





## **Quantitative Monographs**

## Should smart beta factors be orthogonalised?

### Should you orthogonalise smart beta factors to each other? Probably not.

Clients often ask us about "pure" signals, i.e. style factors which have been orthogonalised to the other common style factors. We do not support the idea. There are statistical problems and the resulting smart beta signals are so different from the originals that they often do not behave as we expect.

### You need to be very careful about your orthogonalisation

For noisy data (and all financial data is noisy), simple linear regressions can give misleadingly small betas. You need to make a statistical correction for that or your supposedly orthogonal factors won't really be orthogonal.

### And the resulting signal is not very intuitive

If you orthogonalise a factor to a long list of other factors, it will not resemble the original factor very much at the end of the process. As a result, you lose the intuition about how it will behave (e.g. will it perform well during recessions? Is the performance in the extremes?).

### Making price momentum orthogonal reduces its performance significantly

For the momentum style, time varying exposures to the styles is part of what makes the strategy effective. If you remove those exposures, it will not work as well.

### **Equities**

Global Quantitative

### Claire Jones, CFA

Analyst claire-c.jones@ubs.com +44-20-7568 1873

### Josie Gerken, PhD

Analyst josephine.gerken@ubs.com +44-20-7568 3560

### **David Jessop**

Analyst david.jessop@ubs.com +44-20-7567 9882

### **Desi Ivanova**

Associate Analyst desi-r.ivanova@ubs.com +44-20-7568 1754

### Josh Holcroft

Analyst josh.holcroft@ubs.com +852-2971 7705

### Paul Winter

Analyst paul-j.winter@ubs.com +61-2-9324 2080

### www.ubs.com/investmentresearch

## Introduction

The classic style factors are not independent. For example, a high quality portfolio will typically tilt towards large-caps and away from value. Some investors dislike this. They would prefer to have "pure" smart beta portfolios with minimal exposure to the other styles because this simplifies their risk budgeting. For example, if you increase your exposure to the quality portfolio, you may not want to increase your tilt towards size at the same time.

What is orthogonalisation?

This can be accomplished by a series of cross-sectional regressions:

- You leave the first factor unchanged.
- For the second factor, you regress it onto the first factor and then take the residuals. These residuals are your new second factor.
- For your third factor, you regress it onto both your first and second factors, and take the residuals. These residuals are your new third factor.
- You continue in this fashion until you have a list of orthogonal smart beta factors.

You can then apportion your risk budget between these independent smart beta factors, so that increasing your weight towards one factor does not change your weight in another.

Orthogonalisation makes risk budgeting simpler ...

We generally think orthogonalisation is a bad idea. When you orthogonalise a factor, you can end up with a signal which does not bear much resemblance to the original, and style baskets constructed with the new orthogonalised signal may no longer behave according to your intuition. For example, a quality signal which has been orthogonalised to momentum, size, value and beta may no longer tend to outperform during drawdowns as we would expect a quality signal to do.

... but loses the intuition about the factor,

We think that you are better off spending time modelling and studying the relationships between simple factors which you do understand, than creating these artificial and unintuitive factors.

Orthogonalised signals also tend to be less stable than more simply defined signals. This leads to higher turnover in your smart beta portfolios and hence higher trading costs.

... causes higher turnover,

There is also a serious and often ignored statistical issue with orthogonalisation. For noisy data, simple linear regressions will often significantly underestimate the betas. That means that, even after orthogonalisation, the smart beta factors will not be truly independent of each other. That can cause investors to misunderstand the risk of their portfolios. Investors who do want to orthogonalise their smart beta factors need to be very careful.

... has statistical problems,

For the momentum factor, there is also another reason. We believe that the time varying style exposure of the momentum factor is part of the reason for its outperformance. This was discussed in detail in our September 2016 publication "Are you already timing styles successfully?". If you orthogonalise the signal to the other smart beta factors, and hence remove the inherent style rotation in the price momentum strategy, it may also reduce its return.

... and for momentum, may weaken performance

## **Data**

We consider multiple different regions in this analysis. In each case our universe is the MSCI index restricted down to stocks from that region e.g. MSCI Europe. In each case we use the same time period, the 20 years from January 1997 to June 2017.

Universe and time period

For each signal, whether a simple smart beta factor or an orthogonalised version of it, we use the same portfolio construction method. We identify the top and bottom quintiles of stocks and equal weight them to create two portfolios. Then we take a positive weight in the high portfolio and a negative weight in the low portfolio to create a long-short portfolio. This portfolio is rebalanced monthly.

Construction of our factor baskets

We use many of the common smart beta factors. This factor data (like all financial data) will often have some extreme outliers. Since orthogonalisation requires regression, these outliers could strongly distort our beta estimates. To get around this issue, we normalise each factor:

Normalisation of the factor data

1. We start with a linear transformation of each factor.

$$x: \to \frac{x - median(x)}{median \ absolute \ deviation \ (x)}$$

- 2. Then we winsorise the factor scores at -/+ 4.
- 3. Finally, we adjust each factor to have a mean of zero.

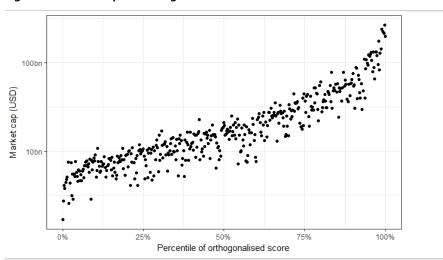
This normalisation has the added advantage that the beta coefficients of our regressions will be on the same scale, so they can be fairly compared to each other.

# Orthogonalisation sacrifices intuition about smart beta factors

Orthogonalised signals are often quite different from the original smart beta signals. For example, if we orthogonalise market cap to volatility, earnings yield, ROIC and price momentum, some of your stocks which score highly on your size score will not necessarily be very large cap.

For example, if we run the orthogonalisation with May 2016 data, the smallest market-cap of stock in the top half of the universe by size is 15.1bn USD. In contrast, the smallest market-cap of a stock in the top half by the orthogonalised size score is just 7.3bn USD.

Figure 1: Market cap vs orthogonalised size score



Source: UBS Quantitative Research, European universe Note: Data as of 30th June 2017.

Orthogonalisation can also have implications on how your portfolio behaves. For example, investors turn to the quality style for safety, because it tends to outperform when the market is falling, but will a quality signal that has been orthogonalised to multiple smart beta factors (size, value, momentum and risk) still have that characteristic?

In Figure 2, we show the average monthly return to the quality style either when the market is up or down for that month. For the simple factor, there is a big difference. On average, the long-short style has outperformed by about 1.5% during market down months and underperformed by about -0.5% during market up months. If we use the orthogonalised signal, that effect is still present, but it is much weaker. On average, the orthogonalised signal would have been roughly flat during up months and up by around 0.7% during down months.

Orthogonalising your signals may change your portfolio and its performance in ways you might not expect

E.g. an orthogonalised quality signal has much weaker outperformance during drawdowns than a simple quality signal

2.0%

1.5%

1.0%

0.5%

-0.5%

-1.0%

Simple signal

Orthogonalised signal

Figure 2: Effect of orthogonalisation on quality strategy

Source: UBS Quantitative Research, European universe

# Statistical problems with orthogonalising smart beta factors

Orthogonalising smart beta factors is more complicated than it would appear at first glance. Simple regressions can give misleadingly small betas when working with noisy data (and all financial data is noisy). That means that your residuals are not truly orthogonal to the prior signals, which may lead to investors misunderstanding the risks in their portfolios. Investors who want to orthogonalise need to be guite careful.

Over the next few pages we give an extended case study illustrating this problem for orthogonalising price momentum to earnings momentum.

## Case study: orthogonalising price momentum to earnings momentum

### **Summary**

- Price momentum and earnings momentum are very similar signals. So, if you orthogonalise price momentum to earnings momentum and then look at the residuals you should expect something close to random noise.
- However, a strategy based on these residuals appears to have been successful historically.
- This is because of what is known as an "errors in variables" problem, which causes our regression to systematically underestimate the beta between these two signals. If we re-estimate this regression using earnings revisions as an instrumental variable, we get consistently larger betas.
- If we use these new betas to estimate the residuals then a strategy based on these residuals would have been much less successful.

