



Vendor Compliance Insights for Cygnets Enterprise Private Limited (CEPL)

Sample Report

March 2022

About Report

Organizations face a challenge to avail Input Tax Credit based on certain defaulted and non-complaint vendors existing in their ecosystem. Another challenge is that those vendors may fall in vast categories of business opportunities based on turnover slabs and type of business orientation. Vendor Compliance Report provides insights to help organizations categorize vendors by compliance risk; identify GST Inactive, non-complaint, partially complaint vendors in their ecosystem. Enhanced insights of the vendors by derived with deep analysis and summarized to provide bird's eye view of the potential liquidity crunch that is foreseen based on the GSTR filing statistics of an enterprise to aid the lending decision.

GRC Score

GRC (GST Return Compliance) score is calculated based on the time of filing GST returns for a taxpayer, over the last 12 months. Two scores are built, both based on delays in filing GST returns - One based on GSTR1 filing and one based on GSTR3B filing. Both scores incorporate the delay in filing returns with a higher weightage towards delays in recent months.

- Scores are calculated based on publicly available data only.
- GSTIN id used as input/identifier to calculate score at taxpayer level which could be a customer/vendor.
- Non-filing of GSTR-1 indicates inefficient internal process and poor internal controls.
- Non-filing of GSTR-3B indicates a cash deficit which prohibits an entity from paying the net GST.
- GRC is an indicative score about the vendor, and it does not conclude any factual insight, it requires correlation with 2A and past history of taxpayer for accurate facts.

Congratulations! CEPL for compliant GRC Score	
GSTR 1	GSTR 3B
100	100

GRC Score:

100: Excellent

90 and above: Compliant

71-89: Partially compliant

0-70: Non complaint

Key Takeaways and Insights on Vendor Ecosystem

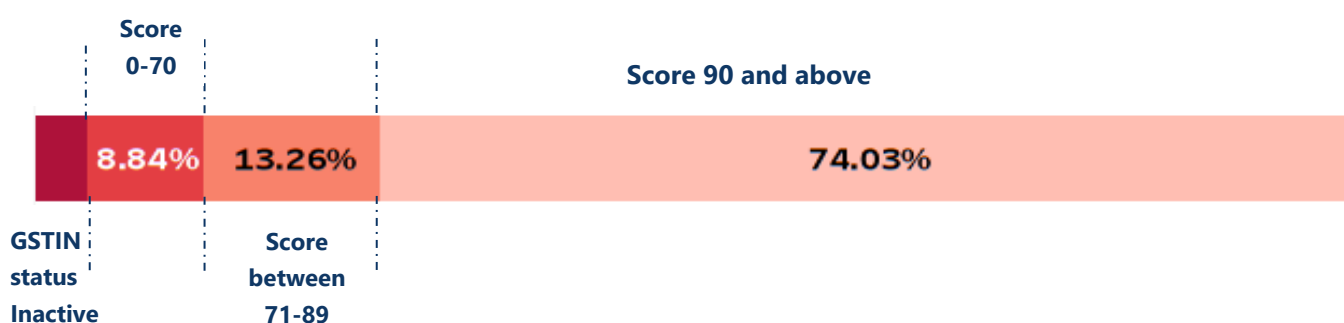
CEPL has currently 181 vendors based on **unique GSTIN no.** of which 174 are active and 7 have cancelled their GSTIN. If classified by Tax players, there are 180 regular and 1 composite.

Total Vendors		181
Active by GSTIN status	Cancelled by GSTIN status	
174	7	

Tax Payers	
Regular	Composite
180	1

Vendor classification based on their average GRC score for GSTR 1:

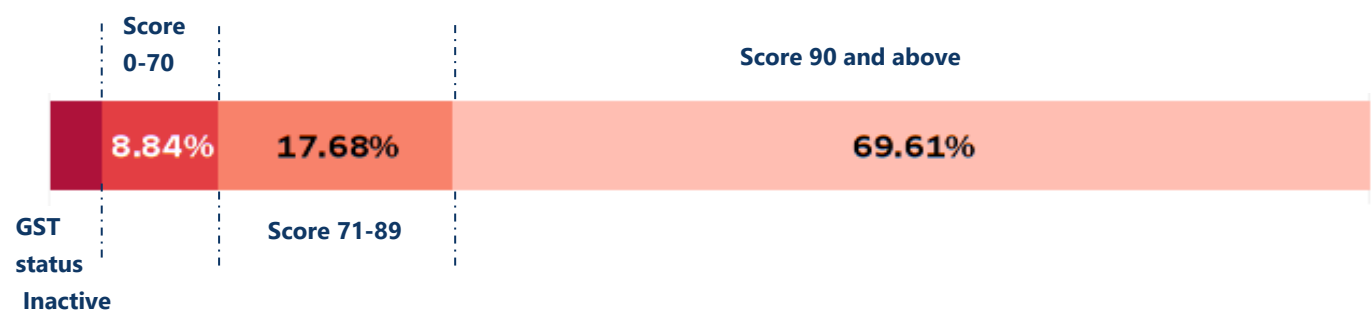
Fig 1: Total vendor count (in %) by GSTR 1 score



