

## CELANESE PRODUCT SALES ORDER FORM

Please follow these instructions for purchasing products through Celanese, Inc:

- Fill out the form with all necessary information. Ensure clarity for accurate processing.  
Use the table below to specify product allocation by location.
- Purchase orders, checks, or money orders should be payable to Celanese and accompany the completed order form. Online orders can be submitted via our website: [www.celanese.com/orders](http://www.celanese.com/orders). We do not charge sales tax

**Mail or Fax to:**

Celanese.  
222 Las Colinas Blvd W,  
Suite 900N  
Irving, Texas, 75039 USA  
Fax: 941-556-1851  
Phone: 972-443-4000

### Customer

<b>Name:</b> Micheal Adams		<b>Date:</b> 11/20/2025		
<b>Title:</b> Senior Procurement Specialist		<b>PO / Check # PO-</b> GRP-77821		
<b>Organization:</b> Adams Industrial Supplies				
<b>Address:</b> 108 Industrial Park Road				
<b>Address 2:</b> Sector 158				
<b>City:</b> Houston	<b>State:</b> TX	<b>Zip :</b> 77002		
<b>Phone:</b> 713-555-1234		<b>E-mail:</b> madams@adamsindustrials.com		

### Order Details-Negotiation-Price comparison

Product Name	Customer Request	Celanese Request	Customer Counter	Notes
Specialty Co-Polymer SCP-780	\$1,420/Unit	\$1,510	\$1,480	Awaiting Pricing Leadership Review
Industrial Acetyl Resin IAR-905	\$1,280/Unit	\$1,360	\$1,320	Formula Validation in Progress
High-Density Performance Polymer HDP-990	\$1,740/Unit	\$1,820	\$1,780	Pending Customer Documentation
Thermal Resistant Polymer TRP-520	\$1,330/Unit	\$1,410	\$1,370	Final Review Before Approval
<b>Shipping and Handling</b> Orders Ship Fed Ex Ground. Alaska and Hawaii orders: call for quote	<b>Subtotals</b>	\$5,950		
1-50 Items - \$10.00		\$10		
51-100 Items - \$18.00		\$5,960		

form updated 5.2.16

For Office Use Only:      Date Received \_\_\_\_\_ Date Shipped \_\_\_\_\_

Notes: Mismatch Type: Customer requested price differs from Celanese system price and offer Customer claims competitor pricing is \$5,960 but no documentation is provided yet. Celanese offer pricing is \$ 6,100