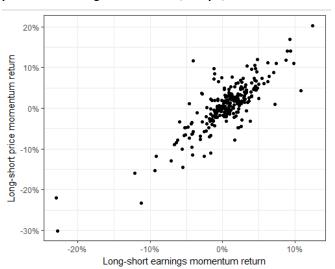
Price momentum and earnings momentum are strongly interconnected. Both forms of momentum reflect the changing popularity of stocks. There are also direct relationships: analysts upgrading their forecasts for a stock can cause stock prices to move and stock price moves often reflect news about a stock which is subsequently incorporated into analyst forecasts. It is therefore not surprising that the time series of the factor portfolios for these two signals are very strongly correlated (see Figure 3 and Figure 4).

Price momentum and earnings momentum are very similar factors ...

Figure 3: Performance of long-short price and earnings momentum (Europe)



Figure 4: Scatterplot of monthly returns to long-short price and earnings momentum (Europe)



Source: UBS Quantitative Research

Source: UBS Quantitative Research

Suppose we try to orthogonalise price momentum against earnings momentum. First we run this cross-sectional regression:

Price  $momentum_i = \alpha + \beta \cdot Earnings \ momentum_i + \varepsilon_i$ ,

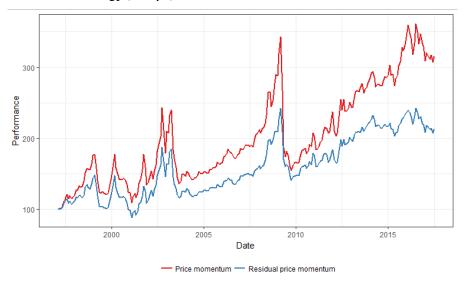
Then we take  $\varepsilon_i$ , the residuals of the regression, as our new trading signal. We can run a backtest based on this new signal. Figure 5 shows how this would have performed historically.

It appears that a strategy based on the residuals would have outperformed on a long-short basis, with an annualised return of 3.8% over our sample period. This is puzzling. If you regress a factor onto a very similar factor, the residuals should be little more than random noise and random noise should not be a profitable trading signal.

... yet a strategy based on price momentum orthogonalised to earnings momentum still works

A puzzle!

Figure 5: Performance of a long-short price momentum and residual price momentum strategy (Europe)



Source: UBS Quantitative Research

The problem appears to be coming from the regression. There is a serious errors in variable issue. There is a more complete description of this in the Appendix, but in brief, this means that the data we use in our regression is very noisy and leads to the beta in our regression being misestimated as closer to zero than it really is.

If our estimated beta is too small then our residuals are not really orthogonal to the earnings momentum signal. Some of the information from the earnings momentum signal has been "left in". As a result, the residuals remain similar to the original price momentum signal and the backtest still looks very similar to the original price momentum backtest.

To correct for the errors in variables problem we use earnings revisions as an instrumental variable (again, see the Appendix for a brief discussion of this) and try to re-estimate our beta:

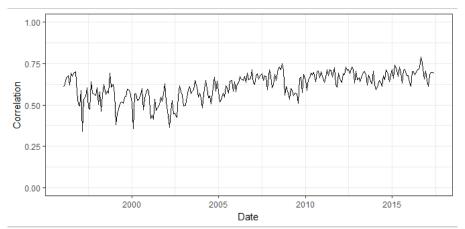
New estimate of beta =  $\frac{cov(price\ momentum, earnings\ revisions)}{cov(earnings\ momentum, earnings\ revisions)}$ 

Figure 6 shows the cross-sectional correlation between earnings revisions and earnings momentum. It is consistently high and positive, which is what we need for an instrumental variable. Figure 7 shows our two estimates for the beta of price momentum on earnings momentum at each month end. The adjusted beta is consistently larger than the beta we estimate from the simple regression. This is strong evidence of an errors in variable problem.

"Errors in variable" problem: our estimated beta was too small

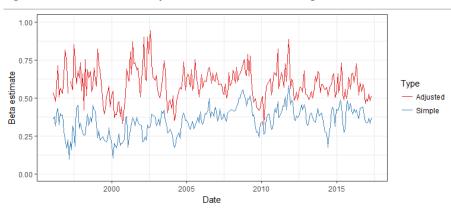
Use earnings revisions as an instrumental variable to get a new estimate for beta

Figure 6: High cross-sectional correlation between earnings revisions and earnings momentum – it *is* a suitable instrument



Source: UBS Quantitative Research

Figure 7: Estimated beta of price momentum vs earnings momentum



Source: UBS Quantitative Research

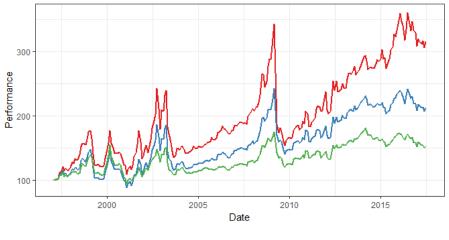
If we use our new, adjusted betas to compute the residuals, we can create a new residual price momentum signal. Finally, we can run a new backtest based on this signal.

Figure 8 illustrates the performance of this new signal. We can see that it is much less successful than the both the original price momentum signal and the simple (not adjusted) residual signal. This shows the impact of really removing earnings momentum from the price momentum strategy. You lose more than half of the return.

It is also noticeable that orthogonalisation greatly increases the turnover of the price momentum strategy because the residual signals are very noisy. That means that, after trading costs have been taken into account, the orthogonalised price momentum strategy would be even less successful.

With the correct beta, the residual price momentum strategy looks much worse than the original

Figure 8: Performance of a long-short price momentum and residual price momentum strategies (Europe)



– Price momentum – Residual price momentum – Residual price momentum with new beta

Eia	ıure	O٠	C+a	+;,	+i-
ГIU	ıure	9.	วเล	us	ucs

	Price momentum	Residual price momentum	Residual price momentum with corrected beta
Return	5.8%	3.8%	2.1%
Volatility	21%	18%	13%
Risk adjusted return	0.27	0.22	0.16
Turnover	24%	33%	40%

Source: UBS Quantitative Research Note: Turnover is defined as the average proportion of names which either leave the long basket or the short basket each month (similar to 1-way turnover).

# Orthogonalisation is negative for price momentum's performance

Price momentum has a time varying exposure to the other smart beta factors. It is a chameleon. When high quality has outperformed, price momentum will tilt towards high quality and when value has outperformed, price momentum will tilt towards value.

These time varying tilts give price momentum an inherent style rotation strategy. In our September 2016 publication "Are you already timing styles successfully?" we discussed this in greater detail. We believe that this style rotation effect is driving a lot of the performance of the price momentum style. If you remove it, by orthogonalising the signal to the other smart beta styles, you will reduce the performance.

We look at the effect of orthogonalising price momentum after a series of factors: earnings momentum, forwards earnings yield, ROIC and volatility. We have checked these factors for the errors in variables problem and decided to instrument for earnings momentum (using earnings revisions) and the value factor (using trailing earnings yield), but not the quality factor. Please see the Appendix for more details of our rationale for this choice.

Price momentum has an inherent style rotation effect. If you remove it by orthogonalising, you typically reduce the return

### How does orthogonalising price momentum affect its performance?

In Europe, momentum is clearly negatively affected by orthogonalising against other smart beta factors. Figure 10 and Figure 11 show how any form of orthogonalisation reduces the return to the strategy, and generally, the more factors you orthogonalise to, the worse the situation becomes.

In Europe, orthogonalisation is mostly bad for price momentum

An exception to this is the uptick in performance when you orthogonalise to volatility. This is mostly due to the superior performance of the strategy orthogonalised to volatility during market rallies.

Why does orthogonalising to volatility improve performance?

