LENDING CLUB CASE STUDY Kishore George. Oct 04, 2022

PROBLEM STATEMENT

- Lending Club is a marketplace for personal loans that matches borrowers who are seeking a loan with investors looking to lend money and make a return.
- The aim of this project is to analyse the existing data and suggest the driver variables behind loan default.

APPROACH

The following steps were done on the loan dataset to identify the driver variables for loan default.

- Data understanding.
- Data cleaning and manipulation.
- Data Analysis.
 - Univariate analysis.
 - Bivariate analysis.
 - Multivariate analysis.
 - Plots to show the driver variables.

DRIVER VARIABLES AFFECTING LOAN DEFAULT

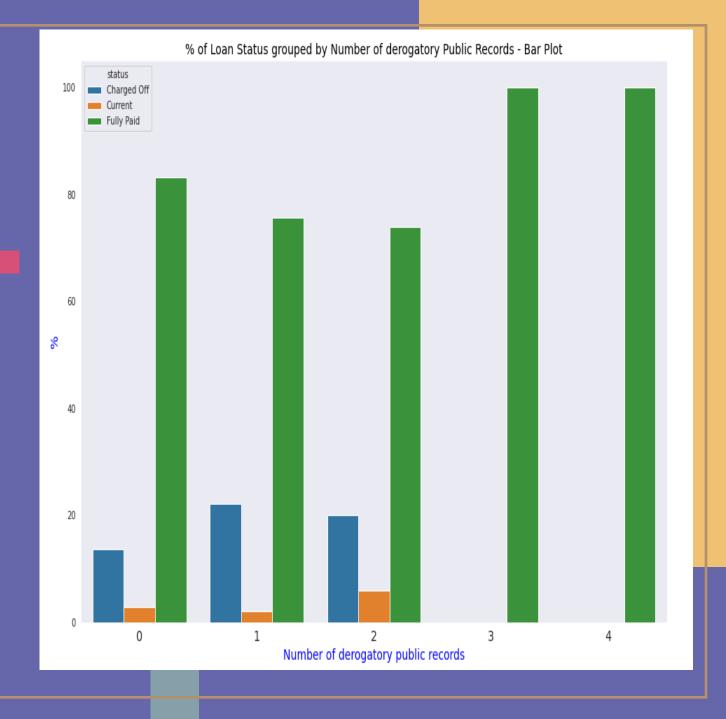
- Number of derogatory public records.
- Number of bankruptcy records.
- Purpose of loan.
- Grade of loan.
- Sub grade of loan.
- Work experience.
- Term of loan.
- Annual Income
- Interest Rate
- Loan Amount
- Revolving line utilization rate
- Number of open credit lines in the borrowers file.

NUMBER OF DEROGATORY PUBLIC RECORDS.

Charged off percentage is higher for applicants with one or two derogatory public records.

Recommendation:

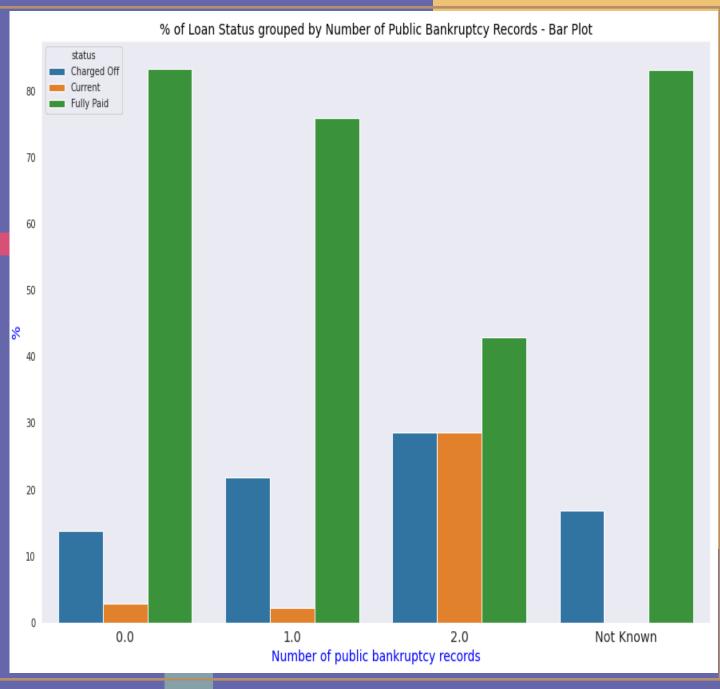
- More scrutiny before giving loans to applicants with one or two derogatory public records.



