

Sales Dashboard

\$24.9M

Revenue

\$10.5M

Profit

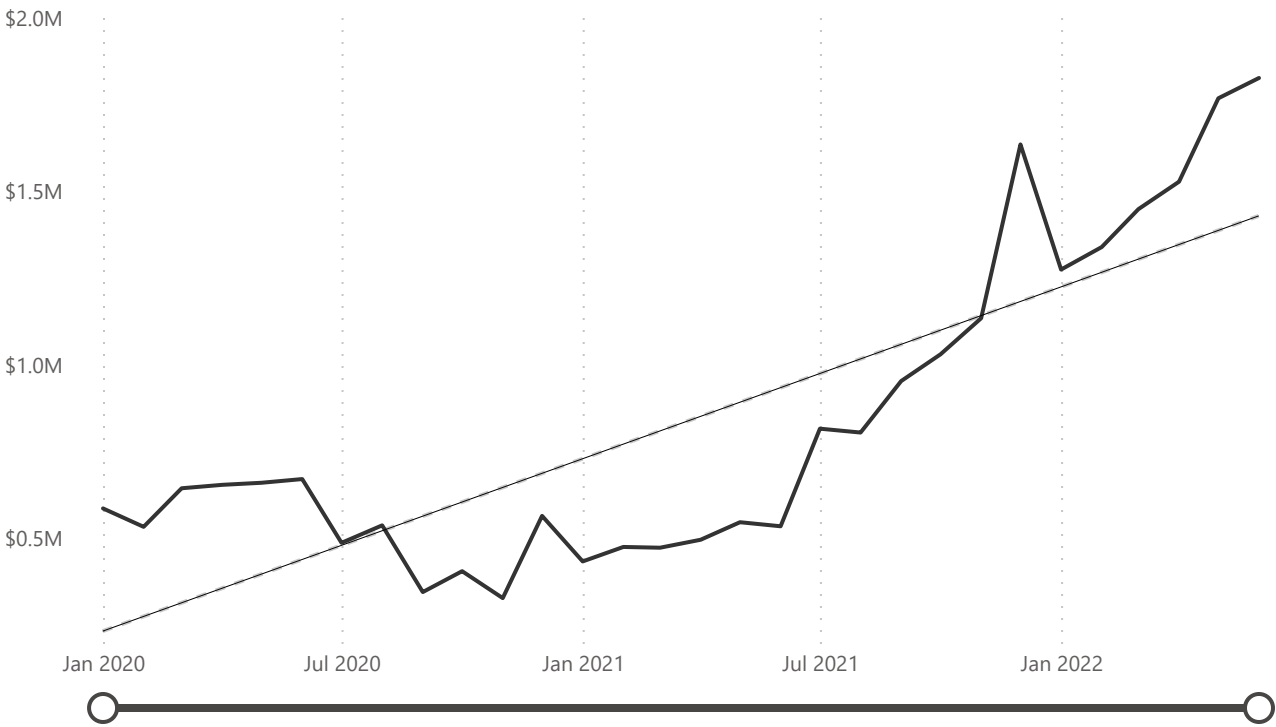
25.2K

Orders

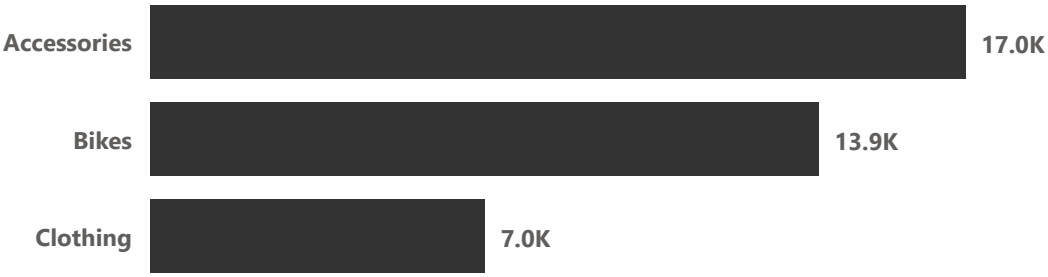
2.2%

Return Rate

Revenue Trending



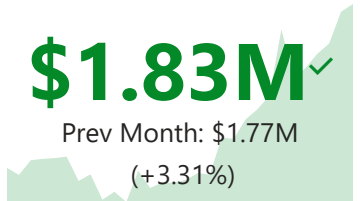
Orders by Category



Top 10 Products

	Orders	Revenue	Return %
Water Bottle - 30 oz.	3983	\$39,755	1.95%
Patch Kit/8 Patches	2952	\$13,506	1.61%
Mountain Tire Tube	2846	\$28,333	1.64%
Road Tire Tube	2173	\$17,265	1.55%
Sport-100 Helmet, Red	2099	\$73,444	3.33%
AWC Logo Cap	2062	\$35,882	1.11%
