	4.4400	65.6	72	-52.8%	40.00/
Portfolio	10-Oct-07	163.8	4-Mar-09 i	108.2	73	-34.0%	18.8%
Benchmark	47.0-+ 42	145.2	4.4 Nov. 42	135.0	4	-7.0%	2. 20/
Portfolio	17-Oct-12	209.7	14-Nov-12 <sub>1</sub>	201.9	4	-3.7%	3.3%
Benchmark	45 lan 44	188.7	E	179.0	2	-5.2%	4.40/
Portfolio	15-Jan-14	263.7	5-Feb-14 i	254.3	3	-3.6%	1.6%
Benchmark	47.5 4.4	207.2	45 0-+ 44	193.1	4	-6.8%	2.4%
Portfolio	17-Sep-14	294.8	15-Oct-14 ı	282.3	4	-4.2%	2.6%
Benchmark	20.44. 45	223.2	20 1 46	197.9	25	-11.3%	2.0%
Portfolio	20-May-15	321.4	20-Jan-16	297.6	35	-7.4%	3.9%



#### **US Liquidity Smart Portfolio**





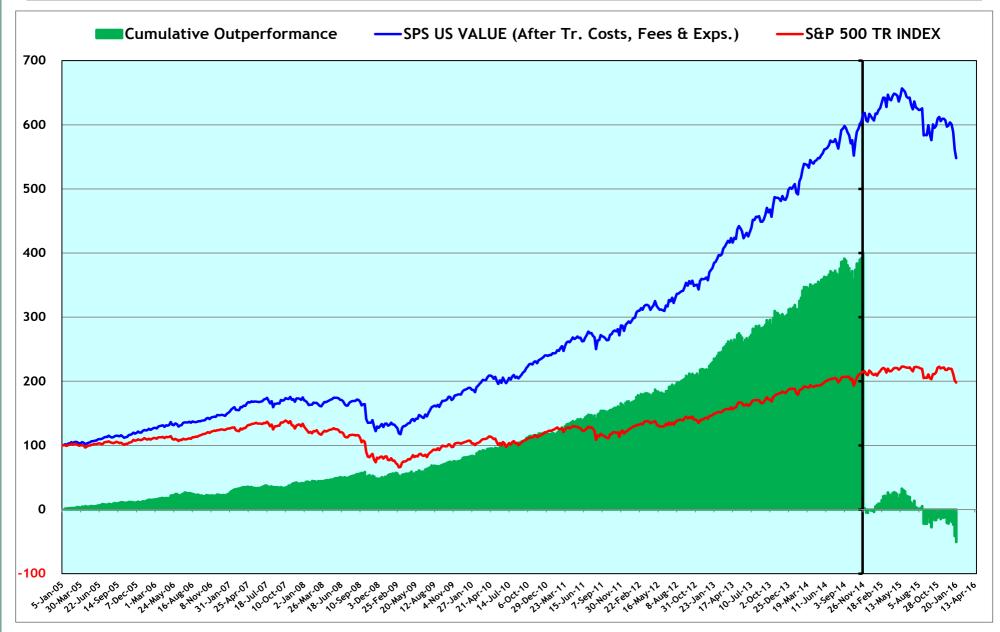
#### **US Liquidity Smart Portfolio**

5-Jan-05 to	26-Nov-14	=	9.89	years	26-Nov-14	to	20-Jan-16	=	1.15	years
Annualise	ed Perforr	mance in	Backtest*	•	Annualised Performance out of sam					<b>5</b> *
	Return	<u>Risk</u>	<u>I. R.</u>				Return	<u>Risk</u>	<u>I. R.</u>	
Portfolio*	9.8%	16.7%	0.59		Portfolio	*	-7.4%	13.5%	-0.55	
Benchmark	7.7%	17.2%	0.45		Benchma	ark	-7.4%	13.8%	-0.53	
Relative*	2.0%	5.8%	0.35		Relative	*	-0.1%	5.9%	-0.01	
Beta to S&P 500 =	0.91	Beta to L	iquidity =	0.42	Beta to S	£P 500 =	0.89	Beta to L	iquidity =	0.17
Pe	rformance	e Attribut	tion			Per	formance	e Attribut	tion	
Target <u>Style</u>	Other <u>Styles</u>	Other <u>Factors</u>	Portfolio <u>Alpha</u>	Portfolio <u>Return</u>		Target <u>Style</u>	Other <u>Styles</u>	Other <u>Factors</u>	Portfolio <u>Alpha</u>	Portfolio <u>Return</u>
Return 2.0%	6.5%	1.9%	-0.4%	10.0%	Return	0.3%	8.8%	-14.2%	-2.1%	-7.2%
Pct 20%	65%	19%	-4%	100%	Pct	-4%	-122%	196%	30%	100%
Average Number	of Holdir	ngs & Ann	nualised T	urnover	Average	Number	of Holdir	ngs & Ann	ualised T	urnover
Holdings:	37	_	nover:	207%	Holdir		36	-	over :	210%

