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Positively Speaking: The Art of Constructive Conversations with a Solutions Focus

By Paul Z. Jackson, Janine Waldman

The Solutions Focus, United Kingdom, 2010. Paperback. Book Condition: New. 296 x 204 mm. Language: English . Brand New Book ***** Print on Demand *****.Positively Speaking: The Art of Constructive Conversations with a Solutions Focus By Paul Z Jackson and Janine Waldman Suppose. You've got a difficult conversation that you're really not looking forward to. You want to change your boss's mind, but he doesn't listen. You need your team - or your children - to take responsibility for their own issues. Top consultants Paul Z Jackson and Janine Waldman take you on a tour of successful, constructive conversations, from preparation through opening remarks to agreeing the right actions. Illustrated throughout with tips, examples and exercises, *Positively Speaking* will develop your skills in creating dialogue that works well for you at work, in social settings and at home. With a resource-based, solutions-focused approach, you will find it simpler and more enjoyable to get what you want by talking to people the *Positively Speaking* way. And the results will be positively extraordinary. Praise for *Positively Speaking*: With *Positively Speaking* Jackson and Waldman have created my dream Solutions Focus book: they make the concepts absurdly easy to understand...



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