Price momentum tends to strongly underperform at market turning points. This is because during market drawdowns, high beta names underperform low beta names, so the long-short price momentum strategy takes on a negative beta exposure. When the market rallies again, that negative beta exposure leads to strong underperformance.

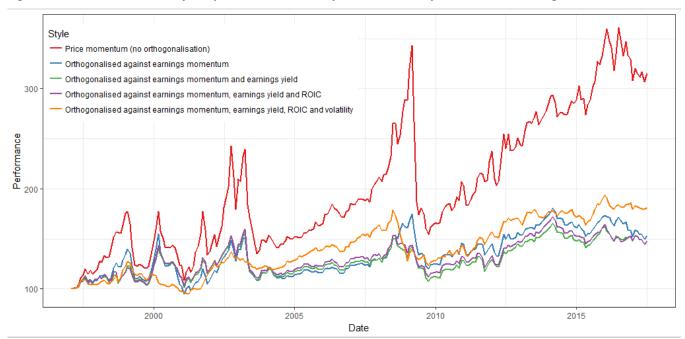
Orthogonalising to volatility reduces the tilts towards negative beta during the drawdown and hence improves the performance of momentum. A more effective alternative approach is to volatility target a simple (not orthogonalised) price momentum.

Figure 10: Statistics on price momentum performance

	Return	Risk	Risk adjusted	Turnover
	Retuin	Nisk	return	Turriover
Price momentum (no orthogonalisation)	5.8%	21%	0.27	24%
Orthogonalised against earnings momentum	2.1%	13%	0.16	40%
Orthogonalised against earnings momentum and earnings yield	1.9%	12%	0.16	40%
Orthogonalised against earnings momentum, earnings yield and ROIC	1.9%	12%	0.16	40%
Orthogonalised against earnings momentum, earnings yield, ROIC and volatility	3.0%	9%	0.34	38%

Source: UBS Quantitative Research Note: Turnover is defined as the average proportion of names which either leave the long basket or the short basket each month.

Figure 11: Performance of European price momentum subject to different specifications of orthogonalisation



Source: UBS Quantitative Research

### What happens in other regions?

If we look at the other regions, the picture is less clear cut. Figure 12 shows the performance of long-short price momentum with different specifications of the orthogonalisation procedure.

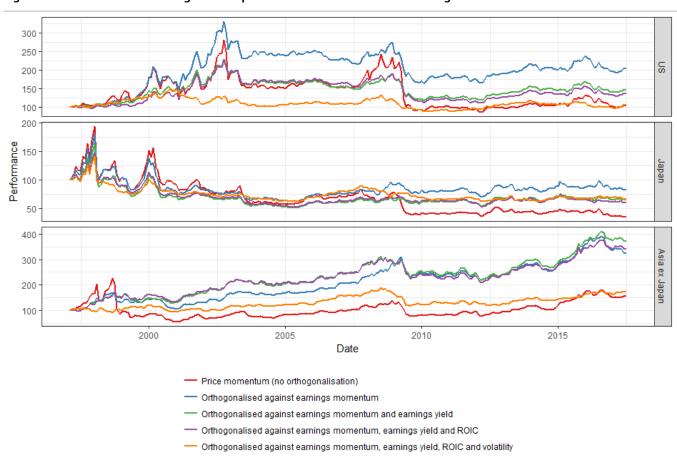
Results in other regions more mixed

In the US, orthogonalised price momentum outperforms the simple, not orthogonalised signal over the full period, due to the smaller drawdowns suffered by the orthogonalised portfolios during momentum's periodic crises. At other times, the strategies perform broadly in-line.

In Japan, price momentum is not a successful signal. The simple long-short price momentum style would have lost around -4.4% per year over our sample period. The orthogonalised price momentum strategies *do* outperform the simple, not orthogonalised strategy, because they have flatter performance, not because they are particularly successful.

The real outlier is Asia ex Japan. In this region, orthogonalisation would have been successful. Removing the earnings momentum tilt from price momentum greatly improves performance. However, even here, the outperformance is not steady. The great majority of this outperformance happens during a brief period around Sep – Dec 1998. Since then all of the strategies have performed broadly in-line.

Figure 12: Performance of orthogonalised price momentum across different regions



Source: UBS Quantitative Research

Figure 13: Statistics on the performance of orthogonalised price momentum across different regions

	US			Japan			Asia ex Japan					
	Return	Risk	Risk adjusted return	T/O	Return	Risk	Risk adjusted return	T/O	Return	Risk	Risk adjusted return	T/O
Price momentum (no orthogonalisation)	0.2%	24%	0.01	26%	-5.0%	24%	-0.21	26%	2.2%	23%	0.10	25%
Orthogonalised against earnings momentum	3.5%	16%	0.22	38%	-0.9%	20%	-0.05	39%	5.9%	13%	0.47	42%
Orthogonalised against earnings momentum and earnings yield	1.9%	13%	0.14	38%	-2.1%	18%	-0.11	39%	6.6%	11%	0.58	43%
Orthogonalised against earnings momentum, earnings yield and ROIC	1.5%	14%	0.11	38%	-2.4%	16%	-0.15	40%	6.2%	12%	0.51	43%
Orthogonalised against earnings momentum, earnings yield, ROIC and volatility	0.3%	10%	0.03	37%	-1.9%	13%	-0.14	39%	2.7%	11%	0.24	42%

Source: UBS Quantitative Research Note: Turnover (T/O) is defined as the average proportion of names which either leave the long basket or the short basket each month.

Again, as in Europe, we see an increase in the turnover. Turnover is almost 60% higher in the orthogonalised strategies compared to the simple price momentum strategy.

## **Conclusions**

Orthogonalisation can be tempting to portfolio managers because it offers an appealing simplicity to risk budgeting and to performance attribution, but we think this is a siren call.

There are four main rationale for our argument:

- Orthogonalisation can make smart beta factors unintuitive.
- There are statistical problems with orthogonalisation that most investors do not realise.
- Orthogonalised signals are less stable and so increase turnover.
- For price momentum and maybe other factors, orthogonalisation can reduce performance.

Experienced portfolio managers will have a strong intuitive understanding of how smart beta factors behave and interact with each other. For example, they will know what kinds of economic environments different factors do well in e.g. quality outperforms during downturns, and what kind of implementation problems each factor faces e.g. small-cap portfolios may be illiquid.

Loss of intuition

If you orthogonalise a smart beta factor, your new signal may not behave as you expect. For example, we found that an orthogonalised quality factor would be much less effective as a hedge against market drawdowns. Losing this kind of intuition can make portfolio managers less effective.

The typical approach to creating orthogonal factors will often fail due to a statistical problem that can happen with noisy data (such as financial data) called errors in variables. There are statistical techniques which will help to with this problem, but it is difficult to fully correct for. That means that supposedly orthogonalised factors won't really be orthogonal and any risk budgeting or performance attribution based on that assumption will be fatally flawed. That is dangerous for portfolio managers making decisions based on this analysis.

**Statistical problems** 

Orthogonalisation can often be unstable. If you run cross-sectional regressions every month, you will notice that the coefficients can change a lot from month to month. As a result, the residuals of these regressions (which are the orthogonalised smart beta signals) will jump around a lot from month to month, even when you start from slow moving signals such as beta or ROIC. Faster moving signals will typically lead to higher turnover and so higher trading costs in your portfolio.

**Greater turnover** 

For price momentum, orthogonalisation is particularly problematic. Price momentum has time varying factor tilts, depending on which smart beta factors have outperformed recently. This factor rotation is an important part of why price momentum works, and, if you orthogonalise price momentum and remove the factor tilts, it will not perform as well.

Orthogonalised price momentum underperforms

We believe that investors would be better off getting to grips with the relationships between simple, intuitive smart beta factors than creating artificial, and unintuitive, orthogonalised factors and putting their faith in an orthogonalisation process which is unlikely to deliver what it promises.

## **Appendix:**

## Summary of "errors in variable" problem

The errors in variable problem occurs in regressions when one or more of your explanatory variables is very noisy and leads to your estimates for the betas being too small.