- Above **74%** of your vendors have GSTR 1 score 90 and above **have efficient internal process** and internal controls, CEPL can leverage good relations with these vendors.
- However, **almost 9%** of CEPL vendors have GSTR 1 score below 70 **have inefficient and poor internal controls**, CEPL team needs to re-evaluate your relations with them.
- **13%** of your vendors whose GSTR score is between 71 – 89 need constant monitoring and updates for business generated as they are **partially efficient** with their internal process.

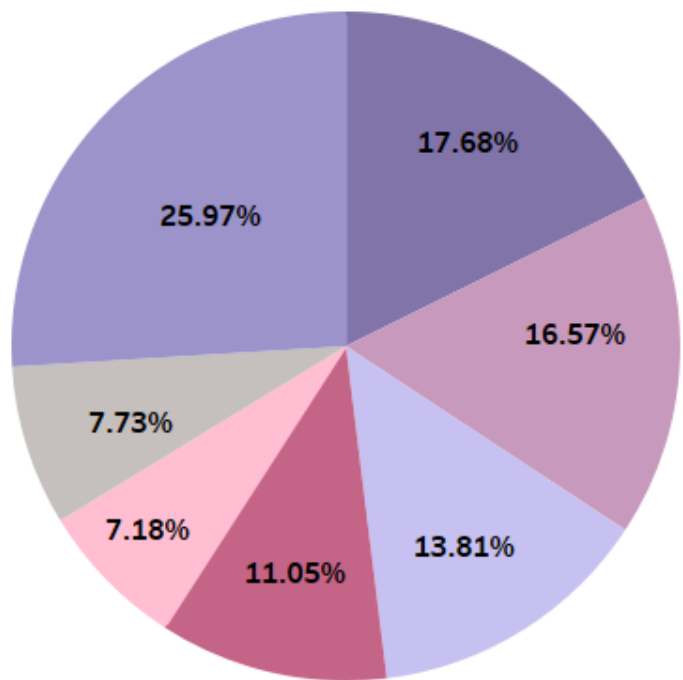
Vendor classification based on their average GRC score for GSTR 3B:

Fig 2: Total vendor count (in %) by GSTR 3B



- Almost **70%** of CEPL vendors **are compliant** having score 90 and above, CEPL can leverage good relations with these vendors.
- However, **9%** of your vendors having GSTR3B score below 70 might be on verge of **cash deficit**, CEPL team needs to re-evaluate their relations with them.
- **17%** of your vendors have score between 71-89 need constant monitoring and updates regarding business generated with them as they are **partially Compliant**.
- Almost **4%** of your Vendors whose GSTIN is cancelled are **not suitable for any business**

Vendor classification based on their annual turnover:



- Majority of your vendors fall beneath the slab of INR 25 Crore, almost 60 %.
- Only 15% of your vendors have turnover between INR 25 to 500 Crore.
- Above 25% of CEPL vendors are having turnover above INR 500 Crore.

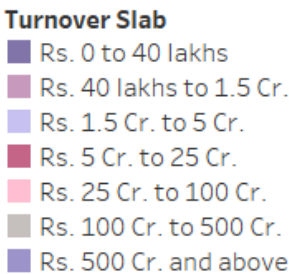


Fig 3: Vendor grouping based on Turnover

CEPL vendor Categorization based on business type:

- CEPL's vendors comprise of 13 categories, of which 32% in Proprietorship, 20% of total representation are by Private and Public limited companies each.
- Only 10% is represented by rest of the categories which are Foreign Companies, Government Departments, Judicial persons, public sector undertaking, Society/club/trust, Statutory body, Branch of foreign bank, Limited Liability partnership.
- CEPL should look upon category penetration in their vendor diversity as per the business requirements

