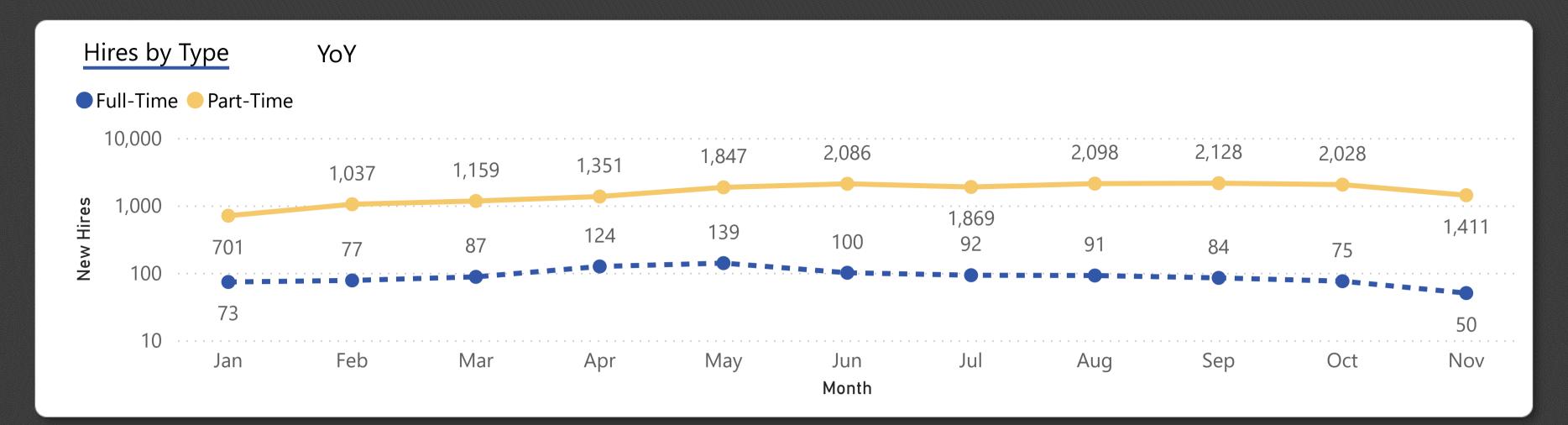
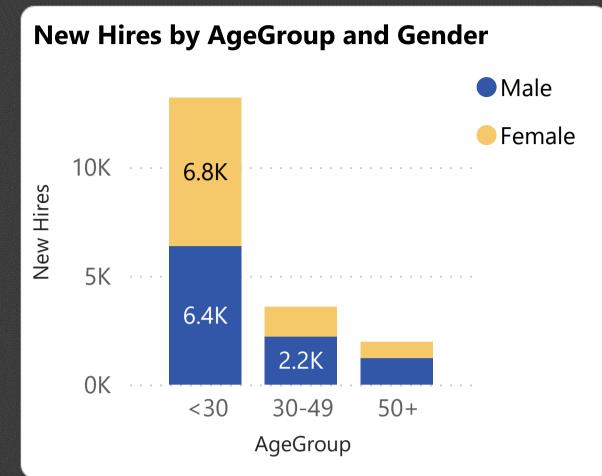
EMPLOYEE HIRING AND HISTORY SAMPLE New Hires