NUMBER OF BANKRUPTCY RECORDS.

Charged off percentage is higher for applicants with one or two bankruptcy records.

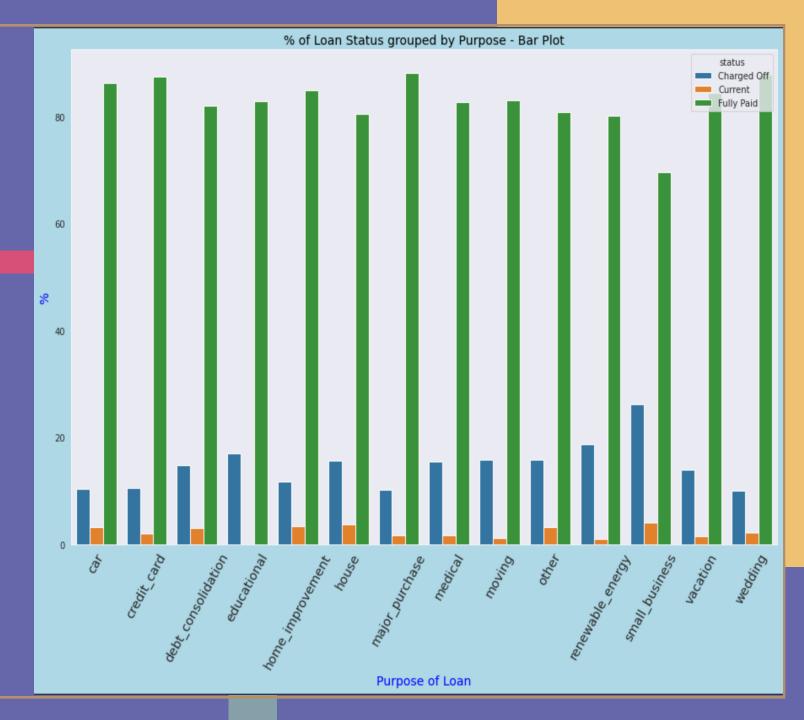
- More scrutiny before giving loans to applicants with one or two bankruptcy records.
- Avoid Not Known status for bankruptcy in future.



PURPOSE OF LOAN

Charged off percentage is higher for small businesses.

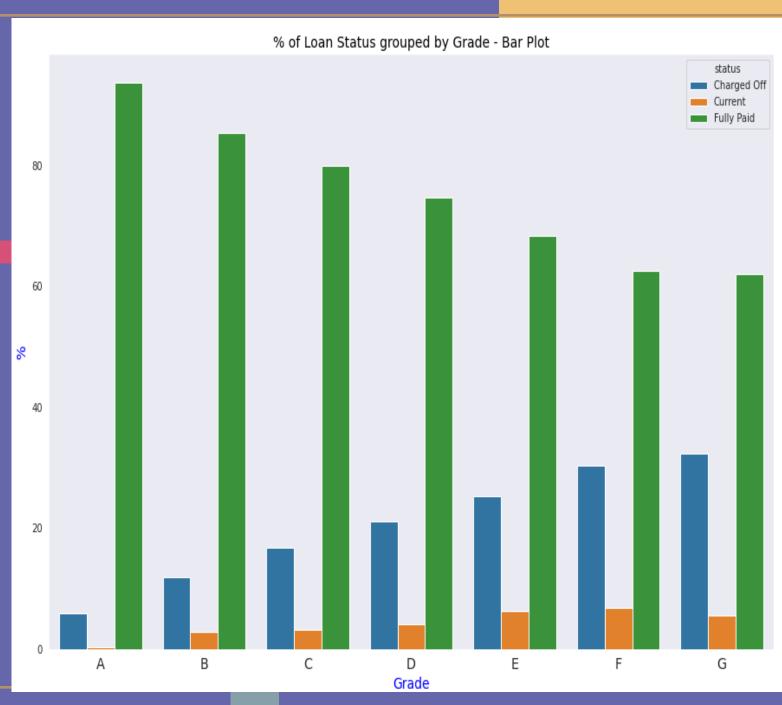
- More scrutiny before giving loans to small business.
- Car loans have relatively less Charged off percentage.



