# Hotel Booking: From DataOps to

# **Predictive Models & Business KPIs**

# Part 2: KPI Business Dashboard in Looker Studio for Strategic Planning Monitoring

# **Project Management**

This is a complementary project to 'Part 1: Exploratory Machine Learning for Booking Cancellations & Stakeholders Reporting'.

For detailed project management and automation information, please refer to the Full\_Project\_Explained.pdf. This file is common to both projects and solves all the questions.

The reason for creating this extra file is to keep both projects' documentation short.

#### Tasks

#### Task 1: Data Preprocessing

 Script file: preprocessing.py (extracts hotel\_booking raw data from PostgreSQL, transforms it and finally loads cleaned logreg\_rf\_data and dashboard\_data to PostgreSQL).

#### Task 2: Generation of KPIs

Script file: dashboard\_dataframe.py (extracts dashboard\_data from PostgreSQL, transforms it and finally generates cleaned hotel\_market\_segments.csv and hotel\_kpis.csv which are stored on my local machine).

Task 3: Generation of Looker Studio (LS) KPI Dashboard

- Data files needed: hotel\_market\_segments.csv (for vertical bar charts) and hotel\_kpis.csv (for scorecards).
- There are buttons with document links inside LS. For documents and button information,
  see the next section.

#### **Documents**

**KPIs\_Significance.pdf** → It explains why the used KPIs are significant (LS button named 'Explain KPIs').

**Report\_to\_Stakeholders.pdf** → This is the report of Project No1. I place it inside KPI dashboard so that stakeholders can access the ML output report apart from the KPIs (LS button 'Machine Learning Report').

**Full\_Project\_Explained.pdf** → See section's introduction above (LS button 'Project Workflow & Automations').

**Doc\_KPIs\_Looker.pdf** → This is the project's general documentation file

## Goals

- To deeply engage with hospitality KPIs.
- To create calculated fields outside of Looker Studio using Python, avoiding low-level dashboard coding and minimizing loading and updating times.
- To build a visually appealing Looker Studio dashboard.
- To semi-automate the process so that the user only needs to update the datasets inside Looker Studio.
- To present a real-life case study by building an end-to-end ETL data pipeline, using exploratory machine learning (feature importance) to identify and define hospitality KPIs.

# **Preprocessing**

The most important preprocessing steps are described in the Preprocessing section of 'Project No1: Leveraging Machine Learning for Cancellation Prediction: Report to Stakeholders'. The *preprocessing.py* file is common for both projects because it generates *logreg\_rf\_data* and *dashboard\_data*. Of course, *dashboard\_data* is the dataset of interest for this project, and for this reason, I include comments in *preprocessing.py* related to this dataset. However, there are no important preprocessing things to mention about this dataset.

## **KPIs Creation**

I calculate KPIs based on both exploratory machine learning (Project No1) and hospitality domain knowledge. For example, I include financial KPIs in addition to KPIs related to booking cancellations, to provide a complete picture of strategic KPIs to the stakeholders. The <code>dashboard\_dataframe.py</code> file includes the scripts for KPI calculation. I store the KPIs in two tabular structures (<code>hotel\_market\_segments.csv</code> and <code>hotel\_kpis.csv</code>) locally on my machine without loading them into the local PostgreSQL database.

## **Looker Studio Dashboard**

The Looker Studio dashboard displays the pre-calculated fields included in **hotel\_market\_segments.csv** and **hotel\_kpis.csv**. The dashboard's KPIs have been created based on stakeholders' preferences and strategic planning.