

AMLESH K YADAV

AREA BUSINESS MANAGER (ABM)

CONTACT

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GROWTH HIGHLIGHTS

Medley Pharma

- 2017-18: Achieved 85% of annual target
- 2018-19: Achieved 105% + Foreign Trip (Singapore)
- 2019-20: Achieved 108%
- 2020-21: Achieved 60% (Covid impact)
- 2021-22: Achieved 132%
- 2022-23: Achieved 132%
- 2023-24: Achieved 103% + Foreign Trip (Dubai)
- 2024-25: Achieved 65% (Team restructuring & promotions)
- 2025-26 (YTD): Achieved 107%



PROFILE

A results-driven Medical Sales Executive with more than 12+ years of experience in leading pharmaceutical companies such as Medley Pharma, Macleods Pharma, Bayer Zydus, and Eisen Pharma. Proven track record of consistently achieving and surpassing sales targets, including multiple years of 100%+ performance and earning foreign trips to Singapore and Dubai as recognition for outstanding achievements.

WORK EXPERIENCE

EISEN Pharma Sales Executive

2012 JUL- 2013 APR

Macleods Pharma Sales Executive

2013 Apr - 2016 Aug

Bayer Zydus Pharma Sales Executive

2016 Aug - 2017 Feb

Medley Pharma Sales Executive

2017 Feb - 2024 Mar

Medley Pharma Area Business Manager (ABM)

2024 Apr- Present

- Managing end-to-end pharmaceutical sales operations in assigned territory.
- Building strong long-term relationships with healthcare professionals.

STRENGTHS

- Good Communication skills
- Sincerity
- Quick Learner
- Self-Motivated
- Confidence and Positive Attitude.



EDUCATION

B.COM

PURVANCHAL UNIVERSITY | JUNPUR

2009

Higher Secondary Board (HSC)

V.N.G.I.C. | GYANPUR BHADOHI (UP)

2006

SSC

V.N.G.I.C. | GYANPUR BHADOHI (UP)

2004