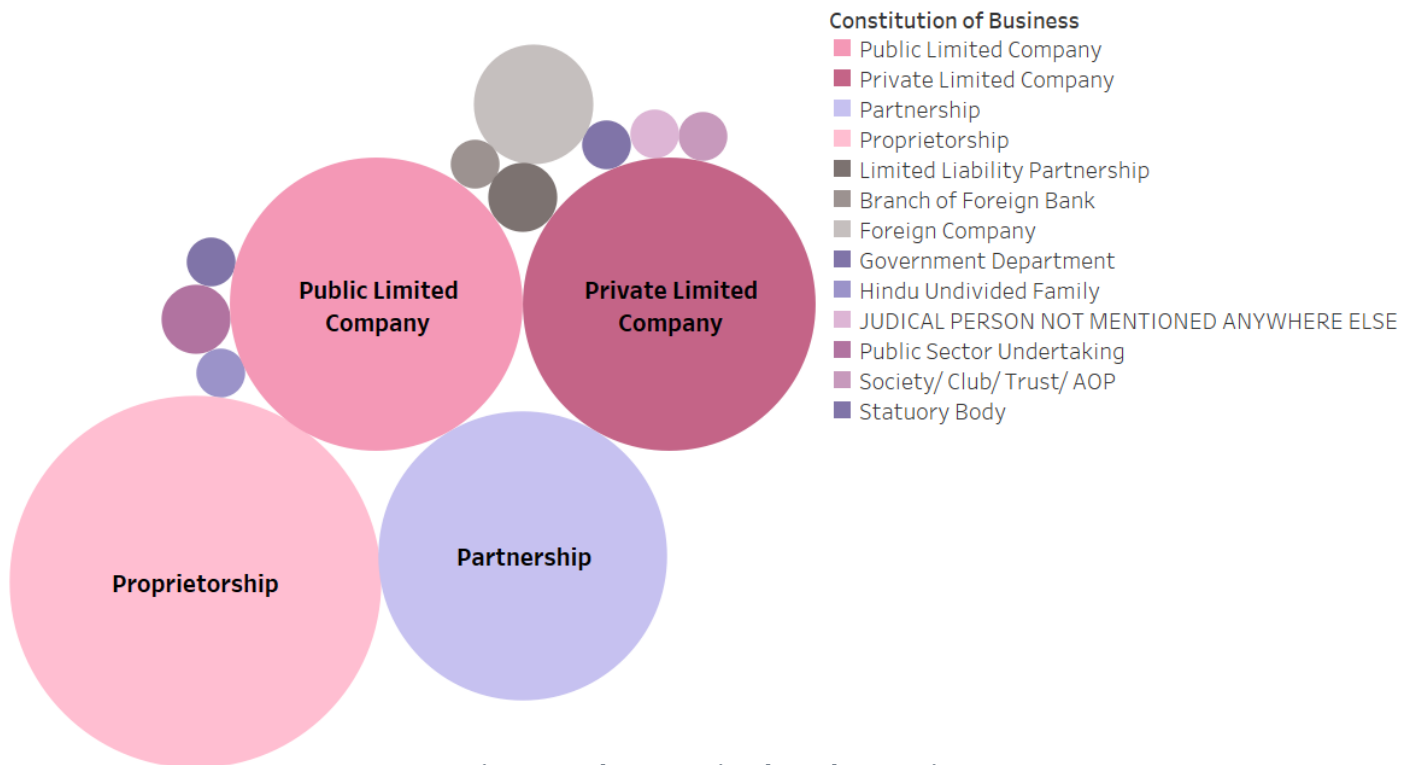
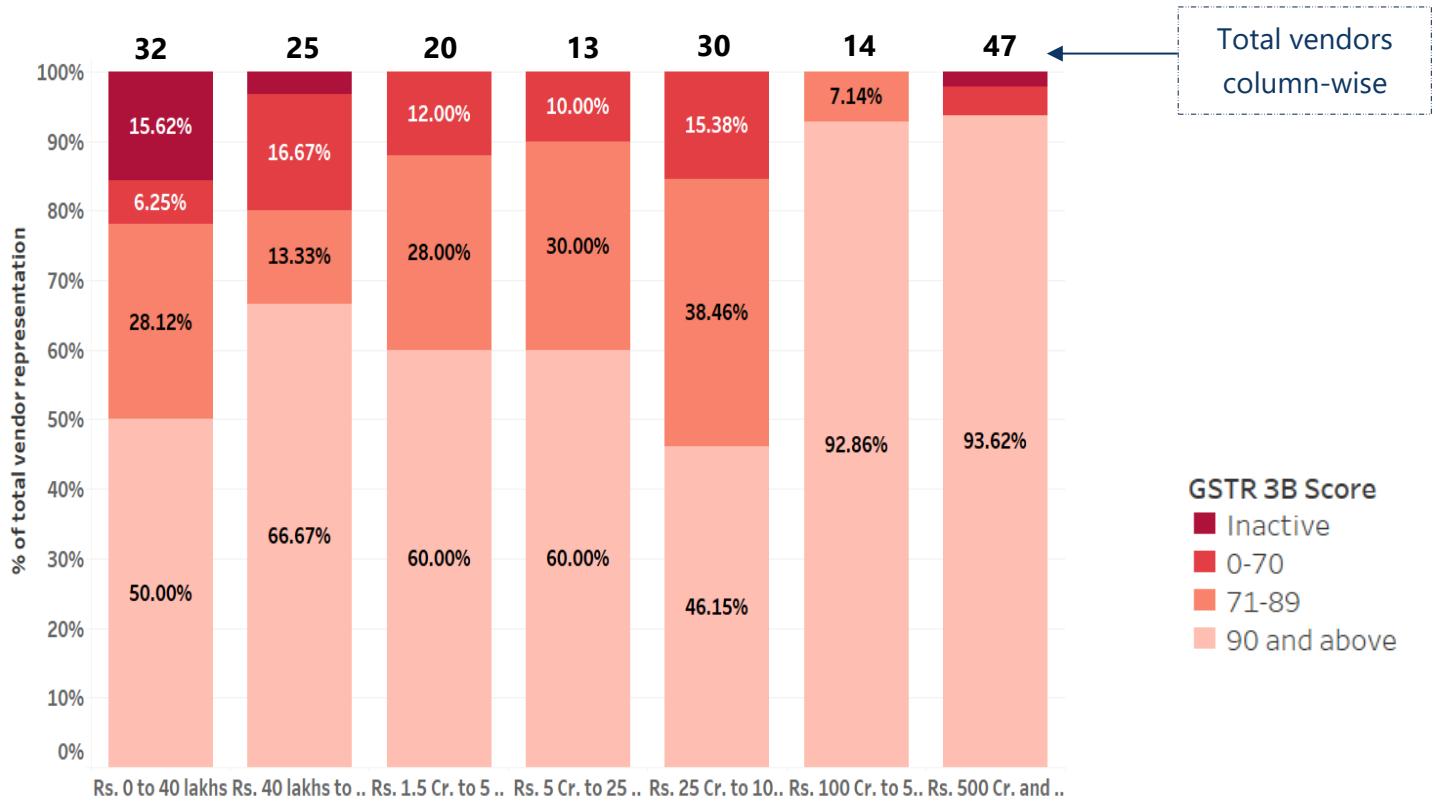


