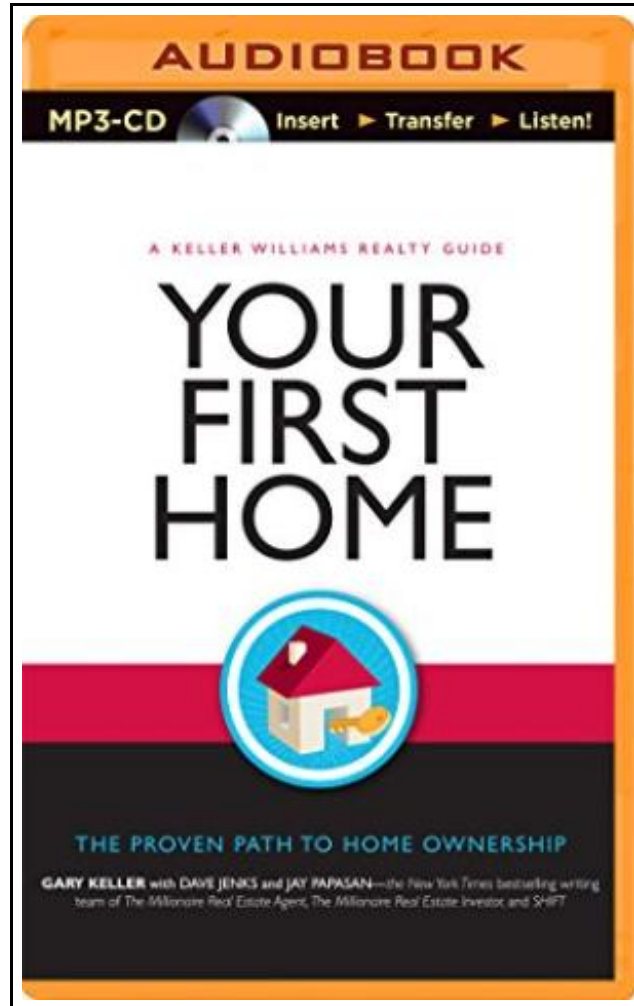


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Reviews

*This publication is great. It is full of wisdom and knowledge You will not really feel monotony at at any time of the time (that's what catalogs are for relating to when you ask me).
(Dr. Everett Dicki DDS)*

YOUR FIRST HOME: THE PROVEN PATH TO HOME OWNERSHIP



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Written by Gary Keller, Dave Jenks and Jay Papasan, the authors behind national best-sellers *The Millionaire Real Estate Agent*, *The Millionaire Real Estate Investor*, and *SHIFT*, *Your First Home* lays out the many benefits of home ownership, provides a practical eight-step process, and emphasizes the value of working with a team of qualified professionals to ensure a smooth process. The eight-step process consists of making the decision to buy, how to hire a great real estate agent, determining what you can afford to buy, securing the best financing, recognizing the right home for you, crafting a winning offer and negotiating with sellers, spotting serious issues at inspection, closing on your new home and how to maintain it for years to come. You'll also learn about successful creative financing strategies and ways to overcome less-than-perfect credit.



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