#### **US Liquidity Smart Portfolio – Drawdowns < -5%**

ABSOLUTE DRAWDOWNS	PEAK	VALUE	VALLEY	VALUE	WEEKS	RETURNS	RELATIVE RETURN
Benchmark	2-Mar-05 🕝	102.6	20-Apr-05	96.6	7	-5.8%	1 90/
Portfolio	2-Mai-05 =	101.1	20-Apr-05 -	97.0	,	-4.0%	1.8%
Benchmark		106.3	12-Oct-05 •	100.9	10	-5.1%	4.60/
Portfolio	3-Aug-05 🕝	108.2	12-061-05	101.0	10	-6.7%	-1.6%
Benchmark		114.6	14 1 06	106.7	4	-6.8%	0.7%
Portfolio	14-May-06 -	120.9	14-Jun-06 🖡	113.5	4	-6.1%	0.7%
Benchmark	18-Jul-07 -	136.9	4E A 07	124.8	4	-8.9%	4.30/
Portfolio	18-Jul-07 -	144.8	15-Aug-07 🕝	130.0	4	-10.2%	-1.3%
Benchmark	10.0-+ 07	139.0	4-Mar-09 🖡	65.6	72	-52.8%	<b>4.3</b> 0/
Portfolio	10-Oct-07 🗾	142.5	4-mar-09 -	76.2	73	-46.5%	6.3%
Benchmark	17-Oct-12 •	145.2	14-Nov-12 🖡	135.0	4	-7.0%	3. 40/
Portfolio	17-OCL-12 F	161.0	14-NOV-12 F	153.6	4	-4.6%	2.4%
Benchmark	15-Jan-14 🕝	188.7	5-Feb-14	179.0	2	-5.2%	4 0%
Portfolio	13-Jan-14 👂	220.1	5-reb-14 <b>,</b>	213.0	3	-3.2%	1.9%
Benchmark	17-Sep-14	207.2	15-Oct-14	193.1	4	-6.8%	4 49/
Portfolio	17-3ep-14 🖡	240.4	13-UCL-14 🖡	234.5	4	-2.5%	4.4%
Benchmark	20-May-15	223.2	20-Jan-16	197.9	25	-11.3%	4.00/
Portfolio	20-May-13	276.1	20-Jaii- 10	242.0	35	-12.3%	-1.0%

#### **US Value Smart Portfolio**



#### **US Value Smart Portfolio**

5-Jan-05 to	26-Nov-14	=	9.89	years	26-	6-Nov-14	to	20-Jan-16	=	1,15	years
Annualise	ed Perforr	nance in	Backtest*	•		Ann	ualised	Perform	ance out	of sample	*
	Return	Risk	<u>I. R.</u>					Return	Risk	<u>I. R.</u>	
Portfolio*	18.3%	13.6%	1.34		Р	Portfolio*		-10.2%	12.5%	-0.81	
Benchmark	7.7%	17.2%	0.45		В	Benchmar	·k	-7.4%	13.8%	-0.53	
Relative*	10.6%	7.0%	1.50		R	Relative*		-2.8%	5.2%	-0.54	
Beta to S&P 500 =	0.73	Beta	to Value =	1.25	В	Beta to S&I	P 500 =	0.84	Beta t	o Value =	0.49
Pe	rformance	e Attribu	tion				Per	formance	Attribut	ion	
Pe Target <u>Style</u>	Other Styles	Other Factors		Portfolio <u>Return</u>			Per arget Style	formance Other <u>Styles</u>	Other Factors		Portfolio <u>Return</u>
Target	Other	Other	Portfolio				arget	Other	Other	Portfolio	
Target <u>Style</u>	Other <u>Styles</u>	Other <u>Factors</u>	Portfolio <u>Alpha</u>	<u>Return</u>	R	Return 4	arget Style	Other Styles	Other <u>Factors</u>	Portfolio <u>Alpha</u>	<u>Return</u>
Target Style Return 12.3%	Other Styles 6.5% 35%	Other Factors 3.1% 17%	Portfolio Alpha -3.4% -18%	Return 18.5% 100%	R	Return 4	Target Style 4.0%	Other <u>Styles</u> 7.2% -73%	Other <u>Factors</u> -13.9% 140%	Portfolio Alpha -7.2% 73%	Return -10.0% 100%

