



ANDRIS MOHAU

Hi There ,

Allow me to introduce you to our easy to install, plug and play telephone system solution, kindly see attached our brochure and see more information below.

We have an R99 ex vat per month package where you get a landline phone with no minutes, you pay for the minutes you use. It is R0.49cents per minute to any SA network which includes local, national and mobile calls and you pay for the calls you make.

And then these are the other 3 business packages:

R399.00 ex vat for 1600 minutes (out of bundle call rates R0,25 cents per minute)

R299.00 ex vat for 1000 minutes (out of bundle call rates R0,35 cents per minute)

R199.00 ex vat for 350 minutes (out of bundle call rates R0,45 cents per minute)

Annual escalation of standard industry of 10% on packages

The activation fee for setup and provisioning of the A20LTE/D20 LTE device will be R399.00 ex vat per device based on the outcome of a non-invasive credit check. The once-off activation fee for the A68LTE Switchboard phone is R1999 ex vat. The phones are set up before they are couriered to your premises so all you have to do when receiving the device is plug it into electricity and is ready to make and receive calls.

The minutes are for all calls to all networks within South Africa (landline, local, national and mobile Calls). Please note if you do manage to exceed the minutes, we will charge a flat fee of the amount listed above which is per minute (billed per second) across the board. (Landline, local, national and mobile Calls)
International calls are charged at different rates depending on which country you dial.

The A20LTE desk phone is sim based so the only requirement is that the phone needs to be plugged into electricity to operate which gives you the freedom to use it anywhere in South Africa as long as it is plugged into an electricity source.

With these business packages, you can upgrade and downgrade all we need is 1 months' notice.

We can port your landline number as long as the number is not under a long-term contract and your account is up to date

This is a MONTH-TO-MONTH RENTAL AGREEMENT no long-term contract.

At LanLine we believe that by rendering a month-to-month service agreement, our customers have complete piece of mind that our service will be as efficient, reliable and trustworthy today, tomorrow and forever, and if our services fail to meet the expectation of our customers, they are welcome to cancel at anytime. To be locked into a 60 month contract is not feasible in our modern economy of business factoring. It is unfair policy practice as so many variable can and will change over a 5 year period of time, especially at the rate of change in the Information Technology Sector.

Introduction

- Lanline is a major role-player in the telecommunications industry, focusing primarily on VOIP, FIBRE, LTE services which we provide through our footprint in all the major cities in South Africa.
- Our vision is to create a difference in the way telecommunication is implemented in South Africa. Our drive is to simplify the implementation process by eliminating the moving parts. We have been successful in our endeavour and today we are able to offer a plug and play solution for home and business.

- We offer easy to install solutions to suit each customers needs, both for business and residential markets. We are proud of the fact that our clients are not forced into lengthy contracts.
- Lanline strives to enable affordable communication for all walks of life in South Africa. We continue to innovate our technology to create the most affordable and versatile telephony for our customers.
- We stand behind our promise in delivering a good service product, with all our products having no contract policy and a 30 DAY MONEY BACK GUARANTEE no questions asked.

LANline A20/A68 - LTE Enabled VOIP Phone

- We provide each phone with an APN SIM Card – We make use of the Mobile DATA portion on the SIM card to provide internet connection to the phone.
- Once the phone has internet, it becomes a VOIP phone and registers to LanLine Network so the client can make use of the minutes on business packages or home packages we supply

Product Range

- A 20 LTE desk phone/single user/ Extensions



- A 68 LTE switchboard phone (business Option)



APN LanLine SIM

APN (Access Point Name) – This means that the internet running on our SIM cards is a private, closed connection – The internet allowed on the SIM cards is only open to our voice servers (You cannot browse) - This also means that our DATA traffic is run separately to the public.

VOIP – Voice Over Internet Protocol

- VOIP means that we run the voice over an internet connection – Opposed to Telkom's copper line network, or mobile provider's GSM network - Any IP phone that is connected to the internet can achieve a VOIP call (IE: A call over WhatsApp uses DATA– This is classified as a VOIP Call).
- Once we have connected the IP phone to internet – The phone will register to LanLine voice server -> This is ultimately where the call routing will take place.
- As LanLine uses sim cards from all service providers (Vodacom, MTN, and Telkom mobile) through our interconnects we provide internet to our LanLine LTE devices which enables the client to make phone calls on the LanLine network.



LanLine Hosted PBX

(Private Branch Exchange)

- What is a Hosted PBX

A Hosted-compatible phone is one that transmits your calls over the Internet instead of through the traditional Public Switched Telephone Network (PSTN). It does so by converting the audio signals of your call into data signals.

*What's a cloud/hosted-compatible phone?

A cloud/hosted-compatible phone is also known as an: • Internet phone • Internet Protocol (IP) phone • Voice over Internet Protocol (VoIP) phone • Session-Initiated Protocol (SIP) phone

The leading features and tools preferred by businesses, and delivered on an unlimited basis via a cloud phone system, include:

- Auto attendants (interactive audio menus).
 - Find Me/Follow Me (intelligent call forwarding).
 - Voicemail to email (forwarding voicemail messages to email).
 - Hold music and hold message (customised playlists and greetings).
 - Conferencing (for most providers, this is 3-way calls and conferences)
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- Completely customisable