Sport-100 Helmet, Blue	1995	\$67,120	3.31%
Fender Set - Mountain	1975	\$87,041	1.36%
Sport-100 Helmet, Black	1940	\$65,270	2.68%
Mountain Bottle Cage	1896	\$38,062	2.02%

Monthly Revenue



Monthly Orders



Monthly Returns



Most Ordered Product Type

Tires and Tubes

Most Return Product

Shorts

Select all

Europe

North America

Pacific



Selected Product:

**Mountain Bottle
Cage**

Monthly Orders by Target



Monthly Revenue by Target



Monthly Profit by Target

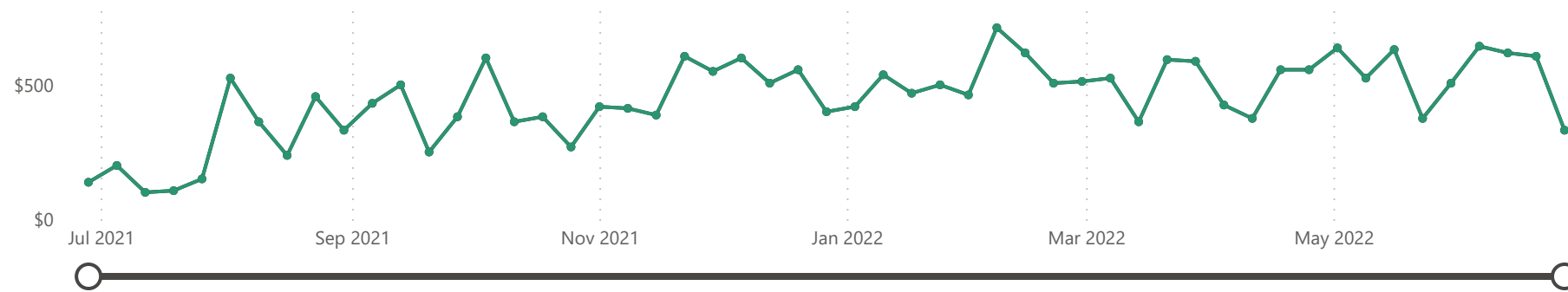


Price Adjustment (%)