If your data is very noisy, you are likely to underestimate your betas

This sort of problem is very common in finance because almost all our data is very noisy. For example, if you are comparing PEs of the stocks in your universe, some firms' PEs may include earnings that others would consider extraordinary events and exclude.

### Mathematical explanation:

For the sake of simplicity, we will only consider a regression with one variable, but the same results apply to multivariate regression. Suppose there is a linear relationship between y and x:

$$y = \beta x + \varepsilon$$

We want to estimate  $\beta$ , but, unfortunately, we don't have data on x, only on  $x^* = x + \eta$ , because x is measured with error.

Our estimate for the beta coefficient is (in expectation):

Estimate = 
$$\frac{cov(x^*, y)}{var(x^*)}$$

$$= \frac{cov(x + \eta, \beta x + \varepsilon)}{var(x + \eta)}$$

$$= \frac{\beta \sigma_x^2}{\sigma_x^2 + \sigma_\eta^2}$$

$$= \frac{\beta}{1 + \sigma_\eta^2 / \sigma_x^2}$$

Note that the bottom line is always bigger than one, so our estimate for beta is expected to be a bit smaller than its true value. If our measurement of x is very noisy, so the ratio of the variance of the error term,  $\eta$ , to the variance of the true variable, x, is large, then our estimate for the beta coefficient will be much too small.

Let's look at this problem empirically. We have created some random data such that:

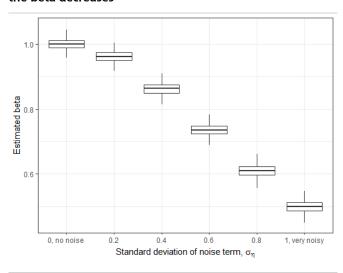
$$y = x + \varepsilon$$
, where  $x \sim N(0,1)$ ,  $\varepsilon \sim N(0,0.5)$   
 $x^* = x + \eta$ , where  $\eta \sim N(0, \sigma_\eta^2)$ 

We then estimate the beta of y against  $x^*$ , our noisy estimate for x. By construction, the "true" beta here is 1, but the errors in variables problem means that our beta estimate may be considerably smaller.

We repeat this process many times to see the distribution of our beta estimates and then see how this changes as we change  $\sigma_{\eta}^2$ , the variance of our noise term. The boxplot in Figure 14 illustrates the results.

When the variance is 0, our estimate for beta is typically very close to 1 (by construction, the true beta). However, as the variance increases our estimate for beta decreases. When our data is very noisy, with a variance of 1, then the estimate for beta is around 0.5.

Figure 14: As the noise term increases, our estimate for the beta decreases



Source: UBS Quantitative Research

Figure 15: R code for this empirical example

Source: UBS Quantitative Research

### What can we do about it?

There are simple techniques to get around this issue. You need to find an instrumental variable, z, which is strongly correlated to your explanatory variable, x, but which is uncorrelated to the noise in that data or to the error term in the linear regression.

For example, if you suspect that your PE data is too noisy, and this is causing you to underestimate your betas, then you can try using another value metric as your instrument, z, e.g. price to book or trailing PE.

Then we can get a new estimate for the beta as the ratio of the covariance of y and z and the covariance of your explanatory variable and z. If there was an errors in variable problem, you will see that the new estimate for the beta is consistently larger than the estimated beta from a normal regression.

### Mathematical explanation:

Suppose we have found a variable z, which is correlated to x, but not to the noise term,  $\eta$ , or to the error term,  $\varepsilon$ . Then we can get a new estimate for the beta as the ratio of the covariance of y and z and the covariance of x\* and z:

$$New\ estimate = \frac{cov(y,z)}{cov(x^*,z)}$$

Find another variable highly correlated to the explanatory variable, but uncorrelated to the noise term

$$= \frac{cov(\beta x + \varepsilon, z)}{cov(x + \eta, z)}$$
$$= \frac{\beta \sigma_{x,z} + \sigma_{\varepsilon,z}}{\sigma_{x,z} + \sigma_{n,z}}$$

Provided that your variable z really is uncorrelated to the noise and error terms then the expected value of our new estimate simplifies down to  $\beta$ .

Again, we can see this empirically. As before, we create some random data such that:

Empirical example with random data

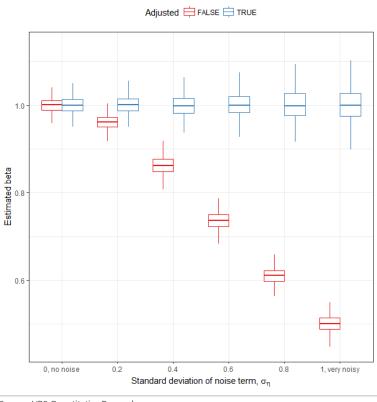
$$y = x + \varepsilon$$
, where  $x \sim N(0,1), \varepsilon \sim N(0,0.5)$   
 $x^* = x + \eta$ , where  $\eta \sim N(0, \sigma_{\eta}^2)$ 

But this time we also create a variable z, which is highly correlated to x. Then we estimate the beta of y versus  $x^*$ , our noisy measure of x, either using the normal regression method, or adjusting for the errors in variables problem.

Once again, we run 500 simulations to see what the distribution of the beta estimates look like, and then repeat this process to see how that distribution changes as the variance of the noise term  $(\sigma_n^2)$  changes.

As the variance increases our estimate for beta using the simple linear regression decreases, but if you adjust for the errors in variables problem, then the estimate for beta remains stable close to the true beta of 1.

Figure 16: As the noise term increases, our estimate for the beta decreases, unless you adjust for the errors in variables



Source: UBS Quantitative Research

Figure 17: R code for this empirical example

```
#Matrix to store our results
betaMatrix = matrix(nrow=500, ncol=6)
betaHatMatrix = matrix(nrow=500, ncol=6)
#Loop over different std deviations for the noise term
for(SD in 0:5/5)
 for(iteration in 1:500)
  \#v = x + error
  x = rnorm(1000)
  y = x + rnorm(1000, sd=0.5)
  #Add some noise to the x variable
  noisyX = x + rnorm(1000,sd=SD)
  #create a variable correlated to x
  z = 3*x + rnorm(1000, sd=2)
  #Compute the beta of y versus noisy x
  betaMatrix[iteration,SD*5+1] = Im(y~noisyX)$coef[2]
  #compute the beta of y versus noisy x,
  #BUT adjusting for errors in variables
  betaHatMatrix[iteration,SD*5+1] = cov(y,z) / cov(noisyX,z)
par(mfrow=c(1,2)); boxplot(betaMatrix); boxplot(betaHatMatrix)
```

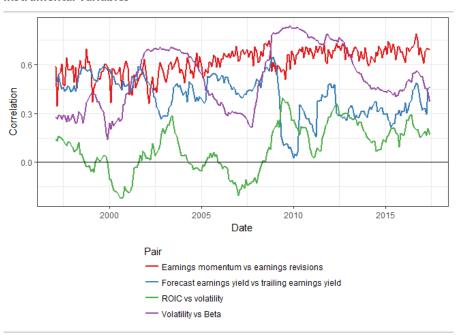
Source: UBS Quantitative Research

# Should we adjust the betas for our smart beta factors for errors in variables problems?

Before we try to orthogonalise price momentum against our list of three smart beta factors, we need to check for errors in variables issues.

Firstly, we need to identify sensible instrumental variables. These should have a high correlation to the original factor. We tried earnings momentum vs earnings revisions, forwards earnings yield vs trailing earnings yield, ROIC vs volatility and volatility vs beta.

Figure 18: Cross-sectional correlations between variables and possible instrumental variables



Source: UBS Quantitative Research Please note that we have inverted the score for volatility and beta, so that a high score is "good".

As you can see from the correlations in Figure 18, the relationship between ROIC and volatility is not stable. We tried a number of other quality variables and did not succeed in finding a suitable variable, so we are not going to take instrumenting any further for quality.

Secondly, we run univariate regressions, with three separate regressions of price momentum onto each factor in turn, either adjusting for errors in variables or not. Figure 19 shows our beta estimates at each month end.