#### **US Value Smart Portfolio – Drawdowns < -5%**

ABSOLUTE DRAWDOWNS	PEAK	VALUE	VALLEY	VALUE	WEEKS	RETURNS	RELATIVE RETURN
Benchmark	2-Mar-05	102.6	20-Apr-05 "	96.6	7	-5.8%	2 70/
Portfolio	2-Mai-05 -	105.2	20-Apr-03 -	101.9	,	-3.2%	2.7%
Benchmark		106.3	12-Oct-05 "	100.9	10	-5.1%	2.0%
Portfolio	3-Aug-05 🕝	115.2	12-061-05 -	111.8	10	-3.0%	2.0%
Benchmark		114.6	14-Jun-06 🕝	106.7	4	-6.8%	4 50/
Portfolio	14-May-06 📕	136.4	14-Jun-∪o ₽	129.2	4	-5.3%	1.5%
Benchmark	18-Jul-07 🖡	136.9	4E A 07	124.8	4	-8.9%	0.40/
Portfolio	18-Jul-07 -	174.3	15-Aug-07 📕	159.5	4	-8.5%	0.4%
Benchmark	40 O -t 07	139.0	4.44== 00	65.6	70	-52.8%	24.20/
Portfolio	10-Oct-07 -	173.7	4-Mar-09 🕨	118.7	73	-31.6%	21.2%
Benchmark	17 Oct 12	145.2	4.4 Nov. 42	135.0	4	-7.0%	2.49/
Portfolio	17-Oct-12 📕	357.1	14-Nov-12 🖡	343.0	4	-3.9%	3.1%
Benchmark	45 15 5 44	188.7	5-Feb-14 "	179.0	2	-5.2%	2.40/
Portfolio	15-Jan-14 📕	503.9	o-reb-14 ₽	491.2	3	-2.5%	2.6%
Benchmark	47 Com 44	207.2	15 Oct 14	193.1	4	-6.8%	0.7%
Portfolio	17-Sep-14 🕨	588.2	15-Oct-14 🕨	551.9	4	-6.2%	0.7%
Benchmark	20 May 45	223.2	20. Jan 44	197.9	25	-11.3%	E 30/
Portfolio	20-May-15	656.7	20-Jan-16	548.0	35	-16.5%	-5.2%



## **Smart Portfolios - Summary**

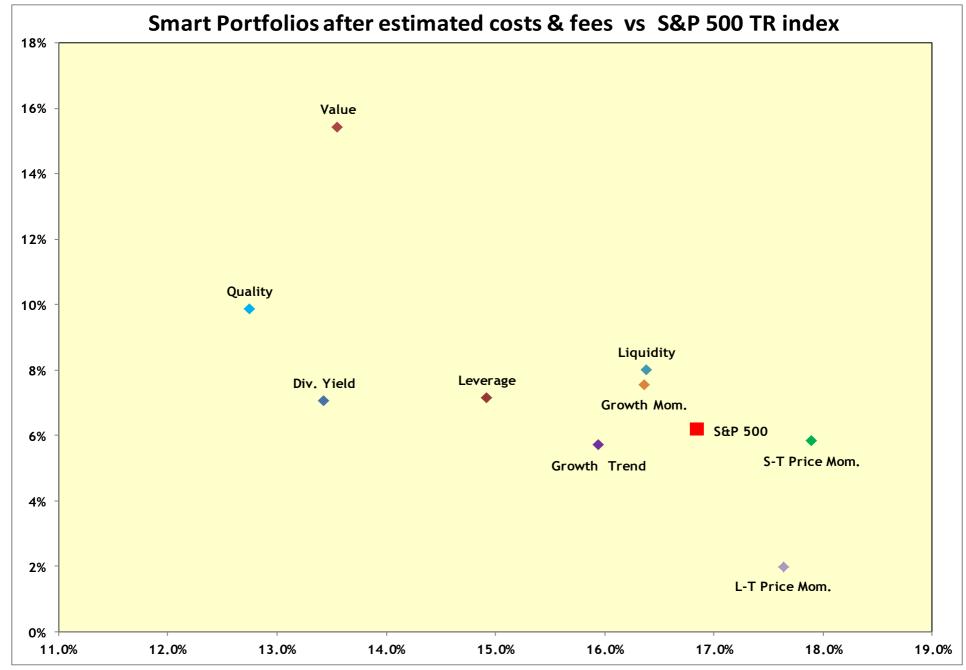
- The results for the other five Smart Portfolios are available for anyone interested in seeing them
- The main point to note is that they do what it says on the tin; subject to the obvious limitations of being long-only, these Smart Portfolios do a much better job of delivering the performance of the Style factors than most Smart Beta ETFs
- The Performance Attribution analyses show that the Style factor return was a major contributor to the overall performance, albeit with contributions from other factors and the portfolio alpha
- We would need to create Long-Short Smart Portfolios to minimise the other return contributions



