



North America

Commercial Property Solutions



Facultative & Corporate



Munich Re Specialty



Commercial property solutions

Munich Re brings simplified access to a wide range of commercial property capabilities through various carriers within the Munich Re Group. We provide our select partners with an innovative approach to property risks of any size with all the same stability, expertise, and resources we have long come to stand for.

Single risk commercial property

Total insurable value

Total insurable value >\$1b	
Corporate property solutions	
Target classes	
- Target classes	- Transportation & logistics
- Automotive suppliers	- Chemicals
- Electronics	- Metal Processing
- Real estate	- Manufacturing
- Pharmaceutical	- Municipality
- Retail	- Beverages
- Pulp & paper	- Hospitals
- Telecommunication	- Semiconductor
Contact: Ed Leibrock, Head of US Corporate Property, eleibrock@munichre.com	
Total insurable value <\$1b	
E&S	
Target classes	
- Commercial real estate	- 100% ground-up placement, quota share, or excess – shared and layered capacity
- Manufacturers	- Can support ISO-based, carrier, and manuscript policy language
- Hotels	- All-risk coverage including natural catastrophe
- Foundries	- Monoline flood, earthquake, and wind (DIC) coverage
- Vacant and unprotected properties	- California FAIR Plan Commercial Wrap policy
- Warehousing	- Coverage available for Protection Classes 7-10
- Public Entities**, including:	- Deductible buyback coverage
. Education	
. Religious	
. Municipal	
. Public/Nonprofit	
. Special districts	
. Hospitals	
**Any TIV considered	
- Habitational risks (buffer or excess preferred for ISO 1 & 2 construction)	
- Food production/processing	
- Woodworker/sawmill	
Excluded classes	
Dealers open lot, stock throughput, ocean or inland marine, builder's risk, petrochemicals, crop growing, flammable liquid workers	
Contact: Jim Wallace, Head of Property E&S, jwallace@munichre.com	

Additional solutions for single risks of various sizes

Contact us for more details about our appetite

Equipment Breakdown Provided by HSB

Target classes	Coverages
<ul style="list-style-type: none"> - Non-manufacturing (buildings & offices, municipalities, real estate & habitational, resorts & recreation, schools & universities, etc.) - Concrete, clay, brick, tile, and asphalt products - Cryptocurrency (PD coverage only) - Electronics - Financial institutions 	<ul style="list-style-type: none"> - Healthcare/Hospitals - Heavy manufacturing - Light chemical - Light manufacturing - Lumber & wood production - Metals manufacturing/machine shops - Plastics - Processing/Storage w/ refrigeration - Printing

Contact: Rena DelVecchio, Head of Equipment Breakdown Practice, rena_delvecchio@hsb.com

Inland Marine

Target classes	Coverages
<ul style="list-style-type: none"> - General contractors - Equipment rental operations - Iron and steel works - Light manufacturing - Medium haul trucking – general commodities - Subcontractors 	<ul style="list-style-type: none"> - Builder's Risk - Transportation (domestic) - Contractors Equipment - Motor Truck Cargo Legal Liability - Fine Arts

Contact: Jaymee Parker, Vice President Inland Marine, jaymee.parker@munichre.com

Ocean Marine

Target classes	Coverages
<ul style="list-style-type: none"> - Most international and domestic shipments - Alcohol/liquor distribution (except winery or distillery) - Containerized liquid and dry bulk - Breakbulk - Owner or contractor-controlled projects 	<ul style="list-style-type: none"> - General Cargo - Stock Throughput - Project Cargo - Cargo Legal Liability - Motor Truck Cargo (non-standalone basis)

Contact: Ben Tucker, CUO Munich RE Specialty Global Markets - NA, ben.tucker@munichre.com

Terrorism & Political Violence

Target classes	Coverages
<ul style="list-style-type: none"> - Terrorism, sabotage - Strikes, riots, civil commotion - Malicious damage - Insurrection, revolution, rebellion - Mutiny, coup d'état - War, civil war - Counter-insurgency - Property damage to insured assets 	<ul style="list-style-type: none"> - Business Interruption, including extra expense/loss of profit, delay in startup for construction risks - Contingent Time Element (denial of access, loss of attraction, customers, and suppliers, and others on request) - Construction/Builder's Risk/Terrorism (up to 72-month period) - Third-Party Terrorism Liability - Cyber Terrorism - Malicious Attack/Active Assailant - Event Cancellation following an act of terrorism or threat)

Contact: Adam Posner, Head of Underwriting, Terrorism, adam.posner@munichre.com

Delegated authority property capabilities

Binding Authorities*

Target classes

- Commercial
- Home Owners including High Value Home
- Transportation

Coverages

- All perils including DIC
- Motor Truck Cargo /Auto Physical Damage
- Dealers Open Lot

*Capacity offered by Munich Re, Great Lakes, Lloyds and other companies

Up to \$5m for Delegated Business

Contact: Lia Broad, Head of Delegated Underwriting, lbroad@munichre.com

Up to \$25m for Transactional Underwriting

Contact: Daniel Gray, Head of Direct Property, dgray@munichre.com

Julian Pryke, Head of Transportation, jpryke@munichre.com

Programs

Target classes

Condominium Associations and select habitational, Country Clubs, Mercantile, LRO, Builders Risk, Restaurants
Earthquake DIC business, Public Entity (municipalities, fire districts, special districts and water related entities)
Schools, Social Services, Self-Storage, Sawmills, Inland marine, Wind Exposed Commercial property.

Contact: Claudia Carnevale, Head of US Programs, ccarnevale@munichre.com

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