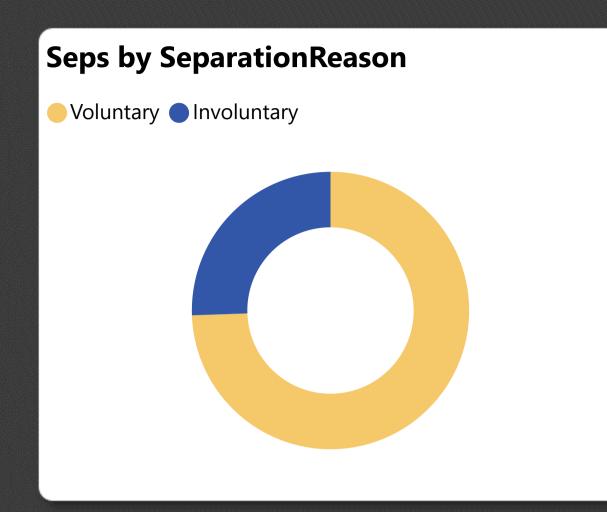


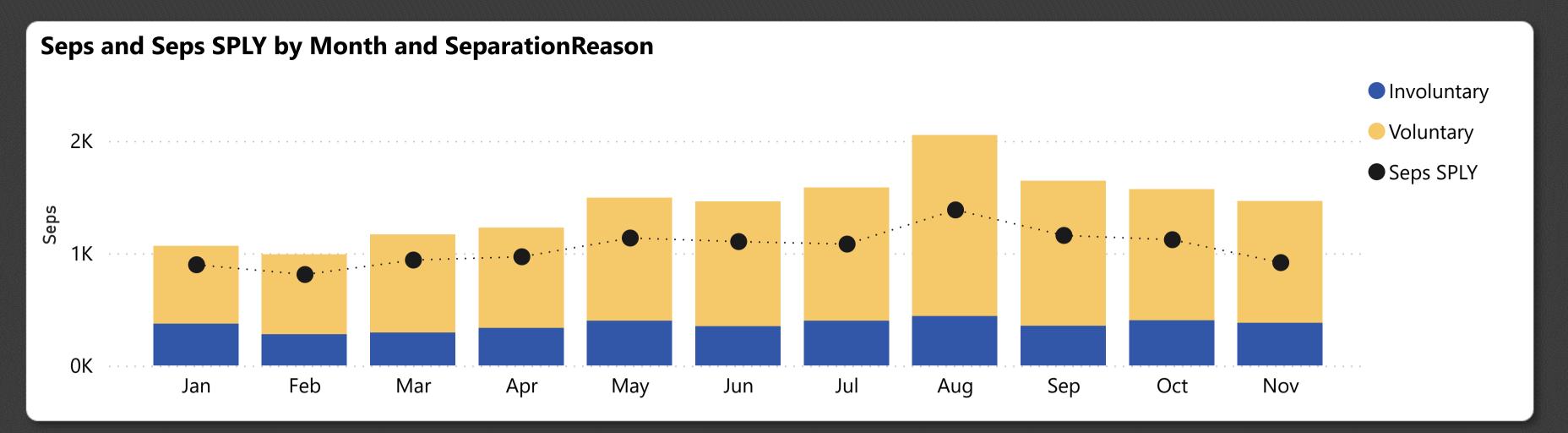




| Ethnicity | Group A | | Group B | | Group C | | Group D | | Group E | | Group F | | Group G | |
|--------------------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|-----------|---------|
| Region • | New Hires | Actives |
| □ North | | | | | | | | | | | | | | |
| Dan Brown | 517 | 1,071 | 117 | 107 | 27 | 37 | 4 | 14 | 4 | 9 | 11 | 16 | 1 | 2 |
| Glennie Butters | 657 | 1,351 | 151 | 141 | 48 | 59 | 7 | 27 | 5 | 5 | 44 | 42 | | |
| Lin Batista | 8 | 11 | | 1 | | | | | | | | 1 | | |
| Ruthann Lee | 579 | 1,074 | 14 | 13 | 16 | 19 | 4 | 4 | 6 | 8 | 52 | 47 | | |
| Scott Salman | 57 | 148 | 15 | 15 | 4 | 9 | 1 | 1 | | | 3 | 3 | | |
| Sherley Rhymes | 566 | 1,026 | 130 | 130 | 65 | 58 | 17 | 19 | 6 | 8 | 23 | 22 | 1 | 1 |
| ⊞ Midwest | 2,069 | 4,550 | 411 | 415 | 122 | 207 | 33 | 80 | 18 | 18 | 64 | 66 | 2 | 1 |
| ⊞ Northwest | 2,245 | 3,997 | 591 | 519 | 63 | 75 | 61 | 138 | 17 | 10 | 149 | 106 | 4 | 8 |
| ⊞ East | 838 | 2,651 | 324 | 395 | 59 | 164 | 61 | 134 | 7 | 12 | 63 | 104 | 2 | 4 |
| ⊟ Central | | | | | | | | | | | | | | |
| Angelita Bowley | 584 | 1,179 | 98 | 105 | 31 | 55 | 5 | 18 | 5 | 4 | 22 | 11 | | |
| Jean Shagall | 534 | 962 | 213 | 177 | 23 | 39 | 13 | 45 | 3 | 4 | 23 | 27 | 1 | 2 |
| lune Foster | 579 | 1 086 | 79 | 83 | 22 | 39 | 11 | 15 | 5 | 10 | 13 | 11 | 1 | 2 |



