

```
*;
*
* HATCO - Multiple Regression Analysis;
* SLEntry=0.05
  ods graphics on;
*
options ls=80 ps=50 nodate pageno=1;
*;*
*
* HATCO - Multiple Regression Analysis;
*
  ods graphics on;
*
options ls=80 ps=50 nodate pageno=1;
*
* Input HATCO ;
*
Data HATCO;
Infile '/folders/myfolders/HATCO_X1_X14.txt' DLM = '09'X TRUNCOVER;
Input  X1 X2 X3 X4 X5 X6 X7 X8 X9 X10 X11 X12 X13 X14;
*
Data HATCO;
  Set HATCO (Keep = X1 X2 X3 X4 X5 X6 X7 X8 X9 X10 X11 X12 X13 X14);
  Label X1 = 'X1 - Delivery speed'
        X2 = 'X2 - Price level-'
        X3 = 'X3 - Price flexibility-'
        X4 = 'X4 - Manufacturer"s image'
        X5 = 'X5 - Service'
        X6 = 'X6 - Salesforce"s image'
        X7 = 'X7 - Product quality'
        X8 = 'X8 - Size of firm'
        X9 = 'X9 - Usage level';
*
Proc Print Data = HATCO;
*
*
* Correlation Matrix - All Variables;
*
Proc Corr Data = HATCO;
  Var X1 X2 X3 X4 X5 X6 X7 X9;
*
*
* Regression Analysis - X19 = X9;
*
Proc Reg Data = HATCO plots(unpack);
  Model X9 = X5 / STB Influence P R VIF Tol;
  Plot NQQ.*R. NPP.*R.; * NQQ.*R and NPP.*R request specific separate Normal Quantile and Normal Probability
*
*
Proc Reg Data = HATCO Corr Simple plots(unpack);
  Model X9 = X1 X2 X3 X4 X5 X6 X7 / Selection=Stepwise SLEntry=0.05 STB Influence P R VIF Tol;
  Plot NQQ.*R. NPP.*R.;
*
*
Proc Reg Data = HATCO Corr Simple plots(unpack);
  Model X9 = X1 X2 X3 X4 X5 X6 X7 / alpha=0.05 STB Influence P R VIF Tol;
  Plot NQQ.*R. NPP.*R.;
*
*
Proc Reg Data = HATCO Corr Simple plots(unpack);
  Model X9 = X3 X5 X6 X8 / STB Influence P R VIF Tol;
  Plot NQQ.*R. NPP.*R.;
*
*
*Proc Reg Data = HATCO Corr Simple plots(unpack);
*   Model X19 = X3 X6 X7 X9 X11 X12 / STB Influence P R VIF Tol;
*   Plot NQQ.*R. NPP.*R.;
*
*
*   ods graphics off;
*
*
Run;
Quit;
SLEntry=0.05SLEntry=0.05
```