GRADE OF LOAN

Charged off percentage is higher for Grade G loans

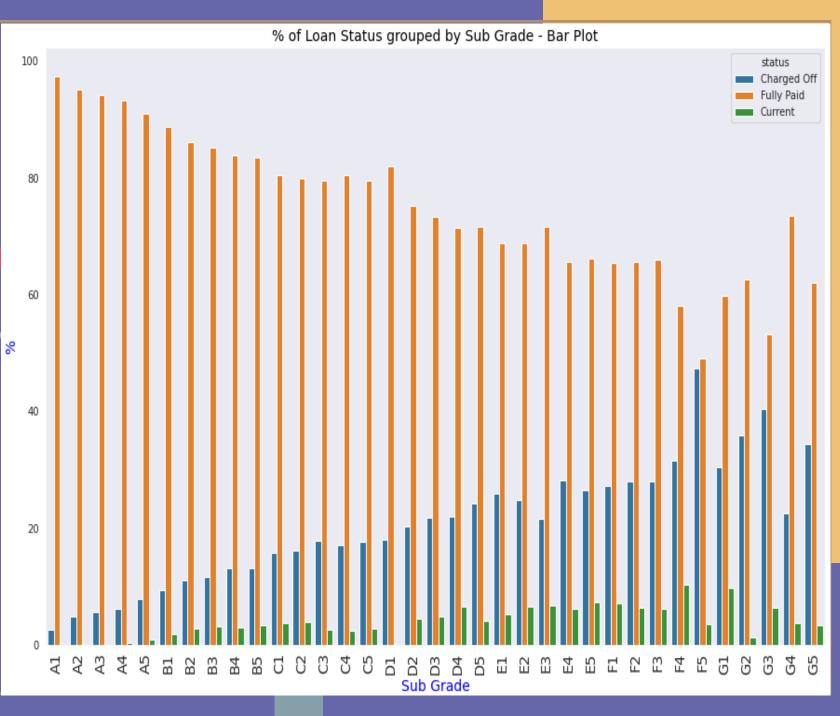
- More scrutiny before approving Grade G loans.
- Grade A loans are safer.



SUB GRADE OF LOAN

Charged off percentage is higher for Sub grade F5 loans

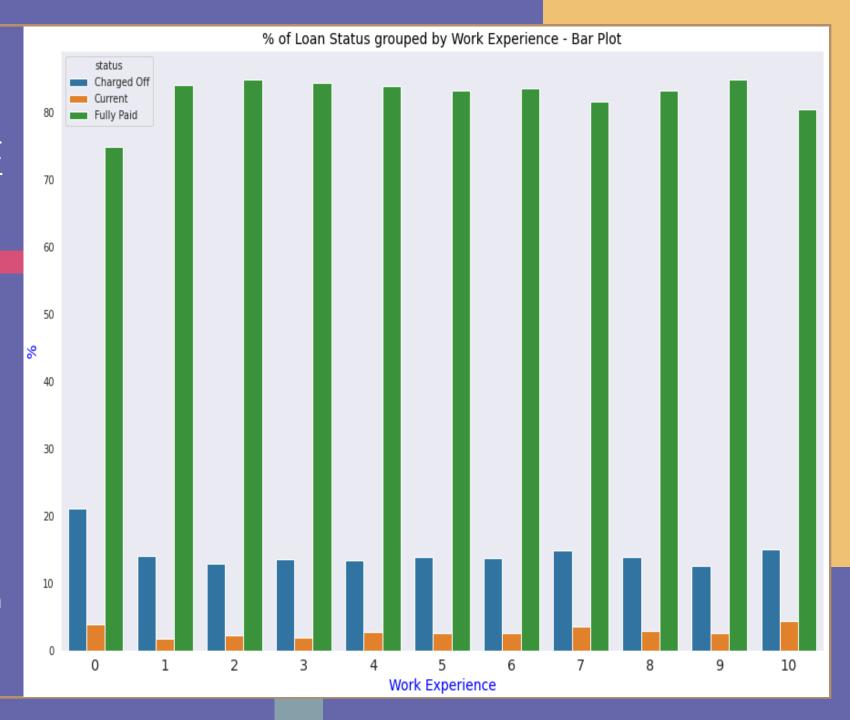
- More scrutiny before approving Subgrade F5 loans.
- Grade A1 loans are safer.