#### **Smart Portfolios - Results**

			SMART PORTFOLIO RETURNS						
	Value	Quality	Div. Yield	Liquidity	Growth Mom.	Leverage	Growth Trend	S-T Price Mom.	L-T Price Mom.
Min	-15.22	-12.13	-16.19	-19.82	-17.38	-14.22	-16.16	-13.78	-15.94
Max	8.19	7.72	10.14	10.07	8.80	8.90	8.64	9.14	11.63
Return p.a.	15.41	9.86	7.05	7.99	7.55	7.14	5.69	5.83	1.99
Risk p.a.	13.56	12.75	13.43	16.38	16.36	14.92	15.95	17.90	17.63
Ratio	1.137	0.773	0.525	0.488	0.461	0.478	0.357	0.326	0.113







#### Dynamic Switching between Smart Portfolios

- Each of the Smart Portfolios provides exposure to a particular Style factor, and most of them have out-performed the S&P 500
- There are two underlying rationales for Smart Beta funds
  - Style factor premia are positive, on average, over long time periods
  - They tend to persist for relatively long periods, until they stop working
- Investors often talk of periods when "Value is working", for example, or when "Value is out of favour" (as it is currently!)
- We also note that some Style factors are negatively correlated: Value, Quality
   & Long Momentum being cited most often
- This suggests a dynamic switching strategy between the Smart Portfolios may be able to generate better overall performance

