#### Kishankumar Anilkumar Joshi

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# Objective:

I am a dedicated and hardworking individual seeking a challenging position in a dynamic company to utilize my skills and contribute to the organization's success. I am currently unemployed and eager to secure a better opportunity.

#### **Certifications:**

- Smart Serve
- NSS (National Service Scheme)
- UthFest (Event Management)
- Digital Marketing
- CCC (Course on Computer Concepts)

### Skills:

- Strong communication
- Problem Solver
- Customer needs analysis and retention strategies
- Multitasking
- Organizational
- Punctual worker
- Flexible
- Teamwork and Collaboration
- Persuasive speaker
- Work under minimal supervision
- Committed to maintaining data integrity
- Languages: English, Hindi, Gujarati

# **Work Experience:**

## Customer and Sales Representative - CYDCOR (RMES Inc.): 2023-2023 (Rogers Canada)

- Conducted product research and submission
- Maintained partnerships with customers in person
- o Coordinated operations with sales representatives
- Participated in the continuous improvement of existing systems

Provided product information and guidance to customers

### Customer Sales and Service Expert - Concentrix: 04/2023-01/2024 (Kitchener, Canada)

- Processed orders and service requests, applied information to customers
- Handled billing adjustments and refunds
- o Answered calls promptly with courteous professionalism
- o Completed call documentation while speaking with customers
- Researched client requests to create solutions
- Navigated multiple computer systems to handle customer needs
- Offered insight into available products, services, and competitor activities
- o Developed technical proficiency to assist customers and field staff with service issues
- Informed senior managers about sales activities via timely reports

#### **Education:**

- International Student Conestoga College
  - o In the last level, two months are remaining to complete post-graduate studies
- Bachelor of Science in Information Technology
  - o Cumulative Grade Point Average (CGPA): 8.02 without any backlog

### **Extra Activities:**

- National Service Scheme (NSS) volunteers with camp certification
- Contributed to Uka Tarsadia University by managing committees during the UthFest 2019 event

Thank you for considering my application. I am legally eligible to work full-time in Canada. I am confident that my skills and experiences align with the position's requirements, and I am eager to contribute to the success of your organization. I have attached my resume and am available for an interview at your earliest convenience.