Fig 4: Vendor grouping based on Business Type

Vendor Insights for different turnover slabs based on average GRC score for GSTR 3B compliance:

- **Most compliant** vendors are one's who have turnover **INR 500 Crore** and above, **6%** of them are **non-compliant** in filing GSTR 3B.
- Vendors are highly **non-compliant**, those having turnover ranging 40 lakhs to 1 Crore.
- Moving from lower slab to higher slabs, compliant vendor representation has increased, indicating CEPL should enhance their relations with vendors having high turnovers.

Fig 5: Percent of vendor GSTR 3B compliant based on Turnover



Inactive Vendors List

- 7 Inactive/cancelled GSTIN vendors of CEPL, along with turnover slab representation.

Legal Name of Business	GSTIN no.	GSTIN Status	Turnover slab
KOREA MARINE TRANSPORT CO. LTD.	24AACCK1101F6Z9	Cancelled	Rs. 500 Cr. and above
JAINATH AGENCIES	24AAEFJ2722N2ZC	Cancelled	Rs. 40 lakhs to 1.5 Cr.
PRAKASH NATHALAL ACHARYA	24ACOPA9647B1ZQ	Cancelled	Rs. 0 to 40 lakhs
KUTBUDDIN MOIZBHAI KARKHANAWALA	24AJFPK0355G1ZL	Cancelled	Rs. 0 to 40 lakhs
CHETAN GOVINDBHAI PATEL	24ALCPP9244L1ZQ	Cancelled	Rs. 0 to 40 lakhs
BIJARAM CHOGARAM PATEL	24BAXPP9743H1ZW	Cancelled	Rs. 0 to 40 lakhs
CITRUS PAYMENT SOLUTIONS PRIVATE LIMITED	27AAECC4204H1Z0	Cancelled	Rs. 0 to 40 lakhs









Turnover slab

- Rs. 0 to 40 lakhs
- Rs. 40 lakhs to 1.5 Cr.
- Rs. 500 Cr. and above

Non- Compliant Vendors and their Insights

GRC Score: 0-70

- Out of 181 GSTIN number of CEPL Vendors, non-compliant based on **average GRC score of GSTR1 and 3B and above having active GSTIN status**, following 8 is the list of non-compliant vendors.