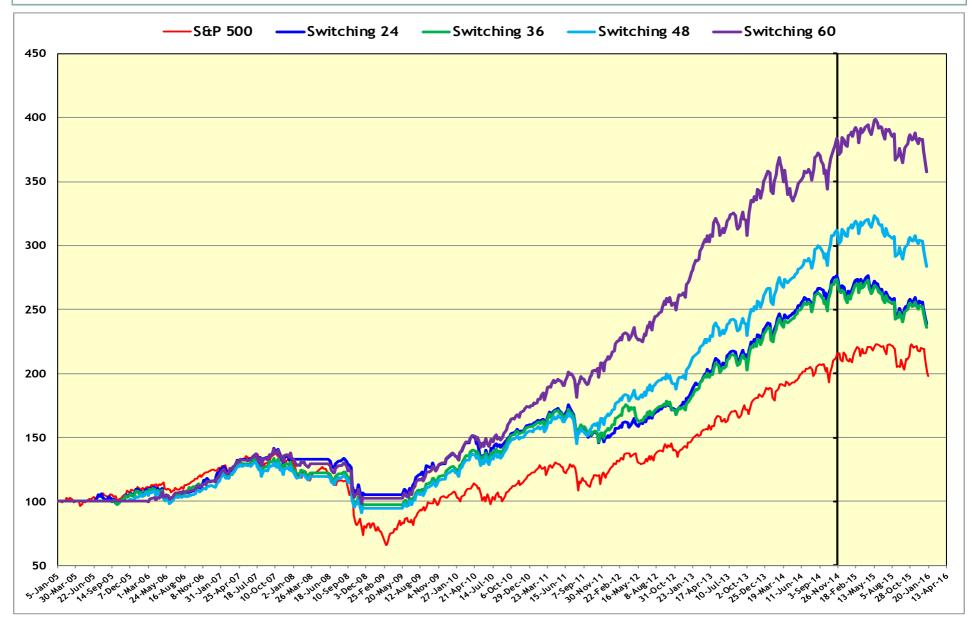


## Dynamic Switching Methodology

- The Smart Portfolios are rebalanced every 12 weeks
- We are looking for persistence in the Style factor premia, as proxied by the corresponding Smart Portfolios
- Rather than simply use the portfolio returns, we use Sharpe ratios, which also take the portfolio risks into account
- We first calculate the Sharpe ratios every 12 weeks
- We then derive a Consistency measure, based on a time-weighted average of the Sharpe ratios over some number of past periods, divided by their standard deviation
- We looked at Consistency measures based on 24 weeks, 36 weeks, 48 weeks and 60 weeks (2, 3, 4 and 5 rebalances)