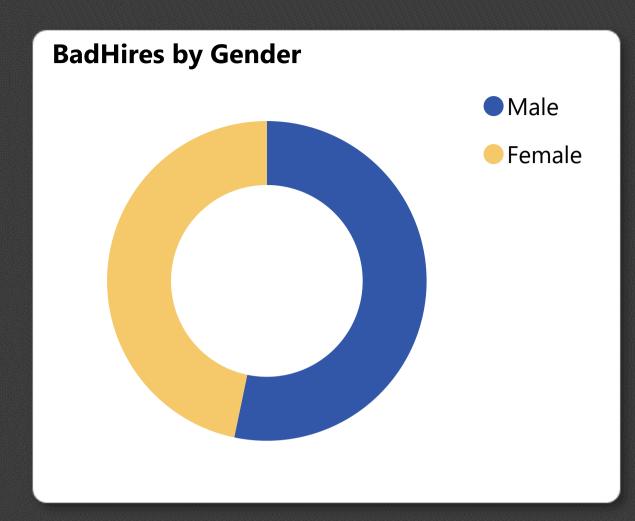


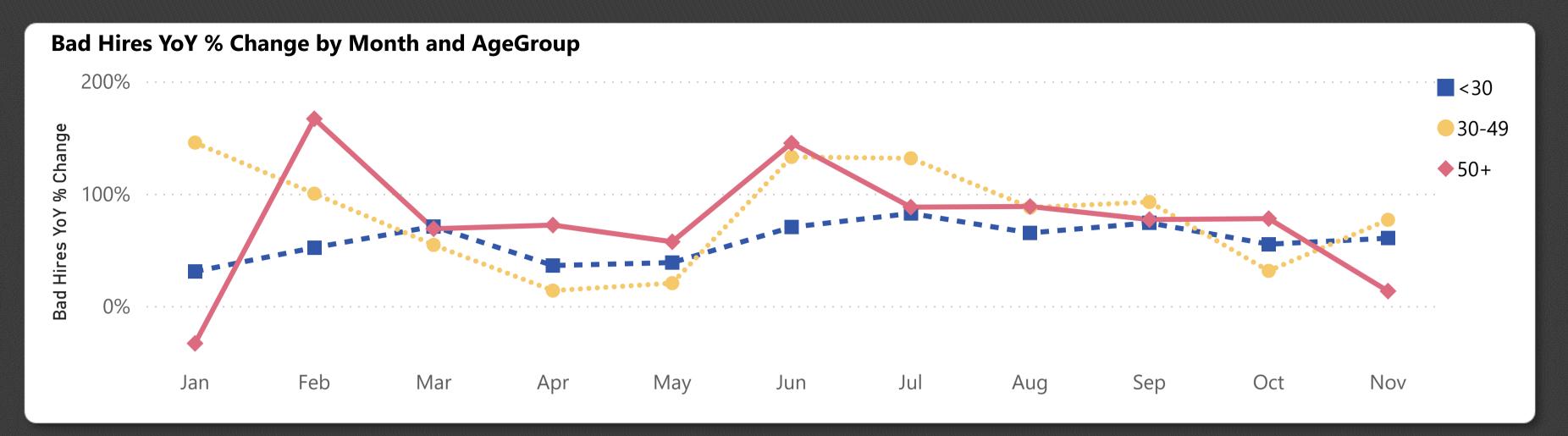


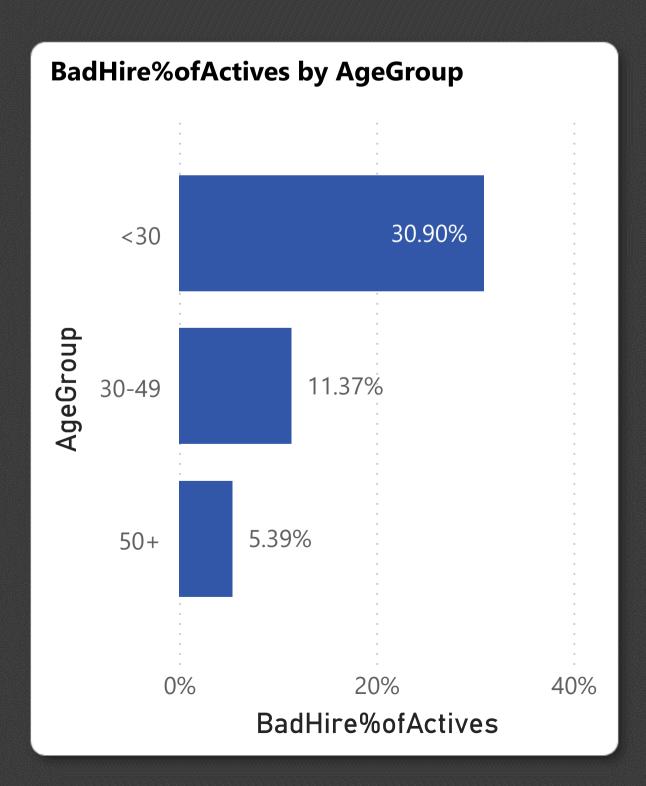
| SeparationReason | Involuntary | | | Voluntary | | | | | |
|------------------|-------------|---------|-------|-----------|-----------|--------|--------|-----------|-------|
| Region | Act SPLY | Actives | YoY | Seps | Seps SPLY | YoY | Seps | Seps SPLY | YoY |
| ─ Northwest | 4,837 | 4,853 | 0.3% | 751 | 575 | 30.6% | 2,221 | 1,778 | 24.9% |
| Raquel Kaup | 999 | 1,038 | 3.9% | 195 | 149 | 30.9% | 625 | 477 | 31.0% |
| Trudy Fitch | 1,127 | 1,036 | -8.1% | 200 | 131 | 52.7% | 449 | 340 | 32.1% |
| Mikki Rein | 867 | 903 | 4.2% | 124 | 98 | 26.5% | 379 | 330 | 14.8% |
| Beverly Blair | 922 | 957 | 3.8% | 117 | 82 | 42.7% | 385 | 319 | 20.7% |
| Jerri Ebron | 922 | 919 | -0.3% | 115 | 115 | 0.0% | 383 | 312 | 22.8% |
| ⊞ South | 4,798 | 5,243 | 9.3% | 913 | 443 | 106.1% | 1,874 | 1,346 | 39.2% |
| ─ North | 5,208 | 5,498 | 5.6% | 552 | 323 | 70.9% | 2,196 | 1,503 | 46.1% |
| Glennie Butters | 1,502 | 1,625 | 8.2% | 131 | 84 | 56.0% | 620 | 400 | 55.0% |
| Sherley Rhymes | 1,206 | 1,263 | 4.7% | 170 | 103 | 65.0% | 557 | 412 | 35.2% |
| Dan Brown | 1,216 | 1,256 | 3.3% | 114 | 59 | 93.2% | 502 | 308 | 63.0% |
| Ruthann Lee | 1,109 | 1,165 | 5.0% | 121 | 70 | 72.9% | 461 | 340 | 35.6% |