WORK EXPERIENCE

Charged off percentage is higher for applicants with less than one year of work experience.

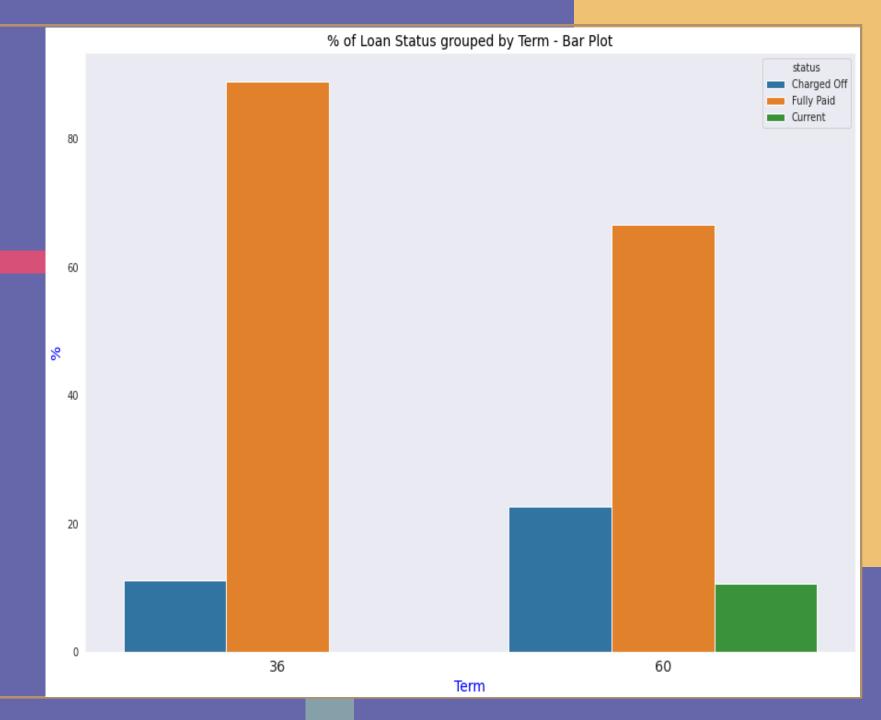
- Loans given to applicant with 2-6 years are have lesser charged off percentage.
- More scrutiny for loan applications with less than one year of work experience.



TERM OF LOAN

Charged off percentage is higher for loans with longer terms.

- Short term loans are relatively safer.
- Increase in the interest rate for long term loans can be considered.