0.00



● Total Profit ● Adjusted Profit



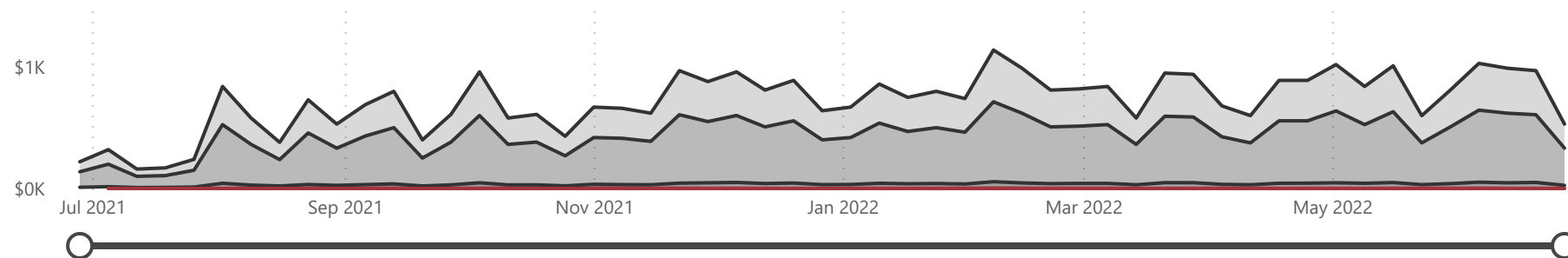
Product Metrics Selection



- ☐ Revenue
- ☐ Returns
- ☐ Profit
- ☐ Orders
- ☐ Return %

Orders

● Revenue ● Returns ● Profit ● Orders ● Return %





17.4K

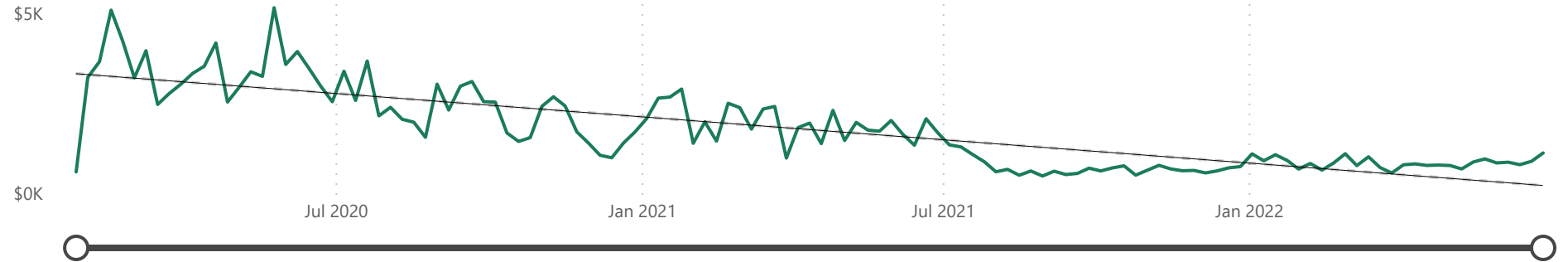
Unique Customers

\$1.46K

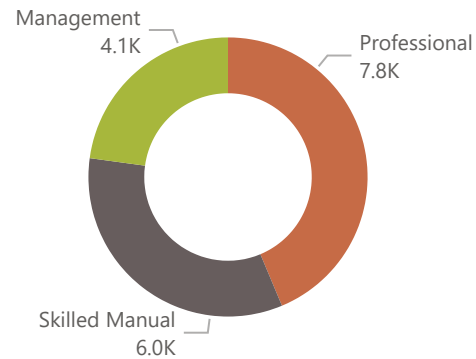
Revenue Per Customer

Total Customers

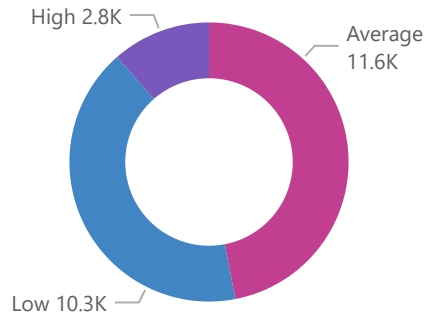
Revenue per customer



Orders by Occupation



Orders by Income level



Top 100 Customers

CustomerKey	Full Name	Orders	Revenue
11433	Mr. Maurice Shan	6	\$12,408
11439	Mrs. Janet Munoz	6	\$12,015
11241	Mrs. Lisa Cai	7	\$11,330
11417	Mrs. Lacey Zheng	7	\$11,086
11420	Mr. Jordan Turner	7	\$11,022
11242	Mr. Larry Munoz	7	\$10,852
13263	Mrs. Kate Anand	4	\$10,437
12655	Mr. Larry Vazquez	4	\$10,395
11425	Mrs. Ariana Gray	6	\$10,391
12631	Mr. Clarence Gao	4	\$10,332
12650	Mr. Aaron Wright	4	\$10,329
13405	Mr. Ethan Bryant	4	\$10,309
11429	Mr. Marco Lopez	6	\$10,290
12632	Mrs. Bonnie Nath	4	\$10,283
11245	Mr. Ricky Vazquez	4	\$10,166
11237	Mr. Clarence Anand	4	\$10,065
11428	Mrs. Deanna Perez	4	\$9,762
11427	Mrs. Desiree Dominguez	4	\$9,718
11422	Mrs. Jasmine Stewart	4	\$9,717

Select all

2020

2021

2022

Top Customer by Revenue:

Mr. Maurice Shan

Orders:

6

Revenue:

12.41K



2020 has highest revenue per customer that is \$2.44k