## Dynamic Switching Results - 1

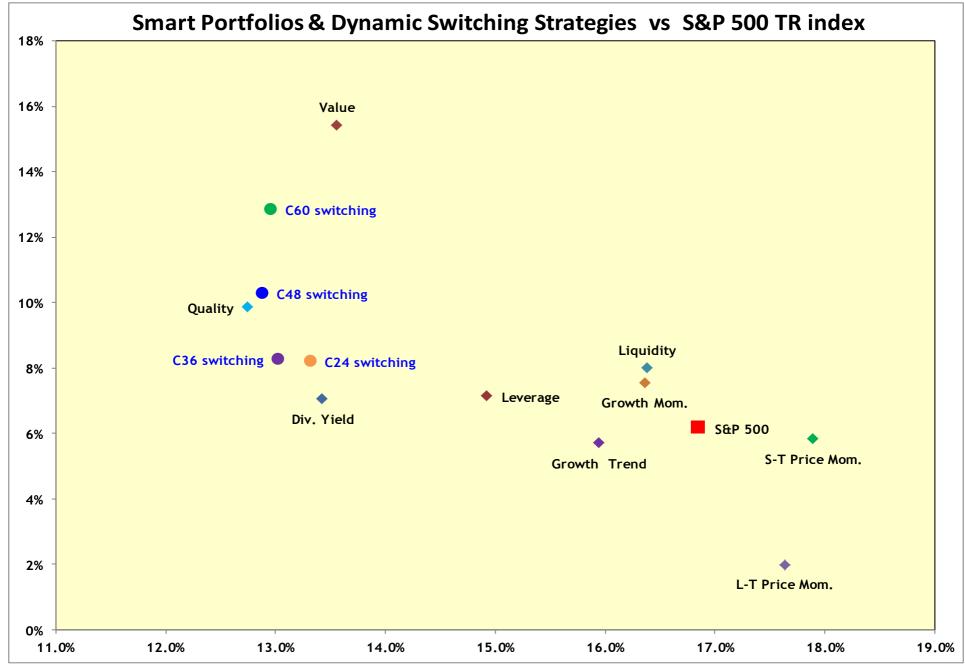




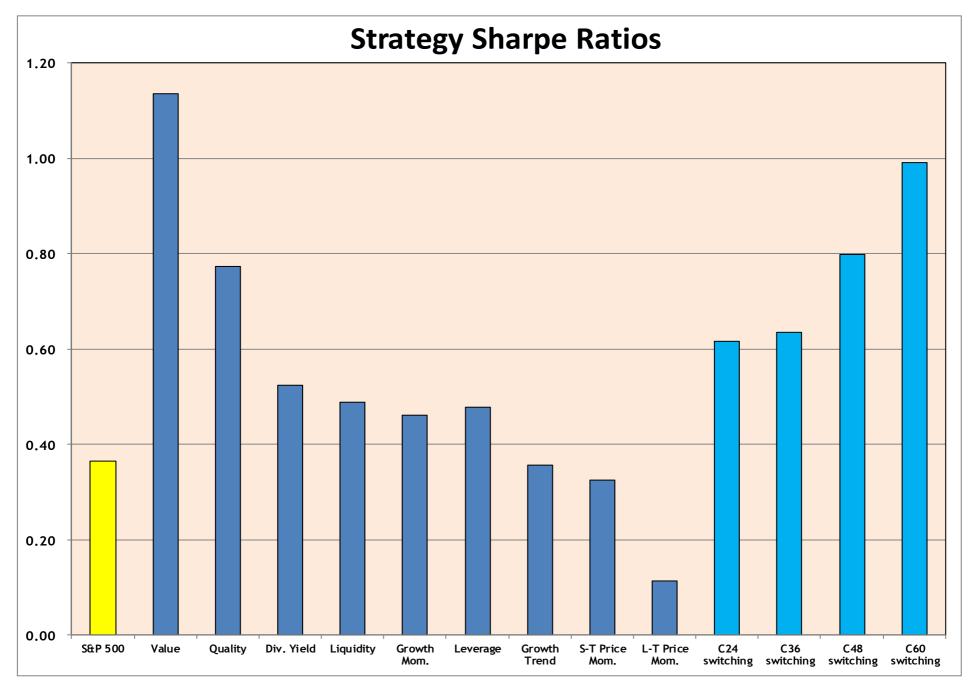
## Dynamic Switching Results - 2

Dynamic Switching	S&P 500	C24 switching	C36 switching	C48 switching	C60 switching
Minimum	-16.37%	-12.13%	-12.13%	-12.13%	-12.13%
Maximum	9.67%	6.40%	5.78%	5.78%	5.68%
Return p.a.	6.80%	8.21%	8.27%	10.28%	12.85%
Risk p.a.	16.80%	13.32%	13.03%	12.88%	12.96%
Sharpe Ratio	0.405	0.617	0.635	0.798	0.992



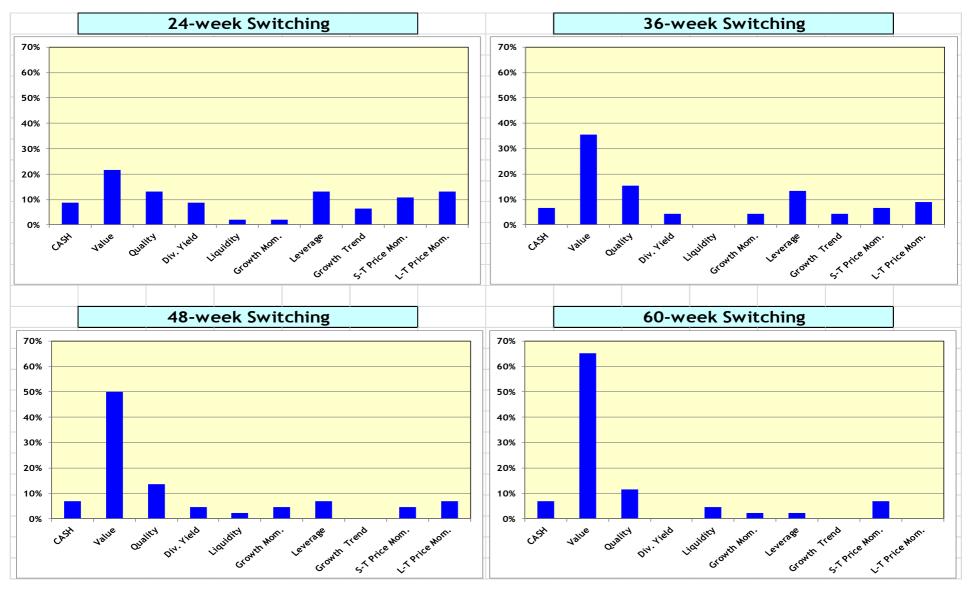








## Time Spent in each Smart Portfolio as %





#### Dynamic Switching between Smart Portfolios

- The Smart Portfolios are simply Smart Beta Style portfolios, built using Markowitz' idea of efficient portfolios
- The 12-week rebalancing strategy is designed to maximise exposure to the particular Style, while minimising exposure to other factors as far as possible, given the long-only constraint
- The Dynamic Switching algorithm is also rules-based; there is no judgement or human interference involved
- Each of the Smart Portfolios will have periods when they underperform, and periods when they outperform
- Based on the belief that Style factor returns tend to persist, the Dynamic Switching algorithm is able to generate better returns with lower risk than most of the individual Smart Portfolios



#### A Philosophical Conclusion

- Active management adds value for investors in <u>two</u> ways
  - Stock Selection
  - Portfolio Construction
- Most fund managers spend most of their time and resources on Stock Selection, and very little on Portfolio Construction
- Most existing Smart Beta ETFs are a pervasive case in point
  - Their focus is entirely on Stock Selection, while their Portfolio Construction is usually cap-weighted or equal-weighted
- We can do better than this!