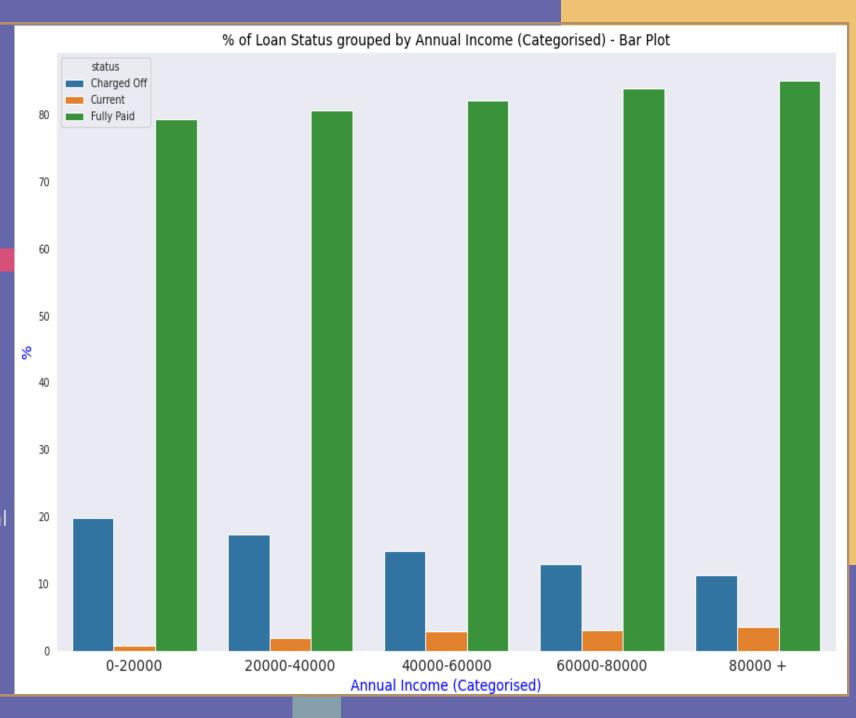


ANNUAL INCOME

Charged off percentage is higher for loans with applicant whose annual income is between 0 and 20000

Recommendation:

- Loans to applicants with higher annual income is relatively safer.

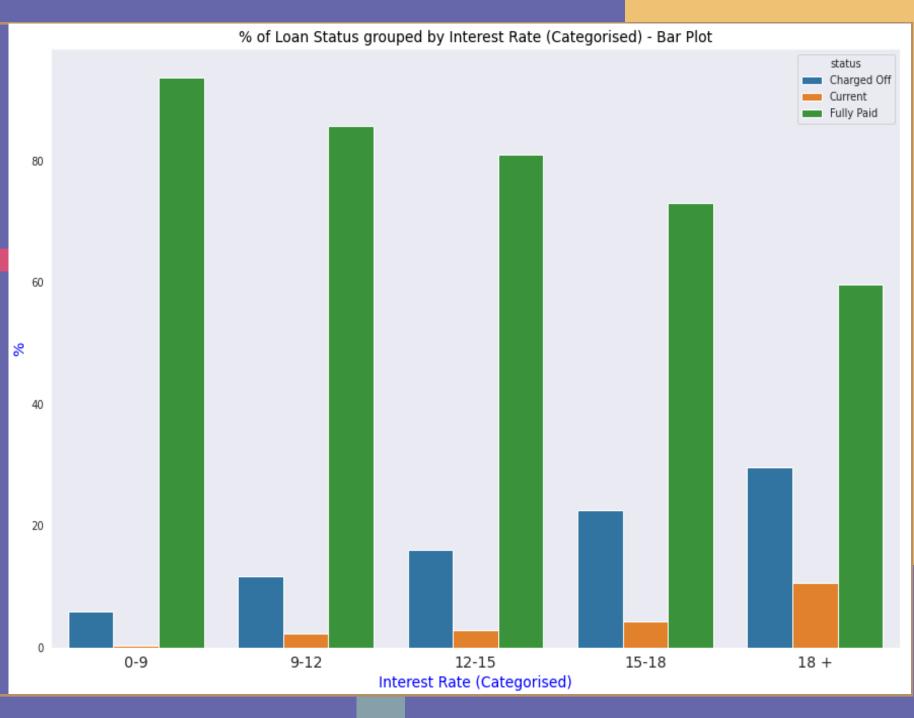


INTEREST RATE

Charged off percentage is higher for higher interest rate.

Recommendation:

Loans in lower interest range is safer.