Legal Name of Business	GSTIN no.	GSTR 1 Score.	GSTR 3B Score.	
BHAVNA ROAD WAYS	24AADFB5223B1Z9	4	4	
Ministry of Railways	07AAAGM0289C1ZL	4	4	
SAFAL HOSPITALITY AND MAINTAINANCE SERVICES	24ABPFS9189Q1ZU	56	36	
SATGURU HOLIDAYS (INDIA) PRIVATE LIMITED	24AASCS9367F1ZQ	58	58	
THE CRYSTAL PARK	08AANFT8486C1ZM	63	64	
RAJPUT ROOP SINGH	24BJAPS2180M1Z1	61	65	
MV NET SOLUTIONS PRIVATE LIMITED	24AAKCM1394G2ZE	0	0	
YUSUF ZAINUDDIN DAHODWALA	24ANHPD1505H1ZM	0	0	

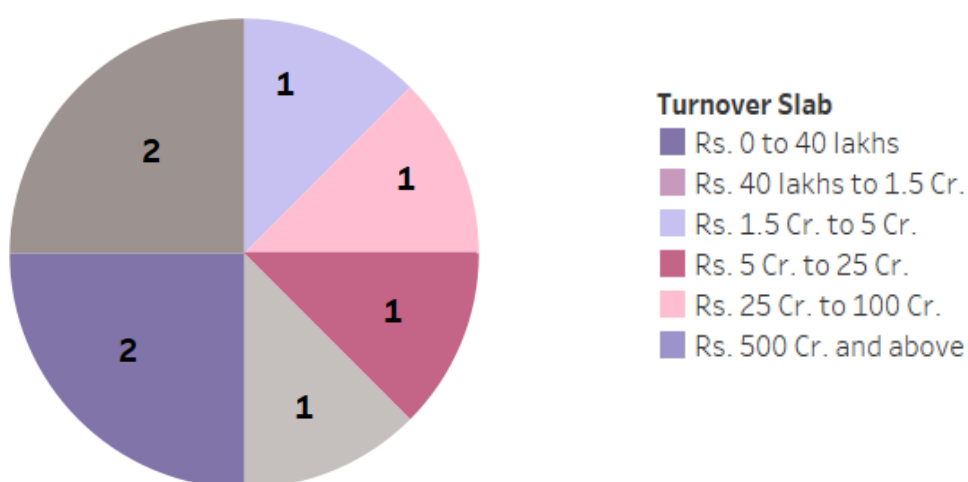


Fig 6: Non- Compliant Vendor classification based on turnover

Constitution of Business

- Government Department
- Partnership
- Private Limited Company
- Proprietorship

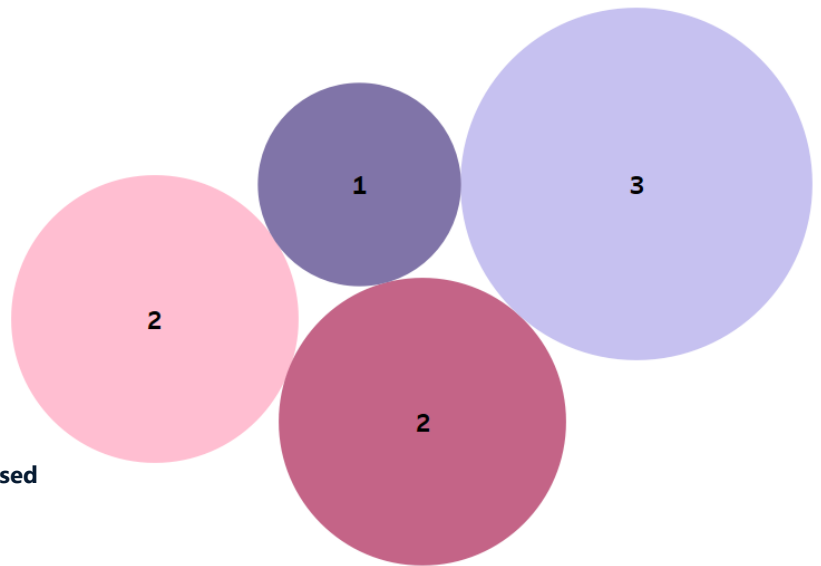


Fig 7: Non- Compliant Vendor classification based on business type

Partial Compliant Vendors and their Insights

GRC Score: 71-89

- Out of 181 GSTIN number of CEPL Vendors, partially compliant vendor list based on **average GRC score of GSTR1 and 3B and above having active GSTIN status.**