Price momentum's constant tilt towards earnings momentum is unusual. For the other smart beta styles, price momentum has time varying exposures because it tilts towards which ever style has recently outperformed. This makes it harder to judge whether there is an errors in variables problem. If there is such a problem, then we should expect the adjusted beta to have the same sign as the original, simpler beta, but to be more extreme i.e. have a larger absolute value.

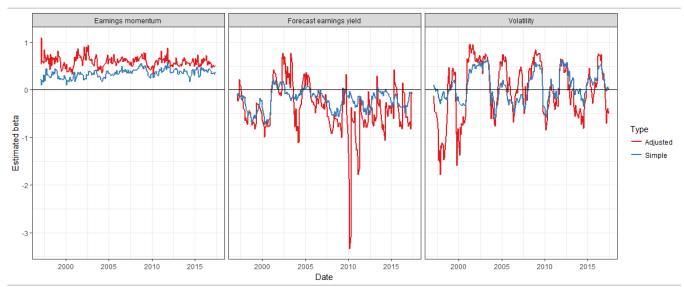
For volatility, there does appear to be an errors in variables problem, but for the forecast earnings yield the adjusted estimates for beta are highly unstable and not reliably the same sign as the simple estimate. That suggests there isn't an errors in variables problem there.

Poor correlation between ROIC and possible instrumental variables

As a result, we will not adjust the value factor for the errors in variables in our orthogonalisation calculations.

Adjust earnings momentum and volatility factors for errors in variables

Figure 19: Result of adjusting for errors in variables issue



Source: UBS Quantitative Research

## **UBS Equity Quantitative Research publications**

## Monographs, Keys and Q-Series

### **Academic Research Monitor**

Title	Date	Торіс	Date
Active vs Passive: What is the Future of Active Management?	Jun-17	Low-Risk, Low-Volatility, Low-Correlation patterns	Jul-17
The hidden value in fund holdings	Jun-17	Stories about Active Management	Jun-17
Can social network analysis enhance strategies following trading by	Jun-17	UBS UK Quantitative Conference 2017 Highlights	Apr-17
corporate insiders?		Recession and Tail Risk?	Mar-17
Using Trend & Carry to time Global Bond Markets	May-17	Where does Volatility Targeting Work?	Jan-17
What you need to know about Japanese equities	Apr-17	ESG Quant Investing	Dec-16
What times the bond market?	Mar-17	Quality, Low-Risk and Momentum Investing	Nov-16
Passive Opportunities for Active Managers	Feb-17	Combining Smart Beta Factors	Sep-16
Active vs Passive: How Will the World of Investing Evolve?	Jan-17	Portfolio Construction and Overfitting	Jul-16
What will demographics mean for growth and stock market returns?	Jan-17	UBS Equity Markets Conference	May-16
How to pick stocks in China's domestic market	Jan-17	European Quantitative Conference 2016 Highlights	Apr-16
Systematic Strategies for Single-Stock Futures	Oct-16	Does Oil matter for Equity Markets?	Mar-16
Irrational asset management	Oct-16	Low Risk Investing	Feb-16
China domestic market – alpha for quantitative investors	Oct-16	Value Investing	Dec-15
Are you already timing styles successfully?	Sep-16	Analyst Forecasts and Measuring Distance	Nov-15
Do low-volatility stocks have interest-rate risk?	Sep-16	UBS Market Microstructure Conference	Oct-15
What does splitting the financials sector change?	Aug-16	Equity Risk Premium Forecasting and Market Timing	Sep-15
Harvesting Yield from Cross-Asset Carry	Aug-16	Behavioural Investing Patterns	Jul-15
When is the stock market likely to correct?	Aug-16	Quality and Size Investing	May-15
Is it easier to be a quant in small cap?	Aug-16	European Quantitative Conference 2015 Highlights	Apr-15
Follow the smart money	Jul-16	Smart Beta, Factors and Style Investing	Feb-15
How can supply chains improve earnings visibility?	Jul-16	Momentum-Investing	Jan-15
Where are the attractive dividend paying stocks?	Mar-16	Investment Strategies & Textual Analysis Signals	Dec-14
Why does increasing volatility matter?	Feb-16	Commodity Risk & Institutional Investing Habits	Nov-14
What crowded positions are bubbling up in equity markets	Feb-16	Index Membership, Investor (in)attention to News & Spurious Correlations	Sep-14
What happened to Value, and when will it return?	Jan-16	Forecasting the Equity Risk Premium	Aug-14
Who benefits from automation?	Nov-15	Implied Cost of Capital & Shorting Premium	Jun-14
The Spectre of Equity-Bond allocation	Nov-15	Trend Following	Mar-14
PAS User Guides			
PAS Macros	Feb-16	Reports	Apr-14
Quick Reference Guide	Nov-15	Risk Parity	Feb-13
Risk Parity and Composite Assets	Jan-15	Advanced Analysis	Oct-12
Introduction to the UBS Portfolio Analysis System	Jan-15	Risk Models	Nov-11
Long-Short Analysis	Jan-15	UBS Hybrid Risk Model	Dec-10
Installation	May-14	Quick Portfolio Analysis	Jul-10
R Advice			
Tidy Data science with the tidyverse	May-17	Rolling window calculations — which package to use	Oct-16
Bayesian regressions with stan	Mar-17	Getting started with random forests	Sep-16
data.table, the best package in the world?	Mar-17	Optimising in Rs	Aug-16
R and Excel	Dec-16	Speeding up R / Plotting correlation matrices	Jun-16

### **Team**

UK – London		Hong Kong	
Maylan Cheung	+44-20-7568 4477	Cathy Fang (Shanghai)	+86-021-3866 8891
Ian Francis	+44-20-7568 1872	Josh Holcroft	+852-2971 7705
Josie Gerken	+44-20-7568 3560	Shanle Wu	+852-2971 7513
Simon Iley	+44-20-7568 6327		
Desi Ivanova	+44-20-7568-1754	Australia – Sydney	
David Jessop	+44-20-7567 9882	Oliver Antrobus	+61-3-9242 6467
Claire Jones	+44-20-7568 1873	Luke Brown	+61-2-9324 3620
Manoj Kothari	+44-20-7568 1997	Pieter Stoltz	+61-2-9324 3779
Simon Stoye	+44-20-7568 1876	Paul Winter	+61-2-9324 2080
Christine Vargas	+44-20-7568 2409	Nathan Luk	+61-2-9324 2247

### **Valuation Method and Risk Statement**

Our quantitative models rely on reported financial statement information, consensus earnings forecasts and stock prices. Errors in these numbers are sometimes impossible to prevent (as when an item is misstated by a company). Also, the models employ historical data to estimate the efficacy of stock selection strategies and the relationships among strategies, which may change in the future. Additionally, unusual company-specific events could overwhelm the systematic influence of the strategies used to rank and score stocks.

### **Required Disclosures**

This report has been prepared by UBS Limited, an affiliate of UBS AG. UBS AG, its subsidiaries, branches and affiliates are referred to herein as UBS.

For information on the ways in which UBS manages conflicts and maintains independence of its research product; historical performance information; and certain additional disclosures concerning UBS research recommendations, please visit <a href="https://www.ubs.com/disclosures">www.ubs.com/disclosures</a>. The figures contained in performance charts refer to the past; past performance is not a reliable indicator of future results. Additional information will be made available upon request. UBS Securities Co. Limited is licensed to conduct securities investment consultancy businesses by the China Securities Regulatory Commission. UBS acts or may act as principal in the debt securities (or in related derivatives) that may be the subject of this report. This recommendation was finalized on: 12 July 2017 04:30 PM GMT.

**Analyst Certification:**Each research analyst primarily responsible for the content of this research report, in whole or in part, certifies that with respect to each security or issuer that the analyst covered in this report: (1) all of the views expressed accurately reflect his or her personal views about those securities or issuers and were prepared in an independent manner, including with respect to UBS, and (2) no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that research analyst in the research report.