| Scott Salman | 165 | 176 | 6.7% | 15 | 6 | 150.0% | 52 | 41 | 26.8% |
| Total | 29,826 | 32,235 | 8.1% | 4,014 | 2,770 | 44.9% | 11,695 | 8,742 | 33.8% |

EMPLOYEE HIRING AND HISTORY SAMPLE Bad Hires









| Region ▼ | Group A | Group B | Group C | Group D | Group E | Group F | Group G | |
|-----------------|---------|---------|---------|---------|---------|---------|---------|--|
| ─ West | | | | | | | | |
| Rosalina Reach | 67.00 | 27.00 | 29.00 | 6.00 | 0.00 | 4.00 | 3.00 | |
| Li Pennywell | 79.00 | 41.00 | 4.00 | 0.00 | 2.00 | 10.00 | | |
| Dianna Mason | 79.00 | 67.00 | 15.00 | 4.00 | 0.00 | 16.00 | 2.00 | |
| South | 506.00 | 483.00 | 43.00 | 22.00 | 7.00 | 47.00 | 1.00 | |
| — Central | 620.00 | 218.00 | 36.00 | 8.00 | 5.00 | 26.00 | 4.00 | |
| East | 270.00 | 150.00 | 21.00 | 3.00 | 4.00 | 16.00 | 1.00 | |
| Northwest | 716.00 | 240.00 | 20.00 | 18.00 | 4.00 | 56.00 | 0.00 | |
| Midwest | 564.00 | 134.00 | 33.00 | 9.00 | 11.00 | 21.00 | 0.00 | |
| North | | | | | | | | |
| Sherley Rhymes | 165.00 | 45.00 | 22.00 | 4.00 | 2.00 | 8.00 | 0.00 | |
| Scott Salman | 16.00 | 6.00 | 2.00 | 0.00 | | 0.00 | | |
| Ruthann Lee | 171.00 | 6.00 | 5.00 | 3.00 | 3.00 | 19.00 | | |
| Lin Batista | 2.00 | 0.00 | | | | 0.00 | | |
| Glennie Rutters | 149 00 | 48 00 | 12 00 | 2 00 | 2 00 | 16 00 | | |

29,442

Seps

Seps SPLY

Separation by reason

Involuntary
Voluntary