				Turnover Slab
Legal Name of Business	GSTIN no.	GSTR 1 Score.	GSTR 3B Score.	
BHAGYALAXMI TRADING CORPORATION	24AABFB7263P1Z6	82	88	■
BHAVIK PARESHBHAI SHAH	24CMNPS9910E1ZQ	72	86	■
BLAZENET LIMITED	24AAACB8732B1Z6	87	76	■
JAIPUR GOLDEN TRANSPORT CO (REGD)	09AAAFJ8654K1ZW	74	83	■
CHANDAN ENTERPRISE	24AAMFC2826N1Z7	89	86	■
OECL SHIPPING AND LOGISTICS PRIVATE LIMITED	27AABCO3217H1ZO	85	82	■
DHRUV ENTERPRISE	24AAOFD2520Q1Z7	85	86	■
JAIN LAXMI BHAVIN	24BQOPJ5513N1ZH	74	76	■
KING NETSOL PRIVATE LIMITED	24AAGCK4296B1ZO	85	79	■
SEN CHELESH	24AJDPC5930H1ZM	0	0	■
VAIBHAV ELECTRICALS	24AAFFV2719N1ZV	80	80	■

Fig 8: Partial Compliant Vendor classification based on turnover

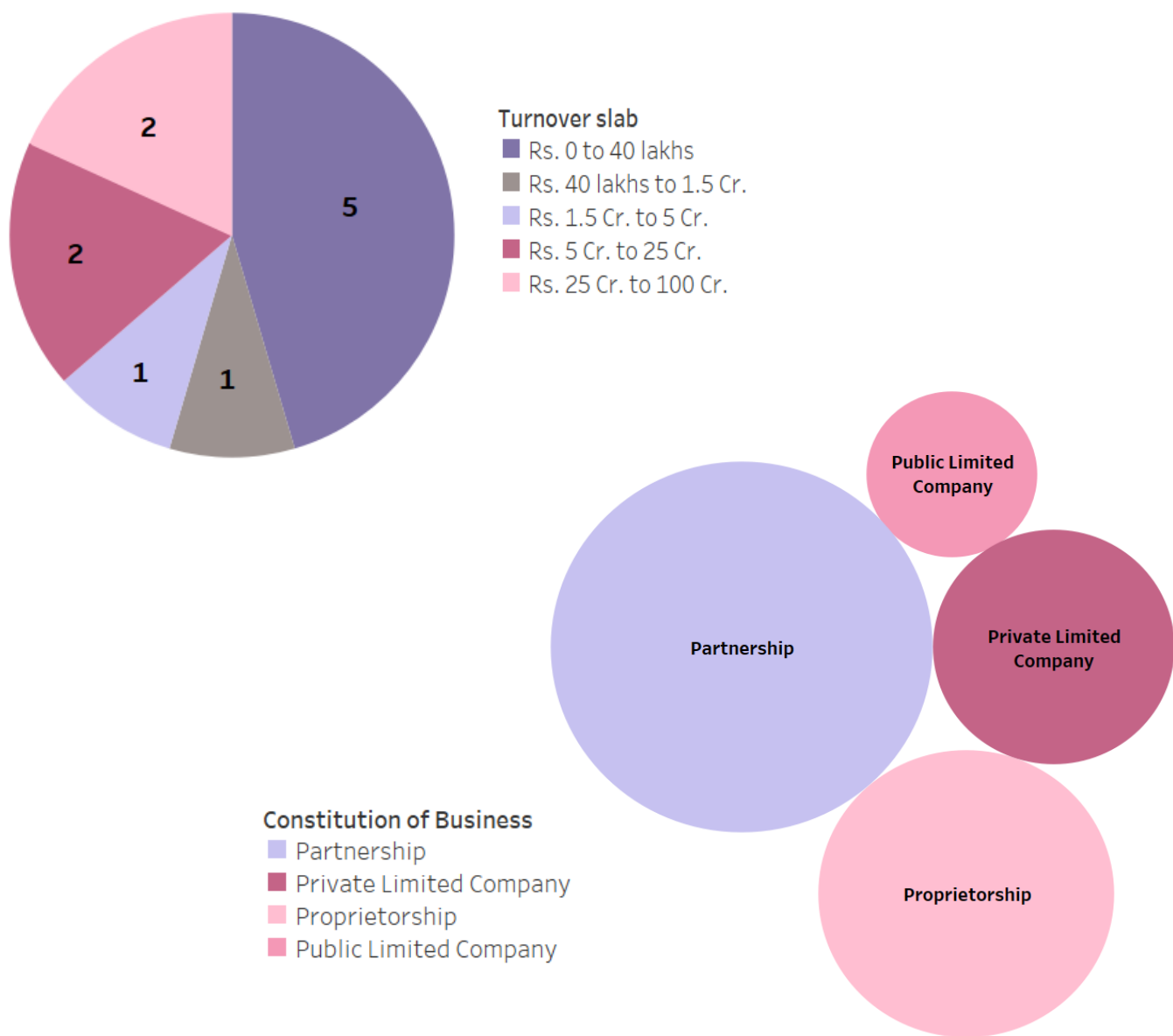


Fig 9: Partial Compliant Vendor classification based on business type

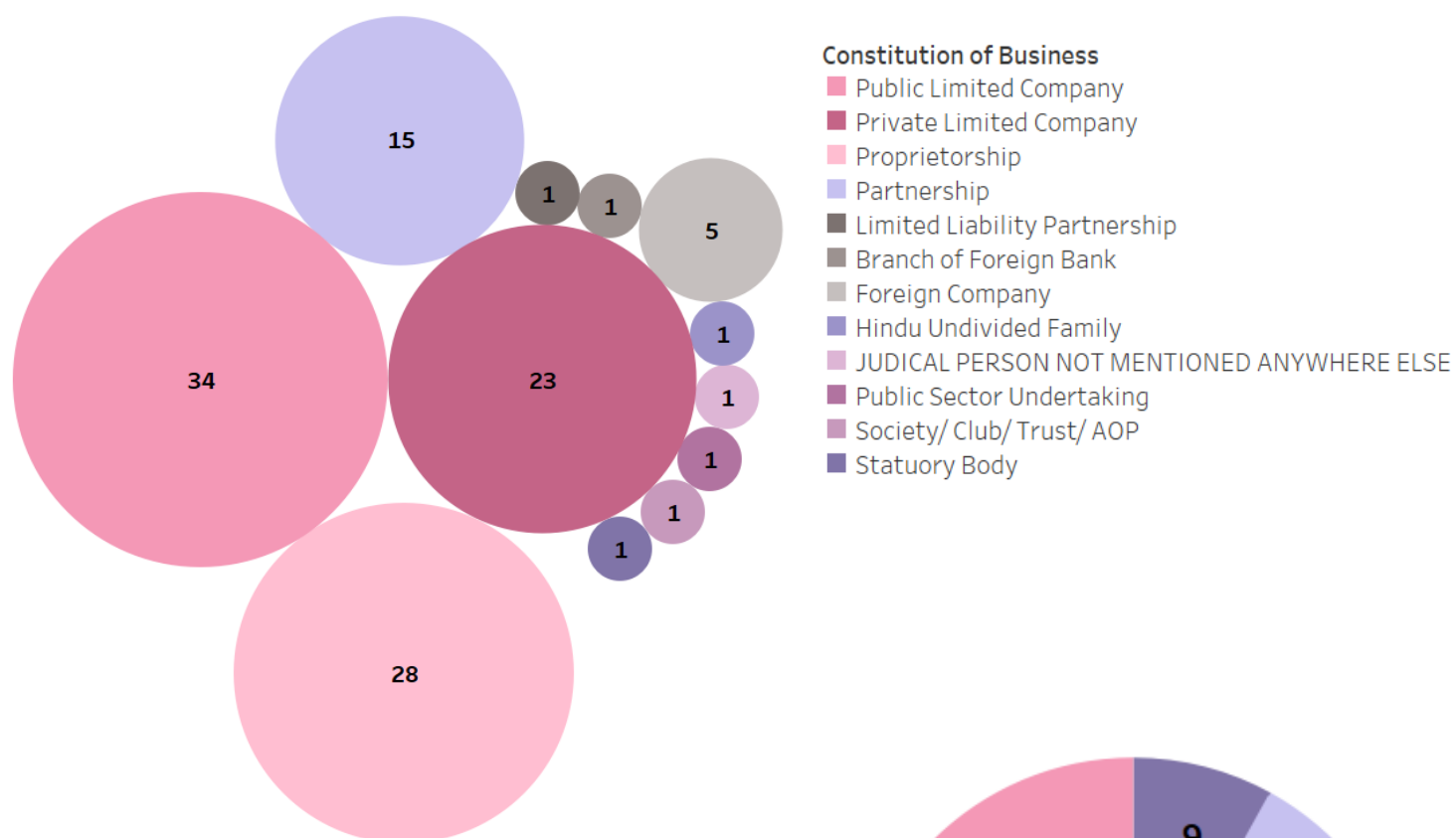
Top Compliant Vendors and their Insights

GRC Score: 90 & above

Out of 181 GSTIN number of CEPL Vendors, compliant vendor list based on **average GRC score of GSTR1 and 3B and above having active GSTIN status**, following **30 is the list** of Top Compliant vendors out of **112** total complaint vendors.