### **UBS Investment Research: Global Equity Rating Definitions**

12-Month Rating	Definition	Coverage <sup>1</sup>	IB Services <sup>2</sup>
Buy	FSR is > 6% above the MRA.	45%	28%
Neutral	FSR is between -6% and 6% of the MRA.	38%	27%
Sell	FSR is > 6% below the MRA.	17%	11%
Short-Term Rating	Definition	Coverage <sup>3</sup>	IB Services <sup>4</sup>
Buy	Stock price expected to rise within three months from the time the rating was assigned because of a specific catalyst or event.	<1%	<1%
Sell	Stock price expected to fall within three months from the time the rating was assigned because of a specific catalyst or event.	<1%	<1%

Source: UBS. Rating allocations are as of 30 June 2017.

- 1: Percentage of companies under coverage globally within the 12-month rating category.
- 2:Percentage of companies within the 12-month rating category for which investment banking (IB) services were provided within the past 12 months.
- 3:Percentage of companies under coverage globally within the Short-Term rating category.
- 4:Percentage of companies within the Short-Term rating category for which investment banking (IB) services were provided within the past 12 months.

**KEY DEFINITIONS:**Forecast Stock Return (FSR) is defined as expected percentage price appreciation plus gross dividend yield over the next 12 months. **Market Return Assumption (MRA)** is defined as the one-year local market interest rate plus 5% (a proxy for, and not a forecast of, the equity risk premium). **Under Review (UR)** Stocks may be flagged as UR by the analyst, indicating that the stock's price target and/or rating are subject to possible change in the near term, usually in response to an event that may affect the investment case or valuation. **Short-Term Ratings** reflect the expected near-term (up to three months) performance of the stock and do not reflect any change in the fundamental view or investment case. **Equity Price Targets** have an investment horizon of 12 months.

**EXCEPTIONS AND SPECIAL CASES:UK and European Investment Fund ratings and definitions are: Buy:** Positive on factors such as structure, management, performance record, discount; **Neutral:** Neutral on factors such as structure, management, performance record, discount; **Sell:** Negative on factors such as structure, management, performance record, discount. **Core Banding Exceptions (CBE):** Exceptions to the standard +/-6% bands may be granted by the Investment Review Committee (IRC). Factors considered by the IRC include the stock's volatility and the credit spread of the respective company's debt. As a result, stocks deemed to be very high or low risk may be subject to higher or lower bands as they relate to the rating. When such exceptions apply, they will be identified in the Company Disclosures table in the relevant research piece.

Research analysts contributing to this report who are employed by any non-US affiliate of UBS Securities LLC are not registered/qualified as research analysts with FINRA. Such analysts may not be associated persons of UBS Securities LLC and therefore are not subject to the FINRA restrictions on communications with a subject company, public appearances, and trading securities held by a research analyst account. The name of each affiliate and analyst employed by that affiliate contributing to this report, if any, follows.

**UBS Limited:** Claire Jones, CFA; Josie Gerken, PhD; David Jessop; Desi Ivanova. **UBS AG Hong Kong Branch:** Josh Holcroft. **UBS Securities Australia Ltd:** Paul Winter.

Unless otherwise indicated, please refer to the Valuation and Risk sections within the body of this report. For a complete set of disclosure statements associated with the companies discussed in this report, including information on valuation and risk, please contact UBS Securities LLC, 1285 Avenue of Americas, New York, NY 10019, USA, Attention: Investment Research.

### **Global Disclaimer**

This document has been prepared by UBS Limited, an affiliate of UBS AG. UBS AG, its subsidiaries, branches and affiliates are referred to herein as UBS.

Global Research is provided to our clients through UBS Neo, in certain instances, UBS.com and any other system, or distribution method specifically identified in one or more communications distributed through UBS Neo or UBS.com as an approved means for distributing Global Research (each a "System"). It may also be made available through third party vendors and distributed by UBS and/or third parties via e-mail or alternative electronic means. The level and types of services provided by Global Research to a client may vary depending upon various factors such as a client's individual preferences as to the frequency and manner of receiving communications, a client's risk profile and investment focus and perspective (e.g., market wide, sector specific, long-term, short-term, etc.), the size and scope of the overall client relationship with UBS and legal and regulatory constraints.

All Global Research is available on UBS Neo. Please contact your UBS sales representative if you wish to discuss your access to UBS Neo.

When you receive Global Research through a System, your access and/or use of such Global Research is subject to this Global Research Disclaimer and to the terms of use governing the applicable System.

When you receive Global Research via a third party vendor, e-mail or other electronic means, your use shall be subject to this Global Research Disclaimer and to UBS's Terms of Use/Disclaimer (<a href="http://www.ubs.com/global/en/legalinfo2/disclaimer.html">http://www.ubs.com/global/en/legalinfo2/disclaimer.html</a>). By accessing and/or using Global Research in this manner, you are indicating that you have read and agree to be bound by our Terms of Use/Disclaimer. In addition, you consent to UBS processing your personal data and using cookies in accordance with our Privacy Statement (<a href="http://www.ubs.com/global/en/legalinfo2/privacy.html">http://www.ubs.com/global/en/legalinfo2/privacy.html</a>) and cookie notice (<a href="http://www.ubs.com/global/en/homepage/cookies/coo

If you receive Global Research, whether through a System or by any other means, you agree that you shall not copy, revise, amend, create a derivative work, transfer to any third party, or in any way commercially exploit any UBS research provided via Global Research or otherwise, and that you shall not extract data from any research or estimates provided to you via Global Research or otherwise, without the prior written consent of UBS.

This document is for distribution only as may be permitted by law. It is not directed to, or intended for distribution to or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or would subject UBS to any registration or licensing requirement within such jurisdiction. It is published solely for information purposes; it is not an advertisement nor is a solicitation or an offer to buy or sell any financial instruments or to participate in any particular trading strategy. No representation or warranty, either expressed or implied, is provided in relation to the accuracy, completeness or reliability of the information contained in any materials to which this document relates (the "Information"), except with respect to Information concerning UBS. The Information is not intended to be a complete statement or summary of the securities, markets or developments referred to in the document. UBS does not undertake to update or keep current the Information. Any opinions expressed in this document may change without notice and may differ or be contrary to opinions expressed by other business areas or groups, personnel or other representative of UBS. Any statements contained in this report attributed to a third party represent UBS's interpretation of the data, information and/or opinions provided by that third party either publicly or through a subscription service, and such use and interpretation have not been reviewed by the third party.

This document is a general communication and is educational in nature. Nothing in this document constitutes a representation that any investment strategy or recommendation is suitable or appropriate to an investor's individual circumstances or otherwise constitutes a personal recommendation. By providing this document, none of UBS or its representatives has any responsibility or authority to provide or have provided investment advice in a fiduciary capacity or otherwise. Investment, none of UBS or its representatives has any responsibility or authority to provide or have provided investment advice in a fiduciary capacity or otherwise. Investment in making their investment decisions. None of UBS or its representatives is suggesting that the recipient or any other person take a specific course of action or any action at all. By receiving this document, the recipient acknowledges and agrees with the intended purpose described above and further disclaims any expectation or belief that the information constitutes investment advice to the recipient or otherwise purports to meet the investment objectives of the recipient. The financial instruments described in the document may not be eligible for sale in all jurisdictions or to certain categories of investors. Options, derivative products and futures are not suitable for all investors, and trading in these instruments is considered risky. Mortgage and asset-backed securities may involve a high degree of risk and may be highly volatile in response to fluctuations in interest rates or other market conditions. Foreign currency rates of exchange may adversely affect the value, price or income of any security or related instrument referred to in the document. For investment advice, trade execution or other enquiries, clients should contact their local sales representative.

The value of any investment or income may go down as well as up, and investors may not get back the full (or any) amount invested. Past performance is not necessarily a guide to future performance. Neither UBS nor any of its directors, employees or agents accepts any liability for any loss (including investment loss) or damage arising out of the use of all or any of the Information.