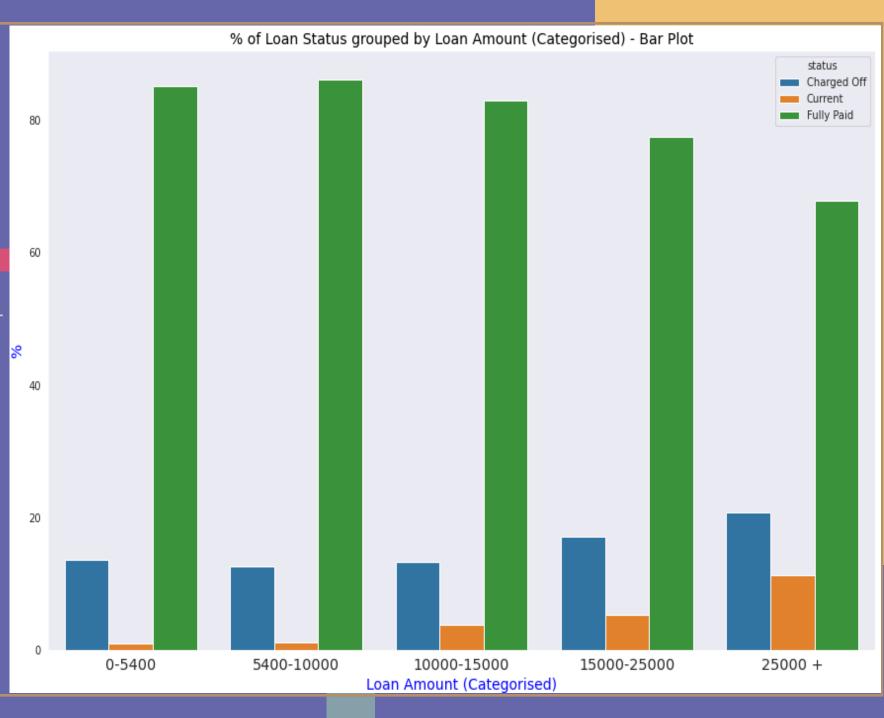


LOAN AMOUNT

Charged off percentage is higher for higher loan amounts.

Recommendation:

Median loan amount is safer.

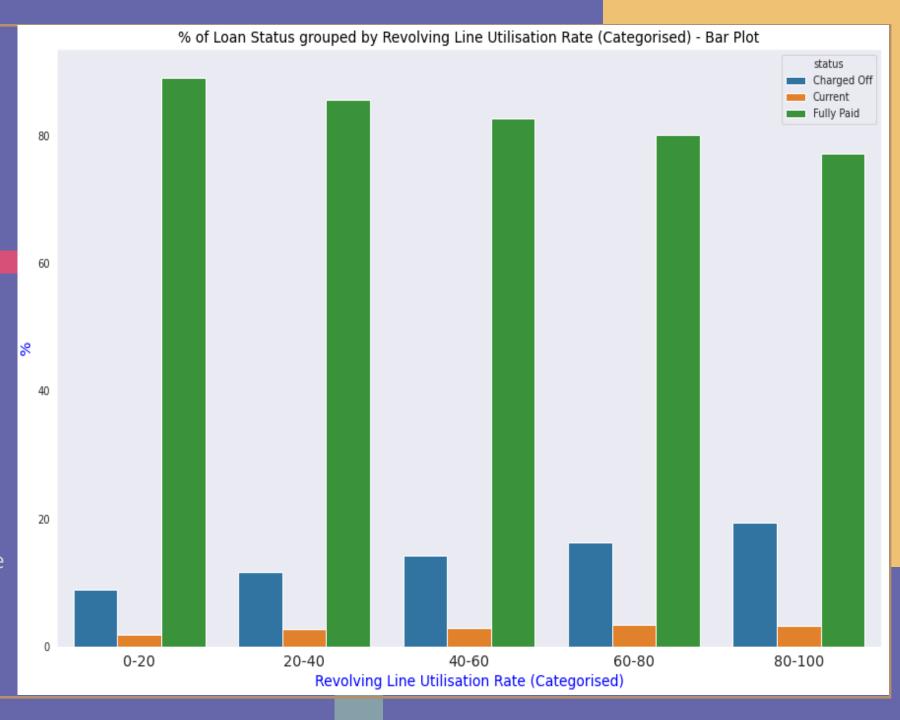


REVOLVING LINE UTILISATION RATE

Charged off percentage is higher for loan applicants with higher revolving line utilisation rate

Recommendation:

 Loan applicants with lower revolving line utilisation rate are safer.



NUMBER OF OPEN CREDIT LINES

Charged off percentage is higher for loan applicants with higher r number of open credit lines

Recommendation:

 Loan applicants with lower number of open credit lines are safer.