	GSTIN no.	Legal Name of Business entity	GSTR 1	GSTR 3B
1	24AAHFC3011G1Z4	CYGNET MARKETING AND SERVICES	100	100
2	24AABCC5127A1ZF	CYGNET INFOTECH PRIVATE LIMITED	100	100
3	24AAACH2702H1Z6	HDFC BANK LIMITED	100	100
4	27AAACK4409J1ZK	KOTAK MAHINDRA BANK LIMITED	100	100
5	24AAYFA5141Q1ZT	AAGAM ENTERPRISE	100	100
6	24AAACC1205A1ZT	CONTAINER CORPORATION OF INDIA LIMITED	100	100
7	24AAACP4156B1ZY	PIDILITE INDUSTRIES LIMITED	100	100
8	27AAACP4156B1ZS	PIDILITE INDUSTRIES LIMITED	100	100
9	09AABCI2726B1Z0	INTERGLOBE AVIATION LIMITED	100	100
10	19AABCI2726B1ZZ	INTERGLOBE AVIATION LIMITED	100	100
11	27AABCI2726B1Z2	INTERGLOBE AVIATION LIMITED	100	100
12	24AABCI2726B1Z8	INTERGLOBE AVIATION LIMITED	100	100
13	27AAACI7904G1ZN	ICICI LOMBARD GENERAL INSURANCE CO LTD	100	100
14	24AAJCM4693D1ZE	MAERSK A/S	100	100
15	24AAACH0979G1ZP	HAPAG-LLOYD AKTIENGESELLSCHAFT	100	100
16	24AACCK1698R1ZV	LEMON TREE HOTELS LIMITED	100	100
17	33AACCK1698R1ZW	LEMON TREE HOTELS LIMITED	100	100
18	24AABCL5045N1ZE	HDFC ERGO GENERAL INSURANCE COMPANY LIMITED	100	100
19	24AABCR6747B1ZM	RELIANCE GENERAL INSURANCE COMPANY LIMITED	100	100
20	27AABCR6747B1ZG	RELIANCE GENERAL INSURANCE COMPANY LIMITED	100	100
21	29AABCV3609C1ZJ	VRL LOGISTICS LIMITED	100	100
22	27AALCS9822Q1ZC	SODEXO SVC INDIA PRIVATE LIMITED	100	100
23	24AACCR1459F1ZM	SPICEJET LIMITED	100	100
24	24AMDPS8505M1ZO	RAJESHKUMAR CHATTARLAL SHAH	100	100
25	30AACCG2599K1ZI	GO AIRLINES (INDIA) LIMITED	100	100
26	27AACCG2599K1Z5	GO AIRLINES (INDIA) LIMITED	100	100
27	06AACCC4602P2ZM	FLEUR HOTELS PRIVATE LIMITED	100	100
28	24AAHFC3011G1Z4	CYGNET MARKETING AND SERVICES	100	100
29	24AABCC5127A1ZF	CYGNET INFOTECH PRIVATE LIMITED	100	100
30	24AAACH2702H1Z6	HDFC BANK LIMITED	100	100

Fig 10: Compliant Vendor classification based on business type



Turnover slab

- Rs. 0 to 40 lakhs
- Rs. 1.5 Cr. to 5 Cr.
- Rs. 40 lakhs to 1.5 Cr.
- Rs. 5 Cr. to 25 Cr.
- Rs. 25 Cr. to 100 Cr.
- Rs. 100 Cr. to 500 Cr.
- Rs. 500 Cr. and above

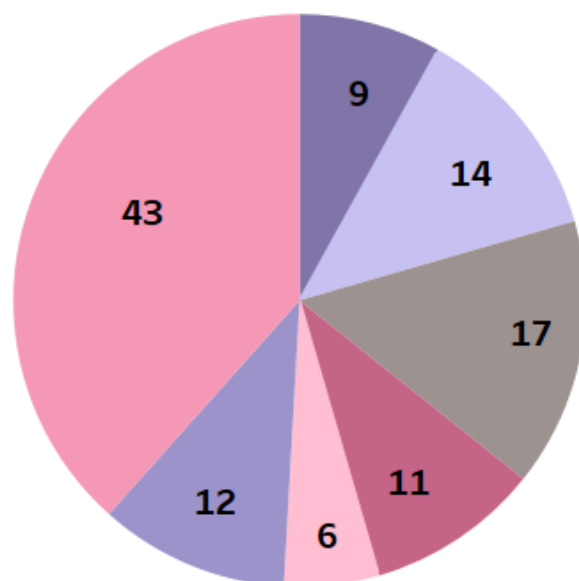


Fig 11: Compliant Vendor classification based on Turnover slab