Any prices stated in this document are for information purposes only and do not represent valuations for individual securities or other financial instruments. There is no representation that any transaction can or could have been effected at those prices, and any prices do not necessarily reflect UBS's internal books and records or theoretical model-based valuations and may be based on certain assumptions. Different assumptions by UBS or any other source may yield substantially different results.

This document and the Information are produced by UBS as part of its research function and are provided to you solely for general background information. UBS has no regard to the specific investment objectives, financial situation or particular needs of any specific recipient. In no circumstances may this document or any of the Information be used for any of the following purposes:

- (i) valuation or accounting purposes;
- (ii) to determine the amounts due or payable, the price or the value of any financial instrument or financial contract; or
- (iii) to measure the performance of any financial instrument.

By receiving this document and the Information you will be deemed to represent and warrant to UBS that you will not use this document or any of the Information for any of the above purposes or otherwise rely upon this document or any of the Information. Prior to making any investment or financial decisions, any recipient of this document or the information should seek individualized advice from his or her personal financial, legal, tax and other professional advisors that takes into account all the particular facts and circumstances of his or her investment objectives.

UBS has policies and procedures, which include, without limitation, independence policies and permanent information barriers, that are intended, and upon which UBS relies, to manage potential conflicts of interest and control the flow of information within divisions of UBS and among its subsidiaries, branches and affiliates. For further information on the ways in which UBS manages conflicts and maintains independence of its research products, historical performance information and certain additional disclosures concerning UBS research recommendations, please visit <a href="https://www.ubs.com/disclosures">www.ubs.com/disclosures</a>.

Research will initiate, update and cease coverage solely at the discretion of UBS Research Management, which will also have sole discretion on the timing and frequency of any published research product. The analysis contained in this document is based on numerous assumptions. All material information in relation to published research reports, such as valuation methodology, risk statements, underlying assumptions (including sensitivity analysis of those assumptions), ratings history etc. as required by the Market Abuse Regulation, can be found on NEO. Different assumptions could result in materially different results.

The analyst(s) responsible for the preparation of this document may interact with trading desk personnel, sales personnel and other parties for the purpose of gathering, applying and interpreting market information. UBS relies on information barriers to control the flow of information contained in one or more areas within UBS into other areas, units, groups or affiliates of UBS. The compensation of the analyst who prepared this document is determined exclusively by research management and senior management (not including investment banking). Analyst compensation is not based on investment banking revenues; however, compensation may relate to the revenues of UBS and/or its divisions as a whole, of which investment banking, sales and trading are a part, and UBS's subsidiaries, branches and affiliates as a whole.

For financial instruments admitted to trading on an EU regulated market: UBS AG, its affiliates or subsidiaries (excluding UBS Securities LLC) acts as a market maker or liquidity provider (in accordance with the interpretation of these terms in the UK) in the financial instruments of the issuer save that where the activity of liquidity provider is carried out in accordance with the definition given to it by the laws and regulations of any other EU jurisdictions, such information is separately disclosed in this document. For financial instruments admitted to trading on a non-EU regulated market: UBS may act as a market maker save that where this activity is carried out in the US in accordance with the definition given to it by the relevant laws and regulations, such activity will be specifically disclosed in this document. UBS may have issued a warrant the value of which is based on one or more of the financial instruments referred to in the document. UBS and its affiliates and employees may have long or short positions, trade as principal and buy and sell in instruments or derivatives identified herein; such transactions or positions may be inconsistent with the opinions expressed in this document.

United Kingdom and the rest of Europe: Except as otherwise specified herein, this material is distributed by UBS Limited to persons who are eligible counterparties or professional clients. UBS Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. France: Prepared by UBS Limited and distributed by UBS Limited and UBS Securities France S.A. UBS Securities France S.A. is regulated by the ACPR (Autorité de Contrôle Prudentiel et de Résolution) and the Autorité des Marchés Financiers (AMF). Where an analyst of UBS Securities France S.A. Is regulated by the Activ (Autorité des Marchés Financiers (AMF). Where an analyst of UBS Securities France S.A. has contributed to this document, the document is also deemed to have been prepared by UBS Securities France S.A. Germany: Prepared by UBS Limited and distributed by UBS Limited and UBS Europe SE. UBS Europe SE is regulated by the Bundesanstalt fur Finanzdienstleistungsaufsicht (BaFin). Spain: Prepared by UBS Limited and distributed by UBS Limited and UBS Securities España SV, SA. UBS Securities España SV, SA is regulated by the Comisión Nacional del Mercado de Valores (CNMV). Turkey: Distributed by UBS Limited. No information in this document is provided for the purpose of offering, marketing and sale by any means of any capital market instruments and services in the Republic of Turkey. Therefore, this document may not be considered as an offer made or to be made to residents of the Republic of Turkey. UBS Limited is not licensed by the Turkish Capital Market Board under the provisions of the Capital Market Law (Law No. 6362). Accordingly, neither this document nor any other offering material related to the instruments/services may be utilized in connection with providing any capital market services to persons within the Republic of Turkey without the prior approval of the Capital Market Board. However, according to article 15 (d) (ii) of the Decree No. 32, there is no restriction on the purchase or sale of the securities abroad by residents of the Republic of Turkey. **Poland:** Distributed by UBS Limited (spolka z ograniczona odpowiedzialnoscia) Oddzial w Polsce regulated by the Polish Financial Supervision Authority. Where an analyst of UBS Limited (spolka z ograniczona odpowiedzialnoscia) Oddzial w Polsce has contributed to this document, the document is also deemed to have been prepared by UBS Limited (spolka z ograniczona odpowiedzialnoscia) Oddzial w Polsce. Russia: Prepared and distributed by UBS Bank (OOO). Switzerland: Distributed by UBS AG to persons who are institutional investors only. UBS AG is regulated by the Swiss Financial Market Supervisory Authority (FINMA). Italy: Prepared by UBS Limited and distributed by UBS Limited and UBS Limited, Italy Branch. Where an analyst of UBS Limited, Italy Branch South Africa: Distributed by UBS South Africa (Pty) Limited (Registration No. 1995/011140/07), an authorised user of the JSE and an authorised Financial Services Provider (FSP 7328). Israel: This material is distributed by UBS Limited. UBS Limited user of the JSE and an authorised by the Financial Conduct Authority and the Prudential Regulation Authority. UBS Securities Israel Ltd is a licensed Investment Marketer that is supervised by the Israel Securities Authority (ISA). UBS Limited and its affiliates incorporated outside Israel are not licensed under the Israeli Advisory Law. UBS Limited is not covered by insurance as required from a licensee under the Israeli Advisory Law. UBS may engage among others in issuance of Financial Assets or in distribution of Financial Assets of other issuers for fees or other benefits. UBS Limited and its affiliates may prefer various Financial Assets to which they have or may have Affiliation (as such term is defined under the Israeli Advisory Law). Nothing in this Material should be considered as investment advice under the Israeli Advisory Law. This Material is being issued only to and/or is directed only at persons who are Eligible Clients within the meaning of the Israeli Advisory Law, and this material must not be relied on or acted upon by any other persons. Saudi Arabia: This document has been issued by UBS AG (and/or any of its subsidiaries, branches or affiliates), a public company limited by shares, incorporated in Switzerland with its registered offices at Aeschenvorstadt 1, CH-4051 Basel and Bahnhofstrasse 45, CH-8001 Zurich. This publication has been approved by UBS Saudi Arabia (a subsidiary of UBS AG), a Saudi closed joint stock company incorporated in the Kingdom of Saudi Arabia under commercial register number 1010257812 having its registered office at Tatweer Towers, P.O. Box 75724, Riyadh 11588, Kingdom of Saudi Arabia. UBS Saudi Arabia is authorized and regulated by the Capital Market Authority to conduct securities business under license number 08113-37. **UAE / Dubai:** The information distributed by UBS AG Dubai Branch is only intended for Professional Clients and/or Market Counterparties, as classified under the DFSA rulebook. No other person should act upon this material/communication. The information is not for further distribution within the United Arab Emirates. UBS AG Dubai Branch is regulated by the DFSA in the DIFC. UBS is not licensed to provide banking services in the UAE by the Central Bank of the UAE, nor is it licensed by the UAE Securities and Commodities Authority. United States: Distributed to US persons by either UBS Securities LLC or by UBS Financial Services Inc., subsidiaries of UBS AG; or by a group, subsidiary or affiliate of UBS AG that is not registered as a US broker-dealer (a 'non-US affiliate') to major US institutional investors only. UBS Securities LLC or UBS Financial Services Inc. accepts responsibility for the content of a document prepared by another non-US affiliate when distributed to US persons by UBS Securities LLC or UBS Financial Services Inc. All transactions by a US person in the securities mentioned in this document must be effected through UBS Securities LLC or UBS Financial Services Inc., and not through a non-US affiliate. UBS Securities LLC is not acting as a municipal advisor to any municipal entity or obligated person within the meaning of Section 15B of the Securities Exchange Act (the "Municipal Advisor Rule"), and the opinions or views contained herein are not intended to be, and do not constitute, advice within the meaning of the Municipal Advisor Rule. Canada: Distributed by UBS Securities Canada Inc., a registered investment dealer in Canada and a Member-Canadian Investor Protection Fund, or by another affiliate of UBS AG that is registered to conduct business in Canada or is otherwise exempt from registration. **Mexico:** This report has been distributed and prépared by UBS Casa de Bolsa, S.A. de C.V., UBS Grupo Financiero, an entity that is part of UBS Grupo Financiero, S.A. de C.V. and is an affiliate of UBS AG. This document is intended for distribution to institutional or sophisticated investors only. Research reports only reflect the views of the analysts responsible for the reports. Analysts do not receive any compensation from persons or entities different from UBS Casa de Bolsa, S.A. de C.V., UBS Grupo Financiero, or different from entities belonging to the same financial group or business group of such. For Spanish translations of applicable disclosures, please see <a href="www.ubs.com/disclosures">www.ubs.com/disclosures</a>. Brazil: Except as otherwise specified herein, this material is prepared by UBS Brasil CCTVM S.A. to persons who are eligible investors residing in Brazil, which are considered to be: (i) financial institutions, (ii) insurance firms and investment capital companies, (iii) supplementary pension entities, (iv) entities that hold financial investments higher than R\$300,000.00 and that confirm the status of qualified investors in written, (v) investment funds, (vi) securities portfolio managers and securities consultants duly authorized by Comissão de Valores Mobiliários (CVM), regarding their own investments, and (vii) social security systems created by the Federal Government, States, and Municipalities. **Hong Kong:** Distributed by UBS Securities Asia Limited and/or UBS AG, Hong Kong Branch. Singapore: Distributed by UBS Securities Pte. Ltd. [MCI (P) 007/09/2016 and Co. Reg. No.: 198500648C] or UBS AG, Singapore Branch. Please contact UBS Securities Pte. Ltd., an exempt financial adviser under the Singapore Financial Advisers Act (Cap. 110); or UBS AG, Singapore Branch, an exempt financial adviser under the Singapore Financial Advisers Act (Cap. 110) and a wholesale bank licensed under the Singapore Banking Act (Cap. 19) regulated by the Monetary Authority of Singapore, in respect of any matters arising from, or in connection with, the analysis or document. The recipients of this document represent and warrant that they are accredited and institutional investors as defined in the Securities and Futures Act (Cap. 289). **Japan:** Distributed by UBS Securities Japan Co., Ltd. to professional investors (except as otherwise permitted). Where this document has been prepared by UBS Securities Japan Co., Ltd., UBS Securities Japan Co., Ltd. is the author, publisher and distributor of the document. Distributed by UBS AG, Tokyo Branch to Professional Investors (except as otherwise permitted) in relation to foreign exchange and other banking businesses when relevant. Australia: Clients of UBS AG: Distributed by UBS AG (ABN 47 088 129 613 and holder of Australian Financial Services License No. 231087). Clients of UBS Securities Australia Ltd: Distributed by UBS Securities Australia Ltd (ABN 62 008 586 481 and holder of Australian Financial Services License No. 231098). This Document contains general information and/or general advice only and does not constitute personal financial product advice. As such, the Information in this document has been prepared without taking into account any investor's objectives, financial situation or needs, and investors should, before acting on the Information, consider the appropriateness of the Information, having regard to their objectives, financial situation and needs. If the Information contained in this document relates to the acquisition, or potential acquisition of a particular financial product by a 'Retail' client as defined by section 761G of the Corporations Act 2001 where a Product Disclosure Statement would be required, the retail client should obtain and consider the Product Disclosure Statement relating to the product before making any decision about whether to acquire the product. The UBS Securities Australia Limited Financial Services Guide is available at:

www.ubs.com/ecs-research-fsg. New Zealand: Distributed by UBS New Zealand Ltd. UBS New Zealand Ltd is not a registered bank in New Zealand. You are being provided with this UBS publication or material because you have indicated to UBS that you are a "wholesale client" within the meaning of section 5C of the Financial Advisers Act 2008 of New Zealand (Permitted Client). This publication or material is not intended for clients who are not Permitted Clients (non-permitted Clients). If you are a non-permitted Client you must not rely on this publication or material. If despite this warning you nevertheless rely on this publication or material, you hereby (i) acknowledge that you may not rely on the content of this publication or material and that any recommendations or opinions in such this publication or material are not made or provided to you, and (ii) to the maximum extent permitted by law (a) indemnify UBS and its associates or related entities (and their respective Directors, officers, agents and Advisors) (each a 'Relevant Person') for any loss, damage, liability or claim any of them may incur or suffer as a result of, or in connection with, your unauthorised reliance on this publication or material and (b) waive any rights or remedies you may have against any Relevant Person for (or in respect of) any loss, damage, liability or claim you may incur or suffer as a result of, or in connection with, your unauthorised reliance on this publication or material. Korea: Distributed in Korea by UBS Securities Pte. Ltd., Seoul Branch. This document may have been edited or contributed to from time to time by affiliates of UBS Securities Pte. Ltd., Seoul Branch. This material is intended for professional/institutional clients only and not for distribution to any retail clients. **Malaysia:** This material is authorized to be distributed in Malaysia by UBS Securities Malaysia Sdn. Bhd (Capital Markets Services License No.: CMSL/A0063/2007). This material is intended for professional/institutional clients only and not for distribution to any retail clients. **India:** Distributed by UBS Securities India Private Ltd. (Corporate Identity Number U67120MH1996PTC097299) 2/F, 2 North Avenue, Maker Maxity, Bandra Kurla Complex, Bandra (East), Mumbai (India) 400051. Phone: +912261556000. It provides brokerage services bearing SEBI Registration Numbers: NSE (Capital Market Segment): INB230951431, NSE (F&O Segment) INF230951431, NSE (Currency Derivatives) Segment) INE230951431, BSE (Capital Market Segment) INB010951437; merchant banking services bearing SEBI Registration Number: INM000010809 and Research Analyst services bearing SEBI Registration Number: INH000001204. UBS AG, its affiliates or subsidiaries may have debt holdings or positions in the subject Indian company/companies. Within the past 12 months, UBS AG, its affiliates or subsidiaries may have received compensation for non-investment banking securities related services and/or non-securities services from the subject Indian company/companies. The subject company/companies may have been a client/clients of UBS AG, its affiliates or subsidiaries during the 12 months preceding the date of distribution of the research report with respect to investment banking and/or non-investment banking securities-related services and/or non-securities services. With regard to information on associates, please refer to the Annual Report at: http://www.ubs.com/global/en/about\_ubs/investor\_relations/annualreporting.html

The disclosures contained in research documents produced by UBS Limited shall be governed by and construed in accordance with English law.

UBS specifically prohibits the redistribution of this document in whole or in part without the written permission of UBS and UBS accepts no liability whatsoever for the actions of third parties in this respect. Images may depict objects or elements that are protected by third party copyright, trademarks and other intellectual property rights. © UBS 2017. The key symbol and UBS are among the registered and unregistered trademarks of UBS. All rights reserved.

